December 8, 2008

Dear Chief Executive Officer:

Consistent with prior years, NOLHGA is providing the enclosed data regarding insolvency costs to assist members of the insurance industry in establishing accruals for their respective share of these costs. Beginning in 2001, insurance companies were required to establish a liability and expense for guaranty association assessments when a loss is probable and can be reasonably estimated. Statement of Statutory Accounting Principle ("SSAP") No. 35 – Accounting for Guaranty Fund and Other Assessments (finalized March 2000 by the NAIC) and Statement of Position ("SOP") 97-3 – Accounting by Insurance and Other Enterprises for Guaranty Fund and Certain Other Insurance-Related Assessments (released December 1997 by the AICPA) discuss the particulars for establishing these liabilities.

The enclosed schedules provide estimates of the total costs (including statutory benefits and the expenses incurred to provide them) for specific, multi-state insolvencies in which NOLHGA has been involved. Also included is related assessment information for which NOLHGA is aware (this information reflects assessments called (i.e. billed) less refunded as of December 31, 2007). Please review the comments at the beginning of each section for a clearer understanding of the data and the limitations inherent in these estimates.

The enclosed data is based on estimates from a variety of sources without having been verified to its source. Also, the data generally does not attempt to account for the cost of non-NOLHGA insolvencies (such as where only one or two states are affected). Furthermore, because the data utilizes estimates, it may exclude costs incurred directly by the state guaranty associations, and does not reflect the actual timing or amounts of assessment levies and calls by member state guaranty associations. As such, the contents of this report may not be utilized in protesting actual assessments made by the guaranty associations.

Please forward the enclosed material to the appropriate individual within your company. We hope the enclosed data is useful and informative. If you should have any questions, please contact me at (703) 787 - 4119.

Sincerely,

Paul A. Peterson, CPA, FLMI

Vice President, Accounting and Finance

**Enclosure** 

# Overview

#### **General Comments**

Please note the following general comments relating to sections within this package.

<u>Overview</u> – lists insolvencies by certain categories and contains summary totals for each category. Generally, these
are multi-state cases in which NOLHGA was involved. Costs may include amounts needed to fund assumption
reinsurance transactions, claims paid directly by guaranty associations, expenses incurred by NOLHGA and guaranty
associations and assets actually received from estates. Note the following general classifications:

# • Ongoing Funding Insolvencies

The insolvencies listed reflect those for which an assumption reinsurance agreement has either been closed or is anticipated to close in the near future and Guaranty Association funding will be required for a number of years beyond year end 2007. Please note Executive Life Insurance Company is the only insolvency currently included in this category.

# Open Insolvencies

The insolvencies listed are those that are still in an "open" status. These cases have no assumption reinsurance agreement which may have closed (or is not anticipated to close in the near future) or may have closed blocks of business which will be administered indefinitely by guaranty associations.

#### • Closed in 2008 Insolvencies

This category lists those costs associated with assumption reinsurance agreements that have closed during 2007 or with outstanding claim benefits paid by Guaranty Associations in 2007.

#### Closed Prior to 2008 Insolvencies

This category lists those costs associated with assumption reinsurance agreements that have been closed prior to 2007 but the estate is still open. Guaranty associations may still incur costs related to covered obligations.

#### Estates Closed

This category lists those costs associated with estates that have had court orders issued to close the estate. No further costs or recoveries other than minor amounts are anticipated.

#### Released from Oversight

This category lists those cases which were under some form of Insurance Department oversight (whether referred to as supervision, conservation, rehabilitation, receivership, etc.) and did not proceed to a liquidation status. The cases are eventually released from Department oversight. Blocks of business are generally disposed of without GA funding. Guaranty association costs should be minimal and are generally limited to expenses involved in monitoring the cases.

# Key Points

Provides general comments related to specific insolvencies.

#### Anticipated Funding Schedules

This section contains Anticipated Funding Schedules for certain insolvencies for which Guaranty Association funding occurs over a period of time extending beyond year-end 2008. Particular attention should be given to these insolvencies since Guaranty Associations may fund their participation in an assumption reinsurance agreement through a variety of methods (such as the use of a promissory note or borrowed funds to accommodate capacity limitations or the economic benefit to member companies), and it is likely that the timing of actual assessments will not coincide with the enclosed schedules. Please note Executive Life Insurance Company is the only insolvency currently included in this schedule.

#### **General Comments (continued)**

# • Specific Insolvency Costs and Assessment Information

This section lists estimated costs by insolvency. It provides breakdowns by state and account. It also includes assessments called (billed) and refunded as of the immediate past yearend. Assessment information is compiled annually from state guaranty associations. This information is NOT audited or verified by NOLHGA. NOLHGA cannot comment as to the completeness or accuracy of the information shown herein. Inquiries about assessments should be directed to each individual state guaranty association.

In addition, this information

- does not incorporate estimates of possible future recoveries from remaining estate assets or litigation;
- does not attempt to determine when guaranty associations may actually assess costs to member companies and
- does not attempt to determine whether guaranty associations will utilize existing cash on hand to fund specific insolvencies.

#### Assessable Premiums 1988 -2007

This section contains the Total Assessable Premiums for the period 1988 through 2007, by state, by account, by year. The data is obtained from the final Assessment Data Surveys filed by member companies. The data may be used to estimate your company's pro-rata share of the estimated costs for all insolvencies. This may be accomplished by calculating your share of the assessable premiums and applying that factor to the estimated insolvency costs.

#### • State Guaranty Association Assessment and Premium Tax Offset Provisions

This report contains general information regarding assessment and premium tax offset provisions by state as ofd June 30, 2008.

#### AMOUNTS IN THE ENCLOSED REPORTS ARE SHOWN IN WHOLE DOLLARS

The data and enclosed funding schedules utilize estimates and may exclude costs incurred directly by the State Guaranty Associations, and actual assessments made by the Guaranty Associations may not coincide with the anticipated funding schedules. They should only be used in estimating your share of the insolvency costs. Since the data has not been audited, it MAY NOT be used in protesting actual assessments made by State Guaranty Associations. As such, neither NOLHGA nor the Guaranty Associations will attempt to reconcile the data presented in the enclosed reports to actual Guaranty Association assessments or explain differences.

|  |       |          |                |               |                | 1-1 01       | - ( 0 1 1 0    | 0.0000            |             |             |                   |               |                   |   |               | Α           |                                       | U1 (D'III1) D                   | - f          |                      | 07           |             |
|--|-------|----------|----------------|---------------|----------------|--------------|----------------|-------------------|-------------|-------------|-------------------|---------------|-------------------|---|---------------|-------------|---------------------------------------|---------------------------------|--------------|----------------------|--------------|-------------|
|  |       |          |                |               | Estimated      | iet Costs as | of September 3 | 0, 2008           |             |             |                   |               |                   |   | Li            |             | Assessments Cal                       | ilea (Billea) or K<br>d Annuitv |              | ecember 31, 20<br>&H |              | ed Annuity  |
|  |       |          |                |               |                |              |                |                   |             |             |                   |               | ī                 |   | Assessments   | ie          | Assessments                           | Ailluity                        | Assessments  | хп                   | Assessments  | a Allituity |
|  | NAIC  |          | Rehabilitation | Liquidation   |                | Estate       |                |                   |             | Unallocated |                   |               |                   |   | Called (i.e.  | Assessments | Called (i.e.                          | Assessments                     | Called (i.e. | Assessments          | Called (i.e. | Assessments |
|  | Code  | Domicile | Date           |               | Closing Date ( |              | Life           | Allocated Annuity | A&H         |             | Total Report 2008 |               | Total Report 2007 | ' Change                                | Billed)       | Refunded    | Billed)                               | Refunded                        | Billed)      | Refunded             | Billed)      | Refunded    |
| Overview "Ongoing Funding" Insolvencies        |       |          |                |               |                |              |                |                   |             |             | ·                 |               | ·                 | -                                       | ,             |             | · · · · · · · · · · · · · · · · · · · |                                 | •            |                      | ,            |             |
| Executive Life Ins. Co.                        | 63010 | CA       | 4/11/1991      | 12/6/1991     | 9/3/1993       |              | 1,155,431,857  | 1,670,144,751     | 0           | 31,519,508  | 2,857,096,116     | 2,857,096,116 | 2,821,689,139     | 35,406,977                              | 1,003,383,282 | 500,000     | 1,295,086,025                         | 16,732,880                      | 590,625      | 0                    | 42,365,781   | 3,302,527   |
| Total "Ongoing Funding"                        |       |          |                |               |                |              | 1,155,431,857  | 1,670,144,751     | 0           | 31,519,508  | 2,857,096,116     | 2,857,096,116 | 2,821,689,139     | 35,406,977                              | 1,003,383,282 | 500,000     | 1,295,086,025                         | 16,732,880                      | 590,625      | 0                    | 42,365,781   | 3,302,52    |
|  |       |          |                |               |                |              |                |                   |             |             |                   |               |                   |   |               |             |                                       |                                 |              |                      |              |             |
| Overview "Open" Insolvencies                   |       |          |                |               |                |              |                |                   |             |             |                   |               |                   |   |               |             |                                       |                                 |              |                      |              |             |
| Benicorp Ins. Co.                              | 69752 | IN       | 8/9/2007       | 10/5/2007     |                |              | 30,431         | 0                 | 44,911,689  | 0           | 44,942,120        | 44,942,120    | 39,399,912        | 5,542,208                               | 0             | 0           | 0                                     | 0                               | 27,500,000   | 0                    | 0            | (           |
| Life & Health Ins. Co. of America              | 77887 | PA       |                | 7/2/2004      | 4/1/2005       |              | 1,050,709      | 0                 | 28,344,456  | 0           | 29,395,164        | 29,395,164    | 41,107,791        | (11,712,626)                            | 226,383       | 0           | 529                                   | 0                               | 3,505,302    | 0                    | 0            | (           |
| Lincoln Memorial Life Ins. Co.                 | 69833 | TX       | 5/14/2008      | 9/22/2008     |                |              | 422,549,130    | 450,562           | 0           | 0           | 422,999,693       | 422,999,693   | 0                 | 422,999,693                             | 0             | 0           | 0                                     | 0                               | 0            | 0                    | 0            | (           |
| Memorial Service Life Ins. Co.                 | 74926 | TX       | 5/14/2008      | 9/22/2008     |                |              | 184,134,430    | 0                 | 0           | 0           | 184,134,430       | 184,134,430   | 0                 | 184,134,430                             | 0             | 0           | 0                                     | 0                               | 0            | 0                    | 0            | (           |
| Monarch Life Ins. Co.                          | 66265 | MA       | 6/9/1994       |               |                |              | 211,703        | 93,519            | 207,290     | 0           | 512,511           | 512,511       | 512,511           | 0                                       | 5,138         | 490         | 228                                   | 0                               | 304          | 0                    | 0            | 1           |
| Old Southwest Life Ins. Co.                    | 83631 | AR       | 6/4/1999       | 8/3/2004      |                |              |                | No Data Ava       | ilable      |             | 0                 |               | 0                 | 0                                       |               |             |                                       |                                 |              |                      |              |             |
| Total "Open"                                   |       |          |                |               |                |              | 607,976,402    | 544,081           | 73,463,435  | 5 0         | 681,983,918       | 681,983,918   | 81,020,214        | 600,963,704                             | 231,521       | 490         | 757                                   | 0                               | 31,005,606   | 0                    | 0            |             |
| Overview "Closed in 2008" Insolvencies         |       |          |                |               |                |              |                |                   |             |             |                   |               |                   |   |               |             |                                       |                                 |              |                      |              |             |
| Fidelity Mutual Life Ins. Co.                  | 63304 | PA       | 11/6/1002 n    | o GA particip | 1/1/2008       | 1/1/2008     | 1.130.723      | 113.819           | 0           | 27.990      | 1,272,532         | 1,272,532     | 1,272,532         | 0                                       | 41,049        | 0           | 3,876                                 | 0                               | 0            | 0                    | 0            |             |
|  | 03304 | FA       | 11/0/199211    | o GA particip | 1/1/2006       | 1/1/2006     | ,, -           |                   |             | ,           |                   |               | , ,               | 0                                       |               | 0           | •                                     |                                 |              | 0                    | 0            |             |
| Total "Closed in 2008"                         |       |          |                |               |                |              | 1,130,723      | 113,819           | 0           | 27,990      | 1,272,532         | 1,272,532     | 1,272,532         | 0                                       | 41,049        | 0           | 3,876                                 | 0                               | 0            | 0                    | 0            |             |
| Overview "Closed Prior to 2008" Insolvencies   |       |          |                |               |                |              |                |                   |             |             |                   |               |                   |   |               |             |                                       |                                 |              |                      |              |             |
| American Chambers Life Ins. Co.                | 75914 | ОН       | 3/13/2000      | 5/8/2000      | claim runoff   |              | 79,116         | 0                 | 58,460,609  | 0           | 58,539,725        | 58,539,725    | 61,574,141        | (3,034,416)                             | 253,143       | 4,500       | 0                                     | 0                               | 57,321,953   | 930,500              | 0            | ,           |
| American Integrity Ins. Co.                    | 10197 | PA       |                | 6/25/1993     | 6/1/1994       |              | 0              | 0                 | 61,603,738  | 3 0         | 61,603,738        | 61,603,738    | 61,518,847        | 84,891                                  | 9,517         | 129,780     | 0                                     | 0                               | 85,880,467   | 25,107,947           | 0            | 1           |
| American Western Life Ins. Co.                 | 60917 | UT       | 1/1/1997       | 8/28/1997     | claim runoff   |              | 23,708         | 0                 | 355,267     | 0           | 378,974           | 378,974       | 378,334           | 640                                     | 0             | 0           | 0                                     | 0                               | 1,804,218    | 688,000              | 0            | 1           |
| Andrew Jackson Life Ins. Co.                   | 60968 | MS       | 2/10/1992      | 3/26/1993     | 8/27/1993      |              | 24,386,546     | 6,335,454         | 75,365      | . 0         | 30,797,365        | 30,797,365    | 30,797,271        | 94                                      | 28,735,867    | 0           | 10,977,686                            | 50,403                          | 0            | 0                    | 3,735,647    | 1           |
| Centennial Life Ins. Co.                       | 61654 | KS       | 2/4/1998       | 5/27/1998     | various        |              | 15,763         | 0                 | 664,008     | 3 0         | 679,771           | 679,771       | 677,865           | 1,906                                   | 793,564       | 685,323     | 100,000                               | 50,000                          | 19,544,517   | 12,425,010           | 0            | 1           |
| Confederation Life Ins. Co. (CLIC)             | 80667 | MI       | 8/12/1994      | 8/12/1994 (   | multiple       |              | 990            | 2,410             | (0          |             | 13,562            | 13,562        | 12,962            | 600                                     | 11,306,785    | 10,875,478  | 44,055,596                            | 26,201,957                      | 895,082      | 960,837              | 108,553,958  | 71,103,889  |
| Consumers United Ins. Co.                      | 62278 | DE       | 2/9/1993       | 5/5/1994      | 2/15/1995      |              | 1,107,004      | 7,607,957         | 6,491,538   |             | 15,206,500        | 15,206,500    | 15,160,165        | 46,335                                  | 828,884       | 258,055     | 5,279,053                             | 275,537                         | 12,052,209   | 3,611,951            | 40           |             |
| Family Guaranty Life Ins. Co.                  | 75302 | MS       | 5/10/1999      | 6/29/1999     | 12/9/1999      |              | 24,864,195     | 0                 | 0           |             | 24,864,195        | 24,864,195    | 24,839,641        | 24,554                                  | 13,800,320    | 0           | 4,950,590                             | 0                               | 0            | 0                    | 1,518,800    |             |
| Farmers and Ranchers Life Ins. Co.             | 63185 | OK       | 5/12/1999      | 1/14/2000     | 1/21/2000      |              | 4,693,628      | 4,448,656         | 0           | 0           | 9,142,284         | 9,142,284     | 9,131,912         |   | 7,965,000     | 135.000     | 885,000                               | 15,000                          | 0            | 0                    | 0            | ,           |
| Fidelity Bankers Life Ins. Co.                 | 63266 | VA       | 5/13/1991      | 9/29/1992     | 6/12/1993      |              | 274,193        | 14,147,639        | 0           | 0           | 14,421,832        | 14,421,832    | 14,420,962        |   | 839,543       | 30          | 2,298,356                             | 20                              | 330,078      | 0                    | 35,000       |             |
| First National Life Ins. Co. of America        | 63525 | MS       | 5/10/1999      | 6/29/1999     | 12/9/1999      |              | 2,475,159      | 22,385,665        | 0           | 0           | 24,860,824        | 24,860,824    | 57,167,690        |   | 18,270,153    | 1,810,219   | 18,925,424                            | 319,281                         | 0            | 0                    | 0            | (           |
| Franklin American Life Ins. Co.                | 68489 | TN       | 5/11/1999      | 10/26/1999    | 7/6/2000       |              | 9,682,394      | 3,189,440         | 0           | 0           | 12,871,834        | 12,871,834    | 12,814,898        | 56,936                                  | 1,234,685     | 0           | 89,000                                | 0                               | 0            | 0                    | 0            | (           |
| Franklin Protective Life Ins. Co.              | 98655 | MS       | 5/10/1999      | 6/29/1999     | 12/9/1999      |              | 12,674,509     | 3,853,335         | Ö           | 0           | 16,527,844        | 16,527,844    | 18,655,372        |   | 5,854,173     | Ō           | 2,082,992                             | Ö                               | 52,921       | ō                    | Ō            | i           |
| International Financial Services Life Ins. Co. | 64084 | MO       | 5/12/1999      | 11/30/1999    | 12/9/1999      |              | 1.103.472      | 708,666           | 0           | 0           | 1,812,138         | 1.812.138     | 9,300,342         |   | 4,493,880     | 475.000     | 277.880                               | 0                               | 152,528      | 25.000               | 0            | ,           |
| Investors Equity Life Ins. Co. of HI, LTD      | 64874 | HI       | 6/24/1994      | 12/29/1994    | 2/5/1996       |              | 0              | 19.626.888        | 0           | 0           | 19.626.888        | 19,626,888    | 19.626.888        | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 27,611,280    | 20.999.761  | 22,525,117                            | 11.243.274                      | 11,732,231   | 11.500,000           | 0            | í           |
| Legion Ins. Co.                                | 24422 | PA       | 3/28/2002      | 7/28/2003     |                |              | 0              | 0                 | 2.180.606   | . 0         | 2.180.606         | 2.180.606     | 2,688,186         | (507.580)                               | 0             | 0           | 0                                     | 0                               | 484,325      | 0                    | 0            | i           |
| London Pacific Life & Annuity Co.              | 68934 | NC       | 8/6/2002       | 9/30/2004     | 10/12/2004     |              | 0              | 131.669.762       | 2,100,000   |             | 131,669,762       | 131,669,762   | 131,648,642       | (/                                      | 42.570        | 0           | 87.012.660                            | 38.000                          | 0 .,020      | 0                    | 0            | i           |
| Midwest Life Ins. Co.                          | 66060 | LA       | 6/26/1991      | 8/26/1991     | 6/1/1992       |              | 887.268        | 32.049.781        | 82,779      | -           | 33.019.828        | 33.019.828    | 32,991,659        |   | 3,798,558     | 1.244.000   | 75,236,595                            | 10.553.609                      | 4,535,768    | 459.073              | 0            | ì           |
| National Heritage Life Ins. Co.                | 97284 | DE       | 5/25/1994      | 11/21/1995    | 7/2/1996       |              | 6.314.944      | 166.187.655       | 0_,0        |             | 172,502,599       | 172,502,599   | 172,399,283       | 103,317                                 | 13,267,750    | 229,205     | 236,271,567                           | 18,293,284                      | 0            | 0                    | 2,585,649    |             |
| Old Standard Life Ins. Co.                     | 88579 | ID       | 3/2/2004       |               |                |              | -,,            | No Data Ava       | ilable      | ŭ           | 0                 | ,,500         | 0                 | 0                                       | 12,221,700    | ,_00        |                                       | ,,                              | · ·          | ŭ                    | _,,          | `           |
| Reliance Ins. Co.                              | 24457 | PA       | 5/29/2001      | 10/3/2001     | 9/1/2005       |              | 0              | 0                 | 10.556.385  | . 0         | 10.556.385        | 10,556,385    | 10.520.744        | 35,640                                  | 151,260       | 0           | 0                                     | 0                               | 5.194.749    | 0                    | 0            | (           |
| States General Life Ins. Co.                   | 69175 | TX       | 1/14/2005      | 3/9/2005      | 7/1/2005       |              | 2.000          | 0                 | 5,879,187   |             | 5,881,187         | 5,881,187     | 6,186,593         | (305,405)                               | 226,286       | 0           | n                                     | n                               | 2,396,010    | n                    | n            |             |
| Universe Life Ins. Co.                         | 70181 | ID       | 3/5/1996       | 12/4/1998     | 10/29/1999     |              | 2,300          | 0                 | 12,852,367  |             | 12,852,367        | 12,852,367    | 12,776,426        |   | 122,316       | 718         | 0                                     | 0                               | 7,292,981    | 35,192               | 0            |             |
| Villanova Ins. Co.                             | 19577 | PA       | 3/28/2002      | 7/28/2003     |                |              | 0              | 0                 | 19,040      |             | 19,040            | 19,040        | 15,263            | 3,777                                   | 0             | 0           | 0                                     | 0                               | 400,000      | 0                    | 0            | i           |
| Total "Closed Prior to 2008"                   |       |          |                |               |                |              | 88.584.888     |                   | 159,220,889 | 10.163      | 660,029,248       | 660,029,248   |                   | (45,274,838)                            | 139,605,534   | 36,847,070  | 510,967,516                           | 67,040,366                      | 210,070,037  | 55,743,510           | 116,429,094  | 71.103.89   |

Estimated GA Costs

|  |              |          |                        |                     | Estimated I    | Net Costs as o         | f September 3 | 0, 2008            |             |                        |                   |               |                   |             |                         | Α                       | ssessments Cal          | led (Billed) or F       | Refunded as of D        | ecember 31, 20          | 07                      |                         |
|--|--------------|----------|------------------------|---------------------|----------------|------------------------|---------------|--------------------|-------------|------------------------|-------------------|---------------|-------------------|-------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|  |              |          |                        |                     |                |                        |               |                    |             |                        |                   |               |                   |             | Lif                     | e                       | Allocated               | d Annuity               | A8                      | Н                       |                         | ed Annuity              |
|  |              |          |                        |                     |                |                        |               |                    |             |                        |                   |               |                   |             | Assessments             |                         | Assessments             |                         | Assessments             |                         | Assessments             |                         |
|  | NAIC<br>Code | Domicile | Rehabilitation<br>Date | Liquidation<br>Date | Closing Date ( | Estate<br>Closing Date | Life          | Allocated Annuity  | A&H         | Unallocated<br>Annuity | Total Report 2008 |               | Total Report 2007 | Change      | Called (i.e.<br>Billed) | Assessments<br>Refunded |
|  |              |          |                        |                     | g              | g                      |               | ,                  |             |                        |                   |               |                   |             |                         |                         |                         |                         |                         |                         |                         |                         |
| Overview "Estate Closed" Insolvencies          |              |          |                        |                     |                |                        |               |                    |             |                        |                   |               |                   |             |                         |                         |                         |                         |                         |                         |                         |                         |
| Alabama Life Ins. Co.                          | 98825        | AL       | 12/2/1993              | 10/7/1994           | 10/21/1994     | 6/24/2002              | 2,132,767     | 1,167,729          | 10,256      | 0                      | 3,310,751         | 3,310,751     | 3,310,751         | 0           | 2,800,000               | 0                       | 568,170                 | 0                       | 13,000                  | 0                       | 0                       | . 0                     |
| American Educators Life Ins. Co.               | 60356        | AL       | 12/2/1993              | 8/11/1994           | 9/30/1994      | 2/20/2002              | 227,421       | 4,589,002          | 109,735     | 0                      | 4,926,157         | 4,926,157     | 4,926,157         | 0           | 19,024                  | 0                       | 284,983                 | 1,409                   | 7,000                   | 0                       | 0                       | 0                       |
| American Life Assurance Corp.                  | 88161        | AL       | 2/25/1997              | 5/30/1997           | 3/13/1998      | 6/15/2004              | (233,527)     | 849,139            | 4,441,152   | 0                      | 5,056,764         | 5,056,764     | 5,056,764         | 0           | 10,971                  | 0                       | 0                       | 0                       | 148,029                 | 0                       | 0                       | 0                       |
| American Standard Life & Accident Ins. Co.     | 63452        | OK       | 2/22/1991              | 9/22/1998           | 9/22/1998      | 5/28/2004              | 7,552,228     | 427,394            | 419,024     | 0                      | 8,398,646         | 8,398,646     | 8,397,065         | 1,580       | 6,136,133               | 5,350,073               | 10,343                  | 111,000                 | 1,280,461               | 660,185                 | 0                       | 0                       |
| AMS Life Ins. Co.                              | 86142        | AZ       | 3/27/1992              | 9/3/1992            | mulitple       | 12/28/2006             | 1,404,994     | 31,474,476         | 346,598     | 0                      | 33,226,068        | 33,226,068    | 33,226,068        | 0           | 4,459,142               | 3,474,862               | 65,758,257              | 40,390,278              | 1,310,907               | 1,500,000               | 8,000,000               | 2,700,000               |
| Bankers Commercial Life Ins. Co.               | 61220        | TX       | 5/15/2000              | 6/19/2000           | 11/8/2002      | 4/7/2003               | 259,928       | 0                  | 13,589,897  | 0                      | 13,849,825        | 13,849,825    | 13,849,825        | 0           | 70,714                  | 16,487                  | 0                       | 0                       | 17,454,254              | 2,830,940               | 0                       | 0                       |
| Coastal States Life Ins. Co.                   | 61980        | GA       | 1/24/1996              | 10/1/1996           | 11/8/1996      | 9/17/2004              | 48,622        | 16,273,478         | 0           | 0                      | 16,322,100        | 16,322,100    | 16,322,100        | 0           | 340,667                 | 49,490                  | 17,248,265              | 688,487                 | 0                       | 0                       | 0                       | 0                       |
| Consolidated National Life Ins. Co.            | 71382        | IN       | 12/2/1993              | 7/12/1994           | 9/30/1994      | 11/29/1999             | 8,677,557     | 150,895            | 24,464      | 0                      | 8,852,916         | 8,852,916     | 8,852,916         | 0           | 11,271,909              | 1,041,272               | 1,401,485               | 0                       | 122,000                 | 0                       | 0                       | 0                       |
| Corporate Life Ins. Co.                        | 74705        | PA       | 8/24/1988              | 2/15/1994           | 1/31/1996      | 1/4/2007               | 1,366,035     | 171,658,264        | 563,528     | 0                      | 173,587,827       | 173,587,827   | 173,587,827       | 0           | 94,012,513              | 0                       | 76,061,564              | 0                       | 250,000                 | 0                       | 67,153,313              | , 0                     |
| Diamond Benefits Life Ins. Co./LACOP           | 74969        | AZ       | 12/19/1988             | 2/28/1992           | 11/30/1992     | 12/21/2007             | 0             | 12,306,836         | 0           | 0                      | 12,306,836        | 12,306,836    | 15,347,856        | (3,041,019) | 176,802                 | 238                     | 5,957,495               | 1,165,000               | 12,004,070              | 85,843                  | 0                       | 0                       |
| EBL Life Ins. Co.                              | 87033        | PA       |                        | 4/7/1994            | 11/30/1994     | 8/15/2005              | 9.861.624     | 4,462,254          | 0           | 0                      | 14.323.877        | 14.323.877    | 14,323,877        | 0           | 32,000,000              | 0                       | 0                       | 0                       | 0                       | 0                       | 0                       | . 0                     |
| First National Life Ins. Co.                   | 63517        | AL       | 10/4/1996              | 8/5/1997            | claim runoff   | 12/17/2002             | 0             | 0                  | 227,653     | 0                      | 227,653           | 227,653       | 227,653           | 0           | 0                       | 0                       | 0                       | 900,000                 | 192,196                 | 116,294                 | 0                       | 0                       |
| George Washington Life Ins. Co.                | 63770        | WV       | 9/5/1990               | 6/3/1991            | multiple       | 1/21/2005              | 1,325,312     | 77,233             | 385,559     | 0                      | 1,788,104         | 1,788,104     | 1,781,088         | 7,016       | 5,231,876               | 2,165,111               | 214,664                 | 149,512                 | 13,338,293              | 5,683,449               | 0                       | 0                       |
| Guarantee Security Life Ins. Co.               | 84271        | FL       | 8/12/1991              | 12/2/1992           | 4/13/1993      | 7/29/2005              | 22,784,319    | 84.124.573         | 0           | 0                      | 106.908.892       | 106.908.892   | 106.908.873       | 19          | 60.125.731              | 9.895.086               | 175,491,859             | 18.881.869              | 0                       | 0                       | 2.000                   | . 0                     |
| Inter-American Ins. Co. of Illinois            | 67210        | IL       | 10/25/1991             | 12/23/1991          | 4/13/1993      | 9/16/2003              | 71,852,524    | 17,935,640         | 0           | 17,983,136             | 107,771,299       | 107,771,299   | 107,771,055       | 244         | 90,059,188              | 23,656,798              | 35,146,103              | 17,622,265              | 4,032,883               | 643,060                 | 41,826,413              | 15,482,766              |
| Investment Life Ins. Co. of America            | 76015        | NC       | 8/31/1992              | 4/2/1993            | 9/6/1994       | 12/12/2005             | 3.599.900     | 12.137.417         | 16,134      | 0                      | 15.753.451        | 15,753,451    | 15.748.114        | 5.337       | 5.163.688               | 296,691                 | 17.846.770              | 981.193                 | 0                       | 0                       | 0                       | . 0                     |
| Kentucky Central Life Ins. Co.                 | 65188        | KY       | 2/12/1993              | 8/18/1994           | 5/31/1995      | 12/10/2007             | (12,689,186)  | 13,602             | 0           | 0                      | (12,675,584)      | (12,675,584)  | (12,687,684)      | 12,100      | 122,437,040             | 85,288,295              | 13,028,405              | 6,791,267               | 141,544                 | 139,721                 | 0                       | 0                       |
| Life Assurance Co. of Pennsylvania             | 65374        | PA       | 10/18/1990             | 1/10/1991           | 11/30/1992     | 4/28/2003              |               | Included in Diamon | nd Benefits |                        | 0                 |               | 0                 | 0           |                         |                         |                         |                         |                         |                         |                         |                         |
| Mutual Benefit Life Ins. Co.                   | 66362        | NJ       | 7/16/1991              | 11/3/1993           | 4/30/1994      | 6/30/1999              | (350,827)     | (1,057,076)        | 0           | (163,752)              | (1,571,656)       | (1,571,656)   | (1.571.656)       | 0           | 113.928.847             | 73.049.556              | 16,270,649              | 12.187.275              | 4.132.289               | 4.836.956               | 2.139.524               | 1,755,253               |
| Mutual Security Life Ins. Co.                  | 66400        | IN       | 10/5/1990              | 12/6/1991           | multiple       | 7/29/2005              | 3,122,404     | 11,262,883         | (6,419,739) | 4,783,472              | 12,749,019        | 12,749,019    | 12,749,019        | 0           | 53,434,308              | 15,139,637              | 117,647,747             | 17,523,724              | 3,972,146               | 1,882,126               | 96,890                  |                         |
| National Affiliated Investors Life Ins. Co.    | 69370        | LA       | 6/7/1999               | 4/26/2000           |                | 7/10/2006              | 1,223,357     | 121,189            | 8,753       | 0                      | 1,353,300         | 1,353,300     | 1,353,300         | 0           | 1,144,992               | 41,125                  | 35.389                  | 0                       | 606,622                 | 1,257                   | 0                       |                         |
| National American Life Ins. Co of PA           | 69221        | PA       | 1/31/1995              | 5/31/1996           | 7/1/1996       | 10/13/2004             | 2.607         | 13.137.752         | 6.054       | 0                      | 13,146,413        | 13,146,413    | 13,146,413        | 0           | 576,171                 | 135,419                 | 24,494,168              | 5.274.478               | 1,785,577               | 1,494,030               | 0                       | . 0                     |
| New Jersey Life Ins. Co.                       | 66907        | NJ       | 9/5/1991               | 8/12/1993           | 9/9/1993       | 1/8/1999               | 81,850,531    | 0                  | 0           | 0                      | 81,850,531        | 81,850,531    | 81,850,531        | 0           | 88,482,480              | 2,540,816               | 20,683                  | 18,000                  | 449                     | 23                      | 0                       | . 0                     |
| Old Colony Life Ins. Co.                       | 65161        | GA       | 5/21/1992              | 6/30/1994           | 10/20/1994     | 11/1/2006              | 526,184       | 10,654,437         | 0           | 0                      | 11,180,621        | 11.180.621    | 11,179,997        | 624         | 859,210                 | 42,451                  | 13,560,314              | 1.306.335               | 53,013                  | 1                       | 0                       | . 0                     |
| Old Faithful Life Ins. Co.                     | 67229        | WY       | 2/19/1992              | 11/16/1992          | 3/1/1993       | 11/4/1996              | 649,614       | 760,345            | 64,158      | 0                      | 1,474,118         | 1,474,118     | 1,474,118         | 0           | 1,985,301               | ,                       | 3,071,552               | 0                       | 35,000                  | 0                       | 0                       | . 0                     |
| Pacific Standard Life Ins. Co.                 | 72842        | CA       | 12/11/1989             | 5/11/1994           | 5/11/1994      | 12/30/1999             | 12,292,076    | 16,141,196         | 0           | 0                      | 28,433,272        | 28,433,272    | 28,433,272        | 0           | 19,125,582              | 1,724,917               | 14,801,323              | 323,012                 | 30,659                  | 3,117                   | 0                       | . 0                     |
| Statesman National Life Ins. Co.               | 69183        | TX       | 2/8/1999               | 5/15/1999           | 6/18/1999      | 12/22/2003             | 0             | 0                  | 4.050.017   | 0                      | 4.050.017         | 4.050.017     | 4.050.017         | 0           | 645,876                 | 211,787                 | 0                       | 0                       | 11,548,200              | 2.534.083               | 0                       | . 0                     |
| Summit National Life Ins. Co.                  | 71080        | PA       | 5/6/1994               | 11/1/1994           | 11/30/1994     | 3/3/2006               | 3,722,702     | 787.165            | 73,031      | 0                      | 4,582,899         | 4,582,899     | 4,582,899         | 0           | 71,046,715              | 21,098,647              | 31,672,495              | 10,470,413              | 79,818                  | 111.672                 | 0                       | . 0                     |
| Supreme Life Ins. Co. of America               | 69302        | IL       |                        |                     | claim runoff   | 5/12/2000              | 33,329        | 0                  | 11.495      | 0                      | 44,824            | 44,824        | 44,824            | 0           | 80,000                  | 54,000                  | 0                       | 0                       | 20,000                  | 24,000                  | 0                       | . 0                     |
| Underwriters Life Ins. Co.                     | 88188        | SD       | 11/2/1990              | 1/27/1991           | 10/31/1992     | 12/14/1998             | 0             | 0                  | 8,106,994   | 0                      | 8,106,994         | 8,106,994     | 8,106,994         | 0           | 136,845                 | 48,177                  | 514,100                 | 0                       | 7,083,431               | 1.408.959               | 0                       | . 0                     |
| Unison International Life Ins. Co.             | 68055        | OK       | 9/25/1992              | 2/12/1993           | 8/27/1993      | 11/8/2002              | 3.344.192     | 10,066,575         | 4.151       | 0                      | 13,414,918        | 13,414,918    | 13,414,918        | 0           | 12,164,294              | 4,221,741               | 9,814,075               | 1,493,192               | 81,022                  | 0                       | 0                       | . 0                     |
| United Republic Life Ins. Co.                  | 93238        | UT       |                        | 11/18/1994          |                | 7/25/2001              | 13,790        | 211                | 0           | 29,058                 | 43,058            | 43,058        | 43,058            | ő           | 57,000                  | 0                       | 0                       | 0                       | 0                       | Ö                       | Ö                       | 0                       |
| Total "Estate Closed"                          |              |          |                        |                     |                |                        | 224,600,475   | 419,522,609        | 26,038,913  | 22,631,913             | 692,793,910       | 692,793,910   | 695,808,009       | (3,014,099) | 797,983,019             | 249,542,676             | 640,920,858             | 136,278,710             | 79,722,863              | 23,955,716              | 119,218,140             | 20,022,019              |
| Overview "Released from Oversight" Insolvencie | es           |          |                        |                     |                |                        |               |                    |             |                        |                   |               |                   |             |                         |                         |                         |                         |                         |                         |                         |                         |
| Confederation Life Ins. & Annuity Co. (CLIAC)  | 99384        | GA       | 9/1/1994               |                     | 10/2/1995      | 4/12/1999              | 0             | 0                  | 0           | 0                      | 0                 | 0             | 0                 | 0           | 0                       | 0                       | 0                       | 0                       | 0                       | n                       | 0                       | n                       |
| First Capital Life Ins. Co.                    | 65447        | CA       | 5/14/1991              |                     | claim runoff   | 6/5/2003               | 48,718        | 4,548              | 0           | 0                      | 53,266            | 53,266        | 53,266            | ő           | 611,924                 | 17,671                  | 712,595                 | 2,463                   | 10                      | n                       | 0                       |                         |
| Mid-Continent Life Ins. Co.                    | 66001        | OK       |                        | o GA particip       |                | 7/1/2002               | 366,322       | 1,432              | 406         | 0                      | 368,160           | 368,160       | 368,160           | ő           | 9,571                   | 17,071                  | 712,595                 | 2,-03                   | 0                       | 0                       | 0                       |                         |
| Old West Annuity & Life Ins. Co.               | 76791        | AZ       | 3/2/2004               | .o o, . partion     |                | 1/13/2006              | 330,022       | No Data Avai       |             | · ·                    | 0                 | 550,100       | 0                 | ő           | 3,571                   | Ü                       | · ·                     | · ·                     | Ü                       | Ü                       | Ū                       | Ü                       |
| Settlers Life Ins. Co.                         | 64220        | VA       |                        | o GA particip       | ation          | 12/15/1999             | 101,244       | no Data Avai       | 26,321      | 0                      | 127,565           | 127.565       | 127,565           | ő           | 97,500                  | n                       | 0                       | 0                       | 15,000                  | n                       | 0                       |                         |
| Universal Health Care Ins. Co.                 | 12577        | FL       | 2/21/2007              | io on particip      | adon           | 12/13/1999             | 101,244       | 0                  | 220,659     | 0                      | 220,659           | 220,659       | 208,023           | 12,636      | 0 0                     | 0                       | 0                       | 0                       | 13,000                  | 0                       | 0                       |                         |
| Western United Life Assurance Co.              | 77925        | WA       | 3/2/2004               |                     |                | 6/5/2008               | U             | No Data Avai       | - 1         | U                      | 220,039           | 220,009       | 200,023           | 0           | I                       | U                       | 0                       | 0                       | 0                       | U                       | U                       | Ü                       |
| Total "Released from Oversight"                |              |          |                        |                     |                |                        | 516,284       | 5,980              | 247.385     | 0                      | 769,649           | 769,649       | 757,013           | 12,636      | 718,995                 | 17.671                  | 712,595                 | 2.463                   | 15.010                  | 0                       | 0                       |                         |
|  |              |          |                        |                     |                |                        | 0.0,204       | 3,300              | 211,000     |                        | . 55,545          | , 00,040      | ,                 | 12,000      | 0,000                   | 11,011                  | 2,555                   | 2,.00                   | .0,010                  |                         |                         |                         |
| Grand Total                                    |              |          |                        |                     |                |                        | 2,078,240,628 | 2,502,544,547      | 258,970,622 | 54,189,574             | 4,893,945,373     | 4,893,945,373 | 4,305,850,993     | 588,094,380 | 1,941,963,400           | 286,907,907             | 2,447,691,627           | 220,054,419             | 321,404,141             | 79,699,226              | 278,013,015             | 94,428,439              |

|                                |                          | Estimated Net C          | Costs as of Septe       | mber 30, 2008          |                           | Lif                                 | e                       | Assessments C<br>Allocated          |                             | efunded as of Dece<br>A&            |                             | Unallocate                          | d Annuity               |
|--------------------------------|--------------------------|--------------------------|-------------------------|------------------------|---------------------------|-------------------------------------|-------------------------|-------------------------------------|-----------------------------|-------------------------------------|-----------------------------|-------------------------------------|-------------------------|
|                                | Life                     | Allocated<br>Annuity     | A&H                     | Unallocated<br>Annuity | Total                     | Assessments<br>Called (i.e. Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e. Billed) | Assessments<br>Refunded     | Assessments<br>Called (i.e. Billed) | Assessments<br>Refunded     | Assessments<br>Called (i.e. Billed) | Assessments<br>Refunded |
| Alabama                        | 17,408,830               | 31,721,997               | 3,416,683               | 0                      | 52,547,510                | 22,368,855                          | 0 :                     |                                     | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| Alaska                         | 576,162                  | 4,820,048                | 76,377                  | (512)                  | 5,472,075                 | 2,063,342                           | 454,500                 |                                     | 333,181 #                   |                                     | 56,000 #                    |                                     | 29                      |
| Arizona                        | 28,374,088               | 41,216,412               | 4,284,602               | 0                      | 73,875,102                | 38,214,894                          | 0 :                     |                                     | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| Arkansas                       | 18,422,270               | 9,105,666                | 5,556,342               | 51,904                 | 33,136,182                | 24,841,095                          | 0 :                     |                                     | 0 #                         |                                     | 0 #                         | -                                   | 0                       |
| California<br>Colorado         | 299,967,858<br>1,010,046 | 462,032,904<br>9,036,865 | 11,273,079<br>5,755,279 | 0                      | 773,273,841<br>15,802,191 | 283,943,342<br>9,594,556            | 40,365,000 =            |                                     | 21,623,000 #<br>1,070,000 # |                                     | 10,500,000 #<br>2,641,002 # |                                     | 0                       |
| Connecticut                    | (5,445)                  | 93,506                   | 35,203                  | (1,109)                | 122,155                   | 4,633,000                           | 4,154,158               |                                     | 3,421,902 #                 |                                     | 2,041,002 #                 |                                     | 1,444,994               |
| Delaware                       | 4,510,614                | 17,077,992               | 1,731,341               | 332,775                | 23,652,723                | 7,876,303                           | 0 :                     |                                     | 0,421,302 /                 |                                     | 0 #                         |                                     | 0                       |
| Dist. of Columbia              | 118,393                  | 315,093                  | (337)                   | 0                      | 433,148                   | 584,826                             | 447,527                 |                                     | 1,259,695 #                 |                                     | 259,707 #                   |                                     | 0                       |
| Florida                        | 115,113,470              | 212,559,449              | 18,851,720              | 5,732                  | 346,530,370               | 125,602,575                         | 0 :                     |                                     | 142,450 #                   |                                     | 0 #                         |                                     | 0                       |
| Georgia                        | 30,447,130               | 31,829,716               | 16,407,586              | 2,381,537              | 81,065,969                | 43,275,908                          | 0 ;                     | # 44,189,138                        | 584,662 #                   | 6,131,986                           | 64,528 #                    | 5,870,582                           | (32,978)                |
| Hawaii                         | 27,148,383               | 36,904,251               | 12,015                  | 0                      | 64,064,650                | 47,538,543                          | 21,042,109              |                                     | 15,586,534 #                |                                     | 11,503,683 #                | 0                                   | 0                       |
| Idaho                          | 8,065,526                | 10,361,948               | 1,074,756               | 0                      | 19,502,231                | 11,714,705                          | 2,699,795               |                                     | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| Illinois                       | 166,634,038              | 150,848,262              | 15,753,314              | 8,808,022              | 342,043,636               | 128,942,738                         | 37,823,170              |                                     | 71,955,255 #                |                                     | 12,197,240 #                |                                     | 42,304,367              |
| Indiana                        | 37,213,434               | 55,107,674               | 21,251,520              | 4,767,970              | 118,340,598               | 29,600,051                          | 5,000,000               |                                     | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| lowa                           | 42,715,112               | 34,231,305               | 1,707,501               | 39,758                 | 78,693,676                | 17,259,122                          | 0 :                     |                                     | 0 ‡<br>0 ‡                  |                                     | 0 #                         |                                     | 0                       |
| Kansas                         | 48,146,718<br>28,061,143 | 17,510,418<br>24,461,410 | 2,875,972<br>1,932,211  | 0                      | 68,533,107<br>54,454,764  | 21,036,000<br>34,564,175            | 0 i<br>15,572,328 i     |                                     | 4,334,688 #                 |                                     | 0 #<br>1,053,336 #          |                                     | 0                       |
| Kentucky<br>Louisiana          | 8,958,048                | 6,711,251                | 7,645,745               | 0                      | 23,315,044                | 8,103,508                           | 15,572,326              |                                     | 4,334,666 #                 |                                     | 1,055,556 #                 |                                     | 0                       |
| Maine                          | 597,313                  | 559,984                  | 91,456                  | 62,898                 | 1,311,650                 | 2,172,639                           | 0 ;                     | , -, -                              | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| Maryland                       | 19,835,291               | 25,830,046               | 1,396,993               | 5,624,926              | 52,687,257                | 36,177,287                          | 0 :                     |                                     | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| Massachusetts                  | 44,016,089               | 44,592,990               | 3,832,021               | 0                      | 92,441,101                | 39,415,000                          | 1,750,000               |                                     | 700,000 #                   |                                     | 475,000 #                   |                                     | 0                       |
| Michigan                       | 10,673,433               | 48,053,605               | 639,373                 | 3,293,623              | 62,660,034                | 23,920,700                          | 11,593,847              |                                     | 10,100,034 #                |                                     | 0 #                         |                                     | 29,297,170              |
| Minnesota                      | 16,927,320               | 58,702,689               | 307,654                 | 2,516,010              | 78,453,673                | 24,063,000                          | 2,144,001               | # 120,079,500                       | 24,707,255 #                | 418,500                             | 0 #                         | 5,700,000                           | 0                       |
| Mississippi                    | 65,135,094               | 18,648,530               | 10,820,050              | 93,442                 | 94,697,115                | 50,334,095                          | 14,626                  |                                     | 0 #                         |                                     | 30,041 #                    |                                     | 0                       |
| Missouri                       | 242,479,706              | 35,590,076               | 11,451,144              | 29,058                 | 289,549,984               | 52,031,922                          | 0 ;                     |                                     | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| Montana                        | 4,229,545                | 5,992,702                | 2,058,263               | 0                      | 12,280,510                | 8,060,287                           | 0 :                     |                                     | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| Nebraska                       | 16,855,629               | 16,012,753               | 4,511,273               | 0                      | 37,379,655                | 11,938,351                          | 532,785                 |                                     | 293,315 #                   |                                     | 5,700,000 #                 |                                     | 0                       |
| Nevada                         | 12,576,586               | 9,115,930                | 6,168,369               | 0                      | 27,860,886                | 12,262,827                          | 337,000                 |                                     | 69,630 #                    |                                     | 178,000 #                   |                                     | 0                       |
| New Hampshire<br>New Jersey    | 539,759<br>39,354,302    | 416,127<br>50,941,838    | 231,123<br>1,090,440    | 606,587<br>4,577,189   | 1,793,596<br>95,963,769   | 2,023,542<br>30,845,487             | 563,123 = 5,692,387 =   |                                     | 996,376 #<br>7,116,428 #    |                                     | 0 #<br>151,039 #            |                                     | 11,865,605              |
| New Mexico                     | 5,310,816                | 9,935,247                | 583,886                 | 4,577,169              | 15,829,949                | 4,744,597                           | 120,000                 |                                     | 7,110,420 7                 |                                     | 151,039 #                   |                                     | 0 (11,005,005           |
| New York                       | 60,442                   | (228,750)                | (91,280)                | (6,578)                | (266,166)                 | 91,500,000                          | 54,000,000              |                                     | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| North Carolina                 | 44,112,790               | 83,112,020               | 954,078                 | 224.144                | 128,403,031               | 45,827,217                          | 5,382,000               |                                     | 14,751,500 #                |                                     | 0 #                         |                                     | 0                       |
| North Dakota                   | 3,955,981                | 7,051,412                | 3,259,395               | 28,702                 | 14,295,490                | 4,999,898                           | 0 :                     |                                     | 0 #                         |                                     | 924,599 #                   | 104,738                             | 0                       |
| Ohio                           | 57,742,521               | 58,004,451               | 10,832,460              | 2,313,063              | 128,892,496               | 39,300,000                          | 0 ;                     | # 53,745,000                        | 0 #                         | 5,865,000                           | 0 #                         | 7,875,000                           | 0                       |
| Oklahoma                       | 41,914,559               | 35,615,433               | 6,274,804               | 0                      | 83,804,796                | 31,564,843                          | 10,782,850              |                                     | 5,191,650 #                 |                                     | 4,602,000 #                 | 9                                   | 0                       |
| Oregon                         | 17,194,557               | 19,477,410               | 1,527,777               | 0                      | 38,199,743                | 19,068,901                          | 0 ;                     |                                     | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| Pennsylvania                   | 70,001,693               | 349,487,286              | 7,218,535               | 1,546,110              | 428,253,624               | 155,432,407                         | 0 :                     |                                     | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| Puerto Rico                    | 570,703                  | 496,175                  | (7,325)                 | 0                      | 1,059,554                 | 622,778                             | 0 :                     |                                     | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| Rhode Island<br>South Carolina | 3,499,554<br>21,782,268  | 21,395,829<br>29,263,379 | 159,923<br>3,014,485    | 0                      | 25,055,306<br>54,060,132  | 2,844,837<br>22,736,843             | 0 :                     |                                     | 0 #                         | ,                                   | 0 #<br>0 #                  |                                     | 0                       |
| South Dakota                   | 7,432,278                | 4,764,117                | 3,729,178               | 0                      | 15,925,573                | 10,700,802                          | 3,424,511               |                                     | 2,698,921 #                 |                                     | 1,475,000 #                 |                                     | 0                       |
| Tennessee                      | 47,485,396               | 32,154,194               | 7,483,595               | 0                      | 87,123,185                | 32,793,000                          | 0 :                     |                                     | 2,090,921 7                 |                                     | 1,473,000 #                 |                                     | 0                       |
| Texas                          | 304,091,617              | 196,619,424              | 29,988,034              | 14,403,939             | 545,103,015               | 187,586,803                         | 35,643,501              |                                     | 13,855,706 #                |                                     | 17,988,924 #                |                                     | 0                       |
| Utah                           | 8,849,292                | 8,152,271                | 328,935                 | 243,656                | 17,574,154                | 16,880,549                          | 7,669,846               |                                     | 4,124,184 #                 |                                     | 0 #                         |                                     | 4,549,252               |
| Vermont                        | 176,482                  | 178,801                  | 48,140                  | (3,802)                | 399,621                   | 428,664                             | 0 :                     | # 519,856                           | 0 #                         | 177,500                             | 0 #                         | . 0                                 | 0                       |
| Virginia                       | 13,801,485               | 31,556,747               | 1,654,498               | 0                      | 47,012,729                | 23,488,697                          | 6,619,339               |                                     | 9,388,016 #                 |                                     | 1,787,431 #                 |                                     | 0                       |
| Washington                     | 37,302,477               | 74,559,250               | 16,458,329              | 2,171,271              | 130,491,327               | 52,733,397                          | 9,030,633               |                                     | 894,396 #                   |                                     | 2,646,855 #                 |                                     | 5,000,000               |
| West Virginia                  | 3,082,567                | 7,659,354                | 697,791                 | 0                      | 11,439,713                | 6,668,408                           | 4,048,871               |                                     | 4,855,641 #                 |                                     | 5,464,841 #                 |                                     | 0                       |
| Wisconsin                      | 29,792,409               | 56,971,718               | 1,737,407               | 79,261                 | 88,580,795                | 32,700,000                          | 0 :                     |                                     | 0 #                         |                                     | 0 #                         |                                     | 0                       |
| Wyoming<br>Other               | 3,974,855<br>1           | 5,915,343                | 864,806                 | 0                      | 10,755,004                | 4,338,084<br>0                      | 0 :                     |                                     | 0 ‡<br>0 ‡                  |                                     | 0 #<br>0 #                  |                                     | 0                       |
|                                |                          | 0                        | 14,101                  | -                      | 14,102                    |                                     |                         |                                     |                             |                                     |                             |                                     | Ü                       |
| Total                          | 2,078,240,628            | 2,502,544,547            | 258,970,622             | 54,189,574             | 4,893,945,373             | 1,941,963,400                       | 286,907,907             | 2,447,691,627                       | 220,054,419                 | 321,404,141                         | 79,699,226                  | 278,013,015                         | 94,428,439              |

Total

|                           | Life                     | Allocated<br>Annuity    | A&H       | Unallocated<br>Annuity | Total                    |                          |   |                         |               |
|---------------------------|--------------------------|-------------------------|-----------|------------------------|--------------------------|--------------------------|---|-------------------------|---------------|
| Alabama                   | 11,299,877               | 21,452,918              | 0         | 0                      | 32,752,795               | 32,752,795               | 0 | Executive Life Ins. Co. | 2,857,096,116 |
| Alaska                    | 434,139                  | 4,535,616               | 0         | 0                      | 4,969,755                | 4,969,755                |   | EXCOUNTY ENG ING. CO.   | 2,007,000,110 |
| Arizona                   | 18,729,475               | 24,137,287              | Ö         | 0                      | 42,866,763               | 42,866,763               |   | Total                   | 2,857,096,116 |
| Arkansas                  | 10,314,646               | 6,088,910               | 0         | 51,899                 | 16,455,455               | 16,455,455               | 0 | Per state breakdown     | 2,857,096,116 |
| California                | 265,357,357              | 435,444,229             | 0         | 0                      | 700,801,585              | 700,801,585              | 0 |                         | 0             |
| Colorado                  | 0                        | 0                       | 0         | 0                      | 0                        | 0                        | 0 |                         |               |
| Connecticut               | 0                        | 0                       | 0         | 0                      | 0                        | 0                        | 0 |                         |               |
| Delaware                  | 3,615,126                | 3,991,528               | 0         | 100,613                | 7,707,267                | 7,707,267                | 0 |                         |               |
| Dist. of Columbia         | 0                        | 0                       | 0         | 0                      | 0                        | 0                        | 0 |                         |               |
| Florida                   | 97,411,319               | 104,247,799             | 0         | 0                      | 201,659,118              | 201,659,118              | 0 |                         |               |
| Georgia                   | 25,456,882               | 23,500,875              | 0         | 2,266,875              | 51,224,631               | 51,224,631               | 0 |                         |               |
| Hawaii                    | 25,791,761               | 16,626,433              | 0         | 0                      | 42,418,194               | 42,418,194               | 0 |                         |               |
| Idaho                     | 7,471,563                | 8,048,493               | 0         | 0                      | 15,520,056               | 15,520,056               | 0 |                         |               |
| Illinois                  | 74,218,311               | 103,569,313             | 0         | 6,381,184              | 184,168,808              | 184,168,808              |   |                         |               |
| Indiana                   | 14,300,111               | 26,460,453              | 0         | 12,950                 | 40,773,514               | 40,773,514               |   |                         |               |
| Iowa                      | 12,312,457               | 21,018,016              | 0         | 39,737                 | 33,370,211               | 33,370,211               | 0 |                         |               |
| Kansas                    | 23,777,213               | 10,476,136              | 0         | 0                      | 34,253,349               | 34,253,349               | 0 |                         |               |
| Kentucky                  | 12,770,366               | 22,173,028              | 0         | 0                      | 34,943,394               | 34,943,394               |   |                         |               |
| Louisiana                 | 0                        | 0                       | 0         | 0                      | 0                        | 0                        | 0 |                         |               |
| Maine                     | 0                        | 0                       | 0         | 0                      | 0                        | 0                        | 0 |                         |               |
| Maryland                  | 17,718,840               | 19,899,496              | 0         | 5,624,451              | 43,242,787               | 43,242,787               | 0 |                         |               |
| Massachusetts             | 40,388,814               | 41,394,622              | 0         | (05.047)               | 81,783,436               | 81,783,436               |   |                         |               |
| Michigan                  | (1,308)                  | 0                       | 0         | (85,347)               | (86,655)                 |                          |   |                         |               |
| Minnesota                 | 13,889,002               | 34,426,855              | 0         | 10,321<br>93,362       | 48,326,178               | 48,326,178               | 0 |                         |               |
| Mississippi<br>Missouri   | 18,376,949<br>55,722,433 | 5,585,151<br>24,937,755 | 0         | 93,362                 | 24,055,462<br>80,660,188 | 24,055,462<br>80,660,188 | 0 |                         |               |
| Montana                   | 3,466,475                | 3,602,409               | 0         | 0                      | 7,068,883                | 7,068,883                | 0 |                         |               |
| Nebraska                  | 9,962,896                | 6,790,549               | 0         | 0                      | 16,753,445               | 16,753,445               | 0 |                         |               |
| Nevada                    | 11,920,877               | 7,076,208               | Ö         | 0                      | 18,997,084               | 18,997,084               |   |                         |               |
| New Hampshire             | 0                        | 0                       | Ö         | 0                      | 0                        | 0                        | 0 |                         |               |
| New Jersey                | 20,824,447               | 49,469,080              | 0         | 1,113,170              | 71,406,697               | 71,406,697               | 0 |                         |               |
| New Mexico                | 4,285,724                | 7,823,391               | 0         | 0                      | 12,109,115               | 12,109,115               | 0 |                         |               |
| New York                  | 0                        | 0                       | 0         | 0                      | 0                        | 0                        | 0 |                         |               |
| North Carolina            | 30,148,235               | 65,513,192              | 0         | 0                      | 95,661,426               | 95,661,426               | 0 |                         |               |
| North Dakota              | 3,178,758                | 4,819,382               | 0         | 28,702                 | 8,026,842                | 8,026,842                | 0 |                         |               |
| Ohio                      | 27,715,892               | 36,125,032              | 0         | 1,822,665              | 65,663,589               | 65,663,589               | 0 |                         |               |
| Oklahoma                  | 10,551,545               | 17,922,826              | 0         | 0                      | 28,474,371               | 28,474,371               | 0 |                         |               |
| Oregon                    | 14,999,563               | 16,745,820              | 0         | 0                      | 31,745,383               | 31,745,383               |   |                         |               |
| Pennsylvania              | 44,526,633               | 164,975,176             | 0         | 0                      | 209,501,809              | 209,501,809              |   |                         |               |
| Puerto Rico               | 519,212                  | 496,167                 | 0         | 0                      | 1,015,379                | 1,015,379                | 0 |                         |               |
| Rhode Island              | 3,141,346                | 21,143,751              | 0         | 0                      | 24,285,097               | 24,285,097               |   |                         |               |
| South Carolina            | 16,485,091               | 21,238,723              | 0         | 0                      | 37,723,814               | 37,723,814               |   |                         |               |
| South Dakota<br>Tennessee | 6,467,603<br>23,534,517  | 2,741,999<br>15,436,307 | 0         | 0                      | 9,209,603<br>38,970,824  | 9,209,603<br>38,970,824  | 0 |                         |               |
| Texas                     | 104,827,306              | 130,920,988             | 0         | 11,568,686             | 247,316,980              | 247,316,980              | 0 |                         |               |
| Utah                      | 8,126,556                | 6,672,510               | 0         | 240,111                | 15,039,177               | 15,039,177               |   |                         |               |
| Vermont                   | 0,120,000                | 0,072,010               | 0         | 0                      | 0                        | 0                        | 0 |                         |               |
| Virginia                  | 10,051,376               | 19,173,931              | Ö         | 0                      | 29,225,307               | 29,225,307               | 0 |                         |               |
| Washington                | 32,416,641               | 57,020,887              | 0         | 2,170,868              | 91,608,395               | 91,608,395               |   |                         |               |
| West Virginia             | 1,710,763                | 3,498,805               | 0         | 0                      | 5,209,568                | 5,209,568                | 0 |                         |               |
| Wisconsin                 | 14,203,634               | 49,447,699              | 0         | 79,261                 | 63,730,594               | 63,730,594               | 0 |                         |               |
| Wyoming                   | 3,011,433                | 3,475,010               | 0         | 0                      | 6,486,442                | 6,486,442                | 0 |                         |               |
| Other                     | 0                        | 0                       | 0         | 0                      | 0                        | 0                        | 0 |                         |               |
| Total                     | 1,155,431,857            | 1,670,144,751           | 0         | 31,519,508             | 2,857,096,116            | 2,857,096,116            | 0 |                         |               |
|                           | State                    | Breakdown Not           | Available | )                      |                          |                          |   |                         |               |
| None                      |                          |                         |           |                        |                          |                          |   |                         |               |
| T. (.)                    | 4 455 404 057            | 4 070 444 754           | •         | 04 540 500             | 0.057.000.440            |                          |   |                         |               |

1,155,431,857 1,670,144,751 0 31,519,508 2,857,096,116

Total

607,976,402

544,081 73,463,435

|                             | Life        | Allocated<br>Annuity | A&H             | Unallocated<br>Annuity | Total       |             |   |                                   |             |
|-----------------------------|-------------|----------------------|-----------------|------------------------|-------------|-------------|---|-----------------------------------|-------------|
| Alabama                     | 322,278     | 711                  | 168,971         | 0                      | 491,960     | 491,960     | 0 | Benicorp Ins. Co.                 | 44,942,120  |
| Alaska                      | 10,857      | 3                    | 77              | 0                      | 10,936      | 10,936      | 0 | Life & Health Ins. Co. of America | 29,395,164  |
| Arizona                     | 4,791,050   | 72,554               | 1,323,441       | 0                      | 6,187,045   | 6,187,045   | 0 | Lincoln Memorial Life Ins. Co.    | 422,999,693 |
| Arkansas                    | 5,839,310   | 183,189              | 2,885,564       | 0                      | 8,908,063   | 8,908,063   | 0 | Memorial Service Life Ins. Co.    | 184,134,430 |
| California                  | 16,611,595  | 108,548              | 22,989          | 0                      | 16,743,132  | 16,743,132  | 0 | Monarch Life Ins. Co.             | 512,511     |
| Colorado                    | 488,851     | 1,088                | 221,482         | 0                      | 711,421     | 711,421     | 0 | Old Southwest Life Ins. Co.       | 0           |
| Connecticut                 | 55,765      | 1,578                | 6,705           | 0                      | 64,047      | 64,047      | 0 |                                   |             |
| Delaware                    | 45,296      | 154                  | 17,346          | 0                      | 62,795      | 62,795      | 0 | Total                             | 681,983,918 |
| Dist. of Columbia           | 17,454      | 147                  | (574)           | 0                      | 17,026      | 17,026      | 0 | Per state breakdown               | 681,983,918 |
| Florida                     | 212,941     | 5,953                | 5,742,105       | 0                      | 5,960,999   | 5,960,999   | 0 |                                   | 0           |
| Georgia                     | 2,156,997   | 1,774                | 10,016,607      | 0                      | 12,175,377  | 12,175,377  | 0 |                                   |             |
| Hawaii                      | (5,648)     | 220                  | 80,205          | 0                      | 74,777      | 74,777      | 0 |                                   |             |
| Idaho                       | 44,504      | 1                    | 6,837           | 0                      | 51,342      | 51,342      | 0 |                                   |             |
| Illinois                    | 62,914,480  | 16,055               | 1,441,612       | 0                      | 64,372,147  | 64,372,147  | 0 |                                   |             |
| Indiana                     | 15,087,894  | 967                  | 16,824,430      | 0                      | 31,913,291  | 31,913,291  | 0 |                                   |             |
| Iowa                        | 24,800,801  | 7,763                | 166,350         | 0                      | 24,974,914  | 24,974,914  | 0 |                                   |             |
| Kansas                      | 23,062,917  | 968                  | 1,784,162       | 0                      | 24,848,047  | 24,848,047  | 0 |                                   |             |
| Kentucky                    | 13,382,225  | 834                  | 266,727         | 0                      | 13,649,786  | 13,649,786  | 0 |                                   |             |
| Louisiana                   | 3,786,536   | 876                  | 364,575         | 0                      | 4,151,987   | 4,151,987   | 0 |                                   |             |
| Maine                       | 7,683       | 765                  | 665             | 0                      | 9,113       | 9,113       | 0 |                                   |             |
| Maryland                    | 136,192     | 1,276                | 506,096         | 0                      | 643,564     | 643,564     | 0 |                                   |             |
| Massachusetts               | 9,594       | 17,034               | 6,810           | 0                      | 33,438      | 33,438      | 0 |                                   |             |
| Michigan                    | 416,213     | 2,306                | 8,624           | 0                      | 427,143     | 427,143     | 0 |                                   |             |
| Minnesota                   | 296,219     | 1,816                | 5,241           | 0                      | 303,276     | 303,276     | 0 |                                   |             |
| Mississippi                 | 167,832     | 510                  | 552,915         | 0                      | 721,257     | 721,257     | 0 |                                   |             |
| Missouri                    | 183,958,633 | 46,853               | 5,928,147       | 0                      | 189,933,633 | 189,933,633 | 0 |                                   |             |
| Montana                     | 49,132      | 239                  | 8,509           | 0                      | 57,880      | 57,880      | 0 |                                   |             |
| Nebraska                    | 4,585,381   | 582                  | 4,078,785       | 0                      | 8,664,748   | 8,664,748   | 0 |                                   |             |
| Nevada                      | 202,250     | 456                  | 5,455,228       | 0                      | 5,657,934   | 5,657,934   | 0 |                                   |             |
| New Hampshire               | 1,546       | 396                  | 883             | 0                      | 2,826       | 2,826       | 0 |                                   |             |
| New Jersey                  | 6,356       | 4,748                | 23,759          | 0                      | 34,863      | 34,863      | 0 |                                   |             |
| New Mexico                  | 106,144     | 354                  | 96,530          | 0                      | 203,029     | 203,029     | 0 |                                   |             |
| New York                    | 26,882      | 16,133               | 39,642          | 0                      | 82,657      | 82,657      | 0 |                                   |             |
| North Carolina              | 188,552     | 1,422                | (382,561)       | 0                      | (192,587)   | (192,587)   | 0 |                                   |             |
| North Dakota                | 7,055       | 592                  | 1,067,498       | 0                      | 1,075,146   | 1,075,146   | 0 |                                   |             |
| Ohio                        | 20,239,630  | 1,849                | 3,637,725       | 0                      | 23,879,203  | 23,879,203  | 0 |                                   |             |
| Oklahoma                    | 20,924,093  | 746                  | 197,807         | 0                      | 21,122,646  | 21,122,646  | 0 |                                   |             |
| Oregon                      | 151,117     | 859                  | 17,667          | 0                      | 169,644     | 169,644     | 0 |                                   |             |
| Pennsylvania                | 3,562,477   | 21,198               | 6,266,889       | 0                      | 9,850,563   | 9,850,563   | 0 |                                   |             |
| Puerto Rico                 | 461         | 14                   | 14              | 0                      | 489         | 489         | 0 |                                   |             |
| Rhode Island                | 17,392      | 471                  | 1,404           | 0                      | 19,268      | 19,268      | 0 |                                   |             |
| South Carolina              | 152,403     | 950                  | (122,540)       | 0                      | 30,814      | 30,814      | 0 |                                   |             |
| South Dakota                | 180,816     | 361                  | 1,081,312       | 0                      | 1,262,489   | 1,262,489   | 0 |                                   |             |
| Tennessee                   | 9,625,610   | 1,071                | 3,148,456       | 0                      | 12,775,138  | 12,775,138  | 0 |                                   |             |
| Texas                       | 188,328,306 | 10,777               | 280,443         | 0                      | 188,619,526 | 188,619,526 | 0 |                                   |             |
| Utah                        | 43,747      | 516                  | 92,024          | 0                      | 136,286     | 136,286     | 0 |                                   |             |
| Vermont                     | 1,761       | 108                  | 537             | 0                      | 2,406       | 2,406       | 0 |                                   |             |
| Virginia                    | 205,019     | 1,194                | 1,989           | 0                      | 208,201     | 208,201     | 0 |                                   |             |
| Washington                  | 124,760     | 1,661                | 4,951           | 0                      | 131,371     | 131,371     | 0 |                                   |             |
| West Virginia               | 104,595     | 326                  | 16,643          | 0                      | 121,564     | 121,564     | 0 |                                   |             |
| Wisconsin                   | 513,998     | 3,025                | 4,478           | 0                      | 521,502     | 521,502     | 0 |                                   |             |
| Wyoming                     | 8,449       | 91                   | 97,255          | 0                      | 105,796     | 105,796     | 0 |                                   |             |
| Other                       | 0           | 0                    | 0               | 0                      | 0           | 0           | 0 |                                   |             |
| Total                       | 607,976,402 | 544,081              | 73,463,435      | 0                      | 681,983,918 | 681,983,918 | 0 |                                   |             |
| 0110 11 11 11 1             | State Bre   | akdown Not           |                 |                        |             |             |   |                                   |             |
| Old Southwest Life Ins. Co. |             | ľ                    | No Data Availab | ie                     |             |             |   |                                   |             |

0 681,983,918

|                          | Life            | Allocated<br>Annuity | A&H       | Unallocated<br>Annuity |                 |                 |   |                               |           |
|--------------------------|-----------------|----------------------|-----------|------------------------|-----------------|-----------------|---|-------------------------------|-----------|
| Alabama                  | 21,136          | 38                   | 0         | 0                      | 21,175          | 21,175          | 0 | Fidelity Mutual Life Ins. Co. | 1,272,532 |
| Alaska                   | 0               | 0                    | 0         | 0                      | 0               | 0               | 0 | •                             |           |
| Arizona                  | 12,057          | 63                   | 0         | 0                      | 12,119          | 12,119          | 0 | Total                         | 1,272,532 |
| Arkansas                 | 4,647           | 38                   | 0         | 0                      | 4,685           | 4,685           | 0 | Per state breakdown           | 1,272,532 |
| California               | 92,842          | 3,206                | 0         | 0                      | 96,048          | 96,048          | 0 |                               | 0         |
| Colorado                 | 18,135          | 2,836                | 0         | 0                      | 20,971          | 20,971          | 0 |                               |           |
| Connecticut              | 12,481          | 121                  | 0         | 0                      | 12,603          | 12,603          | 0 |                               |           |
| Delaware                 | 10,345          | 758                  | 0         | 0                      | 11,103          | 11,103          | 0 |                               |           |
| Dist. of Columbia        | 5,249           | 489                  | 0         | 0                      | 5,738           | 5,738           | 0 |                               |           |
| Florida                  | 86,504          | 7,511                | 0         | 0                      | 94,015          | 94,015          | 0 |                               |           |
| Georgia                  | 17,433          | 477                  | 0         | 1,191                  | 19,101          | 19,101          | 0 |                               |           |
| Hawaii                   | 0               | 0                    | 0         | 0                      | 0               | 0               | 0 |                               |           |
| Idaho                    | 443             | 0                    | 0         | 0                      | 443             | 443             | 0 |                               |           |
| Illinois                 | 75,462          | 6,502                | 0         | 360                    | 82,324          | 82,324          | 0 |                               |           |
| Indiana                  | 9,874           | 1,874                | 0         | 0                      | 11,748          | 11,748          | 0 |                               |           |
| Iowa                     | 1,413           | 176                  | 0         | 0                      | 1,589           | 1,589           | 0 |                               |           |
| Kansas                   | 4,528           | 10                   | 0         | 0                      | 4,538           | 4,538           | 0 |                               |           |
| Kentucky                 | 24,447          | 3,396                | 0         | 0                      | 27,843          | 27,843          | 0 |                               |           |
| Louisiana                | 1,942           | 0                    | 0         | 0                      | 1,942           | 1,942           | 0 |                               |           |
| Maine                    | 6,496           | 5,134                | 0         | 0                      | 11,630          | 11,630          | 0 |                               |           |
| Maryland                 | 29,965          | 691                  | 0         | 0                      | 30,656          | 30,656          | 0 |                               |           |
| Massachusetts            | 69,426          | 2,569                | 0         | 0                      | 71,995          | 71,995          | 0 |                               |           |
| Michigan                 | 20,006          | 1,480                | 0         | 746                    | 22,232          | 22,232          | 0 |                               |           |
| Minnesota                | 5,193           | 69                   | 0         | 0                      | 5,261           | 5,261           | 0 |                               |           |
| Mississippi              | 1,716           | 0                    | 0         | 0                      | 1,716           | 1,716           | 0 |                               |           |
| Missouri                 | 7,442           | 269                  | 0         | 0                      | 7,711           | 7,711           | 0 |                               |           |
| Montana                  | 582             | 0                    | 0         | 0                      | 582             | 582             | 0 |                               |           |
| Nebraska                 | 1,381           | 0                    | 0         | 0                      | 1,381           | 1,381           | 0 |                               |           |
| Nevada                   | 1,892           | 285                  | 0         | 0                      | 1,892           | 1,892           | 0 |                               |           |
| New Hampshire            | 9,381           | 4,972                | 0         | 2,630                  | 9,666           | 9,666           |   |                               |           |
| New Jersey<br>New Mexico | 75,983<br>1,093 | 4,972                | 0         | 2,030                  | 83,585<br>1,093 | 83,585<br>1,093 | 0 |                               |           |
| New York                 | 65,879          | 8,216                | 0         | 2,618                  | 76,713          | 76,713          | 0 |                               |           |
| North Carolina           | 27,958          | 24,421               | 0         | 3,357                  | 55,736          | 55,736          | 0 |                               |           |
| North Dakota             | 148             | 0                    | 0         | 0,337                  | 148             | 148             | 0 |                               |           |
| Ohio                     | 39,417          | 429                  | 0         | 3,689                  | 43,534          | 43,534          | 0 |                               |           |
| Oklahoma                 | 3,194           | 6                    | Ö         | 0,000                  | 3,200           | 3,200           | 0 |                               |           |
| Oregon                   | 3,509           | 0                    | 0         | 0                      | 3,509           | 3,509           | 0 |                               |           |
| Pennsylvania             | 213,843         | 22,074               | 0         | 13,401                 | 249,318         | 249,318         | 0 |                               |           |
| Puerto Rico              | 0               | 0                    | 0         | 0                      | 0               | 0               | 0 |                               |           |
| Rhode Island             | 9,437           | 208                  | Ō         | 0                      | 9,645           | 9,645           | 0 |                               |           |
| South Carolina           | 14,199          | 275                  | 0         | 0                      | 14,474          | 14,474          | 0 |                               |           |
| South Dakota             | 172             | 0                    | 0         | 0                      | 172             | 172             | 0 |                               |           |
| Tennessee                | 55,550          | 10,533               | 0         | 0                      | 66,083          | 66,083          | 0 |                               |           |
| Texas                    | 22,309          | 277                  | 0         | 0                      | 22,586          | 22,586          | 0 |                               |           |
| Utah                     | 718             | 0                    | 0         | 0                      | 718             | 718             | 0 |                               |           |
| Vermont                  | 1,421           | 0                    | 0         | 0                      | 1,421           | 1,421           | 0 |                               |           |
| Virginia                 | 25,027          | 1,387                | 0         | 0                      | 26,414          | 26,414          | 0 |                               |           |
| Washington               | 10,808          | 2,981                | 0         | 0                      | 13,789          | 13,789          | 0 |                               |           |
| West Virginia            | 3,280           | 0                    | 0         | 0                      | 3,280           | 3,280           | 0 |                               |           |
| Wisconsin                | 4,362           | 49                   | 0         | 0                      | 4,410           | 4,410           | 0 |                               |           |
| Wyoming                  | 0               | 0                    | 0         | 0                      | 0               | 0               | 0 |                               |           |
| Other                    | 0               | 0                    | 0         | 0                      | 0               | 0               | 0 |                               |           |
| Total                    | 1,130,723       | 113,819              | 0         | 27,990                 | 1,272,532       | 1,272,532       | 0 |                               |           |
| None                     | State B         | reakdown No          | t Availab | le                     |                 |                 |   |                               |           |
| None                     |                 |                      |           |                        |                 |                 |   |                               |           |
| Total                    | 1,130,723       | 113,819              | 0         | 27,990                 | 1,272,532       |                 |   |                               |           |

Total

88,584,888 412,213,308 159,220,889

|                             | Life             | Allocated<br>Annuity | A&H                             | Unallocated<br>Annuity | Total                    |                        |   |  |             |
|-----------------------------|------------------|----------------------|---------------------------------|------------------------|--------------------------|------------------------|---|--|-------------|
| Alabama                     | 1,523,427        | 2,847,716            | 2,406,390                       | 0                      | 6,777,533                | 6,777,533              | 0 | American Chambers Life Ins. Co.                | 58,539,725  |
| Alaska                      | 2,466            | 41,133               | 76,295                          | 0                      | 119,893                  | 119,893                |   | American Integrity Ins. Co.                    | 61,603,738  |
| Arizona                     | 346,301          | 4,597,287            | 2,654,185                       | 0                      | 7,597,773                | 7,597,773              |   | American Western Life Ins. Co.                 | 378,974     |
| Arkansas                    | 532,063          | 1,275,684            | 2,247,581                       | 7                      | 4,055,334                | 4,055,334              |   | Andrew Jackson Life Ins. Co.                   | 30,797,365  |
| California                  | 797,954          | 18,407,018           | 11,082,057                      | 0                      | 30,287,030               | 30,287,030             | 0 | Centennial Life Ins. Co.                       | 679,771     |
| Colorado                    | 81,768           | 5,243,065            | 5,474,389                       | 0                      | 10,799,222               |                        |   | Confederation Life Ins. Co. (CLIC)             | 13,562      |
| Connecticut                 | 10,330           | 169,507              | 28,498                          | 115                    | 208,451                  | 208,451                |   | Consumers United Ins. Co.                      | 15,206,500  |
| Delaware                    | 643,125          | 12,416,374           | 1,653,604                       | 0                      | 14,713,102               | 14,713,102             |   | Family Guaranty Life Ins. Co.                  | 24,864,195  |
| Dist. of Columbia           | 24,442           | 290,596              | (418)                           | 0                      | 314,621                  | 314,621                | 0 | Farmers and Ranchers Life Ins. Co.             | 9,142,284   |
| Florida                     | 3,386,319        | 72,067,395           | 7,862,902                       | 0                      | 83,316,616               | 83,316,616             | 0 | Fidelity Bankers Life Ins. Co.                 | 14,421,832  |
| Georgia                     | 615,208          | 4,235,719            | 3,519,409                       | 424                    | 8,370,760                |                        | 0 | First National Life Ins. Co. of America        | 24,860,824  |
| Hawaii                      | 25,350           | 19,997,869           | (68,386)                        | 0                      | 19,954,833               | , ,                    | 0 | Franklin American Life Ins. Co.                | 12,871,834  |
| Idaho                       | 14,857           | 522,044              | 1,041,530                       | 0                      | 1,578,431                | 1,578,431              | 0 | Franklin Protective Life Ins. Co.              | 16,527,844  |
| Illinois                    | 178,428          | 5,817,874            | 13,859,938                      | 1,873                  | 19,858,113               |                        | 0 | International Financial Services Life Ins. Co. | 1,812,138   |
| Indiana                     | 280,035          | 16,693,635           | 4,339,056                       | 149                    | 21,312,874               | 21,312,874             | 0 | Investors Equity Life Ins. Co. of HI, LTD      | 19,626,888  |
| Iowa                        | 735,656          | 9,769,796            | 1,537,251                       | 21                     | 12,042,724               |                        |   | Legion Ins. Co.                                | 2,180,606   |
| Kansas                      | 91,518           | 3,594,275            | 1,084,095                       | 0                      | 4,769,888                | 4,769,888              | 0 | London Pacific Life & Annuity Co.              | 131,669,762 |
| Kentucky                    | 461,590          | 982,993              | 1,125,686                       | 0                      | 2,570,269                | 2,570,269              | 0 | Midwest Life Ins. Co.                          | 33,019,828  |
| Louisiana                   | 3,913,994        | 5,175,394            | 1,999,741                       | 0                      | 11,089,129               | 11,089,129             | 0 | National Heritage Life Ins. Co.                | 172,502,599 |
| Maine                       | 1,423            | 15,935               | 90,770                          | 0                      | 108,128                  | 108,128                | 0 | Old Standard Life Ins. Co.                     | 0           |
| Maryland                    | 111,469          | 1,157,501            | 912,855                         | 475                    | 2,182,301                | 2,182,301              | 0 | Reliance Ins. Co.                              | 10,556,385  |
| Massachusetts               | 14,500           | 107,992              | 3,826,314                       | 0                      | 3,948,806                | 3,948,806              | 0 | States General Life Ins. Co.                   | 5,881,187   |
| Michigan                    | 1,136,908        | 39,004,718           | 515,844                         | 1,785                  | 40,659,256               | 40,659,256             | 0 | Universe Life Ins. Co.                         | 12,852,367  |
| Minnesota                   | 369,558          | 19,603,413           | 296,612                         | 463                    | 20,270,046               | 20,270,046             | 0 | Villanova Ins. Co.                             | 19,040      |
| Mississippi                 | 45,914,359       | 11,983,118           | 10,080,325                      | 79                     | 67,977,881               | 67,977,881             | 0 |  |             |
| Missouri                    | 324,127          | 4,309,708            | 5,372,704                       | 0                      | 10,006,540               | 10,006,540             | 0 | Total  | 660,029,248 |
| Montana                     | 10,518           | 1,717,365            | 2,031,677                       | 0                      | 3,759,560                | 3,759,560              | 0 | Per state breakdown                            | 660,029,248 |
| Nebraska                    | 167,604          | 6,202,720            | 3,749,512                       | 0                      | 10,119,836               | , ,                    | 0 |  | 0           |
| Nevada                      | 13,729           | 1,203,398            | 345,807                         | 0                      | 1,562,934                | 1,562,934              |   |  |             |
| New Hampshire               | (15,426)         |                      | 230,290                         | 0                      | 456,095                  | 456,095                | 0 |  |             |
| New Jersey                  | 12,833           | 144,808              | 1,062,654                       | 776                    | 1,221,071                | 1,221,071              | 0 |  |             |
| New Mexico                  | 109,941          | 999,302              | 377,349                         | 0                      | 1,486,592                | 1,486,592              |   |  |             |
| New York                    | (0)              | 0                    | (132,406)                       | 0                      | (132,406)                | (132,406)              |   |  |             |
| North Carolina              | 5,379,281        | 10,362,006           | 1,311,524                       | 840                    | 17,053,653               | 17,053,653             | 0 |  |             |
| North Dakota                | 19,851           | 1,140,928            | 2,183,664                       | 0                      | 3,344,444                | 3,344,444              |   |  |             |
| Ohio                        | 92,168           | 7,613,505            | 7,078,963                       | 270<br>0               | 14,784,907<br>22,798,891 | 14,784,907             |   |  |             |
| Oklahoma                    | 4,920,833        | 12,610,383           | 5,267,675                       |                        |                          | 22,798,891             | 0 |  |             |
| Oregon<br>Pennsylvania      | 22,751<br>28,781 | 688,097              | 1,438,547                       | 0<br>2,041             | 2,149,395                | 2,149,395<br>9,676,535 | 0 |  |             |
| Puerto Rico                 | 20,701           | 8,738,416<br>6       | 907,297<br>(7,339)              | 2,041                  | 9,676,535<br>(7,332)     | (7,332)                |   |  |             |
| Rhode Island                | 4,355            | 231,720              | 158,519                         | 0                      | 394,594                  | 394,594                |   |  |             |
| South Carolina              | 166,984          | 1,955,555            | 3,076,133                       | 0                      | 5,198,672                | 5,198,672              |   |  |             |
| South Dakota                | 2,980            | 1,329,212            | 2,587,299                       | 0                      | 3,919,492                |                        | 0 |  |             |
| Tennessee                   | 12,009,536       | 13,838,618           | 4,271,662                       | 0                      | 30,119,817               | 30,119,817             |   |  |             |
| Texas                       | 2,820,139        | 51,894,144           | 19,265,617                      | 434                    | 73,980,334               |                        |   |  |             |
| Utah                        | 5,317            | 543,074              | 174,925                         | 235                    | 723,550                  | 723,550                | 0 |  |             |
| Vermont                     | 9,908            | 34,568               | 47,603                          | 0                      | 92,079                   | 92,079                 | 0 |  |             |
| Virginia                    | 882,020          | 6,810,418            | 1,596,202                       | 0                      | 9,288,639                |                        | 0 |  |             |
| Washington                  | 98,939           | 11,753,214           | 16,279,246                      | 174                    | 28,131,573               | 28,131,573             | 0 |  |             |
| West Virginia               | 261,577          | 3,662,349            | 441,686                         | 0                      | 4,365,611                | 4,365,611              | 0 |  |             |
| Wisconsin                   | 22,602           | 6,651,326            | 1,729,984                       | 0                      | 8,403,912                | 8,403,912              | 0 |  |             |
| Wyoming                     | 494              | 1,519,183            | 713,467                         | 0                      | 2,233,144                | 2,233,144              |   |  |             |
| Other                       | 1                | 0                    | 14,101                          | 0                      | 14,102                   | 14,102                 | 0 |  |             |
| Total                       | 88,584,888       | 412,213,308          | 159,220,889                     | 10,163                 | 660,029,248              | 660,029,248            | 0 |  |             |
| Old Standard Life Ins. Co.  | State            | Breakdown No         | t Available<br>No Data Availabl | 0                      |                          |                        |   |  |             |
| Old Standard Life IIIS. CO. |                  |                      | i vo Dala Avallabi              | C                      |                          |                        |   |  |             |

10,163 660,029,248

|                          | Life                  | Allocated<br>Annuity   | A&H              | Unallocated<br>Annuity | Total                |                         |   |   |                      |
|--------------------------|-----------------------|------------------------|------------------|------------------------|----------------------|-------------------------|---|---|----------------------|
|                          | Life                  | Ailluity               | Adii             | Ailliuity              | iotai                |                         |   |   |                      |
| Alabama                  | 4,236,989             | 7,420,581              | 841,295          | 0                      | 12,498,864           | 12,498,864              | 0 | Alabama Life Ins. Co.                       | 3,310,751            |
| Alaska                   | 128,636               | 243,287                | 5                | (512)                  | 371,416              | 371,416                 | 0 | American Educators Life Ins. Co.            | 4,926,157            |
| Arizona                  | 4,485,778             | 12,409,073             | 301,438          | 0                      | 17,196,290           | 17,196,290              | 0 | American Life Assurance Corp.               | 5,056,764            |
| Arkansas                 | 1,725,543             | 1,557,834              | 423,191          | (2)                    | 3,706,566            |                         | 0 | American Standard Life & Accident Ins. Co.  | 8,398,646            |
| California               | 17,057,949            | 8,069,113              | 168,030          | 0                      | 25,295,092           | 25,295,092              | 0 | AMS Life Ins. Co.                           | 33,226,068           |
| Colorado                 | 406,177               | 3,789,876              | 59,407           | 0                      | 4,255,460            | 4,255,460               | 0 | Bankers Commercial Life Ins. Co.            | 13,849,825           |
| Connecticut              | (84,505)              | (77,798)               | 0                | (1,225)                | (163,528)            | (163,528)               |   | Coastal States Life Ins. Co.                | 16,322,100           |
| Delaware                 | 196,556               | 669,146                | 60,390           | 232,162                | 1,158,253            | ,,                      | 0 | Consolidated National Life Ins. Co.         | 8,852,916            |
| Dist. of Columbia        | 71,248                | 23,861                 | 655              | 0                      | 95,763               |                         | 0 | Corporate Life Ins. Co.                     | 173,587,827          |
| Florida                  | 13,987,065            | 36,229,979             | 5,162,757        | 5,732                  | 55,385,533           |                         | 0 | Diamond Benefits Life Ins. Co./LACOP        | 12,306,836           |
| Georgia                  | 2,185,057             | 4,090,829              | 2,831,784        | 113,048                | 9,220,717            | -, -,                   | 0 | EBL Life Ins. Co.                           | 14,323,877           |
| Hawaii                   | 1,336,596             | 279,666                | 197              | 0                      | 1,616,458            | ,,                      | 0 | First National Life Ins. Co.                | 227,653              |
| Idaho                    | 533,791               | 1,791,400              | 26,389           | 0                      | 2,351,580            | 2,351,580               |   | George Washington Life Ins. Co.             | 1,788,104            |
| Illinois                 | 29,242,901            | 41,438,410             | 451,765          | 2,424,606              | 73,557,681           |                         | 0 | Guarantee Security Life Ins. Co.            | 106,908,892          |
| Indiana                  | 7,532,074             | 11,950,652             | 88,024           | 4,754,871              | 24,325,620           | ,,                      | 0 | Inter-American Ins. Co. of Illinois         | 107,771,299          |
| lowa                     | 4,862,816             | 3,435,422              | 3,899            | 0                      | 8,302,137            | -,,                     | 0 | Investment Life Ins. Co. of America         | 15,753,451           |
| Kansas                   | 1,201,169             | 3,438,996              | 7,713            | 0                      | 4,647,878            | 4,647,878               |   | Kentucky Central Life Ins. Co.              | (12,675,584)         |
| Kentucky                 | 1,418,008             | 1,301,080              | 538,715          | 0                      | 3,257,803            |                         | 0 | Life Assurance Co. of Pennsylvania          | 0                    |
| Louisiana                | 1,245,603             | 1,534,981              | 5,273,322        | 0                      | 8,053,906            | 8,053,906               |   | Mutual Benefit Life Ins. Co.                | (1,571,656)          |
| Maine                    | 581,319               | 538,096                | 20               | 62,898                 | 1,182,333            | , - ,                   | 0 | Mutual Security Life Ins. Co.               | 12,749,019           |
| Maryland                 | 1,837,693             | 4,771,008              | (21,974)         | 0                      | 6,586,727            | 6,586,727               |   | National Affiliated Investors Life Ins. Co. | 1,353,300            |
| Massachusetts            | 3,531,827             | 3,070,595              | (1,103)          | 0                      | 6,601,319            | -,,-                    | 0 | National American Life Ins. Co of PA        | 13,146,413           |
| Michigan                 | 9,100,131             | 9,045,038              | 114,905          | 3,376,439              | 21,636,513           | 21,636,513              |   | New Jersey Life Ins. Co.                    | 81,850,531           |
| Minnesota                | 2,366,564             | 4,670,468              | 5,800            | 2,505,226              | 9,548,058            | -,,                     | 0 | Old Colony Life Ins. Co.                    | 11,180,621           |
| Mississippi              | 671,674               | 1,079,752              | 186,794          | 0                      | 1,938,219            | , , -                   | 0 | Old Faithful Life Ins. Co.                  | 1,474,118            |
| Missouri                 | 2,455,204             | 6,295,267              | 149,922          | 29,058                 | 8,929,450            |                         | 0 | Pacific Standard Life Ins. Co.              | 28,433,272           |
| Montana                  | 702,622               | 672,689                | 18,077           | 0                      | 1,393,388            |                         | 0 | Statesman National Life Ins. Co.            | 4,050,017            |
| Nebraska                 | 2,137,417             | 3,018,887              | (3,317,024)      | 0                      | 1,839,280            | , ,                     | 0 | Summit National Life Ins. Co.               | 4,582,899            |
| Nevada                   | 435,642               | 835,860                | 364,184          | 0                      | 1,635,686            | , ,                     | 0 | Supreme Life Ins. Co. of America            | 44,824               |
| New Hampshire            | 543,863               | 174,193                | (50)             | 606,587                | 1,324,592            | 1,324,592               |   | Underwriters Life Ins. Co.                  | 8,106,994            |
| New Jersey<br>New Mexico | 18,431,738<br>804,494 | 1,318,066<br>1,112,160 | 4,027<br>110,006 | 3,460,613<br>0         | 23,214,444 2,026,660 | 23,214,444<br>2,026,660 | 0 | Unison International Life Ins. Co.          | 13,414,918<br>43.058 |
| New York                 | ,                     | (253,099)              |                  |                        | (293,130)            | (293,130)               |   | United Republic Life Ins. Co.               | 43,056               |
| North Carolina           | (32,319)<br>8,349,447 | 7,210,898              | 1,484<br>20,047  | (9,196)<br>219,946     | 15,800,338           | 15,800,338              |   | Total                                       | 692,793,910          |
| North Dakota             | 749,881               | 1,090,510              | 8,232            | 219,946                | 1,848,623            | 1,848,623               |   | Per state breakdown                         | 692,793,910          |
| Ohio                     | 9,650,018             | 14,263,568             | 115,754          | 486,439                | 24,515,779           | 24,515,779              |   | r er state breakdown                        | 092,793,910          |
| Oklahoma                 | 5,472,815             | 5,080,390              | 809,127          | 400,439                | 11,362,332           | 11,362,332              |   |   | U                    |
| Oregon                   | 2,016,536             | 2,042,559              | 71,562           | 0                      | 4,130,657            | 4,130,657               |   |   |                      |
| Pennsylvania             |                       | 175,730,316            | 44,349           | -                      | 198,972,782          |                         |   |   |                      |
| Puerto Rico              | 50,992                | (13)                   | 0                | 0                      | 50,980               |                         |   |   |                      |
| Rhode Island             | 326,882               | 19,659                 | 0                | 0                      | 346,541              | 346,541                 |   |   |                      |
| South Carolina           | 4,959,528             | 6,067,853              | 27,681           | 0                      | 11,055,061           | 11,055,061              |   |   |                      |
| South Dakota             | 780,318               | 692,542                | 60,567           | 0                      | 1,533,427            | 1,533,427               |   |   |                      |
| Tennessee                | 2,240,871             | 2,867,649              | 61,463           | 0                      | 5,169,984            | 5,169,984               |   |   |                      |
| Texas                    | 7,960,552             | 13,792,675             | 10,403,613       | 2,834,819              | 34,991,658           | 34,991,658              | 0 |   |                      |
| Utah                     | 671,495               | 936,145                | 52,720           | 3,310                  | 1,663,670            | 1,663,670               |   |   |                      |
| Vermont                  | 163 200               | 1// 118                | 02,720           | (3.802)                | 303 616              | 303 616                 |   |   |                      |

303,616 0

8,160,755 0

10,604,440 0

15,918,745 0

1,738,136 0

1,929,358 0

State Breakdown Not Available

144,118

5,569,745

5,780,215

497,859

869,519

921,038

224,600,475 419,522,609 26,038,913

0

39,292

174,132

239,302

2,944

54,084

(3,802)

0

0

0

0

229

303,616

8,160,755

10,604,440

1,738,136

15,918,745

1,929,358

22,631,913 692,793,910 692,793,910 0

Life Assurance Co. of Pennsylvania Included in Diamond Benefits

163,299

2,551,717

4,649,865

1,000,974

15,046,281

954,237

Vermont

Virginia

Washington

Wisconsin

Wyoming

Other

West Virginia

Total 224,600,475 419,522,609 26,038,913 22,631,913 692,793,910

|                             | Life           | Allocated<br>Annuity | A&H       | Unallocated<br>Annuity |                |                 |   |   |         |
|-----------------------------|----------------|----------------------|-----------|------------------------|----------------|-----------------|---|---|---------|
| Alabama                     | 5,123          | 34                   | 27        | 0                      | 5,183          | 5,183           | 0 | Confederation Life Ins. & Annuity Co. (CLIAC) | 0       |
| Alaska                      | 64             | 9                    | 0         | 0                      | 74             | 74              | 0 | First Capital Life Ins. Co.                   | 53,266  |
| Arizona                     | 9,428          | 147                  | 5,538     | 0                      | 15,112         | 15,112          | 0 | Mid-Continent Life Ins. Co.                   | 368,160 |
| Arkansas                    | 6,062          | 10                   | 6         | 0                      | 6,079          | 6,079           | 0 | Old West Annuity & Life Ins. Co.              | 0       |
| California                  | 50,162         | 790                  | 3         | 0                      | 50,954         | 50,954          | 0 | Settlers Life Ins. Co.                        | 127,565 |
| Colorado                    | 15,115         | 0                    | 1         | 0                      | 15,117         | 15,117          | 0 | Universal Health Care Ins. Co.                | 220,659 |
| Connecticut                 | 484            | 98                   | 0         | 0                      | 583            | 583             | 0 | Western United Life Assurance Co.             | 0       |
| Delaware Dist. of Columbia  | 168<br>0       | 33<br>0              | 2<br>0    | 0                      | 202<br>0       | 202<br>0        | 0 | Total   | 769,649 |
| Florida                     | 29,322         | 812                  | 83,956    | 0                      | 114,090        | 114,090         | 0 | Per state breakdown                           | 769,649 |
| Georgia                     | 15,553         | 43                   | 39,787    | 0                      | 55,383         | 55,383          | 0 | 1 Ci State breakdown                          | 00,040  |
| Hawaii                      | 325            | 63                   | 0         | 0                      | 388            | 388             | 0 |   | ŭ       |
| Idaho                       | 369            | 10                   | 0         | 0                      | 378            | 378             | 0 |   |         |
| Illinois                    | 4,457          | 107                  | 0         | 0                      | 4,564          | 4,564           | 0 |   |         |
| Indiana                     | 3,447          | 94                   | 9         | 0                      | 3,550          | 3,550           | 0 |   |         |
| Iowa                        | 1,969          | 132                  | 0         | 0                      | 2,101          | 2,101           | 0 |   |         |
| Kansas                      | 9,374          | 32                   | 1         | 0                      | 9,407          | 9,407           | 0 |   |         |
| Kentucky                    | 4,506          | 79                   | 1,084     | 0                      | 5,669          | 5,669           | 0 |   |         |
| Louisiana                   | 9,972          | 0                    | 8,108     | 0                      | 18,080         | 18,080          | 0 |   |         |
| Maine                       | 392            | 54                   | 0         | 0                      | 446            | 446             | 0 |   |         |
| Maryland                    | 1,132          | 74                   | 16        | 0                      | 1,222          | 1,222           | 0 |   |         |
| Massachusetts               | 1,928<br>1,482 | 179                  | 0         | 0                      | 2,107          | 2,107<br>1,546  | 0 |   |         |
| Michigan<br>Minnesota       | 783            | 63<br>70             | 1<br>0    | 0                      | 1,546<br>853   | 853             | 0 |   |         |
| Mississippi                 | 2,564          | 0                    | 16        | 0                      | 2,580          | 2,580           | 0 |   |         |
| Missouri                    | 11,865         | 225                  | 371       | 0                      | 12,461         | 12,461          | 0 |   |         |
| Montana                     | 216            | 0                    | 0         | 0                      | 216            | 216             | 0 |   |         |
| Nebraska                    | 950            | 15                   | 0         | 0                      | 965            | 965             | 0 |   |         |
| Nevada                      | 2,197          | 9                    | 3,150     | 0                      | 5,356          | 5,356           | 0 |   |         |
| New Hampshire               | 395            | 22                   | 0         | 0                      | 418            | 418             | 0 |   |         |
| New Jersey                  | 2,944          | 164                  | 0         | 0                      | 3,108          | 3,108           | 0 |   |         |
| New Mexico                  | 3,419          | 40                   | 0         | 0                      | 3,459          | 3,459           | 0 |   |         |
| New York                    | 0              | 0                    | 0         | 0                      | 0              | 0               | 0 |   |         |
| North Carolina              | 19,317         | 81                   | 5,068     | 0                      | 24,466         | 24,466          | 0 |   |         |
| North Dakota<br>Ohio        | 288<br>5,397   | 0<br>69              | 0         | 0                      | 288<br>5,484   | 288             | 0 |   |         |
| Oklahoma                    | 42,079         | 1,082                | 18<br>195 | 0                      | 43,357         | 5,484<br>43,357 | 0 |   |         |
| Oregon                      | 1,080          | 76                   | 0         | 0                      | 1,156          | 1,156           | 0 |   |         |
| Pennsylvania                | 2,510          | 106                  | 0         | 0                      | 2,617          | 2,617           | 0 |   |         |
| Puerto Rico                 | 38             | 0                    | 0         | 0                      | 38             | 38              | 0 |   |         |
| Rhode Island                | 142            | 19                   | 0         | 0                      | 161            | 161             | 0 |   |         |
| South Carolina              | 4,062          | 24                   | 33,211    | 0                      | 37,297         | 37,297          | 0 |   |         |
| South Dakota                | 388            | 2                    | 0         | 0                      | 391            | 391             | 0 |   |         |
| Tennessee                   | 19,312         | 14                   | 2,013     | 0                      | 21,340         | 21,340          | 0 |   |         |
| Texas                       | 133,006        | 564                  | 38,362    | 0                      | 171,932        | 171,932         | 0 |   |         |
| Utah                        | 1,460          | 27                   | 9,266     | 0                      | 10,754         | 10,754          | 0 |   |         |
| Vermont                     | 93             | 6                    | 0         | 0                      | 99             | 99              | 0 |   |         |
| Virginia                    | 86,326         | 72                   | 17,015    | 0                      | 103,413        | 103,413         | 0 |   |         |
| Washington<br>West Virginia | 1,465          | 293                  | 0<br>160  | 0                      | 1,758<br>1,554 | 1,758           | 0 |   |         |
| Wisconsin                   | 1,378<br>1,532 | 15<br>99             | 160<br>0  | 0                      | 1,554          | 1,554<br>1,631  | 0 |   |         |
| Wyoming                     | 243            | 21                   | 0         | 0                      | 264            | 264             | 0 |   |         |
| Other                       | 0              | 0                    | 0         | 0                      | 0              | 0               | 0 |   |         |
| Total                       | 516,284        | 5 980                | 247,385   | 0                      | 769 649        | 769,649         | 0 |   |         |
|                             | 0.10,204       | 0,000                | ,,000     | O                      | . 00,0-10      | . 50,0-10       | Ü |   |         |

State Breakdown Not Available
No Data Available Old West Annuity & Life Ins. Co. Western United Life Assurance Co. No Data Available

Total 516,284 5,980 247,385 0 769,649

# **KEY POINTS**

#### **Key Points to Consider**

#### **KEY NOTES ON ALL INSOLVENCIES:**

- NOLHGA expenses are incurred as of September 30, 2008. Where known, expenses and claims incurred directly by guaranty associations and recoveries from litigation, estate distributions etc. have been included.
- Neither NOLHGA nor the Guaranty Associations make any representations or warranties as to the accuracy of the enclosed data.
- Assessment information is compiled annually from state guaranty associations. This information is NOT audited or verified by NOLHGA. NOLHGA cannot comment as to the completeness or accuracy of the information shown herein. Any such inquiries should be directed to each individual state guaranty association.

#### Ongoing Funding Insolvencies

This section contains estimated costs by insolvency, by state, by line. The insolvencies listed include those which require Guaranty Association funding beyond year-end 2008.

# **Executive Life Insurance Company**

Reports in previous years presented estimated costs of each guaranty association's liability discounted to September 1993. Beginning with the 1995 report, costs were shown as if Guaranty Associations paid off all obligations by 2008. Under the Enhancement Agreement, Guaranty Associations have the option to make annual installment payments or defease their obligations. Since GA costs grow with interest over time, deferral of Guaranty Association payments through annual installment payments result in higher aggregate (undiscounted) costs than, for example, making a one-time defeasance payment. Obviously, the ultimate aggregate (undiscounted) cost will depend on how each Guaranty Association chooses to fund their obligations.

Consistent with prior years, the current estimate reflects the following assumptions regarding Guaranty Association funding of ELIC obligations:

Guaranty Associations make annual installment payments through 2008.

Guaranty Associations opt to defease with a one-time defeasance payment in 2009 of approximately \$548 million, representing the estimated present value of future obligations otherwise due in 2009 and beyond. The reader should note that the Guaranty Association may extend the payment period beyond 2009 and continue to make annual installment payments until all covered obligations are satisfied.

Discount rates used were approximately 4.09% for all remaining obligations.

Other comments pertinent to the estimates include:

The estimates are net of approximately \$304 million received between 1995 and 2007 from the ELIC Trusts. Future recoveries, if any, from the Trusts cannot be estimated and therefore are not included in this presentation.

The estimates are exclusive of any possible future indemnity charges. Such charges, if any, cannot be estimated and therefore are not included in this presentation.

The estimates include actual administrative charges from Aurora through 2008 and allocated NOLHGA costs through September 30, 2008. The estimates exclude future Aurora administrative costs and allocated NOLHGA costs.

#### **Executive Life Insurance Company (continued)**

The estimates include actual and projected costs related to Article 22 and 23 of the Enhancement Agreement. While there are no arrangements currently in place to defease such obligations, the estimates assume that the present value of such costs is paid in 2009.

Because of the uncertain nature of the Guaranty Association obligations, the schedule included in the Anticipated Funding Schedule Section for Executive Life MOST LIKELY WILL NOT coincide with actual assessments from the guaranty associations as a result of (a) factors previously mentioned; (b) differences between actual and estimated amounts due as a result of changes in interest rates and other factors; and (c) guaranty associations which may be, or anticipate, experiencing capacity limitations.

Anticipated funding period: Annual payments due April 1992 - 2008 Bullet payment paid June 1998

#### Either:

- Defeasance payment due May 2009 (as reflected in the attached schedule), or
- On-going installment payments well beyond 2009, due April of each year.

#### **OPEN INSOLVENCIES**

This section contains estimated costs by insolvency, by state, by line. The insolvencies listed reflect those, which are still in an "open" status with no assumption reinsurance agreement being closed, or those that are anticipated to close in the near future.

#### **Benicorp Insurance Company**

Most of business transferred pre-liquidation via rewrite program; remaining inforce business cancelled by guaranty associations. Total costs reflect claims funded by guaranty associations through the fall of 2008. Increase from prior year due to change in claim estimate.

# Life & Health Insurance Company of America

Total costs reflect expenses incurred by GA's and NOLHGA, estimated reserves for business yet to be sold, assumption costs for minor block of life business sold and claims paid (net of premium collected) on various blocks of business. Decrease from prior year the result of final estate distributions.

# **Lincoln Memorial and Memorial Service Life Insurance Companies**

New cases in 2008; companies wrote preneed funeral insurance. Current plan calls for guaranty associations to run-off business with possible future sales of certain blocks. Total costs reflect FACE AMOUNTS of preneed insurance policies along with NOLHGA expenses. See special file for cost range estimates.

#### Monarch Life Insurance Company

Total costs reflect NOLHGA expenses incurred; no current plans for guaranty association participation.

#### **Old Southwest Life Insurance Company**

Part of Thunor Trust companies. Single state case; no data available.

#### **CLOSED IN 2008 INSOLVENCIES**

This section lists those costs associated with assumption reinsurance agreements that have closed during 2008 or with outstanding claim benefits paid by Guaranty Associations in 2008.

#### **Fidelity Mutual Life Insurance Company**

Total costs reflect NOLHGA expenses incurred. Business assumed 1/1/2008 by Commonwealth Annuity and Life Insurance Company with no GA involvement.

#### **CLOSED PRIOR TO 2008 INSOLVENCIES**

This section lists those costs associated with assumption agreements which have been closed prior to 2008. Since Guaranty Associations may fund their participation in an assumption reinsurance agreement through the use of a note or borrowing the funds, it is possible that actual assessments may not have been levied against member insurance companies. Therefore, the enclosed data is being provided so that you can determine if assessments have been paid or whether an accrual needs to be established.

# **American Chambers Life Insurance Company**

Placed into liquidation 5/00. Decrease form prior year result of premium collected by receiver released to guaranty associations.

# **American Integrity Insurance Company**

Business sold: Closed 6/1/94, all business transferred.

# American Western Life Insurance Company

Placed into liquidation 8/97. Costs include claims paid directly by Guaranty Associations. Decrease from prior year result of early access distributions from estate.

#### **Andrew Jackson Life Insurance Company**

Business sold: Closed 8/27/93, all business transferred.

### **Centennial Life Insurance Company**

Placed into liquidation 5/98. Costs include claims paid directly by Guaranty Associations along with related GA and NOLHGA expenses.

#### Confederation Life Insurance Company – U.S. Branch

No further guaranty association costs anticipated.

# **Consumers United Insurance Company**

Business sold: Closing 2/15/95.

#### **Family Guaranty Life Insurance Company**

New case in 1999, part of Thunor Trust companies. Costs reflect sale of business via assumption reinsurance and subsequent final accounting during 2001 along with guaranty association expenses incurred directly.

#### Farmers and Ranchers Life Insurance Company

New case in 1999, part of Thunor Trust companies. Costs reflect sale of business via assumption reinsurance and subsequent final accounting during 2001.

#### Fidelity Bankers Life Insurance Company

Business sold: Closing 6/12/93. Costs reflect expenses incurred by NOLHGA. Costs include certain guaranty associations participating in and funding a supplementary agreement during 2001.

#### First National Life Insurance Company of America

New case in 1999, part of Thunor Trust companies Costs reflect sale of business via assumption reinsurance and subsequent final accounting during 2001 along with guaranty association expenses and claims incurred directly. Decrease from prior year result of early access distribution received from estate.

#### Franklin American Life Insurance Company

New case in 1999, part of Thunor Trust companies. Costs reflect sale of business via assumption reinsurance and subsequent final accounting during 2001 along with guaranty association expenses incurred directly.

#### Franklin Protective Life Insurance Company

New case in 1999, part of Thunor Trust companies Costs reflect sale of business via assumption reinsurance and subsequent final accounting during 2001 along with guaranty association expenses and claims incurred directly. Decrease from prior year result of early access distribution received from estate.

# **International Financial Services Life Insurance Company**

New case in 1999, part of Thunor Trust companies. Costs reflect sale of business via assumption reinsurance and subsequent final accounting during 2001 along with guaranty association expenses and claims incurred directly. Decrease from prior year result of early access distribution received from estate.

#### Investors Equity Life Insurance Company of Hawaii, LTD

Single state insolvency domiciled in Hawaii. Business sold: 2/5/96.

# **Legion Insurance Company**

All business is A&H. Cost estimate reflects minimal amount of A&H exposure due to stop loss and disability policies and includes GA and NOLHGA-related expenses. Affiliated with Villanova Insurance Company. Minor amount of a&h claims in which no information is yet available still to be funded in future. Decrease from prior year result of early access distribution received from estate.

# **London Pacific Life & Annuity Company**

Costs represent expenses incurred by GA's and NOLHGA along with costs associated with the disposition of the annuity business via an exchange transaction in 2004. These amounts include guaranty association funding for the policies that elected to exchange contracts to the acquiring company, guaranty association funding for the policies that elected to surrender their entire contracts and funding for the covered cash surrender value of policies electing to continue their contract with guaranty associations plus an assumption reinsurance transaction in 2007.

# **Midwest Life Insurance Company**

Business sold: Closed 6/1/92, all business transferred.

# National Heritage Life Insurance Company

Funding for assumption transaction generally accomplished through use of Guaranty Association promissory notes, anticipated to be paid off over 5-year term. Increase from prior year the result of recall by receiver of portion of prior year early access distributions.

Business sold: Closing 7/2/96.

# Old Standard Life Insurance Company

Part of Metropolitan Mortgage Group. No data available.

#### **Reliance Insurance Company**

Costs reflect guaranty association funding for outstanding A&H claims plus expenses incurred by the GA's and NOLHGA. Only minor run-off claim activity is anticipated in the future.

#### States General Life Insurance Company

Costs reflect guaranty association funding for outstanding A&H claims and assumption reinsurance transaction plus expenses incurred by the GA's and NOLHGA.

#### **Universe Life Insurance Company**

Company placed into liquidation late 1998. Business sold Oct. 99. Increase from prior year result of updated claims and expense data from guaranty associations.

#### Villanova Insurance Company

All business is A&H; no liability estimates by state yet available. Affiliated with Legion Insurance Company. Costs represent NOLHGA-incurred expenses only.

#### ESTATES CLOSED

This section contains estimated costs by insolvency, by state, by line for those estates that have been closed. No further costs or recoveries are anticipated.

# **Alabama Life Insurance Company**

Affiliated with American Educators and Consolidated National.

Business sold: Closed 10/21/94, all business transferred.

# **American Educators Life Insurance Company**

Affiliated with Alabama Life and Consolidated National.

Business sold: Closed 9/30/94, all business transferred.

### The American Life Assurance Company

Sale of business closed 3/13/98, all business transferred.

# American Standard Life & Accident Insurance Company

Sale of business closed 9/22/98, all business except uncovereds transferred.

# **AMS Life Insurance Company**

Business sold: Closings: 9/3/92, 11/9/93. Decrease from prior year result of final estate distribution.

### **Bankers Commercial Life Insurance Company**

New case in 2000, placed into liquidation 6/00. Costs estimates include funding of assumption reinsurance transaction, claims paid by the guaranty associations, net of premium collections, through August 2002, expenses incurred directly by guaranty associations and NOLHGA-related expenses.

#### **Coastal States Life Insurance Company**

Business sold: Closing 11/8/96, all business transferred.

#### **Consolidated National Life Insurance Company**

Affiliated with Alabama Life and American Educators.

Business sold: Closing 9/30/94, all business transferred.

#### **Corporate Life Insurance Company**

Business sold: Closing 1/31/96. Decrease from prior year result of final estate distribution.

### **Diamond Benefits Life Insurance Company**

Business sold: Closing 11/30/92, all business transferred. Decrease from prior year result of final estate distribution.

# **EBL Life Insurance Company**

Single state insolvency, domiciled in Pennsylvania. Subsidiary of Summit National Life Insurance Company, business sold in conjunction with Summit National assumption reinsurance transaction.

Business sold: Closing 11/30/94, all business transferred.

#### **First National Life Insurance Company**

Costs reflect payment of outstanding claim benefits by Guaranty Associations. No assumption funding involved.

# George Washington Life Insurance Company

Business sold: 12/17/93 - Life and Allocated Annuity Business 1/1/96 - Accident & Health.

#### **Guarantee Security Life Insurance Company**

Costs reflect both the Guaranty Association funding required to establish GRC and the funding required in the sale of the business via assumption reinsurance. The sale of the business closed 11/97. Costs include the initial \$32 million capital contribution.

# **Inter-American Insurance Company of Illinois**

Business sold: Closed 4/13/93, all but A&H business (amount not available) transferred.

# **Investment Life Insurance Company of America**

Business sold: Closed 9/6/94, all business transferred.

#### **Kentucky Central Life Insurance Company**

Cost estimate reflects final accounting adjustments made in 2001 due to expiry of 5 year plan and reconciliation of all known funding, claims and expenses incurred by the guaranty associations and NOLHGA.

#### Life Assurance Company of Pennsylvania

Single state case located in PA and associated with Diamond Benefits Life Insurance Company insolvency. No cost estimate available. GA assumption costs associated with plan developed through NOHGA are reflected in Diamond Benefits.

### **Mutual Benefit Life Insurance Company**

No further Guaranty Association costs anticipated.

# Mutual Security Life Insurance Company

Business sold: Closings: 5/26/92, 2/8/93, 5/7/93, 10/4/93, 11/30/94.

#### **National Affiliated Investors Life Insurance Company**

Total costs reflect sale of business via assumption reinsurance. Includes expenses incurred by NOLHGA and guaranty associations.

# **National American Life Insurance Company of PA**

Business sold: Closing 7/1/96, all business sold.

# New Jersey Life Insurance Company

Business sold: Closing 9/9/93, all business sold.

# Old Colony Life Insurance Company

Business sold: Closing 10/20/94, all business transferred. Decrease from prior year result of final estate distribution.

#### **Old Faithful Life Insurance Company**

Business sold: Closed 3/1/93, all business transferred.

#### **Pacific Standard Life Insurance Company**

Business sold: Closed 5/11/94, all business transferred. Minor benefits anticipated to be provided by certain guaranty associations ended during 2003, no future activity anticipated

#### **Statesman National Life Insurance Company**

Costs reflect sale of business via assumption reinsurance. All business sold. Decrease from prior result of proceeds received from sale of assets that were assigned to the Guaranty Associations.

#### **Summit National Life Insurance Company**

Business sold: Closed 11/30/94, minor block of A & H canceled.

#### **Supreme Life Insurance Company**

Placed into liquidation 1995, no data available.

# <u>Underwriters Life Insurance Company</u>

Business sold: Closing 10/31/92

# **Unison International Life Insurance Company**

Business sold: Closing 8/27/93, all business transferred.

# **United Republic Life Insurance Company**

Costs reflect expenses incurred by NOLHGA.

Business sold: Closing 10/1/94

#### RELEASED FROM OVERSIGHT

This section contains estimated costs on those cases which have been released from oversight (these were companies placed under some form of supervision and have since been released). No further costs or recoveries are anticipated.

#### **Confederation Life Insurance & Annuity Company**

No Guaranty Association funding required in assumption reinsurance transaction.

#### **First Capital Life Insurance Company**

Costs reflect expenses incurred by NOLHGA net of estate asset recoveries. Policies assumed by Pacific Mutual Life Insurance Company through newly created company, Pacific Corinthian. No GA assumption funding involved.

#### **Mid-Continent Life Insurance Company**

Placed under supervision in 1998, costs reflect expenses incurred by NOLHGA. No Guaranty Association participation.

#### Old West Annuity & Life Insurance Company, Western United Life Insurance

Part of Metropolitan Mortgage Group. Business sold without the need for GA funding or participation.

# **Settlers Life Insurance Company**

New case in 1999 as result of Thunor Trust. Placed under supervision in 1999, costs reflect expenses incurred by NOLHGA. Company sold to third party in 1999, no Guaranty Association participation.

#### Universal Health Care Ins. Co. Inc.

Company and FLDOI entered into a consent order resolving differences in December 2007.All business is Medicare Advantage. Costs represent NOLHGA incurred expenses.

#### **Western United Life Assurance Company**

Part of Metropolitan Mortgage group. Business sold June 2008 with no GA involvement.

# ALL AMOUNTS IN THE ENCLOSED REPORTS ARE SHOWN IN WHOLE DOLLARS

The data and enclosed funding schedules utilize estimates and may exclude costs incurred directly by the State Guaranty Associations, and actual assessments made by the Guaranty Associations may not coincide with the anticipated funding schedules. They should only be used in estimating your share of the insolvency costs. Since the data has not been audited, it MAY NOT be used in protesting actual assessments made by State Guaranty Associations. As such, neither NOLHGA nor the Guaranty Associations will attempt to reconcile the data presented in the enclosed reports to actual Guaranty Association assessments or explain differences.

# ANTICIPATED FUNDING SCHEDULES

#### **Anticipated Funding Schedules**

This section contains Anticipated Funding Schedules, by year, for the following insolvencies:

Executive Life Insurance Company

Included for your benefit is a reconciliation between the "Total Anticipated Funding Schedule" and the insolvency costs reflected in the "Overview Open and Closed Insolvency" report.

Actual assessments by Guaranty Associations <u>most likely WILL NOT match</u> the enclosed funding schedules, particularly in states which may be experiencing capacity limitations. Therefore, this data MAY NOT be utilized in protesting actual GA assessments.

Please refer to the applicable section for more detailed comments regarding a specific insolvency contained within this section.

These schedules are provided solely for use by member companies to discount the pro rata share of the insolvency costs at a rate applicable to the member company, if the member company chooses to do so. You may wish to confirm this practice with your auditors or insurance department prior to making your calculations and for any guidance that may be available regarding the applicable discount rates(s).

#### ALL AMOUNTS IN THE ENCLOSED REPORTS ARE SHOWN IN WHOLE DOLLARS

The data and enclosed funding schedules utilize estimates and may exclude costs incurred directly by the State Guaranty Associations, and actual assessments made by the Guaranty Associations may not coincide with the anticipated funding schedules. They should only be used in estimating your share of the insolvency costs. Since the data has not been audited, it MAY NOT be used in protesting actual assessments made by State Guaranty Associations. As such, neither NOLHGA nor the Guaranty Associations will attempt to reconcile the data presented in the enclosed reports to actual Guaranty Association assessments or explain differences.

Total All Line

|                                | •                      |      |                        |                        |                        |                        |                          |                      |                      |                      | ,                    | , ,                  |                      |                      |                      | •                    |                      |                        |                          |
|--------------------------------|------------------------|------|------------------------|------------------------|------------------------|------------------------|--------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------|--------------------------|
|                                | Apr+June               | Jan  | Jan+Apr<br>+Oct        | April                  | April                  | April                  | Apr+May<br>+Jun          |                      |                      |                      |                      |                      |                      |                      |                      |                      |                      | Est Future             |                          |
| <u>State</u>                   | 1992                   | 1993 | 1994                   | 1995                   | 1996                   | 1997                   | 1998                     | 1999                 | 2000                 | 2001                 | 2002                 | 2003                 | 2004                 | 2005                 | 2006                 | 2007                 | 2008                 | 2009                   | Total                    |
| Alabama                        | 839,298                | 0    | 3,019,484              | 1,144,447              | 1,143,863              | 1.514.020              | 11,513,167               | 914.423              | 668,212              | 827,816              | 910,256              | 771,921              | 833,922              | 766,946              | 702,146              | 667,137              | 667,587              | 6,522,061              | 33,426,705               |
| Alaska                         | 438,140                | 0    | 370,076                | 44,882                 | (902,319)              | 321,504                | 2,464,875                | 126,906              | 154,957              | 152,456              | (42,688)             | 143,246              | 153,863              | 141,759              | 129,719              | 125,825              | 125,969              | 1,248,578              | 5,197,749                |
| Arizona                        | 1,596,303              | 0    | 4,726,874              | 1,318,873              | 1,206,953              | 34,656,029             | 23,862                   | 8,374                | (76,557)             | 73,359               | 40,160               | 57,414               | 66,548               | 18,393               | 27,067               | 29,579               | 26,024               | 184,107                | 43,983,362               |
| Arkansas                       | 474,262                | 0    | 1,411,306              | 642,134                | 569,137                | 705,835                | 5,833,496                | 454,755              | 337,265              | 402,345              | 428,368              | 388,975              | 416,288              | 383,510              | 355,804              | 344,809              | 343,478              | 3,315,691              | 16,807,458               |
| California                     | 18,710,796             | 0    | 64,001,665             | 46,270,342             | 45,341,695             | 25,184,461             | 242,597,617              | 16,053,738           | 15,237,268           | 15,941,556           | 12,378,204           | 15,133,751           | 16,173,490           | 14,874,047           | 13,574,231           | 13,137,806           | 13,119,656           | 129,174,703            | 716,905,027              |
| Colorado                       | 0                      | 0    | 0                      | 0                      | 0                      | 0                      | 0                        | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                      | 0                        |
| Connecticut<br>Delaware        | 473,295                | 0    | 503,812                | 254,030                | 379,338                | 150,913                | 2,854,867                | 223,580              | 167,525              | 195,659              | 146,053              | 190,879              | 190,146              | 184,010              | 169,477              | 163,702              | 155,800              | 1,521,511              | 7,924,598                |
| District of Columbia           | 0                      | ő    | 0                      | 0                      | 0.0,000                | 0                      | 0                        | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                      | 0                        |
| Florida                        | 6,300,354              | 0    | 18,176,441             | 5,452,349              | 5,046,166              | 8,626,997              | 73,610,171               | 5,306,274            | 4,460,072            | 5,019,916            | 5,587,568            | 4,861,097            | 5,191,009            | 4,741,452            | 4,358,748            | 4,195,870            | 4,200,207            | 41,082,238             | 206,216,928              |
| Georgia                        | 2,521,857              | 0    | 891,566                | 3,863,099              | 1,489,015              | 2,266,975              | 19,764,340               | 1,341,365            | 1,011,306            | 1,238,618            | 1,494,225            | 1,215,075            | 1,255,878            | 1,161,413            | 1,040,757            | 1,019,039            | 1,013,677            | 9,872,615              | 52,460,818               |
| Hawaii                         | 1,338,635              | 0    | 1,926,142              | 2,975,669              | 1,270,222              | 1,966,070              | 15,555,853               | 1,112,141            | 975,938              | 1,031,289            | 973,584              | 1,008,083            | 1,072,650            | 993,761              | 902,869              | 876,215              | 871,709              | 8,557,761              | 43,408,590               |
| Idaho                          | 430,101                | 0    | 1,417,635              | 331,701                | 422,974                | 649,436                | 5,659,766                | 404,674              | 342,630              | 376,320              | 517,361              | 376,698              | 400,077              | 360,152              | 338,286              | 324,447              | 325,166              | 3,186,418              | 15,863,841               |
| Illinois                       | 5,424,717              | 0    | 15,198,791             | 6,082,312              | 5,610,887              | 9,240,876              | 69,299,026               | 4,726,096            | 3,958,122            | 4,408,524            | 4,623,601            | 4,300,142            | 4,550,361            | 4,112,241            | 3,807,481            | 3,660,806            | 3,612,350            | 35,382,925             | 187,999,259              |
| Indiana<br>Iowa                | 1,122,231<br>1,054,519 | 0    | 3,777,405<br>2,744,761 | 926,483<br>2,002,704   | 988,937<br>1,675,578   | 1,850,893<br>734,585   | 15,154,249<br>11,711,074 | 1,037,048<br>872,988 | 925,907<br>686,154   | 1,003,745<br>839,686 | 977,579<br>833,960   | 986,638<br>796,828   | 1,042,194<br>851,597 | 969,494<br>798,326   | 871,478<br>689,238   | 855,306<br>685,745   | 851,326<br>662,315   | 8,336,656<br>6,464,803 | 41,677,570<br>34,104,860 |
| Kansas                         | 1,027,577              | 0    | 3,175,623              | 1,102,592              | 1,210,208              | 1,247,741              | 12,360,676               | 942,567              | 714,586              | 839,145              | 937,873              | 812,213              | 861,981              | 796,139              | 735,059              | 694,261              | 701,733              | 6,856,701              | 35,016,674               |
| Kentucky                       | 954,803                | 0    | 3,174,331              | 1,005,185              | 870,727                | 1,583,305              | 12,986,194               | 883,013              | 793,983              | 874,049              | 779,379              | 849,311              | 874,206              | 815,644              | 751,057              | 715,839              | 723,067              | 7,085,175              | 35,719,268               |
| Louisiana                      | 0                      | 0    | 0                      | 0                      | 0                      | 0                      | 0                        | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                      | 0                        |
| Maine                          | 0                      | 0    | 0                      | 0                      | 0                      | 0                      | 0                        | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                      | 0                        |
| Maryland                       | 939,802                | 0    | 3,161,455              | 991,841                | 554,629                | 2,136,982              | 19,881,853               | 967,385              | 799,868              | 919,095              | 897,444              | 902,925              | 959,117              | 883,559              | 808,425              | 788,480              | 773,648              | 7,551,585              | 43,918,093               |
| Massachusetts                  | 2,822,144              | 0    | 7,143,953              | 2,126,433              | 2,437,722              | 3,630,463              | 29,962,594               | 2,111,279            | 1,911,213            | 2,044,556            | 1,939,688            | 1,953,795            | 2,060,776            | 1,928,202            | 1,767,230            | 1,697,673            | 1,684,530            | 16,480,233             | 83,702,484               |
| Michigan                       | 0                      | 0    | 0                      | 0                      | 0                      | 0                      | 0                        | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                      | 0                        |
| Minnesota<br>Minnesota         | 1,586,588<br>759,574   | 0    | 4,499,006              | 1,245,141<br>2,135,820 | 1,511,780<br>1,011,323 | 2,034,932<br>1,101,256 | 17,418,752<br>8,499,264  | 1,246,525<br>724.545 | 1,054,484<br>440,702 | 1,197,230<br>620,366 | 1,281,668<br>582,075 | 1,182,838<br>592,005 | 1,236,822<br>624,205 | 1,133,235<br>573,053 | 1,037,762<br>495,817 | 1,016,409<br>490,397 | 996,703<br>464.271   | 9,723,975<br>4,556,345 | 49,403,850<br>24,567,307 |
| Mississippi<br>Missouri        | 1,318,799              | 0    | 896,290<br>4,311,701   | 6.163.610              | 2.921.350              | 3,390,735              | 28,170,794               | 1.980.581            | 1,799,578            | 1,908,249            | 3,554,178            | 1,895,074            | 2,031,325            | 1,875,272            | 1,723,334            | 1,621,848            | 1,626,701            | 15,963,791             | 82,256,918               |
| Montana                        | 210,004                | 0    | 668,346                | 375,010                | 219,468                | 201,140                | 2,298,695                | 265,066              | 95,654               | 171,834              | 322,109              | 172,514              | 173,183              | 167,069              | 153,429              | 149,143              | 147,078              | 1,428,750              | 7,218,491                |
| Nebraska                       | 539,756                | 0    | 673,673                | 1,396,174              | 546,403                | 757,162                | 6,071,819                | 500,796              | 323,060              | 416,316              | 345,700              | 387,791              | 423,599              | 393,621              | 357,558              | 339,210              | 337,866              | 3,306,787              | 17,117,292               |
| Nevada                         | 534,137                | 0    | 883,611                | 1,703,673              | 513,203                | 730,351                | 7,013,276                | 471,458              | 431,933              | 462,930              | 437,073              | 428,361              | 472,060              | 429,444              | 394,845              | 384,098              | 379,331              | 3,754,804              | 19,424,588               |
| New Hampshire                  | 0                      | 0    | 0                      | 0                      | 0                      | 0                      | 0                        | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                      | 0                        |
| New Jersey                     | 3,528,481              | 0    | 2,356,087              | 4,321,044              | 2,381,530              | 2,988,139              | 26,187,865               | 1,751,943            | 1,625,860            | 1,738,268            | 1,624,577            | 1,678,752            | 1,794,154            | 1,655,269            | 1,531,021            | 1,497,217            | 1,504,937            | 14,508,786             | 72,673,930               |
| New Mexico                     | 416,406                | 0    | 471,755                | 811,150                | 344,088                | 641,654                | 4,237,704                | 341,762              | 269,058              | 288,915              | 440,159              | 291,637              | 299,259              | 283,141              | 260,643              | 253,851              | 254,722              | 2,485,766              | 12,391,668               |
| New York<br>North Carolina     | 2,524,151              | 0    | 8,473,745              | 2,708,523              | 0<br>2,617,397         | 0<br>4,540,919         | 35,275,194               | 2,455,205            | 2,206,064            | 2,346,701            | 2,294,519            | 2,287,252            | 2,434,480            | 2,236,148            | 0<br>2,017,548       | 1,983,635            | 1,978,909            | 19,373,138             | 97,753,528               |
| North Dakota                   | 252,494                | 0    | 715,283                | 265,777                | 229,572                | 245,315                | 3,053,073                | 208,365              | 167,186              | 197,918              | 253,070              | 184,013              | 194,540              | 177,999              | 166,222              | 158,972              | 160,081              | 1,583,003              | 8,212,882                |
| Ohio                           | 1,968,935              | 0    | 5,613,105              | 2,764,476              | 2,349,314              | 3,070,532              | 24,073,524               | 1,701,623            | 1,381,152            | 1,561,006            | 1,533,571            | 1,466,962            | 1,596,958            | 1,468,005            | 1,338,117            | 1,299,209            | 1,281,850            | 12,558,319             | 67,026,657               |
| Oklahoma                       | 720,003                | 0    | 1,156,148              | 2,378,105              | 991,357                | 1,245,960              | 9,862,570                | 796,487              | 612,392              | 719,084              | 830,066              | 721,133              | 744,129              | 701,449              | 624,078              | 607,712              | 596,632              | 5,726,800              | 29,034,107               |
| Oregon                         | 932,121                | 0    | 2,795,710              | 1,243,270              | 1,508,334              | 1,200,840              | 11,184,088               | 835,765              | 654,197              | 788,142              | 716,858              | 751,620              | 777,359              | 745,515              | 668,942              | 661,467              | 653,195              | 6,313,260              | 32,430,683               |
| Pennsylvania                   | 6,182,640              | 0    | 9,094,330              | 15,053,324             | 4,335,003              | 8,836,016              | 78,862,072               | 5,114,962            | 5,049,084            | 5,163,326            | 5,227,523            | 4,976,607            | 5,312,758            | 4,921,817            | 4,498,410            | 4,372,415            | 4,367,396            | 42,960,124             | 214,327,807              |
| Puerto Rico                    | 28,301                 | 0    | 113,790                | 470                    | 22,520                 | 53,517                 | 406,748                  | 26,683               | 24,475               | 25,547               | (23,941)             | 24,898               | 26,741               | 24,681               | 22,659               | 22,116               | 22,040               | 217,144                | 1,038,389                |
| Rhode Island                   | 702,075                | 0    | 1,015,613              | 1,626,079              | 471,684                | 1,167,401              | 9,166,086                | 595,354              | 596,066              | 615,642<br>936,380   | 628,994              | 577,813              | 618,677              | 566,968              | 518,799              | 504,455              | 504,642<br>768,383   | 4,965,602              | 24,841,951               |
| South Carolina<br>South Dakota | 1,179,219<br>268,943   | 0    | 1,643,106<br>794,113   | 2,064,579<br>430,279   | 1,124,678<br>343,334   | 1,959,903<br>375,186   | 14,153,985<br>3,267,473  | 987,641<br>258,414   | 857,322<br>182,545   | 223,836              | 1,032,207<br>256,192 | 880,674<br>216,948   | 962,084<br>227,540   | 869,738<br>211,472   | 801,843<br>193,674   | 773,091<br>186,506   | 182,824              | 7,611,464<br>1,790,186 | 38,606,296<br>9,409,464  |
| Tennessee                      | 1,152,123              | 0    | 3,352,822              | 1,900,425              | 1,484,498              | 1,436,475              | 13,340,313               | 1,148,044            | 748,269              | 1,037,838            | 1,124,508            | 982,730              | 1,030,143            | 960,945              | 871,695              | 800,022              | 785,736              | 7,624,162              | 39,780,749               |
| Texas                          | 7,290,729              | 0    | 9,453,886              | 14,397,094             | 12,105,176             | 13,094,854             | 93,752,146               | 6,525,317            | 4,701,999            | 5,864,257            | 6,347,366            | 5,683,407            | 5,982,295            | 5,518,232            | 5,064,426            | 4,903,262            | 4,790,477            | 46,826,011             | 252,300,933              |
| Utah                           | 477,040                | 0    | 656,938                | 1,223,865              | 492,078                | 512,458                | 5,466,453                | 371,806              | 326,184              | 363,363              | 498,570              | 357,998              | 371,901              | 353,280              | 322,141              | 301,154              | 304,317              | 2,974,947              | 15,374,494               |
| Vermont                        | 0                      | 0    | 0                      | 0                      | 0                      | 0                      | 0                        | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                      | 0                        |
| Virginia                       | 1,094,947              | 0    | 2,858,479              | (22,946)               | 1,255,470              | 1,170,083              | 10,749,218               | 735,414              | 649,010              | 718,500              | 657,073              | 703,202              | 758,697              | 695,493              | 641,473              | 620,700              | 619,334              | 6,025,592              | 29,929,739               |
| Washington                     | 3,283,149              | 0    | 7,349,467              | 3,208,079              | 2,562,377              | 3,521,610              | 34,652,039               | 2,344,551            | 1,922,895            | 2,210,219            | 2,225,414            | 2,160,032            | 2,292,624            | 2,109,860            | 1,918,370            | 1,852,643            | 1,863,783            | 18,203,053             | 93,680,165               |
| West Virginia                  | 146,486                | 0    | 501,085                | 80,181                 | 115,075                | 427,538                | 1,799,897                | 127,348              | 127,219              | 135,873              | 110,741              | 125,195              | 130,185              | 119,941              | 110,595              | 107,097              | 107,262              | 1,053,987              | 5,325,705                |
| Wisconsin                      | 1,894,962              | 0    | 5,373,024              | 2,163,478<br>654,298   | 1,741,328<br>254,528   | 2,774,586<br>255,954   | 23,572,335               | 1,569,384            | 1,382,403            | 1,550,208<br>157,817 | 2,050,326<br>102,167 | 1,505,701            | 1,602,032<br>164,024 | 1,489,072            | 1,324,067            | 1,310,449            | 1,268,780<br>133,195 | 12,594,462             | 65,166,595               |
| Wyoming<br>Other               | 200,335                | 0    | 275,091                | 004,∠98<br>∩           | ∠54,5∠8<br>∩           | ∠55,954                | 2,265,759                | 170,883              | 116,019              | 137,817              | 102,167              | 154,392              | 104,024              | 155,779              | 139,619<br>0         | 130,832              | 133,195              | 1,299,587              | 6,630,281                |
| Guioi                          | ٠Į                     | 0    | ٠Į                     | ٥                      | ٥                      | ٥                      | o                        | 0                    | 0                    | 0                    |                      |                      | ٥١                   | 0                    |                      | 1                    |                      | ۱ ۷۱                   | o l                      |
| Total                          | 85,661,232             | 0    | 210,817,524            | 146,826,052            | 112,768,598            | 154,201,600            | 1,026,034,822            | 70,742,528           | 60,813,259           | 67,607,900           | 67,875,378           | 65,138,540           | 69,235,879           | 63,765,544           | 58,226,158           | 56,330,449           | 55,958,685           | 548,253,602            | 2,920,257,751            |

Total LIFE Onl

|                                | Apr+June             | Jan  | Jan+Apr<br>+Oct      | April                 | April                | April                | Apr+May<br>+Jun         |                    |                    |                    |                    |                    |                    |                    |                    |                   |                   | Est Future             |                          |
|--------------------------------|----------------------|------|----------------------|-----------------------|----------------------|----------------------|-------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|------------------------|--------------------------|
| <u>State</u>                   | 1992                 | 1993 | 1994                 | 1995                  | 1996                 | 1997                 | 1998                    | 1999               | 2000               | 2001               | 2002               | 2003               | 2004               | 2005               | 2006               | 2007              | 2008              | 2009                   | Total                    |
| Alabama                        | 255,439              | 0    | 915,484              | 985,243               | 804,821              | 460,789              | 3,504,007               | 278,303            | 268,460            | 317,113            | 114,256            | 266,782            | 291,324            | 266,637            | 244,687            | 223,113           | 222,784           | 2,116,570              | 11,535,811               |
| Alaska                         | 36,512               | 0    | 33,144               | 15,093                | (70,267)             | 26,792               | 205,406                 | 10,576             | 13,464             | 12,040             | (12,776)           | 12,800             | 13,753             | 12,555             | 11,560             | 11,178            | 11,191            | 110,922                | 453,943                  |
| Arizona                        | 660,835              | 0    | 1,928,246            | 933,376               | 760,774              | 14,346,851           | 9,879                   | 3,467              | 25,315             | 73,829             | 54,663             | 57,414             | 65,674             | 19,107             | 35,492             | 29,579            | 26,024            | 184,107                | 19,214,631               |
| Arkansas                       | 291,214              | 0    | 859,442              | 516,926               | 349,277              | 433,096              | 3,554,558               | 279,236            | 207,093            | 261,654            | 196,051            | 253,116            | 270,358            | 249,140            | 232,554            | 225,419           | 223,936           | 2,130,815              | 10,533,884               |
| California                     | 7,023,430            | 0    | 23,683,412           | 19,918,684            | 19,903,092           | 9,453,436            | 91,063,334              | 6,026,056          | 6,196,001          | 6,360,113          | 4,667,020          | 5,584,494          | 5,916,399          | 5,417,830          | 4,973,728          | 4,746,192         | 4,714,178         | 45,892,555             | 271,539,954              |
| Colorado                       | 0                    | 0    | 0                    | 0                     | 0                    | 0                    | 0                       | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 0                 | 0                 | 0                      | 0                        |
| Connecticut<br>Delaware        | 210,353              | 0    | 209,389              | 180,879               | 197,890              | 57,593               | 1,240,629               | 99,369             | 83,080             | 99,875             | 79,920             | 99,670             | 92,173             | 93,697             | 87,013             | 83,528            | 75,525            | 726,046                | 3,716,631                |
| District of Columbia           | 210,333              | 0    | 209,309              | 100,079               | 197,090              | 0                    | 1,240,029               | 99,509             | 03,000             | 99,675             | 79,920             | 99,070             | 92,173             | 93,097             | 07,013             | 05,520            | 73,323            | 720,040                | 3,710,031                |
| Florida                        | 2,946,520            | 0    | 8,397,987            | 3,892,357             | 2,359,968            | 4,034,634            | 34,425,664              | 2,481,614          | 2,290,563          | 2,550,057          | 2,774,664          | 2,426,830          | 2,576,177          | 2,331,594          | 2,158,980          | 2,056,310         | 2,057,673         | 19,851,191             | 99,612,784               |
| Georgia                        | 1,231,605            | 0    | 415.712              | 2,482,410             | 1,131,573            | 1,107,073            | 8,512,233               | 655,085            | 573,270            | 676,857            | 789,095            | 655.515            | 654,872            | 607,512            | 535,217            | 526,976           | 521,139           | 4,992,505              | 26,068,649               |
| Hawaii                         | 808,396              | 0    | 1,116,305            | 1,852,946             | 887,350              | 1,187,302            | 9,394,119               | 671,618            | 611,609            | 641,721            | 597,287            | 616,634            | 652,166            | 606,330            | 549,034            | 532,111           | 527,130           | 5,143,648              | 26,395,705               |
| Idaho                          | 199,690              | 0    | 652,770              | 266,000               | 303,745              | 301,524              | 2,627,748               | 187,884            | 173,474            | 184,817            | 179,756            | 186,311            | 195,567            | 171,657            | 165,629            | 157,155           | 157,658           | 1,525,906              | 7,637,290                |
| Illinois                       | 2,123,463            | 0    | 5,801,000            | 3,916,406             | 3,309,682            | 3,094,685            | 25,215,225              | 1,849,993          | 1,800,227          | 1,955,850          | 2,354,601          | 1,872,121          | 1,942,240          | 1,708,002          | 1,611,948          | 1,526,445         | 1,475,048         | 14,206,365             | 75,763,302               |
| Indiana                        | 369,056              | 0    | 1,234,508            | 541,771               | 535,403              | 608,524              | 4,979,393               | 341,043            | 344,245            | 365,585            | 409,539            | 362,132            | 371,384            | 350,954            | 306,486            | 306,558           | 301,664           | 2,889,884              | 14,618,128               |
| lowa                           | 342,256              | 0    | 871,892              | 1,092,033             | 1,054,033            | 238,011              | 3,788,120               | 283,338            | 291,983            | 346,404            | 334,921            | 311,932            | 330,772            | 318,154            | 252,319            | 259,164           | 236,406           | 2,235,861              | 12,587,598               |
| Kansas                         | 704,867              | 0    | 2,143,583            | 834,803               | 973,863              | 855,888              | 8,478,811               | 646,554            | 510,455            | 595,884            | 655,195            | 566,463            | 598,007            | 552,991            | 514,078            | 478,154           | 485,337           | 4,713,433              | 24,308,368               |
| Kentucky                       | 330,798              | 0    | 1,092,883            | 629,349               | 446,108              | 548,547              | 4,499,154               | 305,926            | 306,367            | 344,003            | 307,238            | 325,317            | 311,407            | 296,714            | 279,816            | 254,969           | 261,704           | 2,515,669              | 13,055,968               |
| Louisiana                      | 0                    | 0    | 0                    | 0                     | 0                    | 0                    | 0                       | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 0                 | 0                 | 0                      | 0                        |
| Maine<br>Maryland              | 434,834              | 0    | 1,421,314            | 326,239               | 256,619              | 988,753              | 6,547,470               | 447,596            | 409,950            | 459,606            | 453,667            | 458,049            | 481,252            | 443,112            | 405,098            | 397,481           | 381,911           | 3,671,672              | 17,984,624               |
| Massachusetts                  | 1,338,833            | 0    | 3,320,230            | 1,427,670             | 1,562,833            | 1,722,302            | 14,214,336              | 1,001,597          | 1,003,470          | 1,060,818          | 994,818            | 992,881            | 1,028,465          | 976,639            | 903,322            | 852,975           | 839,494           | 8,097,079              | 41,337,763               |
| Michigan                       | 1,330,033            | 0    | 0,320,230            | 1,427,070             | 1,302,033            | 1,722,302            | 14,214,330              | 1,001,597          | 1,003,470          | 1,000,010          | 994,010            | 992,001            | 1,020,400          | 970,039            | 903,322            | 032,973           | 039,494           | 0,097,079              | 41,337,703               |
| Minnesota                      | 389.688              | 0    | 1,111,294            | 922.158               | 827,023              | 499.759              | 4.275.767               | 306,164            | 348.998            | 373.965            | 408,259            | 380.600            | 375,078            | 338,680            | 314,038            | 311.295           | 290.785           | 2,727,065              | 14,200,614               |
| Mississippi                    | 574,312              | 0    | 665,232              | 1,813,900             | 764,023              | 825,362              | 6,362,047               | 547,826            | 356,382            | 492,482            | 414,781            | 464,284            | 487,007            | 446,837            | 382,221            | 378,078           | 351,801           | 3,442,399              | 18,768,976               |
| Missouri                       | 901,337              | 0    | 2,873,515            | 4,502,851             | 2,116,298            | 2,317,409            | 19,253,420              | 1,353,634          | 1,285,698          | 1,344,771          | 2,703,254          | 1,302,772          | 1,395,070          | 1,289,256          | 1,187,738          | 1,100,968         | 1,105,317         | 10,797,877             | 56,831,187               |
| Montana                        | 96,252               | 0    | 304,427              | 223,959               | 170,409              | 92,189               | 1,053,569               | 121,488            | 57,870             | 88,747             | 156,169            | 88,360             | 82,791             | 83,742             | 77,023             | 75,170            | 73,013            | 694,815                | 3,539,995                |
| Nebraska                       | 311,046              | 0    | 361,572              | 954,347               | 422,664              | 436,331              | 3,499,014               | 288,594            | 212,655            | 256,671            | 120,000            | 233,359            | 257,729            | 240,794            | 219,303            | 203,462           | 201,966           | 1,959,937              | 10,179,444               |
| Nevada                         | 340,609              | 0    | 532,547              | 1,067,318             | 327,260              | 465,731              | 4,472,234               | 300,640            | 286,076            | 303,141            | 180,103            | 267,143            | 298,882            | 269,880            | 249,584            | 242,301           | 237,396           | 2,348,508              | 12,189,355               |
| New Hampshire                  | 0                    | 0    | 0                    | 0                     | 0                    | 0                    | 0                       | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 0                 | 0                 | 0                      | 0                        |
| New Jersey                     | 906,919              | 0    | 598,607              | 1,605,055             | 971,473              | 749,008              | 6,568,728               | 450,299            | 521,906            | 556,242            | 1,007,510          | 508,280            | 536,887            | 495,914            | 472,717            | 467,935           | 474,273           | 4,300,711              | 21,192,465               |
| New Mexico                     | 135,574              | 0    | 146,738              | 408,060               | 202,587              | 208,911              | 1,379,718               | 111,271            | 100,575            | 103,878            | 122,474            | 107,297            | 101,293            | 100,606            | 94,319             | 91,962            | 92,514            | 878,003                | 4,385,779                |
| New York                       | 720.040              | 0    | 0                    | 0                     | 0                    | 0                    | 0                       | 746.602            | 700.500            | 704.044            | 0                  | 0                  | 770 705            | 740.472            | 0                  | 0                 | 0                 | 5 007 404              | 0 040 404                |
| North Carolina<br>North Dakota | 736,819<br>95,774    | 0    | 2,469,023<br>267,297 | 1,520,818<br>159,542  | 1,279,196<br>87,079  | 1,325,528<br>92,836  | 10,297,094<br>1,147,532 | 716,693<br>79,035  | 780,526<br>71,091  | 781,914<br>82,955  | 855,433<br>163,827 | 746,763<br>72,004  | 779,725<br>74,223  | 710,473<br>67,121  | 622,269<br>64,595  | 629,463<br>60,524 | 623,041<br>61,508 | 5,937,404<br>606,090   | 30,812,184<br>3,253,033  |
| Ohio                           | 796,325              | 0    | 2,235,021            | 1,815,401             | 1,587,488            | 1,030,223            | 9,253,048               | 688,212            | 668,853            | 705,055            | 694,945            | 623,463            | 690,742            | 632,907            | 575,001            | 557,625           | 538,967           | 5,200,525              | 28,293,800               |
| Oklahoma                       | 225,001              | 0    | 356,841              | 1,206,246             | 658,086              | 389,363              | 3,082,053               | 248,902            | 290,791            | 297,719            | 318,162            | 303,562            | 295,573            | 287,922            | 245,005            | 240,744           | 229,059           | 2,084,851              | 10,759,880               |
| Oregon                         | 410,475              | 0    | 1,203,114            | 871,183               | 1,000,703            | 528,810              | 4,925,103               | 368,043            | 331,236            | 397,914            | 355,358            | 361,358            | 358,169            | 359,106            | 317,149            | 318,281           | 309,678           | 2,909,660              | 15,325,341               |
| Pennsylvania                   | 1,204,618            | 0    | 1,786,031            | 4,052,334             | 1,777,381            | 1,721,598            | 15,365,384              | 996,593            | 1,195,078          | 1,181,596          | 1,172,014          | 1,080,163          | 1,127,486          | 1,062,646          | 972,268            | 945,983           | 937,651           | 8,977,929              | 45,556,753               |
| Puerto Rico                    | 14,151               | 0    | 56,795               | 339                   | 11,260               | 26,758               | 203,374                 | 13,341             | 12,238             | 12,774             | (12,798)           | 13,309             | 14,294             | 13,201             | 12,120             | 11,822            | 11,781            | 116,073                | 530,833                  |
| Rhode Island                   | 78,008               | 0    | 113,328              | 316,527               | 137,195              | 129,711              | 1,018,454               | 66,150             | 99,087             | 105,078            | 103,042            | 78,874             | 82,768             | 72,706             | 67,763             | 66,062            | 65,244            | 614,189                | 3,214,187                |
| South Carolina                 | 500,532              | 0    | 678,487              | 883,337               | 794,995              | 831,901              | 6,007,806               | 419,215            | 388,256            | 425,855            | 466,636            | 382,997            | 427,502            | 376,997            | 350,487            | 335,807           | 330,479           | 3,271,057              | 16,872,346               |
| South Dakota                   | 184,898              | 0    | 531,250              | 351,691               | 263,442              | 257,940              | 2,246,388               | 177,660            | 130,935            | 159,716            | 182,082            | 155,536            | 161,577            | 150,726            | 138,299            | 132,525           | 128,768           | 1,254,597              | 6,608,029                |
| Tennessee                      | 663,344              | 0    | 1,867,840            | 1,305,825             | 1,170,829            | 827,061              | 7,680,787               | 660,995            | 517,834            | 679,901            | 711,195            | 628,674            | 649,781            | 610,675            | 551,978            | 488,871           | 474,068           | 4,535,743              | 24,025,401               |
| Texas                          | 3,188,596            | 0    | 3,954,098            | 5,979,725             | 5,069,046            | 4,634,586            | 37,142,881              | 2,853,843          | 2,383,257          | 2,880,570          | 3,017,423          | 2,710,316          | 2,788,736          | 2,573,327          | 2,379,308          | 2,288,803         | 2,172,510         | 20,896,692             | 106,913,715              |
| Utah                           | 256,868              | 0    | 323,049              | 679,376               | 314,088              | 263,197              | 2,845,320               | 200,203            | 187,984            | 209,773            | 280,062            | 203,028            | 205,439            | 199,858            | 182,963            | 164,840           | 167,857           | 1,623,402              | 8,307,306                |
| Vermont                        | 0<br>261 520         | 0    | 0<br>929,240         | (72.250)              | 0<br>414 <b>5</b> 42 | 206 240              | 0<br>3 540 370          | 0                  | 244 170            | 0<br>265 271       | 246 947            | 0                  | 207 207            | 260.963            | 244.544            | 0<br>234.790      | 0<br>232,905      | 2 100 261              | 10 200 027               |
| Virginia<br>Washington         | 361,539<br>1,121,573 | 0    | 929,240<br>2,471,931 | (73,359)<br>1,755,912 | 414,542<br>803,550   | 386,348<br>1,171,021 | 3,549,270<br>11,210,215 | 242,825<br>800,934 | 244,179<br>763,527 | 265,371<br>856,284 | 246,847<br>865,603 | 264,355<br>839,755 | 287,307<br>874,481 | 260,863<br>802,442 | 244,544<br>723,511 | 691,627           | 701,934           | 2,198,261<br>6,688,485 | 10,289,827<br>33,142,784 |
| West Virginia                  | 46,259               | 0    | 157,705              | 66,102                | 36,339               | 135,012              | 568,388                 | 40,215             | 50,706             | 52,930             | 32,460             | 42,775             | 41,654             | 38,326             | 35,807             | 34,655            | 34,729            | 335,145                | 1,749,208                |
| Wisconsin                      | 378,992              | 0    | 1,077,771            | 1,209,274             | 776,960              | 544,201              | 4,708,886               | 313,877            | 329,962            | 376,841            | 667,655            | 332,969            | 342,404            | 327,973            | 265,915            | 279,039           | 236,642           | 2,366,677              | 14,536,038               |
| Wyoming                        | 87,102               | 0    | 111,731              | 368,756               | 174,731              | 111,284              | 985,113                 | 74,297             | 58,024             | 74,725             | 50,681             | 71,617             | 75,191             | 73,892             | 64,552             | 58,292            | 60,433            | 578,478                | 3,078,902                |
| Other                          | 0                    | 0    | 0                    | 0                     | 0                    | 0                    | 0                       | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 0                  | 0                 | 0                 | 0                      | 0                        |
|                                |                      |      |                      | -                     | j                    | Ĭ                    | 1                       | 1                  |                    | Ĭ                  | -                  |                    |                    |                    |                    | _                 |                   | ]                      |                          |
| Total                          | 33,314,709           | 0    | 81,281,790           | 73,778,861            | 56,925,412           | 59,467,878           | 391,361,681             | 28,010,205         | 26,782,748         | 29,373,092         | 30,233,093         | 27,312,076         | 28,603,778         | 26,309,496         | 24,077,438         | 23,078,233        | 22,663,122        | 218,348,800            | 1,180,922,413            |

# Total ALLOCATED ANNUITY Only

|                                 | ı                    |             | Jan+Apr                | ĺ                    | j                    | ı                    | Apr+May                 | I                    | ı                   | ĺ                    |                     | ĺ                    | ĺ                    | İ                    | ı                               |                     | I                   | I                     |                          |
|---------------------------------|----------------------|-------------|------------------------|----------------------|----------------------|----------------------|-------------------------|----------------------|---------------------|----------------------|---------------------|----------------------|----------------------|----------------------|---------------------------------|---------------------|---------------------|-----------------------|--------------------------|
| <u>State</u>                    | Apr+June<br>1992     | Jan<br>1993 | +Oct<br>1994           | April<br>1995        | April<br>1996        | April<br>1997        | +Jun<br>1998            | 1999                 | 2000                | 2001                 | 2002                | 2003                 | 2004                 | 2005                 | 2006                            | 2007                | 2008                | Est Future<br>2009    | Total                    |
| Alabama                         | 583,859              | 0           | 2,104,000              | 159,204              | 339,041              | 1,053,231            | 8,009,159               | 636,120              | 399,752             | 510,704              | 796,000             | 505,140              | 542,598              | 500,309              | 457,459                         | 444,024             | 444,803             | 4,405,490             | 21,890,894               |
| Alaska                          | 401.628              | 0           | 336.932                | 29.789               | (832.052)            | 294.712              | 2.259.469               | 116.331              | 141.493             | 140.416              | (29,912)            | 130,445              | 140.110              | 129.204              | 457, <del>4</del> 59<br>118.159 | 114.647             | 114.778             | 1,137,656             | 4.743.806                |
| Arizona                         | 935,468              | 0           | 2,798,628              | 385,498              | 446,179              | 20,309,178           | 13,984                  | 4,907                | (101,872)           | (471)                | (14,503)            | 0                    | 875                  | (714)                | (8,426)                         | 0                   | 0                   | 0                     | 24,768,730               |
| Arkansas                        | 183,048              | 0           | 551,864                | 117,385              | 219,546              | 272,231              | 2,234,294               | 175,519              | 130,172             | 140,691              | 232,317             | 135,860              | 145,930              | 134,370              | 123,250                         | 119,390             | 119,542             | 1,184,876             | 6,220,285                |
| California                      | 11,687,366           | 0           | 40,318,253             | 26,351,658           | 25,438,603           | 15,731,025           | 151,534,283             | 10,027,681           | 9,041,267           | 9,581,443            | 7,711,184           | 9,549,258            | 10,257,091           | 9,456,217            | 8,600,503                       | 8,391,614           | 8,405,479           | 83,282,149            | 445,365,073              |
| Colorado                        | 0                    | 0           | 0                      | 0                    | 0                    | 0                    | 0                       | 0                    | 0                   | 0                    | 0                   | 0                    | 0                    | 0                    | 0                               | 0                   | 0                   | 0                     | 0                        |
| Connecticut                     | 0                    | 0           | 0                      | 0                    | 0                    | 0                    | 0                       | 0                    | 0                   | 0                    | 0                   | 0                    | 0                    | 0                    | 0                               | 0                   | 0                   | 0                     | 0                        |
| Delaware                        | 262,942              | 0           | 294,423                | 73,151               | 162,080              | 71,992               | 1,550,786               | 124,211              | 84,445              | 95,784<br>0          | 66,133<br>0         | 91,209               | 97,973               | 90,313               | 82,464                          | 80,174              | 80,274              | 795,465               | 4,103,819                |
| District of Columbia<br>Florida | 3,353,834            | 0           | 9,778,454              | 1,559,992            | 2,686,198            | 4,592,363            | 39,184,506              | 2,824,660            | 2,169,509           | 2,469,859            | 2,812,904           | 2,434,267            | 2,614,831            | 2,409,858            | 2,199,768                       | 2,139,560           | 2,142,534           | 21,231,047            | 106,604,144              |
| Georgia                         | 1,290,252            | 0           | 475,854                | 1,380,689            | 357,441              | 1,159,790            | 8,917,578               | 686,280              | 438,036             | 561,761              | 705,130             | 559,560              | 601,006              | 553,901              | 505,540                         | 492,062             | 492,538             | 4,880,109             | 24,057,528               |
| Hawaii                          | 530,239              | 0           | 809,837                | 1,122,723            | 382,872              | 778,768              | 6,161,734               | 440,523              | 364,329             | 389,568              | 376,297             | 391,449              | 420,485              | 387,431              | 353,835                         | 344,105             | 344,579             | 3,414,113             | 17,012,885               |
| Idaho                           | 230,411              | 0           | 764,865                | 65,702               | 119,229              | 347,912              | 3,032,017               | 216,789              | 169,156             | 191,503              | 337,605             | 190,387              | 204,510              | 188,495              | 172,657                         | 167,292             | 167,508             | 1,660,512             | 8,226,550                |
| Illinois                        | 3,301,254            | 0           | 9,397,791              | 2,055,553            | 2,083,915            | 4,811,171            | 39,200,998              | 2,876,103            | 2,157,895           | 2,452,674            | 2,269,000           | 2,428,021            | 2,608,121            | 2,404,239            | 2,195,533                       | 2,134,361           | 2,137,302           | 21,176,560            | 105,690,491              |
| Indiana                         | 753,175              | 0           | 2,542,897              | 384,712              | 453,535              | 1,241,886            | 10,162,027              | 696,006              | 581,662             | 638,160              | 568,040             | 624,506              | 670,811              | 618,540              | 564,992                         | 548,749             | 549,662             | 5,446,772             | 27,046,131               |
| lowa                            | 712,263              | 0           | 1,872,869              | 910,671              | 621,545              | 495,320              | 7,883,386               | 589,649              | 394,171             | 493,282              | 499,039             | 484,896              | 520,825              | 480,172              | 436,919                         | 426,580             | 425,909             | 4,228,942             | 21,476,440               |
| Kansas                          | 322,710              | 0           | 1,032,040<br>2,081,448 | 267,789              | 236,345              | 391,852              | 3,881,865<br>8,487,040  | 296,013<br>577,087   | 204,131<br>487,616  | 243,261<br>530,046   | 282,678             | 245,750              | 263,973<br>562,799   | 243,148              | 220,981<br>471,240              | 216,106             | 216,396             | 2,143,268             | 10,708,306<br>22,663,300 |
| Kentucky<br>Louisiana           | 624,005              | 0           | 2,061,448              | 375,837<br>0         | 424,619              | 1,034,758<br>0       | 0,467,040               | 0 0                  | 467,010             | 030,046              | 472,141<br>0        | 523,995<br>0         | 0 302,799            | 518,930<br>0         | 471,240                         | 460,870<br>0        | 461,363<br>0        | 4,569,507<br>0        | 22,003,300               |
| Maine                           | 0                    | 0           | 0                      | 0                    | 0                    | ő                    | ő                       | ő                    | ő                   | 0                    | 0                   | 0                    | 0                    | 0                    | 0                               | 0                   | ő                   | ő                     | 0                        |
| Maryland                        | 504,968              | 0           | 1,740,141              | 665,602              | 298,010              | 1,148,229            | 7,603,513               | 519,789              | 389,918             | 459,489              | 443,777             | 444,876              | 477,866              | 440,447              | 403,327                         | 390,998             | 391,737             | 3,879,913             | 20,202,600               |
| Massachusetts                   | 1,483,311            | 0           | 3,823,723              | 698,763              | 874,888              | 1,908,162            | 15,748,258              | 1,109,683            | 907,743             | 983,738              | 944,870             | 960,914              | 1,032,310            | 951,563              | 863,908                         | 844,697             | 845,036             | 8,383,153             | 42,364,721               |
| Michigan                        | 0                    | 0           | 0                      | 0                    | 0                    | 0                    | 0                       | 0                    | 0                   | 0                    | 0                   | 0                    | 0                    | 0                    | 0                               | 0                   | 0                   | 0                     | 0                        |
| Minnesota                       | 1,196,900            | 0           | 3,387,712              | 322,848              | 684,757              | 1,534,974            | 13,132,712              | 940,361              | 705,486             | 823,265              | 873,409             | 802,238              | 861,745              | 794,555              | 723,724                         | 705,114             | 705,918             | 6,996,910             | 35,192,626               |
| Mississippi                     | 185,262              | 0           | 231,058                | 321,539              | 246,459              | 266,246              | 2,052,273               | 176,718              | 84,320              | 127,883              | 167,294             | 127,721              | 137,198              | 126,216              | 113,596                         | 112,319             | 112,470             | 1,113,946             | 5,702,518                |
| Missouri<br>Montana             | 417,462<br>113,752   | 0           | 1,438,186<br>363,919   | 1,660,759<br>151,051 | 805,052<br>49,058    | 1,073,326<br>108,951 | 8,917,374<br>1,245,127  | 626,946<br>143,577   | 513,880<br>37,784   | 563,478<br>83,087    | 850,924<br>165,940  | 592,301<br>84,154    | 636,255<br>90,392    | 586,016<br>83,327    | 535,596<br>76,406               | 520,880<br>73,972   | 521,384<br>74,065   | 5,165,914<br>733,935  | 25,425,731<br>3,678,496  |
| Nebraska                        | 228,710              | 0           | 312.101                | 441,826              | 123,740              | 320,831              | 2,572,805               | 212,202              | 110,405             | 159,645              | 225,700             | 154,432              | 165,870              | 152,828              | 138,255                         | 135,748             | 135,900             | 1,346,851             | 6,937,847                |
| Nevada                          | 193.528              | 0           | 351,064                | 636,355              | 185,943              | 264,620              | 2,541,042               | 170,818              | 145,857             | 159,789              | 256,970             | 161,218              | 173,178              | 159,564              | 145,261                         | 141,797             | 141.934             | 1,406,296             | 7,235,233                |
| New Hampshire                   | 0                    | 0           | 0                      | 0                    | 0                    | 0                    | 0                       | 0                    | 0                   | 0                    | 0                   | 0                    | 0                    | 0                    | 0                               | 0                   | 0                   | 0                     | 0                        |
| New Jersey                      | 2,621,562            | 0           | 1,757,480              | 2,682,871            | 1,010,648            | 2,165,100            | 18,987,731              | 1,301,645            | 1,103,954           | 1,182,026            | 617,067             | 1,170,472            | 1,257,267            | 1,159,354            | 1,058,304                       | 1,029,282           | 1,030,664           | 10,208,075            | 50,343,502               |
| New Mexico                      | 280,832              | 0           | 325,017                | 403,090              | 141,501              | 432,743              | 2,857,986               | 230,490              | 168,483             | 185,037              | 317,685             | 184,339              | 197,966              | 182,535              | 166,324                         | 161,890             | 162,207             | 1,607,763             | 8,005,889                |
| New York                        | 0                    | 0           | 0                      | 0                    | 0                    | 0                    | 0                       | 0                    | 0                   | 0                    | 0                   | 0                    | 0                    | 0                    | 0                               | 0                   | 0                   | 0                     | 0                        |
| North Carolina<br>North Dakota  | 1,787,332<br>156,720 | 0           | 6,004,722<br>447.986   | 1,187,704<br>105.031 | 1,338,201<br>142,493 | 3,215,390<br>151,914 | 24,978,100<br>1,877,779 | 1,738,512<br>129.330 | 1,425,538<br>96.095 | 1,564,787<br>114.963 | 1,439,086<br>89,243 | 1,540,489<br>112.009 | 1,654,755<br>120.317 | 1,525,674<br>110.878 | 1,395,279<br>101.627            | 1,354,172<br>98,448 | 1,355,869<br>98.573 | 13,435,733<br>976.912 | 66,941,344<br>4.930.318  |
| Ohio                            | 1,172,610            | 0           | 3,378,084              | 879,611              | 680,229              | 1,517,032            | 13,625,367              | 1,013,411            | 712,299             | 855,950              | 838,626             | 843,499              | 906,215              | 835,098              | 763,116                         | 741,583             | 742,884             | 7,357,794             | 36,863,409               |
| Oklahoma                        | 495,002              | 0           | 799,307                | 1,171,860            | 333,271              | 856,598              | 6,780,517               | 547,585              | 321,601             | 421,364              | 511,904             | 417,571              | 448,557              | 413,527              | 379,073                         | 366,967             | 367,573             | 3,641,949             | 18,274,227               |
| Oregon                          | 521,646              | 0           | 1,592,596              | 372,087              | 507,631              | 672,030              | 6,258,985               | 467,722              | 322,961             | 390,229              | 361,500             | 390,262              | 419,190              | 386,409              | 351,793                         | 343,186             | 343,517             | 3,403,599             | 17,105,342               |
| Pennsylvania                    | 4,978,022            | 0           | 7,308,299              | 11,000,991           | 2,557,621            | 7,114,418            | 63,496,687              | 4,118,369            | 3,854,006           | 3,981,730            | 4,055,509           | 3,896,445            | 4,185,272            | 3,859,172            | 3,526,142                       | 3,426,431           | 3,429,745           | 33,982,195            | 168,771,054              |
| Puerto Rico                     | 14,151               | 0           | 56,995                 | 131                  | 11,260               | 26,758               | 203,374                 | 13,341               | 12,238              | 12,774               | (11,143)            | 11,589               | 12,447               | 11,480               | 10,539                          | 10,294              | 10,259              | 101,071               | 507,556                  |
| Rhode Island                    | 624,067              | 0           | 902,285                | 1,309,552            | 334,489              | 1,037,690            | 8,147,632               | 529,203              | 496,979             | 510,565              | 525,952             | 498,939              | 535,909              | 494,262              | 451,036                         | 438,393             | 439,398             | 4,351,413             | 21,627,764               |
| South Carolina                  | 678,687              | 0           | 964,619                | 1,181,242            | 329,683              | 1,128,002            | 8,146,178               | 568,427              | 469,066             | 510,525              | 565,571             | 497,677              | 534,582              | 492,740              | 451,356                         | 437,284             | 437,904             | 4,340,407             | 21,733,950               |
| South Dakota<br>Tennessee       | 84,045<br>488,779    | 0           | 262,863<br>1,484,982   | 78,588<br>594,600    | 79,892<br>313,669    | 117,246<br>609,413   | 1,021,085<br>5,659,527  | 80,754<br>487,049    | 51,610<br>230,435   | 64,120<br>357,937    | 74,110<br>413,313   | 61,412<br>354,056    | 65,963<br>380,362    | 60,745<br>350,270    | 55,375<br>319,717               | 53,981<br>311,151   | 54,056<br>311,668   | 535,589<br>3,088,419  | 2,801,435<br>15,755,348  |
| Texas                           | 4,102,133            | 0           | 5,499,788              | 8,398,661            | 6,521,334            | 5,962,401            | 47,784,367              | 3,671,473            | 2,318,742           | 2,983,688            | 3,329,943           | 2,973,091            | 3,193,559            | 2,944,904            | 2,685,119                       | 2,614,459           | 2,617,967           | 25,929,319            | 133,530,949              |
| Utah                            | 220,172              | 0           | 333,889                | 517,469              | 164,177              | 225,597              | 2,438,846               | 171,603              | 138,200             | 153,591              | 218,508             | 154,970              | 166,462              | 153,422              | 139,177                         | 136,314             | 136,459             | 1,351,546             | 6,820,402                |
| Vermont                         | 0                    | 0           | 0                      | 0                    | 0                    | 0                    | 0                       | 0                    | 0                   | 0                    | 0                   | 0                    | 0                    | 0                    | 0                               | 0                   | 0                   | 0                     | 0                        |
| Virginia                        | 733,408              | 0           | 1,929,239              | 50,413               | 840,928              | 783,735              | 7,199,948               | 492,589              | 404,831             | 453,129              | 410,226             | 438,847              | 471,390              | 434,630              | 396,929                         | 385,910             | 386,428             | 3,827,331             | 19,639,912               |
| Washington                      | 2,161,576            | 0           | 4,877,536              | 1,360,591            | 1,548,659            | 2,256,877            | 21,605,141              | 1,543,618            | 1,159,368           | 1,353,936            | 1,359,811           | 1,320,276            | 1,418,143            | 1,307,417            | 1,194,859                       | 1,161,016           | 1,161,849           | 11,514,569            | 58,305,243               |
| West Virginia                   | 100,227              | 0           | 343,380                | 14,079               | 78,736               | 292,526              | 1,231,508               | 87,133               | 76,513              | 82,943               | 78,281              | 82,420               | 88,531               | 81,615               | 74,788                          | 72,441              | 72,533              | 718,842               | 3,576,497                |
| Wisconsin                       | 1,515,970            | 0           | 4,295,253              | 954,204              | 964,368              | 2,176,803            | 18,835,544              | 1,255,507            | 1,052,441           | 1,173,366            | 1,382,671           | 1,172,732            | 1,259,628            | 1,161,099            | 1,058,152                       | 1,031,411           | 1,032,138           | 10,227,785            | 50,549,070               |
| Wyoming<br>Other                | 113,233              | 0           | 163,360                | 285,542<br>0         | 79,797               | 144,670<br>0         | 1,280,646               | 96,586<br>0          | 57,995<br>0         | 83,092<br>0          | 51,486<br>0         | 82,775<br>0          | 88,833               | 81,887               | 75,067                          | 72,540              | 72,762              | 721,109<br>0          | 3,551,379                |
| Julei                           | l o                  | U           | U                      | U                    |                      | ٥                    | ٥                       | ٥                    | ١                   | U                    | 0                   | U                    | U                    | U                    | U                               | 0                   | ٥                   | ١                     | ٥                        |
| Total                           | 52,346,523           | 0           | 129,535,734            | 72,687,408           | 54,385,591           | 90,098,473           | 608,743,178             | 42,732,323           | 34,030,511          | 38,234,808           | 37,642,285          | 37,826,464           | 40,632,101           | 37,456,048           | 34,148,720                      | 33,252,216          | 33,295,563          | 329,904,802           | 1,706,952,747            |
|                                 |                      |             |                        |                      |                      |                      |                         |                      |                     |                      |                     |                      |                      |                      |                                 |                     |                     |                       |                          |

# Total UNALLOCATED ANNUITY Only

| <u>State</u>                     | Apr+June<br>1992 | Jan<br>1993 | Jan+Apr<br>+Oct<br>1994 | April<br>1995 | April<br>1996 | April<br>1997  | Apr+May<br>+Jun<br>1998 | 1999   | 2000 | 2001 | 2002 | 2003 | 2004   | 2005 | 2006 | 2007   | 2008 | Est<br>Future<br>2009 | Total          |
|----------------------------------|------------------|-------------|-------------------------|---------------|---------------|----------------|-------------------------|--------|------|------|------|------|--------|------|------|--------|------|-----------------------|----------------|
| Alabama<br>Alaska                | 0                | 0           | 0                       | 0<br>0        | 0             | 0<br>0         | 0                       | 0<br>0 | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Arizona                          | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Arkansas<br>California           | 0                | 0<br>0      | 0                       | 7,823<br>0    | 314<br>0      | 508<br>0       | 44,644<br>0             | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 53,289<br>0    |
| Colorado                         | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Connecticut                      | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Delaware<br>District of Columbia | 0                | 0<br>0      | 0                       | 0             | 19,367<br>0   | 21,328<br>0    | 63,453<br>0             | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 104,148        |
| Florida                          | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Georgia                          | 0                | 0           | 0                       | 0             | 0             | 112            | 2,334,529               | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 2,334,641      |
| Hawaii                           | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Idaho<br>Illinois                | 0                | 0<br>0      | 0                       | 0<br>110,353  | 0<br>217,290  | 0<br>1,335,020 | 0<br>4,882,803          | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0<br>6,545,466 |
| Indiana                          | 0                | 0           | 0                       | 110,353       | 217,290       | 482            | 12,829                  | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 13,311         |
| lowa                             | 0                | 0           | 0                       | 0             | 0             | 1,254          | 39,568                  | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 40,822         |
| Kansas                           | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Kentucky<br>Louisiana            | 0                | 0<br>0      | 0                       | 0             | 0             | 0<br>0         | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Maine                            | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Maryland                         | 0                | 0           | 0                       | 0             | 0             | 0              | 5,730,870               | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 5,730,870      |
| Massachusetts                    | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Michigan<br>Minnesota            | 0                | 0<br>0      | 0                       | 0<br>135      | 0             | 0<br>200       | 0<br>10,274             | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0<br>10,609    |
| Mississippi                      | 0                | 0           | 0                       | 381           | 841           | 9,648          | 84,943                  | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 95,813         |
| Missouri                         | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Montana                          | 0<br>0           | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Nebraska<br>Nevada               | 0                | 0<br>0      | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0<br>0 |      | 0    | 0<br>0 | 0    | 0                     | 0              |
| New Hampshire                    | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| New Jersey                       | 0                | 0           | 0                       | 33,118        | 399,408       | 74,031         | 631,406                 | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 1,137,963      |
| New Mexico                       | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| New York<br>North Carolina       | 0                | 0<br>0      | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| North Dakota                     | 0                | 0           | 0                       | 1,204         | 0             | 565            | 27,762                  | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 29,531         |
| Ohio                             | 0                | 0           | 0                       | 69,464        | 81,598        | 523,277        | 1,195,109               | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 1,869,448      |
| Oklahoma                         | 0<br>0           | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Oregon<br>Pennsylvania           | 0                | 0<br>0      | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Puerto Rico                      | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Rhode Island                     | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| South Carolina                   | 0                | 0<br>0      | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| South Dakota<br>Tennessee        | 0                | 0           | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Texas                            | 0                | 0           | 0                       | 18,708        | 514,796       | 2,497,867      | 8,824,898               | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 11,856,269     |
| Utah                             | 0                | 0           | 0                       | 27,021        | 13,813        | 23,664         | 182,287                 | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 246,785        |
| Vermont                          | 0                | 0<br>0      | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Virginia<br>Washington           | 0                | 0           | 0                       | 91,576        | 210,168       | 93,711         | 1,836,683               | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 2,232,138      |
| West Virginia                    | 0                | 0           | 0                       | 0 1,070       | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Wisconsin                        | 0                | 0           | 0                       | 0             | 0             | 53,582         | 27,905                  | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 81,487         |
| Wyoming                          | 0                | 0<br>0      | 0                       | 0             | 0             | 0              | 0                       | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 0              |
| Other                            | 0                | U           | 0                       | 0             | U             | 0              | U                       | U      | U    | 0    |      | ١    | U      | U    | 0    | U      | U    | U                     | U              |
| Total                            | 0                | 0           | 0                       | 359,783       | 1,457,595     | 4,635,249      | 25,929,963              | 0      | 0    | 0    | 0    | 0    | 0      | 0    | 0    | 0      | 0    | 0                     | 32,382,590     |

# Reconciliation Grand Total Insolvency Costs to Antiicpated Funding Schedules

|  |                        | Life             | Allocated<br>Annuity | A&H           | Unallocated<br>Annuity | Total         |                                    |
|--|------------------------|------------------|----------------------|---------------|------------------------|---------------|------------------------------------|
| Grand Total Insolvency Costs                                   |                        |                  |                      |               |                        |               |                                    |
| Per "Overview Open and Closed Insolvencies"                    |                        | 2,078,240,628    | 2,502,544,547        | 258,970,622   | 54,189,574             | 4,893,945,373 |                                    |
| Less Insolvency Costs NOT included in "Anticipated Fundin      | a Schedules":          |                  |                      |               |                        |               |                                    |
| Estate Closed  | •                      | (224,600,475)    | (419,522,609)        | (26,038,913)  | (22,631,913)           | (692,793,910) |                                    |
| Released from Oversight  |                        | (516,284)        | (5,980)              | (247,385)     | 0                      | (769,649)     |                                    |
| Closed Prior to 2008   |                        | (88,584,888)     | (412,213,308)        | (159,220,889) | (10,163)               | (660,029,248) |                                    |
| Closed in 2008   |                        | (1,130,723)      | (113,819)            | 0             | (27,990)               | (1,272,532)   |                                    |
| Open   |                        | (607,976,402)    | (544,081)            | (73,463,435)  | 0                      | (681,983,918) |                                    |
| Less Other Adjustments Included in GA Cost Total, NOT included | uded in "Anticipated   | Funding Schedule | es":                 |               |                        |               |                                    |
| Executive Life Insurance Company                               | NOLHGA expenses        | (21,391,205)     | (30,599,210)         | 0             | (848,606)              | (52,839,022)  |                                    |
| Executive Life Insurance Company                               | GA expenses            | 0                | 0                    | 0             | O O                    | 0             |                                    |
| Executive Life Insurance Company                               | GA claims              | 0                | 0                    | 0             | 0                      | 0             |                                    |
| Add Other Adjustments Included in GA Cost Total, NOT inclu     | uded in "Anticipated F | Fundina Schedule | ·s":                 |               |                        |               |                                    |
| Executive Life Insurance Company                               | Other recoveries       | 46,881,762       | 67,407,207           | 0             | 1,711,688              | 116,000,656   |                                    |
| Adjusted Total   |                        | 1,180,922,413    | 1,706,952,747        | 0             | 32,382,590             | 2,920,257,751 |                                    |
| Total Per "Anticipated Funding Schedules"                      |                        | 1,180,922,413    | 1,706,952,747        | 0             | 32,382,590             | 2,920,257,751 |                                    |
| Variance   |                        | 0                | 0                    | 0             | 0                      | 0             |                                    |
|  |                        |                  |                      |               |                        |               |                                    |
| Executive Life Insurance Company                               | summary                | 1,155,431,857    | 1,670,144,751        | 0             | 31,519,508             | 2,857,096,116 |                                    |
| Executive Life Insurance Company                               | adjustments            | 25,490,557       | 36,807,996           | 0             | 863,082                | 63,161,635    | antia fadina fil-                  |
| Executive Life Insurance Company                               | gross                  | 1,180,922,413    | 1,706,952,747        | 0             | 32,382,590             | 2,920,257,751 | antic fnding file<br>2,920,257,751 |

# SPECIFIC INSOLVENCY Costs

|                             |           | Estimated Net Co     | osts as or Septe | mber 30, 2006          |           |
|-----------------------------|-----------|----------------------|------------------|------------------------|-----------|
|                             | Life      | Allocated<br>Annuity | A&H              | Unallocated<br>Annuity | Total     |
| Alabama                     | 2,132,767 | 1,167,729            | 10,256           | 0                      | 3,310,751 |
| Alaska                      | 0         | 0                    | 0                | 0                      | 0         |
| Arizona                     | 0         | 0                    | 0                | 0                      | 0         |
| Arkansas                    | 0         | 0                    | 0                | 0                      | 0         |
| California                  | 0         | 0                    | 0                | 0                      | 0         |
| Colorado                    | 0         | 0                    | 0                | 0                      | 0         |
| Connecticut                 | 0         | 0                    | 0                | 0                      | 0         |
| Delaware                    | 0         | 0                    | 0                | 0                      | 0         |
| Dist. of Columbia           | 0         | 0                    | 0                | 0                      | 0         |
| Florida                     | 0         | 0                    | 0                | 0                      | 0         |
| Georgia<br>Hawaii           | 0         | 0                    | 0                | 0                      | 0         |
| Idaho                       | 0         | 0                    | 0                | 0                      | 0         |
| Illinois                    | 0         | 0                    | 0                | 0                      | 0         |
| Indiana                     | 0         | 0                    | 0                | 0                      | 0         |
| lowa                        | 0         | 0                    | 0                | 0                      | 0         |
| Kansas                      | 0         | 0                    | 0                | 0                      | 0         |
| Kentucky                    | 0         | 0                    | 0                | 0                      | 0         |
| Louisiana                   | 0         | Ō                    | 0                | Ö                      | Ō         |
| Maine                       | 0         | 0                    | 0                | 0                      | 0         |
| Maryland                    | 0         | 0                    | 0                | 0                      | 0         |
| Massachusetts               | 0         | 0                    | 0                | 0                      | 0         |
| Michigan                    | 0         | 0                    | 0                | 0                      | 0         |
| Minnesota                   | 0         | 0                    | 0                | 0                      | 0         |
| Mississippi                 | 0         | 0                    | 0                | 0                      | 0         |
| Missouri                    | 0         | 0                    | 0                | 0                      | 0         |
| Montana                     | 0         | 0                    | 0                | 0                      | 0         |
| Nebraska                    | 0         | 0                    | 0                | 0                      | 0         |
| Nevada                      | 0         | 0                    | 0                | 0                      | 0         |
| New Hampshire<br>New Jersey | 0         | 0                    | 0                | 0                      | 0         |
| New Mexico                  | 0         | 0                    | 0                | 0                      | 0         |
| New York                    | 0         | 0                    | 0                | 0                      | 0         |
| North Carolina              | 0         | 0                    | 0                | 0                      | 0         |
| North Dakota                | ő         | 0                    | 0                | 0                      | 0         |
| Ohio                        | 0         | 0                    | 0                | 0                      | 0         |
| Oklahoma                    | 0         | Ō                    | 0                | Ö                      | Ō         |
| Oregon                      | 0         | 0                    | 0                | 0                      | 0         |
| Pennsylvania                | 0         | 0                    | 0                | 0                      | 0         |
| Puerto Rico                 | 0         | 0                    | 0                | 0                      | 0         |
| Rhode Island                | 0         | 0                    | 0                | 0                      | 0         |
| South Carolina              | 0         | 0                    | 0                | 0                      | 0         |
| South Dakota                | 0         | 0                    | 0                | 0                      | 0         |
| Tennessee                   | 0         | 0                    | 0                | 0                      | 0         |
| Texas                       | 0         | 0                    | 0                | 0                      | 0         |
| Utah                        | 0         | 0                    | 0                | 0                      | 0         |
| Vermont                     | 0         | 0                    | 0                | 0                      | 0         |
| Virginia<br>Washington      | 0         | 0                    | 0                | 0                      | 0         |
| Washington<br>West Virginia | 0         | 0                    | 0                | 0                      | 0         |
| Wisconsin                   | 0         | 0                    | 0                | 0                      | 0         |
| Wyoming                     | 0         | 0                    | 0                | 0                      | 0         |
| Other                       | 0         | 0                    | 0                | 0                      | 0         |
| Total                       | 2,132,767 | 1,167,729            | 10,256           | 0                      | 3,310,751 |
| TUIAI                       | 2,132,767 | 1,107,729            | 10,256           | U                      | 3,310,751 |
|                             |           |                      |                  |                        |           |

Estimated Net Costs as of September 30, 2008

| Summary:   |                                      |
|--|--------------------------------------|
| GA Covered Obligations   | 4,246,637                            |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>0<br>185,913<br>0               |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>(529,679)<br>713,876<br>937,602 |
| Adjusted GA Costs<br>Per State breakdown   | 3,310,751<br>3,310,751               |

| Life                                   |                         | Assessments Ca<br>Allocated            | lled (Billed) or R<br>Annuity | erunded as of De                       | cember 31, 2007<br>kH   | Unallocated Annuity                    |                         |  |
|--|-------------------------|--|-------------------------------|--|-------------------------|--|-------------------------|--|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded       | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessment:<br>Refunded |  |
| 2,800,000                              | 0                       | 568,170                                | 0                             | 13,000                                 | 0                       | 0                                      |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |
|  |                         |  |                               |  |                         |  |                         |  |

Assessment information is compiled annually from state guaranty associations. This information is NOT audited or verified by NOLHGA. NOLHGA cannot comment as to the completeness nor accuracy of the information shown herein. Any such inquiries should be directed to each individual state guaranty association.

13,000

568,170

2,800,000

|                                |            | Estimated Net Co     | osts as of Septe     | mber 30, 2008          |                      |
|--------------------------------|------------|----------------------|----------------------|------------------------|----------------------|
|                                |            |                      |                      |                        |                      |
|                                | Life       | Allocated<br>Annuity | A&H                  | Unallocated<br>Annuity | Total                |
| Alabama                        | 0          | 0                    | 62,862               | 0                      | 62,862               |
| Alaska                         | 0          | 0                    | 41,656               | 0                      | 41,656               |
| Arizona                        | 0          | 0                    | 436,966              | 0                      | 436,966              |
| Arkansas                       | 0          | 0                    | 1,886,656            | 0                      | 1,886,656            |
| California                     | 712        | 0                    | 95,009               | 0                      | 95,721               |
| Colorado<br>Connecticut        | 0          | 0                    | 1,738,081            | 0                      | 1,738,081            |
| Delaware                       | 2,347      | 0                    | 0<br>56,886          | 0                      | 0<br>59,233          |
| Dist. of Columbia              | 2,347      | 0                    | 00,000               | 0                      | 59,233               |
| Florida                        | 26.429     | 0                    | 80.284               | 0                      | 106,713              |
| Georgia                        | 20,429     | 0                    | 00,204               | 0                      | 0                    |
| Hawaii                         | 0          | 0                    | 0                    | 0                      | ő                    |
| Idaho                          | 0          | 0                    | 291,578              | 0                      | 291,578              |
| Illinois                       | 1,310      | Ō                    | 4,607,794            | Ō                      | 4,609,104            |
| Indiana                        | 6,252      | 0                    | 1,781,093            | 0                      | 1,787,345            |
| Iowa                           | 0          | 0                    | 73,815               | 0                      | 73,815               |
| Kansas                         | 0          | 0                    | 231,848              | 0                      | 231,848              |
| Kentucky                       | 0          | 0                    | 33,443               | 0                      | 33,443               |
| Louisiana                      | 0          | 0                    | 1,544,413            | 0                      | 1,544,413            |
| Maine                          | 0          | 0                    | 0                    | 0                      | 0                    |
| Maryland                       | 0          | 0                    | 14,035               | 0                      | 14,035               |
| Massachusetts                  | 3,578      | 0                    | 3,392,685            | 0                      | 3,396,262            |
| Michigan                       | 8,246      | 0                    | 38,056               | 0                      | 46,303               |
| Minnesota                      | 0          | 0                    | 0                    | 0                      | 0                    |
| Mississippi                    | 0          | 0                    | 9,204,543            | 0                      | 9,204,543            |
| Missouri<br>Montana            | 0<br>258   | 0                    | 957,601<br>838,775   | 0                      | 957,601<br>839,034   |
| Nebraska                       | 256        | 0                    | 1,105,689            | 0                      | 1,105,689            |
| Nevada                         | 0          | 0                    | 13,537               | 0                      | 13,537               |
| New Hampshire                  | 0          | 0                    | 13,337               | 0                      | 0                    |
| New Jersev                     | 0          | 0                    | 0                    | 0                      | ő                    |
| New Mexico                     | 0          | ő                    | 178,293              | Ő                      | 178,293              |
| New York                       | 0          | 0                    | 0                    | 0                      | 0                    |
| North Carolina                 | 0          | 0                    | 3,643                | 0                      | 3,643                |
| North Dakota                   | 0          | 0                    | (1,710)              | 0                      | (1,710)              |
| Ohio                           | 16,929     | 0                    | 4,175,350            | 0                      | 4,192,280            |
| Oklahoma                       | 1,862      | 0                    | 3,831,936            | 0                      | 3,833,798            |
| Oregon                         | 0          | 0                    | 86,208               | 0                      | 86,208               |
| Pennsylvania                   | 0          | 0                    | 0                    | 0                      | 0                    |
| Puerto Rico                    | 0          | 0                    | 0                    | 0                      | 0                    |
| Rhode Island                   | 0          | 0                    | 0                    | 0                      | 0                    |
| South Carolina<br>South Dakota | 1,603<br>0 | 0                    | 547,540              | 0                      | 549,142              |
| Tennessee                      | 0          | 0                    | 237,963<br>3,388,838 | 0                      | 237,963<br>3,388,838 |
| Texas                          | 3,749      | 0                    | 14,149,471           | 0                      | 14,153,220           |
| Utah                           | 0,749      | 0                    | 22,199               | 0                      | 22,199               |
| Vermont                        | 0          | 0                    | 0                    | 0                      | 22,133               |
| Virginia                       | 0          | 0                    | 950,981              | 0                      | 950,981              |
| Washington                     | 781        | ő                    | 1,574,662            | ő                      | 1,575,443            |
| West Virginia                  | 0          | 0                    | 216,971              | 0                      | 216,971              |
| Wisconsin                      | 5,058      | 0                    | 286,512              | 0                      | 291,571              |
| Wyoming                        | 0          | 0                    | 284,447              | 0                      | 284,447              |
| Other                          | 0          | 0                    | 0                    | 0                      | 0                    |
| Total                          | 79,116     | 0                    | 58,460,609           | 0                      | 58,539,725           |
|                                |            |                      |                      |                        |                      |

| Summary:  |  |
|---|--|
| GA Covered Obligations  | 44,462,791                                 |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate | 44,231,475<br>12,170,199<br>2,222,161<br>0 |
| Less:<br>Estate/other distributions<br>Other adjustments<br>Ceding commissions/<br>policy enhancements    | 0<br>44,387,898                            |
| Other recoveries (litigation, estate distributions, etc.)   | 159,003                                    |
| Adjusted GA Costs<br>Per State breakdown  | 58,539,725<br>58,539,725                   |

| Life                                   |                         | Assessments Ca<br>Allocated            | alled (Billed) or I<br>I Annuity | d) or Refunded as of December 31, 2007  A&H Unallocated |                         |  |                         |  |
|--|-------------------------|--|----------------------------------|---|-------------------------|--|-------------------------|--|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed)                  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
| 0                                      | 0                       | 0                                      | 0                                | 125,000   | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 3,308,801   | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 300,000   | 100,000                 | 0                                      | 0                       |  |
| 0                                      | 0                       | Ö                                      | ō                                | 2,000,000   | 0                       | ō                                      | 0                       |  |
| 40,000<br>0                            | 0                       | 0                                      | 0                                | 5,000,000<br>1,999,232                                  | 0                       | 0                                      | 0                       |  |
| 39,632                                 | 0                       | 0                                      | 0                                | 1,661,368   | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 5,000,000   | 400,000                 | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 14,999,989  | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 0   | 0                       | 0                                      | 0                       |  |
| 43,500                                 | 4,500                   | 0                                      | 0                                | 4,306,500   | 430,500                 | 0                                      | 0                       |  |
| 0<br>130,011                           | 0                       | 0                                      | 0                                | 3,600,000<br>12,871,063                                 | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 1,800,000   | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 0   | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 350,000   | 0                       | 0                                      | 0                       |  |
| 253,143                                | 4,500                   | 0                                      | 0                                | 57,321,953  | 930,500                 | 0                                      | 0                       |  |

|                                | Estimated Net Costs as of September 30, 2008 |                      |         |                        |           |  |  |  |  |
|--------------------------------|--|----------------------|---------|------------------------|-----------|--|--|--|--|
|                                |  |                      |         |                        |           |  |  |  |  |
|                                | Life   | Allocated<br>Annuity | A&H     | Unallocated<br>Annuity | Total     |  |  |  |  |
| Alabama                        | 213,918                                      | 4,252,218            | 105,477 | 0                      | 4,571,613 |  |  |  |  |
| Alaska                         | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Arizona                        | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Arkansas                       | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| California                     | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Colorado<br>Connecticut        | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Delaware                       | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Dist. of Columbia              | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Florida                        | 0  | Ö                    | 0       | 0                      | 0         |  |  |  |  |
| Georgia                        | 792  | 22,215               | 202     | 0                      | 23,209    |  |  |  |  |
| Hawaii                         | 0  | 0                    | 0       | Ō                      | 0         |  |  |  |  |
| Idaho                          | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Illinois                       | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Indiana                        | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Iowa                           | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Kansas                         | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Kentucky                       | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Louisiana                      | 12,711                                       | 314,569              | 4,055   | 0                      | 331,335   |  |  |  |  |
| Maine                          | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Maryland<br>Massachusetts      | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Michigan                       | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Minnesota                      | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Mississippi                    | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Missouri                       | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Montana                        | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Nebraska                       | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Nevada                         | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| New Hampshire                  | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| New Jersey                     | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| New Mexico                     | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| New York                       | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| North Carolina<br>North Dakota | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Ohio                           | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Oklahoma                       | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Oregon                         | 0  | Ö                    | 0       | 0                      | 0         |  |  |  |  |
| Pennsylvania                   | 0  | Ö                    | ő       | 0                      | 0         |  |  |  |  |
| Puerto Rico                    | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Rhode Island                   | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| South Carolina                 | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| South Dakota                   | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Tennessee                      | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Texas                          | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Utah                           | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Vermont                        | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Virginia<br>Washington         | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| West Virginia                  | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Wisconsin                      | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Wyoming                        | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Other                          | 0  | 0                    | 0       | 0                      | 0         |  |  |  |  |
| Total                          | 227,421                                      | 4,589,002            | 109,735 | 0                      | 4,926,157 |  |  |  |  |
|                                | ,  | .,,                  | ,. 00   | · ·                    | .,,       |  |  |  |  |

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 4,778,294                                  |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 374,183<br>412,005<br>164,355<br>0         |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 400,000<br>(807,666)<br>328,371<br>881,975 |
| Adjusted GA Costs<br>Per State breakdown   | 4,926,157<br>4,926,157                     |

|                  | Li                                     | fe                      |  | alled (Billed) or R<br>I Annuity | Refunded as of De<br>A&                | cember 31, 2007<br>RH   | Unallocated Annuity                    |                         |  |
|------------------|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|--|
|                  | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
| 4                |  |                         |  |                                  |  |                         |  |                         |  |
| 3<br>5<br>5<br>0 | 1,024                                  | 0                       | 28,715                                 | 1,409                            | 0                                      | 0                       | 0                                      | 0                       |  |
| 0<br>6)          |  |                         |  |                                  |  |                         |  |                         |  |
| 5<br>7<br>7      | 18,000                                 | 0                       | 256,268                                | 0                                | 7,000                                  | 0                       | 0                                      | 0                       |  |
|                  |  |                         |  |                                  |  |                         |  |                         |  |

7,000

1,409

284,983

19,024

|                              | Estimated Net Costs as of September 30, 2008 |                      |                      |                        |                    |  |  |  |
|------------------------------|--|----------------------|----------------------|------------------------|--------------------|--|--|--|
|                              | Life   | Allocated<br>Annuity | A&H                  | Unallocated<br>Annuity | Total              |  |  |  |
| Alabama                      | 0  | 0                    | 1,484,987            | 0                      | 1,484,987          |  |  |  |
| Alaska                       | 0  | 0                    | 163                  | 0                      | 163                |  |  |  |
| Arizona                      | 0  | 0                    | 1,259,696            | 0                      | 1,259,696          |  |  |  |
| Arkansas                     | 0  | 0                    | 181,871              | 0                      | 181,871            |  |  |  |
| California                   | 0  | 0                    | 7,589,491            | 0                      | 7,589,491          |  |  |  |
| Colorado                     | 0  | 0                    | 3,040,584            | 0                      | 3,040,584          |  |  |  |
| Connecticut                  | 0  | 0                    | 0                    | 0                      | 0                  |  |  |  |
| Delaware                     | 0  | 0                    | 66,126               | 0                      | 66,126             |  |  |  |
| Dist. of Columbia<br>Florida | 0  | 0                    | 3,474<br>4,425,534   | 0                      | 3,474<br>4,425,534 |  |  |  |
| Georgia                      | 0  | 0                    | 4,425,534<br>666,837 | 0                      | 666,837            |  |  |  |
| Hawaii                       | 0  | 0                    | 3,463                | 0                      | 3,463              |  |  |  |
| Idaho                        | 0  | 0                    | 236,446              | 0                      | 236,446            |  |  |  |
| Illinois                     | 0  | 0                    | 9,081,034            | 0                      | 9,081,034          |  |  |  |
| Indiana                      | 0  | 0                    | 2,334,787            | 0                      | 2,334,787          |  |  |  |
| Iowa                         | 0  | 0                    | 532,727              | 0                      | 532,727            |  |  |  |
| Kansas                       | 0  | 0                    | 247,198              | 0                      | 247,198            |  |  |  |
| Kentucky                     | 0  | 0                    | 784,317              | 0                      | 784,317            |  |  |  |
| Louisiana                    | 0  | 0                    | 90,410               | 0                      | 90,410             |  |  |  |
| Maine                        | 0  | 0                    | 97,403               | 0                      | 97,403             |  |  |  |
| Maryland                     | 0  | 0                    | 802,707              | 0                      | 802,707            |  |  |  |
| Massachusetts                | 0  | 0                    | 302,676              | 0                      | 302,676            |  |  |  |
| Michigan<br>Minnesota        | 0  | 0                    | 47,927<br>63,912     | 0                      | 47,927<br>63,912   |  |  |  |
| Mississippi                  | 0  | 0                    | 205,268              | 0                      | 205,268            |  |  |  |
| Missouri                     | 0  | 0                    | 3,941,141            | 0                      | 3,941,141          |  |  |  |
| Montana                      | 0  | 0                    | 856,309              | Ö                      | 856,309            |  |  |  |
| Nebraska                     | 0  | 0                    | 2.296,267            | 0                      | 2.296.267          |  |  |  |
| Nevada                       | 0  | 0                    | 196,529              | 0                      | 196,529            |  |  |  |
| New Hampshire                | 0  | 0                    | 1,392                | 0                      | 1,392              |  |  |  |
| New Jersey                   | 0  | 0                    | 1,098,472            | 0                      | 1,098,472          |  |  |  |
| New Mexico                   | 0  | 0                    | 228,724              | 0                      | 228,724            |  |  |  |
| New York                     | 0  | 0                    | 0                    | 0                      | 0                  |  |  |  |
| North Carolina               | 0  | 0                    | 747,551              | 0                      | 747,551            |  |  |  |
| North Dakota                 | 0  | 0                    | 2,165,330            | 0                      | 2,165,330          |  |  |  |
| Ohio<br>Oklahoma             | 0  | 0                    | 2,700,700<br>470,582 | 0                      | 2,700,700          |  |  |  |
| Oregon                       | 0  | 0                    | 620.083              | 0                      | 470,582<br>620.083 |  |  |  |
| Pennsylvania                 | 0  | 0                    | 468,854              | 0                      | 468,854            |  |  |  |
| Puerto Rico                  | 0  | 0                    | 0                    | 0                      | 0                  |  |  |  |
| Rhode Island                 | 0  | 0                    | 3,569                | 0                      | 3,569              |  |  |  |
| South Carolina               | 0  | 0                    | 285,947              | 0                      | 285,947            |  |  |  |
| South Dakota                 | 0  | 0                    | 2,339,033            | 0                      | 2,339,033          |  |  |  |
| Tennessee                    | 0  | 0                    | 446,782              | 0                      | 446,782            |  |  |  |
| Texas                        | 0  | 0                    | 1,692,984            | 0                      | 1,692,984          |  |  |  |
| Utah                         | 0  | 0                    | 54,754               | 0                      | 54,754             |  |  |  |
| Vermont                      | 0  | 0                    | 11,889               | 0                      | 11,889             |  |  |  |
| Virginia                     | 0  | 0                    | 379,258              | 0                      | 379,258            |  |  |  |
| Washington<br>West Virginia  | 0  | 0                    | 6,502,108<br>107,905 | 0                      | 6,502,108          |  |  |  |
| Wisconsin                    | 0  | 0                    | 72,117               | 0                      | 107,905<br>72,117  |  |  |  |
| Wyoming                      | 0  | 0                    | 365,860              | 0                      | 365,860            |  |  |  |
| Other                        | 0  | 0                    | 557                  | 0                      | 557                |  |  |  |
|                              |  |                      |                      |                        |                    |  |  |  |
| Total                        | 0  | 0                    | 61,603,738           | 0                      | 61,603,738         |  |  |  |
|                              |  |                      |                      |                        |                    |  |  |  |

| Summary:  |                        |
|---|------------------------|
| GA Covered Obligations                            | 71,125,785             |
| Add:<br>GA claims incurred directly               | 20,254,758             |
| GA expenses incurred directly NOLHGA expenses     | 3,000,034<br>1,308,159 |
| Remaining Inforce estimate                        | 0                      |
| Less:   |                        |
| Estate/other distributions                        | 0                      |
| Other adjustments Ceding commissions/             | 0                      |
| policy enhancements Other recoveries (litigation, | 743,000                |
| estate distributions, etc.)                       | 33,341,998             |
| Adjusted GA Costs                                 | 61,603,738             |
| Per State breakdown                               | 61,603,738             |

| Life                                   |                         |  | alled (Billed) or R     | efunded as of De                       | cember 31, 2007<br>&H   | Unallocate                             | ed Annuity              |
|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 0                                      | 0                       | 0                                      | 0                       | 1,008,000                              | 0                       | 0                                      | 0                       |
| 9,517                                  | 0                       | 0                                      | 0                       | 20,000                                 | 20,000                  | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 1,323,320                              | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 335,216                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 10,000,000                             | 5,650,000               | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 2,200,000                              | 756,918                 | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 50,000                                 | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 20,000                                 | 15,780<br>0             | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 4,000,000<br>400,000                   | 0                       | 0                                      | 0                       |
| 0                                      | 9,780                   | 0                                      | 0                       | 27,420                                 | 0                       | 0                                      | 0                       |
| 0                                      | 0,700                   | 0                                      | 0                       | 377,000                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | ő                       | 14,800,000                             | 5,950,000               | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 2,893,631                              | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 1,725,000                              | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 500,000                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 1,341,501                              | 522,000                 | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 509,121                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 175,000                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 1,700,000                              | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 456,000                                | 75,000                  | 0                                      | 0                       |
|  |                         |  |                         |  |                         |  |                         |
| 0                                      | 0                       | 0                                      | 0                       | 210,000                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 8,354,499                              | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 670,000                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 4,475,000                              | 5,300,000               | 0                                      | 0                       |
| U                                      | U                       | 0                                      | U                       | 370,000                                | 178,000                 | U                                      | U                       |
| 0                                      | 0                       | 0                                      | 0                       | 1,250,000                              | 151,039                 | 0                                      | 0                       |
| 0                                      | 120,000                 | 0                                      | 0                       | 350,000                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 800,000                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 3,202,700                              | 924,599                 | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 5,600,000                              | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 850,000                                | 300,000                 | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 1,688,644                              | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 1,000,000                              | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 600,000                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 3,748,806                              | 1,475,000               | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 1,000,000                              | 1,475,000               | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 3,221,194                              | 1,164,901               | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 125,000                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 27,500                                 | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 850,915                                | 455,000                 | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 3,000,000                              | 2,169,430               | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 350,000                                | 280                     | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 275,000                                | 0                       | 0                                      | 0                       |
| 9,517                                  | 129,780                 | 0                                      | 0                       | 85,880,467                             | 25,107,947              | 0                                      | 0                       |
|  |                         |  |                         |  |                         |  |                         |

|                             | Estimated Net Costs as of September 30, 2008 |                      |           |                        |           |
|-----------------------------|--|----------------------|-----------|------------------------|-----------|
|                             | Life   | Allocated<br>Annuity | A&H       | Unallocated<br>Annuity | Total     |
| Alabama                     | 56,526                                       | 616,409              | 115,733   | 0                      | 788,668   |
| Alaska                      | 0  | 0                    | 0         | 0                      | 0         |
| Arizona                     | 0  | 0                    | 0         | 0                      | 0         |
| Arkansas                    | 0  | 0                    | 0         | 0                      | 0         |
| California                  | 0  | 0                    | 0         | 0                      | 0         |
| Colorado                    | 0  | 0                    | 0         | 0                      | 0         |
| Connecticut                 | 0  | 0                    | 0         | 0                      | 0         |
| Delaware                    | 0  | 0                    | 0         | 0                      | 0         |
| Dist. of Columbia           | 0  | 0                    | 0         | 0                      | 0         |
| Florida                     | (255,307)                                    | 129,673              | 4,232,943 | 0                      | 4,107,310 |
| Georgia                     | (51,320)                                     | 0                    | 71,810    | 0                      | 20,490    |
| Hawaii<br>Idaho             | 0  | 0                    | 0         | 0                      | 0         |
| Illinois                    | 0  | 0                    | 0         | 0                      | 0         |
| Indiana                     | 0  | 0                    | 0         | 0                      | 0         |
| lowa                        | 0  | 0                    | 0         | 0                      | 0         |
| Kansas                      | 0  | 0                    | 0         | 0                      | 0         |
| Kentucky                    | 0  | 0                    | 0         | 0                      | 0         |
| Louisiana                   | 735  | 69,123               | 1,479     | 0                      | 71,337    |
| Maine                       | 0  | 03,123               | 0         | 0                      | 0         |
| Maryland                    | 0  | 0                    | 0         | 0                      | 0         |
| Massachusetts               | ő  | Ö                    | 0         | ő                      | 0         |
| Michigan                    | 0  | 0                    | 0         | 0                      | 0         |
| Minnesota                   | 0  | 0                    | Ō         | Ö                      | 0         |
| Mississippi                 | 15,838                                       | 33,935               | 19,186    | 0                      | 68,960    |
| Missouri                    | 0  | 0                    | 0         | 0                      | 0         |
| Montana                     | 0  | 0                    | 0         | 0                      | 0         |
| Nebraska                    | 0  | 0                    | 0         | 0                      | 0         |
| Nevada                      | 0  | 0                    | 0         | 0                      | 0         |
| New Hampshire               | 0  | 0                    | 0         | 0                      | 0         |
| New Jersey                  | 0  | 0                    | 0         | 0                      | 0         |
| New Mexico                  | 0  | 0                    | 0         | 0                      | 0         |
| New York                    | 0  | 0                    | 0         | 0                      | 0         |
| North Carolina              | 0  | 0                    | 0         | 0                      | 0         |
| North Dakota                | 0  | 0                    | 0         | 0                      | 0         |
| Ohio                        | 0  | 0                    | 0         | 0                      | 0         |
| Oklahoma                    | 0  | 0                    | 0         | 0                      | 0         |
| Oregon                      | 0  | 0                    | 0         | 0                      | 0         |
| Pennsylvania<br>Puerto Rico | 0  | 0                    | 0         | 0                      | 0         |
| Rhode Island                | 0  | 0                    | 0         | 0                      | 0         |
| South Carolina              | 0  | 0                    | 0         | 0                      | 0         |
| South Dakota                | 0  | 0                    | 0         | 0                      | 0         |
| Tennessee                   | 0  | 0                    | 0         | 0                      | 0         |
| Texas                       | 0  | 0                    | 0         | 0                      | 0         |
| Utah                        | 0  | 0                    | 0         | 0                      | 0         |
| Vermont                     | 0  | 0                    | 0         | 0                      | 0         |
| Virginia                    | 0  | 0                    | 0         | 0                      | 0         |
| Washington                  | 0  | 0                    | Ö         | 0                      | 0         |
| West Virginia               | 0  | 0                    | 0         | 0                      | 0         |
| Wisconsin                   | 0  | 0                    | 0         | 0                      | 0         |
| Wyoming                     | 0  | 0                    | 0         | 0                      | 0         |
| Other                       | 0  | 0                    | 0         | 0                      | 0         |
| Total                       | (233,527)                                    | 849,139              | 4,441,152 | 0                      | 5,056,764 |
|                             |  |                      |           |                        |           |

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 3,635,692  |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 1,016,861<br>353,452<br>534,226<br>0             |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 732,116<br>(700,749)<br>(1,274,180)<br>1,726,280 |
| Adjusted GA Costs<br>Per State breakdown   | 5,056,764<br>5,056,764                           |

|    | Life                                   |                         | Assessments Called (Billed) or Refur  Life Allocated Annuity |                         |  |                         | Refunded as of De<br>A                 | ecember 31, 2007<br>&H  | 7<br>Unallocated Annuity |  |
|----|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|--------------------------|--|
|    | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)                       | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |                          |  |
| ?  |  |                         |  |                         |  |                         |  |                         |                          |  |
| )) | 10,971                                 | 0                       | 0  | 0                       | 148,029                                | 0                       | 0                                      | 0                       |                          |  |
|    |  |                         |  |                         |  |                         |  |                         |                          |  |
|    | 10,971                                 | 0                       | 0  | 0                       | 148,029                                | 0                       | 0                                      | 0                       |                          |  |

|                              | Estimated Net Costs as of September 30, 2008 |                      |              |                        |                  |
|------------------------------|--|----------------------|--------------|------------------------|------------------|
|                              | Life   | Allocated<br>Annuity | A&H          | Unallocated<br>Annuity | Total            |
| Alabama                      | 4,379  | 0                    | 238          | 0                      | 4,617            |
| Alaska                       | 2,338  | 0                    | 5            | 0                      | 2,343            |
| Arizona                      | 536,312                                      | 268,221              | 15,828       | 0                      | 820,362          |
| Arkansas                     | 657,858                                      | 6,691                | 4,013        | 0                      | 668,562          |
| California                   | 0  | 0                    | 0            | 0                      | 0                |
| Colorado                     | 17,117                                       | 0                    | 0            | 0                      | 17,117           |
| Connecticut                  | 0  | 0                    | 0            | 0                      | 0                |
| Delaware                     | 0  | 0                    | 0            | 0                      | 0                |
| Dist. of Columbia<br>Florida | 0<br>312.152                                 | 0                    | 0            | 0                      | 0                |
| Georgia                      | 312,152<br>0                                 | 0                    | 31,774<br>0  | 0                      | 343,926<br>0     |
| Georgia<br>Hawaii            | 42.046                                       | 2.317                | 197          | 0                      | 44,559           |
| Idaho                        | 42,040                                       | 2,317                | 0            | 0                      | 44,559           |
| Illinois                     | 0  | 0                    | 0            | 0                      | 0                |
| Indiana                      | 7.201  | 0                    | 1.972        | 0                      | 9.173            |
| lowa                         | 0  | 0                    | 0            | 0                      | 0,1.0            |
| Kansas                       | 42,705                                       | 3,296                | 17,229       | Ō                      | 63,230           |
| Kentucky                     | 0  | 0                    | 0            | 0                      | 0                |
| Louisiana                    | (17,992)                                     | 0                    | 0            | 0                      | (17,992)         |
| Maine                        | 0  | 0                    | 0            | 0                      | 0                |
| Maryland                     | 0  | 0                    | 0            | 0                      | 0                |
| Massachusetts                | 0  | 0                    | 0            | 0                      | 0                |
| Michigan                     | 0  | 0                    | 0            | 0                      | 0                |
| Minnesota                    | 0  | 0                    | 0            | 0                      | 0                |
| Mississippi                  | 8,069  | 0                    | 1,043        | 0                      | 9,112            |
| Missouri                     | 200,907                                      | 11,676               | 26,489       | 0                      | 239,071          |
| Montana                      | 0  | 0                    | 0            | 0                      | 0                |
| Nebraska<br>Nevada           | 13,925<br>13,089                             | 83<br>6.051          | 3,696<br>684 | 0                      | 17,703<br>19,824 |
| New Hampshire                | 13,069                                       | 0,051                | 0            | 0                      | 19,624           |
| New Jersey                   | 0  | 0                    | 0            | 0                      | 0                |
| New Mexico                   | 106,729                                      | 4.099                | 28,057       | 0                      | 138,884          |
| New York                     | 0  | 0                    | 0            | 0                      | 0                |
| North Carolina               | 4,112,994                                    | 38.325               | 21.335       | 0                      | 4,172,655        |
| North Dakota                 | 0  | 0                    | 0            | 0                      | 0                |
| Ohio                         | 25,389                                       | 0                    | 9,650        | 0                      | 35,039           |
| Oklahoma                     | 956,790                                      | 29,353               | 44,264       | 0                      | 1,030,406        |
| Oregon                       | 34,461                                       | 0                    | 2,340        | 0                      | 36,801           |
| Pennsylvania                 | 0  | 0                    | 0            | 0                      | 0                |
| Puerto Rico                  | 0  | 0                    | 0            | 0                      | 0                |
| Rhode Island                 | 0  | 0                    | 0            | 0                      | 0                |
| South Carolina               | 251,836                                      | 0                    | 18,969       | 0                      | 270,805          |
| South Dakota<br>Tennessee    | 0  | 0                    | 0            | 0                      | 0                |
| Tennessee<br>Texas           | 175,256                                      | 52.411               | 185.885      | 0                      | 413.552          |
| Utah                         | 28.498                                       | 978                  | 921          | 0                      | 30.397           |
| Vermont                      | 20,490                                       | 0                    | 0            | 0                      | 0 30,397         |
| Virginia                     | 0  | 0                    | 0            | 0                      | 0                |
| Washington                   | 21,235                                       | 3.899                | 4.452        | 0                      | 29.586           |
| West Virginia                | 0  | 0                    | 0            | 0                      | 0                |
| Wisconsin                    | 0  | 0                    | 0            | 0                      | 0                |
| Wyoming                      | (1,066)                                      | (5)                  | (15)         | 0                      | (1,087)          |
| Other                        | O O  | 0                    | , o          | 0                      | 0                |
| Total                        | 7,552,228                                    | 427,394              | 419,024      | 0                      | 8,398,646        |
|                              |  |                      |              |                        |                  |

| ı |                               |            |
|---|-------------------------------|------------|
| ı |                               |            |
| ı |                               |            |
| ı | Summary:                      |            |
| ı |                               |            |
| ı | GA Covered Obligations        | 21,461,671 |
| 1 |                               |            |
| ı | Add:                          |            |
| ı | GA claims incurred directly   | 137,228    |
| ı | GA expenses incurred directly | 955,571    |
| ı | NOLHGA expenses               | 1,494,781  |
| ı | Remaining Inforce estimate    | 0          |
| ı |                               |            |
| ı | Less:                         |            |
| ı | Estate/other distributions    | 0          |
| ı | Other adjustments             | (375,118)  |
| ı | Ceding commissions/           |            |
| ı | policy enhancements           | 5,635,144  |
| ı | Other recoveries (litigation, |            |
| ) | estate distributions, etc.)   | 10,390,580 |
| ı |                               |            |
| ı | Adjusted GA Costs             | 8,398,646  |
| ı | Per State breakdown           | 8,398,646  |
| ı |                               |            |

|   | Life                                   |                         |  | alled (Billed) or I     | Refunded as of De                      | cember 31, 2007<br>&H   | Unallocate                             | ed Annuity              |
|---|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
|   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 1 | 50,000                                 | 0                       | 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 0<br>1,997,154                         | 0                       | 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 43,585                                 | 0                       | 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 43,565                                 | Ü                       | Ü                                      | U                       | Ü                                      | U                       | Ü                                      | U                       |
|   | 3,864                                  | 0                       | 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 1,085                                  | 481                     | 0                                      | 0                       | 3,915                                  | 1,831                   | 0                                      | 0                       |
|   | 59,780                                 | 0                       | 0                                      | 0                       | 17,765                                 | 0                       | 0                                      | 0                       |
|   | 3,600,000                              | 0                       | 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 0                                      | 5,272,500               | 0                                      | 111,000                 | 0                                      | 166,500                 | 0                                      | 0                       |
|   | 195,526<br>105,000                     | 77,092<br>0             | 0                                      | 0                       | 1,247,265<br>0                         | 491,854<br>0            | 0                                      | 0                       |
|   | 50,139                                 | 0                       | 10,343                                 | 0                       | 11,516                                 | 0                       | 0                                      | 0                       |
|   | 30,000                                 | 0                       | 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 6,136,133                              | 5,350,073               | 10,343                                 | 111,000                 | 1,280,461                              | 660,185                 | 0                                      | 0                       |

|                          | Estimated Net Costs as of September 30, 2008 |                      |                 |                        |                 |  |
|--------------------------|--|----------------------|-----------------|------------------------|-----------------|--|
|                          |  |                      |                 |                        |                 |  |
|                          | Life   | Allocated<br>Annuity | A&H             | Unallocated<br>Annuity | Total           |  |
| Alabama                  | 0  | 0                    | 0               | 0                      | 0               |  |
| Alaska                   | 0  | 0                    | 482             | 0                      | 482             |  |
| Arizona<br>Arkansas      | 11,329<br>0                                  | 0                    | 157,498<br>0    | 0                      | 168,827<br>0    |  |
| California               | 0  | 0                    | 73,417          | 0                      | 73,417          |  |
| Colorado                 | 0  | 0                    | 4,187           | 0                      | 4,187           |  |
| Connecticut              | 0  | 0                    | 4,167           | 0                      | 4,167           |  |
| Delaware                 | 0  | 0                    | 0               | 0                      | 0               |  |
| Dist. of Columbia        | 0  | 0                    | ő               | 0                      | 0               |  |
| Florida                  | 0  | 0                    | 0               | 0                      | 0               |  |
| Georgia                  | 0  | 0                    | 0               | 0                      | 0               |  |
| Hawaii                   | 0  | 0                    | 0               | 0                      | 0               |  |
| Idaho                    | 0  | 0                    | 28,043          | 0                      | 28,043          |  |
| Illinois                 | 0  | 0                    | 0               | 0                      | 0               |  |
| Indiana                  | 0  | 0                    | 6               | 0                      | 6               |  |
| lowa                     | 0  | 0                    | 0               | 0                      | 0               |  |
| Kansas                   | 0  | 0                    | 0               | 0                      | 0               |  |
| Kentucky<br>Louisiana    | 0  | 0                    | 0<br>4.903      | 0                      | 0<br>4,903      |  |
| Maine                    | 0  | 0                    | 4,903           | 0                      | 4,903           |  |
| Maryland                 | 0  | 0                    | 0               | 0                      | 0               |  |
| Massachusetts            | 0  | 0                    | 0               | 0                      | 0               |  |
| Michigan                 | 0  | 0                    | 0               | 0                      | 0               |  |
| Minnesota                | 0  | 0                    | 0               | 0                      | 0               |  |
| Mississippi              | 0  | 0                    | 0               | 0                      | 0               |  |
| Missouri                 | 0  | 0                    | 7,736           | 0                      | 7,736           |  |
| Montana                  | 0  | 0                    | 4,295           | 0                      | 4,295           |  |
| Nebraska                 | 0  | 0                    | 0               | 0                      | 0               |  |
| Nevada                   | 0  | 0                    | 6,494           | 0                      | 6,494           |  |
| New Hampshire            | 0  | 0                    | 0               | 0                      | 0               |  |
| New Jersey<br>New Mexico | 0  | 0                    | 0<br>1,057      | 0                      | 0<br>1,057      |  |
| New Mexico<br>New York   | 0  | 0                    | 1,057           | 0                      | 1,057           |  |
| North Carolina           | 0  | 0                    | 0               | 0                      | 0               |  |
| North Dakota             | 0  | 0                    | 0               | 0                      | 0               |  |
| Ohio                     | 0  | 0                    | 0               | 0                      | 0               |  |
| Oklahoma                 | 12,379                                       | 0                    | (525)           | 0                      | 11,854          |  |
| Oregon                   | 0  | 0                    | 348             | 0                      | 348             |  |
| Pennsylvania             | 0  | 0                    | 0               | 0                      | 0               |  |
| Puerto Rico              | 0  | 0                    | 0               | 0                      | 0               |  |
| Rhode Island             | 0  | 0                    | 0               | 0                      | 0               |  |
| South Carolina           | 0  | 0                    | 0               | 0                      | 0               |  |
| South Dakota             | 0  | 0                    | 0               | 0                      | 0               |  |
| Tennessee                | 0  | 0                    | 147             | 0                      | 147             |  |
| Texas<br>Utah            | 0  | 0                    | 4,021<br>63,044 | 0                      | 4,021<br>63,044 |  |
| Vermont                  | 0  | 0                    | 03,044          | 0                      | 03,044          |  |
| Virginia                 | 0  | 0                    | 0               | 0                      | 0               |  |
| Washington               | 0  | 0                    | 0               | 0                      | 0               |  |
| West Virginia            | 0  | 0                    | 0               | 0                      | 0               |  |
| Wisconsin                | 0  | 0                    | 0               | 0                      | 0               |  |
| Wyoming                  | 0  | 0                    | 112             | Ō                      | 112             |  |
| Other                    | 0  | 0                    | 0               | 0                      | 0               |  |
| Total                    | 23,708                                       | 0                    | 355,267         | 0                      | 378,974         |  |
|                          |  |                      |                 |                        |                 |  |

| Summary:   |                                      |
|--|--------------------------------------|
| GA Covered Obligations   | 0                                    |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 4,821,737<br>550,530<br>264,858<br>0 |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>0<br>0<br>5,258,151             |
| Adjusted GA Costs<br>Per State breakdown   | 378,974<br>378,974                   |

| Life                                   |                         | Assessments Ca                         | alled (Billed) or F<br>I Annuity | Refunded as of De                      | cember 31, 2007<br>kH   | Unallocate                             | ed Annuity              |
|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 0                                      | 0                       | 0                                      | 0                                | 25,000<br>0                            | 8,000<br>0              | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                                | 1,200,000<br>165,000                   | 600,000<br>0            | 0                                      | 0                       |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
| 0                                      | 0                       | 0                                      | 0                                | 151,200                                | 0                       | 0                                      | 0                       |
|  |                         |  |                                  |  |                         |  |                         |
| 0                                      | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
|  |                         |  |                                  |  |                         |  |                         |
| 0                                      | 0                       | 0                                      | 0                                | 113,018<br>150,000                     | 80,000<br>0             | 0                                      | 0                       |
|  |                         |  |                                  |  |                         |  |                         |
| 0                                      | 0                       | 0                                      | 0                                | 1,804,218                              | 688,000                 | 0                                      | 0                       |

|                             | Estimated Net Costs as of September 30, 2008 |                      |              |                        |                |  |
|-----------------------------|--|----------------------|--------------|------------------------|----------------|--|
|                             | Life   | Allocated<br>Annuity | A&H          | Unallocated<br>Annuity | Total          |  |
| Alabama                     | 0  | 0                    | 0            | 0                      | 0              |  |
| Alaska                      | 0  | 0                    | 0            | 0                      | 0              |  |
| Arizona<br>Arkansas         | 111,698<br>0                                 | 3,334,390<br>0       | (5,345)<br>0 | 0                      | 3,440,743<br>0 |  |
| California                  | 0  | 0                    | 0            | 0                      | 0              |  |
| Colorado                    | 0  | 0                    | 0            | 0                      | 0              |  |
| Connecticut                 | 0  | Ö                    | 0            | Ö                      | ő              |  |
| Delaware                    | 0  | 0                    | 0            | 0                      | 0              |  |
| Dist. of Columbia           | 0  | 0                    | 0            | 0                      | 0              |  |
| Florida                     | 0  | 0                    | 0            | 0                      | 0              |  |
| Georgia                     | 0  | 0                    | 0            | 0                      | 0              |  |
| Hawaii<br>Idaho             | 0  | 0                    | 0            | 0                      | 0              |  |
| Illinois                    | 1,259,986                                    | 27,360,054           | 320,058      | 0                      | 28,940,098     |  |
| Indiana                     | 16,201                                       | 518,736              | 27,274       | 0                      | 562,211        |  |
| lowa                        | 0  | 0                    | 0            | 0                      | 0              |  |
| Kansas                      | 0  | 0                    | 0            | 0                      | 0              |  |
| Kentucky                    | 0  | 0                    | 0            | 0                      | 0              |  |
| Louisiana                   | 0  | 0                    | 0            | 0                      | 0              |  |
| Maine                       | 0  | 0                    | 0            | 0                      | 0              |  |
| Maryland<br>Massachusetts   | 0  | 0                    | 0            | 0                      | 0              |  |
| Michigan                    | 0  | 0                    | 0            | 0                      | 0              |  |
| Minnesota                   | 0  | 0                    | 0            | 0                      | 0              |  |
| Mississippi                 | 0  | 0                    | 0            | 0                      | 0              |  |
| Missouri                    | 0  | 0                    | 0            | 0                      | 0              |  |
| Montana                     | 0  | 0                    | 0            | 0                      | 0              |  |
| Nebraska                    | 0  | 0                    | 0            | 0                      | 0              |  |
| Nevada                      | 0  | 0                    | 0            | 0                      | 0              |  |
| New Hampshire<br>New Jersev | 0  | 0                    | 0            | 0                      | 0              |  |
| New Mexico                  | 0  | 0                    | 0            | 0                      | 0              |  |
| New York                    | 0  | 0                    | 0            | 0                      | 0              |  |
| North Carolina              | 0  | 0                    | 0            | 0                      | 0              |  |
| North Dakota                | 0  | 0                    | 0            | 0                      | 0              |  |
| Ohio                        | 0  | 0                    | 0            | 0                      | 0              |  |
| Oklahoma                    | 0  | 0                    | 0            | 0                      | 0              |  |
| Oregon<br>Pennsylvania      | 0  | 0                    | 0            | 0                      | 0              |  |
| Puerto Rico                 | 0  | 0                    | 0            | 0                      | 0              |  |
| Rhode Island                | 0  | 0                    | 0            | 0                      | 0              |  |
| South Carolina              | 0  | 0                    | ő            | 0                      | 0              |  |
| South Dakota                | 0  | 3,055                | 0            | 0                      | 3,055          |  |
| Tennessee                   | 0  | 0                    | 0            | 0                      | 0              |  |
| Texas                       | 17,109                                       | 258,240              | 4,612        | 0                      | 279,961        |  |
| Utah                        | 0  | 0                    | 0            | 0                      | 0              |  |
| Vermont<br>Virginia         | 0  | 0                    | 0            | 0                      | 0              |  |
| Virginia<br>Washington      | 0  | 0                    | 0            | 0                      | 0              |  |
| West Virginia               | 0  | 0                    | 0            | 0                      | 0              |  |
| Wisconsin                   | 0  | 0                    | 0            | 0                      | 0              |  |
| Wyoming                     | 0  | 0                    | 0            | 0                      | 0              |  |
| Other                       | 0  | 0                    | 0            | 0                      | 0              |  |
| Total                       | 1,404,994                                    | 31,474,476           | 346,598      | 0                      | 33,226,068     |  |
|                             |  |                      |              |                        |                |  |

| Summary:   |   |  |
|--|---|--|
| GA Covered Obligations   | 85,272,992                              |  |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 15,711,384<br>1,016,491<br>768,049<br>0 |  |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 31,395,970<br>0<br>0<br>38,146,878      |  |
| Adjusted GA Costs<br>Per State breakdown   | 33,226,068<br>33,226,068                |  |

| Life                                   |                         |  | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H Unallocated Annuity |  |                            |  |                             |
|--|-------------------------|--|---|--|----------------------------|--|-----------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded    | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded     |
| 0                                      | 0                       | 5,266,318                              | 0   | 10,907                                 | 0                          | 0                                      | 0                           |
| 4,451,000                              | 3,470,000               | 59,749,000                             | 39,945,000  | 1,300,000                              | 1,500,000                  | 8,000,000                              | 2,700,000                   |
|  |                         |  |   |  |                            |  |                             |
| 8,142                                  | 4,862                   | 742,939                                | 445,278   | 0                                      | 0                          | 0                                      | 0                           |
| 4,459,142<br>Assessment                | 3,474,862               | 65,758,257<br>ompiled annually         | 40,390,278  | 1,310,907                              | 1,500,000 This information | 8,000,000<br>8,000,000                 | 2,700,000<br>or verified by |

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|                            | Estimated Net Costs as of September 30, 2008 |                      |        |                        |                |  |
|----------------------------|--|----------------------|--------|------------------------|----------------|--|
|                            | Life   | Allocated<br>Annuity | A&H    | Unallocated<br>Annuity | Total          |  |
| Alabama                    | 757,734                                      | 196,439              | 0      | 0                      | 954,174        |  |
| Alaska                     | 0  | 0                    | 0      | 0                      | 0              |  |
| Arizona                    | 0  | 0                    | 0      | 0                      | 0              |  |
| Arkansas                   | 425,688                                      | 110,358              | 0      | 0                      | 536,046        |  |
| California                 | 0  | 0                    | 0      | 0                      | 0              |  |
| Colorado                   | 0  | 0                    | 0      | 0                      | 0              |  |
| Connecticut<br>Delaware    | 0  | 0                    | 0      | 0                      | 0              |  |
| Dist. of Columbia          | 0  | 0                    | 0      | 0                      | 0              |  |
| Florida                    | 0  | 0                    | 0      | 0                      | 0              |  |
| Georgia                    | 99.660                                       | 25,836               | 0      | 0                      | 125,496        |  |
| Hawaii                     | 0  | 0                    | 0      | 0                      | 0              |  |
| Idaho                      | 0  | 0                    | 0      | 0                      | 0              |  |
| Illinois                   | 0  | 0                    | 0      | 0                      | 0              |  |
| Indiana                    | 0  | 0                    | 0      | 0                      | 0              |  |
| Iowa                       | 0  | 0                    | 0      | 0                      | 0              |  |
| Kansas                     | 0  | 0                    | 0      | 0                      | 0              |  |
| Kentucky                   | 10,906                                       | 2,827                | 0      | 0                      | 13,734         |  |
| Louisiana                  | 2,654,273                                    | 688,108              | 2,099  | 0                      | 3,344,480      |  |
| Maine                      | 0  | 0                    | 0      | 0                      | 0              |  |
| Maryland<br>Massachusetts  | 0  | 0                    | 0      | 0                      | 0              |  |
| Michigan                   | 0  | 0                    | 0      | 0                      | 0              |  |
| Minnesota                  | 0  | 0                    | 0      | 0                      | 0              |  |
| Mississippi                | 10,170,825                                   | 2,632,613            | 64,453 | 0                      | 12,867,891     |  |
| Missouri                   | 0  | 0                    | 0      | 0                      | 0              |  |
| Montana                    | 0  | 0                    | 0      | 0                      | 0              |  |
| Nebraska                   | 0  | 0                    | 0      | 0                      | 0              |  |
| Nevada                     | 0  | 0                    | 0      | 0                      | 0              |  |
| New Hampshire              | 0  | 0                    | 0      | 0                      | 0              |  |
| New Jersey                 | 0  | 0                    | 0      | 0                      | 0              |  |
| New Mexico                 | 0  | 0                    | 0      | 0                      | 0              |  |
| New York<br>North Carolina | 0<br>4,894,202                               | 0<br>1,268,799       | 0      | 0                      | 0<br>6,163,001 |  |
| North Dakota               | 4,694,202                                    | 1,266,799            | 0      | 0                      | 0,163,001      |  |
| Ohio                       | 0  | 0                    | 0      | 0                      | 0              |  |
| Oklahoma                   | 100,519                                      | 26.059               | 0      | 0                      | 126,578        |  |
| Oregon                     | 0  | 0                    | 0      | 0                      | 0              |  |
| Pennsylvania               | 0  | 0                    | 0      | 0                      | 0              |  |
| Puerto Rico                | 0  | 0                    | 0      | 0                      | 0              |  |
| Rhode Island               | 0  | 0                    | 0      | 0                      | 0              |  |
| South Carolina             | (16,681)                                     | (4,325)              | 0      | 0                      | (21,006)       |  |
| South Dakota               | 0  | 0                    | 0      | 0                      | 0              |  |
| Tennessee                  | 3,955,045                                    | 1,025,327            | 8,813  | 0                      | 4,989,185      |  |
| Texas                      | 1,334,375                                    | 363,411              | 0      | 0                      | 1,697,786      |  |
| Utah<br>Vermont            | 0  | 0                    | 0      | 0                      | 0              |  |
| Virginia                   | 0  | 0                    | 0      | 0                      | 0              |  |
| Washington                 | 0  | 0                    | 0      | 0                      | 0              |  |
| West Virginia              | 0  | 0                    | 0      | 0                      | 0              |  |
| Wisconsin                  | 0  | 0                    | 0      | 0                      | 0              |  |
| Wyoming                    | 0  | Ō                    | 0      | 0                      | 0              |  |
| Other                      | 0  | 0                    | 0      | 0                      | 0              |  |
| Total                      | 24,386,546                                   | 6,335,454            | 75,365 | 0                      | 30,797,365     |  |
|                            |  |                      |        |                        |                |  |

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 55,014,949   |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>905,124<br>878,764<br>0                         |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 5,725,000<br>(7,993,993)<br>11,334,052<br>16,936,413 |
| Adjusted GA Costs<br>Per State breakdown   | 30,797,365<br>30,797,365                             |

|              | Life                                   |                         | Assessments Ca<br>Allocated            | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H Unallocated Annu |  |                         |  |                         |
|--------------|--|-------------------------|--|--|--|-------------------------|--|-------------------------|
|              | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded  | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|              | 1,534,000                              | 0                       | 183,188                                | 0  | 0                                      | 0                       | 0                                      | 0                       |
| Э            | 900,802                                | 0                       | 0                                      | 0  | 0                                      | 0                       | 0                                      | 0                       |
| 1 1 1        | 183,899                                | 0                       | 15,255                                 | 403  | 0                                      | 0                       | 0                                      | 0                       |
| )<br>3)<br>2 |  |                         |  |  |  |                         |  |                         |
| 3            | 2,113,595                              | 0                       | 4,148,464                              | 0  | 0                                      | 0                       | 0                                      | 0                       |
| 5            |  |                         |  |  |  |                         |  |                         |
|              | 11,860,647                             | 0                       | 4,785,032                              | 0  | 0                                      | 0                       | 3,735,647                              | 0                       |
|              | 16,000                                 | 0                       | 4,090                                  | 0  | 0                                      | 0                       | 0                                      | 0                       |
|              | 4,275,000                              | 0                       | 225,000                                | 0  | 0                                      | 0                       | 0                                      | 0                       |
|              | 0                                      | 0                       | 320,000                                | 50,000   | 0                                      | 0                       | 0                                      | 0                       |
|              | 7,200,000                              | 0                       | 1,200,000                              | 0  | 0                                      | 0                       | 0                                      | 0                       |
|              | 651,924                                | 0                       | 96,657                                 | 0  | 0                                      | 0                       | 0                                      | 0                       |
|              |  |                         |  |  |  |                         |  |                         |
|              | 28,735,867                             | 0                       | 10,977,686                             | 50,403   | 0                                      | 0                       | 3,735,647                              | 0                       |

|                                | Estimated Net Costs as of September 30, 2008 |                      |            |                        |            |  |  |
|--------------------------------|--|----------------------|------------|------------------------|------------|--|--|
|                                | Life   | Allocated<br>Annuity | A&H        | Unallocated<br>Annuity | Total      |  |  |
| Alabama                        | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Alaska                         | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Arizona                        | 9,135  | 0                    | 84,617     | 0                      | 93,752     |  |  |
| Arkansas                       | 0  | 0                    | 0          | 0                      | 0          |  |  |
| California                     | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Colorado                       | (44)   | 0                    | (1,836)    | 0                      | (1,880)    |  |  |
| Connecticut                    | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Delaware<br>Dist. of Columbia  | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Florida                        | (408)  | 0                    | 94,666     | 0                      | 94,258     |  |  |
| Georgia                        | 0  | 0                    | 94,000     | 0                      | 94,230     |  |  |
| Hawaii                         | 0  | 0                    | 0          | 0                      | ő          |  |  |
| Idaho                          | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Illinois                       | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Indiana                        | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Iowa                           | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Kansas                         | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Kentucky                       | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Louisiana                      | 19,961                                       | 0                    | 3,478,604  | 0                      | 3,498,565  |  |  |
| Maine                          | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Maryland                       | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Massachusetts<br>Michigan      | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Minnesota                      | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Mississippi                    | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Missouri                       | 0  | 0                    | 33.941     | 0                      | 33.941     |  |  |
| Montana                        | 0  | 0                    | 1,321      | Ō                      | 1,321      |  |  |
| Nebraska                       | 0  | 0                    | 19,329     | 0                      | 19,329     |  |  |
| Nevada                         | 0  | 0                    | 0          | 0                      | 0          |  |  |
| New Hampshire                  | 0  | 0                    | 0          | 0                      | 0          |  |  |
| New Jersey                     | 0  | 0                    | 0          | 0                      | 0          |  |  |
| New Mexico                     | (4,968)                                      | 0                    | (19,692)   | 0                      | (24,660)   |  |  |
| New York                       | 0  | 0                    | 0          | 0                      | 0          |  |  |
| North Carolina<br>North Dakota | 0  | 0                    | 0<br>3,969 | 0                      | 0<br>3,969 |  |  |
| Ohio                           | 0  | 0                    | 3,969      | 0                      | 3,969      |  |  |
| Oklahoma                       | 2,079  | 0                    | 349,953    | 0                      | 352,032    |  |  |
| Oregon                         | 2,073  | 0                    | 0          | 0                      | 0          |  |  |
| Pennsylvania                   | 0  | 0                    | ő          | 0                      | 0          |  |  |
| Puerto Rico                    | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Rhode Island                   | 0  | 0                    | 0          | 0                      | 0          |  |  |
| South Carolina                 | 0  | 0                    | 0          | 0                      | 0          |  |  |
| South Dakota                   | 0  | 0                    | 5,936      | 0                      | 5,936      |  |  |
| Tennessee                      | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Texas                          | 234,173                                      | 0                    | 9,520,475  | 0                      | 9,754,648  |  |  |
| Utah                           | 0  | 0                    | 18,613     | 0                      | 18,613     |  |  |
| Vermont                        | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Virginia<br>Washington         | 0  | 0                    | 0          | 0                      | 0          |  |  |
| West Virginia                  | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Wisconsin                      | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Wyoming                        | 0  | 0                    | 0          | ő                      | ő          |  |  |
| Other                          | 0  | 0                    | 0          | 0                      | 0          |  |  |
| Total                          | 259,928                                      | 0                    | 13,589,897 | 0                      | 13,849,825 |  |  |
|                                |  |                      |            |                        |            |  |  |

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 2,563,673                                |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 6,337,185<br>1,046,036<br>5,124,123<br>0 |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>(13,483)<br>(571,866)<br>1,806,541  |
| Adjusted GA Costs<br>Per State breakdown   | 13,849,825<br>13,849,825                 |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |  | Unallocated Annuity     |  |                         |
|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 0                                      | 0                       | 0   | 0                       | 25,000                                 | 0                       | 0                                      | 0                       |
| 3,959                                  | 0                       | 0   | 0                       | 4,945,041                              | 0                       | 0                                      | 0                       |
| 8,000                                  | 4,500                   | 0   | 0                       | 792,000                                | 445,500                 | 0                                      | 0                       |
| 58,755                                 | 11,987                  | 0   | 0                       | 11,692,213                             | 2,385,440               | 0                                      | 0                       |
| 70,714                                 | 16,487                  | 0   | 0                       | 17,454,254                             | 2,830,940               | 0                                      | 0                       |

| İ                              | Estimated Net Costs as of September 30, 2008 |                      |                    |                        |                    |  |
|--------------------------------|--|----------------------|--------------------|------------------------|--------------------|--|
|                                |  |                      |                    |                        |                    |  |
|                                | Life   | Allocated<br>Annuity | A&H                | Unallocated<br>Annuity | Total              |  |
| Alabama                        | 0  | 0                    | 61,529             | 0                      | 61,529             |  |
| Alaska                         | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Arizona                        | 0  | 0                    | 73,187             | 0                      | 73,187             |  |
| Arkansas                       | 20,287                                       | 0                    | 2,884,677          | 0                      | 2,904,965          |  |
| California                     | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Colorado                       | 0  | 0                    | 94,466             | 0                      | 94,466             |  |
| Connecticut                    | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Delaware<br>Dist. of Columbia  | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Florida                        | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Georgia                        | 0  | 0                    | 2,968,586          | 0                      | 2,968,586          |  |
| Hawaii                         | 0  | 0                    | 2,900,500          | 0                      | 2,900,500          |  |
| Idaho                          | 0  | 0                    | 4.518              | 0                      | 4.518              |  |
| Illinois                       | 0  | Ō                    | 0                  | 0                      | 0                  |  |
| Indiana                        | 0  | 0                    | 17,029,667         | 0                      | 17,029,667         |  |
| lowa                           | 0  | 0                    | 164,483            | 0                      | 164,483            |  |
| Kansas                         | 0  | 0                    | 1,543,697          | 0                      | 1,543,697          |  |
| Kentucky                       | 0  | 0                    | 265,532            | 0                      | 265,532            |  |
| Louisiana                      | 0  | 0                    | 37,085             | 0                      | 37,085             |  |
| Maine                          | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Maryland                       | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Massachusetts<br>Michigan      | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Minnesota                      | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Mississippi                    | 0  | 0                    | 5,115              | 0                      | 5,115              |  |
| Missouri                       | 0  | 0                    | 4,632,009          | 0                      | 4,632,009          |  |
| Montana                        | 0  | Ō                    | 0                  | 0                      | 0                  |  |
| Nebraska                       | 0  | 0                    | 4,077,886          | 0                      | 4,077,886          |  |
| Nevada                         | 0  | 0                    | 5,338,042          | 0                      | 5,338,042          |  |
| New Hampshire                  | 0  | 0                    | 0                  | 0                      | 0                  |  |
| New Jersey                     | 0  | 0                    | 0                  | 0                      | 0                  |  |
| New Mexico                     | 0  | 0                    | (108,537)          | 0                      | (108,537)          |  |
| New York                       | 0  | 0                    | (000,000)          | 0                      | (000,000)          |  |
| North Carolina<br>North Dakota | 0  | 0                    | (388,629)<br>1,069 | 0                      | (388,629)          |  |
| Ohio                           | 0  | 0                    | 3,221,179          | 0                      | 1,069<br>3,221,179 |  |
| Oklahoma                       | 0  | 0                    | 80,369             | 0                      | 80,369             |  |
| Oregon                         | 0  | 0                    | 16.098             | 0                      | 16.098             |  |
| Pennsylvania                   | 0  | ő                    | 0                  | 0                      | 0                  |  |
| Puerto Rico                    | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Rhode Island                   | 0  | 0                    | 0                  | 0                      | 0                  |  |
| South Carolina                 | 0  | 0                    | (126,663)          | 0                      | (126,663)          |  |
| South Dakota                   | 0  | 0                    | 13,740             | 0                      | 13,740             |  |
| Tennessee                      | 10,144                                       | 0                    | 2,556,586          | 0                      | 2,566,730          |  |
| Texas                          | 0  | 0                    | 276,881            | 0                      | 276,881            |  |
| Utah                           | 0  | 0                    | 91,894             | 0                      | 91,894             |  |
| Vermont<br>Virginia            | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Washington                     | 0  | 0                    | 0                  | 0                      | 0                  |  |
| West Virginia                  | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Wisconsin                      | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Wyoming                        | 0  | ő                    | 97,222             | 0                      | 97,222             |  |
| Other                          | 0  | 0                    | 0                  | 0                      | 0                  |  |
| Total                          | 30,431                                       | 0                    | 44,911,689         | 0                      | 44,942,120         |  |
|                                | 22,.01                                       | · ·                  | ,2,300             | ŭ                      | ,,.20              |  |
|                                |  |                      |                    |                        |                    |  |

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| Summary:                                   |                    |
|--|--------------------|
| GA Covered Obligations                     | 0                  |
| Add:                                       |                    |
| GA claims incurred directly                | 52,791,838         |
| GA expenses incurred directly              | 415,816<br>758,541 |
| NOLHGA expenses Remaining Inforce estimate | 756,541            |
| Remaining inforce estimate                 | o l                |
| Less:                                      |                    |
| Estate/other distributions                 | 0                  |
| Other adjustments                          | 0                  |
| Ceding commissions/                        |                    |
| policy enhancements                        | 0                  |
| Other recoveries (litigation,              | 0.004.075          |
| estate distributions, etc.)                | 9,024,075          |
| Adjusted GA Costs                          | 44,942,120         |
| Per State breakdown                        | 44,942,120         |
|  |                    |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H Unallocated Annu |                         |  |                         |  | ed Annuity              |
|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)   | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|  |                         |  |                         |  |                         |  |                         |
| 0                                      | 0                       | 0  | 0                       | 17,500,000                             | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0  | 0                       | 10,000,000                             | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0  | 0                       | 27,500,000                             | 0                       | 0                                      | 0                       |

|                         | Estimated Net Costs as of September 30, 2006 |                      |                       |                        |                       |   |
|-------------------------|--|----------------------|-----------------------|------------------------|-----------------------|---|
|                         | Life   | Allocated<br>Annuity | A&H                   | Unallocated<br>Annuity | Total                 |   |
| Alabama                 | 0  | 0                    | 17,634                | 0                      | 17,634                |   |
| Alaska                  | 0  | 0                    | (2,916)               | 0                      | (2,916)               |   |
| Arizona                 | 0  | 0                    | 89,170                | 0                      | 89,170                |   |
| Arkansas                | 0  | 0                    | 30,876                | 0                      | 30,876                |   |
| California              | 0  | 0                    | 805,058               | 0                      | 805,058               |   |
| Colorado                | 0  | 0                    | 15,759                | 0                      | 15,759                |   |
| Connecticut<br>Delaware | 0  | 0                    | (7,885)               | 0                      | (7,885)               |   |
| Dist. of Columbia       | 0  | 0                    | (74,942)<br>(8,621)   | 0                      | (74,942)<br>(8,621)   |   |
| Florida                 | 0  | 0                    | 344,393               | 0                      | 344,393               |   |
| Georgia                 | 0  | 0                    | (136,065)             | 0                      | (136,065)             |   |
| Hawaii                  | 0  | 0                    | (88,544)              | ő                      | (88,544)              |   |
| Idaho                   | 0  | 0                    | (16,199)              | 0                      | (16,199)              |   |
| Illinois                | 0  | 0                    | (166,393)             | 0                      | (166,393)             |   |
| Indiana                 | 0  | 0                    | (49,795)              | 0                      | (49,795)              |   |
| lowa                    | 0  | 0                    | (33,216)              | 0                      | (33,216)              |   |
| Kansas                  | 0  | 0                    | 334,411               | 0                      | 334,411               |   |
| Kentucky                | 0  | 0                    | 25,636                | 0                      | 25,636                |   |
| Louisiana               | 0  | 0                    | (56,389)              | 0                      | (56,389)              |   |
| Maine                   | 0  | 0                    | (5,718)               | 0                      | (5,718)               |   |
| Maryland                | 0  | 0                    | 488                   | 0                      | 488                   |   |
| Massachusetts           | 0  | 0                    | 13,339                | 0                      | 13,339                |   |
| Michigan<br>Minnesota   | 10,961<br>0                                  | 0                    | (259,559)<br>(26,515) | 0                      | (248,598)<br>(26,515) | ı |
| Mississippi             | 0  | 0                    | 51,573                | 0                      | 51,573                |   |
| Missouri                | 0  | 0                    | 46.876                | 0                      | 46,876                |   |
| Montana                 | 0  | Ö                    | (7,895)               | 0                      | (7,895)               |   |
| Nebraska                | 0  | 0                    | (14,973)              | 0                      | (14,973)              |   |
| Nevada                  | 0  | 0                    | 27,258                | 0                      | 27,258                |   |
| New Hampshire           | 0  | 0                    | (4,430)               | 0                      | (4,430)               |   |
| New Jersey              | 0  | 0                    | (46,097)              | 0                      | (46,097)              |   |
| New Mexico              | 0  | 0                    | (110,130)             | 0                      | (110,130)             |   |
| New York                | 0  | 0                    | (132,406)             | 0                      | (132,406)             |   |
| North Carolina          | 0  | 0                    | 61,587                | 0                      | 61,587                |   |
| North Dakota            | 0  | 0                    | 1,036                 | 0                      | 1,036                 |   |
| Ohio                    | 0  | 0                    | (4,310)               | 0                      | (4,310)               |   |
| Oklahoma                | 0  | 0                    | 45,138                | 0                      | 45,138                |   |
| Oregon<br>Pennsylvania  | 0  | 0                    | 32,954<br>15,425      | 0                      | 32,954<br>15,425      |   |
| Puerto Rico             | 0  | 0                    | (7,339)               | 0                      | (7,339)               |   |
| Rhode Island            | 0  | 0                    | (3,561)               | 0                      | (3,561)               |   |
| South Carolina          | 4.801  | 0                    | 101,982               | ő                      | 106,783               |   |
| South Dakota            | 0  | 0                    | (20,446)              | 0                      | (20,446)              |   |
| Tennessee               | 0  | 0                    | 91,610                | 0                      | 91,610                |   |
| Texas                   | 0  | 0                    | 128,881               | 0                      | 128,881               |   |
| Utah                    | 0  | 0                    | (27,306)              | 0                      | (27,306)              |   |
| Vermont                 | 0  | 0                    | 3,927                 | 0                      | 3,927                 |   |
| Virginia                | 0  | 0                    | (94,195)              | 0                      | (94,195)              |   |
| Washington              | 0  | 0                    | 13,849                | 0                      | 13,849                |   |
| West Virginia           | 0  | 0                    | (27,027)              | 0                      | (27,027)              |   |
| Wisconsin               | 0  | 0                    | (196,013)             | 0                      | (196,013)             |   |
| Wyoming<br>Other        | 0<br>1                                       | 0                    | (19,508)              | 0                      | (19,508)              |   |
|                         |  |                      | 13,544                |                        | 13,545                |   |
| Total                   | 15,763                                       | 0                    | 664,008               | 0                      | 679,771               |   |
|                         |  |                      |                       |                        |                       |   |

Estimated Net Costs as of September 30, 2008

| Summary:                          |        |
|-----------------------------------|--------|
| GA Covered Obligations 19,16      | 62,385 |
| Add:                              |        |
|                                   | 30,577 |
|                                   | 12,009 |
|                                   | 95,702 |
| Remaining Inforce estimate        | 0      |
| Less:                             |        |
| Estate/other distributions 19,25  | 53,403 |
| Other adjustments                 | 0      |
| Ceding commissions/               |        |
| policy enhancements               | 0      |
| Other recoveries (litigation,     |        |
| estate distributions, etc.) 47,04 | 17,499 |
| Adjusted GA Costs 67              | 79,771 |
| Per State breakdown 67            | 79,771 |

| ſ   | L L                                    | ife                     |                                  | alled (Billed) or F     | Refunded as of De                | ecember 31, 2007<br>&H  |                                  | ed Annuity              |
|-----|--|-------------------------|----------------------------------|-------------------------|----------------------------------|-------------------------|----------------------------------|-------------------------|
|     | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments Called (i.e. Billed) | Assessments<br>Refunded | Assessments Called (i.e. Billed) | Assessments<br>Refunded | Assessments Called (i.e. Billed) | Assessments<br>Refunded |
| I   | 0                                      | 0                       | 0                                | 0                       | 25,000                           | 20,000                  | 0                                | 0                       |
| ١   | 0                                      | 0                       | 0                                | 0                       | 0                                | 0                       | 0                                | 0                       |
| ١   | 0                                      | 0                       | 0                                | 0                       | 822,261                          | 0                       | 0                                | 0                       |
| ١   | 0                                      | 0                       | 0                                | 0                       | 4,000,000                        | 3,000,000               | 0                                | 0                       |
| ١   | 0                                      | 0                       | 0                                | 0                       | 768,000                          | 0                       | 0                                | 0                       |
|     | 0                                      | 0                       | 0                                | 0                       | 375,000                          | 0                       | 0                                | 0                       |
|     | 500,000                                | 600,000                 | 100,000                          | 50,000                  | 4,000,000                        | 4,350,000               | 0                                | 0                       |
| Ì   | 0                                      | 0                       | 0                                | 0                       | 1,899,405                        | 0                       | U                                | 0                       |
|     | 8,479                                  | 0                       | 0                                | 0                       | 893,521                          | 0                       | 0                                | 0                       |
|     | 0                                      | 0                       | 0                                | 0                       | 300,000                          | 0                       | 0                                | 0                       |
|     | 0                                      | 0                       | 0                                | 0                       | 0                                | 0                       | 0                                | 0                       |
|     | 0                                      | 0                       | 0                                | 0                       | 759,000                          | 0                       | 0                                | 0                       |
|     | 0                                      | 0                       | 0                                | 0                       | 75,000                           | 0                       | 0                                | 0                       |
|     | 190,000                                | 0                       | 0                                | 0                       | 310,000                          | 0                       | 0                                | 0                       |
|     | 40,000                                 | 42,800                  | 0                                | 0                       | 1,960,000                        | 2,032,200               | 0                                | 0                       |
|     | 0                                      | 0                       | 0                                | 0                       | 108,788                          | 0                       | 0                                | 0                       |
|     | 50,085                                 | 42,523                  | 0                                | 0                       | 2,548,542                        | 2,160,728               | 0                                | 0                       |
| - 1 | 0                                      | 0                       | 0                                | 0                       | 150,000                          | 0                       | 0                                | 0                       |
| ١   | 5,000                                  | 0                       | 0                                | 0                       | 320,000                          | 0                       | 0                                | 0                       |
| - 1 | 0                                      | 0                       | 0                                | 0                       | 200,000                          | 190,535                 | 0                                | 0                       |
| ١   | 0                                      | 0                       | 0                                | 0                       | 0                                | 671,547                 | 0                                | 0                       |
|     | 0                                      | 0                       | 0                                | 0                       | 30,000                           | 0                       | 0                                | 0                       |
|     | 793,564                                | 685,323                 | 100,000                          | 50,000                  | 19,544,517                       | 12,425,010              | 0                                | 0                       |

|                            |          | Estimated Net Co     | osts as or Septe | mber 30, 2006          |            |
|----------------------------|----------|----------------------|------------------|------------------------|------------|
|                            | Life     | Allocated<br>Annuity | A&H              | Unallocated<br>Annuity | Total      |
| Alabama                    | 756      | 348,309              | 0                | 0                      | 349,065    |
| Alaska                     | 0        | 0                    | 0                | 0                      | 0          |
| Arizona                    | 0        | 329,005              | 0                | 0                      | 329,005    |
| Arkansas                   | 0        | 18,632               | 0                | 0                      | 18,632     |
| California                 | 0        | 0                    | 0                | 0                      | 0          |
| Colorado                   | 0        | 160,850              | 0                | 0                      | 160,850    |
| Connecticut                | 0        | 0                    | 0                | 0                      | 0          |
| Delaware                   | 0        | 44,348               | 0                | 0                      | 44,348     |
| Dist. of Columbia          | 0        | 0                    | 0                | 0                      | 0          |
| Florida                    | 41,970   | 6,292,942            | 0                | 0                      | 6,334,912  |
| Georgia<br>Hawaii          | 130<br>0 | 633,001<br>0         | 0                | 0                      | 633,130    |
| Idaho                      | 0        | 4.673                | 0                | 0                      | 0<br>4.673 |
| Illinois                   | 0        | 4,673                | 0                | 0                      | 4,673      |
| Indiana                    | 0        | 314,959              | 0                | 0                      | 314,959    |
| lowa                       | 0        | 0                    | 0                | 0                      | 0          |
| Kansas                     | 0        | 0                    | 0                | 0                      | 0          |
| Kentucky                   | 232      | 273,681              | 0                | 0                      | 273,913    |
| Louisiana                  | 0        | 149.730              | 0                | ő                      | 149.730    |
| Maine                      | 0        | 0                    | 0                | 0                      | 0          |
| Maryland                   | 0        | 240,736              | 0                | 0                      | 240,736    |
| Massachusetts              | 0        | 0                    | 0                | Ō                      | 0          |
| Michigan                   | 0        | 0                    | 0                | 0                      | 0          |
| Minnesota                  | 0        | 0                    | 0                | 0                      | 0          |
| Mississippi                | 0        | 80,118               | 0                | 0                      | 80,118     |
| Missouri                   | 0        | 0                    | 0                | 0                      | 0          |
| Montana                    | 0        | 0                    | 0                | 0                      | 0          |
| Nebraska                   | 0        | 0                    | 0                | 0                      | 0          |
| Nevada                     | 0        | 20,598               | 0                | 0                      | 20,598     |
| New Hampshire              | 0        | 0                    | 0                | 0                      | 0          |
| New Jersey                 | 0        | 0                    | 0                | 0                      | 0          |
| New Mexico                 | 0        | 38,501               | 0                | 0                      | 38,501     |
| New York<br>North Carolina | 0<br>449 | 0                    | 0                | 0                      | 0          |
| North Dakota               | 0        | 1,014,082<br>0       | 0                | 0                      | 1,014,531  |
| Ohio                       | 2.049    | 2.669.066            | 0                | 0                      | 2.671.114  |
| Oklahoma                   | 2,049    | 257,590              | 0                | 0                      | 257,590    |
| Oregon                     | 0        | 5,619                | 0                | 0                      | 5,619      |
| Pennsylvania               | 0        | 0,0.0                | 0                | ő                      | 0,0.0      |
| Puerto Rico                | 0        | 0                    | 0                | 0                      | 0          |
| Rhode Island               | 0        | 0                    | 0                | 0                      | 0          |
| South Carolina             | 2,238    | 61,272               | 0                | 0                      | 63,510     |
| South Dakota               | 0        | 0                    | 0                | 0                      | 0          |
| Tennessee                  | 0        | 122,256              | 0                | 0                      | 122,256    |
| Texas                      | 0        | 2,700,177            | 0                | 0                      | 2,700,177  |
| Utah                       | 0        | 0                    | 0                | 0                      | 0          |
| Vermont                    | 0        | 0                    | 0                | 0                      | 0          |
| Virginia                   | 708      | 381,863              | 0                | 0                      | 382,570    |
| Washington                 | 0        | 4,231                | 0                | 0                      | 4,231      |
| West Virginia              | 92       | 107,237              | 0                | 0                      | 107,329    |
| Wisconsin                  | 0        | 0                    | 0                | 0                      | 0          |
| Wyoming<br>Other           | 0        | 0                    | 0                | 0                      | 0          |
| Other                      | U        | U                    | U                | U                      | ٥          |
| Total                      | 48,622   | 16,273,478           | 0                | 0                      | 16,322,100 |
|                            |          |                      |                  |                        |            |

Estimated Net Costs as of September 30, 2008

| Summary:   |   |   |
|--|---|---|
| GA Covered Obligations   | 72,284,955  | ì |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>713,475<br>708,497<br>0                      |   |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 43,973,890<br>3,744,837<br>5,169,108<br>4,496,992 |   |
| Adjusted GA Costs<br>Per State breakdown   | 16,322,100<br>16,322,100                          |   |

| Life                                   |                         |  | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |  |                         | Unallocated Annuity                    |                         |  |
|--|-------------------------|--|---|--|-------------------------|--|-------------------------|--|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
| 0<br>30,189                            | 0                       | 146,693<br>0                           | 0   | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 90,000                                 | 0   | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 7,300,000                              | 0   | 0                                      | 0                       | 0                                      | 0                       |  |
| 2,974                                  | 0                       | 757,110                                | 5,197   | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 8,000                                  | 0   | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 350,000<br>245,000                     | 0   | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 375,000                                | 0   | 0                                      | 0                       | 0                                      | 0                       |  |
|  |                         |  |   |  |                         |  |                         |  |
| 0                                      | 0                       | 69,889                                 | 0   | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 1,300,000                              | 0   | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 3,200,000<br>6,200                     | 0<br>60,000   | 0                                      | 0                       | 0                                      | 0                       |  |
| 306,204                                | 49,490                  | 2,944,373                              | 475,886   | 0                                      | 0                       | 0                                      | 0                       |  |
| 1,300                                  | 0                       | 456,000                                | 0   | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 147,404   | 0                                      | 0                       | 0                                      | 0                       |  |
| 340,667                                | 49,490                  | 17,248,265                             | 688,487   | 0                                      | 0                       | 0                                      | 0                       |  |

|                           | Estimated Net Costs as of September 30, 2008 |                      |     |                        |       |
|---------------------------|--|----------------------|-----|------------------------|-------|
|                           | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total |
| Alabama                   | 0  | 0                    | 0   | 0                      | 0     |
| Alaska                    | 0  | 0                    | 0   | 0                      | 0     |
| Arizona                   | 0  | 0                    | 0   | 0                      | 0     |
| Arkansas<br>California    | 0  | 0                    | 0   | 0                      | 0     |
| Colorado                  | 0  | 0                    | 0   | 0                      | 0     |
| Connecticut               | 0  | 0                    | 0   | 0                      | 0     |
| Delaware                  | 0  | 0                    | 0   | 0                      | 0     |
| Dist. of Columbia         | 0  | 0                    | 0   | 0                      | 0     |
| Florida                   | 0  | 0                    | 0   | 0                      | 0     |
| Georgia                   | 0  | 0                    | 0   | 0                      | 0     |
| Hawaii                    | 0  | 0                    | 0   | 0                      | 0     |
| Idaho<br>Illinois         | 0  | 0                    | 0   | 0                      | 0     |
| Indiana                   | 0  | 0                    | 0   | 0                      | 0     |
| lowa                      | 0  | 0                    | 0   | 0                      | 0     |
| Kansas                    | 0  | 0                    | 0   | 0                      | 0     |
| Kentucky                  | 0  | 0                    | 0   | 0                      | 0     |
| Louisiana                 | 0  | 0                    | 0   | 0                      | 0     |
| Maine                     | 0  | 0                    | 0   | 0                      | 0     |
| Maryland<br>Massachusetts | 0  | 0                    | 0   | 0                      | 0     |
| Michigan                  | 0  | 0                    | 0   | 0                      | 0     |
| Minnesota                 | 0  | ő                    | 0   | 0                      | 0     |
| Mississippi               | 0  | 0                    | 0   | 0                      | 0     |
| Missouri                  | 0  | 0                    | 0   | 0                      | 0     |
| Montana                   | 0  | 0                    | 0   | 0                      | 0     |
| Nebraska                  | 0  | 0                    | 0   | 0                      | 0     |
| Nevada<br>New Hampshire   | 0  | 0                    | 0   | 0                      | 0     |
| New Jersey                | 0  | 0                    | 0   | 0                      | 0     |
| New Mexico                | 0  | 0                    | 0   | 0                      | 0     |
| New York                  | 0  | 0                    | 0   | 0                      | 0     |
| North Carolina            | 0  | 0                    | 0   | 0                      | 0     |
| North Dakota              | 0  | 0                    | 0   | 0                      | 0     |
| Ohio                      | 0  | 0                    | 0   | 0                      | 0     |
| Oklahoma                  | 0  | 0                    | 0   | 0                      | 0     |
| Oregon<br>Pennsylvania    | 0  | 0                    | 0   | 0                      | 0     |
| Puerto Rico               | 0  | 0                    | 0   | 0                      | 0     |
| Rhode Island              | 0  | 0                    | 0   | 0                      | 0     |
| South Carolina            | 0  | 0                    | 0   | 0                      | 0     |
| South Dakota              | 0  | 0                    | 0   | 0                      | 0     |
| Tennessee                 | 0  | 0                    | 0   | 0                      | 0     |
| Texas                     | 0  | 0                    | 0   | 0                      | 0     |
| Utah<br>Vermont           | 0  | 0                    | 0   | 0                      | 0     |
| Virginia                  | 0  | 0                    | 0   | 0                      | 0     |
| Washington                | 0  | ő                    | 0   | 0                      | 0     |
| West Virginia             | 0  | 0                    | 0   | 0                      | 0     |
| Wisconsin                 | 0  | 0                    | 0   | 0                      | 0     |
| Wyoming                   | 0  | 0                    | 0   | 0                      | 0     |
| Other                     | 0  | 0                    | 0   | 0                      | 0     |
| Total                     | 0  | 0                    | 0   | 0                      | 0     |
|                           |  |                      |     |                        |       |

| Summary:  GA Covered Obligations 116,590,114  Add: GA claims incurred directly 0 GA expenses incurred directly 0 NOLHGA expenses 0 Remaining Inforce estimate 0  Less: Estate/other distributions 0 Other adjustments 116,590,114 Ceding commissions/ policy enhancements 0 Other recoveries (litigation, estate distributions, etc.) 0  Adjusted GA Costs 0 Per State breakdown 0 |   |             |
|--|---|-------------|
| Add: GA claims incurred directly GA expenses incurred directly 0 NOLHGA expenses 0 Remaining Inforce estimate 0 Less: Estate/other distributions 0 Other adjustments 116,590,114 Ceding commissions/ policy enhancements 0 Other recoveries (litigation, estate distributions, etc.) 0 Adjusted GA Costs   | Summary:  |             |
| GA claims incurred directly GA expenses incurred directly 0 NOLHGA expenses 0 Remaining Inforce estimate 0 Less: Estate/other distributions 0 Other adjustments 116,590,114 Ceding commissions/ policy enhancements 0 Other recoveries (litigation, estate distributions, etc.) 0 Adjusted GA Costs 0  | GA Covered Obligations                          | 116,590,114 |
| GA expenses incurred directly 0 NOLHGA expenses 0 Remaining Inforce estimate 0 Less: Estate/other distributions 0 Other adjustments 116,590,114 Ceding commissions/ policy enhancements 0 Other recoveries (litigation, estate distributions, etc.) 0 Adjusted GA Costs 0  | Add:  |             |
| NOLHGA expenses Remaining Inforce estimate  0  Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.)  Adjusted GA Costs  0  |   | -           |
| Remaining Inforce estimate 0  Less: Estate/other distributions 0 Other adjustments 116,590,114 Ceding commissions/ policy enhancements 0 Other recoveries (litigation, estate distributions, etc.) 0  Adjusted GA Costs 0  |   |             |
| Less: Estate/other distributions Other adjustments 116,590,114 Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) O Adjusted GA Costs   | 1   | -           |
| policy enhancements 0 Other recoveries (litigation, estate distributions, etc.) 0 Adjusted GA Costs 0  | Estate/other distributions<br>Other adjustments | •           |
| estate distributions, etc.) 0 Adjusted GA Costs 0  | policy enhancements                             | 0           |
|  |   | 0           |
| Per State breakdown 0  |   | -           |
|  | Per State breakdown                             | 0           |

| Li                                     | fe                      | Assessments Ca<br>Allocated            | alled (Billed) or R<br>d Annuity | efunded as of De<br>A&                 | cember 31, 2007<br>kH   | Unallocate                             | ed Annuity              |
|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
| 0                                      | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |

|                             | Estimated Net Costs as of September 30, 2008 |                      |          |                        |             |
|-----------------------------|--|----------------------|----------|------------------------|-------------|
|                             |  |                      |          |                        |             |
|                             | Life   | Allocated<br>Annuity | A&H      | Unallocated<br>Annuity | Total       |
| Alabama                     | 0  | 5                    | 0        | 0                      | 5           |
| Alaska                      | 0  | 1                    | 0        | 0                      | 1           |
| Arizona                     | 0  | 19                   | (0)      | 0                      | 19          |
| Arkansas                    | 0  | 3                    | (0)      | 7                      | 10          |
| California                  | 0  | 82                   | 0        | 0                      | 82          |
| Colorado<br>Connecticut     | 16<br>0                                      | 19<br>105            | 0        | 0<br>115               | 35<br>221   |
| Delaware                    | 0  | 2                    | (0)<br>0 | 0                      | 221         |
| Dist. of Columbia           | 0  | 74                   | 0        | 0                      | 74          |
| Florida                     | 32   | 99                   | (0)      | 0                      | 131         |
| Georgia                     | 83   | 1,372                | 0        | 424                    | 1,880       |
| Hawaii                      | 0  | 2                    | 0        | 0                      | 2           |
| Idaho                       | 0  | 1                    | 0        | 0                      | 1           |
| Illinois                    | 0  | 133                  | (0)      | 1,873                  | 2,006       |
| Indiana                     | 77   | 26                   | 0        | 149                    | 251         |
| lowa                        | 0  | 2                    | (0)      | 21                     | 23          |
| Kansas<br>Kentucky          | 0<br>22                                      | 3<br>4               | 0        | 0                      | 3<br>26     |
| Louisiana                   | 0  | 5                    | 0        | 0                      | 26<br>5     |
| Maine                       | 0  | 9                    | 0        | 0                      | 9           |
| Maryland                    | (0)  | 22                   | Ö        | 475                    | 497         |
| Massachusetts               | 0  | 45                   | 0        | 0                      | 45          |
| Michigan                    | 0  | 15                   | 0        | 1,785                  | 1,801       |
| Minnesota                   | 0  | 5                    | 0        | 463                    | 468         |
| Mississippi                 | 0  | 3                    | (0)      | 79                     | 83          |
| Missouri                    | 0  | 6                    | (0)      | 0                      | 6           |
| Montana                     | 0  | 3                    | 0        | 0                      | 3           |
| Nebraska                    | 0  | 1<br>1               | (0)      | 0                      | 1<br>1      |
| Nevada<br>New Hampshire     | 0  | 15                   | 0        | 0                      | 15          |
| New Jersev                  | (1)  | 31                   | 0        | 776                    | 806         |
| New Mexico                  | 0  | 2                    | 0        | 0                      | 2           |
| New York                    | (0)  | 0                    | 0        | 0                      | (0)         |
| North Carolina              | 185  | 32                   | 0        | 840                    | 1,057       |
| North Dakota                | 0  | 0                    | 0        | 0                      | 0           |
| Ohio                        | 241  | 55                   | 0        | 270                    | 566         |
| Oklahoma                    | 0  | . 8                  | (0)      | 0                      | 8           |
| Oregon                      | 0<br>1                                       | 14<br>61             | 0        | 0<br>2.041             | 14<br>2.102 |
| Pennsylvania<br>Puerto Rico | 0  | 6                    | 0        | 2,041                  | 2,102       |
| Rhode Island                | 0  | 9                    | 0        | 0                      | 9           |
| South Carolina              | 45   | 8                    | Ö        | 0                      | 54          |
| South Dakota                | 0  | 0                    | 0        | 0                      | 0           |
| Tennessee                   | 1  | 7                    | (0)      | 0                      | 8           |
| Texas                       | 142  | 27                   | 0        | 434                    | 604         |
| Utah                        | 0  | 3                    | 0        | 235                    | 238         |
| Vermont                     | 0  | 1                    | 0        | 0                      | 1           |
| Virginia<br>Washington      | 115<br>0                                     | 19<br>23             | (0)<br>0 | 0<br>174               | 134<br>198  |
| West Virginia               | 0  | 23<br>1              | (0)      | 0                      | 196         |
| Wisconsin                   | 29   | 19                   | (0)      | 0                      | 48          |
| Wyoming                     | 0  | 1                    | (0)      | 0                      | 1           |
| Other                       | 0  | 0                    | (0)      | 0                      | (0)         |
| Total                       | 990  | 2,410                | (0)      | 10,163                 | 13,562      |
|                             | 200  | _, 0                 | (0)      | . 5, . 50              | . 2,302     |
|                             |  |                      |          |                        |             |
|                             |  |                      |          |                        |             |

| Summary:   |   |  |
|--|---|--|
| GA Covered Obligations   | 3,534,278,683   |  |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>4,043,353<br>14,401,014<br>0                         |  |
| Less:<br>Estate/other distributions<br>Other adjustments<br>Ceding commissions/<br>policy enhancements<br>Other recoveries (litigation,<br>estate distributions, etc.) | 3,228,522,435<br>102,571,577<br>84,689,350<br>136,926,126 |  |
| Adjusted GA Costs<br>Per State breakdown   | 13,562<br>13,562  |  |

| Li                                     | fe                      | Assessments Ca<br>Allocated            |                         |  | cember 31, 2007<br>&H   | Unallocate                             | ed Annuity              |
|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 200                                    | 100                     | 2,400                                  | 0                       | 0                                      | 0                       | 0                                      | 25                      |
| 640,101                                | 0                       | 537,167                                | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 208,902                                | 0                       | 938,000                                | 0<br>1,045,000          | 0                                      | 0                       | 0                                      | 0                       |
| 7,739                                  | 0                       | 15,022                                 | 1,045,000               | 0                                      | 0                       | 0                                      | 0                       |
| 200,000                                | 199,924                 | 1,100,000                              | 1,099,902               | 0                                      | ő                       | 1,350,000                              | 1,349,994               |
| 0                                      | 0                       | 25,000                                 | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 10,000                                 | 8,983                   | 930,000                                | 951,758                 | 10,000                                 | 10,064                  | 0                                      | 0                       |
| 0                                      | 0                       | 12,100,000                             | 262,519                 | 0                                      | 0                       | 2,800,000                              | (463)                   |
| 25,505                                 | 0                       | 4,468                                  | 0                       | 0                                      | 3,683                   | 0                                      | 0                       |
| 0<br>100,000                           | 0<br>100,000            | 6,000,000                              | 0<br>6,300,000          | 0<br>100,000                           | 0<br>100,000            | 0<br>21,500,000                        | 0<br>24,150,000         |
| 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       | 240,000                                | 0                       |
| 168,235                                | 0                       | 51,765                                 | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 6,000,000                              | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 500,000                                | 500,000                 | ő                                      | ő                       | 0                                      | ő                       |
| 0                                      | 0                       | 350,000                                | 0                       | 0                                      | 0                       | 23,108,333                             | 24,800,000              |
| 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       | 5,700,000                              | 0                       |
| 0                                      | 0                       | 630,730                                | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       | 10,000,000                             | 11,255,081              |
| 0                                      | 0                       | 10,000,000                             | 11,400,000              | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 400,000                                | 0                       | 0                                      | 0                       | 3,100,000                              | 0                       |
| 47,000                                 | 23,000                  | 44,000                                 | 22,000                  | 9,000                                  | 5,000                   | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       | 32,905,625                             | 0                       |
| 0                                      | 0                       | 35,000                                 | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 4,755,103<br>5,025,000                 | 5,296,700<br>5,196,038  | 471,044<br>3,758,000                   | 524,695<br>3,886,064    | 574,882<br>0                           | 640,360<br>0            | 0<br>3,050,000                         | 0<br>4,549,252          |
| 19,000<br>100,000                      | 0<br>50,733             | 13,000<br>150,000                      | 0<br>210,019            | 1,200<br>200,000                       | 0<br>201,730            | 0<br>4,800,000                         | 0<br>5,000,000          |
|  |                         |  |                         |  |                         |  |                         |
| 11,306,785                             | 10,875,478              | 44,055,596                             | 26,201,957              | 895,082                                | 960,837                 | 108,553,958                            | 71,103,889              |

|                               | Estimated Net Costs as of September 30, 2008 |                      |        |                        |           |  |
|-------------------------------|--|----------------------|--------|------------------------|-----------|--|
|                               | Life   | Allocated<br>Annuity | A&H    | Unallocated<br>Annuity | Total     |  |
| Alabama                       | 813,581                                      | 150,895              | 15,292 | 0                      | 979,768   |  |
| Alaska                        | 0  | 0                    | 0      | 0                      | 0         |  |
| Arizona                       | 0  | 0                    | 0      | 0                      | 0         |  |
| Arkansas                      | 0  | 0                    | 0      | 0                      | 0         |  |
| California                    | 0  | 0                    | 0      | 0                      | 0         |  |
| Colorado                      | 0  | 0                    | 0      | 0                      | 0         |  |
| Connecticut                   | 0  | 0                    | 0      | 0                      | 0         |  |
| Delaware<br>Dist. of Columbia | 0<br>0                                       | 0                    | 0      | 0                      | 0         |  |
| Florida                       | 68,033                                       | 0                    | 243    | 0                      | 68,277    |  |
| Georgia                       | 00,033                                       | 0                    | 0      | 0                      | 00,277    |  |
| Hawaii                        | 0  | 0                    | 0      | 0                      | 0         |  |
| Idaho                         | 0  | 0                    | 0      | 0                      | 0         |  |
| Illinois                      | 1,467,945                                    | 0                    | 0      | 0                      | 1,467,945 |  |
| Indiana                       | 876,935                                      | 0                    | 156    | 0                      | 877,091   |  |
| Iowa                          | 61,415                                       | 0                    | 16     | 0                      | 61,431    |  |
| Kansas                        | 0  | 0                    | 0      | 0                      | 0         |  |
| Kentucky                      | 1,208,342                                    | 0                    | 1,352  | 0                      | 1,209,694 |  |
| Louisiana                     | 415,099                                      | 0                    | 573    | 0                      | 415,673   |  |
| Maine                         | 0  | 0                    | 0      | 0                      | 0         |  |
| Maryland<br>Massachusetts     | 0  | 0                    | 0      | 0                      | 0         |  |
| Michigan                      | 90.393                                       | 0                    | 691    | 0                      | 91.084    |  |
| Minnesota                     | 90,393                                       | 0                    | 091    | 0                      | 91,084    |  |
| Mississippi                   | 22.054                                       | 0                    | 6,125  | 0                      | 28,178    |  |
| Missouri                      | 139,615                                      | 0                    | 0      | 0                      | 139,615   |  |
| Montana                       | 0  | 0                    | 0      | 0                      | 0         |  |
| Nebraska                      | 0  | 0                    | 0      | 0                      | 0         |  |
| Nevada                        | 0  | 0                    | 0      | 0                      | 0         |  |
| New Hampshire                 | 0  | 0                    | 0      | 0                      | 0         |  |
| New Jersey                    | 0  | 0                    | 0      | 0                      | 0         |  |
| New Mexico                    | 0  | 0                    | 0      | 0                      | 0         |  |
| New York<br>North Carolina    | 0  | 0                    | 0      | 0                      | 0         |  |
| North Dakota                  | 0  | 0                    | 0      | 0                      | 0         |  |
| Ohio                          | 822,416                                      | 0                    | 16     | 0                      | 822,432   |  |
| Oklahoma                      | 022,410                                      | 0                    | 0      | 0                      | 022,432   |  |
| Oregon                        | 0  | 0                    | 0      | 0                      | 0         |  |
| Pennsylvania                  | 0  | 0                    | Ō      | 0                      | 0         |  |
| Puerto Rico                   | 0  | 0                    | 0      | 0                      | 0         |  |
| Rhode Island                  | 0  | 0                    | 0      | 0                      | 0         |  |
| South Carolina                | 0  | 0                    | 0      | 0                      | 0         |  |
| South Dakota                  | 0  | 0                    | 0      | 0                      | 0         |  |
| Tennessee                     | 0  | 0                    | 0      | 0                      | 0         |  |
| Texas                         | 0  | 0                    | 0      | 0                      | 0         |  |
| Utah<br>Vermont               | 0  | 0                    | 0      | 0                      | 0         |  |
| Virginia                      | 0  | 0                    | 0      | 0                      | 0         |  |
| Washington                    | 101  | 0                    | 0      | 0                      | 101       |  |
| West Virginia                 | 0  | Ö                    | 0      | 0                      | 0         |  |
| Wisconsin                     | 2,691,626                                    | 0                    | 0      | 0                      | 2,691,626 |  |
| Wyoming                       | 0  | 0                    | Ö      | 0                      | 0         |  |
| Other                         | 0  | 0                    | 0      | 0                      | 0         |  |
| Total                         | 8,677,557                                    | 150,895              | 24,464 | 0                      | 8,852,916 |  |
|                               |  |                      |        |                        |           |  |

| Summary:   |   |
|--|---|
| GA Covered Obligations   | 29,134,211  |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>0<br>469,563<br>0                              |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 17,500,000<br>(2,163,322)<br>3,921,283<br>1,492,897 |
| Adjusted GA Costs<br>Per State breakdown   | 8,852,916<br>8,852,916                              |

|                               | Life           |                     | Assessments Called (Billed) or Refunded as of December 31, 2007  Allocated Annuity A&H |                         |  | Unallocated Annuity     |  |                         |
|-------------------------------|----------------|---------------------|--|-------------------------|--|-------------------------|--|-------------------------|
| Assessm<br>Called (<br>Billed | i.e. Ass       | essments<br>efunded | Assessments<br>Called (i.e.<br>Billed)   | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 2,000                         | 0,000          | 0                   | 1,401,485  | 0                       | 120,000                                | 0                       | 0                                      | 0                       |
|                               | 0,000<br>7,214 | 685,800<br>0        | 0  | 0                       | 0                                      | 0                       | 0 0                                    | 0 0                     |
|                               | 4,695<br>0,000 | 355,472<br>0        | 0  | 0                       | 0<br>2,000                             | 0                       | 0                                      | 0                       |
| 1,000                         | 0,000          | 0                   | 0  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 3,300<br>11,27                | 0,000<br>1,909 | 0 1,041,272         | 0 1,401,485  | 0                       | 0 122,000                              | 0                       | 0                                      | 0                       |

|                           |                | Estimated Net Co     | osts as of Septe  | mber 30, 2008          |                    |
|---------------------------|----------------|----------------------|-------------------|------------------------|--------------------|
|                           | Life           | Allocated<br>Annuity | A&H               | Unallocated<br>Annuity | Total              |
| Alabama                   | 10,770         | 40,543               | 0                 | 0                      | 51,313             |
| Alaska                    | 1,145          | 19,695               | 9,990             | 0                      | 30,830             |
| Arizona                   | 12,447         | 269,017              | 0                 | 0                      | 281,464            |
| Arkansas                  | 30,934         | 18,835               | 0                 | 0                      | 49,769             |
| California                | 65,751         | 500,858              | 1,786,069         | 0                      | 2,352,678          |
| Colorado<br>Connecticut   | 7,592<br>0     | 30,295<br>0          | 138,469<br>0      | 0                      | 176,356<br>0       |
| Delaware                  | 245,269        | 2.500.701            | 1.590.788         | 0                      | 4.336.757          |
| Dist. of Columbia         | 1,667          | 36,560               | 1,390,766         | 0                      | 38,227             |
| Florida                   | 57,250         | 408.021              | 0                 | 0                      | 465,272            |
| Georgia                   | 17.044         | 49,423               | 92,662            | 0                      | 159,129            |
| Hawaii                    | 0              | 0                    | 0                 | Ō                      | 0                  |
| Idaho                     | 9,202          | 71,552               | 1,025             | 0                      | 81,779             |
| Illinois                  | 10,183         | 245,431              | 134,118           | 0                      | 389,731            |
| Indiana                   | 12,149         | 96,061               | 85,139            | 0                      | 193,350            |
| Iowa                      | 1,960          | 66,679               | 2,801             | 0                      | 71,441             |
| Kansas                    | 0              | 0                    | 0                 | 0                      | 0                  |
| Kentucky                  | 7,276          | 40,374               | 65,599            | 0                      | 113,250            |
| Louisiana                 | 5,223          | 26,999               | 0                 | 0                      | 32,222             |
| Maine                     | 0              | 0                    | 0                 | 0                      | 0                  |
| Maryland<br>Massachusetts | 0              | 0                    | 0                 | 0                      | 0                  |
| Michigan                  | 16,702         | 426,739              | 210,856           | 0                      | 654,297            |
| Minnesota                 | 7,052          | 131,375              | 248,675           | 0                      | 387,103            |
| Mississippi               | (4,380)        | (9.355)              | 112,694           | 0                      | 98.959             |
| Missouri                  | 9.851          | 146,379              | 56,403            | 0                      | 212.632            |
| Montana                   | 1,254          | 19,753               | 26,610            | Ö                      | 47,616             |
| Nebraska                  | 3,030          | 73,567               | 0                 | 0                      | 76,597             |
| Nevada                    | 3,187          | 58,511               | 0                 | 0                      | 61,698             |
| New Hampshire             | (19,280)       | (17,729)             | 191,052           | 0                      | 154,043            |
| New Jersey                | 0              | 0                    | 0                 | 0                      | 0                  |
| New Mexico                | 9,874          | 15,804               | 59,636            | 0                      | 85,314             |
| New York                  | 0              | 0                    | 0                 | 0                      | 0                  |
| North Carolina            | 0              | 0                    | 0                 | 0                      | 0                  |
| North Dakota              | 1,936          | (37)                 | 0                 | 0                      | 1,899              |
| Ohio<br>Oklahoma          | 8,103<br>3,070 | 74,751<br>36,702     | 87,155<br>202,776 | 0                      | 170,009<br>242,547 |
| Oregon                    | 5,582          | 98,042               | 51,684            | 0                      | 155,307            |
| Pennsylvania              | 14,958         | 417,682              | 184,281           | 0                      | 616,921            |
| Puerto Rico               | 0              | 0                    | 0                 | 0                      | 0.0,021            |
| Rhode Island              | 3,391          | 22,007               | 0                 | 0                      | 25,398             |
| South Carolina            | 16,586         | 42,180               | 14,194            | 0                      | 72,959             |
| South Dakota              | 1,820          | 141,728              | 0                 | 0                      | 143,548            |
| Tennessee                 | 0              | 0                    | 0                 | 0                      | 0                  |
| Texas                     | 36,122         | 377,150              | 788,902           | 0                      | 1,202,174          |
| Utah                      | 1,745          | 10,368               | 828               | 0                      | 12,941             |
| Vermont                   | 726            | 8,521                | 0                 | 0                      | 9,248              |
| Virginia                  | 422,818        | 292,747              | 9,760             | 0                      | 725,325            |
| Washington                | 57,538         | 524,235              | 115,442           | 0                      | 697,215            |
| West Virginia             | 2,325          | 44,622               | 129,455           | 0                      | 176,402            |
| Wisconsin                 | 6,729<br>404   | 224,066              | 57,473            | 0                      | 288,268            |
| Wyoming<br>Other          | 404            | 27,102<br>0          | 37,004<br>0       | 0                      | 64,510<br>0        |
| Outer                     | 0              | 0                    | U                 | U                      | U                  |
| Total                     | 1,107,004      | 7,607,957            | 6,491,538         | 0                      | 15,206,500         |
|                           | ,              | ,                    | ,                 |                        |                    |
|                           |                |                      |                   |                        |                    |
|                           |                |                      |                   |                        |                    |

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 8,333,806                                |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 9,335,961<br>1,230,968<br>1,234,094<br>0 |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>51,332<br>(125,003)<br>5,002,000    |
| Adjusted GA Costs<br>Per State breakdown   | 15,206,500<br>15,206,500                 |

| Li                                     | Life                    |  | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |  |                         |  | Unallocated Annuity     |  |  |
|--|-------------------------|--|---|--|-------------------------|--|-------------------------|--|--|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |  |
| 41,000                                 | 0                       | 16,288                                 | 0   | 4,000                                  | 0                       | 0                                      | 0                       |  |  |
| 3,200                                  | 0                       | 27,000                                 | 0   | 12,400                                 | 0                       | 40                                     | 4                       |  |  |
| 14,519                                 | 0                       | 147,070                                | 0   | 36,314                                 | 0                       | 0                                      | 0                       |  |  |
| 0                                      | 0                       | 0                                      | 0   | 96,472                                 | 0                       | 0                                      | 0                       |  |  |
| 96,300                                 | 0                       | 1,091,400                              | 275,000   | 2,022,300                              | 400,000                 | 0                                      | 0                       |  |  |
| 0                                      | 0                       | 0                                      | 0   | 2,000,000                              | 1,884,084               | 0                                      | 0                       |  |  |
| 148,000                                | 0                       | 1,702,000                              | 0   | 1,850,000                              | 0                       | 0                                      | 0                       |  |  |
| 100,000                                | 102,326                 | 31,672                                 | 0   | 600,000                                | 232,606                 | 0                                      | 0                       |  |  |
| 107,000                                | 0                       | 252,000                                | 0   | 750,000                                | 0                       | 0                                      | 0                       |  |  |
| 25,000                                 | 0                       | 0                                      | 0   | 0                                      | 64,528                  | 0                                      | 0                       |  |  |
| 5,200                                  | 0                       | 44,000                                 | 0   | 60,800                                 | 0                       | 0                                      | 0                       |  |  |
| 15,000                                 | 0                       | 300,000                                | 0   | 195,000                                | 0                       | 0                                      | 0                       |  |  |
| 26,779                                 | 0                       | 76,788                                 | 0   | 82,494                                 | 0                       | 0                                      | 0                       |  |  |
| 0                                      | 0                       | 0                                      | 0   | 180,000                                | 0                       | 0                                      | 0                       |  |  |
| 10,500<br>12,150                       | 0                       | 210,000<br>122,850                     | 0   | 85,000<br>0                            | 0                       | 0                                      | 0                       |  |  |
|  | -                       |  |   | -                                      | -                       | -                                      |                         |  |  |
| 0                                      | 0                       | 0                                      | 0   | 50,000                                 | 0                       | 0                                      | 0                       |  |  |
| 16,650                                 | 0                       | 17,218                                 | 0   | 3,700                                  | 0                       | 0                                      | 0                       |  |  |
| 4,600<br>0                             | 0                       | 78,800<br>0                            | 0   | 39,600<br>210,000                      | 0<br>0                  | 0                                      | 0                       |  |  |
| 10,000                                 | 0                       | 70,000                                 | 0   | 150,000                                | 0                       | 0                                      | 0                       |  |  |
| 98,000<br>3,400                        | 0                       | 7,000                                  | 0   | 245,000<br>18,700                      | 0                       | 0                                      | 0                       |  |  |
| 0                                      | 0                       | 0                                      | 0   | 102,492                                | 0                       | 0                                      | 0                       |  |  |
| 19,461                                 | 2,042                   | 2,706                                  | 276   | 1,740,990                              | 181,652                 | 0                                      | 0                       |  |  |
| 3,290                                  | 0                       | 20,210                                 | 0   | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 61,755                                 | 0                       | 393,791                                | 0   | 930,387                                | 450,000                 | 0                                      | 0                       |  |  |
| 0                                      | 0                       | 350,000                                | 0   | 200,000                                | 0                       | 0                                      | 0                       |  |  |
| 7,080                                  | 153,687                 | 6,360                                  | 261   | 386,560                                | 399,081                 | 0                                      | 0                       |  |  |
| 0                                      | 0                       | 300,000                                | 0   | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 0                                      | U                       | U                                      | 0   | 0                                      | U                       | U                                      | 0                       |  |  |
| 828,884                                | 258,055                 | 5,279,053                              | 275,537   | 12,052,209                             | 3,611,951               | 40                                     | 4                       |  |  |

|                           | Estimated Net Costs as of September 30, 2008 |                      |            |                        |                |  |
|---------------------------|--|----------------------|------------|------------------------|----------------|--|
|                           | Life   | Allocated<br>Annuity | A&H        | Unallocated<br>Annuity | Total          |  |
| Alabama                   | 0  | 0                    | 0          | 0                      | 0              |  |
| Alaska                    | 0  | 0                    | 0          | 0                      | 0              |  |
| Arizona                   | 0  | 0                    | 0          | 0                      | 0              |  |
| Arkansas<br>California    | 0  | 0                    | 0          | 0                      | 0              |  |
| Colorado                  | 0  | 0                    | 0          | 0                      | 0              |  |
| Connecticut               | 0  | 0                    | 0          | 0                      | 0              |  |
| Delaware                  | (7,451)                                      | 280,302              | 0          | 0                      | 272,851        |  |
| Dist. of Columbia         | 0  | 0                    | 0          | 0                      | 0              |  |
| Florida                   | (257,676)                                    | 10,232,458           | 520,785    | 0                      | 10,495,567     |  |
| Georgia                   | 0  | 0                    | 0          | 0                      | 0              |  |
| Hawaii<br>Idaho           | 0  | 0                    | 0          | 0                      | 0              |  |
| Illinois                  | 0  | 0                    | 0          | 0                      | 0              |  |
| Indiana                   | 0  | 0                    | 0          | 0                      | 0              |  |
| lowa                      | 0  | 0                    | 0          | 0                      | 0              |  |
| Kansas                    | 0  | 0                    | 0          | 0                      | 0              |  |
| Kentucky                  | 0  | 0                    | 0          | 0                      | 0              |  |
| Louisiana                 | 0  | 0                    | 0          | 0                      | 0              |  |
| Maine<br>Marvland         | 0<br>431.030                                 | 0<br>2.058.224       | 0<br>5.900 | 0                      | 0<br>2.495.154 |  |
| Massachusetts             | 431,030                                      | 2,056,224            | 5,900      | 0                      | 2,495,154      |  |
| Michigan                  | 0  | 0                    | 0          | 0                      | 0              |  |
| Minnesota                 | 0  | 0                    | 0          | 0                      | 0              |  |
| Mississippi               | 0  | 0                    | 0          | 0                      | 0              |  |
| Missouri                  | 0  | 0                    | 0          | 0                      | 0              |  |
| Montana                   | 0  | 0                    | 0          | 0                      | 0              |  |
| Nebraska<br>Nevada        | 0  | 0                    | 0          | 0                      | 0              |  |
| New Hampshire             | 0  | 0                    | 0          | 0                      | 0              |  |
| New Jersev                | 0  | 0                    | 0          | 0                      | 0              |  |
| New Mexico                | 0  | 0                    | 0          | 0                      | 0              |  |
| New York                  | 0  | 0                    | 0          | 0                      | 0              |  |
| North Carolina            | 0  | 0                    | 0          | 0                      | 0              |  |
| North Dakota              | 0  | 0                    | 0          | 0                      | 0              |  |
| Ohio<br>Oklahoma          | 0  | 0                    | 0          | 0                      | 0              |  |
| Oregon                    | 0  | 0                    | 0          | 0                      | 0              |  |
| Pennsylvania              | 1,200,132                                    | 159,008,983          | 36,843     | ő                      | 160,245,958    |  |
| Puerto Rico               | 0  | 0                    | 0          | 0                      | 0              |  |
| Rhode Island              | 0  | 0                    | 0          | 0                      | 0              |  |
| South Carolina            | 0  | 0                    | 0          | 0                      | 0              |  |
| South Dakota<br>Tennessee | 0  | 0                    | 0          | 0                      | 0              |  |
| Tennessee                 | 0  | 0                    | 0          | 0                      | 0              |  |
| Utah                      | 0  | 0                    | 0          | 0                      | 0              |  |
| Vermont                   | 0  | 0                    | Ō          | 0                      | 0              |  |
| Virginia                  | 0  | 0                    | 0          | 0                      | 0              |  |
| Washington                | 0  | 0                    | 0          | 0                      | 0              |  |
| West Virginia             | 0  | 0                    | 0          | 0                      | 0              |  |
| Wisconsin<br>Wyoming      | 0  | 0<br>78,296          | 0          | 0                      | 78,296         |  |
| vvyoming<br>Other         | 0  | 78,296<br>0          | 0          | 0                      | 78,296<br>0    |  |
| Total                     | -  | -                    | -          | -                      |                |  |
| rotar                     | 1,366,035                                    | 171,658,264          | 563,528    | 0                      | 173,587,827    |  |
|                           |  |                      |            |                        |                |  |

| Summary:   |   |
|--|---|
| GA Covered Obligations   | 93,551,553                              |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 164,813,483<br>5,801,467<br>0           |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>(2,996)<br>2,338,789<br>88,242,883 |
| Adjusted GA Costs<br>Per State breakdown   | 173,587,827<br>173,587,827              |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of December Allocated Annuity A&H |                         |  |                         |  |                         |  |
|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|--|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)                                       | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
|  |                         |  |                         |  |                         |  |                         |  |
| 10,000                                 | 0                       | 345,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 1,760,000                              | 0                       | 10,400,000   | 0                       | 250,000                                | 0                       | 0                                      | 0                       |  |
|  |                         |  |                         |  |                         |  |                         |  |
| 3,518,000                              | 0                       | 1,982,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|  |                         |  |                         |  |                         |  |                         |  |
| 88,612,897                             | 0                       | 63,334,564   | 0                       | 0                                      | 0                       | 67,153,313                             | 0                       |  |
|  |                         |  |                         |  |                         |  |                         |  |
|  |                         |  |                         |  |                         |  |                         |  |
| 111,616                                | 0                       | 0  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|  |                         |  |                         |  |                         |  |                         |  |

250,000

67,153,313

76,061,564

94,012,513

| Alaska         0         0         0         0         0         4,180,841         0         0         4,180,84         0         0         4,180,84         0         0         4,180,84         0         0         0         0         4,180,84         0         0         0         0         0         0         0         0         524,794         0         0         0         524,77         0         10,9         0         0         0         0         0         0         0         0         0         0         0         0         0         0         10,9         0         0         0         0         0         0         0         10,9         0         0         0 <th>Γ</th> <th></th> <th colspan="7">Estimated Net Costs as of September 30, 2008</th>                                  | Γ          |       | Estimated Net Costs as of September 30, 2008 |     |   |             |  |  |  |
|--|------------|-------|--|-----|---|-------------|--|--|--|
| Alaska         0         0         0         0         0         4,180,841         0         0         4,180,84         0         0         4,180,84         0         0         4,180,84         0         0         0         0         4,180,84         0         0         0         0         0         0         0         0         524,794         0         0         0         524,77         0         10,9         0         0         0         0         0         0         0         0         0         0         0         0         0         0         10,9         0         0         0         0         0         0         0         10,9         0         0         0 <th></th> <th>Life</th> <th></th> <th>A&amp;H</th> <th></th> <th>Total</th>   |            | Life  |  | A&H |   | Total       |  |  |  |
| Arizona         0         4,180,841         0         0         4,180,8           Arkansas         0         524,794         0         0         524,7           California         0         0         0         0         0           Colorado         0         0         0         0         0           Connecticut         0         0         0         0         0           Delaware         0         10,981         0         0         10,99         0         0         0         10,99         0         0         10,99         0         0         0         10,99         0         0         10,99         0         0         0         0         10,99         0         0         0         0         10,99         0         0         0         10,99         0         0         0         0         11,99         0         0         0         10,99         0         0         11,59         0         0         11,59         0         0         11,59         0         0         11,59         0         0         11,50         0         0         11,550,29         0         0         11,550,29   | ama        | 0     | 25,261                                       | 0   | 0 | 25,261      |  |  |  |
| Arkansas         0         524,794         0         0         524,7           California         0         0         0         0         0           Colorado         0         0         0         0         0           Connecticut         0         0         0         0         0           Delaware         0         10,981         0         0         10,9           Dist. of Columbia         0         0         0         0         10,9           Florida         0         181,946         0         0         181,9           Georgia         0         (1,540)         0         0         0           Hawaii         0         0         0         0         0           Illinois         0         1,550,295         0         0         1,550,2           Indiana         0         76,317         0         0         76,3           Iowa         0         13,556         0         0         13,5           Kansas         0         59,211         0         0         59,2   |            |       |  |     |   | 0           |  |  |  |
| California         0         0         0         0           Colorado         0         0         0         0           Connecticut         0         0         0         0           Delaware         0         10,981         0         0         10,9           Dist. of Columbia         0         0         0         0         110,9         0         0         110,9         0         0         181,9         0         0         181,9         0         0         0         11,5         0         0         0         0         11,5         0         0         0         0         0         11,5         0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td>4,180,841</td>  |            |       |  |     |   | 4,180,841   |  |  |  |
| Colorado         0         0         0         0           Connecticut         0         0         0         0           Delaware         0         10,981         0         0         10,981           Dist. of Columbia         0         0         0         0         181,9           Florida         0         181,946         0         0         181,9           Georgia         0         (1,540)         0         0         (1,5           Hawaii         0         0         0         0         0           Idaho         0         0         0         0         0           Illinois         0         1,550,295         0         0         1,550,2           Indiana         0         76,317         0         0         76,3           Iowa         0         13,556         0         0         13,55           Kansas         0         59,211         0         0         59,2  |            |       |  |     |   | 524,794     |  |  |  |
| Connecticut         0         0         0         0           Delaware         0         10,981         0         0         10,99           Dist. of Columbia         0         0         0         0         0         110,99           Florida         0         181,946         0         0         181,9         0         0         15,50         0         0         1,55         0  |            |       |  |     |   | 0           |  |  |  |
| Delaware Dist. of Columbia         0         10,981         0         0         10,9 0           Dist. of Columbia         0         0         0         0         0         0         0         181,946         0         0         181,946         0         0         0         1,5 0         1,5 0         0         0         1,5 0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         1,550,29         0         0         1,550,29         0         0         76,317         0         0         76,317         0         0         76,31,3         0         0         13,556         0         0         13,556         0         0         13,556         0         0         59,21         0         0         59,21         0         0         59,21         0  |            |       |  |     |   | 0           |  |  |  |
| Dist. of Columbia         0         0         0         0         181,9           Florida         0         181,946         0         0         181,9           Georgia         0         (1,540)         0         0         (1,5           Hawaii         0         0         0         0         0           Idaho         0         0         0         0         0           Illinois         0         1,550,295         0         0         1,550,2           Indiana         0         76,317         0         0         76,3           Iowa         0         13,556         0         0         0         13,5           Kansas         0         59,211         0         0         59,2   |            |       |  |     |   |             |  |  |  |
| Florida         0         181,946         0         0         181,9           Georgia         0         (1,540)         0         0         (1,5           Hawaii         0         0         0         0         0           Idaho         0         0         0         0         0         0           Illinois         0         1,550,295         0         0         1,550,2         < |            |       |  |     |   | 0,961       |  |  |  |
| Georgia         0         (1,540)         0         0         (1,5           Hawaii         0         0         0         0         0         0         10         0         0         0         0         0         0         0         0         0         11,550,295         0         0         1,550,2         0         0         1,550,2         0         0         76,3         0         0         76,3         0         0         13,556         0         0         0         13,556         0         0         59,2         0         59,211         0         0         59,2         0         0         59,2         0         0         0         59,2         0   |            |       | •  |     |   | 181,946     |  |  |  |
| Hawaii         0         0         0         0           Idaho         0         0         0         0           Illinois         0         1,550,295         0         0         1,550,2           Indiana         0         76,317         0         0         76,3           Iowa         0         13,556         0         0         13,5           Kansas         0         59,211         0         0         59,2  |            |       |  |     |   | (1,540)     |  |  |  |
| Illinois         0         1,550,295         0         0         1,550,2           Indiana         0         76,317         0         0         76,3           Iowa         0         13,556         0         0         0         13,5           Kansas         0         59,211         0         0         59,2   |            | 0     |  | 0   | 0 | 0           |  |  |  |
| Indiana         0         76,317         0         0         76,317           Iowa         0         13,556         0         0         13,5           Kansas         0         59,211         0         0         59,2  | )          | 0     |  | 0   | 0 | 0           |  |  |  |
| Iowa         0         13,556         0         0         13,5           Kansas         0         59,211         0         0         59,2  |            |       |  |     |   | 1,550,295   |  |  |  |
| Kansas 0 59,211 0 0 59,2   | na         |       |  |     |   | 76,317      |  |  |  |
|  |            | _     |  | -   | - | 13,556      |  |  |  |
|  |            |       |  |     |   |             |  |  |  |
| Louisiana 0 98,517 0 98,5  |            |       |  |     |   | 98,517<br>0 |  |  |  |
| Maine 0 0 0 0  |            |       |  |     |   | 0           |  |  |  |
|  | -          |       | -  |     |   | 68,008      |  |  |  |
|  |            |       |  |     |   | 1,118       |  |  |  |
|  |            |       |  |     |   | 45,588      |  |  |  |
| Minnesota 0 15,910 0 0 15,9  | esota      | 0     | 15,910                                       | 0   | 0 | 15,910      |  |  |  |
| Mississippi 0 49,251 0 0 49,2  | ssippi     | oi 0  | 49,251                                       | 0   | 0 | 49,251      |  |  |  |
|  |            |       |  |     |   | 414,735     |  |  |  |
| Montana 0 0 0 0  |            |       |  |     |   | 0           |  |  |  |
| Nebraska 0 0 0 0   |            |       |  |     |   | 0           |  |  |  |
|  |            |       |  |     |   | 21,848<br>0 |  |  |  |
| New Hampshire         0         0         0         0           New Jersey         0         0         0         0   |            |       | -  | -   | - | 0           |  |  |  |
| New Mexico 0 0 0   |            |       |  |     |   | 0           |  |  |  |
| New York 0 0 0   |            |       |  |     |   | 0           |  |  |  |
|  |            |       |  |     |   | 1,290       |  |  |  |
| North Dakota 0 61,933 0 0 61,9   | Dakota     | ota 0 | 61,933                                       | 0   | 0 | 61,933      |  |  |  |
| Ohio 0 114,510 0 0 114,5   |            | 0     | 114,510                                      | 0   | 0 | 114,510     |  |  |  |
|  |            |       |  | -   | - | 251,998     |  |  |  |
|  |            |       |  |     |   | 99,101      |  |  |  |
|  |            |       |  |     |   | 3,945,745   |  |  |  |
| Puerto Rico 0 0 0 0  |            |       |  |     |   | 0           |  |  |  |
| Rhode Island         0         0         0         0           South Carolina         0         0         0         0  |            |       |  |     |   | 0           |  |  |  |
|  |            |       |  |     |   | 23,419      |  |  |  |
|  |            |       |  |     |   | 132,292     |  |  |  |
|  |            |       |  |     |   | 166,088     |  |  |  |
|  |            | 0     |  | 0   | 0 | 14,911      |  |  |  |
| Vermont 0 0 0 0  | ont        | 0     | 0  |     | 0 | 0           |  |  |  |
|  |            |       |  |     |   | 9,372       |  |  |  |
|  |            |       |  |     |   | 60,490      |  |  |  |
|  |            |       |  |     |   | (37,368)    |  |  |  |
|  |            |       |  |     |   | 126,418     |  |  |  |
| Wyoming 0 0 0 0 0 0 Other 0 0 0 0  |            |       |  |     |   | 0           |  |  |  |
| Other 0 0 0 0  | ' <u> </u> | l "   | U  | U   | U | U           |  |  |  |
| Total 0 12,306,836 0 0 12,306,8  |            | 0     | 12,306,836                                   | 0   | 0 | 12,306,836  |  |  |  |
|  |            |       |  |     |   |             |  |  |  |

| Summary:   |   |
|--|---|
| GA Covered Obligations   | 18,947,440                                  |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 67,243<br>201,589<br>753,890<br>0           |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>(4,124,280)<br>1,000,000<br>10,787,606 |
| Adjusted GA Costs<br>Per State breakdown   | 12,306,836<br>12,306,836                    |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |  | Unallocated Annuity     |  |                         |
|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 0<br>27,819                            | 0                       | 0   | 0                       | 11,693,421<br>0                        | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 45.000  | 0                       | 05.000                                 | 0                       | 0                                      | 0                       |
| Ü                                      | Ü                       | 15,000  | 0                       | 25,000                                 | U                       | U                                      | 0                       |
| 0                                      | 0                       | 3,000,000   | 1,015,000               | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 24,520  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 130,963                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0<br>297                               | 0                       | 56,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0<br>1,449,393  | 0                       | 4,703<br>0                             | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 35,100  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 146,270   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 602,500   | 150,000                 | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 25,712<br>325,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 17,723<br>0                            | 238<br>0                | 0<br>28,000   | 0                       | 280,946<br>0                           | 3,768<br>0              | 0                                      | 0                       |
| 0<br>0<br>0                            | 0<br>0<br>0             | 100,000<br>0<br>150,000   | 0<br>0<br>0             | 0<br>0<br>0                            | 0<br>82,075<br>0        | 0<br>0<br>0                            | 0<br>0<br>0             |
|  |                         |   |                         |  |                         |  |                         |
| 176,802                                | 238                     | 5,957,495   | 1,165,000               | 12,004,070                             | 85,843                  | 0                                      | 0                       |

|                             | Estimated Net Costs as of September 30, 2008 |                      |     |                        |            |
|-----------------------------|--|----------------------|-----|------------------------|------------|
|                             | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total      |
| Alabama                     | 0  | 0                    | 0   | 0                      | 0          |
| Alaska                      | 0  | 0                    | 0   | 0                      | 0          |
| Arizona<br>Arkansas         | 0<br>0                                       | 0                    | 0   | 0                      | 0          |
| California                  | 0  | 0                    | 0   | 0                      | 0          |
| Colorado                    | 0  | 0                    | 0   | 0                      | 0          |
| Connecticut                 | 0  | 0                    | Ö   | 0                      | Ö          |
| Delaware                    | 0  | 0                    | 0   | 0                      | 0          |
| Dist. of Columbia           | 0  | 0                    | 0   | 0                      | 0          |
| Florida                     | 0  | 0                    | 0   | 0                      | 0          |
| Georgia<br>Hawaii           | 0<br>0                                       | 0                    | 0   | 0                      | 0          |
| Idaho                       | 0  | 0                    | 0   | 0                      | 0          |
| Illinois                    | 0  | 0                    | Ō   | 0                      | 0          |
| Indiana                     | 0  | 0                    | 0   | 0                      | 0          |
| lowa                        | 0  | 0                    | 0   | 0                      | 0          |
| Kansas                      | 0  | 0                    | 0   | 0                      | 0          |
| Kentucky<br>Louisiana       | 0  | 0                    | 0   | 0                      | 0          |
| Maine                       | 0  | 0                    | 0   | 0                      | 0          |
| Maryland                    | 0  | 0                    | 0   | 0                      | 0          |
| Massachusetts               | 0  | 0                    | Ō   | 0                      | 0          |
| Michigan                    | 0  | 0                    | 0   | 0                      | 0          |
| Minnesota                   | 0  | 0                    | 0   | 0                      | 0          |
| Mississippi                 | 0  | 0                    | 0   | 0                      | 0          |
| Missouri<br>Montana         | 0  | 0                    | 0   | 0                      | 0          |
| Nebraska                    | 0  | 0                    | 0   | 0                      | 0          |
| Nevada                      | 0  | ő                    | 0   | 0                      | 0          |
| New Hampshire               | 0  | 0                    | 0   | 0                      | 0          |
| New Jersey                  | 0  | 0                    | 0   | 0                      | 0          |
| New Mexico                  | 0  | 0                    | 0   | 0                      | 0          |
| New York<br>North Carolina  | 0  | 0                    | 0   | 0                      | 0          |
| North Dakota                | 0  | 0                    | 0   | 0                      | 0          |
| Ohio                        | 0  | Ö                    | 0   | 0                      | 0          |
| Oklahoma                    | 0  | 0                    | Ō   | 0                      | 0          |
| Oregon                      | 0  | 0                    | 0   | 0                      | 0          |
| Pennsylvania                | 9,861,624                                    | 4,462,254            | 0   | 0                      | 14,323,877 |
| Puerto Rico<br>Rhode Island | 0  | 0                    | 0   | 0                      | 0          |
| South Carolina              | 0  | 0                    | 0   | 0                      | 0          |
| South Dakota                | 0  | 0                    | 0   | 0                      | 0          |
| Tennessee                   | 0  | 0                    | Ö   | 0                      | Ö          |
| Texas                       | 0  | 0                    | 0   | 0                      | 0          |
| Utah                        | 0  | 0                    | 0   | 0                      | 0          |
| Vermont                     | 0  | 0                    | 0   | 0                      | 0          |
| Virginia<br>Washington      | 0  | 0                    | 0   | 0                      | 0          |
| West Virginia               | 0  | 0                    | 0   | 0                      | 0          |
| Wisconsin                   | 0  | 0                    | 0   | 0                      | 0          |
| Wyoming                     | 0  | Ö                    | 0   | Ö                      | Ö          |
| Other                       | 0  | 0                    | 0   | 0                      | 0          |
| Total                       | 9,861,624                                    | 4,462,254            | 0   | 0                      | 14,323,877 |
|                             |  |                      |     |                        |            |

| Summary:   |   |
|--|---|
| GA Covered Obligations   | 24,137,992                              |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 3,224,585<br>124,000<br>77,699<br>0     |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>(162,465)<br>727,741<br>12,675,123 |
| Adjusted GA Costs<br>Per State breakdown   | 14,323,877<br>14,323,877                |

| Life |  | Allocated Annuity       |  |                         | A&H                                    |                         | Unallocated Annuity                    |                         |
|------|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
|      | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      | 32,000,000                             | 0                       | 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      | 32,000,000                             | 0                       | 0                                      | 0                       | 0                                      | 0  This information     | 0                                      | 0                       |

Assessments Called (Billed) or Refunded as of December 31, 2007

|                    | Estimated Net Costs as of September 30, 2008 |                           |     |                        |                           |
|--------------------|--|---------------------------|-----|------------------------|---------------------------|
|                    | Life   | Allocated<br>Annuity      | A&H | Unallocated<br>Annuity | Total                     |
| Alabama            | 11,299,877                                   | 21,452,918                | 0   | 0                      | 32,752,795                |
| Alaska             | 434,139                                      | 4,535,616                 | 0   | 0                      | 4,969,755                 |
| Arizona            | 18,729,475                                   | 24,137,287                | 0   | 0                      | 42,866,763                |
| Arkansas           | 10,314,646                                   | 6,088,910                 | 0   | 51,899                 | 16,455,455                |
| California         | 265,357,357                                  | 435,444,229               | 0   | 0                      | 700,801,585               |
| Colorado           | 0  | 0                         | 0   | 0                      | 0                         |
| Connecticut        | 0  | 0                         | 0   | 0                      | 0                         |
| Delaware           | 3,615,126                                    | 3,991,528                 | 0   | 100,613                | 7,707,267                 |
| Dist. of Columbia  | 07 444 240                                   | 0                         | 0   | 0                      | 0                         |
| Florida<br>Georgia | 97,411,319<br>25,456,882                     | 104,247,799<br>23,500,875 | 0   | 2,266,875              | 201,659,118<br>51,224,631 |
| Hawaii             | 25,456,862                                   | 16,626,433                | 0   | 2,200,075              | 42,418,194                |
| Idaho              | 7,471,563                                    | 8,048,493                 | 0   | 0                      | 15,520,056                |
| Illinois           | 74,218,311                                   | 103,569,313               | 0   | 6,381,184              | 184,168,808               |
| Indiana            | 14,300,111                                   | 26,460,453                | 0   | 12,950                 | 40,773,514                |
| lowa               | 12,312,457                                   | 21,018,016                | 0   | 39,737                 | 33,370,211                |
| Kansas             | 23,777,213                                   | 10,476,136                | 0   | 0                      | 34,253,349                |
| Kentucky           | 12,770,366                                   | 22,173,028                | 0   | 0                      | 34,943,394                |
| Louisiana          | 0  | 0                         | 0   | 0                      | 0                         |
| Maine              | 0  | 0                         | 0   | 0                      | 0                         |
| Maryland           | 17,718,840                                   | 19,899,496                | 0   | 5,624,451              | 43,242,787                |
| Massachusetts      | 40,388,814                                   | 41,394,622                | 0   | 0                      | 81,783,436                |
| Michigan           | (1,308)                                      | 0                         | 0   | (85,347)               | (86,655)                  |
| Minnesota          | 13,889,002                                   | 34,426,855                | 0   | 10,321                 | 48,326,178                |
| Mississippi        | 18,376,949                                   | 5,585,151                 | 0   | 93,362                 | 24,055,462                |
| Missouri           | 55,722,433                                   | 24,937,755                | 0   | 0                      | 80,660,188                |
| Montana            | 3,466,475                                    | 3,602,409                 | 0   | 0                      | 7,068,883                 |
| Nebraska<br>Nevada | 9,962,896                                    | 6,790,549<br>7.076,208    | 0   | 0                      | 16,753,445                |
| New Hampshire      | 11,920,877                                   | 7,076,206                 | 0   | 0                      | 18,997,084                |
| New Jersey         | 20,824,447                                   | 49,469,080                | 0   | 1,113,170              | 71,406,697                |
| New Mexico         | 4,285,724                                    | 7,823,391                 | 0   | 1,113,170              | 12,109,115                |
| New York           | 1,200,724                                    | 0 0 0 0 0 0               | 0   | 0                      | 12,100,110                |
| North Carolina     | 30,148,235                                   | 65,513,192                | 0   | 0                      | 95,661,426                |
| North Dakota       | 3,178,758                                    | 4,819,382                 | 0   | 28,702                 | 8,026,842                 |
| Ohio               | 27,715,892                                   | 36,125,032                | 0   | 1,822,665              | 65,663,589                |
| Oklahoma           | 10,551,545                                   | 17,922,826                | 0   | 0                      | 28,474,371                |
| Oregon             | 14,999,563                                   | 16,745,820                | 0   | 0                      | 31,745,383                |
| Pennsylvania       | 44,526,633                                   | 164,975,176               | 0   | 0                      | 209,501,809               |
| Puerto Rico        | 519,212                                      | 496,167                   | 0   | 0                      | 1,015,379                 |
| Rhode Island       | 3,141,346                                    | 21,143,751                | 0   | 0                      | 24,285,097                |
| South Carolina     | 16,485,091                                   | 21,238,723                | 0   | 0                      | 37,723,814                |
| South Dakota       | 6,467,603                                    | 2,741,999                 | 0   | 0                      | 9,209,603                 |
| Tennessee          | 23,534,517                                   | 15,436,307                | 0   | 0                      | 38,970,824                |
| Texas              | 104,827,306                                  | 130,920,988               | 0   | 11,568,686             | 247,316,980               |
| Utah<br>Vermont    | 8,126,556<br>0                               | 6,672,510<br>0            | 0   | 240,111<br>0           | 15,039,177                |
| Virginia           | 10,051,376                                   | 19,173,931                | 0   | 0                      | 29,225,307                |
| Washington         | 32,416,641                                   | 57,020,887                | 0   | 2,170,868              | 91,608,395                |
| West Virginia      | 1,710,763                                    | 3,498,805                 | 0   | 2,170,000              | 5,209,568                 |
| Wisconsin          | 14,203,634                                   | 49,447,699                | 0   | 79.261                 | 63,730,594                |
| Wyoming            | 3,011,433                                    | 3,475,010                 | 0   | 0                      | 6,486,442                 |
| Other              | 0  | 0                         | 0   | 0                      | 0                         |
|                    |  |                           |     |                        | ·                         |
| Total              | 1,155,431,857                                | 1,670,144,751             | 0   | 31,519,508             | 2,857,096,116             |
|                    |  |                           |     |                        |                           |

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 5,581,271,591                                    |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>0<br>52,839,022<br>548,253,602              |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 2,380,406,620<br>828,860,822<br>0<br>116,000,656 |
| Adjusted GA Costs<br>Per State breakdown   | 2,857,096,116<br>2,857,096,116                   |

| Life                        |             |                          | alled (Billed) or R | efunded as of De         |             | Unallocate               | ed Annuity  |
|-----------------------------|-------------|--------------------------|---------------------|--------------------------|-------------|--------------------------|-------------|
| Assessments<br>Called (i.e. | Assessments | Assessments Called (i.e. | Assessments         | Assessments Called (i.e. | Assessments | Assessments Called (i.e. | Assessments |
| Billed)                     | Refunded    | Billed)                  | Refunded            | Billed)                  | Refunded    | Billed)                  | Refunded    |
| 9,940,029                   | 0           | 30,931,066               | 0                   | 0                        | 0           | 0                        | 0           |
| 1,345,741                   | 0           | 4,826,029                | 0                   | 0                        | 0           | 2,422,325                | 0           |
| 31,372,236                  | 0           | 24,082,717               | 0                   | 0                        | 0           | 0                        | 0           |
| 14,734,983                  | 0           | 0                        | 0                   | 0                        | 0           | 0                        | 0           |
| 228,580,073                 | 0           | 350,995,765              | 0                   | 0                        | 0           | 0                        | 0           |
| 170,383                     | 0           | 82,023                   | 0                   | 0                        | 0           | 0                        | 0           |
| 3,589,600                   | 0           | 2,732,400                | 0                   | 0                        | 0           | 0                        | 0           |
| 87,789,821                  | 0           | 73,201,598               | 0                   | 0                        | 0           | 0                        | 0           |
| 28,136,713                  | 0           | 21,179,159               | (1,836)             | 0                        | 0           | 2,823,555                | (30,473)    |
| 17,380,590                  | 0           | 18,866,415               | 4,340,797           | 0                        | 0           | 0                        | 0           |
| 5,900,065                   | 0           | 5,870,051                | 0                   | 0                        | 0           | 0                        | 0           |
| 69,382,738                  | 0           | 85,736,147               | 0                   | 0                        | 0           | 31,410,410               | 3,333,000   |
| 4,229,436                   | 0           | 11,393,625               | 0                   | 0                        | 0           | 0                        | 0           |
| 7,082,570                   | 0           | 9,842,799                | 0                   | 0                        | 0           | 0                        | 0           |
| 18,410,000                  | 0           | 8,915,000                | 0                   | 0                        | 0           | 0                        | 0           |
| 10,968,101                  | 500,000     | 15,936,630               | 0                   | 0                        | 0           | 0                        | 0           |
| 24,829,000                  | 0           | 13,581,000               | 0                   | 0                        | 0           | 0                        | 0           |
| 32,090,000                  | 0           | 23,940,000               | 0                   | 0                        | 0           | 0                        | 0           |
| 10,500,000                  | 0           | 66,672,000               | 11,009,268          | 0                        | 0           | 0                        | 0           |
| 13,331,639                  | 0           | 3,571,718                | 0                   | 0                        | 0           | 46,643                   | 0           |
| 41,425,043                  | 0           | 16,458,673               | 0                   | 0                        | 0           | 0                        | 0           |
| 2,454,678                   | 0           | 2,585,676                | 0                   | 0                        | 0           | 0                        | 0           |
| 5,041,500                   | 0           | 4,885,766                | 0                   | 0                        | 0           | 0                        | 0           |
| 8,682,027                   | 0           | 4,989,049                | 0                   | 0                        | 0           | 0                        | 0           |
| 13,435,487                  | 0           | 38,706,463               | 0                   | 0                        | 0           | 1,200,000                | 0           |
| 2,300,000                   | 0           | 3,448,990                | 0                   | 0                        | 0           | 0                        | 0           |
| 24,666,417                  | 0           | 58,333,583               | 0                   | 0                        | 0           | 0                        | 0           |
| 1,520,309                   | 0           | 1,893,127                | 0                   | 0                        | 0           | 37,848                   | 0           |
| 16,675,000                  | 0           | 19,400,000               | 0                   | 0                        | 0           | 1,625,000                | 0           |
| 8,807,110                   | 0           | 12,618,490               | 0                   | 0                        | 0           | 0                        | 0           |
| 11,282,594                  | 0           | 15,986,796               | 0                   | 0                        | 0           | 0                        | 0           |
| 18,000,000                  | 0           | 137,986,288              | 0                   | 0                        | 0           | 0                        | 0           |
| 541,527                     | 0           | 387,497                  | 0                   | 0                        | 0           | 0                        | 0           |
| 2,232,365                   | 0           | 16,157,942               | 0                   | 0                        | 0           | 0                        | 0           |
| 13,861,881                  | 0           | 16,058,421               | 0                   | 0                        | 0           | 0                        | 0           |
| 3,926,959                   | 0           | 1,513,163                | 0                   | 0                        | 0           | 0                        | 0           |
| 14,750,000                  | 0           | 12,050,000               | 0                   | 0                        | 0           | 0                        | 0           |
| 125,470,495                 | 0           | 63,667,619               | 0                   | 0                        | 0           | 0                        | 0           |
| 7,650,200                   | 0           | 5,764,275                | 0                   | 590,625                  | 0           | 0                        | 0           |
| 9,739,476                   | 0           | 9,764,000                | 1,383,671           | 0                        | 0           | 0                        | 0           |
| 34,161,000                  | 0           | 39,398,000               | 0                   | 0                        | 0           | 2,800,000                | 0           |
| 1,598,287                   | 0           | 2,529,868                | 980                 | 0                        | 0           | 0                        | 0           |
| 13,800,000                  | 0           | 36,450,000               | 0                   | 0                        | 0           | 0                        | 0           |
| 1,597,209                   | 0           | 1,696,197                | 0                   | 0                        | 0           | 0                        | 0           |
| 1,003,383,282               | 500,000     | 1,295,086,025            | 16,732,880          | 590,625                  | 0           | 42,365,781               | 3,302,527   |

UNAUDITED

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|  |                                       | Estimated Net Co     | osts as of Septe | mber 30, 2008          |            |
|--|---------------------------------------|----------------------|------------------|------------------------|------------|
|  | Life                                  | Allocated<br>Annuity | A&H              | Unallocated<br>Annuity | Total      |
| Alabama Alaska Arizona Arizona Arkansas California Colorado Connecticut Delaware Dist. of Columbia Florida Georgia Hawaii Idaho Illinois Indiana Iowa Kansas Kentucky Louisiana Maine Maryland Massachusetts Michigan Minnesota Mississippi Missouri Montana Nebraska New Hampshire New Jersey New Mexico New York North Carolina North Dakota Ohio Oklahoma Oregon Pennsylvania Puerto Rico Rhode Island South Carolina South Carolina South Carolina South Carolina South Carolina South Dakota Tennessee Texas Utah Vermont Virginia Washington West Virginia Wisconsin Wyoming Other | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |                      |                  |                        | 24,864,195 |
|  | 24,004,130                            | Ü                    | Ů                | Ü                      | 24,004,100 |

| ı |   |                    |
|---|---|--------------------|
| ı |   |                    |
| ı |   |                    |
| ı | Summan ii   |                    |
| ı | Summary:  |                    |
| ı | GA Covered Obligations                                    | 26,260,815         |
| ı | _   |                    |
| ı | Add:  |                    |
| ı | GA claims incurred directly                               | 200.072            |
| ı | GA expenses incurred directly<br>NOLHGA expenses          | 388,973<br>690,725 |
| ı | Remaining Inforce estimate                                | 090,725            |
| ı | remaining moree estimate                                  | ŭ                  |
| ı | Less:   |                    |
| ı | Estate/other distributions                                | 0                  |
| ı | Other adjustments   | (605,559)          |
| ı | Ceding commissions/                                       |                    |
| ı | policy enhancements                                       | 3,081,877          |
| ı | Other recoveries (litigation, estate distributions, etc.) | 0                  |
| ı | colate distributions, etc.)                               | · ·                |
| ı | Adjusted GA Costs   | 24,864,195         |
| ı | Per State breakdown                                       | 24,864,195         |
| ı | 1   |                    |

|        | Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007  Allocated Annuity A&H |                         |  | Unallocate              | Unallocated Annuity                    |                         |  |
|--------|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|--|
|        | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)   | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
|        |  |                         |  |                         |  |                         |  |                         |  |
| 33     |  |                         |  |                         |  |                         |  |                         |  |
| ,<br>, |  |                         |  |                         |  |                         |  |                         |  |
| 5      | 13,800,320                             | 0                       | 4,950,590  | 0                       | 0                                      | 0                       | 1,518,800                              | 0                       |  |
|        |  |                         |  |                         |  |                         |  |                         |  |
|        |  |                         |  |                         |  |                         |  |                         |  |
|        | 13,800,320                             | 0                       | 4,950,590  | 0                       | 0                                      | 0                       | 1,518,800                              | 0                       |  |

|                                | Estimated Net Costs as of September 30, 2008 |                      |     |                        |           |
|--------------------------------|--|----------------------|-----|------------------------|-----------|
|                                | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total     |
| Alabama                        | 0  | 0                    | 0   | 0                      | 0         |
| Alaska                         | 0  | 0                    | 0   | 0                      | 0         |
| Arizona                        | 0  | 0                    | 0   | 0                      | 0         |
| Arkansas                       | 0  | 0                    | 0   | 0                      | 0         |
| California                     | 0  | 0                    | 0   | 0                      | 0         |
| Colorado<br>Connecticut        | 0  | 0                    | 0   | 0                      | 0         |
| Delaware                       | 0  | 0                    | 0   | 0                      | 0         |
| Dist. of Columbia              | ő  | ő                    | 0   | 0                      | ő         |
| Florida                        | 0  | 0                    | 0   | 0                      | 0         |
| Georgia                        | 0  | 0                    | 0   | 0                      | 0         |
| Hawaii                         | 0  | 0                    | 0   | 0                      | 0         |
| Idaho                          | 0  | 0                    | 0   | 0                      | 0         |
| Illinois                       | 0  | 0                    | 0   | 0                      | 0         |
| Indiana                        | 0  | 0                    | 0   | 0                      | 0         |
| Iowa<br>Kansas                 | 0  | 0                    | 0   | 0                      | 0         |
| Kentucky                       | 0  | 0                    | 0   | 0                      | 0         |
| Louisiana                      | ő  | 0                    | 0   | 0                      | 0         |
| Maine                          | 0  | 0                    | 0   | 0                      | 0         |
| Maryland                       | 0  | 0                    | 0   | 0                      | 0         |
| Massachusetts                  | 0  | 0                    | 0   | 0                      | 0         |
| Michigan                       | 0  | 0                    | 0   | 0                      | 0         |
| Minnesota                      | 0  | 0                    | 0   | 0                      | 0         |
| Mississippi<br>Missouri        | 0  | 0                    | 0   | 0                      | 0         |
| Montana                        | 0  | 0                    | 0   | 0                      | 0         |
| Nebraska                       | 0  | 0                    | 0   | 0                      | ő         |
| Nevada                         | 0  | 0                    | 0   | 0                      | Ō         |
| New Hampshire                  | 0  | 0                    | 0   | 0                      | 0         |
| New Jersey                     | 0  | 0                    | 0   | 0                      | 0         |
| New Mexico                     | 0  | 0                    | 0   | 0                      | 0         |
| New York<br>North Carolina     | 0  | 0                    | 0   | 0                      | 0         |
| North Carolina<br>North Dakota | 0  | 0                    | 0   | 0                      | 0         |
| Ohio                           | 0  | 0                    | 0   | 0                      | 0         |
| Oklahoma                       | 4,693,628                                    | 4,448,656            | 0   | 0                      | 9,142,284 |
| Oregon                         | 0  | 0                    | 0   | 0                      | 0         |
| Pennsylvania                   | 0  | 0                    | 0   | 0                      | 0         |
| Puerto Rico                    | 0  | 0                    | 0   | 0                      | 0         |
| Rhode Island                   | 0  | 0                    | 0   | 0                      | 0         |
| South Carolina<br>South Dakota | 0  | 0                    | 0   | 0                      | 0         |
| Tennessee                      | 0  | 0                    | 0   | 0                      | 0         |
| Texas                          | 0  | 0                    | 0   | 0                      | 0         |
| Utah                           | ő  | 0                    | 0   | 0                      | 0         |
| Vermont                        | 0  | 0                    | 0   | 0                      | 0         |
| Virginia                       | 0  | 0                    | 0   | 0                      | 0         |
| Washington                     | 0  | 0                    | 0   | 0                      | 0         |
| West Virginia                  | 0  | 0                    | 0   | 0                      | 0         |
| Wisconsin                      | 0  | 0                    | 0   | 0                      | 0         |
| Wyoming<br>Other               | 0  | 0                    | 0   | 0                      | 0         |
|                                |  |                      |     |                        |           |
| Total                          | 4,693,628                                    | 4,448,656            | 0   | 0                      | 9,142,284 |
|                                |  |                      |     |                        |           |
|                                |  |                      |     |                        |           |

|    | Summary:  |           |   |
|----|---|-----------|---|
|    | Summary.  |           |   |
|    | GA Covered Obligations                                    | 8,850,514 |   |
|    | Add   |           |   |
| H  | Add:  | 0         |   |
| Ш  | GA claims incurred directly GA expenses incurred directly | 0         |   |
| Ш  | NOLHGA expenses   | 291,770   |   |
| Ш  | Remaining Inforce estimate                                | 231,770   |   |
| Ш  | rtemaning mores semiate                                   | ŭ         |   |
| Ш  | Less:   |           |   |
| Ш  | Estate/other distributions                                | 0         |   |
| Ш  | Other adjustments   | 0         |   |
| Ш  | Ceding commissions/                                       |           |   |
| Ш  | policy enhancements                                       | 0         |   |
| П  | Other recoveries (litigation,                             | _         |   |
|    | estate distributions, etc.)                               | 0         |   |
|    | Adjusted GA Costs   | 9,142,284 |   |
|    | Per State breakdown                                       | 9.142.284 |   |
| 11 |   | .,,       | ı |

| Life |  | Allocated               | ocated Annuity A&H                     |                         |  | Unallocated Annuity     |  |                         |
|------|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
|      | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      | 7,965,000                              | 135,000                 | 885,000                                | 15,000                  | 0                                      | 0                       | 0                                      | 0                       |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      | 7,965,000                              | 135,000                 | 885,000                                | 15,000                  | 0                                      | 0 This information      | 0                                      | 0                       |

Assessments Called (Billed) or Refunded as of December 31, 2007

|                               |                 | Estimated Net Co     | osts as or Septe | mber 30, 2006          |                     |
|-------------------------------|-----------------|----------------------|------------------|------------------------|---------------------|
|                               | Life            | Allocated<br>Annuity | A&H              | Unallocated<br>Annuity | Total               |
| Alabama                       | 1,788           | 382,118              | 0                | 0                      | 383,906             |
| Alaska                        | 718             | 1,862                | 0                | 0                      | 2,580               |
| Arizona                       | 2,303           | 48,721               | 0                | 0                      | 51,023              |
| Arkansas                      | 2,245           | 13,140               | 0                | 0                      | 15,385              |
| California                    | 30,859          | 248,299              | 0                | 0                      | 279,158             |
| Colorado                      | 0               | 0                    | 0                | 0                      | 0                   |
| Connecticut                   | 8,949           | 163,032              | 0                | 0                      | 171,981             |
| Delaware<br>Dist. of Columbia | 810<br>0        | 29,671<br>0          | 0                | 0                      | 30,482<br>0         |
| Florida                       | 11,284          | 271,034              | 0                | 0                      | 282,317             |
| Georgia                       | 10.076          | 15,493               | 0                | 0                      | 25.569              |
| Hawaii                        | 660             | 18,217               | 0                | 0                      | 18,878              |
| Idaho                         | 346             | 157,966              | 0                | 0                      | 158,312             |
| Illinois                      | 13.002          | 629,197              | 0                | 0                      | 642,199             |
| Indiana                       | 6,741           | 1,120,281            | 0                | 0                      | 1,127,022           |
| Iowa                          | 1,897           | 61,068               | 0                | 0                      | 62,964              |
| Kansas                        | 2,004           | 15,502               | 0                | 0                      | 17,506              |
| Kentucky                      | 1,478           | 28,859               | 0                | 0                      | 30,338              |
| Louisiana                     | 0               | 0                    | 0                | 0                      | 0                   |
| Maine                         | 1,423           | 15,926               | 0                | 0                      | 17,349              |
| Maryland                      | 12,579          | 25,537               | 0                | 0                      | 38,116              |
| Massachusetts                 | 10,921          | 107,948              | 0                | 0                      | 118,869             |
| Michigan                      | 9,382           | 122,997              | 0                | 0                      | 132,379             |
| Minnesota                     | 8,010           | 1,058,487            | 0                | 0                      | 1,066,497           |
| Mississippi                   | 1,538           | 9,400                | 0                | 0                      | 10,938              |
| Missouri<br>Montana           | 3,490           | 77,955<br>27,708     | 0                | 0                      | 81,444<br>28,266    |
| Nebraska                      | 558<br>797      |                      | 0                | 0                      | 398,231             |
| Nevada                        | 537             | 397,433<br>87,732    | 0                | 0                      | 88,269              |
| New Hampshire                 | 3.853           | 258,946              | 0                | 0                      | 262,799             |
| New Jersey                    | 12,834          | 144,777              | 0                | 0                      | 157,611             |
| New Mexico                    | 632             | 271,456              | 0                | 0                      | 272,088             |
| New York                      | 0               | 0                    | 0                | 0                      | 0                   |
| North Carolina                | 8,640           | 119,027              | 0                | 0                      | 127,668             |
| North Dakota                  | 548             | 20,013               | 0                | 0                      | 20,562              |
| Ohio                          | 14,174          | 200,020              | 0                | 0                      | 214,194             |
| Oklahoma                      | 1,015           | 28,039               | 0                | 0                      | 29,055              |
| Oregon                        | 2,936           | 56,898               | 0                | 0                      | 59,835              |
| Pennsylvania                  | 13,670          | 3,791,253            | 0                | 0                      | 3,804,923           |
| Puerto Rico                   | 0               | 0                    | 0                | 0                      | 0                   |
| Rhode Island                  | 964             | 209,705              | 0                | 0                      | 210,669             |
| South Carolina                | 3,879           | 666,930              | 0                | 0                      | 670,809             |
| South Dakota                  | 136             | 9,162                | 0                | 0                      | 9,298               |
| Tennessee                     | 5,296           | 55,480               | 0                | 0                      | 60,776              |
| Texas                         | 10,048          | 129,662              | 0                | 0                      | 139,710             |
| Utah<br>Vermont               | 481<br>2.331    | 35,583               | 0                | 0                      | 36,064              |
| Vermont<br>Virginia           | 2,331<br>37,614 | 26,046<br>2,300,277  | 0                | 0                      | 28,377<br>2,337,891 |
| Washington                    | 2,532           | 39,187               | 0                | 0                      | 41,718              |
| West Virginia                 | 924             | 47,322               | 0                | 0                      | 48,246              |
| Wisconsin                     | 7.201           | 589,018              | 0                | 0                      | 596,219             |
| Wyoming                       | 89              | 13,254               | 0                | 0                      | 13,344              |
| Other                         | 0               | 0                    | 0                | 0                      | 0                   |
| Total                         | 274,193         | 14,147,639           | 0                | 0                      | 14,421,832          |
| IUIdl                         | 2/4,193         | 14,147,039           | U                | U                      | 14,421,032          |
|                               |                 |                      |                  |                        | l                   |

Estimated Net Costs as of September 30, 2008

| Summary:                      |            |
|-------------------------------|------------|
| GA Covered Obligations        | 0          |
| Add:                          |            |
| GA claims incurred directly   | 11,499,999 |
| GA expenses incurred directly | 0          |
| NOLHGA expenses               | 2,921,833  |
| Remaining Inforce estimate    | 0          |
| Less:                         |            |
| Estate/other distributions    | 0          |
| Other adjustments             | 0          |
| Ceding commissions/           |            |
| policy enhancements           | 0          |
| Other recoveries (litigation, |            |
| estate distributions, etc.)   | 0          |
| Adjusted GA Costs             | 14,421,832 |
| Per State breakdown           | 14,421,832 |
|                               |            |

|   | Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |  |                         | Unallocated Annuity                    |                         |
|---|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
|   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 1 | 4,005                                  | 30                      | 6,000   | 20                      | 5                                      | 0                       | 0                                      | 0                       |
|   | 36,125                                 | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 205,036                                | 0                       | 314,964   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 210,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 77                                     | 0                       | 1,692   | 0                       | 73                                     | 0                       | 0                                      | 0                       |
|   | 80,000                                 | 0                       | 895,000   | 0                       | 5,000                                  | 0                       | 35,000                                 | 0                       |
| l | 286,000                                | 0                       | 814,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 12,800                                 | 0                       | 147,200   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 5,500                                  | 0                       | 44,500  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 0                                      | 0                       | 0   | 0                       | 325,000                                | 0                       | 0                                      | 0                       |
|   | 0<br>839,543                           | 30                      | 75,000<br>2,298,356   | 20                      | 330,078                                | 0                       | 35,000                                 | 0                       |
|   | 039,543                                | 30                      | 2,290,356   | 20                      | 330,078                                | U                       | 35,000                                 | U                       |

|                                |                 | Estimated Net Co     | osts as of Septe | ember 30, 2008         |                 |
|--------------------------------|-----------------|----------------------|------------------|------------------------|-----------------|
|                                | Life            | Allocated<br>Annuity | A&H              | Unallocated<br>Annuity | Total           |
| Alabama                        | 21,136          | 38                   | 0                | 0                      | 21,175          |
| Alaska                         | 0               | 0                    | 0                | 0                      | 0               |
| Arizona                        | 12,057          | 63                   | 0                | 0                      | 12,119          |
| Arkansas<br>California         | 4,647<br>92,842 | 38<br>3,206          | 0                | 0                      | 4,685<br>96,048 |
| California                     | 18,135          | 2,836                | 0                | 0                      | 20,971          |
| Connecticut                    | 12,481          | 2,630                | 0                | 0                      | 12,603          |
| Delaware                       | 10.345          | 758                  | 0                | 0                      | 11,103          |
| Dist. of Columbia              | 5,249           | 489                  | 0                | Ō                      | 5,738           |
| Florida                        | 86,504          | 7,511                | 0                | 0                      | 94,015          |
| Georgia                        | 17,433          | 477                  | 0                | 1,191                  | 19,101          |
| Hawaii                         | 0               | 0                    | 0                | 0                      | 0               |
| Idaho                          | 443             | 0                    | 0                | 0                      | 443             |
| Illinois                       | 75,462          | 6,502                | 0                | 360                    | 82,324          |
| Indiana                        | 9,874           | 1,874                | 0                | 0                      | 11,748          |
| Iowa<br>Kansas                 | 1,413           | 176<br>10            | 0                | 0                      | 1,589<br>4,538  |
| Kansas                         | 4,528<br>24,447 | 3,396                | 0                | 0                      | 27,843          |
| Louisiana                      | 1.942           | 3,390                | 0                | 0                      | 1,942           |
| Maine                          | 6,496           | 5,134                | 0                | 0                      | 11,630          |
| Maryland                       | 29,965          | 691                  | 0                | 0                      | 30,656          |
| Massachusetts                  | 69,426          | 2,569                | 0                | Ō                      | 71,995          |
| Michigan                       | 20,006          | 1,480                | 0                | 746                    | 22,232          |
| Minnesota                      | 5,193           | 69                   | 0                | 0                      | 5,261           |
| Mississippi                    | 1,716           | 0                    | 0                | 0                      | 1,716           |
| Missouri                       | 7,442           | 269                  | 0                | 0                      | 7,711           |
| Montana                        | 582             | 0                    | 0                | 0                      | 582             |
| Nebraska                       | 1,381           | 0                    | 0                | 0                      | 1,381           |
| Nevada                         | 1,892           | 0<br>285             | 0                | 0                      | 1,892           |
| New Hampshire<br>New Jersev    | 9,381<br>75.983 | 4.972                | 0                | 2.630                  | 9,666<br>83.585 |
| New Jersey<br>New Mexico       | 1,093           | 4,972                | 0                | 2,630                  | 1,093           |
| New York                       | 65,879          | 8.216                | 0                | 2,618                  | 76,713          |
| North Carolina                 | 27,958          | 24,421               | 0                | 3.357                  | 55,736          |
| North Dakota                   | 148             | 0                    | 0                | 0                      | 148             |
| Ohio                           | 39,417          | 429                  | 0                | 3,689                  | 43,534          |
| Oklahoma                       | 3,194           | 6                    | 0                | 0                      | 3,200           |
| Oregon                         | 3,509           | 0                    | 0                | 0                      | 3,509           |
| Pennsylvania                   | 213,843         | 22,074               | 0                | 13,401                 | 249,318         |
| Puerto Rico                    | 0               | 0                    | 0                | 0                      | 0               |
| Rhode Island                   | 9,437           | 208                  | 0                | 0                      | 9,645           |
| South Carolina<br>South Dakota | 14,199<br>172   | 275<br>0             | 0                | 0                      | 14,474<br>172   |
| Tennessee                      | 55,550          | 10.533               | 0                | 0                      | 66.083          |
| Texas                          | 22,309          | 277                  | 0                | 0                      | 22.586          |
| Utah                           | 718             | 0                    | 0                | 0                      | 718             |
| Vermont                        | 1,421           | Ö                    | 0                | 0                      | 1,421           |
| Virginia                       | 25,027          | 1,387                | 0                | 0                      | 26,414          |
| Washington                     | 10,808          | 2,981                | 0                | 0                      | 13,789          |
| West Virginia                  | 3,280           | 0                    | 0                | 0                      | 3,280           |
| Wisconsin                      | 4,362           | 49                   | 0                | 0                      | 4,410           |
| Wyoming                        | 0               | 0                    | 0                | 0                      | 0               |
| Other                          | 0               | 0                    | 0                | 0                      | 0               |
| Total                          | 1,130,723       | 113,819              | 0                | 27,990                 | 1,272,532       |
|                                |                 |                      |                  |                        |                 |

| Summary:   |                          |
|--|--------------------------|
| GA Covered Obligations   | 629,575,000              |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>0<br>1,272,532<br>0 |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>629,575,000<br>0    |
| Adjusted GA Costs<br>Per State breakdown   | 1,272,532<br>1,272,532   |

| Li                                     | fe                      | Assessments C                          | Assessments Called (Billed) or Re<br>Allocated Annuity |  | cember 31, 2007<br>RH   | 7<br>Unallocated Annuity               |                         |  |
|--|-------------------------|--|--|--|-------------------------|--|-------------------------|--|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded                                | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
| 4,523                                  | 0                       | 0                                      | 0  | 0                                      | 0                       | 0                                      | (                       |  |
| 2,326                                  | 0                       | 3,076                                  | 0  | 0                                      | 0                       | 0                                      | (                       |  |
| 34,200                                 | 0                       | 800                                    | 0  | 0                                      | 0                       | 0                                      |                         |  |
| 34,200                                 | U                       | 800                                    | Ü  | U                                      | Ü                       | U                                      | ,                       |  |
|  |                         |  |  |  |                         |  |                         |  |
|  |                         |  |  |  |                         |  |                         |  |
|  |                         |  |  |  |                         |  |                         |  |
|  |                         |  |  |  |                         |  |                         |  |
|  |                         |  |  |  |                         |  |                         |  |

41,049

|                                |              | Estimated Net C      | osts as or Septe | ember 30, 2006         |              |
|--------------------------------|--------------|----------------------|------------------|------------------------|--------------|
|                                | Life         | Allocated<br>Annuity | A&H              | Unallocated<br>Annuity | Total        |
| Alabama                        | 532          | 34                   | 0                | 0                      | 566          |
| Alaska                         | 64           | 9                    | 0                | 0                      | 74           |
| Arizona                        | 2,158        | 145                  | 0                | 0                      | 2,303        |
| Arkansas                       | 442          | 10                   | 0                | 0                      | 452          |
| California                     | 6,521        | 790                  | 0                | 0                      | 7,311        |
| Colorado<br>Connecticut        | 0<br>484     | 0<br>98              | 0                | 0                      | 0<br>583     |
| Delaware                       | 142          | 33                   | 0                | 0                      | 174          |
| Dist. of Columbia              | 0            | 0                    | 0                | 0                      | 0            |
| Florida                        | 5,577        | 745                  | 0                | 0                      | 6,322        |
| Georgia                        | 658          | 43                   | 0                | 0                      | 701          |
| Hawaii                         | 325          | 63                   | 0                | 0                      | 388          |
| Idaho                          | 228          | 10                   | 0                | 0                      | 237          |
| Illinois                       | 2,023        | 107                  | 0                | 0                      | 2,130        |
| Indiana                        | 1,266        | 94                   | 0                | 0                      | 1,361        |
| Iowa                           | 1,611        | 132                  | 0                | 0                      | 1,743        |
| Kansas                         | 307          | 32                   | 0                | 0                      | 340          |
| Kentucky<br>Louisiana          | 928<br>0     | 79<br>0              | 0                | 0                      | 1,007<br>0   |
| Maine                          | 392          | 54                   | 0                | 0                      | 446          |
| Maryland                       | 823          | 74                   | 0                | 0                      | 897          |
| Massachusetts                  | 1.928        | 179                  | 0                | 0                      | 2,107        |
| Michigan                       | 892          | 63                   | 0                | 0                      | 956          |
| Minnesota                      | 582          | 70                   | 0                | 0                      | 652          |
| Mississippi                    | 149          | 0                    | 0                | 0                      | 149          |
| Missouri                       | 718          | 222                  | 0                | 0                      | 940          |
| Montana                        | 116          | 0                    | 0                | 0                      | 116          |
| Nebraska                       | 508          | 15                   | 0                | 0                      | 523          |
| Nevada                         | 625          | 9                    | 0                | 0                      | 633          |
| New Hampshire<br>New Jersey    | 395<br>2.944 | 22<br>164            | 0                | 0                      | 418<br>3,108 |
| New Mexico                     | 392          | 40                   | 0                | 0                      | 433          |
| New York                       | 0            | 0                    | 0                | 0                      | 0            |
| North Carolina                 | 723          | 81                   | 0                | 0                      | 804          |
| North Dakota                   | 252          | 0                    | 0                | 0                      | 252          |
| Ohio                           | 1,570        | 69                   | 0                | 0                      | 1,639        |
| Oklahoma                       | 596          | 17                   | 0                | 0                      | 613          |
| Oregon                         | 424          | 76                   | 0                | 0                      | 500          |
| Pennsylvania                   | 2,510        | 106                  | 0                | 0                      | 2,617        |
| Puerto Rico                    | 38           | 0                    | 0                | 0                      | 38           |
| Rhode Island<br>South Carolina | 142<br>360   | 19<br>24             | 0                | 0                      | 161<br>384   |
| South Carolina<br>South Dakota | 289          | 24                   | 0                | 0                      | 292          |
| Tennessee                      | 617          | 14                   | 0                | 0                      | 631          |
| Texas                          | 3.179        | 274                  | 0                | 0                      | 3.453        |
| Utah                           | 903          | 27                   | 0                | 0                      | 930          |
| Vermont                        | 93           | 6                    | Ö                | Ö                      | 99           |
| Virginia                       | 758          | 68                   | 0                | 0                      | 826          |
| Washington                     | 798          | 293                  | 0                | 0                      | 1,091        |
| West Virginia                  | 277          | 15                   | 0                | 0                      | 293          |
| Wisconsin                      | 1,345        | 99                   | 0                | 0                      | 1,444        |
| Wyoming<br>Other               | 111<br>0     | 21                   | 0                | 0                      | 132          |
| Omer                           | 0            | 0                    | 0                | 0                      | 0            |
| Total                          | 48,718       | 4.548                | 0                | 0                      | 53,266       |
|                                | ,. 10        | .,0                  | · ·              | ŭ                      | ,-00         |
|                                |              |                      |                  |                        |              |
|                                |              |                      |                  |                        |              |

Estimated Net Costs as of September 30, 2008

| Summary:   |                        |
|--|------------------------|
| GA Covered Obligations   | 0                      |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>0<br>386,899<br>0 |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>0<br>0<br>333,633 |
| Adjusted GA Costs Per State breakdown  | 53,266<br>53,266       |

| Li                                     | ife                     | Assessments Ca<br>Allocated            | alled (Billed) or F<br>d Annuity | Refunded as of De<br>A&                | cember 31, 2007<br>&H   | Unallocate                             | ed Annuity              |
|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 337                                    | 4,800                   | 40                                     | 0                                | 10                                     | 0                       | 0                                      | 0                       |
| 5,587                                  | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 106,000                                | 0                       | 210,000                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 12,871                  | 0                                      | 2,463                            | 0                                      | 0                       | 0                                      | 0                       |
|  |                         |  |                                  |  |                         |  |                         |
| 300,000                                | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 200,000                                | 0                       | 502,555                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
| 611,924                                | 17,671                  | 712,595                                | 2,463                            | 10                                     | 0                       | 0                                      | 0                       |

|                             | Estimated Net Costs as of September 30, 2008 |                      |            |                        |            |  |
|-----------------------------|--|----------------------|------------|------------------------|------------|--|
|                             | Life   | Allocated<br>Annuity | A&H        | Unallocated<br>Annuity | Total      |  |
| Alabama                     | 0  | 0                    | 38,191     | 0                      | 38,191     |  |
| Alaska                      | 0  | 0                    | 0          | 0                      | 0          |  |
| Arizona                     | 0  | 0                    | 7,194      | 0                      | 7,194      |  |
| Arkansas                    | 0  | 0                    | 282        | 0                      | 282        |  |
| California                  | 0  | 0                    | 0          | 0                      | 0          |  |
| Colorado<br>Connecticut     | 0  | 0                    | 1,412<br>0 | 0                      | 1,412<br>0 |  |
| Delaware                    | 0  | 0                    | 798        | 0                      | 798        |  |
| Dist. of Columbia           | 0  | ő                    | 0          | ő                      | 0          |  |
| Florida                     | 0  | 0                    | 112,633    | 0                      | 112,633    |  |
| Georgia                     | 0  | 0                    | 20,641     | 0                      | 20,641     |  |
| Hawaii                      | 0  | 0                    | 0          | 0                      | 0          |  |
| Idaho                       | 0  | 0                    | 3,443      | 0                      | 3,443      |  |
| Illinois                    | 0  | 0                    | 0          | 0                      | 0          |  |
| Indiana                     | 0  | 0                    | 8,376      | 0                      | 8,376      |  |
| Iowa<br>Kansas              | 0  | 0                    | 0          | 0                      | 0          |  |
| Kentucky                    | 0  | 0                    | 1,158      | 0                      | 1,158      |  |
| Louisiana                   | 0  | 0                    | 14,997     | 0                      | 14,997     |  |
| Maine                       | 0  | 0                    | 0          | 0                      | 0          |  |
| Maryland                    | 0  | 0                    | (1,321)    | 0                      | (1,321)    |  |
| Massachusetts               | 0  | 0                    | o′         | 0                      | o′         |  |
| Michigan                    | 0  | 0                    | 0          | 0                      | 0          |  |
| Minnesota                   | 0  | 0                    | 0          | 0                      | 0          |  |
| Mississippi                 | 0  | 0                    | 2,594      | 0                      | 2,594      |  |
| Missouri                    | 0  | 0                    | 0          | 0                      | 0          |  |
| Montana<br>Nebraska         | 0  | 0                    | 897<br>170 | 0                      | 897<br>170 |  |
| Nebraska<br>Nevada          | 0  | 0                    | 170<br>461 | 0                      | 461        |  |
| New Hampshire               | 0  | 0                    | 0          | 0                      | 0          |  |
| New Jersey                  | 0  | 0                    | 0          | Ö                      | 0          |  |
| New Mexico                  | 0  | 0                    | 2,954      | 0                      | 2,954      |  |
| New York                    | 0  | 0                    | 0          | 0                      | 0          |  |
| North Carolina              | 0  | 0                    | 0          | 0                      | 0          |  |
| North Dakota                | 0  | 0                    | 324        | 0                      | 324        |  |
| Ohio                        | 0  | 0                    | 1,160      | 0                      | 1,160      |  |
| Oklahoma                    | 0  | 0                    | 1,001      | 0                      | 1,001      |  |
| Oregon<br>Pennsylvania      | 0  | 0                    | 1,408<br>0 | 0                      | 1,408<br>0 |  |
| Puerto Rico                 | 0  | 0                    | 0          | 0                      | 0          |  |
| Rhode Island                | 0  | 0                    | 0          | 0                      | 0          |  |
| South Carolina              | 0  | 0                    | 844        | ő                      | 844        |  |
| South Dakota                | 0  | 0                    | 0          | 0                      | 0          |  |
| Tennessee                   | 0  | 0                    | 1,229      | 0                      | 1,229      |  |
| Texas                       | 0  | 0                    | 6,188      | 0                      | 6,188      |  |
| Utah                        | 0  | 0                    | 0          | 0                      | 0          |  |
| Vermont                     | 0  | 0                    | 0          | 0                      | 0          |  |
| Virginia                    | 0  | 0                    | 0          | 0                      | 0          |  |
| Washington<br>West Virginia | 0  | 0                    | 0          | 0                      | 0          |  |
| Wisconsin                   | 0  | 0                    | 0          | 0                      | 0          |  |
| Wyoming                     | 0  | 0                    | 619        | 0                      | 619        |  |
| Other                       | 0  | 0                    | 0          | 0                      | 0.0        |  |
| Total                       | 0  | 0                    | 227,653    | 0                      | 227,653    |  |
| . 2.34                      |  | Ü                    | 22.,000    | 0                      | 22.,500    |  |

|   | Summary:   |                                      |
|---|--|--------------------------------------|
|   | GA Covered Obligations   | 0                                    |
|   | Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 1,978,001<br>305,426<br>317,525<br>0 |
|   | Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>0<br>0<br>2,373,299             |
| ) | Adjusted GA Costs Per State breakdown  | 227,653<br>227,653                   |

| Life                                   |                         | Assessments Ca<br>Allocated            | alled (Billed) or F<br>d Annuity | Refunded as of De                      | cember 31, 2007<br>RH   | Unallocate                             | ed Annuity              |
|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 0                                      | 0                       | 0                                      | 0                                | 0<br>3,987                             | 0                       | 0                                      | 0                       |
| 0                                      | Ö                       | 0                                      | 900,000                          | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                                | 26,200                                 | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                                | 10,000                                 | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                                | 85,000                                 | 0                       | 0                                      | 0                       |
|  |                         |  |                                  |  |                         |  |                         |
| 0                                      | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
|  |                         |  |                                  |  |                         |  |                         |
| 0                                      | 0                       | 0                                      | 0                                | 67,009                                 | 116,294                 | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 900,000                          | 192,196                                | 116,294                 | 0                                      | 0                       |

|                             | Estimated Net Costs as of September 30, 2008 |                      |     |                        |            |  |
|-----------------------------|--|----------------------|-----|------------------------|------------|--|
|                             | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total      |  |
| Alabama                     | 91,427                                       | 793,363              | 0   | 0                      | 884,790    |  |
| Alaska                      | 0  | 0                    | 0   | 0                      | 0          |  |
| Arizona                     | 160,040                                      | 1,517,344            | 0   | 0                      | 1,677,384  |  |
| Arkansas                    | 51,172                                       | 438,619              | 0   | 0                      | 489,790    |  |
| California                  | 146,316                                      | 1,833,150            | 0   | 0                      | 1,979,465  |  |
| Colorado                    | 40,552                                       | 495,466              | 0   | 0                      | 536,018    |  |
| Connecticut                 | 0  | 0                    | 0   | 0                      | 0          |  |
| Delaware                    | 3,843  | 9,101                | 0   | 0                      | 12,944     |  |
| Dist. of Columbia           | 23,075                                       | 193,084              | 0   | 0                      | 216,159    |  |
| Florida                     | 225,029                                      | 2,348,185            | 0   | 0                      | 2,573,213  |  |
| Georgia                     | 186,928                                      | 1,507,333            | 0   | 0                      | 1,694,261  |  |
| Hawaii                      | 22,812                                       | 228,270              | 0   | 0                      | 251,083    |  |
| Idaho                       | 0  | 0                    | 0   | 0                      | 0          |  |
| Illinois                    | 88,551                                       | 825,202              | 0   | 0                      | 913,752    |  |
| Indiana                     | 0  | 0                    | 0   | 0                      | 0          |  |
| Iowa                        | 0  | 0                    | 0   | 0                      | 0          |  |
| Kansas                      | 43,542                                       | 488,833              | 0   | 0                      | 532,375    |  |
| Kentucky                    | 27,435                                       | 153,965              | 0   | 0                      | 181,401    |  |
| Louisiana                   | 32,036                                       | 204,965              | 0   | 0                      | 237,001    |  |
| Maine                       | 0  | 0                    | 0   | 0                      | 0          |  |
| Maryland                    | 98,914                                       | 599,748              | 0   | 0                      | 698,662    |  |
| Massachusetts               | 0  | 0                    | 0   | 0                      | 0          |  |
| Michigan                    | 45,611                                       | 349,496              | 0   | 0                      | 395,107    |  |
| Minnesota                   | 0  | 0                    | 0   | 0                      | 0          |  |
| Mississippi                 | 262,204                                      | 1,688,352            | 0   | 0                      | 1,950,557  |  |
| Missouri                    | 90,445                                       | 1,227,050            | 0   | 0                      | 1,317,495  |  |
| Montana                     | 0  | 0                    | 0   | 0                      | 0          |  |
| Nebraska                    | 10,989                                       | 68,680               | 0   | 0                      | 79,669     |  |
| Nevada                      | 8,222  | 109,958              | 0   | 0                      | 118,180    |  |
| New Hampshire               | 0  | 0                    | 0   | 0                      | 0          |  |
| New Jersey                  | 0  | 0                    | 0   | 0                      | 0          |  |
| New Mexico                  | 54,851                                       | 364,032              | 0   | -                      | 418,883    |  |
| New York<br>North Carolina  | 0  | 0                    | 0   | 0                      | 0          |  |
|                             | 122,876                                      | 1,294,910            | -   | -                      | 1,417,786  |  |
| North Dakota                | 0  | 0                    | 0   | 0                      | 0          |  |
| Ohio                        | 50,856                                       | 202,404              | 0   | 0                      | 253,260    |  |
| Oklahoma                    | 56,348                                       | 440,086              | 0   | 0                      | 496,434    |  |
| Oregon                      | 12,912<br>0                                  | 95,929               | 0   | 0                      | 108,842    |  |
| Pennsylvania<br>Puerto Rico | 0  | 0                    | 0   | 0                      | 0          |  |
| Rhode Island                | 0  | 0                    | 0   | 0                      | 0          |  |
| South Carolina              | 78,677                                       | 625,500              | 0   | 0                      | 704,178    |  |
| South Dakota                | 76,677                                       | 025,500              | 0   | 0                      | 704,178    |  |
| Tennessee                   | 55,592                                       | 627,982              | 0   | 0                      | 683,574    |  |
| Texas                       | 200,287                                      | 2,230,066            | 0   | 0                      | 2,430,352  |  |
| Utah                        | 2,257  | 11,666               | 0   | 0                      | 13,923     |  |
| Vermont                     | 2,257  | 0                    | 0   | 0                      | 13,923     |  |
| Virginia                    | 150,416                                      | 1,136,961            | 0   | 0                      | 1,287,376  |  |
| Washington                  | 30,944                                       | 275,967              | 0   | 0                      | 306,910    |  |
| West Virginia               | 0  | 273,907              | 0   | 0                      | 0          |  |
| Wisconsin                   | 0  | 0                    | 0   | 0                      | 0          |  |
| Wyoming                     | 0  | 0                    | 0   | 0                      | 0          |  |
| Other                       | 0  | 0                    | 0   | 0                      | 0          |  |
| 2                           | ľ  | Ü                    | Ü   | Ü                      | ° I        |  |
| Total                       | 2,475,159                                    | 22,385,665           | 0   | 0                      | 24,860,824 |  |
| **                          | , .,   |                      |     |                        | ,          |  |
|                             |  |                      |     |                        |            |  |
|                             |  |                      |     |                        |            |  |

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 83,300,829                                   |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 140,795<br>1,545,709<br>1,949,186<br>0       |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>(5,957,550)<br>20,181,741<br>47,851,504 |
| Adjusted GA Costs<br>Per State breakdown   | 24,860,824<br>24,860,824                     |

| Life |  | Assessments Ca<br>Allocated |  | Refunded as of De<br>A& |  | Unallocate              | ed Annuity                             |                         |
|------|--|-----------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
|      | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded     | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|      | 1,037,480<br>712,800<br>623,455        | 0<br>0<br>0                 | 0<br>5,287,200<br>935,184              | 0<br>0<br>0             | 0<br>0<br>0                            | 0<br>0<br>0             | 0<br>0<br>0                            | 0<br>0<br>0             |
|      | 45,000<br>121,500                      | 0<br>9,219                  | 55,000<br>536,500                      | 0<br>117,781            | 0                                      | 0                       | 0                                      | 0                       |
|      | 500,000                                | 150,000                     | 2,300,000                              | 100,000                 | 0                                      | 0                       | 0                                      | 0                       |
|      | 525,000<br>743,240                     | 0<br>0                      | 15,000<br>2,760                        | 0                       | 0                                      | 0                       | 0                                      | 0<br>0                  |
|      | 1,666,605                              | 0                           | 365,840                                | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 235,000                                | 0                           | 111,000                                | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 64,817                                 | 0                           | 239,890                                | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 1,029,000                              | 0                           | 3,871,000                              | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 1,980,000                              | 651,000                     | 20,000                                 | 101,500                 | 0                                      | 0                       | 0                                      | 0                       |
|      | 275,000                                | 0                           | 1,925,000                              | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 7,101,306<br>78,950                    | 1,000,000                   | 0<br>136,050                           | 0                       | 0<br>0                                 | 0<br>0                  | 0                                      | 0<br>0                  |
|      | 595,000<br>936,000                     | 0                           | 3,125,000<br>0                         | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 18,270,153                             | 1,810,219                   | 18,925,424                             | 319,281                 | 0                                      | 0                       | 0                                      | 0                       |

|                             | Estimated Net Costs as of September 30, 2008 |                      |     |                        |              |
|-----------------------------|--|----------------------|-----|------------------------|--------------|
|                             | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total        |
| Alabama                     | 262,686                                      | 22,912               | 0   | 0                      | 285,598      |
| Alaska                      | 0  | 0                    | 0   | 0                      | 0            |
| Arizona                     | 0  | 0                    | 0   | 0                      | 0            |
| Arkansas                    | 8,560  | 8,207                | 0   | 0                      | 16,767       |
| California                  | 0  | 0                    | 0   | 0                      | 0            |
| Colorado<br>Connecticut     | 0  | 0                    | 0   | 0                      | 0            |
| Delaware                    | 0  | 0                    | 0   | 0                      | 0            |
| Dist. of Columbia           | 0  | 0                    | 0   | 0                      | 0            |
| Florida                     | 64,153                                       | 18,743               | 0   | 0                      | 82,896       |
| Georgia                     | 35,574                                       | 14,432               | 0   | 0                      | 50,006       |
| Hawaii                      | 0  | 0                    | 0   | 0                      | 0            |
| Idaho                       | 0  | 0                    | 0   | 0                      | 0            |
| Illinois                    | 65,191                                       | 35,110               | 0   | 0                      | 100,301      |
| Indiana                     | 0  | 0                    | 0   | 0                      | 0            |
| lowa                        | 0  | 0                    | 0   | 0                      | 0            |
| Kansas<br>Kentucky          | 0<br>415,371                                 | 0<br>77,198          | 0   | 0                      | 0<br>492,569 |
| Louisiana                   | 19,316                                       | 5,710                | 0   | 0                      | 25,026       |
| Maine                       | 19,510                                       | 0                    | 0   | 0                      | 25,020       |
| Maryland                    | 0  | 0                    | 0   | 0                      | 0            |
| Massachusetts               | 0  | ő                    | 0   | 0                      | 0            |
| Michigan                    | 0  | 0                    | 0   | 0                      | 0            |
| Minnesota                   | 0  | 0                    | 0   | 0                      | 0            |
| Mississippi                 | 114,780                                      | 119,332              | 0   | 0                      | 234,112      |
| Missouri                    | 0  | 0                    | 0   | 0                      | 0            |
| Montana                     | 0  | 0                    | 0   | 0                      | 0            |
| Nebraska                    | 0  | 0                    | 0   | 0                      | 0            |
| Nevada<br>New Hampshire     | 0  | 0                    | 0   | 0                      | 0            |
| New Jersey                  | 0  | 0                    | 0   | 0                      | 0            |
| New Mexico                  | 0  | 0                    | 0   | 0                      | 0            |
| New York                    | 0  | 0                    | 0   | 0                      | 0            |
| North Carolina              | 352,443                                      | 124,748              | 0   | 0                      | 477,191      |
| North Dakota                | 0  | 0                    | 0   | 0                      | 0            |
| Ohio                        | 0  | 0                    | 0   | 0                      | 0            |
| Oklahoma                    | 22,486                                       | 10,836               | 0   | 0                      | 33,322       |
| Oregon                      | 0  | 0                    | 0   | 0                      | 0            |
| Pennsylvania                | 0  | 0                    | 0   | 0                      | 0            |
| Puerto Rico<br>Rhode Island | 0  | 0                    | 0   | 0                      | 0            |
| South Carolina              | 7.488  | 3,210                | 0   | 0                      | 10.698       |
| South Dakota                | 7,400  | 0,210                | 0   | 0                      | 0,098        |
| Tennessee                   | 7,869,815                                    | 2,539,561            | 0   | 0                      | 10,409,376   |
| Texas                       | 0  | 0                    | 0   | 0                      | 0            |
| Utah                        | 0  | 0                    | 0   | 0                      | 0            |
| Vermont                     | 0  | 0                    | 0   | 0                      | 0            |
| Virginia                    | 268,763                                      | 76,015               | 0   | 0                      | 344,778      |
| Washington                  | 0  | 0                    | 0   | 0                      | 0            |
| West Virginia<br>Wisconsin  | 175,767                                      | 133,424              | 0   | 0                      | 309,191      |
| Wyoming                     | 0  | 0                    | 0   | 0                      | 0            |
| Other                       | 0  | 0                    | 0   | 0                      | 0            |
| 5101                        |  | O                    | Ü   | 0                      | ٥            |
| Total                       | 9,682,394                                    | 3,189,440            | 0   | 0                      | 12,871,834   |
|                             |  |                      |     |                        |              |
|                             |  |                      |     |                        |              |

| Summary:   |                                      |
|--|--------------------------------------|
| GA Covered Obligations   | 48,277,445                           |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 167,440<br>1,601,670<br>0            |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 32,999,999<br>(236,725)<br>4,411,447 |
| Adjusted GA Costs<br>Per State breakdown   | 12,871,834<br>12,871,834             |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of De Allocated Annuity A8 |                         |  |                         | Unallocated Annuity                    |                         |
|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)                                | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 48,685                                 | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 325,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 440,000                                | 0                       | 80,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|  |                         |   |                         |  |                         |  |                         |
| 46,000                                 | o                       | 4,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 375,000<br>0                           | 0                       | 5,000<br>0  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 1,234,685                              | 0                       | 89,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |

|                         | Estimated Net Costs as of September 30, 2008 |                      |     |                        |             |  |  |
|-------------------------|--|----------------------|-----|------------------------|-------------|--|--|
|                         | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total       |  |  |
| Alabama                 | 384,330                                      | 0                    | 0   | 0                      | 384,330     |  |  |
| Alaska<br>Arizona       | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Arizona<br>Arkansas     | 37,589<br>0                                  | 0                    | 0   | 0                      | 37,589<br>0 |  |  |
| California              | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Colorado                | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Connecticut             | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Delaware                | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Dist. of Columbia       | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Florida                 | 154,990                                      | 0                    | 0   | 0                      | 154,990     |  |  |
| Georgia<br>Hawaii       | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Idaho                   | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Illinois                | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Indiana                 | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Iowa                    | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Kansas                  | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Kentucky                | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Louisiana               | 1,159,624                                    | 64,501               | 0   | 0                      | 1,224,125   |  |  |
| Maine<br>Maryland       | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Massachusetts           | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Michigan                | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Minnesota               | 0  | Ō                    | Ō   | 0                      | 0           |  |  |
| Mississippi             | 10,497,862                                   | 3,788,835            | 0   | 0                      | 14,286,697  |  |  |
| Missouri                | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Montana                 | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Nebraska                | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Nevada<br>New Hampshire | 0  | 0                    | 0   | 0                      | 0           |  |  |
| New Jersev              | 0  | 0                    | 0   | 0                      | 0           |  |  |
| New Mexico              | 21,996                                       | 0                    | 0   | 0                      | 21,996      |  |  |
| New York                | 0  | 0                    | 0   | 0                      | 0           |  |  |
| North Carolina          | 0  | 0                    | 0   | 0                      | 0           |  |  |
| North Dakota            | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Ohio                    | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Oklahoma                | 10,596                                       | 0                    | 0   | 0                      | 10,596      |  |  |
| Oregon<br>Pennsylvania  | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Puerto Rico             | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Rhode Island            | 0  | 0                    | 0   | 0                      | 0           |  |  |
| South Carolina          | 0  | 0                    | 0   | 0                      | 0           |  |  |
| South Dakota            | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Tennessee               | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Texas                   | 407,522                                      | 0                    | 0   | 0                      | 407,522     |  |  |
| Utah<br>Vermont         | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Virginia                | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Washington              | 0  | 0                    | 0   | 0                      | 0           |  |  |
| West Virginia           | 0  | Ö                    | 0   | 0                      | 0           |  |  |
| Wisconsin               | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Wyoming                 | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Other                   | 0  | 0                    | 0   | 0                      | 0           |  |  |
| Total                   | 12,674,509                                   | 3,853,335            | 0   | 0                      | 16,527,844  |  |  |
|                         |  |                      |     |                        |             |  |  |

| Summary:                      |             |
|-------------------------------|-------------|
| GA Covered Obligations        | 17,074,665  |
| Add:                          |             |
| GA claims incurred directly   | 18,066      |
| GA expenses incurred directly | 406,240     |
| NOLHGA expenses               | 558,230     |
| Remaining Inforce estimate    | 0           |
| Less:                         |             |
| Estate/other distributions    | 0           |
| Other adjustments             | (1,329,839) |
| Ceding commissions/           |             |
| policy enhancements           | 711,825     |
| Other recoveries (litigation, |             |
| estate distributions, etc.)   | 2,147,371   |
| Adjusted GA Costs             | 16,527,844  |
| Per State breakdown           | 16,527,844  |

| Life |  | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |  |                         | Unallocated Annuity                    |                         |  |                         |
|------|--|---|--|-------------------------|--|-------------------------|--|-------------------------|
|      | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|      |  |   |  |                         |  |                         |  |                         |
|      | 959,087                                | 0   | 402,992                                | 0                       | 52,921                                 | 0                       | 0                                      | 0                       |
|      | 4,320,000                              | 0   | 1,680,000                              | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 100,000                                | 0   | 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 475,086                                | 0   | 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 5,854,173                              | 0   | 2,082,992                              | 0                       | 52,921                                 | 0                       | 0                                      | 0                       |

|                           | Estimated Net Costs as of September 30, 2008 |                      |            |                        |             |  |
|---------------------------|--|----------------------|------------|------------------------|-------------|--|
|                           | Life   | Allocated<br>Annuity | A&H        | Unallocated<br>Annuity | Total       |  |
| Alabama                   | 15,170                                       | 0                    | 2,703      | 0                      | 17,873      |  |
| Alaska                    | 0  | 0                    | 0          | 0                      | 0           |  |
| Arizona                   | 0  | 0                    | 0          | 0                      | 0           |  |
| Arkansas                  | 0  | 0                    | 0          | 0                      | 0           |  |
| California                | 0  | 0                    | 0          | 0                      | 0           |  |
| Colorado                  | 0  | 0                    | 0          | 0                      | 0           |  |
| Connecticut<br>Delaware   | 0<br>6,717                                   | 0                    | 0          | 0                      | 0<br>6,717  |  |
| Dist. of Columbia         | 6,717  | 0                    | 0          | 0                      | 6,717       |  |
| Florida                   | 119,642                                      | 15,600               | 143,219    | 0                      | 278.461     |  |
| Georgia                   | 56,052                                       | 23,166               | 25,183     | 0                      | 104,401     |  |
| Hawaii                    | 0  | 0                    | 0          | Ō                      | 0           |  |
| Idaho                     | 0  | 0                    | 0          | 0                      | 0           |  |
| Illinois                  | 0  | 0                    | 0          | 0                      | 0           |  |
| Indiana                   | 27,705                                       | 0                    | 10,825     | 0                      | 38,530      |  |
| Iowa                      | 0  | 0                    | 0          | 0                      | 0           |  |
| Kansas                    | 0  | 0                    | 0          | 0                      | 0           |  |
| Kentucky                  | 0  | 0                    | 73,086     | 0                      | 73,086      |  |
| Louisiana<br>Maine        | 0  | 0                    | 0          | 0                      | 0           |  |
| Maryland                  | 23,146                                       | 0                    | 532        | 0                      | 23,678      |  |
| Massachusetts             | 23,140                                       | 0                    | 0          | 0                      | 23,078      |  |
| Michigan                  | 0  | 0                    | 0          | 0                      | 0           |  |
| Minnesota                 | 0  | 0                    | 0          | 0                      | 0           |  |
| Mississippi               | 0  | 0                    | 0          | 0                      | 0           |  |
| Missouri                  | 6,100  | 995                  | 1,061      | 0                      | 8,156       |  |
| Montana                   | 0  | 0                    | 0          | 0                      | 0           |  |
| Nebraska                  | 0  | 0                    | 0          | 0                      | 0           |  |
| Nevada                    | 0  | 0                    | 0          | 0                      | 0           |  |
| New Hampshire             | 0  | 0                    | 0          | 0                      | 0           |  |
| New Jersey<br>New Mexico  | 0  | 0                    | 0          | 0                      | 0           |  |
| New York                  | 0  | 0                    | 0          | 0                      | 0           |  |
| North Carolina            | (10,372)                                     | 0                    | 0          | 0                      | (10,372)    |  |
| North Dakota              | (10,012)                                     | 0                    | 0          | 0                      | (10,012)    |  |
| Ohio                      | 0  | 0                    | 0          | 0                      | 0           |  |
| Oklahoma                  | 20,431                                       | 1,111                | 1,689      | 0                      | 23,231      |  |
| Oregon                    | 0  | 0                    | 0          | 0                      | 0           |  |
| Pennsylvania              | 38,686                                       | 351                  | 845        | 0                      | 39,882      |  |
| Puerto Rico               | 2,376  | 0                    | 0          | 0                      | 2,376       |  |
| Rhode Island              | 0  | 0                    | 0          | 0                      | 0           |  |
| South Carolina            | 225,125                                      | 11,012               | 0          | 0                      | 236,137     |  |
| South Dakota<br>Tennessee | 0<br>14,967                                  | 0                    | 0<br>1,018 | 0                      | 0<br>15,985 |  |
| Tennessee                 | 91,104                                       | 0                    | 1,016      | 0                      | 91,104      |  |
| Utah                      | 0  | 0                    | 0          | 0                      | 91,104      |  |
| Vermont                   | 0  | 0                    | 0          | 0                      | 0           |  |
| Virginia                  | 52,786                                       | 408                  | 2,542      | 0                      | 55,736      |  |
| Washington                | 0  | 0                    | 0          | 0                      | 0           |  |
| West Virginia             | 635,678                                      | 24,591               | 122,856    | 0                      | 783,124     |  |
| Wisconsin                 | 0  | 0                    | 0          | 0                      | 0           |  |
| Wyoming                   | 0  | 0                    | 0          | 0                      | 0           |  |
| Other                     | 0  | 0                    | 0          | 0                      | 0           |  |
| Total                     | 1,325,312                                    | 77,233               | 385,559    | 0                      | 1,788,104   |  |
|                           |  |                      |            |                        |             |  |

| Summary:   |   |
|--|---|
| GA Covered Obligations   | 5,527,856                                     |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 10,708,170<br>3,311,759<br>357,676<br>0       |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 858,110<br>(321,160)<br>418,260<br>17,162,147 |
| Adjusted GA Costs<br>Per State breakdown   | 1,788,104<br>1,788,104                        |

|   | Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |  | Unallocated Annuity     |  |                         |
|---|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
|   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|   | 0                                      | 0                       | 0   | 0                       | 202,000                                | 0                       | 0                                      | 0                       |
|   | 0                                      | 0                       | 0   | 0                       | 100,000                                | 0                       | 0                                      | 0                       |
| П | 505.000                                | 0                       | 05.000  | 0                       | 4 000 000                              | 0                       | 0                                      |                         |
| П | 535,000                                |                         | 65,000  |                         | 4,900,000                              |                         | 0                                      | 0                       |
|   | 172,000                                | 0                       | 72,000  | 739                     | 1,200,000                              | 0                       |  |                         |
|   | 0                                      | 0                       | 0   | 0                       | 590,456                                | 0                       | 0                                      | 0                       |
|   | 2,378,202                              | 1,606,906               | 0   | 0                       | 374,000                                | 175,940                 | 0                                      | 0                       |
|   | 400,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 25,000                                 | 0                       | 0   | 0                       | 25,000                                 | 0                       | 0                                      | 0                       |
|   | 40,000                                 | 17,600                  | 0   | 0                       | 210,000                                | 92,400                  | 0                                      | 0                       |
|   | 249,570                                | 0                       | 0   | 0                       | 750,420                                | 0                       | 0                                      | 0                       |
|   | 200,000<br>65,397                      | 0<br>151,779            | 0   | 0                       | 53,000<br>1,359,712                    | 0<br>1,266,260          | 0                                      | 0<br>0                  |
|   | 560,269                                | 260,000                 | 4,588   | 8,000                   | 333,201                                | 383,000                 | 0                                      | 0                       |
|   | 606,438                                | 128,826                 | 73,076  | 140,773                 | 3,240,504                              | 3,765,849               | 0                                      | 0                       |
|   | 5,231,876                              | 2,165,111               | 214,664   | 149,512                 | 13,338,293                             | 5,683,449               | 0                                      | 0                       |

|                                | Estimated Net Costs as of September 30, 2008 |                        |     |                        |                         |  |
|--------------------------------|--|------------------------|-----|------------------------|-------------------------|--|
|                                | Life   | Allocated<br>Annuity   | A&H | Unallocated<br>Annuity | Total                   |  |
| Alabama                        | 42,364                                       | 335,102                | 0   | 0                      | 377,465                 |  |
| Alaska                         | 31,995                                       | 212,670                | 0   | 0                      | 244,666                 |  |
| Arizona                        | 385,106                                      | 1,113,846              | 0   | 0                      | 1,498,952               |  |
| Arkansas                       | 65,047                                       | 358,110                | 0   | 0                      | 423,157                 |  |
| California                     | 0  | 0                      | 0   | 0                      | 0                       |  |
| Colorado                       | 0  | 0                      | 0   | 0                      | 0                       |  |
| Connecticut                    | 0  | 0                      | 0   | 0                      | 0                       |  |
| Delaware<br>Dist. of Columbia  | 65,138<br>0                                  | 251,494<br>0           | 0   | 0                      | 316,631<br>0            |  |
| Florida                        | 5,387,387                                    | 12,420,188             | 0   | 0                      | 17,807,575              |  |
| Georgia                        | 319,674                                      | 1,218,829              | 0   | 0                      | 1,538,503               |  |
| Hawaii                         | 0 0  | 1,210,029              | 0   | 0                      | 1,556,505               |  |
| Idaho                          | 59.486                                       | 441.362                | 0   | 0                      | 500.847                 |  |
| Illinois                       | 2,415,136                                    | 7,984,448              | 0   | Ō                      | 10,399,584              |  |
| Indiana                        | 1,450,172                                    | 3,964,716              | 0   | 0                      | 5,414,888               |  |
| Iowa                           | 1,361,800                                    | 2,753,352              | 0   | 0                      | 4,115,151               |  |
| Kansas                         | 375,445                                      | 1,585,074              | 0   | 0                      | 1,960,518               |  |
| Kentucky                       | 255,178                                      | 809,990                | 0   | 0                      | 1,065,167               |  |
| Louisiana                      | 0  | 0                      | 0   | 0                      | 0                       |  |
| Maine                          | 0  | 0                      | 0   | 0                      | 0                       |  |
| Maryland                       | 161,912                                      | 2,214,556              | 0   | 0                      | 2,376,468               |  |
| Massachusetts<br>Michigan      | 62,175<br>2.364.791                          | 2,936,404<br>6,750,373 | 0   | 0                      | 2,998,579<br>9,115,164  |  |
| Minnesota                      | 2,364,791                                    | 0,750,373              | 0   | 0                      | 9,115,164               |  |
| Mississippi                    | 20.481                                       | 276,385                | 0   | 0                      | 296,866                 |  |
| Missouri                       | 616,942                                      | 3,737,047              | 0   | 0                      | 4,353,989               |  |
| Montana                        | 272,494                                      | 243,738                | ő   | Ö                      | 516,232                 |  |
| Nebraska                       | 451,067                                      | 1,416,259              | 0   | 0                      | 1,867,326               |  |
| Nevada                         | 12,503                                       | 236,929                | 0   | 0                      | 249,432                 |  |
| New Hampshire                  | 0  | 0                      | 0   | 0                      | 0                       |  |
| New Jersey                     | 0  | 0                      | 0   | 0                      | 0                       |  |
| New Mexico                     | 67,773                                       | 200,644                | 0   | 0                      | 268,417                 |  |
| New York                       | 0  | 0                      | 0   | 0                      | 0                       |  |
| North Carolina<br>North Dakota | 406,981                                      | 3,042,518<br>936,105   | 0   | 0                      | 3,449,499               |  |
| Ohio                           | 169,807<br>2,075,605                         | 9,027,284              | 0   | 0                      | 1,105,912<br>11,102,888 |  |
| Oklahoma                       | 797,544                                      | 775,439                | 0   | 0                      | 1,572,983               |  |
| Oregon                         | 253.322                                      | 877,773                | 0   | 0                      | 1,131,095               |  |
| Pennsylvania                   | 542,634                                      | 6,565,445              | ő   | Ö                      | 7,108,079               |  |
| Puerto Rico                    | 0  | 142                    | 0   | 0                      | 142                     |  |
| Rhode Island                   | 0  | 0                      | 0   | 0                      | 0                       |  |
| South Carolina                 | 247,743                                      | 1,098,214              | 0   | 0                      | 1,345,958               |  |
| South Dakota                   | 176,344                                      | 507,768                | 0   | 0                      | 684,112                 |  |
| Tennessee                      | 492,672                                      | 828,029                | 0   | 0                      | 1,320,701               |  |
| Texas                          | 420,482                                      | 3,650,205              | 0   | 0                      | 4,070,687               |  |
| Utah                           | 103,721                                      | 508,004                | 0   | 0                      | 611,725                 |  |
| Vermont                        | 2,144  | 130,677                | 0   | 0                      | 132,820                 |  |
| Virginia<br>Washington         | 133,240<br>503,879                           | 2,822,620<br>1,077,696 | 0   | 0                      | 2,955,860<br>1,581,574  |  |
| West Virginia                  | 27,336                                       | 191,303                | 0   | 0                      | 218,639                 |  |
| Wisconsin                      | 112,011                                      | 519,816                | 0   | 0                      | 631,827                 |  |
| Wyoming                        | 74,791                                       | 104,022                | ő   | ő                      | 178,813                 |  |
| Other                          | 0  | 0                      | 0   | 0                      | 0                       |  |
| Total                          | 22,784,319                                   | 84,124,573             | 0   | 0                      | 106,908,892             |  |
|                                |  |                        |     |                        |                         |  |

| Summary:   |   |
|--|---|
| GA Covered Obligations   | 600,117,018                                   |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>0<br>4,485,997<br>0                      |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 269,312,049<br>151,440,726<br>0<br>76,941,348 |
| Adjusted GA Costs<br>Per State breakdown   | 106,908,892<br>106,908,892                    |

| Life                                   |                         |  | alled (Billed) or R<br>d Annuity | Refunded as of De                      | ecember 31, 2007<br>&H  | Unallocat                              | Unallocated Annuity     |  |  |
|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|--|--|
|  | ie                      |  | 1 Killiu.cy                      |  | XII.                    |  | au Aminany              |  |  |
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |  |
| 380,000                                | 0                       | 302,720                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 80,878                                 | 14,180                  | 566,741                                | 121,990                          | 0                                      | 0                       | 2,000                                  | 0                       |  |  |
| 559,164                                | 0                       | 3,944,426                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 1,149,754                              | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 25,200                                 | 0                       | 44,800                                 | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 209,250                                | 0                       | 627,750                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 13,095,654                             | 0                       | 26,446,748                             | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 1,064,376                              | 0                       | 3,444,406                              | 63,866                           | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 143,772                                | 0                       | 1,411,228                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 6,250,000                              | 2,700,000               | 22,000,000                             | 9,150,000                        | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 1,400,894                              | 0                       | 2,499,899                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 2,356,028                              | 0                       | 6,511,318                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 675,000                                | 0                       | 2,950,000                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 734,080                                | 230,086                 | 2,171,198                              | 636,094                          | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 1,031,000                              | 0                       | 4,319,000                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 275,000                                | 0                       | 7,235,000                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 5,400,000                              | 1,980,000               | 15,300,000                             | 3,400,000                        | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 134,576                                | 0                       | 764,463                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 1,502,267                              | 0                       | 7,950,910                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 1,580,000                              | 0                       | 484,000                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 1,723,246                              | 0                       | 3,764,563                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 49,500                                 | 0                       | 649,800                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 100,000                                | 0                       | 301,563                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 1,050,000                              | 361,000                 | 7,950,000                              | 2,739,000                        | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 455,036                                | 0                       | 2,567,241                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 2,865,000                              | 0                       | 12,435,000                             | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 2,250,225                              | 688,600                 | 1,790,500                              | 661,400                          | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 269,155                                | 0                       | 862,577                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 9,300                                  | 0                       | 16,990,700                             | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 330,000                                | 0                       | 2,420,000                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 1,157,792                              | 958,991                 | 2,614,740                              | 1,767,139                        | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 565,000                                | 0                       | 935,000                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 9,411,167                              | 2,959,943               | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 275,261                                | 0                       | 1,349,739                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 4,000                                  | 0                       | 265,000                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 333,529                                | 0                       | 7,336,036                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 688,258                                | 0                       | 2,020,070                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 109,516<br>300,000                     | 2,286<br>0              | 575,004<br>1,500,000                   | 342,380<br>0                     | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 132,853                                | 0                       | 1,500,000                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |  |
| 20 405 724                             | 0.005.006               | 175 404 050                            | 12 004 000                       | 0                                      | 0                       | 2.000                                  | 0                       |  |  |
| 60,125,731                             | 9,895,086               | 175,491,859                            | 18,881,869                       | 0                                      | 0                       | 2,000                                  | 0                       |  |  |

|                       | Estimated Net Costs as of September 30, 2006 |                      |     |                        |                         |  |
|-----------------------|--|----------------------|-----|------------------------|-------------------------|--|
|                       | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total                   |  |
| Alabama               | 575,027                                      | 244,940              | 0   | 0                      | 819,967                 |  |
| Alaska                | (4,589)                                      | 0                    | 0   | 0                      | (4,589)                 |  |
| Arizona               | 1,384,989                                    | 77,792               | 0   | 0                      | 1,462,781               |  |
| Arkansas              | 518,912                                      | 0                    | 0   | 0                      | 518,912                 |  |
| California            | 9,803,863                                    | 4,610,268            | 0   | 0                      | 14,414,131              |  |
| Colorado              | 0  | 0                    | 0   | 0                      | 0                       |  |
| Connecticut           | 0  | 0                    | 0   | 0                      | 0                       |  |
| Delaware              | 45,321                                       | 59,911               | 0   | 231,790                | 337,022                 |  |
| Dist. of Columbia     | 0  | 0                    | 0   | 0                      | 0                       |  |
| Florida               | 2,473,604                                    | 1,753,983            | 0   | 0                      | 4,227,587               |  |
| Georgia               | 1,193,792                                    | 0                    | 0   | 110,397                | 1,304,188               |  |
| Hawaii                | 68,232                                       | 0                    | 0   | 0                      | 68,232                  |  |
| Idaho                 | 130,817                                      | 0                    | 0   | 0                      | 130,817                 |  |
| Illinois              | 13,173,624                                   | 3,310,499            | 0   | 2,428,783              | 18,912,907              |  |
| Indiana               | 1,232,768                                    | 80,305               | 0   | 0                      | 1,313,073               |  |
| lowa                  | 1,318,789                                    | 100,156              | 0   | 0                      | 1,418,944               |  |
| Kansas                | 206,992                                      | 233,832              | 0   | 0                      | 440,824                 |  |
| Kentucky              | 463,046                                      | 16,294               | 0   | 0                      | 479,339                 |  |
| Louisiana             | (0)  | 0                    | 0   | 0                      | (0)                     |  |
| Maine                 | 91,095                                       | 0                    | 0   | 63,527                 | 154,622                 |  |
| Maryland              | (0)  | 0                    | 0   | 0                      | (0)                     |  |
| Massachusetts         | 1,597,292                                    | 1,623,648            | 0   | 3,488,696              | 1,597,292<br>10,264,564 |  |
| Michigan<br>Minnesota | 5,152,219                                    | 63,781               | 0   | 2,511,960              | 2,575,741               |  |
| Mississippi           | (0)<br>275,956                               | 17,539               | 0   | 2,311,900              | 293,495                 |  |
| Missouri              | 542,969                                      | 184.122              | 0   | 0                      | 727,091                 |  |
| Montana               | 242,360                                      | 115,185              | 0   | 0                      | 357,545                 |  |
| Nebraska              | 1,175,453                                    | 118,869              | 0   | 0                      | 1,294,322               |  |
| Nevada                | 113,150                                      | 15,750               | 0   | 0                      | 128,900                 |  |
| New Hampshire         | 387,560                                      | 146,757              | 0   | 606,587                | 1,140,903               |  |
| New Jersey            | 7,666,402                                    | 1,532,806            | 0   | 3,475,887              | 12,675,095              |  |
| New Mexico            | 208,514                                      | 48,565               | Ö   | 0                      | 257,079                 |  |
| New York              | 0  | 0                    | 0   | 0                      | 0                       |  |
| North Carolina        | 3,052,166                                    | 343,417              | 0   | 220,573                | 3,616,155               |  |
| North Dakota          | 140,059                                      | 19,002               | 0   | 0                      | 159,061                 |  |
| Ohio                  | 3,581,842                                    | 314,939              | 0   | 480,898                | 4,377,679               |  |
| Oklahoma              | 409,294                                      | 257,549              | 0   | 0                      | 666,843                 |  |
| Oregon                | 489,963                                      | 3,301                | 0   | 0                      | 493,264                 |  |
| Pennsylvania          | 4,843,599                                    | 771,808              | 0   | 1,537,578              | 7,152,984               |  |
| Puerto Rico           | 0  | 0                    | 0   | 0                      | 0                       |  |
| Rhode Island          | 335,691                                      | 0                    | 0   | 0                      | 335,691                 |  |
| South Carolina        | 843,062                                      | 200,262              | 0   | 0                      | 1,043,324               |  |
| South Dakota          | 131,884                                      | 0                    | 0   | 0                      | 131,884                 |  |
| Tennessee             | 588,578                                      | 14,040               | 0   | 0                      | 602,618                 |  |
| Texas                 | 4,934,507                                    | 1,144,505            | 0   | 2,826,389              | 8,905,401               |  |
| Utah                  | 339,969                                      | 69,266               | 0   | 73                     | 409,308                 |  |
| Vermont               | 48,499                                       | 2,806                | 0   | 0                      | 51,306                  |  |
| Virginia              | 757,033                                      | 5,752                | 0   | 0                      | 762,785                 |  |
| Washington            | 897,631                                      | 220,688              | 0   | 0                      | 1,118,318               |  |
| West Virginia         | 94,120                                       | 1,051                | 0   | 0                      | 95,171                  |  |
| Wisconsin             | 200,472                                      | 198,680              | 0   | 0                      | 399,151                 |  |
| Wyoming               | 125,999                                      | 13,572               | 0   | 0                      | 139,571                 |  |
| Other                 | 0  | 0                    | 0   | 0                      | 0                       |  |
| Total                 | 71,852,524                                   | 17,935,640           | 0   | 17,983,136             | 107,771,299             |  |
|                       |  |                      |     |                        |                         |  |

Estimated Net Costs as of September 30, 2008

| Summary:   |   |
|--|---|
| GA Covered Obligations   | 72,462,458                                |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 79,125,416<br>4,933,933<br>2,896,944<br>0 |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>(1,818,283)<br>370,225<br>53,095,510 |
| Adjusted GA Costs<br>Per State breakdown   | 107,771,299<br>107,771,299                |

|     | Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |  |                         | Unallocated Annuity                    |                         |  |
|-----|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|--|
|     | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
|     | 1,419,000                              | 0                       | 15,909  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| ıl  | 68,158                                 | 41,500                  | 0   | Ö                       | 1,000                                  | Ō                       | 0                                      | Ō                       |  |
|     | 1,251,703                              | 0                       | 44,673  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| Ш   | 669,513                                | 0                       | 0   | Ö                       | 0                                      | 0                       | 0                                      | Ō                       |  |
|     | 17,000,000                             | 5,415,000               | 7,800,000   | 8,413,000               | 270,000                                | 0                       | 0                                      | 0                       |  |
|     | 82,000                                 | 0                       | 418,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 2,300,000                              | 0                       | 1,000,000   | 0                       | 1,300,000                              | 0                       | 0                                      | 0                       |  |
| Ш   | 1,630,072                              | 0                       | 0   | 0                       | 0                                      | 0                       | 157,061                                | (1,771)                 |  |
| Ш   | 0                                      | 19,697                  | 0   | 0                       | 121,409                                | 0                       | 0                                      | 0                       |  |
|     | 275,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| Ш   | 15,189,000                             | 7,787,461               | 6,029,000   | 2,127,010               | 200,000                                | 221,540                 | 15,925,000                             | 10,987,367              |  |
| П   | 1,004,167                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 1,199,870                              | 0                       | 436,704   | 0                       | 0                                      | 0                       | 1,040,000                              | 0                       |  |
|     | 450,000                                | 0                       | 300,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 643,875                                | 150,000                 | 11,600  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 230,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| Ш   | 2,000,000                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| Ш   | 4,100,000                              | 900,647                 | 2,500,000   | 0                       | 0                                      | 0                       | 10,300,000                             | 4,497,170               |  |
| ۱ ۱ | 447,000                                | 353,520                 | 3,170,000   | 2,592,480               | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 368,000                                | 0                       | 32,000  | 2,002,400               | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 1,650,000                              | 0                       | 353,704   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 429,300                                | 0                       | 56,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 1,639,125                              | 137,750                 | 102,116   | 7,250                   | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 213,900                                | 137,730                 | 9,500   | 7,230                   | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 1,283,000                              | 250,000                 | 1,217,000   | 550,000                 | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 4,800,000                              | 3,064,806               | 488,522   | 2,500,000               | 0                                      | 0                       | 11,404,352                             | 0                       |  |
|     | 260,000                                | 0                       | 55,263  | 2,300,000               | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 5,044,000                              | 533,500                 | 156,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 192,600                                | 0                       | 16,600  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 3,500,000                              | 0                       | 200,000   | 0                       | 0                                      | 0                       | 3,000,000                              | 0                       |  |
|     | 768,000                                | 160,000                 | 432,000   | 90,000                  | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 619,914                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 4,460,640                              | 0                       | 5,736,310   | 0                       | 803,050                                | 0                       | 0                                      | 0                       |  |
|     | 14,808                                 | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 427,727                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 928,000                                | 0                       | 72,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 181,962                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 800,000                                | 0                       | 15,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 7,943,606                              | 2,763,534               | 3,266,771   | 1,029,680               | 1,337,174                              | 421,520                 | 0                                      | 0                       |  |
|     | 591,592                                | 0                       | 97,832  | 0                       | 250                                    | 0                       | 0                                      | 0                       |  |
|     | 81,000                                 | 0                       | 6,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 2,000,000                              | 1,677,595               | 85,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 1,175,000                              | 315,235                 | 400,000   | 288,326                 | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 157,506                                | 86,553                  | 101,999   | 24,519                  | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 420,000                                | 0                       | 320,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 150,150                                | 0                       | 200,600   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
|     | 90,059,188                             | 23,656,798              | 35,146,103  | 17,622,265              | 4,032,883                              | 643,060                 | 41,826,413                             | 15,482,766              |  |

|                               | Estimated Net Costs as of September 30, 2008 |                      |     |                        |                  |  |
|-------------------------------|--|----------------------|-----|------------------------|------------------|--|
|                               | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total            |  |
| Alabama                       | 1,404  | 0                    | 0   | 0                      | 1,404            |  |
| Alaska                        | 602  | 0                    | 0   | 0                      | 602              |  |
| Arizona                       | 81,905                                       | 49,016               | 0   | 0                      | 130,921          |  |
| Arkansas                      | 13,465                                       | 12,621               | 0   | 0                      | 26,086           |  |
| California                    | 158,523                                      | 22,850               | 0   | 0                      | 181,372          |  |
| Colorado                      | 9,497  | 4,431                | 0   | 0                      | 13,928           |  |
| Connecticut                   | 1,381  | 6,370                | 0   | 0                      | 7,751            |  |
| Delaware<br>Dist. of Columbia | (300)  | 0                    | 0   | 0                      | (300)            |  |
| Florida                       | 30,266                                       | 40.484               | 0   | 0                      | 70,750           |  |
| Georgia                       | 11,027                                       | 929                  | 0   | 0                      | 11,955           |  |
| Hawaii                        | 1,877  | 0                    | 0   | 0                      | 1,877            |  |
| Idaho                         | 5,309  | 5,473                | 0   | 0                      | 10,782           |  |
| Illinois                      | 0  | 0                    | 0   | 0                      | 0                |  |
| Indiana                       | 152,126                                      | 431,212              | 0   | 0                      | 583,337          |  |
| lowa                          | 0  | 0                    | 0   | 0                      | 0                |  |
| Kansas                        | 2,860  | 1,646                | 0   | 0                      | 4,507            |  |
| Kentucky                      | (899)  | (419)                | 0   | 0                      | (1,318)          |  |
| Louisiana<br>Maine            | 2,651  | 0                    | 0   | 0                      | 2,651            |  |
|                               | 0<br>(23)                                    | 0<br>(24)            | 0   | 0                      | 0<br>(48)        |  |
| Maryland<br>Massachusetts     | (23)   | (24)                 | 0   | 0                      | (46)             |  |
| Michigan                      | 118  | 0                    | 0   | 0                      | 118              |  |
| Minnesota                     | 1,728  | 6,784                | 0   | 0                      | 8,512            |  |
| Mississippi                   | 0  | 0                    | 0   | 0                      | 0                |  |
| Missouri                      | 131,119                                      | 28,365               | 0   | 0                      | 159,485          |  |
| Montana                       | 710  | 0                    | 0   | 0                      | 710              |  |
| Nebraska                      | 550  | 0                    | 0   | 0                      | 550              |  |
| Nevada                        | 1,782  | 122                  | 0   | 0                      | 1,904            |  |
| New Hampshire                 | 0  | 0                    | 0   | 0                      | 0                |  |
| New Jersey<br>New Mexico      | 0  | 0                    | 0   | 0                      | 0                |  |
| New York                      | 14,755<br>0                                  | 0                    | 0   | 0                      | 14,755<br>0      |  |
| North Carolina                | 936  | 6,229                | 0   | 0                      | 7,166            |  |
| North Dakota                  | 818  | 0,229                | 0   | 0                      | 818              |  |
| Ohio                          | 1.864  | 2,086                | 0   | 0                      | 3,950            |  |
| Oklahoma                      | 12,147                                       | 4,518                | Ō   | Ō                      | 16,665           |  |
| Oregon                        | 1,320  | 145                  | 0   | 0                      | 1,465            |  |
| Pennsylvania                  | 152  | 0                    | 0   | 0                      | 152              |  |
| Puerto Rico                   | 0  | 0                    | 0   | 0                      | 0                |  |
| Rhode Island                  | 0  | 0                    | 0   | 0                      | 0                |  |
| South Carolina                | 2,522  | 12                   | 0   | 0                      | 2,534            |  |
| South Dakota                  | 1,025  | 0                    | 0   | 0                      | 1,025            |  |
| Tennessee<br>Texas            | 284<br>438,549                               | 1,692<br>26,253      | 0   | 0                      | 1,976<br>464,802 |  |
| Utah                          | 436,549<br>834                               | 1,388                | 0   | 0                      | 2,222            |  |
| Vermont                       | 6.850  | 0                    | 0   | 0                      | 6.850            |  |
| Virginia                      | 2,294  | 56,470               | 0   | 0                      | 58,764           |  |
| Washington                    | 7,145  | 0                    | Ö   | ő                      | 7,145            |  |
| West Virginia                 | 713  | 0                    | 0   | 0                      | 713              |  |
| Wisconsin                     | 3,584  | 0                    | 0   | 0                      | 3,584            |  |
| Wyoming                       | 0  | 13                   | 0   | 0                      | 13               |  |
| Other                         | 0  | 0                    | 0   | 0                      | 0                |  |
| Total                         | 1,103,472                                    | 708,666              | 0   | 0                      | 1,812,138        |  |
|                               |  |                      |     |                        |                  |  |

| Summary:  |  |
|---|--|
| GA Covered Obligations  | 12,183,752                               |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate   | 25,081<br>318,423<br>331,862<br>0        |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (ilitigation, estate distributions, etc.) | 0<br>(406,387)<br>1,953,369<br>9,499,998 |
| Adjusted GA Costs<br>Per State breakdown  | 1,812,138<br>1,812,138                   |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |  | Unallocated Annuity     |  |                         |
|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 61,927<br>1,393,120                    | 0                       | 0<br>206,880  | 0 0                     | 0 0                                    | 0                       | 0 0                                    | 0                       |
|  |                         |   |                         |  |                         |  |                         |
| 0                                      | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 99,000                                 | 0                       | 1,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 2,898,033                              | 475,000                 | 0   | 0                       | 152,528                                | 25,000                  | 0                                      | 0                       |
| 2,800<br>39,000                        | 0                       | 70,000<br>0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 4,493,880                              | 475,000                 | 277,880   | 0                       | 152,528                                | 25,000                  | 0                                      | 0                       |

|                                | Estimated Net Costs as of September 30, 2008 |                      |        |                        |                  |  |
|--------------------------------|--|----------------------|--------|------------------------|------------------|--|
|                                | Life   | Allocated<br>Annuity | A&H    | Unallocated<br>Annuity | Total            |  |
| Alabama                        | 42,996                                       | 80,927               | 0      | 0                      | 123,922          |  |
| Alaska                         | 0  | 0                    | 0      | 0                      | 0                |  |
| Arizona                        | 6,696  | 16,809               | 0      | 0                      | 23,505           |  |
| Arkansas                       | 382  | 19,462               | 0      | 0                      | 19,844           |  |
| California                     | 83,412                                       | 38,240               | 0      | 0                      | 121,652          |  |
| Colorado                       | 15,498                                       | 14,193               | 0      | 0                      | 29,690           |  |
| Connecticut                    | 0  | 0                    | 0      | 0                      | 0                |  |
| Delaware                       | 1,741  | 1,420                | 0      | 0                      | 3,161            |  |
| Dist. of Columbia              | 0  | 0                    | 0      | 0                      | 0                |  |
| Florida                        | 303,897                                      | 439,873              | 0      | 0                      | 743,770          |  |
| Georgia                        | 84,431                                       | 1,336,277            | 0      | 0                      | 1,420,708        |  |
| Hawaii                         | 0  | 0                    | 0      | 0                      | 0                |  |
| Idaho                          | 0  | 0                    | 0      | 0                      | 0                |  |
| Illinois                       | 93,093                                       | 10,239               | 0      | 0                      | 103,333          |  |
| Indiana                        | 140  | 31,222               | 0      | 0                      | 31,362           |  |
| Iowa                           | 253  | 0                    | 0      | 0                      | 253              |  |
| Kansas                         | 2,100  | 4,164                | 0      | 0                      | 6,264            |  |
| Kentucky                       | 40,972                                       | 162,621              | 0      | 0                      | 203,593          |  |
| Louisiana                      | 107,641                                      | 37,528               | 0      | 0                      | 145,170          |  |
| Maine                          | 0  | 0                    | 0      | 0                      | 0                |  |
| Maryland                       | 26,787                                       | 61,320               | 0      | 0                      | 88,107           |  |
| Massachusetts                  | 0  | 0                    | 0      | 0                      | 0                |  |
| Michigan                       | 0  | 0                    | 0      | 0                      | 0                |  |
| Minnesota                      | 0  | 0                    | 0      | 0                      | 0                |  |
| Mississippi                    | 3,927  | 47,654               | 0      | 0                      | 51,581           |  |
| Missouri                       | 3,345  | 20,053               | 0      | 0                      | 23,399           |  |
| Montana                        | 0  | 0                    | 0      | 0                      | 0                |  |
| Nebraska                       | 0  | 0                    | 0      | 0                      | 0                |  |
| Nevada                         | 1,177  | 0                    | 0      | 0                      | 1,177            |  |
| New Hampshire                  | 0  | 0                    | 0      | 0                      | 0                |  |
| New Jersey<br>New Mexico       | 8,195<br>16.879                              | 53,089<br>0          | 0      | 0                      | 61,284<br>16,879 |  |
| New York                       | 10,079                                       | 0                    | 0      | 0                      | 16,679           |  |
| New York North Carolina        | 350.732                                      | 2,034,902            | 225    | 0                      | 2,385,860        |  |
| North Carolina<br>North Dakota | 350,732                                      | 2,034,902            | 225    | 0                      | 2,365,660        |  |
| Ohio                           | 51,264                                       | 256.251              | 0      | 0                      | 307.515          |  |
| Oklahoma                       | 110,488                                      | 33,733               | 0      | 0                      | 144,221          |  |
| Oregon                         | 6,559  | 14,020               | 0      | 0                      | 20,580           |  |
| Pennsylvania                   | 8,598  | 25,763               | 0      | 0                      | 34,361           |  |
| Puerto Rico                    | 0,590  | 25,765               | 0      | 0                      | 0                |  |
| Rhode Island                   | 0  | 0                    | 0      | 0                      | 0                |  |
| South Carolina                 | 1,590,727                                    | 4,325,867            | 0      | 0                      | 5,916,593        |  |
| South Dakota                   | 1,590,727                                    | 4,323,007            | 0      | 0                      | 50               |  |
| Tennessee                      | 18,914                                       | 1,483,802            | 0      | 0                      | 1,502,717        |  |
| Texas                          | 220,273                                      | 391,020              | 15,146 | 0                      | 626,440          |  |
| Utah                           | 0  | 52,129               | 0      | 0                      | 52,129           |  |
| Vermont                        | 0  | 02,123               | 0      | 0                      | 0                |  |
| Virginia                       | 313,212                                      | 1,001,881            | 763    | 0                      | 1,315,855        |  |
| Washington                     | 57,394                                       | 62                   | 0      | 0                      | 57,455           |  |
| West Virginia                  | 27,911                                       | 135,423              | 0      | 0                      | 163,334          |  |
| Wisconsin                      | 215  | 7,473                | 0      | 0                      | 7,688            |  |
| Wyoming                        | 0  | 0,473                | 0      | 0                      | 0 0              |  |
| Other                          | 0  | 0                    | 0      | 0                      | 0                |  |
| 001                            | 0  | O                    | 0      | O                      | ٥                |  |
| Total                          | 3,599,900                                    | 12,137,417           | 16,134 | 0                      | 15,753,451       |  |
| **                             | -,,-   |                      | -,     | •                      | -,,              |  |
|                                |  |                      |        |                        |                  |  |
|                                |  |                      |        |                        |                  |  |

| l | Summary:  |                          |
|---|---|--------------------------|
|   | GA Covered Obligations                                    | 67,641,600               |
|   | Add:  |                          |
|   | GA claims incurred directly GA expenses incurred directly | 382,611<br>994,265       |
|   | NOLHGA expenses   | 708,079                  |
| l | Remaining Inforce estimate                                | 0                        |
|   | Less:   |                          |
| ı | Estate/other distributions Other adjustments              | 46,001,672<br>(131,112)  |
|   | Ceding commissions/                                       | (131,112)                |
|   | policy enhancements                                       | 259,235                  |
| ۱ | Other recoveries (litigation, estate distributions, etc.) | 7,843,309                |
|   | ,   |                          |
| ı | Adjusted GA Costs Per State breakdown                     | 15,753,451<br>15,753,451 |
|   | i ei State breakdown                                      | 13,733,431               |

|   | Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |  | Unallocated Annuity     |  |                         |
|---|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
|   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| , | 59,000                                 | 0                       | 51,893  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 3,325                                  | 0                       | 5,932   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 47,114                                 | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| Ш | 125,483                                | 0                       | 57,507  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 25,480                                 | 0                       | 23,520  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 750                                    | 0                       | 1,750   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| Ш | 275,000                                | 0                       | 975,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 112,560                                | 0                       | 2,087,440   | 92,229                  | 0                                      | 0                       | 0                                      | 0                       |
|   | 60,000                                 | 0                       | 8,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 59,999                                 | 0                       | 280,671   | 50,000                  | 0                                      | 0                       | 0                                      | 0                       |
|   | 110,873                                | 0                       | 21,127  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 18,300                                 | 0                       | 53,700  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   |  |                         |   |                         |  |                         |  |                         |
|   | 100,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 450,000                                | 0                       | 2,550,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 70,000                                 | 0                       | 370,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 52,900                                 | Ü                       | 177,100   | Ü                       | Ü                                      | Ü                       | Ü                                      | Ü                       |
|   | 2,518,615                              | 0                       | 6,531,385   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 50,000                                 | 0                       | 2,450,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 523,717                                | 139,012                 | 407,272   | 108,114                 | 0                                      | 0                       | 0                                      | 0                       |
|   | 0                                      | 0                       | 47,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 368,136                                | 18,000                  | 1,104,909   | 47,000                  | 0                                      | 0                       | 0                                      | 0                       |
|   | 132,436                                | 139,679                 | 642,564   | 683,850                 | 0                                      | 0                       | 0                                      | 0                       |
|   |  |                         |   |                         |  |                         |  |                         |
|   | 5,163,688                              | 296,691                 | 17,846,770  | 981,193                 | 0                                      | 0                       | 0                                      | 0                       |

|   | Estimated Net Costs as of September 30, 2008 |  |                  |                        |   |  |
|---|--|--|------------------|------------------------|---|--|
|   | Life   | Allocated<br>Annuity                         | A&H              | Unallocated<br>Annuity | Total   |  |
| Alabama Alaska Arizona Arkansas California Colorado Connecticut Delaware Dist. of Columbia Florida Georgia Hawaii Idaho Illinois Indiana Iowa Kansas Kentucky Louisiana Maine Maryland Massachusetts Michigan Minnesota Mississippi Missouri Montana Nebraska New Hampshire New Jersey New Mexico New York North Carolina North Dakota Ohio Oklahoma Oregon Pennsylvania Puerto Rico Rhode Island South Dakota Tennessee Texas Utah Vermont Virginia Washington |  | Annuity  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |                  | Annuity                | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |  |
| West Virginia<br>Wisconsin<br>Wyoming<br>Other<br>Total   | 0<br>0<br>0<br>0                             | 0<br>0<br>0<br>0<br>19,626,888               | 0<br>0<br>0<br>0 | 0<br>0<br>0<br>0       | 0<br>0<br>0<br>0<br>19,626,888  |  |
|   |  |  |                  |                        |   |  |

| Summary:   |                                       |
|--|---------------------------------------|
| GA Covered Obligations   | 147,139,267                           |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate                | 5,573,245<br>3,273,317<br>22,159<br>0 |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, | 120,749,975<br>0<br>10,434,763        |
| estate distributions, etc.)  | 5,196,362                             |
| Adjusted GA Costs<br>Per State breakdown   | 19,626,888<br>19,626,888              |

|   | Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |  | Unallocated Annuity     |  |                         |
|---|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
|   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|   |  |                         |   |                         |  |                         |  |                         |
|   | 27,611,280                             | 20,999,761              | 22,525,117  | 11,243,274              | 11,732,231                             | 11,500,000              | 0                                      | 0                       |
| ; |  |                         |   |                         |  |                         |  |                         |
| , |  |                         |   |                         |  |                         |  |                         |
| ! |  |                         |   |                         |  |                         |  |                         |
| 1 |  |                         |   |                         |  |                         |  |                         |
|   |  |                         |   |                         |  |                         |  |                         |
|   |  |                         |   |                         |  |                         |  |                         |
|   |  |                         |   |                         |  |                         |  |                         |
|   |  |                         |   |                         |  |                         |  |                         |
|   |  |                         |   |                         |  |                         |  |                         |
|   |  |                         |   |                         |  |                         |  |                         |
|   |  |                         |   |                         |  |                         |  |                         |
|   |  |                         |   |                         |  |                         |  |                         |
|   |  |                         |   |                         |  |                         |  |                         |
|   |  |                         |   |                         |  |                         |  |                         |
|   |  |                         |   |                         |  |                         |  |                         |
|   |  |                         |   |                         |  |                         |  |                         |

11,732,231 11,500,000

22,525,117 11,243,274

27,611,280 20,999,761

|                             | Estimated Net Costs as of September 30, 2008 |                      |     |                        |                        |  |  |
|-----------------------------|--|----------------------|-----|------------------------|------------------------|--|--|
|                             | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total                  |  |  |
| Alabama                     | (206,560)                                    | (6,488)              | 0   | 0                      | (213,048)              |  |  |
| Alaska                      | 56,230                                       | 15,772               | 0   | 0                      | 72,002                 |  |  |
| Arizona                     | (275,464)                                    | 2,315                | 0   | 0                      | (273,149)              |  |  |
| Arkansas                    | (46,272)                                     | 4,343                | 0   | 0                      | (41,929)               |  |  |
| California                  | (353,854)                                    | 74,126               | 0   | 0                      | (279,728)              |  |  |
| Colorado                    | (122,558)                                    | 10,406               | 0   | 0                      | (112,152)              |  |  |
| Connecticut                 | (53,157)                                     | 1,520                | 0   | 0                      | (51,638)               |  |  |
| Delaware                    | (78,779)                                     | (621)                | 0   | 0                      | (79,400)               |  |  |
| Dist. of Columbia           | 33,622                                       | 20,752               | 0   | 0                      | 54,374                 |  |  |
| Florida                     | (982,915)                                    | (17,591)             | 0   | 0                      | (1,000,506)            |  |  |
| Georgia<br>Hawaii           | (305,694)<br>(66,797)                        | 3,019<br>(7,712)     | 0   | 0                      | (302,675)<br>(74,508)  |  |  |
| Idaho                       | (317,686)                                    | (2,031)              | 0   | 0                      | (319,717)              |  |  |
| Illinois                    | (404,156)                                    | (6,654)              | 0   | 0                      | (410,810)              |  |  |
| Indiana                     | (471,680)                                    | 88,757               | 0   | 0                      | (382,923)              |  |  |
| lowa                        | (14,597)                                     | 12,586               | 0   | 0                      | (2,011)                |  |  |
| Kansas                      | (198,950)                                    | 9,150                | 0   | 0                      | (189,801)              |  |  |
| Kentucky                    | (1,040,225)                                  | (188,411)            | 0   | 0                      | (1,228,636)            |  |  |
| Louisiana                   | (190,152)                                    | (315)                | Ō   | Ō                      | (190,467)              |  |  |
| Maine                       | (35,731)                                     | 517                  | 0   | 0                      | (35,214)               |  |  |
| Maryland                    | (189,857)                                    | (3,792)              | 0   | 0                      | (193,649)              |  |  |
| Massachusetts               | (144,918)                                    | 871                  | 0   | 0                      | (144,047)              |  |  |
| Michigan                    | (489,232)                                    | 17,477               | 0   | 0                      | (471,755)              |  |  |
| Minnesota                   | (89,984)                                     | (9,434)              | 0   | 0                      | (99,418)               |  |  |
| Mississippi                 | 17,546                                       | 5,804                | 0   | 0                      | 23,350                 |  |  |
| Missouri                    | (336,472)                                    | (18,027)             | 0   | 0                      | (354,500)              |  |  |
| Montana                     | (194,527)                                    | 7,766                | 0   | 0                      | (186,761)              |  |  |
| Nebraska                    | (49,904)                                     | 23,917               | 0   | 0                      | (25,986)               |  |  |
| Nevada                      | (66,477)                                     | 4,763                | 0   | 0                      | (61,713)               |  |  |
| New Hampshire<br>New Jersey | 4,690<br>(88,972)                            | (843)<br>960         | 0   | 0                      | 3,847<br>(88,012)      |  |  |
| New Mexico                  | (116,449)                                    | (15,430)             | 0   | 0                      | (131,879)              |  |  |
| New York                    | 62,422                                       | (13,430)             | 0   | 0                      | 62,422                 |  |  |
| North Carolina              | (654,222)                                    | (28,222)             | Ö   | 0                      | (682,444)              |  |  |
| North Dakota                | (233,407)                                    | (575)                | 0   | 0                      | (233,982)              |  |  |
| Ohio                        | (750,322)                                    | 11,226               | 0   | 0                      | (739,096)              |  |  |
| Oklahoma                    | (101,083)                                    | 6,421                | 0   | 0                      | (94,662)               |  |  |
| Oregon                      | (306,327)                                    | 9,815                | 0   | 0                      | (296,512)              |  |  |
| Pennsylvania                | (351,276)                                    | (15,372)             | 0   | 0                      | (366,648)              |  |  |
| Puerto Rico                 | 0  | 0                    | 0   | 0                      | 0                      |  |  |
| Rhode Island                | (15,667)                                     | 13                   | 0   | 0                      | (15,654)               |  |  |
| South Carolina              | (112,120)                                    | 13,979               | 0   | 0                      | (98,141)               |  |  |
| South Dakota                | (176,488)                                    | 10,290               | 0   | 0                      | (166,198)              |  |  |
| Tennessee                   | (296,785)                                    | (30,728)             | 0   | 0                      | (327,513)              |  |  |
| Texas                       | (1,253,787)                                  | 64,431               | 0   | 0                      | (1,189,356)            |  |  |
| Utah<br>Vermont             | (282,234)                                    | 2,467                | 0   | 0                      | (279,767)              |  |  |
|                             | 91,501                                       | 2,959                | 0   | 0                      | 94,460                 |  |  |
| Virginia<br>Washington      | (396,333)<br>(681,217)                       | (80,686)<br>25,554   | 0   | 0                      | (477,019)<br>(655,663) |  |  |
| West Virginia               | (168,346)                                    | 7.145                | 0   | 0                      | (161,201)              |  |  |
| Wisconsin                   | (222,887)                                    | (2.594)              | 0   | 0                      | (225,482)              |  |  |
| Wyoming                     | (20,679)                                     | (9,990)              | 0   | 0                      | (30,669)               |  |  |
| Other                       | (20,073)                                     | 0                    | 0   | 0                      | (50,505)               |  |  |
| Total                       | (12,689,186)                                 | 13,602               | 0   | 0                      | (12,675,584)           |  |  |
| roidi                       | (12,000,100)                                 | 13,002               | U   | U                      | (12,070,004)           |  |  |
|                             |  |                      |     |                        |                        |  |  |

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 765,438,159  |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 5,116,161<br>7,371,680<br>0                                |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 714,278,169<br>(357,884,521)<br>233,590,142<br>200,617,794 |
| Adjusted GA Costs<br>Per State breakdown   | (12,675,584)<br>(12,675,584)                               |

| Life                    |                         |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         | Unallocate              | Unallocated Annuity     |                         |
|-------------------------|-------------------------|-------------------------|---|-------------------------|-------------------------|-------------------------|-------------------------|
| Assessments             |                         | Assessments             |   | Assessments             |                         | Assessments             | ,                       |
| Called (i.e.<br>Billed) | Assessments<br>Refunded | Called (i.e.<br>Billed) | Assessments<br>Refunded   | Called (i.e.<br>Billed) | Assessments<br>Refunded | Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 1,900,000               | 0                       | 69,317                  | 0   | 0                       | 0                       | 0                       | 0                       |
| 283,000                 | 333,000                 | 94,000                  | 125,000   | 0                       | 0                       | 0                       | 0                       |
| 953,650                 | 0                       | 120,413                 | 0   | 0                       | 0                       | 0                       | 0                       |
| 1,090,241               | 0                       | 0                       | 0   | 0                       | 0                       | 0                       | 0                       |
| 18,173,100              | 24,700,000              | 573,100                 | 1,000,000   | 0                       | 0                       | 0                       | 0                       |
| 2,150,102               | 731,234                 | 149,714                 | 70,000<br>0   | 0                       | 0                       | 0                       | 0                       |
| 785,000<br>87,000       | 731,234                 | 3,000                   | 0   | 0                       | 0                       | 0                       | 0                       |
| 100,000                 | 113,572                 | 5,000                   | 10,656  | 0                       | 0                       | 0                       | 0                       |
| 6,100,000               | 0                       | 500,000                 | 0   | 0                       | 0                       | 0                       | 0                       |
| 1,806,365               | 0                       | 93,635                  | 4.595   | 0                       | 0                       | 0                       | 0                       |
| 366,380                 | 0                       | 14,880                  | 0   | 30                      | 0                       | 0                       | 0                       |
| 2,549,400               | 1,180,454               | 200,600                 | 0   | 0                       | 0                       | 0                       | 0                       |
| 5,500,000               | 6,050,000               | 500,000                 | 1,325,000   | 0                       | 0                       | 0                       | 0                       |
| 1,098,547               | 0                       | 299,899                 | 0   | 0                       | 0                       | 0                       | 0                       |
| 1,000,000               | 0                       | 0                       | 0   | 0                       | 0                       | 0                       | 0                       |
| 10,331,657              | 10,251,563              | 2,835,989               | 2,840,382   | 99,323                  | 98,105                  | 0                       | 0                       |
| 1,368,000               | 0                       | 57,000                  | 0   | 0                       | 0                       | 0                       | 0                       |
| 791,200                 | 0                       | 800                     | 0   | 0                       | 0                       | 0                       | 0                       |
| 148,500                 | 0                       | 2,326,500               | 0   | 0                       | 0                       | 0                       | 0                       |
| 1,670,000               | 1,750,000               | 106,000                 | 200,000   | 0                       | 0                       | 0                       | 0                       |
| 5,200,000               | 5,200,000               | 750,000                 | 0   | 0                       | 0                       | 0                       | 0                       |
| 752,000                 | 0                       | 48,000                  | 0   | 0                       | 0                       | 0                       | 0                       |
| 3,236,920               | 0                       | 263,260                 | 0   | 0                       | 0                       | 0                       | 0                       |
| 1,931,899               | 0                       | 167,986                 | 0   | 0                       | 0                       | 0                       | 0                       |
| 983,250                 | 0                       | 51,557                  | 0   | 0                       | 0                       | 0                       | 0                       |
| 874,200<br>200,000      | 0                       | 28,400<br>5,000         | 0   | 0                       | 0                       | 0                       | 0                       |
| 500,000                 | 500,000                 | 0                       | 0   | 0                       | 0                       | 0                       | 0                       |
|                         |                         |                         |   |                         |                         |                         |                         |
| 3,800,000               | 4,037,500               | 200,000                 | 212,500   | 0                       | 0                       | 0                       | 0                       |
| 1,365,200               | 0                       | 268,100                 | 0   | 0                       | 0                       | 0                       | 0                       |
| 4,940,000               | 0                       | 760,000                 | 0   | 0                       | 0                       | 0                       | 0                       |
| 841,750                 | 987,350                 | 83,230                  | 97,650  | 0                       | 0                       | 0                       | 0                       |
| 2,658,420<br>3,500,000  | 0                       | 51,801<br>0             | 0<br>0  | 0                       | 0                       | 0                       | 0                       |
| 115,320                 | 0                       | 8,680                   | 0   | 0                       | 0                       | 0                       | 0                       |
| 900,000                 | 0                       | 100,000                 | 0   | 0                       | ő                       | 0                       | 0                       |
| 1,995,000               | 400,000                 | 289,000                 | 0   | 0                       | 0                       | 0                       | 0                       |
| 4,640,000               | 0                       | 610,000                 | 0   | 0                       | 0                       | 0                       | 0                       |
| 11,695,474              | 14,888,085              | 369,492                 | 470,127   | 3,471                   | 4,590                   | 0                       | 0                       |
| 1,305,629               | 1,917,485               | 49,370                  | 72,515  | 0                       | 0                       | 0                       | 0                       |
| 67,000                  | 0                       | 3,000                   | 0   | 0                       | 0                       | 0                       | 0                       |
| 2,275,289               | 1,695,000               | 225,549                 | 20,000  | 38,720                  | 37,000                  | 0                       | 0                       |
| 8,284,000               | 8,100,000               | 385,000                 | 0   | 0                       | 0                       | 0                       | 0                       |
| 1,941,321               | 2,453,052               | 293,679                 | 342,842   | U                       | 26                      | 0                       | U                       |
| 182,226                 | 0                       | 67,454                  | 0   | 0                       | 0                       | 0                       | 0                       |
| 122,437,040             | 85,288,295              | 13,028,405              | 6,791,267   | 141,544                 | 139,721                 | 0                       | 0                       |

|                                | Estimated Net Costs as of September 30, 2008 |                      |              |                        |              |  |  |
|--------------------------------|--|----------------------|--------------|------------------------|--------------|--|--|
|                                | Life   | Allocated<br>Annuity | A&H          | Unallocated<br>Annuity | Total        |  |  |
| Alabama                        | 0  | 0                    | 4,299        | 0                      | 4,299        |  |  |
| Alaska                         | 0  | 0                    | 21           | 0                      | 21           |  |  |
| Arizona                        | 0  | 0                    | 48,524       | 0                      | 48,524       |  |  |
| Arkansas                       | 0  | 0                    | 18           | 0                      | 18           |  |  |
| California                     | 0  | 0                    | 6,115        | 0                      | 6,115        |  |  |
| Colorado<br>Connecticut        | 0  | 0                    | 5,829        | 0                      | 5,829        |  |  |
| Delaware                       | 0  | 0                    | 20,938       | 0                      | 20,938       |  |  |
| Dist. of Columbia              | 0  | 0                    | (0)          | 0                      | (0)          |  |  |
| Florida                        | 0  | 0                    | 11.125       | 0                      | 11.125       |  |  |
| Georgia                        | 0  | 0                    | 172,373      | 0                      | 172,373      |  |  |
| Hawaii                         | 0  | Ō                    | 6,471        | 0                      | 6,471        |  |  |
| Idaho                          | 0  | 0                    | (62,490)     | 0                      | (62,490)     |  |  |
| Illinois                       | 0  | 0                    | 1,920        | 0                      | 1,920        |  |  |
| Indiana                        | 0  | 0                    | 2,123        | 0                      | 2,123        |  |  |
| lowa                           | 0  | 0                    | 1            | 0                      | 1            |  |  |
| Kansas                         | 0  | 0                    | 29,287       | 0                      | 29,287       |  |  |
| Kentucky<br>Louisiana          | 0  | 0                    | 0<br>1,504   | 0                      | 0<br>1,504   |  |  |
| Maine                          | 0  | 0                    | (0)          | 0                      | (0)          |  |  |
| Maryland                       | 0  | 0                    | (0)<br>80    | 0                      | 80           |  |  |
| Massachusetts                  | 0  | 0                    | 54.392       | 0                      | 54.392       |  |  |
| Michigan                       | 0  | 0                    | 35,135       | 0                      | 35,135       |  |  |
| Minnesota                      | 0  | Ō                    | 9            | 0                      | 9            |  |  |
| Mississippi                    | 0  | 0                    | 424          | 0                      | 424          |  |  |
| Missouri                       | 0  | 0                    | 3,684        | 0                      | 3,684        |  |  |
| Montana                        | 0  | 0                    | 21,496       | 0                      | 21,496       |  |  |
| Nebraska                       | 0  | 0                    | 0            | 0                      | 0            |  |  |
| Nevada                         | 0  | 0                    | 354          | 0                      | 354          |  |  |
| New Hampshire<br>New Jersev    | 0  | 0                    | 646<br>460   | 0                      | 646<br>460   |  |  |
| New Mexico                     | 0  | 0                    | 5,134        | 0                      | 5,134        |  |  |
| New York                       | 0  | 0                    | 0            | 0                      | 0,134        |  |  |
| North Carolina                 | 0  | 0                    | 0            | 0                      | ő            |  |  |
| North Dakota                   | 0  | 0                    | (1)          | 0                      | (1)          |  |  |
| Ohio                           | 0  | 0                    | 119          | 0                      | 119          |  |  |
| Oklahoma                       | 0  | 0                    | 10,360       | 0                      | 10,360       |  |  |
| Oregon                         | 0  | 0                    | 8,749        | 0                      | 8,749        |  |  |
| Pennsylvania                   | 0  | 0                    | 2,717        | 0                      | 2,717        |  |  |
| Puerto Rico                    | 0  | 0                    | 0            | 0                      | 0            |  |  |
| Rhode Island<br>South Carolina | 0  | 0                    | 5            | 0                      | 5<br>7.005   |  |  |
| South Carolina<br>South Dakota | 0  | 0                    | 7,005<br>(0) | 0                      | 7,005<br>(0) |  |  |
| Tennessee                      | 0  | 0                    | 440          | 0                      | (0)<br>440   |  |  |
| Texas                          | 0  | 0                    | 58,442       | 0                      | 58,442       |  |  |
| Utah                           | 0  | 0                    | 1,309        | 0                      | 1,309        |  |  |
| Vermont                        | 0  | Ō                    | 0            | Ō                      | 0            |  |  |
| Virginia                       | 0  | 0                    | 271,795      | 0                      | 271,795      |  |  |
| Washington                     | 0  | 0                    | 1,657        | 0                      | 1,657        |  |  |
| West Virginia                  | 0  | 0                    | 2,896        | 0                      | 2,896        |  |  |
| Wisconsin                      | 0  | 0                    | 1,444,945    | 0                      | 1,444,945    |  |  |
| Wyoming                        | 0  | 0                    | 290          | 0                      | 290          |  |  |
| Other                          | 0  | 0                    | 0            | 0                      | 0            |  |  |
| Total                          | 0  | 0                    | 2,180,606    | 0                      | 2,180,606    |  |  |
|                                |  |                      |              |                        |              |  |  |

| Summary:  |  |
|---|--|
| GA Covered Obligations  | 0                                      |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate | 2,633,693<br>1,250,119<br>707,598<br>0 |
| Less:<br>Estate/other distributions<br>Other adjustments<br>Ceding commissions/<br>policy enhancements    | 0<br>0                                 |
| Other recoveries (litigation, estate distributions, etc.)   | 2,410,804                              |
| Adjusted GA Costs<br>Per State breakdown  | 2,180,606<br>2,180,606                 |

| Life |  |                         | alled (Billed) or I<br>I Annuity       | Refunded as of De<br>A8 | cember 31, 2007<br>RH                  | Unallocate              | ed Annuity                             |                         |
|------|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
|      | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|      | 0                                      | 0                       | 0                                      | 0                       | 150,000                                | 0                       | 0                                      | 0                       |
|      | 0                                      | 0                       | 0                                      | 0                       | 84,325                                 | 0                       | 0                                      | 0                       |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      |  |                         |  |                         |  |                         |  |                         |
|      | 0                                      | 0                       | 0                                      | 0                       | 250,000                                | 0                       | 0                                      | 0                       |
|      |  |                         |  |                         |  |                         |  |                         |
|      | 0                                      | 0                       | 0                                      | 0                       | 484,325                                | 0                       | 0                                      | 0                       |

|                               | Estimated Net Costs as of September 30, 2008 |                      |                      |                        |                      |  |  |
|-------------------------------|--|----------------------|----------------------|------------------------|----------------------|--|--|
|                               | Life   | Allocated<br>Annuity | A&H                  | Unallocated<br>Annuity | Total                |  |  |
| Alabama                       | 21,366                                       | 0                    | 107,165              | 0                      | 128,531              |  |  |
| Alaska                        | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| Arizona                       | 17,153                                       | 0                    | 1,248,178            | 0                      | 1,265,332            |  |  |
| Arkansas                      | (5,877)                                      | 0                    | 486                  | 0                      | (5,391)              |  |  |
| California                    | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| Colorado                      | 3,121  | 0                    | 124,397              | 0                      | 127,518              |  |  |
| Connecticut                   | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| Delaware<br>Dist. of Columbia | (400)<br>(1,105)                             | 0                    | 17,009               | 0                      | 16,609<br>(2,221)    |  |  |
| Florida                       | 144,782                                      | 0                    | (1,117)<br>5.732.649 | 0                      | 5,877,430            |  |  |
| Georgia                       | 48.069                                       | 0                    | 7.046.715            | 0                      | 7.094.784            |  |  |
| Hawaii                        | (11,643)                                     | 0                    | 79,973               | 0                      | 68,329               |  |  |
| Idaho                         | (11,040)                                     | 0                    | 2,190                | 0                      | 2,190                |  |  |
| Illinois                      | 44,749                                       | 0                    | 1,435,519            | 0                      | 1,480,268            |  |  |
| Indiana                       | 282,395                                      | 0                    | (207,141)            | 0                      | 75,254               |  |  |
| Iowa                          | 0  | 0                    | ) o                  | 0                      | 0                    |  |  |
| Kansas                        | (39)   | 0                    | 236,080              | 0                      | 236,041              |  |  |
| Kentucky                      | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| Louisiana                     | 15,508                                       | 0                    | 326,640              | 0                      | 342,148              |  |  |
| Maine                         | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| Maryland                      | 3,765  | 0                    | 498,067              | 0                      | 501,831              |  |  |
| Massachusetts                 | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| Michigan                      | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| Minnesota                     | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| Mississippi<br>Missouri       | 10,400<br>12,579                             | 0                    | 547,505<br>1,292,975 | 0                      | 557,905<br>1,305,554 |  |  |
| Montana                       | (5,257)                                      | 0                    | 8,252                | 0                      | 2,995                |  |  |
| Nebraska                      | (3,237)                                      | 0                    | 0,232                | 0                      | 2,993                |  |  |
| Nevada                        | 54.890                                       | ő                    | 116.579              | 0                      | 171,469              |  |  |
| New Hampshire                 | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| New Jersey                    | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| New Mexico                    | 2,983  | 0                    | 204,737              | 0                      | 207,720              |  |  |
| New York                      | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| North Carolina                | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| North Dakota                  | 0  | 0                    | 1,066,401            | 0                      | 1,066,401            |  |  |
| Ohio<br>Oklahoma              | 87,366<br>10,380                             | 0                    | 411,851<br>117,071   | 0                      | 499,216<br>127,451   |  |  |
| Oregon                        | 10,360                                       | 0                    | 117,071              | 0                      | 127,451              |  |  |
| Pennsylvania                  | 294,703                                      | 0                    | 6,258,549            | 0                      | 6,553,252            |  |  |
| Puerto Rico                   | 0  | 0                    | 0                    | 0                      | 0,000,202            |  |  |
| Rhode Island                  | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| South Carolina                | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| South Dakota                  | (311)  | 0                    | 1,067,196            | 0                      | 1,066,885            |  |  |
| Tennessee                     | 21,358                                       | 0                    | 590,715              | 0                      | 612,073              |  |  |
| Texas                         | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| Utah                          | 0  | 0                    | (63)                 | 0                      | (63)                 |  |  |
| Vermont                       | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| Virginia<br>Washington        | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| West Virginia                 | (226)  | 0                    | 15,878               | 0                      | 15,652               |  |  |
| Wisconsin                     | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| Wyoming                       | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
| Other                         | 0  | 0                    | 0                    | 0                      | 0                    |  |  |
|                               | -  |                      |                      |                        |                      |  |  |
| Total                         | 1,050,709                                    | 0                    | 28,344,456           | 0                      | 29,395,164           |  |  |
|                               |  |                      |                      |                        |                      |  |  |

| Summary:                      |            |
|-------------------------------|------------|
| GA Covered Obligations        | 47,709,013 |
| Add:                          |            |
| GA claims incurred directly   | 15,422,704 |
| GA expenses incurred directly | 2,706,380  |
| NOLHGA expenses               | 4,197,873  |
| Remaining Inforce estimate    | 31,705,886 |
| Less:                         |            |
| Estate/other distributions    | 0          |
| Other adjustments             | 43,815,429 |
| Ceding commissions/           |            |
| policy enhancements           | 0          |
| Other recoveries (litigation, |            |
| estate distributions, etc.)   | 28,531,264 |
| Adjusted GA Costs             | 29,395,164 |
| Per State breakdown           | 29,395,164 |

| Life                                   |                         | Assessments Ca<br>Allocated            | alled (Billed) or R<br>d Annuity | Refunded as of De<br>A&                | cember 31, 2007<br>3H   | Unallocated Annuity                    |                         |  |
|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|--|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
| 0                                      | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 35,214                                 | 0                       | 0                                      | 0                       |  |
| 200,000                                | 0                       | 0                                      | 0                                | 3,100,000                              | 0                       | 0                                      | 0                       |  |
| 11,383                                 | 0                       | 529                                    | 0                                | 235,088                                | 0                       | 0                                      | 0                       |  |
|  |                         |  |                                  |  |                         |  |                         |  |
|  |                         |  |                                  |  |                         |  |                         |  |
| 15,000                                 | 0                       | 0                                      | 0                                | 135,000                                | 0                       | 0                                      | 0                       |  |
|  |                         |  |                                  |  |                         |  |                         |  |
|  |                         |  |                                  |  |                         |  |                         |  |
| 226,383                                | 0                       | 529                                    | 0                                | 3,505,302                              | 0                       | 0                                      | 0                       |  |

|                        |                          | Estimated Net Co     | osts as of Septe | ember 30, 2008         |                          |
|------------------------|--------------------------|----------------------|------------------|------------------------|--------------------------|
|                        | Life                     | Allocated<br>Annuity | A&H              | Unallocated<br>Annuity | Total                    |
| Alabama                | 300,196                  | 0                    | 0                | 0                      | 300,196                  |
| Alaska                 | 10,244                   | 0                    | 0                | 0                      | 10,244                   |
| Arizona                | 4,769,385                | 70,557               | 0                | 0                      | 4,839,942                |
| Arkansas<br>California | 5,824,071                | 182,875              | 0                | 0                      | 6,006,946                |
| Colorado               | 16,587,749<br>481.215    | 104,540<br>0         | 0                | 0                      | 16,692,290<br>481,215    |
| Connecticut            | 50,189                   | 0                    | 0                | 0                      | 50,189                   |
| Delaware               | 45,313                   | 0                    | 0                | 0                      | 45,313                   |
| Dist. of Columbia      | 17,888                   | Ö                    | 0                | 0                      | 17,888                   |
| Florida                | 53,616                   | 0                    | 0                | 0                      | 53,616                   |
| Georgia                | 2,107,035                | 0                    | 0                | 0                      | 2,107,035                |
| Hawaii                 | 4,534                    | 0                    | 0                | 0                      | 4,534                    |
| Idaho                  | 43,984                   | 0                    | 0                | 0                      | 43,984                   |
| Illinois               | 62,862,380               | 13,298               | 0                | 0                      | 62,875,677               |
| Indiana                | 14,803,149               | 0                    | 0                | 0                      | 14,803,149               |
| Iowa                   | 24,797,667               | 6,763                | 0                | 0                      | 24,804,431               |
| Kansas                 | 23,060,047               | 0                    | 0                | 0                      | 23,060,047               |
| Kentucky               | 13,381,567               | 0                    | 0                | 0                      | 13,381,567               |
| Louisiana              | 3,769,554                | 0                    | 0                | 0                      | 3,769,554                |
| Maine<br>Maryland      | 6,548<br>127,940         | 0                    | 0                | 0                      | 6,548<br>127,940         |
| Massachusetts          | 127,940                  | 0                    | 0                | 0                      | 127,940                  |
| Michigan               | 405.773                  | 0                    | 0                | 0                      | 405,773                  |
| Minnesota              | 292,450                  | 0                    | 0                | 0                      | 292,450                  |
| Mississippi            | 157,134                  | 0                    | 0                | 0                      | 157,134                  |
| Missouri               | 183,942,339              | 46,074               | 0                | 0                      | 183,988,413              |
| Montana                | 53,863                   | 0                    | 0                | Ō                      | 53,863                   |
| Nebraska               | 4,583,411                | 0                    | 0                | 0                      | 4,583,411                |
| Nevada                 | 145,758                  | 0                    | 0                | 0                      | 145,758                  |
| New Hampshire          | 0                        | 0                    | 0                | 0                      | 0                        |
| New Jersey             | 0                        | 0                    | 0                | 0                      | 0                        |
| New Mexico             | 101,338                  | 0                    | 0                | 0                      | 101,338                  |
| New York               | 0                        | 0                    | 0                | 0                      | 0                        |
| North Carolina         | 185,464                  | 0                    | 0                | 0                      | 185,464                  |
| North Dakota           | 6,949                    | 0                    | 0                | 0                      | 6,949                    |
| Ohio<br>Oklahoma       | 20,145,486<br>20,912,524 | 0                    | 0                | 0                      | 20,145,486<br>20,912,524 |
| Oregon                 | 148,965                  | 0                    | 0                | 0                      | 148,965                  |
| Pennsylvania           | 3,255,466                | 18.054               | 0                | 0                      | 3,273,520                |
| Puerto Rico            | 0,200,100                | 0                    | 0                | 0                      | 0,2,0,020                |
| Rhode Island           | 16,648                   | 0                    | 0                | 0                      | 16,648                   |
| South Carolina         | 151,085                  | 0                    | 0                | Ō                      | 151,085                  |
| South Dakota           | 180,280                  | 0                    | 0                | 0                      | 180,280                  |
| Tennessee              | 9,592,879                | 0                    | 0                | 0                      | 9,592,879                |
| Texas                  | 4,182,634                | 8,401                | 0                | 0                      | 4,191,035                |
| Utah                   | 42,307                   | 0                    | 0                | 0                      | 42,307                   |
| Vermont                | 1,196                    | 0                    | 0                | 0                      | 1,196                    |
| Virginia               | 202,465                  | 0                    | 0                | 0                      | 202,465                  |
| Washington             | 117,400                  | 0                    | 0                | 0                      | 117,400                  |
| West Virginia          | 104,219                  | 0                    | 0                | 0                      | 104,219                  |
| Wisconsin              | 508,629                  | 0                    | 0                | 0                      | 508,629                  |
| Wyoming<br>Other       | 8,199<br>0               | 0                    | 0                | 0                      | 8,199<br>0               |
|                        |                          |                      |                  |                        | -                        |
| Total                  | 422,549,130              | 450,562              | 0                | 0                      | 422,999,693              |
|                        |                          |                      |                  |                        |                          |

| Summary:   |                                    | Ì |
|--|------------------------------------|---|
| GA Covered Obligations   | 472,100,222                        |   |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>0<br>1,410,668<br>421,589,024 |   |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 50,511,197<br>421,589,024<br>0     |   |
| Adjusted GA Costs<br>Per State breakdown   | 422,999,693<br>422,999,693         |   |

|                    | Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007  Allocated Annuity  A&H  Unall |                         |  |                         |  | located Annuity         |  |  |
|--------------------|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|--|--|
|                    | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)   | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |  |
|                    |  |                         |  |                         |  |                         |  |                         |  |  |
| 22                 |  |                         |  |                         |  |                         |  |                         |  |  |
| 0<br>0<br>68<br>24 |  |                         |  |                         |  |                         |  |                         |  |  |
| 97<br>24           |  |                         |  |                         |  |                         |  |                         |  |  |
| 0                  |  |                         |  |                         |  |                         |  |                         |  |  |
| 0<br>93<br>93      |  |                         |  |                         |  |                         |  |                         |  |  |
| 33                 |  |                         |  |                         |  |                         |  |                         |  |  |
|                    |  |                         |  |                         |  |                         |  |                         |  |  |
|                    |  |                         |  |                         |  |                         |  |                         |  |  |
|                    |  |                         |  |                         |  |                         |  |                         |  |  |
|                    |  |                         |  |                         |  |                         |  |                         |  |  |
|                    |  |                         |  |                         |  |                         |  |                         |  |  |
|                    |  |                         |  |                         |  |                         |  |                         |  |  |
|                    |  |                         |  |                         |  |                         |  |                         |  |  |
|                    |  |                         |  |                         |  |                         |  |                         |  |  |
|                    |  |                         |  |                         |  |                         |  |                         |  |  |
|                    |  |                         |  |                         |  |                         |  |                         |  |  |
|                    | 0                                      | 0                       | 0  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |  |

|                             | Estimated Net Costs as of September 30, 2008 |                      |     |                        |             |  |
|-----------------------------|--|----------------------|-----|------------------------|-------------|--|
|                             | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total       |  |
| Alabama                     | 0  | 601,676              | 0   | 0                      | 601,676     |  |
| Alaska                      | 0  | 19,576               | 0   | 0                      | 19,576      |  |
| Arizona                     | 0  | 1,779,907            | 0   | 0                      | 1,779,907   |  |
| Arkansas                    | 0  | 673,900              | 0   | 0                      | 673,900     |  |
| California                  | -  | 15,472,306           | -   | -                      | 15,472,306  |  |
| Colorado<br>Connecticut     | 0  | 2,577,794<br>0       | 0   | 0                      | 2,577,794   |  |
| Delaware                    | 0  | 208,652              | 0   | 0                      | 208,652     |  |
| Dist. of Columbia           | 0  | 60,878               | 0   | 0                      | 60,878      |  |
| Florida                     | 0  | 9,612,273            | 0   | 0                      | 9,612,273   |  |
| Georgia                     | 0  | 1,987,978            | 0   | 0                      | 1,987,978   |  |
| Hawaii                      | 0  | 119,378              | 0   | Ō                      | 119,378     |  |
| Idaho                       | 0  | 170,898              | 0   | 0                      | 170,898     |  |
| Illinois                    | 0  | 3,018,007            | 0   | 0                      | 3,018,007   |  |
| Indiana                     | 0  | 7,317,419            | 0   | 0                      | 7,317,419   |  |
| Iowa                        | 0  | 1,437,010            | 0   | 0                      | 1,437,010   |  |
| Kansas                      | 0  | 1,011,124            | 0   | 0                      | 1,011,124   |  |
| Kentucky                    | 0  | 638,202              | 0   | 0                      | 638,202     |  |
| Louisiana                   | 0  | 291,512              | 0   | 0                      | 291,512     |  |
| Maine                       | 0  | 0                    | 0   | 0                      | 0           |  |
| Maryland                    | 0  | 532,219              | 0   | 0                      | 532,219     |  |
| Massachusetts               | 0  | 0                    | 0   | 0                      | 0           |  |
| Michigan                    | 0  | 8,151,796            | 0   | 0                      | 8,151,796   |  |
| Minnesota                   | 0  | 3,509,679            | 0   | 0                      | 3,509,679   |  |
| Mississippi                 | 0  | 228,737              | 0   | 0                      | 228,737     |  |
| Missouri                    | 0  | 774,261              | 0   | 0                      | 774,261     |  |
| Montana                     | 0  | 71,135               | 0   | 0                      | 71,135      |  |
| Nebraska                    | 0  | 1,542,140            | 0   | 0                      | 1,542,140   |  |
| Nevada                      | 0  | 831,735              | 0   | 0                      | 831,735     |  |
| New Hampshire<br>New Jersey | 0  | 0                    | 0   | 0                      | 0           |  |
| New Mexico                  | 0  | 183,102              | 0   | 0                      | 183,102     |  |
| New York                    | 0  | 163,102              | 0   | 0                      | 163,102     |  |
| North Carolina              | 0  | 7.548.259            | 0   | 0                      | 7,548,259   |  |
| North Dakota                | 0  | 127,714              | 0   | 0                      | 127,714     |  |
| Ohio                        | 0  | 7,000,633            | 0   | 0                      | 7,000,633   |  |
| Oklahoma                    | 0  | 7,259,531            | 0   | 0                      | 7,259,531   |  |
| Oregon                      | 0  | 252,359              | 0   | 0                      | 252,359     |  |
| Pennsylvania                | 0  | 4,529,421            | 0   | Ō                      | 4,529,421   |  |
| Puerto Rico                 | 0  | 0                    | 0   | 0                      | 0           |  |
| Rhode Island                | 0  | 0                    | 0   | 0                      | 0           |  |
| South Carolina              | 0  | 494,322              | 0   | 0                      | 494,322     |  |
| South Dakota                | 0  | 0                    | 0   | 0                      | 0           |  |
| Tennessee                   | 0  | 263,548              | 0   | 0                      | 263,548     |  |
| Texas                       | 0  | 20,414,945           | 0   | 0                      | 20,414,945  |  |
| Utah                        | 0  | 332,895              | 0   | 0                      | 332,895     |  |
| Vermont                     | 0  | 0                    | 0   | 0                      | 0           |  |
| Virginia                    | 0  | 2,947,929            | 0   | 0                      | 2,947,929   |  |
| Washington                  | 0  | 10,077,086           | 0   | 0                      | 10,077,086  |  |
| West Virginia               | 0  | 1,694,619            | 0   | 0                      | 1,694,619   |  |
| Wisconsin                   | 0  | 5,838,223            | 0   | 0                      | 5,838,223   |  |
| Wyoming                     | 0  | 64,982               | 0   | 0                      | 64,982      |  |
| Other                       | 0  | 0                    | 0   | 0                      | 0           |  |
| Total                       | 0  | 131,669,762          | 0   | 0                      | 131,669,762 |  |
|                             |  |                      |     |                        |             |  |

| Summary:   |  | l |
|--|--|---|
| GA Covered Obligations   | 1,335,156,397  |   |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 215,140,273<br>2,392,298<br>3,180,837<br>0               |   |
| Less:<br>Estate/other distributions<br>Other adjustments<br>Ceding commissions/<br>policy enhancements<br>Other recoveries (litigation,<br>estate distributions, etc.) | 1,181,483,211<br>69,318,403<br>17,486,425<br>155,912,003 |   |
| Adjusted GA Costs<br>Per State breakdown   | 131,669,762<br>131,669,762                               |   |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H Unallocated A |                         |  |                         |  |                         |
|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 0                                      | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 15,000,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 2,497,230   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 60,000  | 38,000                  | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 3,500,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 42,570                                 | 0                       | 740,430   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 6,000,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 815,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 7,000,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 6,200,000<br>7,350,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|  |                         |   |                         |  |                         |  |                         |
| 0                                      | 0                       | 20,000,000<br>350,000   | 0                       | 0                                      | 0<br>0                  | 0                                      | 0                       |
| 0                                      | 0                       | 10,000,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 1,500,000<br>6,000,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 42,570                                 | 0                       | 87,012,660  | 38,000                  | 0                                      | 0                       | 0                                      | 0                       |

|                           | Estimated Net Costs as of September 30, 2008 |                      |     |                        |                  |  |
|---------------------------|--|----------------------|-----|------------------------|------------------|--|
|                           | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total            |  |
| Alabama                   | 0  | 0                    | 0   | 0                      | 0                |  |
| Alaska                    | 0  | 0                    | 0   | 0                      | 0                |  |
| Arizona                   | 0  | 0                    | 0   | 0                      | 0                |  |
| Arkansas<br>California    | 0  | 0                    | 0   | 0                      | 0                |  |
| Colorado                  | 0  | 0                    | 0   | 0                      | 0                |  |
| Connecticut               | 0  | 0                    | 0   | 0                      | 0                |  |
| Delaware                  | 0  | 0                    | 0   | 0                      | 0                |  |
| Dist. of Columbia         | 0  | 0                    | 0   | 0                      | 0                |  |
| Florida                   | 0  | 0                    | 0   | 0                      | 0                |  |
| Georgia                   | 0  | 0                    | 0   | 0                      | 0                |  |
| Hawaii<br>Idaho           | 0  | 0                    | 0   | 0                      | 0                |  |
| Illinois                  | 0  | 0                    | 0   | 0                      | 0                |  |
| Indiana                   | 0  | 0                    | 0   | 0                      | 0                |  |
| Iowa                      | 0  | 0                    | 0   | 0                      | 0                |  |
| Kansas                    | 0  | 0                    | 0   | 0                      | 0                |  |
| Kentucky                  | 0  | 0                    | 0   | 0                      | 0                |  |
| Louisiana                 | 0  | 0                    | 0   | 0                      | 0                |  |
| Maine                     | 0  | 0                    | 0   | 0                      | 0                |  |
| Maryland<br>Massachusetts | 0  | 0                    | 0   | 0                      | 0                |  |
| Michigan                  | 0  | 0                    | 0   | 0                      | 0                |  |
| Minnesota                 | 0  | 0                    | 0   | 0                      | Ö                |  |
| Mississippi               | 0  | 0                    | 0   | 0                      | 0                |  |
| Missouri                  | 0  | 0                    | 0   | 0                      | 0                |  |
| Montana                   | 0  | 0                    | 0   | 0                      | 0                |  |
| Nebraska                  | 0  | 0                    | 0   | 0                      | 0                |  |
| Nevada<br>New Hampshire   | 0  | 0                    | 0   | 0                      | 0                |  |
| New Jersey                | 0  | 0                    | 0   | 0                      | 0                |  |
| New Mexico                | 0  | 0                    | 0   | 0                      | Ö                |  |
| New York                  | 0  | 0                    | 0   | 0                      | 0                |  |
| North Carolina            | 0  | 0                    | 0   | 0                      | 0                |  |
| North Dakota              | 0  | 0                    | 0   | 0                      | 0                |  |
| Ohio<br>Oklahoma          | 0  | 0                    | 0   | 0                      | 0                |  |
| Oregon                    | 0  | 0                    | 0   | 0                      | 0                |  |
| Pennsylvania              | 0  | 0                    | 0   | 0                      | 0                |  |
| Puerto Rico               | 0  | 0                    | 0   | 0                      | 0                |  |
| Rhode Island              | 0  | 0                    | 0   | 0                      | 0                |  |
| South Carolina            | 0  | 0                    | 0   | 0                      | 0                |  |
| South Dakota              | 0  | 0                    | 0   | 0                      | 0                |  |
| Tennessee<br>Texas        | 0  | 0                    | 0   | 0                      | 0                |  |
| Texas<br>Utah             | 184,134,430<br>0                             | 0                    | 0   | 0                      | 184,134,430<br>0 |  |
| Vermont                   | 0  | 0                    | 0   | 0                      | 0                |  |
| Virginia                  | 0  | 0                    | 0   | 0                      | 0                |  |
| Washington                | 0  | 0                    | 0   | 0                      | 0                |  |
| West Virginia             | 0  | 0                    | 0   | 0                      | 0                |  |
| Wisconsin                 | 0  | 0                    | 0   | 0                      | 0                |  |
| Wyoming                   | 0  | 0                    | 0   | 0                      | 0                |  |
| Other                     | 0  | 0                    | 0   | 0                      | 0                |  |
| Total                     | 184,134,430                                  | 0                    | 0   | 0                      | 184,134,430      |  |
|                           |  |                      |     |                        |                  |  |

| Summary:   |                                  |  |
|--|----------------------------------|--|
| GA Covered Obligations   | 183,593,657                      |  |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>0<br>540,773<br>183,593,657 |  |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 1,763,317<br>181,830,340<br>0    |  |
| Adjusted GA Costs<br>Per State breakdown   | 184,134,430<br>184,134,430       |  |

|                    | Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H Unallocated Annuity |                         |  |                         |  | ed Annuity              |
|--------------------|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
|                    | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|                    |  |                         |   |                         |  |                         |  |                         |
| 57                 |  |                         |   |                         |  |                         |  |                         |
| 0<br>0<br>73<br>57 |  |                         |   |                         |  |                         |  |                         |
| 17<br>40           |  |                         |   |                         |  |                         |  |                         |
| 0                  |  |                         |   |                         |  |                         |  |                         |
| 0                  |  |                         |   |                         |  |                         |  |                         |
| 30<br>30           |  |                         |   |                         |  |                         |  |                         |
|                    |  |                         |   |                         |  |                         |  |                         |
|                    |  |                         |   |                         |  |                         |  |                         |
|                    |  |                         |   |                         |  |                         |  |                         |
|                    |  |                         |   |                         |  |                         |  |                         |
|                    |  |                         |   |                         |  |                         |  |                         |
|                    |  |                         |   |                         |  |                         |  |                         |
|                    |  |                         |   |                         |  |                         |  |                         |
|                    |  |                         |   |                         |  |                         |  |                         |
|                    |  |                         |   |                         |  |                         |  |                         |
|                    |  |                         |   |                         |  |                         |  |                         |
|                    |  |                         |   |                         |  |                         |  |                         |
|                    | 0                                      | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |

|                               | Estimated Net Costs as of September 30, 2008 |                      |     |                        |              |  |
|-------------------------------|--|----------------------|-----|------------------------|--------------|--|
|                               | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total        |  |
| Alabama                       | 4,591  | 0                    | 27  | 0                      | 4,618        |  |
| Alaska                        | 0  | 0                    | 0   | 0                      | 0            |  |
| Arizona                       | 7,270  | 2                    | 4   | 0                      | 7,277        |  |
| Arkansas                      | 5,605  | 0                    | 3   | 0                      | 5,609        |  |
| California                    | 43,640                                       | 0                    | 3   | 0                      | 43,643       |  |
| Colorado                      | 15,115                                       | 0                    | 1   | 0                      | 15,117       |  |
| Connecticut                   | 0  | 0                    | 0   | 0                      | 0            |  |
| Delaware<br>Dist. of Columbia | 0  | 0                    | 0   | 0                      | 0            |  |
| Florida                       | 23,745                                       | 67                   | 0   | 0                      | 23,812       |  |
| Georgia                       | 14,699                                       | 0                    | 2   | 0                      | 14,701       |  |
| Hawaii                        | 14,699                                       | 0                    | 0   | 0                      | 14,701       |  |
| Idaho                         | 141  | 0                    | 0   | 0                      | 141          |  |
| Illinois                      | 2.385  | 0                    | 0   | 0                      | 2,385        |  |
| Indiana                       | 2,081  | 0                    | 0   | 0                      | 2,081        |  |
| lowa                          | 358  | 0                    | 0   | 0                      | 358          |  |
| Kansas                        | 9.066  | Ö                    | 1   | Ō                      | 9.068        |  |
| Kentucky                      | 2,444  | 0                    | 0   | 0                      | 2,444        |  |
| Louisiana                     | 9,564  | 0                    | 6   | 0                      | 9,571        |  |
| Maine                         | 0  | 0                    | 0   | 0                      | 0            |  |
| Maryland                      | 0  | 0                    | 0   | 0                      | 0            |  |
| Massachusetts                 | 0  | 0                    | 0   | 0                      | 0            |  |
| Michigan                      | 589  | 0                    | 1   | 0                      | 590          |  |
| Minnesota                     | 201  | 0                    | 0   | 0                      | 201          |  |
| Mississippi                   | 2,399  | 0                    | 0   | 0                      | 2,399        |  |
| Missouri                      | 11,043                                       | 3                    | 3   | 0                      | 11,049       |  |
| Montana                       | 100  | 0                    | 0   | 0                      | 100          |  |
| Nebraska                      | 439  | 0                    | 0   | 0                      | 439          |  |
| Nevada                        | 1,572  | 0                    | 1   | 0                      | 1,573        |  |
| New Hampshire<br>New Jersev   | 0  | 0                    | 0   | 0                      | 0            |  |
| New Jersey<br>New Mexico      | 3.027  | 0                    | 0   | 0                      | 3.027        |  |
| New York                      | 3,027  | 0                    | 0   | 0                      | 3,027        |  |
| North Carolina                | 9.935  | 0                    | 0   | 0                      | 9.936        |  |
| North Dakota                  | 35   | 0                    | 0   | 0                      | 35           |  |
| Ohio                          | 3.475  | 0                    | 0   | 0                      | 3.475        |  |
| Oklahoma                      | 41,483                                       | 1,066                | 195 | Ō                      | 42,744       |  |
| Oregon                        | 656  | 0                    | 0   | 0                      | 656          |  |
| Pennsylvania                  | 0  | 0                    | 0   | 0                      | 0            |  |
| Puerto Rico                   | 0  | 0                    | 0   | 0                      | 0            |  |
| Rhode Island                  | 0  | 0                    | 0   | 0                      | 0            |  |
| South Carolina                | 3,525  | 0                    | 0   | 0                      | 3,525        |  |
| South Dakota                  | 99   | 0                    | 0   | 0                      | 99           |  |
| Tennessee                     | 13,670                                       | 0                    | 3   | 0                      | 13,674       |  |
| Texas                         | 129,827                                      | 290                  | 152 | 0                      | 130,269      |  |
| Utah                          | 557  | 0                    | 0   | 0                      | 557          |  |
| Vermont                       | 0  | 0                    | 0   | 0                      | 0            |  |
| Virginia<br>Washington        | 1,847<br>667                                 | 4                    | 0   | 0                      | 1,851<br>667 |  |
| West Virginia                 | 153  | 0                    | 0   | 0                      | 153          |  |
| Wisconsin                     | 187  | 0                    | 0   | 0                      | 187          |  |
| Wyoming                       | 132  | 0                    | 0   | 0                      | 132          |  |
| Other                         | 0  | 0                    | 0   | 0                      | 0            |  |
| 2                             | ľ  | · ·                  | Ü   | · ·                    | ŭ            |  |
| Total                         | 366,322                                      | 1,432                | 406 | 0                      | 368,160      |  |
|                               |  |                      |     |                        |              |  |
|                               |  |                      |     |                        |              |  |

| 3 |                               |         |
|---|-------------------------------|---------|
| ) |                               |         |
| 7 | Summary:                      |         |
| 9 | OA O d Oblin-di               | 0       |
| 7 | GA Covered Obligations        | U       |
| b | Add:                          |         |
| ) | GA claims incurred directly   | 0       |
| ) | GA expenses incurred directly | 0       |
| 2 | NOLHGA expenses               | 368,160 |
| 1 | Remaining Inforce estimate    | 0       |
| ) | -                             |         |
| 1 | Less:                         | _       |
| 5 | Estate/other distributions    | 0       |
| 1 | Other adjustments             | 0       |
| 3 | Ceding commissions/           |         |
| 3 | policy enhancements           | 0       |
| 4 | Other recoveries (litigation, |         |
| 1 | estate distributions, etc.)   | 0       |
| ) |                               |         |
| ) | Adjusted GA Costs             | 368,160 |
| ) | Per State breakdown           | 368,160 |
| ) |                               |         |

| Life                                   |                         | Assessments Ca<br>Allocated            | essments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H Unallocat |  |                         |  |                         |
|--|-------------------------|--|--|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded  | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 9,571                                  | 0                       | billed)                                | 0  | Billed)                                | 0                       | billed)                                | 0                       |
| 9,571                                  | 0                       | 0                                      | 0  | 0                                      | 0                       | 0                                      | 0                       |

|                         | Estimated Net Costs as of September 30, 2008 |                      |        |                        |              |  |  |
|-------------------------|--|----------------------|--------|------------------------|--------------|--|--|
|                         | Life   | Allocated<br>Annuity | A&H    | Unallocated<br>Annuity | Total        |  |  |
| Alabama                 | 0  | 71,258               | 0      | 0                      | 71,258       |  |  |
| Alaska                  | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Arizona                 | 40,687                                       | 933,264              | 43,412 | 0                      | 1,017,363    |  |  |
| Arkansas                | 0  | 0                    | 0      | 0                      | 0            |  |  |
| California              | 395,792                                      | 329,474              | 0      | 0                      | 725,266      |  |  |
| Colorado                | 0  | 771,682              | 0      | 0                      | 771,682      |  |  |
| Connecticut<br>Delaware | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Dist. of Columbia       | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Florida                 | 2.465  | 1,485,775            | 0      | 0                      | 1,488,239    |  |  |
| Georgia                 | 2, .00                                       | 0                    | 0      | 0                      | 0            |  |  |
| Hawaii                  | 0  | 5,114                | 0      | 0                      | 5,114        |  |  |
| Idaho                   | 0  | 116,155              | 0      | 0                      | 116,155      |  |  |
| Illinois                | 191  | 1,064,794            | 39,367 | 0                      | 1,104,352    |  |  |
| Indiana                 | 405  | 169,052              | 0      | 0                      | 169,457      |  |  |
| Iowa                    | 59,217                                       | 2,088,986            | 0      | 0                      | 2,148,203    |  |  |
| Kansas                  | 0  | 1,154,695            | 0      | 0                      | 1,154,695    |  |  |
| Kentucky                | 0  | 41,982               | 0      | 0                      | 41,982       |  |  |
| Louisiana<br>Maine      | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Marvland                | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Massachusetts           | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Michigan                | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Minnesota               | 352,768                                      | 14,897,082           | 0      | 0                      | 15,249,850   |  |  |
| Mississippi             | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Missouri                | 893  | 116,790              | 0      | 0                      | 117,683      |  |  |
| Montana                 | 7,738  | 1,593,548            | 0      | 0                      | 1,601,286    |  |  |
| Nebraska                | 0  | 1,568,553            | 0      | 0                      | 1,568,553    |  |  |
| Nevada                  | 0  | 115,338              | 0      | 0                      | 115,338      |  |  |
| New Hampshire           | 0  | 0                    | 0      | 0                      | 0            |  |  |
| New Jersey              | 0  | 0                    | 0      | 0                      | 0            |  |  |
| New Mexico<br>New York  | 0  | 117,670<br>0         | 0      | 0                      | 117,670<br>0 |  |  |
| North Carolina          | 0  | 0                    | 0      | 0                      | 0            |  |  |
| North Dakota            | 16,549                                       | 911,992              | 0      | 0                      | 928,541      |  |  |
| Ohio                    | 0  | 133,556              | 0      | 0                      | 133,556      |  |  |
| Oklahoma                | 6,783  | 355,947              | 0      | 0                      | 362,730      |  |  |
| Oregon                  | 0  | 184,710              | 0      | 0                      | 184,710      |  |  |
| Pennsylvania            | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Puerto Rico             | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Rhode Island            | 0  | 0                    | 0      | 0                      | 0            |  |  |
| South Carolina          | 0  | 0                    | 0      | 0                      | 0            |  |  |
| South Dakota            | 0<br>3.780                                   | 1,120,934            | 0      | 0                      | 1,120,934    |  |  |
| Tennessee<br>Texas      | 3,780  | 333,471<br>0         | 0      | 0                      | 337,251<br>0 |  |  |
| Utah                    | 0  | 117,411              | 0      | 0                      | 117,411      |  |  |
| Vermont                 | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Virginia                | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Washington              | ő  | 836,716              | Ö      | Ö                      | 836,716      |  |  |
| West Virginia           | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Wisconsin               | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Wyoming                 | 0  | 1,413,831            | 0      | 0                      | 1,413,831    |  |  |
| Other                   | 0  | 0                    | 0      | 0                      | 0            |  |  |
| Total                   | 887,268                                      | 32,049,781           | 82,779 | 0                      | 33,019,828   |  |  |
|                         |  |                      |        |                        |              |  |  |

| Summary:   |   |
|--|---|
| GA Covered Obligations   | 20,110,439                                |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 48,880,235<br>2,934,121<br>779,708<br>0   |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>(2,180,285)<br>301,656<br>41,563,304 |
| Adjusted GA Costs<br>Per State breakdown   | 33,019,828<br>33,019,828                  |

|   | Life                                   |                         |  | sments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H Unallocated Annu |  |                         |  | ed Annuity              |
|---|--|-------------------------|--|---|--|-------------------------|--|-------------------------|
|   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|   | 0                                      | 0                       | 0                                      | 0   | 102,000                                | 0                       | 0                                      | 0                       |
|   | 281,955                                | 0                       | 921,320                                | 0   | 0                                      | 0                       | 0                                      | 0                       |
|   | 250,000<br>0                           | 1,100,000               | 1,200,000<br>9,207,039                 | 0<br>860,000  | 74,000<br>0                            | 0                       | 0                                      | 0                       |
|   | 0                                      | U                       | 9,207,039                              | 800,000   | 0                                      | Ü                       | U                                      | O                       |
|   | 100,000                                | 0                       | 2,900,000                              | 0   | 0                                      | 0                       | 0                                      | 0                       |
|   | 7,301                                  | 0                       | 0                                      | 0   | 0                                      | 0                       | 0                                      | 0                       |
| П | 0                                      | 0                       | 113,900                                | 0   | 56,100                                 | 0                       | 0                                      | 0                       |
| П | 0                                      | 0                       | 1,700,000                              | 650,000   | 70,000                                 | 0                       | 0                                      | 0                       |
| П | 0                                      | 0                       | 0                                      | 0   | 69,378                                 | 0                       | 0                                      | 0                       |
| П | 0                                      | 0                       | 6,136,927                              | 0   | 16,840                                 | 0                       | 0                                      | 0                       |
| П | 0                                      | 0                       | 1,700,000                              | 0   | 0                                      | 0                       | 0                                      | 0                       |
|   | 0                                      | 0                       | 48,000                                 | 11,348  | 32,000                                 | 17,073                  | 0                                      | 0                       |
|   | 1,500,000                              | 120,000                 | 35,000,000                             | 8,480,000   | 7,000                                  | 0                       | 0                                      | 0                       |
|   | 40,000                                 | 0                       | 60,000                                 | 0   | 100,000                                | 0                       | 0                                      | 0                       |
|   | 0                                      | 0                       | 3,803,133                              | 0   | 0                                      | 0                       | 0                                      | 0                       |
|   | 0                                      | 0                       | 1,746,686                              | 0   | 500,000                                | 400,000                 | 0                                      | 0                       |
|   | 0                                      | 0                       | 154,836                                | 14,630  | 0                                      | 0                       | 0                                      | 0                       |
|   | 0                                      | 0                       | 100,532                                | 0   | 0                                      | 0                       | 0                                      | 0                       |
|   | 29,200                                 | 0                       | 2,132,196                              | 0   | 31,540                                 | 0                       | 0                                      | 0                       |
|   | 0                                      | 0                       | 100,000                                | 0   | 50,000                                 | 0                       | 0                                      | 0                       |
|   | 1,347,500                              | 24,000                  | 828,850                                | 134,000   | 2,018,650                              | 42,000                  | 0                                      | 0                       |
|   | 0                                      | 0                       | 537,486                                | 0   | 0                                      | 0                       | 0                                      | 0                       |
|   | 200,000                                | 0                       | 2,109,508                              | 403,631   | 100,000                                | 0                       | 0                                      | 0                       |
|   | 25,000                                 | 0                       | 275,000                                | 0   | 165,000                                | 0                       | 0                                      | 0                       |
|   | 7,602<br>10,000                        | 0                       | 21,182<br>140,000                      | 0   | 1,053,560<br>89,700                    | 0<br>0                  | 0                                      | 0                       |
|   | 0                                      | 0                       | 2,000,000                              | 0   | 0                                      | 0                       | 0                                      | 0                       |
|   | 0                                      | 0                       | 2,300,000                              | 0   | 0                                      | 0                       | 0                                      | 0                       |
|   | 3,798,558                              | 1,244,000               | 75,236,595                             | 10,553,609  | 4,535,768                              | 459,073                 | 0                                      | 0                       |

|                             | Estimated Net Costs as of September 30, 2008 |                      |                |                        |                  |  |  |
|-----------------------------|--|----------------------|----------------|------------------------|------------------|--|--|
|                             | Life   | Allocated<br>Annuity | A&H            | Unallocated<br>Annuity | Total            |  |  |
| Alabama                     | 716  | 711                  | 278            | 0                      | 1,704            |  |  |
| Alaska                      | 613  | 3                    | 77             | 0                      | 692              |  |  |
| Arizona                     | 4,511  | 1,997                | 2,076          | 0                      | 8,585            |  |  |
| Arkansas                    | 828  | 314                  | 400            | 0                      | 1,543            |  |  |
| California                  | 23,845                                       | 4,008                | 22,989         | 0                      | 50,843           |  |  |
| Colorado<br>Connecticut     | 4,515  | 1,088                | 2,619          | 0                      | 8,222            |  |  |
| Delaware                    | 5,575<br>383                                 | 1,578<br>154         | 6,705<br>337   | 0                      | 13,857<br>874    |  |  |
| Dist. of Columbia           | 670  | 154                  | 543            | 0                      | 1.360            |  |  |
| Florida                     | 14.543                                       | 5.953                | 9.456          | 0                      | 29.953           |  |  |
| Georgia                     | 1.892  | 1,774                | 1,305          | 0                      | 4.971            |  |  |
| Hawaii                      | 1,462  | 220                  | 232            | 0                      | 1,914            |  |  |
| Idaho                       | 520  | 1                    | 129            | 0                      | 650              |  |  |
| Illinois                    | 7,351  | 2,757                | 6,093          | 0                      | 16,202           |  |  |
| Indiana                     | 2,350  | 967                  | 1,904          | 0                      | 5,221            |  |  |
| Iowa                        | 3,134  | 1,000                | 1,868          | 0                      | 6,001            |  |  |
| Kansas                      | 2,909  | 968                  | 4,385          | 0                      | 8,262            |  |  |
| Kentucky                    | 658  | 834                  | 1,195          | 0                      | 2,687            |  |  |
| Louisiana                   | 1,474  | 876                  | 850            | 0                      | 3,200            |  |  |
| Maine                       | 1,135  | 765                  | 665            | 0                      | 2,565            |  |  |
| Maryland                    | 4,487  | 1,276                | 8,029          | 0                      | 13,792           |  |  |
| Massachusetts               | 9,594  | 17,034               | 6,810          | 0                      | 33,438           |  |  |
| Michigan<br>Minnesota       | 10,441<br>3,770                              | 2,306<br>1,816       | 8,624<br>5,241 | 0                      | 21,370<br>10,826 |  |  |
| Mississippi                 | 298  | 510                  | 295            | 0                      | 1,103            |  |  |
| Missouri                    | 3.714  | 779                  | 3.163          | 0                      | 7.657            |  |  |
| Montana                     | 526  | 239                  | 256            | 0                      | 1,022            |  |  |
| Nebraska                    | 1.970  | 582                  | 899            | 0                      | 3.451            |  |  |
| Nevada                      | 1,602  | 456                  | 607            | Ö                      | 2,665            |  |  |
| New Hampshire               | 1,546  | 396                  | 883            | 0                      | 2,826            |  |  |
| New Jersey                  | 6,356  | 4,748                | 23,759         | 0                      | 34,863           |  |  |
| New Mexico                  | 1,824  | 354                  | 330            | 0                      | 2,508            |  |  |
| New York                    | 26,882                                       | 16,133               | 39,642         | 0                      | 82,657           |  |  |
| North Carolina              | 3,088  | 1,422                | 6,068          | 0                      | 10,578           |  |  |
| North Dakota                | 106  | 592                  | 28             | 0                      | 726              |  |  |
| Ohio                        | 6,779  | 1,849                | 4,695          | 0                      | 13,322           |  |  |
| Oklahoma                    | 1,189  | 746                  | 367            | 0                      | 2,302            |  |  |
| Oregon                      | 2,152  | 859<br>3.144         | 1,569<br>8,340 | 0                      | 4,580            |  |  |
| Pennsylvania<br>Puerto Rico | 12,308<br>461                                | 3,144                | 6,340<br>14    | 0                      | 23,792<br>489    |  |  |
| Rhode Island                | 744  | 471                  | 1,404          | 0                      | 2,620            |  |  |
| South Carolina              | 1,318  | 950                  | 4,123          | 0                      | 6,392            |  |  |
| South Dakota                | 847  | 361                  | 376            | 0                      | 1,584            |  |  |
| Tennessee                   | 1.230  | 1.071                | 1.155          | ő                      | 3.455            |  |  |
| Texas                       | 11,243                                       | 2,375                | 3,562          | 0                      | 17,180           |  |  |
| Utah                        | 1,440  | 516                  | 193            | 0                      | 2,149            |  |  |
| Vermont                     | 566  | 108                  | 537            | 0                      | 1,211            |  |  |
| Virginia                    | 2,554  | 1,194                | 1,989          | 0                      | 5,737            |  |  |
| Washington                  | 7,360  | 1,661                | 4,951          | 0                      | 13,972           |  |  |
| West Virginia               | 602  | 326                  | 765            | 0                      | 1,693            |  |  |
| Wisconsin                   | 5,370  | 3,025                | 4,478          | 0                      | 12,873           |  |  |
| Wyoming                     | 250  | 91                   | 33             | 0                      | 374              |  |  |
| Other                       | 0  | 0                    | 0              | 0                      | 0                |  |  |
| Total                       | 211,703                                      | 93,519               | 207,290        | 0                      | 512,511          |  |  |
|                             |  |                      |                |                        |                  |  |  |

| Summary:  |                        |
|---|------------------------|
| GA Covered Obligations  | 789,601,673            |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate | 0<br>0<br>512,511<br>0 |
| Less:<br>Estate/other distributions<br>Other adjustments<br>Ceding commissions/                           | 0<br>789,601,673       |
| policy enhancements Other recoveries (litigation, estate distributions, etc.)                             | 0                      |
| Adjusted GA Costs<br>Per State breakdown  | 512,511<br>512,511     |

| Li                                     | ife                     | Assessments Ca<br>Allocated            | alled (Billed) or R<br>d Annuity | efunded as of De<br>A&                 | cember 31, 2007<br>&H   | Unallocate                             | ed Annuity              |
|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 250                                    | 490                     | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 3,367                                  | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 1,521                                  | 0                       | 228                                    | 0                                | 304                                    | 0                       | 0                                      | 0                       |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |
|  |                         |  |                                  |  |                         |  |                         |

5,138

|                                | Estimated Net Costs as of September 30, 2008 |                      |     |                        |                     |  |  |
|--------------------------------|--|----------------------|-----|------------------------|---------------------|--|--|
|                                | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total               |  |  |
| Alabama                        | (8,176)                                      | (3,603)              | 0   | 0                      | (11,779)            |  |  |
| Alaska                         | (1,205)                                      | (538)                | 0   | (512)                  | (2,254)             |  |  |
| Arizona                        | (3,024)                                      | (8,072)              | 0   | 0                      | (11,096)            |  |  |
| Arkansas                       | (880)  | (2,810)              | 0   | (2)                    | (3,692)             |  |  |
| California                     | 31,040                                       | 14,305               | 0   | 0                      | 45,344              |  |  |
| Colorado<br>Connecticut        | 0<br>(20,216)                                | 0<br>(83,380)        | 0   | 0<br>(1,225)           | 0<br>(104,821)      |  |  |
| Delaware                       | 2.715  | (63,360)             | 0   | (1,225)                | 4.349               |  |  |
| Dist. of Columbia              | 2,715  | 1,202                | 0   | 0                      | 4,349               |  |  |
| Florida                        | (24,867)                                     | (30.313)             | 0   | 0                      | (55,180)            |  |  |
| Georgia                        | 38,224                                       | 18,909               | 0   | 2,651                  | 59,783              |  |  |
| Hawaii                         | 89   | 2                    | 0   | 0                      | 91                  |  |  |
| Idaho                          | 154  | 36                   | 0   | 0                      | 190                 |  |  |
| Illinois                       | (15,920)                                     | (49,147)             | 0   | (4,177)                | (69,244)            |  |  |
| Indiana                        | 10,303                                       | 25,505               | 0   | 1,284                  | 37,093              |  |  |
| lowa                           | (6,094)                                      | (2,919)              | 0   | 0                      | (9,014)             |  |  |
| Kansas                         | 2,509  | 1,685                | 0   | 0                      | 4,195               |  |  |
| Kentucky<br>Louisiana          | (14,584)<br>0                                | (4,852)<br>0         | 0   | 0                      | (19,436)<br>0       |  |  |
| Maine                          | (2,501)                                      | (17,296)             | 0   | (628)                  | (20,425)            |  |  |
| Maryland                       | (6,995)                                      | (8,917)              | 0   | 0                      | (15,912)            |  |  |
| Massachusetts                  | (12,914)                                     | (4,180)              | 0   | 0                      | (17,093)            |  |  |
| Michigan                       | (25,372)                                     | (208,236)            | 0   | (112,257)              | (345,866)           |  |  |
| Minnesota                      | (6,445)                                      | (6,227)              | 0   | (6,734)                | (19,407)            |  |  |
| Mississippi                    | 3,048  | 2,730                | 0   | 0                      | 5,777               |  |  |
| Missouri                       | 6,682  | 4,388                | 0   | 0                      | 11,070              |  |  |
| Montana                        | (5,932)                                      | (2,219)              | 0   | 0                      | (8,151)             |  |  |
| Nebraska                       | (2,117)                                      | (6,089)              | 0   | 0                      | (8,206)             |  |  |
| Nevada                         | 79   | 42                   | 0   | 0                      | 121                 |  |  |
| New Hampshire<br>New Jersev    | (7,965)                                      | (35,680)             | 0   | 0<br>(15,274)          | (43,645)            |  |  |
| New Jersey<br>New Mexico       | (49,767)<br>1,038                            | (270,380)<br>1,259   | 0   | (15,274)               | (335,422)<br>2,297  |  |  |
| New York                       | (94,741)                                     | (253,099)            | 0   | (9,196)                | (357,036)           |  |  |
| North Carolina                 | (10,940)                                     | (10,733)             | 0   | (627)                  | (22,300)            |  |  |
| North Dakota                   | 4,457  | 356                  | 0   | o´                     | 4,813               |  |  |
| Ohio                           | (24,175)                                     | (31,371)             | 0   | (5,570)                | (61,116)            |  |  |
| Oklahoma                       | (4,438)                                      | (1,857)              | 0   | 0                      | (6,295)             |  |  |
| Oregon                         | (1,326)                                      | (8,619)              | 0   | 0                      | (9,946)             |  |  |
| Pennsylvania                   | (41,752)                                     | (23,594)             | 0   | (6,910)                | (72,256)            |  |  |
| Puerto Rico                    | (59)   | (154)                | 0   | 0                      | (214)               |  |  |
| Rhode Island<br>South Carolina | (921)  | (384)                | 0   | 0                      | (1,305)<br>(13,474) |  |  |
| South Carolina<br>South Dakota | (8,203)<br>129                               | (5,271)<br>12        | 0   | 0                      | (13,474)            |  |  |
| Tennessee                      | (8,818)                                      | (1,807)              | 0   | 0                      | (10,625)            |  |  |
| Texas                          | (25,149)                                     | (7,744)              | 0   | (3,920)                | (36,813)            |  |  |
| Utah                           | 2.005  | 932                  | 0   | 3.238                  | 6,174               |  |  |
| Vermont                        | (1,202)                                      | (15,540)             | Ō   | (3,802)                | (20,544)            |  |  |
| Virginia                       | (3,691)                                      | (3,212)              | 0   | 0                      | (6,903)             |  |  |
| Washington                     | (3,154)                                      | (18,120)             | 0   | (464)                  | (21,738)            |  |  |
| West Virginia                  | (3,198)                                      | (674)                | 0   | 0                      | (3,873)             |  |  |
| Wisconsin                      | (2,766)                                      | (1,410)              | 0   | 0                      | (4,175)             |  |  |
| Wyoming                        | (3,790)                                      | (50)                 | 0   | 0                      | (3,841)             |  |  |
| Other                          | 0  | 0                    | 0   | 0                      | 0                   |  |  |
| Total                          | (350,827)                                    | (1,057,076)          | 0   | (163,752)              | (1,571,656)         |  |  |
|                                |  |                      |     |                        |                     |  |  |

| Summary:  |                                   |
|---|-----------------------------------|
| GA Covered Obligations  | 5,323,073,573                     |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate | 0<br>15,185,145<br>5,704,561<br>0 |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements                | 5,160,590,573<br>135,157,781      |
| Other recoveries (litigation, estate distributions, etc.)   | 49,786,581                        |
| Adjusted GA Costs<br>Per State breakdown  | (1,571,656)<br>(1,571,656)        |

| Life                                   |                         |  | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |  |                         | Unallocate                             | ed Annuity              |
|--|-------------------------|--|---|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 344.000                                | 0                       | 6.060                                  | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 9,158                                  | 0                       | 5,158                                  | 18,000  | 0                                      | 0                       | 4,558                                  | 0                       |
| 88,885                                 | 0                       | 0                                      | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 1,212,180                              | 2,100,000               | 554,820                                | 950,000   | 0                                      | 0                       | 0                                      | 0                       |
| 197,709                                | 0                       | 12,260                                 | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 3,223,000                              | 3,223,000               | 2,322,000                              | 2,322,000   | 0                                      | Ō                       | 95,000                                 | 95.000                  |
| 109,750                                | 0                       | 15,250                                 | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 1,653,345                              | 0                       | 242,689                                | 5,682   | 0                                      | 0                       | 89,966                                 | (271)                   |
| 390,404                                | 0                       | 27,611                                 | 0   | 128                                    | 0                       | 0                                      | 0                       |
| 97,650<br>2,250,000                    | 165,039<br>6,200,000    | 67,350<br>2,750,000                    | 3,000,000   | 0                                      | 0                       | 550,000                                | 1,050,000               |
|  |                         |  |   |  |                         |  |                         |
| 504,000<br>184,000                     | 0                       | 64,000<br>50,000                       | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 694,762                                | 681,287                 | 207,259                                | 203,121   | 0                                      | 0                       | 0                                      | 0                       |
| 44,800                                 | 0                       | 200,200                                | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 126,719                                | 0                       | 63,281                                 | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 626,000                                | 0                       | 189,000                                | Ō   | 0                                      | Ō                       | 0                                      | 0                       |
| 380,000                                | 563,200                 | 3,340,000                              | 0   | 0                                      | 0                       | 750.000                                | 0                       |
| 927,500                                | 0                       | 397,500                                | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 311,500                                | 0                       | 0                                      | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 850,104                                | 0                       | 11,428                                 | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 145,750                                | 0                       | 59,660                                 | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 176,300                                | 0                       | 40,295                                 | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 75,100                                 | 0                       | 58,300                                 | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 140,000                                | 107,002                 | 360,000                                | 446,376   | 0                                      | 0                       | 0                                      | 0                       |
| 1,260,000                              | 1,627,581               | 3,740,000                              | 4,616,428   | 0                                      | 0                       | 500,000                                | 610,524                 |
| 1,000,000                              | 0                       | 302,243                                | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 91,500,000                             | 54,000,000              | 0                                      | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 250,000                                | 275,000                 | 250,000                                | 275,000   | 0                                      | 0                       | 0                                      | 0                       |
| 10,253                                 | 0                       | 502                                    | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 200,000<br>155,000                     | 0<br>148,000            | 150,000<br>95,000                      | 0<br>92.000   | 0                                      | 0                       | 150,000<br>0                           | 0                       |
| 500,000                                | 0                       | 0                                      | 0   | 0                                      | 0                       | 0                                      | 0                       |
|  |                         |  |   |  |                         |  |                         |
| 66,025                                 | 0                       | 67,975                                 | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 1,900,000                              | 2,065,520               | 0                                      | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 300,000                                | 0                       | 130,000                                | 0   | 0                                      | 0                       | 0                                      | 0                       |
| 678,676                                | 827,200                 | 120,850                                | 147,223   | 3,545,420                              | 4,321,351               | 0                                      | 0                       |
| 373,502                                | 318,285                 | 123,276                                | 106,095   | 3,221                                  | 0                       | 0                                      | 0                       |
| 23,000<br>683,540                      | 0<br>685,000            | 219,500<br>8,711                       | 0<br>5,000  | 0<br>398,463                           | 0<br>420,000            | 0                                      | 0                       |
| 51,698                                 | 63,442                  | 2,293                                  | 351   | 79,100                                 | 95,605                  | 0                                      | 0                       |
| 214,537                                | 0                       | 16,178                                 | 0   | 105,957                                | 0                       | 0                                      | 0                       |
| 214,037                                | U                       | 10,176                                 | U   | 100,957                                | U                       | U                                      | U                       |
| 113,928,847                            | 73,049,556              | 16,270,649                             | 12,187,275  | 4,132,289                              | 4,836,956               | 2,139,524                              | 1,755,253               |

|                             |                   | Estimated Net Co     | osts as or Septe | mber 30, 2006          |                    |
|-----------------------------|-------------------|----------------------|------------------|------------------------|--------------------|
|                             | Life              | Allocated<br>Annuity | A&H              | Unallocated<br>Annuity | Total              |
| Alabama                     | 51                | 62                   | (2,622)          | 0                      | (2,510)            |
| Alaska                      | 1,422             | 6,618                | 0                | 0                      | 8,040              |
| Arizona                     | 36,558            | 78,959               | 1,996            | 0                      | 117,514            |
| Arkansas                    | 32,697            | 38,013               | (194,000)        | 0                      | (123,291)          |
| California                  | (172,649)         | (593,110)            | 0                | 0                      | (765,759)          |
| Colorado                    | 0                 | 0                    | 0                | 0                      | 0                  |
| Connecticut                 | (11,132)          | (16,664)             | 0                | 0                      | (27,795)           |
| Delaware                    | 8,483             | 18,491               | (665)            | 0                      | 26,309             |
| Dist. of Columbia           | 0                 | 0                    | 0                | 0                      | 0                  |
| Florida                     | 186,780           | 457,246              | 11,825           | 5,732                  | 661,582            |
| Georgia<br>Hawaii           | (31,373)          | (67,326)<br>0        | (259)<br>0       | 0                      | (98,958)<br>0      |
| Idaho                       | 1,661             | 4,252                | 0                | 0                      | 5,913              |
| Illinois                    | (7,851)           | (43,775)             | (345)            | 0                      | (51,971)           |
| Indiana                     | 1,683,435         | 6,089,404            | 11,243           | 4,753,586              | 12,537,669         |
| lowa                        | 137,950           | 354.813              | (21,615)         | 4,700,000              | 471.148            |
| Kansas                      | 73,947            | 122,710              | (24,862)         | 0                      | 171,795            |
| Kentucky                    | (6,562)           | (3,826)              | (720)            | 0                      | (11,108)           |
| Louisiana                   | 0                 | 0                    | ` o´             | 0                      | 0                  |
| Maine                       | 75,400            | 124,347              | 20               | 0                      | 199,767            |
| Maryland                    | 21,009            | 53,614               | (34,407)         | 0                      | 40,215             |
| Massachusetts               | (17,571)          | (15,356)             | (1,103)          | 0                      | (34,030)           |
| Michigan                    | 433,843           | 788,225              | 1,331            | 0                      | 1,223,399          |
| Minnesota                   | 374,134           | 1,054,568            | 5,800            | 0                      | 1,434,502          |
| Mississippi                 | 4,585             | 15,552               | (33,527)         | 0                      | (13,390)           |
| Missouri                    | 7,688             | 23,364               | (56,202)         | 0                      | (25,150)           |
| Montana                     | (9,915)           | (267)                | (196)            | 0                      | (10,377)           |
| Nebraska                    | (322,229)         | 377,050              | (3,388,179)      | 0                      | (3,333,358)        |
| Nevada                      | (54,496)          | (57,734)             | (8,550)          | 0                      | (120,781)          |
| New Hampshire<br>New Jersey | (5,536)<br>0      | (8,645)<br>0         | (50)<br>0        | 0                      | (14,231)<br>0      |
| New Jersey<br>New Mexico    | (30,350)          | (16,706)             | (28,919)         | 0                      | (75,975)           |
| New York                    | (30,330)          | (10,700)             | (20,919)         | 0                      | (73,373)           |
| North Carolina              | (31,844)          | (39,673)             | (1,099)          | 0                      | (72,617)           |
| North Dakota                | (65,541)          | (44,508)             | (1,456)          | 0                      | (111,505)          |
| Ohio                        | 168.932           | 483.602              | 3.376            | 11.111                 | 667,021            |
| Oklahoma                    | (83,981)          | (126,178)            | (408,725)        | 0                      | (618,884)          |
| Oregon                      | (5,426)           | (20,330)             | (21)             | 0                      | (25,776)           |
| Pennsylvania                | 295,549           | 1,019,000            | 6,661            | 0                      | 1,321,210          |
| Puerto Rico                 | 0                 | 0                    | 0                | 0                      | 0                  |
| Rhode Island                | 0                 | 0                    | 0                | 0                      | 0                  |
| South Carolina              | 57,241            | 19,745               | (505)            | 0                      | 76,480             |
| South Dakota                | 56,796            | 93,295               | 2,156            | 0                      | 152,248            |
| Tennessee                   | 25,185            | 45,649               | (7,821)          | 0                      | 63,013             |
| Texas                       | 101,653           | 71,650               | (2,249,575)      | 12,349                 | (2,063,923)        |
| Utah                        | (26,786)          | (3,915)              | 0                | 0                      | (30,701)           |
| Vermont                     | 0                 | 0                    | 0                | 0                      | 0                  |
| Virginia<br>Washington      | 169,444<br>29,399 | 791,129<br>150,170   | 168<br>259       | 0<br>693               | 960,741<br>180,521 |
| Washington<br>West Virginia | 29,399<br>7.640   | 150,170<br>17,192    | 259              | 093                    | 24.832             |
| Wisconsin                   | 4,366             | 4,446                | 847              | 0                      | 9.659              |
| Wyoming                     | 9,796             | 17,733               | 0                | 0                      | 27,529             |
| Other                       | 9,790             | 0                    | 0                | 0                      | 27,529             |
| Total                       |                   |                      |                  |                        |                    |
| rotal                       | 3,122,404         | 11,262,883           | (6,419,739)      | 4,783,472              | 12,749,019         |
|                             |                   |                      |                  |                        |                    |

Estimated Net Costs as of September 30, 2008

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 250,904,755                                      |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>0<br>1,556,795<br>0                         |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 121,248,273<br>2,469<br>7,587,731<br>110,874,058 |
| Adjusted GA Costs<br>Per State breakdown   | 12,749,019<br>12,749,019                         |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         | Unallocated Annuity                    |                         |  |                         |
|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
|  |                         | Allocated   | Ailluity                |  | ***                     | Onunocuit                              | a Annuity               |
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 98,826                                 | 0                       | 81,514  | 0                       | 3,000                                  | 0                       | 0                                      | 0                       |
| 135,583                                | 55,200                  | 33,801  | 47,371                  | 0                                      | 0                       | 0                                      | 0                       |
| 575,300                                | 0                       | 394,119   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 203,542                                | 0                       | 0   | 0                       | 337,005                                | 0                       | 0                                      | 0                       |
| 1,363,000                              | 675,000                 | 3,337,000   | 1,250,000               | 450,000                                | 0                       | 0                                      | 0                       |
| 10,025                                 | 0                       | 245   | 0                       | 39,730                                 | 0                       | 0                                      | 0                       |
| 109,000                                | 0                       | 80,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 64,500                                 | 0                       | 85,500  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 1,900,000                              | 0                       | 3,800,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 3,053,818                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 55,000                                 | 0                       | 85,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 1,100,000                              | 1,046,000               | 4,700,000   | 3,988,000               | 30,000                                 | 31,000                  | 30,000                                 | 84,000                  |
| 16,867,025                             | 5,000,000               | 60,219,197  | 0                       | 17,051                                 | 0                       | 0                                      | 0                       |
| 990,079                                | 0                       | 1,835,190   | 0                       | 9,720                                  | 0                       | 0                                      | 0                       |
| 200,000                                | 0                       | 2,300,000   | . 0                     | 0                                      | 0                       | 0                                      | 0                       |
| 264,400                                | 175,256                 | 130,200   | 87,747                  | 25,200                                 | 0                       | 0                                      | 0                       |
| 650,000                                | 0                       | 375,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 1,350,000                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 150,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 4,690,700                              | 2,950,000               | 4,559,300   | 708,000                 | 0                                      | 0                       | 0                                      | 0                       |
| 3,413,000                              | 1,670,481               | 5,537,000   | 2,625,507               | 26,500                                 | 0                       | 0                                      | 0                       |
| 25,000                                 | 0                       | 50,000  | 0                       | 161,306                                | 0                       | 0                                      | 0                       |
| 0<br>60,000                            | 0                       | 300,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 492,432                                | 0                       | 0   | 11,100                  | 50,000                                 | 0                       | 0                                      | 0                       |
| 51,500                                 | 0                       | 87,200  | 0                       | 0,000                                  | 0                       | 0                                      | 0                       |
| 50,000                                 | 0                       | 50,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 350,000                                | 175,000                 | 250,000   | 125,000                 | 0                                      | 0                       | 0                                      | 0                       |
| 96,400                                 | 0                       | 147,500   | 0                       | 0                                      | 0                       | 66,890                                 | 0                       |
| 4,860,000                              | 0                       | 8,640,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 666,000                                | 432,900                 | 721,000   | 468,000                 | 414,000                                | 269,100                 | 0                                      | 0                       |
| 166,015<br>2,700,000                   | 0                       | 738,136<br>8,300,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|  |                         |   |                         |  |                         |  |                         |
| 519,500                                | 0                       | 80,500  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 342,154                                | 0                       | 692,351   | 528,151                 | 57,868                                 | 0                       | 0                                      | 0                       |
| 375,000                                | 0                       | 600,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 2,050,596                              | 1,352,869               | 53,829  | 35,583                  | 2,245,379                              | 1,481,438               | 0                                      | 0                       |
| 23,475                                 | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 2,600,000                              | 1,072,744               | 8,600,000   | 7,248,345               | 25,500                                 | 0                       | 0                                      | 0                       |
| 250,000                                | 298,366                 | 700,000   | 396,051                 | 0                                      | 0                       | 0                                      | 0                       |
| 332,438                                | 235,821                 | 4,165   | 4,869                   | 79,887                                 | 100,588                 | 0                                      | 0                       |
| 180,000                                | 0                       | 80,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 53,434,308                             | 15,139,637              | 117,647,747   | 17,523,724              | 3,972,146                              | 1,882,126               | 96,890                                 | 84,000                  |

|                     |             | Estimated Net Co     | sts as of Septe | mber 30, 2008          |              |
|---------------------|-------------|----------------------|-----------------|------------------------|--------------|
|                     |             |                      |                 |                        |              |
|                     | Life        | Allocated<br>Annuity | A&H             | Unallocated<br>Annuity | Total        |
| Alabama             | 33,717      | 0                    | 3,511           | 0                      | 37,228       |
| Alaska              | 0           | 0                    | 0               | 0                      | 0            |
| Arizona<br>Arkansas | 0           | 0                    | 0               | 0                      | 0            |
| California          | 0           | 0                    | 0               | 0                      | 0            |
| Colorado            | 0           | 0                    | 0               | 0                      | 0            |
| Connecticut         | 0           | 0                    | 0               | 0                      | ő            |
| Delaware            | 0           | 0                    | 0               | 0                      | 0            |
| Dist. of Columbia   | 30,593      | 0                    | 0               | 0                      | 30,593       |
| Florida             | 55,214      | 59                   | 0               | 0                      | 55,273       |
| Georgia<br>Hawaii   | 0           | 0                    | 0               | 0                      | 0            |
| Idaho               | 0           | 0                    | 0               | 0                      | 0            |
| Illinois            | 0           | 0                    | 0               | 0                      | 0            |
| Indiana             | 1,607       | 0                    | 271             | 0                      | 1,878        |
| Iowa                | 0           | 0                    | 0               | 0                      | 0            |
| Kansas              | 0           | 0                    | 0               | 0                      | 0            |
| Kentucky            | 0           | 0                    | 0               | 0                      | 0            |
| Louisiana<br>Maine  | 721,229     | 112,942<br>0         | 1,393           | 0                      | 835,564<br>0 |
| Maryland            | 0<br>75,586 | 24                   | 0<br>289        | 0                      | 75,899       |
| Massachusetts       | 75,560      | 0                    | 0               | 0                      | 75,699       |
| Michigan            | 0           | 0                    | 0               | 0                      | 0            |
| Minnesota           | 0           | 0                    | 0               | 0                      | 0            |
| Mississippi         | 7,538       | 1,754                | 1,539           | 0                      | 10,831       |
| Missouri            | 0           | 0                    | 0               | 0                      | 0            |
| Montana<br>Nebraska | 0<br>5,280  | 0                    | 0               | 0                      | 0            |
| Nebraska<br>Nevada  | 5,280       | 0                    | 0               | 0                      | 5,280<br>0   |
| New Hampshire       | 0           | 0                    | 0               | 0                      | 0            |
| New Jersey          | 0           | 0                    | 0               | 0                      | 0            |
| New Mexico          | 66,537      | 0                    | 1,750           | 0                      | 68,287       |
| New York            | 0           | 0                    | 0               | 0                      | 0            |
| North Carolina      | 0           | 0                    | 0               | 0                      | 0            |
| North Dakota        | 0           | 0                    | 0               | 0                      | 0            |
| Ohio<br>Oklahoma    | 0<br>2,488  | 0                    | 0               | 0                      | 0<br>2,488   |
| Oregon              | 2,400       | 0                    | 0               | 0                      | 2,400        |
| Pennsylvania        | 0           | 0                    | 0               | 0                      | ő            |
| Puerto Rico         | 0           | 0                    | 0               | 0                      | 0            |
| Rhode Island        | 0           | 0                    | 0               | 0                      | 0            |
| South Carolina      | 197,427     | 0                    | 0               | 0                      | 197,427      |
| South Dakota        | 0<br>8,395  | 0                    | 0               | 0                      | 0<br>14,805  |
| Tennessee<br>Texas  | 17,747      | 6,410<br>0           | 0               | 0                      | 17,747       |
| Utah                | 0           | 0                    | 0               | 0                      | 0            |
| Vermont             | 0           | 0                    | 0               | 0                      | 0            |
| Virginia            | 0           | 0                    | 0               | 0                      | 0            |
| Washington          | 0           | 0                    | 0               | 0                      | 0            |
| West Virginia       | 0           | 0                    | 0               | 0                      | 0            |
| Wisconsin           | 0           | 0                    | 0               | 0                      | 0            |
| Wyoming<br>Other    | 0           | 0                    | 0               | 0                      | 0            |
|                     |             |                      |                 | -                      |              |
| Total               | 1,223,357   | 121,189              | 8,753           | 0                      | 1,353,300    |
|                     |             |                      |                 |                        |              |
|                     |             |                      |                 |                        |              |

| Summary:  |           |
|---|-----------|
| GA Covered Obligations                            | 3,559,238 |
| Add:  |           |
| GA claims incurred directly                       | 6,291     |
| GA expenses incurred directly                     | 303,836   |
| NOLHGA expenses                                   | 399,992   |
| Remaining Inforce estimate                        | 0         |
| Less:   |           |
| Estate/other distributions                        | 809,429   |
| Other adjustments Ceding commissions/             | (5,910)   |
| policy enhancements Other recoveries (litigation, | 355,362   |
| estate distributions, etc.)                       | 1,757,176 |
| Adjusted GA Costs                                 | 1,353,300 |
| Per State breakdown                               | 1,353,300 |
|   |           |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of Decen Allocated Annuity A&H |                         |  | cember 31, 2007<br>RH   | Unallocated Annuity                    |                         |
|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)                                    | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 51,000                                 | 18,927                  | 0   | 0                       | 0                                      | 1,257                   | 0                                      | 0                       |
| 1,022,989                              | 0                       | 35,389  | 0                       | 587,622                                | 0                       | 0                                      | 0                       |
| ,,,                                    |                         |   |                         | ,.                                     | •                       |  |                         |
|  |                         |   |                         |  |                         |  |                         |
| 31,000                                 | 0                       | 0   | 0                       | 19,000                                 | 0                       | 0                                      | 0                       |
| 40,003                                 | 22,198                  | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 1,144,992                              | 41,125                  | 35,389  | 0                       | 606,622                                | 1,257                   | 0<br>n is NOT audited                  | 0                       |

|                              | Life  | Allocated<br>Annuity | A&H   | Unallocated<br>Annuity | Total             |
|------------------------------|-------|----------------------|-------|------------------------|-------------------|
| Alabama                      | 0     | 12,104               | 0     | 0                      | 12,104            |
| Alaska                       | 0     | 0                    | 0     | 0                      | 0                 |
| Arizona                      | 0     | 743,716              | 0     | 0                      | 743,716           |
| Arkansas                     | 0     | 187,089              | 0     | 0                      | 187,089           |
| California                   | 592   | 3,742,149            | 3,234 | 0                      | 3,745,976         |
| Colorado                     | 0     | 2,443,160            | 0     | 0                      | 2,443,160         |
| Connecticut                  | 0     | 9,557                | 0     | 0                      | 9,557             |
| Delaware                     | 0     | 0                    | 0     | 0                      | 0                 |
| Dist. of Columbia<br>Florida | 1.411 | 2,375,761            | 0     | 0                      | 2,377,172         |
| Georgia                      | 440   | 2,375,761            | 2,820 | 0                      | 219,904           |
| Hawaii                       | 0     | 9.934                | 0     | 0                      | 9.934             |
| Idaho                        | 0     | 16,744               | 0     | 0                      | 16,744            |
| Illinois                     | 0     | 19,679               | 0     | 0                      | 19,679            |
| Indiana                      | 0     | 76,980               | 0     | 0                      | 76,980            |
| Iowa                         | 0     | 10,547               | 0     | 0                      | 10,547            |
| Kansas                       | 0     | 41,225               | 0     | 0                      | 41,225            |
| Kentucky                     | 0     | 4,611                | 0     | 0                      | 4,611             |
| Louisiana                    | 38    | 105,792              | 0     | 0                      | 105,829           |
| Maine                        | 0     | 7,409                | 0     | 0                      | 7,409             |
| Maryland<br>Massachusetts    | 0     | 37,940<br>0          | 0     | 0                      | 37,940<br>0       |
| Michigan                     | 0     | 27,917               | 0     | 0                      | 27,917            |
| Minnesota                    | 0     | 55.687               | 0     | 0                      | 55,687            |
| Mississippi                  | 0     | 103,850              | 0     | 0                      | 103,850           |
| Missouri                     | 0     | 30.610               | 0     | 0                      | 30.610            |
| Montana                      | 0     | 21,688               | 0     | 0                      | 21,688            |
| Nebraska                     | 0     | 324,697              | 0     | 0                      | 324,697           |
| Nevada                       | 0     | 271,686              | 0     | 0                      | 271,686           |
| New Hampshire                | 0     | 0                    | 0     | 0                      | 0                 |
| New Jersey                   | 0     | 1,592                | 0     | 0                      | 1,592             |
| New Mexico<br>New York       | 0     | 323,156<br>0         | 0     | 0                      | 323,156           |
| New York<br>North Carolina   | 0     | 556.891              | 0     | 0                      | 0<br>556.891      |
| North Dakota                 | 0     | 22,515               | 0     | 0                      | 22,515            |
| Ohio                         | 0     | 60,458               | 0     | 0                      | 60.458            |
| Oklahoma                     | ő     | 180,454              | ő     | Ö                      | 180,454           |
| Oregon                       | 0     | 42,751               | 0     | 0                      | 42,751            |
| Pennsylvania                 | 0     | 47,330               | 0     | 0                      | 47,330            |
| Puerto Rico                  | 0     | 0                    | 0     | 0                      | 0                 |
| Rhode Island                 | 0     | 0                    | 0     | 0                      | 0                 |
| South Carolina               | 0     | 0                    | 0     | 0                      | 0                 |
| South Dakota<br>Tennessee    | 0     | 2,415                | 0     | 0                      | 2,415             |
| Texas                        | 126   | 16,872<br>659,236    | 0     | 0                      | 16,872<br>659,361 |
| Utah                         | 0     | 45,149               | 0     | 0                      | 45,149            |
| Vermont                      | 0     | 10,535               | 0     | 0                      | 10,535            |
| Virginia                     | 0     | 157.103              | 0     | 0                      | 157,103           |
| Washington                   | 0     | 62,235               | Ö     | Ö                      | 62,235            |
| West Virginia                | 0     | 12,142               | 0     | 0                      | 12,142            |
| Wisconsin                    | 0     | 10,875               | 0     | 0                      | 10,875            |
| Wyoming                      | 0     | 28,867               | 0     | 0                      | 28,867            |
| Other                        | 0     | 0                    | 0     | 0                      | 0                 |
| Total                        | 2,607 | 13,137,752           | 6,054 | 0                      | 13,146,413        |

Estimated Net Costs as of September 30, 2008

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 110,355,316  |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 669,896<br>784,288<br>603,230<br>0                   |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 81,145,732<br>(1,295,162)<br>3,477,487<br>15,938,261 |
| Adjusted GA Costs<br>Per State breakdown   | 13,146,413<br>13,146,413                             |

National American Life Insurance Co of Pennsylvania

| Li                                     | ife                     |  | alled (Billed) or R<br>d Annuity | Refunded as of De<br>A                 |                         | Unallocated Annuity                    |                         |  |
|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|--|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
| 0                                      | 0                       | 644,884                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |
| 123,926<br>97,750<br>0                 | 0<br>100,000<br>0       | 9,531,750<br>4,750,000                 | 4,520,000<br>0                   | 627,500<br>0                           | 750,000<br>0            | 0<br>0<br>0                            | 0<br>0<br>0             |  |
| 0<br>664                               | 0                       | 5,300,000<br>380,963                   | 142,450<br>1,461                 | 0                                      | 0                       | 0                                      | 0                       |  |
| 0<br>0<br>0                            | 0<br>0<br>0             | 23,025<br>20,000<br>75,000             | 0<br>0<br>0                      | 33<br>0<br>0                           | 0 0 0                   | 0 0 0                                  | 0 0                     |  |
| 3,050                                  | 0                       | 301,950                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0<br>79,000                            | 0                                | 0                                      | 0<br>0                  | 0                                      | 0                       |  |
| 0<br>288,530                           | 0                       | 125,000<br>0                           | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 831,523<br>604,300                     | 0<br>0                           | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 275,000                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |
| 0<br>0<br>0                            | 0<br>0<br>0             | 86,000<br>150,000<br>550,000           | 0<br>0<br>225,000                | 0<br>0<br>0                            | 0<br>0<br>0             | 0<br>0<br>0                            | 0<br>0<br>0             |  |
| 62.254                                 | 25 440                  | 200.000                                | 224 004                          | 4 4 4 9 0 4 4                          | CE2 400                 | 0                                      | 0                       |  |
| 62,251<br>0<br>0                       | 35,419<br>0<br>0        | 389,989<br>95,000<br>0                 | 221,891<br>0<br>0                | 1,148,044<br>0<br>0                    | 653,198<br>0<br>0       | 0                                      | 0<br>0<br>0             |  |
| 0<br>0<br>0                            | 0<br>0<br>0             | 130,000<br>60,784<br>0                 | 0<br>0<br>163,676                | 10,000<br>0<br>0                       | 0<br>0<br>90,832        | 0<br>0<br>0                            | 0<br>0<br>0             |  |
| 0                                      | 0                       | 90,000                                 | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |
| 576,171                                | 135,419                 | 24,494,168                             | 5,274,478                        | 1,785,577                              | 1,494,030               | 0                                      | 0                       |  |
|  |                         |  |                                  |  |                         |  |                         |  |

|                           | Estimated Net Costs as of September 30, 2008 |                      |     |                        |                |  |
|---------------------------|--|----------------------|-----|------------------------|----------------|--|
|                           | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total          |  |
| Alabama                   | 13,288                                       | 739,401              | 0   | 0                      | 752,689        |  |
| Alaska                    | 0  | 0                    | 0   | 0                      | 0              |  |
| Arizona                   | 0  | 0                    | 0   | 0                      | 0              |  |
| Arkansas                  | 0  | 0                    | 0   | 0                      | 0              |  |
| California                | 0  | 0                    | 0   | 0                      | 0              |  |
| Colorado<br>Connecticut   | 24,112<br>0                                  | 1,363,379<br>0       | 0   | 0                      | 1,387,490<br>0 |  |
| Delaware                  | 390.855                                      | 9.668.247            | 0   | 0                      | 10,059,102     |  |
| Dist. of Columbia         | 390,633                                      | 9,000,247            | 0   | 0                      | 10,039,102     |  |
| Florida                   | 2.814.422                                    | 57,882,781           | 0   | 0                      | 60,697,203     |  |
| Georgia                   | 254.817                                      | 632,922              | 0   | 0                      | 887,739        |  |
| Hawaii                    | 0  | 0                    | 0   | 0                      | 0              |  |
| Idaho                     | 0  | 0                    | 0   | 0                      | 0              |  |
| Illinois                  | 0  | 0                    | 0   | 0                      | 0              |  |
| Indiana                   | 102,285                                      | 7,559,583            | 0   | 0                      | 7,661,868      |  |
| Iowa                      | 672,582                                      | 6,116,051            | 0   | 0                      | 6,788,633      |  |
| Kansas                    | 43,111                                       | 922,472              | 0   | 0                      | 965,584        |  |
| Kentucky                  | 0  | 0                    | 0   | 0                      | 0              |  |
| Louisiana                 | 40,870                                       | 3,893,594            | 0   | 0                      | 3,934,464      |  |
| Maine                     | 0  | 0                    | 0   | 0                      | 0              |  |
| Maryland<br>Massachusetts | 0  | 0                    | 0   | 0                      | 0              |  |
| Michigan                  | 1,045,887                                    | 29,953,674           | 0   | 0                      | 30,999,561     |  |
| Minnesota                 | 1,045,667                                    | 29,953,674           | 0   | 0                      | 30,999,561     |  |
| Mississippi               | 7.335  | 3.525.200            | 0   | 0                      | 3.532.535      |  |
| Missouri                  | 88.330                                       | 1.938.902            | 0   | 0                      | 2.027.232      |  |
| Montana                   | 0  | 5,219                | 0   | 0                      | 5,219          |  |
| Nebraska                  | 152,237                                      | 2,552,345            | 0   | 0                      | 2,704,582      |  |
| Nevada                    | 0  | 0                    | 0   | 0                      | 0              |  |
| New Hampshire             | 0  | 0                    | 0   | 0                      | 0              |  |
| New Jersey                | 0  | 0                    | 0   | 0                      | 0              |  |
| New Mexico                | 7,833  | 47,236               | 0   | 0                      | 55,069         |  |
| New York                  | 0  | 0                    | 0   | 0                      | 0              |  |
| North Carolina            | 0  | 0                    | 0   | 0                      | 0              |  |
| North Dakota              | 0  | 81,246               | 0   | 0                      | 81,246         |  |
| Ohio                      | 0  | 0                    | 0   | 0                      | 0              |  |
| Oklahoma<br>Oregon        | 0  | 0                    | 0   | 0                      | 0              |  |
| Pennsylvania              | 0  | 0                    | 0   | 0                      | 0              |  |
| Puerto Rico               | 0  | 0                    | 0   | 0                      | 0              |  |
| Rhode Island              | 0  | 0                    | 0   | 0                      | ő              |  |
| South Carolina            | 68,063                                       | 127,717              | Ö   | 0                      | 195,780        |  |
| South Dakota              | 0  | 57,388               | 0   | 0                      | 57,388         |  |
| Tennessee                 | 119,722                                      | 8,991,549            | 0   | 0                      | 9,111,271      |  |
| Texas                     | 387,345                                      | 28,352,630           | 0   | 0                      | 28,739,975     |  |
| Utah                      | 0  | 33,759               | 0   | 0                      | 33,759         |  |
| Vermont                   | 0  | 0                    | 0   | 0                      | 0              |  |
| Virginia                  | 0  | 0                    | 0   | 0                      | 0              |  |
| Washington                | 0  | 0                    | 0   | 0                      | 0              |  |
| West Virginia             | 81,848                                       | 1,742,360            | 0   | 0                      | 1,824,207      |  |
| Wisconsin                 | 0  | 0                    | 0   | 0                      | 0              |  |
| Wyoming                   | 0  | 0                    | 0   | 0                      | 0              |  |
| Other                     | 0  | 0                    | 0   | 0                      | 0              |  |
| Total                     | 6,314,944                                    | 166,187,655          | 0   | 0                      | 172,502,599    |  |
|                           |  |                      |     |                        |                |  |

| Summary:   |   |
|--|---|
| GA Covered Obligations   | 419,826,573                                       |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | (2,321,488)<br>2,861,498<br>4,880,403<br>0        |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 100,737<br>3,944,359<br>17,758,201<br>230,941,090 |
| Adjusted GA Costs<br>Per State breakdown   | 172,502,599<br>172,502,599                        |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |                                  | Unallocated Annuity     |  |                         |
|--|-------------------------|---|-------------------------|----------------------------------|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments Called (i.e. Billed)  | Assessments<br>Refunded | Assessments Called (i.e. Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|  |                         |   |                         |                                  |                         |  |                         |
| 3,006,453                              | 0                       | 10,258,760  | 0                       | 0                                | 0                       | 984,787                                | 0                       |
| 0<br>594,918                           | 0                       | 85,429,492<br>1,435,372   | 0<br>40,044             | 0                                | 0                       | 0                                      | 0<br>0                  |
| 0<br>811,575                           | 0                       | 0<br>8,763,450  | 0                       | 0                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 1,150,000   | 0                       | 0                                | 0                       | 0                                      | 0                       |
| 137,291                                | 0                       | 7,008,009   | 0                       | 0                                | 0                       | 0                                      | 0                       |
| 2,450,000                              | 0                       | 37,500,000  | 5,992,034               | 0                                | 0                       | 0                                      | 0                       |
| 3,954,136                              | 0                       | 3,293,237   | 0                       | 0                                | 0                       | 1,549,049                              | 0                       |
| 290,680                                | 0                       | 4,195,650   | 0                       | 0                                | 0                       | 0                                      | 0                       |
| 206,913                                | 0                       | 3,856,826   | 0                       | 0                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 105,700   | 0                       | 0                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 122,999   | 0                       | 0                                | 0                       | 0                                      | 0                       |
| 275,000<br>762,331                     | 0<br>152,749            | 22,000,000<br>47,665,333  | 0<br>9,576,517          | 0                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 67,000  | 0                       | 0                                | 0                       | 0                                      | 0                       |
| 778,453                                | 76,456                  | 3,419,739   | 2,684,689               | 0                                | 0                       | 51,813                                 | 0                       |
| 13,267,750                             | 229,205                 | 236,271,567   | 18,293,284              | 0                                | 0                       | 2,585,649                              | 0                       |

|                               | Estimated Net Costs as of September 30, 2008 |                      |     |                        |                      |  |
|-------------------------------|--|----------------------|-----|------------------------|----------------------|--|
|                               | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total                |  |
| Alabama                       | 419,337                                      | 0                    | 0   | 0                      | 419,337              |  |
| Alaska                        | 40,755                                       | 0                    | 0   | 0                      | 40,755               |  |
| Arizona                       | 1,412,568                                    | 0                    | 0   | 0                      | 1,412,568            |  |
| Arkansas                      | 302,633                                      | 0                    | 0   | 0                      | 302,633              |  |
| California                    | 7,411,109                                    | 0                    | 0   | 0                      | 7,411,109            |  |
| Colorado                      | 0  | 0                    | 0   | 0                      | 0                    |  |
| Connecticut                   | 0  | 0                    | 0   | 0                      | 0                    |  |
| Delaware<br>Dist. of Columbia | 154,971<br>0                                 | 0                    | 0   | 0                      | 154,971<br>0         |  |
| Florida                       | 5,509,532                                    | 0                    | 0   | 0                      | 5,509,532            |  |
| Georgia                       | 682,925                                      | 0                    | 0   | 0                      | 682,925              |  |
| Hawaii                        | 192,587                                      | 0                    | 0   | 0                      | 192,587              |  |
| Idaho                         | 266,729                                      | 0                    | 0   | 0                      | 266,729              |  |
| Illinois                      | 10,449,717                                   | Ö                    | 0   | Ō                      | 10,449,717           |  |
| Indiana                       | 2,298,861                                    | 0                    | 0   | 0                      | 2,298,861            |  |
| Iowa                          | 1,902,688                                    | 0                    | 0   | 0                      | 1,902,688            |  |
| Kansas                        | 439,474                                      | 0                    | 0   | 0                      | 439,474              |  |
| Kentucky                      | 342,842                                      | 0                    | 0   | 0                      | 342,842              |  |
| Louisiana                     | 0  | 0                    | 0   | 0                      | 0                    |  |
| Maine                         | 300,683                                      | 0                    | 0   | 0                      | 300,683              |  |
| Maryland                      | 1,221,665                                    | 0                    | 0   | 0                      | 1,221,665            |  |
| Massachusetts                 | 1,901,869                                    | 0                    | 0   | 0                      | 1,901,869            |  |
| Michigan                      | 1,569,652<br>712,321                         | 0                    | 0   | 0                      | 1,569,652            |  |
| Minnesota<br>Mississippi      | 159,665                                      | 0                    | 0   | 0                      | 712,321<br>159,665   |  |
| Missouri                      | 897.914                                      | 0                    | 0   | 0                      | 897.914              |  |
| Montana                       | 229,544                                      | 0                    | 0   | 0                      | 229,544              |  |
| Nebraska                      | 646,968                                      | 0                    | 0   | 0                      | 646,968              |  |
| Nevada                        | 184,142                                      | 0                    | 0   | 0                      | 184,142              |  |
| New Hampshire                 | 161,812                                      | 0                    | 0   | 0                      | 161,812              |  |
| New Jersey                    | 10,895,880                                   | 0                    | 0   | 0                      | 10,895,880           |  |
| New Mexico                    | 255,340                                      | 0                    | 0   | 0                      | 255,340              |  |
| New York                      | 0  | 0                    | 0   | 0                      | 0                    |  |
| North Carolina                | 709,101                                      | 0                    | 0   | 0                      | 709,101              |  |
| North Dakota                  | 583,657                                      | 0                    | 0   | 0                      | 583,657              |  |
| Ohio                          | 2,521,644                                    | 0                    | 0   | 0                      | 2,521,644            |  |
| Oklahoma                      | 883,811                                      | 0                    | 0   | 0                      | 883,811              |  |
| Oregon<br>Pennsylvania        | 577,161<br>4,993,510                         | 0                    | 0   | 0                      | 577,161<br>4,993,510 |  |
| Puerto Rico                   | 48,675                                       | 0                    | 0   | 0                      | 48,675               |  |
| Rhode Island                  | 40,073                                       | 0                    | 0   | 0                      | 40,073               |  |
| South Carolina                | 1,119,131                                    | 0                    | 0   | 0                      | 1,119,131            |  |
| South Dakota                  | 376,214                                      | 0                    | 0   | 0                      | 376,214              |  |
| Tennessee                     | 1,348,061                                    | 0                    | 0   | 0                      | 1,348,061            |  |
| Texas                         | 1,684,490                                    | 0                    | 0   | 0                      | 1,684,490            |  |
| Utah                          | 317,987                                      | 0                    | 0   | 0                      | 317,987              |  |
| Vermont                       | 0  | 0                    | 0   | 0                      | 0                    |  |
| Virginia                      | 1,309,810                                    | 0                    | 0   | 0                      | 1,309,810            |  |
| Washington                    | 1,645,571                                    | 0                    | 0   | 0                      | 1,645,571            |  |
| West Virginia                 | 258,384                                      | 0                    | 0   | 0                      | 258,384              |  |
| Wisconsin                     | 12,256,204                                   | 0                    | 0   | 0                      | 12,256,204           |  |
| Wyoming                       | 252,936<br>0                                 | 0                    | 0   | 0                      | 252,936<br>0         |  |
| Other                         | 0  | U                    | U   | U                      | 0                    |  |
| Total                         | 81,850,531                                   | 0                    | 0   | 0                      | 81,850,531           |  |
|                               | 0.,000,001                                   | · ·                  | Ü   | · ·                    | 0.,000,001           |  |
|                               |  |                      |     |                        |                      |  |
|                               |  |                      |     |                        |                      |  |

| Summary:                      |            |
|-------------------------------|------------|
|                               |            |
| GA Covered Obligations        | 98,448,913 |
| Add:                          |            |
| GA claims incurred directly   | 0          |
| GA expenses incurred directly | 0          |
| NOLHGA expenses               | 1,829,586  |
| Remaining Inforce estimate    | 0          |
| Less:                         |            |
| Estate/other distributions    | 7,067,440  |
| Other adjustments             | (145,086)  |
| Ceding commissions/           |            |
| policy enhancements           | 10,862,914 |
| Other recoveries (litigation, |            |
| estate distributions, etc.)   | 642,701    |
| Adjusted GA Costs             | 81,850,531 |
| Per State breakdown           | 81,850,531 |

|   | Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |  | Unallocated Annuity     |  |                         |
|---|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
|   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|   | 450,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 1 | 62,205                                 | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| П | 1,022,583                              | Ö                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| П | 361,600                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| П | 8,346,598                              | 525,000                 | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 3,932                                  | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 145,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| П | 5,300,000                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 690,574                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 244,756                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | Ö                       |
| П | 300,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| П | 11,650,000                             | 858,300                 | 0   | 0                       | 0                                      | ő                       | 0                                      | Ö                       |
| П | 2,008,337                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 2,015,000                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| П | 442,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 429,971                                | 104,347                 | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 310,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 1,500,000                              | Ö                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 2,500,000                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 1,700,000                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 777,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 119,338                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 1,217,018                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 320,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 540,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 179,400                                | 0                       | 0   | 0                       | 0                                      | ő                       | 0                                      | Ö                       |
|   | 200,542                                | 206,121                 | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 10,750,000                             | 500,000                 | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 250,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 750,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 627,400                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 2,450,000                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 1,000,000                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 508,534                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 5,400,000                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 66,443                                 | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 1,168,847                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 458,794                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 1,500,000                              | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 1,814,462                              | 113,806                 | 0   | 0                       | 449                                    | 23                      | 0                                      | 0                       |
|   | 430,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 230,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 1,407,146                              | 0                       | 20,683  | 18,000                  | 0                                      | 0                       | 0                                      | 0                       |
|   | 1,750,000                              | 133,907                 | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 350,000                                | 99,335                  | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 14,500,000                             | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 235,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 88,482,480                             | 2,540,816               | 20,683  | 18,000                  | 449                                    | 23                      | 0                                      | 0                       |

|                                |                 | Estimated Net Co     | osts as of Septe | ember 30, 2008         |                   |
|--------------------------------|-----------------|----------------------|------------------|------------------------|-------------------|
|                                | Life            | Allocated<br>Annuity | A&H              | Unallocated<br>Annuity | Total             |
| Alabama                        | 1,963           | 49,746               | 0                | 0                      | 51,708            |
| Alaska                         | 0               | 0                    | 0                | 0                      | 0                 |
| Arizona<br>Arkansas            | 10,014          | 1,063,777            | 0                | 0                      | 1,073,791         |
| California                     | 0<br>12.933     | 31,164<br>173,925    | 0                | 0                      | 31,164<br>186,858 |
| Colorado                       | 56,312          | 570.618              | 0                | 0                      | 626,930           |
| Connecticut                    | 0 0             | 11,169               | 0                | 0                      | 11,169            |
| Delaware                       | 0               | 4,561                | 0                | 0                      | 4,561             |
| Dist. of Columbia              | 0               | 0                    | 0                | 0                      | 0                 |
| Florida                        | 37,809          | 1,232,903            | 0                | 0                      | 1,270,713         |
| Georgia                        | 45,447          | 589,095              | 0                | 0                      | 634,543           |
| Hawaii                         | 0               | 0                    | 0                | 0                      | 0                 |
| Idaho                          | 12,117          | 432,997              | 0                | 0                      | 445,115           |
| Illinois                       | 30,262          | 433,137              | 0                | 0                      | 463,399           |
| Indiana                        | 51,640          | 582,492              | 0                | 0                      | 634,132           |
| lowa                           | 0               | (0)                  | 0                | 0                      | (0)               |
| Kansas                         | 10,966<br>1,265 | 216,963              | 0                | 0                      | 227,929           |
| Kentucky<br>Louisiana          | 1,265           | 55,004<br>77,039     | 0                | 0                      | 56,269<br>77,039  |
| Maine                          | 8,815           | 180,877              | 0                | 0                      | 189,692           |
| Maryland                       | 3,361           | 35,755               | 0                | 0                      | 39,116            |
| Massachusetts                  | 0,301           | 0                    | 0                | 0                      | 0                 |
| Michigan                       | 0               | 0                    | 0                | 0                      | ő                 |
| Minnesota                      | 0               | 0                    | 0                | 0                      | ő                 |
| Mississippi                    | 0               | 56,267               | 0                | 0                      | 56,267            |
| Missouri                       | 18,305          | 774,343              | 0                | 0                      | 792,648           |
| Montana                        | 287             | 107,417              | 0                | 0                      | 107,703           |
| Nebraska                       | 14,960          | 455,954              | 0                | 0                      | 470,914           |
| Nevada                         | 6,520           | 79,511               | 0                | 0                      | 86,031            |
| New Hampshire                  | 0               | 72,492               | 0                | 0                      | 72,492            |
| New Jersey                     | 0               | (0)                  | 0                | 0                      | (0)               |
| New Mexico                     | 568             | 194,950              | 0                | 0                      | 195,518           |
| New York<br>North Carolina     | 0               | 0                    | 0                | 0                      | 0                 |
| North Carolina<br>North Dakota | 0               | 0                    | 0                | 0                      | 0                 |
| Ohio                           | 93,804          | 789,391              | 0                | 0                      | 883,195           |
| Oklahoma                       | 93,804          | 284,788              | 0                | 0                      | 284,788           |
| Oregon                         | 0               | 29.387               | 0                | 0                      | 29,387            |
| Pennsylvania                   | ő               | 23,307               | 0                | 0                      | 25,557            |
| Puerto Rico                    | 0               | 0                    | 0                | 0                      | 0                 |
| Rhode Island                   | 0               | 2,320                | 0                | 0                      | 2,320             |
| South Carolina                 | 0               | 195,714              | 0                | 0                      | 195,714           |
| South Dakota                   | 0               | 0                    | 0                | 0                      | 0                 |
| Tennessee                      | 1,691           | 79,459               | 0                | 0                      | 81,150            |
| Texas                          | 56,478          | 1,215,164            | 0                | 0                      | 1,271,642         |
| Utah                           | 7,942           | 51,972               | 0                | 0                      | 59,914            |
| Vermont                        | 0               | 0                    | 0                | 0                      | 0                 |
| Virginia                       | 42,725          | 390,690              | 0                | 0                      | 433,415           |
| Washington<br>West Virginia    | 0               | (0)<br>133,397       | 0                | 0                      | (0)<br>133,397    |
| Wisconsin                      | 0               | 133,397              | 0                | 0                      | 133,397           |
| Wyoming                        | 0               | 0                    | 0                | 0                      | 0                 |
| Other                          | 0               | 0                    | 0                | 0                      | 0                 |
| 001                            | l               | O                    | Ü                | 0                      | ٥                 |
| Total                          | 526,184         | 10,654,437           | 0                | 0                      | 11,180,621        |
|                                |                 |                      |                  |                        |                   |
|                                | I               |                      |                  |                        | l                 |

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 190,939,551                              |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>0<br>1,711,214<br>0                 |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 176,081,409<br>250,452<br>0<br>5,138,283 |
| Adjusted GA Costs<br>Per State breakdown   | 11,180,621<br>11,180,621                 |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, Allocated Annuity A&H |                         |  |                         | 1, 2007 Unallocated Annuity            |                         |  |
|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|--|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)   | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
| 3,000                                  | 0                       | 13,939   | 0                       | 53,000                                 | 0                       | 0                                      | 0                       |  |
| 3,960                                  | 0                       | 656,757  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 53,995                                 | 0                       | 0  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 22,902                                 | 0                       | 298,758  | 130,000                 | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 125,000  | 60,000                  | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 10,500   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 140,100                                | 0                       | 1,600,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 64,460                                 | 0                       | 935,540  | 45,913                  | 0                                      | 0                       | 0                                      | 0                       |  |
| 22,330                                 | 0                       | 677,670  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 75,000                                 | 0                       | 750,000  | 200,000                 | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 250,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 125,172  | 60,390                  | 0                                      | 0                       | 0                                      | 0                       |  |
| 5,650                                  | 0                       | 107,350  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 12,350                                 | 0                       | 292,650  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 4,000                                  | 0                       | 66,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 54,422   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 1,852,021  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 160,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 23,000<br>6,900                        | 0                       | 747,728<br>91,000  | 0                       | 0                                      | 0<br>0                  | 0                                      | 0                       |  |
| 0                                      | 0                       | 100,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 130,000<br>0                           | 0                       | 1,070,000<br>600,000   | 0<br>200,000            | 0                                      | 0                       | 0                                      | 0                       |  |
| Ü                                      | · ·                     | 000,000  | 200,000                 | v                                      | v                       | v                                      | Ü                       |  |
| 0                                      | 0                       | 200,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 10,000                                 | 0                       | 115,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 185,265                                | 42,451                  | 1,924,605  | 441,025                 | 13                                     | 1                       | 0                                      | 0                       |  |
| 29,068                                 | 0                       | 50,931   | 0                       | 0                                      | 0                       | 0                                      | 0                       |  |
| 67,230                                 | 0                       | 465,271  | 120,000                 | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 220,000  | 49,006                  | 0                                      | 0                       | 0                                      | 0                       |  |
| 859,210                                | 42,451                  | 13,560,314   | 1,306,335               | 53,013                                 | 1                       | 0                                      | 0                       |  |

|                                |            | Estimated Net Co     | osts as or Septe | mber 30, 2006          |             |
|--------------------------------|------------|----------------------|------------------|------------------------|-------------|
|                                | Life       | Allocated<br>Annuity | A&H              | Unallocated<br>Annuity | Total       |
| Alabama                        | 0          | 0                    | 0                | 0                      | 0           |
| Alaska                         | 0          | 0                    | 0                | 0                      | 0           |
| Arizona                        | 0          | 0                    | 0                | 0                      | 0           |
| Arkansas                       | 0          | 0                    | 0                | 0                      | 0           |
| California                     | 0          | 0                    | 0                | 0                      | 0           |
| Colorado                       | 105,382    | 77,718               | 4,062            | 0                      | 187,162     |
| Connecticut                    | 0          | 0                    | 0                | 0                      | 0           |
| Delaware<br>Dist. of Columbia  | 0          | 0                    | 0                | 0                      | 0           |
| Florida                        | 0          | 0                    | 0                | 0                      | 0           |
| Georgia                        | 0          | 0                    | 0                | 0                      | 0           |
| Hawaii                         | 0          | 0                    | 0                | 0                      | 0           |
| Idaho                          | 6,080      | 15,766               | 974              | 0                      | 22,820      |
| Illinois                       | 0          | 0                    | 0                | Ö                      | 0           |
| Indiana                        | 0          | 0                    | 0                | 0                      | 0           |
| Iowa                           | 0          | 0                    | 0                | 0                      | 0           |
| Kansas                         | 0          | 0                    | 0                | 0                      | 0           |
| Kentucky                       | 0          | 0                    | 0                | 0                      | 0           |
| Louisiana                      | 0          | 0                    | 0                | 0                      | 0           |
| Maine                          | 0          | 0                    | 0                | 0                      | 0           |
| Maryland                       | 0          | 0                    | 0                | 0                      | 0           |
| Massachusetts                  | 0          | 0                    | 0                | 0                      | 0           |
| Michigan                       | 0          | 0                    | 0                | 0                      | 0           |
| Minnesota                      | 0          | 0                    | 0                | 0                      | 0           |
| Mississippi                    | 0          | 0                    | 0                | 0                      | 0           |
| Missouri<br>Montana            | 12,881     | 967                  | 466              | 0                      | 14,313      |
| Nebraska                       | 689        | 3,268                | 22               | 0                      | 3,979       |
| Nevada                         | 0          | 0                    | 0                | 0                      | 0           |
| New Hampshire                  | 0          | 0                    | 0                | 0                      | 0           |
| New Jersey                     | 0          | 0                    | 0                | 0                      | 0           |
| New Mexico                     | 47,930     | 24,758               | 3,292            | 0                      | 75,981      |
| New York                       | 0          | 0                    | 0                | 0                      | 0           |
| North Carolina                 | 0          | 0                    | 0                | 0                      | 0           |
| North Dakota                   | 295        | 574                  | 9                | 0                      | 879         |
| Ohio                           | 0          | 0                    | 0                | 0                      | 0           |
| Oklahoma                       | 0          | 0                    | 0                | 0                      | 0           |
| Oregon                         | 0          | 0                    | 0                | 0                      | 0           |
| Pennsylvania                   | 0          | 0                    | 0                | 0                      | 0           |
| Puerto Rico                    | 0          | 0                    | 0                | 0                      | 0           |
| Rhode Island                   | 0          | 0                    | 0                | 0                      | 0           |
| South Carolina<br>South Dakota | 0<br>6.461 | 0<br>5.018           | 0<br>1.358       | 0                      | 0<br>12.836 |
| Tennessee                      | 0,461      | 5,018                | 1,356            | 0                      | 12,030      |
| Texas                          | 0          | 0                    | 0                | 0                      | 0           |
| Utah                           | 5,727      | 0                    | 239              | 0                      | 5,966       |
| Vermont                        | 0,727      | Ö                    | 0                | 0                      | 0,500       |
| Virginia                       | 0          | 0                    | 0                | 0                      | 0           |
| Washington                     | 10,115     | 0                    | 1,225            | 0                      | 11,340      |
| West Virginia                  | 0          | 0                    | 0                | 0                      | 0           |
| Wisconsin                      | 0          | 0                    | 0                | 0                      | 0           |
| Wyoming                        | 454,054    | 632,276              | 52,511           | 0                      | 1,138,841   |
| Other                          | 0          | 0                    | 0                | 0                      | 0           |
| Total                          | 649,614    | 760,345              | 64,158           | 0                      | 1,474,118   |
|                                |            |                      |                  |                        |             |

Estimated Net Costs as of September 30, 2008

| Summary:   |   |
|--|---|
| GA Covered Obligations   | 19,837,533                                |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 0<br>0<br>291,211<br>0                    |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 13,303,076<br>0<br>2,754,999<br>2,596,551 |
| Adjusted GA Costs<br>Per State breakdown   | 1,474,118<br>1,474,118                    |

| Life |  | Assessments Ca<br>Allocated | Assessments Called (Billed) or Refunded as of December 31, 2007  Allocated Annuity  A&H  Unallocated Annuity |                         |  |                         | ed Annuity                             |                         |
|------|--|-----------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
|      | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded     | Assessments<br>Called (i.e.<br>Billed)   | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|      | 265,000                                | 0                           | 230,000  | 0                       | 5,000                                  | 0                       | 0                                      | 0                       |
|      | 18,218                                 | 0                           | 36,782   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 30,000<br>28,935                       | 0                           | 0<br>77,694  | 0 0                     | 0 0                                    | 0 0                     | 0                                      | 0 0                     |
|      | 1,000                                  | 0                           | 1,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 24,000                                 | 0                           | 7,228  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 18,000                                 | 0                           | 0  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|      | 1,600,148                              | 0                           | 2,718,848  | 0                       | 30,000                                 | 0                       | 0                                      | 0                       |
|      | 1,985,301                              | 0                           | 3,071,552  | 0                       | 35,000                                 | 0                       | 0                                      | 0                       |

|                     | Estimated Net Costs as of September 30, 2008 |                      |     |                        |                        |  |
|---------------------|--|----------------------|-----|------------------------|------------------------|--|
|                     | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total                  |  |
| Alabama             | 40,867                                       | 18,150               | 0   | 0                      | 59,017                 |  |
| Alaska              | 0  | 0                    | 0   | 0                      | 0                      |  |
| Arizona<br>Arkansas | 554,109<br>54,219                            | 939,106<br>100,611   | 0   | 0                      | 1,493,215<br>154,830   |  |
| California          | 0  | 0                    | 0   | 0                      | 0                      |  |
| Colorado            | 0  | 0                    | 0   | 0                      | 0                      |  |
| Connecticut         | 0  | 0                    | 0   | 0                      | 0                      |  |
| Delaware            | 13,794                                       | 4,844                | 0   | 0                      | 18,639                 |  |
| Dist. of Columbia   | 0  | 0                    | 0   | 0                      | 0                      |  |
| Florida             | 837,390                                      | 654,045              | 0   | 0                      | 1,491,435              |  |
| Georgia<br>Hawaii   | 89,291<br>1,098,052                          | 67,537<br>266,488    | 0   | 0                      | 156,828<br>1,364,540   |  |
| Idaho               | 316,324                                      | 616.992              | 0   | 0                      | 933,316                |  |
| Illinois            | 583,758                                      | 742,960              | 0   | 0                      | 1,326,717              |  |
| Indiana             | 121,464                                      | 196,536              | 0   | 0                      | 317,999                |  |
| Iowa                | 78,009                                       | 160,885              | 0   | 0                      | 238,894                |  |
| Kansas              | 0  | 0                    | 0   | 0                      | 0                      |  |
| Kentucky            | 112,277                                      | 64,110               | 0   | 0                      | 176,387                |  |
| Louisiana           | 0  | 0                    | 0   | 0                      | 0                      |  |
| Maine<br>Maryland   | 143,558<br>0                                 | 242,242<br>0         | 0   | 0                      | 385,800<br>0           |  |
| Massachusetts       | 140,906                                      | 149,611              | 0   | 0                      | 290,517                |  |
| Michigan            | 0  | 0                    | 0   | 0                      | 0                      |  |
| Minnesota           | 1,169,271                                    | 3,217,980            | Ō   | 0                      | 4,387,251              |  |
| Mississippi         | 9,117  | 9,502                | 0   | 0                      | 18,619                 |  |
| Missouri            | 41,049                                       | 44,272               | 0   | 0                      | 85,322                 |  |
| Montana             | 128,382                                      | 170,614              | 0   | 0                      | 298,996                |  |
| Nebraska<br>Nevada  | 181,234<br>159,287                           | 290,751<br>241.456   | 0   | 0                      | 471,985<br>400,743     |  |
| New Hampshire       | 159,267                                      | 241,456              | 0   | 0                      | 400,743                |  |
| New Jersev          | 0  | 0                    | 0   | 0                      | 0                      |  |
| New Mexico          | 153,031                                      | 230,183              | 0   | 0                      | 383,214                |  |
| New York            | 0  | 0                    | 0   | 0                      | 0                      |  |
| North Carolina      | 355,455                                      | 249,085              | 0   | 0                      | 604,540                |  |
| North Dakota        | 137,229                                      | 86,588               | 0   | 0                      | 223,818                |  |
| Ohio                | 1,071,821                                    | 568,212              | 0   | 0                      | 1,640,033              |  |
| Oklahoma<br>Oregon  | 817,747<br>917,940                           | 830,260<br>973,989   | 0   | 0                      | 1,648,008<br>1,891,929 |  |
| Pennsylvania        | 917,940                                      | 973,969              | 0   | 0                      | 1,691,929              |  |
| Puerto Rico         | 0  | 0                    | 0   | 0                      | 0                      |  |
| Rhode Island        | 7,212  | 17,702               | 0   | 0                      | 24,915                 |  |
| South Carolina      | 77,215                                       | 25,528               | 0   | 0                      | 102,743                |  |
| South Dakota        | 199,648                                      | 42,737               | 0   | 0                      | 242,385                |  |
| Tennessee           | 47,040                                       | 77,349               | 0   | 0                      | 124,389                |  |
| Texas               | 404,089                                      | 240,487              | 0   | 0                      | 644,576                |  |
| Utah<br>Vermont     | 115,384<br>22,358                            | 124,063<br>12,682    | 0   | 0                      | 239,447<br>35,040      |  |
| Virginia            | 125,390                                      | 72,436               | 0   | 0                      | 197,826                |  |
| Washington          | 1,904,717                                    | 4,337,179            | 0   | 0                      | 6,241,896              |  |
| West Virginia       | 5,071  | 1,233                | 0   | 0                      | 6,305                  |  |
| Wisconsin           | 0  | 0                    | 0   | 0                      | 0                      |  |
| Wyoming             | 58,367                                       | 52,788               | 0   | 0                      | 111,156                |  |
| Other               | 0  | 0                    | 0   | 0                      | 0                      |  |
| Total               | 12,292,076                                   | 16,141,196           | 0   | 0                      | 28,433,272             |  |
|                     |  |                      |     |                        |                        |  |

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 286,944,298  |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 37,922<br>0<br>4,243,778<br>0                      |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 202,443,924<br>32,137,465<br>27,830,305<br>381,031 |
| Adjusted GA Costs<br>Per State breakdown   | 28,433,272<br>28,433,272                           |

|   | Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |  | Unallocated Annuity     |  |                         |
|---|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
|   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|   | 52,000                                 | 0                       | 6,439   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 110                                    | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 689,003                                | 0                       | 391,573   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 190,247                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 18,000                                 | 0                       | 27,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| П | 1,050,000                              | 0                       | 610,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| П | 700,000                                | 0                       | 300,000   | 7,627                   | 0                                      | 0                       | 0                                      | 0                       |
| П | 1,498,749                              | 0                       | 326,850   | 0                       | 1,129                                  | 0                       | 0                                      | 0                       |
| П | 801,000                                | 765,495                 | 987,000   | 0                       | 12,000                                 | 0                       | 0                                      | 0                       |
|   | 940,000                                | 302,000                 | 810,000   | 194,000                 | 0                                      | 0                       | 0                                      | 0                       |
|   | 200,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 119,576                                | 0                       | 56,024  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 134,289                                | 0                       | 290,711   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 104,000                                | 0                       | 121,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 1,650,000                              | 0                       | 2,950,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 181,500                                | 0                       | 223,500   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 160,000                                | 0                       | 334,162   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 544,500                                | 0                       | 242,200   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 475,000                                | 0                       | 300,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 360,000                                | 0                       | 240,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 259,900                                | 0                       | 21,700  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 2,600,000                              | 0                       | 600,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 959,500                                | 35,700                  | 0   | 34,300                  | 0                                      | 0                       | 0                                      | 0                       |
|   | 1,117,921                              | 0                       | 1,237,317   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 275,000                                | 0                       | 87,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 214,000                                | 0                       | 0   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 53,000                                 | 0                       | 47,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 820,656                                | 145,354                 | 50,605  | 8,958                   | 17,530                                 | 3,117                   | 0                                      | 0                       |
|   | 502,653                                | 238,038                 | 127,347   | 59,510                  | 0                                      | 0                       | 0                                      | 0                       |
|   | 23,664                                 | 0                       | 26,356  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 161,684                                | 0                       | 80,556  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 2,100,000<br>85,455                    | 132,392<br>105,938      | 4,231,613<br>14,545   | 0<br>18,617             | 0                                      | 0<br>0                  | 0                                      | 0                       |
|   | 84,175                                 | 0                       | 60,825  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|   | 19,125,582                             | 1,724,917               | 14,801,323  | 323,012                 | 30,659                                 | 3,117                   | 0                                      | 0                       |

|                                | Estimated Net Costs as of September 30, 2008 |                      |                   |                        |                   |  |  |
|--------------------------------|--|----------------------|-------------------|------------------------|-------------------|--|--|
|                                | Life   | Allocated<br>Annuity | A&H               | Unallocated<br>Annuity | Total             |  |  |
| Alabama                        | 0  | 0                    | 671,871           | 0                      | 671,871           |  |  |
| Alaska                         | 0  | 0                    | (2,393)           | 0                      | (2,393)           |  |  |
| Arizona                        | 0  | 0                    | 323,524           | 0                      | 323,524           |  |  |
| Arkansas                       | 0  | 0                    | 16,987            | 0                      | 16,987            |  |  |
| California                     | 0  | 0                    | 457,553           | 0                      | 457,553           |  |  |
| Colorado                       | 0  | 0                    | 170,643           | 0                      | 170,643           |  |  |
| Connecticut                    | 0  | 0                    | 15,446<br>2.320   | 0                      | 15,446            |  |  |
| Delaware<br>Dist. of Columbia  | 0  | 0                    | 2,320<br>4,727    | 0                      | 2,320<br>4,727    |  |  |
| Florida                        | 0  | 0                    | 2,398,905         | 0                      | 2,398,905         |  |  |
| Georgia                        | 0  | 0                    | 1,018,951         | 0                      | 1,018,951         |  |  |
| Hawaii                         | 0  | 0                    | 1,213             | 0                      | 1,213             |  |  |
| Idaho                          | 0  | 0                    | 12,053            | 0                      | 12,053            |  |  |
| Illinois                       | 0  | 0                    | 102,463           | 0                      | 102,463           |  |  |
| Indiana                        | 0  | 0                    | 153,915           | 0                      | 153,915           |  |  |
| Iowa                           | 0  | 0                    | 3,945             | 0                      | 3,945             |  |  |
| Kansas                         | 0  | 0                    | 241,440           | 0                      | 241,440           |  |  |
| Kentucky                       | 0  | 0                    | 216,690           | 0                      | 216,690           |  |  |
| Louisiana                      | 0  | 0                    | 111,432           | 0                      | 111,432           |  |  |
| Maine                          | 0  | 0                    | (914)             | 0                      | (914)             |  |  |
| Maryland<br>Massachusetts      | 0  | 0                    | 95,544<br>63,223  | 0                      | 95,544<br>63,223  |  |  |
| Michigan                       | 0  | 0                    | 443,429           | 0                      | 443,429           |  |  |
| Minnesota                      | 0  | 0                    | 10,531            | 0                      | 10,531            |  |  |
| Mississippi                    | 0  | 0                    | 89,622            | 0                      | 89,622            |  |  |
| Missouri                       | 0  | 0                    | 76,859            | 0                      | 76,859            |  |  |
| Montana                        | 0  | Ō                    | 6,689             | 0                      | 6,689             |  |  |
| Nebraska                       | 0  | 0                    | 3,648             | 0                      | 3,648             |  |  |
| Nevada                         | 0  | 0                    | (12,911)          | 0                      | (12,911)          |  |  |
| New Hampshire                  | 0  | 0                    | 41,631            | 0                      | 41,631            |  |  |
| New Jersey                     | 0  | 0                    | 9,819             | 0                      | 9,819             |  |  |
| New Mexico                     | 0  | 0                    | 43,304            | 0                      | 43,304            |  |  |
| New York                       | 0  | 0                    | 0                 | 0                      | 0                 |  |  |
| North Carolina<br>North Dakota | 0  | 0                    | 498,743<br>136    | 0                      | 498,743<br>136    |  |  |
| Ohio                           | 0  | 0                    | 83,226            | 0                      | 83.226            |  |  |
| Oklahoma                       | 0  | 0                    | 308,815           | 0                      | 308,815           |  |  |
| Oregon                         | 0  | 0                    | 46,690            | 0                      | 46,690            |  |  |
| Pennsylvania                   | 0  | 0                    | 235,284           | 0                      | 235,284           |  |  |
| Puerto Rico                    | 0  | 0                    | 0                 | 0                      | 0                 |  |  |
| Rhode Island                   | 0  | 0                    | 158,506           | 0                      | 158,506           |  |  |
| South Carolina                 | 0  | 0                    | 798,219           | 0                      | 798,219           |  |  |
| South Dakota                   | 0  | 0                    | 10,270            | 0                      | 10,270            |  |  |
| Tennessee                      | 0  | 0                    | 127,145           | 0                      | 127,145           |  |  |
| Texas                          | 0  | 0                    | 1,195,834         | 0                      | 1,195,834         |  |  |
| Utah                           | 0  | 0                    | 11,287            | 0                      | 11,287            |  |  |
| Vermont                        | 0  | 0                    | 31,786            | 0                      | 31,786            |  |  |
| Virginia<br>Washington         | 0  | 0                    | 78,602<br>103,015 | 0                      | 78,602<br>103,015 |  |  |
| West Virginia                  | 0  | 0                    | 11.486            | 0                      | 11,486            |  |  |
| Wisconsin                      | 0  | 0                    | 64.949            | 0                      | 64,949            |  |  |
| Wyoming                        | 0  | 0                    | 236               | 0                      | 236               |  |  |
| Other                          | 0  | 0                    | 0                 | 0                      | 0                 |  |  |
| Total                          | 0  | 0                    | 10,556,385        | 0                      | 10,556,385        |  |  |
| ıoldı                          | U  | U                    | 10,000,000        | U                      | 10,550,565        |  |  |
|                                |  |                      |                   |                        |                   |  |  |
|                                |  |                      |                   |                        |                   |  |  |

| Summary:                              |            |
|---------------------------------------|------------|
| GA Covered Obligations                | 1,686,823  |
| Add:                                  |            |
| GA claims incurred directly           | 28,454,285 |
| GA expenses incurred directly         | 4,563,687  |
| NOLHGA expenses                       | 2,724,797  |
| Remaining Inforce estimate            | 0          |
| Less:                                 |            |
| Estate/other distributions            | 0          |
| Other adjustments Ceding commissions/ | 0          |
| policy enhancements                   | 0          |
| Other recoveries (litigation,         |            |
| estate distributions, etc.)           | 26,873,207 |
| Adjusted GA Costs                     | 10,556,385 |
| Per State breakdown                   | 10,556,385 |
|                                       |            |

| U                                      | Life                    |  | alled (Billed) or F<br>d Annuity | Refunded as of De<br>A&                | ecember 31, 2007<br>&H  | Unallocate                             | Unallocated Annuity     |  |
|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|--|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
| 0                                      | 0                       | 0                                      | 0                                | 20,000                                 | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 34,664                                 | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 750,000                                | 0                       | 0                                      | 0                       |  |
| 151,260                                | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 150,000                                | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 180,000                                | 0                       | 0                                      | 0                       |  |
|  |                         |  |                                  |  |                         |  |                         |  |
| 0                                      | 0                       | 0                                      | 0                                | 1,200,000                              | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 200,000                                | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 410,000                                | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0                                | 250,000<br>2,000,085                   | 0                       | 0                                      | 0                       |  |
|  |                         |  |                                  |  |                         |  |                         |  |
| 151,260                                | 0                       | 0                                      | 0                                | 5,194,749                              | 0                       | 0                                      | 0                       |  |

|                           | Estimated Net Costs as of September 30, 2008 |                      |            |                        |          |  |  |
|---------------------------|--|----------------------|------------|------------------------|----------|--|--|
|                           | Life   | Allocated<br>Annuity | A&H        | Unallocated<br>Annuity | Total    |  |  |
| Alabama                   | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Alaska                    | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Arizona                   | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Arkansas<br>California    | 15<br>0                                      | 0                    | 3          | 0                      | 18<br>0  |  |  |
| Colorado                  | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Connecticut               | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Delaware                  | 26   | 0                    | 2          | 0                      | 28       |  |  |
| Dist. of Columbia         | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Florida                   | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Georgia<br>Hawaii         | 197  | 0                    | 23         | 0                      | 220      |  |  |
| Idaho                     | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Illinois                  | 49   | 0                    | 0          | 0                      | 49       |  |  |
| Indiana                   | 100  | 0                    | 9          | 0                      | 109      |  |  |
| lowa                      | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Kansas                    | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Kentucky                  | 1,134  | 0                    | 1,084      | 0                      | 2,218    |  |  |
| Louisiana<br>Maine        | 408<br>0                                     | 0                    | 504<br>0   | 0                      | 912      |  |  |
| Maryland                  | 309  | 0                    | 16         | 0                      | 0<br>325 |  |  |
| Massachusetts             | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Michigan                  | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Minnesota                 | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Mississippi               | 16   | 0                    | 16         | 0                      | 32       |  |  |
| Missouri                  | 105  | 0                    | 368        | 0                      | 473      |  |  |
| Montana<br>Nebraska       | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Nevada                    | 0  | 0                    | 0          | 0                      | 0        |  |  |
| New Hampshire             | 0  | 0                    | 0          | 0                      | 0        |  |  |
| New Jersey                | 0  | 0                    | 0          | 0                      | 0        |  |  |
| New Mexico                | 0  | 0                    | 0          | 0                      | 0        |  |  |
| New York                  | 0  | 0                    | 0          | 0                      | 0        |  |  |
| North Carolina            | 8,658  | 0                    | 5,068      | 0                      | 13,726   |  |  |
| North Dakota<br>Ohio      | 1<br>352                                     | 0                    | 0<br>18    | 0                      | 1<br>370 |  |  |
| Oklahoma                  | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Oregon                    | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Pennsylvania              | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Puerto Rico               | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Rhode Island              | 0  | 0                    | 0          | 0                      | 0        |  |  |
| South Carolina            | 177  | 0                    | 25         | 0                      | 202      |  |  |
| South Dakota<br>Tennessee | 0<br>5.025                                   | 0                    | 0<br>2.010 | 0                      | 7.035    |  |  |
| Texas                     | 0  | 0                    | 2,010      | 0                      | 0 0      |  |  |
| Utah                      | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Vermont                   | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Virginia                  | 83,721                                       | 0                    | 17,015     | 0                      | 100,736  |  |  |
| Washington                | 0  | 0                    | 0          | 0                      | 0        |  |  |
| West Virginia             | 948  | 0                    | 160        | 0                      | 1,108    |  |  |
| Wisconsin<br>Wyoming      | 0  | 0                    | 0          | 0                      | 0        |  |  |
| Other                     | 0  | 0                    | 0          | 0                      | 0        |  |  |
|                           |  |                      |            |                        |          |  |  |
| Total                     | 101,244                                      | 0                    | 26,321     | 0                      | 127,565  |  |  |
|                           |  |                      |            |                        |          |  |  |

| Summary:  |                        |
|---|------------------------|
| GA Covered Obligations  | 0                      |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate | 0<br>0<br>127,565<br>0 |
| Less: Estate/other distributions Other adjustments Ceding commissions/                                    | 0                      |
| policy enhancements Other recoveries (litigation, estate distributions, etc.)                             | 0                      |
| Adjusted GA Costs<br>Per State breakdown  | 127,565<br>127,565     |

| Li                                     | ife                     |  | d Annuity               | A8                                     | &H                      | Unallocated Annuity                    |                         |
|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
| 97,500                                 | 0                       | 0                                      | 0                       | 15,000                                 | 0                       | 0                                      | (                       |
|  |                         |  |                         |  |                         |  |                         |
| 97,500                                 | 0                       | 0                                      | 0                       | 15,000                                 | 0                       | 0                                      | (                       |
| ,                                      |                         |  | from state guara        |  |                         |  |                         |

should be directed to each individual state guaranty association.

Assessments Called (Billed) or Refunded as of December 31, 2007

|                          | Estimated Net Costs as of September 30, 2008 |                      |                 |                        |                 |  |  |
|--------------------------|--|----------------------|-----------------|------------------------|-----------------|--|--|
|                          | Life   | Allocated<br>Annuity | A&H             | Unallocated<br>Annuity | Total           |  |  |
| Alabama                  | 0  | 0                    | 164,302         | 0                      | 164,302         |  |  |
| Alaska                   | 0  | 0                    | 0               | 0                      | 0               |  |  |
| Arizona                  | 0  | 0                    | 143,777         | 0                      | 143,777         |  |  |
| Arkansas<br>California   | 0  | 0                    | 93,971<br>0     | 0                      | 93,971          |  |  |
| Colorado                 | 0  | 0                    | (125,193)       | 0                      | 0<br>(125,193)  |  |  |
| Connecticut              | 0  | 0                    | (123,193)       | 0                      | (123,193)       |  |  |
| Delaware                 | 0  | 0                    | 12,426          | 0                      | 12,426          |  |  |
| Dist. of Columbia        | 0  | 0                    | 0               | 0                      | 0               |  |  |
| Florida                  | 0  | 0                    | 602,661         | 0                      | 602,661         |  |  |
| Georgia                  | 0  | 0                    | 1,702,674       | 0                      | 1,702,674       |  |  |
| Hawaii<br>Idaho          | 0  | 0                    | 0               | 0                      | 0               |  |  |
| Illinois                 | 0  | 0                    | 45,803<br>0     | 0                      | 45,803<br>0     |  |  |
| Indiana                  | 0  | 0                    | 0               | 0                      | 0               |  |  |
| lowa                     | 0  | 0                    | 0               | Ö                      | 0               |  |  |
| Kansas                   | 0  | 0                    | (88)            | 0                      | (88)            |  |  |
| Kentucky                 | 0  | 0                    | o´              | 0                      | ` o´            |  |  |
| Louisiana                | 0  | 0                    | 301,370         | 0                      | 301,370         |  |  |
| Maine                    | 0  | 0                    | 0               | 0                      | 0               |  |  |
| Maryland                 | 0  | 0                    | 0               | 0                      | 0               |  |  |
| Massachusetts            | 0  | 0                    | 0               | 0                      | 0               |  |  |
| Michigan                 | 0  | 0                    | 0               | 0                      | 0               |  |  |
| Minnesota<br>Mississippi | 0  | 0                    | 0<br>280,805    | 0                      | 280,805         |  |  |
| Missouri                 | 0  | 0                    | 200,005         | 0                      | 280,805         |  |  |
| Montana                  | 0  | 0                    | 14.403          | 0                      | 14,403          |  |  |
| Nebraska                 | 0  | 0                    | 43,949          | 0                      | 43,949          |  |  |
| Nevada                   | 0  | 0                    | 2,867           | 0                      | 2,867           |  |  |
| New Hampshire            | 0  | 0                    | 0               | 0                      | 0               |  |  |
| New Jersey               | 0  | 0                    | 0               | 0                      | 0               |  |  |
| New Mexico               | 0  | 0                    | (86,733)        | 0                      | (86,733)        |  |  |
| New York                 | 0  | 0                    | 0               | 0                      | 0               |  |  |
| North Carolina           | 0  | 0                    | 0               | 0                      | 0               |  |  |
| North Dakota<br>Ohio     | 0  | 0                    | 29.137          | 0                      | 29,137          |  |  |
| Oklahoma                 | 0  | 0                    | 266,935         | 0                      | 266,935         |  |  |
| Oregon                   | 0  | 0                    | 53,999          | 0                      | 53,999          |  |  |
| Pennsylvania             | 0  | Ō                    | (609)           | Ō                      | (609)           |  |  |
| Puerto Rico              | 0  | 0                    | ` o´            | 0                      | ` ó             |  |  |
| Rhode Island             | 0  | 0                    | 0               | 0                      | 0               |  |  |
| South Carolina           | 0  | 0                    | 1,320,756       | 0                      | 1,320,756       |  |  |
| South Dakota             | 0  | 0                    | (8,384)         | 0                      | (8,384)         |  |  |
| Tennessee                | 0<br>2,000                                   | 0                    | 207,729         | 0                      | 207,729         |  |  |
| Texas<br>Utah            | 2,000  | 0                    | 812,668<br>(38) | 0                      | 814,668<br>(38) |  |  |
| Vermont                  | 0  | 0                    | (36)            | 0                      | (36)            |  |  |
| Virginia                 | 0  | Ö                    | 0               | Ö                      | 0               |  |  |
| Washington               | 0  | 0                    | ő               | 0                      | ő               |  |  |
| West Virginia            | 0  | 0                    | 0               | 0                      | 0               |  |  |
| Wisconsin                | 0  | 0                    | 0               | 0                      | 0               |  |  |
| Wyoming                  | 0  | 0                    | 0               | 0                      | 0               |  |  |
| Other                    | 0  | 0                    | 0               | 0                      | 0               |  |  |
| Total                    | 2,000  | 0                    | 5,879,187       | 0                      | 5,881,187       |  |  |
|                          |  |                      |                 |                        |                 |  |  |

| Summary:  |                                       |
|---|---------------------------------------|
| GA Covered Obligations  | 2,552,388                             |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate | 91,271<br>3,003,885<br>1,823,943<br>0 |
| Less: Estate/other distributions Other adjustments Ceding commissions/                                    | 0<br>28,022                           |
| policy enhancements Other recoveries (litigation,   | 0                                     |
| estate distributions, etc.)   | 1,562,278                             |
| Adjusted GA Costs<br>Per State breakdown  | 5,881,187<br>5,881,187                |

| A<br>Life                              |                         |  | nts Called (Billed) or Refunded as of December 31, 2007 cated Annuity A&H |  |                         | Unallocated Annuity                    |                         |  |
|--|-------------------------|--|---|--|-------------------------|--|-------------------------|--|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
| 0                                      | 0                       | 0                                      | 0   | 0                                      | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0   | 369,296                                | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0   | 1,448,000                              | 0                       | 0                                      | 0                       |  |
| 226,286                                | 0                       | 0                                      | 0   | 378,714                                | 0                       | 0                                      | 0                       |  |
| 0                                      | 0                       | 0                                      | 0   | 200,000                                | 0                       | 0                                      | 0                       |  |
| 226,286                                | 0                       | 0                                      | 0   | 2,396,010                              | 0                       | 0                                      | 0                       |  |

|                                | Estimated Net Costs as of September 30, 2008 |           |           |             |           |  |  |  |
|--------------------------------|--|-----------|-----------|-------------|-----------|--|--|--|
|                                |  | Allocated |           | Unallocated |           |  |  |  |
|                                | Life   | Annuity   | A&H       | Annuity     | Total     |  |  |  |
| Alabama                        | 0  | 0         | (4,675)   | 0           | (4,675)   |  |  |  |
| Alaska                         | 0  | 0         | 0         | 0           | 0         |  |  |  |
| Arizona                        | 0  | 0         | 3,984     | 0           | 3,984     |  |  |  |
| Arkansas                       | 0  | 0         | 525,577   | 0           | 525,577   |  |  |  |
| California<br>Colorado         | 0  | 0         | 160       | 0           | 160       |  |  |  |
| Connecticut                    | 0  | 0         | 567<br>0  | 0           | 567<br>0  |  |  |  |
| Delaware                       | 0  | 0         | 0         | 0           | 0         |  |  |  |
| Dist. of Columbia              | 0  | 0         | 351       | 0           | 351       |  |  |  |
| Florida                        | 0  | 0         | 849       | 0           | 849       |  |  |  |
| Georgia                        | 0  | 0         | 0.0       | 0           | 0.0       |  |  |  |
| Hawaii                         | 0  | Ō         | Ō         | 0           | 0         |  |  |  |
| Idaho                          | 0  | 0         | 11        | 0           | 11        |  |  |  |
| Illinois                       | 0  | 0         | 3,268     | 0           | 3,268     |  |  |  |
| Indiana                        | 0  | 0         | 489       | 0           | 489       |  |  |  |
| Iowa                           | 0  | 0         | 18        | 0           | 18        |  |  |  |
| Kansas                         | 0  | 0         | 850       | 0           | 850       |  |  |  |
| Kentucky                       | 0  | 0         | 0         | 0           | 0         |  |  |  |
| Louisiana                      | 0  | 0         | 1,701,772 | 0           | 1,701,772 |  |  |  |
| Maine                          | 0  | 0         | 0         | 0           | 0         |  |  |  |
| Maryland<br>Massachusetts      | 0  | 0         | 131<br>0  | 0           | 131<br>0  |  |  |  |
| Michigan                       | 0  | 0         | 735       | 0           | 735       |  |  |  |
| Minnesota                      | 0  | 0         | 0         | 0           | 0         |  |  |  |
| Mississippi                    | 0  | 0         | 0         | 0           | 0         |  |  |  |
| Missouri                       | 0  | 0         | 1.182     | 0           | 1.182     |  |  |  |
| Montana                        | 0  | 0         | 0         | 0           | 0         |  |  |  |
| Nebraska                       | 0  | 0         | 290       | 0           | 290       |  |  |  |
| Nevada                         | 0  | 0         | 73        | 0           | 73        |  |  |  |
| New Hampshire                  | 0  | 0         | 0         | 0           | 0         |  |  |  |
| New Jersey                     | 0  | 0         | 0         | 0           | 0         |  |  |  |
| New Mexico                     | 0  | 0         | 831       | 0           | 831       |  |  |  |
| New York                       | 0  | 0         | 0         | 0           | 0         |  |  |  |
| North Carolina<br>North Dakota | 0  | 0         | 0<br>11   | 0           | 0<br>11   |  |  |  |
| Ohio                           | 0  | 0         | 80        | 0           | 80        |  |  |  |
| Oklahoma                       | 0  | 0         | 723,233   | 0           | 723,233   |  |  |  |
| Oregon                         | 0  | 0         | 238       | 0           | 238       |  |  |  |
| Pennsylvania                   | 0  | ő         | 0         | 0           | 0         |  |  |  |
| Puerto Rico                    | 0  | 0         | 0         | 0           | 0         |  |  |  |
| Rhode Island                   | 0  | 0         | 0         | 0           | 0         |  |  |  |
| South Carolina                 | 0  | 0         | 1,107     | 0           | 1,107     |  |  |  |
| South Dakota                   | 0  | 0         | 0         | 0           | 0         |  |  |  |
| Tennessee                      | 0  | 0         | 28        | 0           | 28        |  |  |  |
| Texas                          | 0  | 0         | 1,088,410 | 0           | 1,088,410 |  |  |  |
| Utah                           | 0  | 0         | 58        | 0           | 58        |  |  |  |
| Vermont                        | 0  | 0         | 0         | 0           | 0         |  |  |  |
| Virginia                       | 0  | 0         | (95)      | 0           | (95)      |  |  |  |
| Washington<br>West Virginia    | 0  | 0         | 462<br>0  | 0           | 462<br>0  |  |  |  |
| Wisconsin                      | 0  | 0         | 0         | 0           | 0         |  |  |  |
| Wyoming                        | 0  | 0         | 24        | 0           | 24        |  |  |  |
| Other                          | 0  | 0         | 0         | 0           | 0         |  |  |  |
| Total                          | 0  | 0         |           | 0           |           |  |  |  |
| rotal                          | 0  | 0         | 4,050,017 | 0           | 4,050,017 |  |  |  |
|                                |  |           |           |             |           |  |  |  |

| Summary:   |  |  |
|--|--|--|
| GA Covered Obligations   | 6,682,786                              |  |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate                | 602,228<br>1,111,917<br>1,308,003<br>0 |  |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, | 0<br>0                                 |  |
| estate distributions, etc.) Adjusted GA Costs Per State breakdown  | 5,654,917<br>4,050,017<br>4,050,017    |  |

| Li                                     | Life                    |  | alled (Billed) or I<br>d Annuity | Refunded as of De<br>A&                | cember 31, 2007<br>&H   | Unallocated Annuity                    |                         |  |
|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|--|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
| 0                                      | 0                       | 0                                      | 0                                | 1,437,371                              | 0                       | 0                                      | 0                       |  |
| 4,426                                  | 0                       | 0                                      | 0                                | 4,500                                  | 0                       | 0                                      | 0                       |  |
|  |                         |  |                                  |  |                         |  |                         |  |
| 5,000                                  | 0                       | 0                                      | 0                                | 25,000                                 | 0                       | 0                                      | 0                       |  |
| 170,592                                | 0                       | 0                                      | 0                                | 5,773,407                              | 0                       | 0                                      | 0                       |  |
|  |                         |  |                                  |  |                         |  |                         |  |
|  |                         |  |                                  |  |                         |  |                         |  |
|  |                         |  |                                  |  |                         |  |                         |  |
| 147,600                                | 21,200                  | 0                                      | 0                                | 1,472,400                              | 818,800                 | 0                                      | 0                       |  |
|  |                         |  |                                  |  |                         |  |                         |  |
| 315,058                                | 190,587                 | 0                                      | 0                                | 2,835,522                              | 1,715,283               | 0                                      | 0                       |  |
| 3,200                                  | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |  |
|  |                         |  |                                  |  |                         |  |                         |  |
| 645,876                                | 211,787                 | 0                                      | 0                                | 11,548,200                             | 2,534,083               | 0                                      | 0                       |  |

UNAUDITED

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|                               | Estimated Net Costs as of September 30, 2008 |                       |             |                        |                   |  |  |
|-------------------------------|--|-----------------------|-------------|------------------------|-------------------|--|--|
|                               | Life   | Allocated<br>Annuity  | A&H         | Unallocated<br>Annuity | Total             |  |  |
| Alabama                       | 14,593                                       | 1,734                 | 0           | 0                      | 16,327            |  |  |
| Alaska                        | 1,690  | 8,764                 | 0           | 0                      | 10,454            |  |  |
| Arizona                       | 199,651                                      | (135,407)             | 0           | 0                      | 64,244            |  |  |
| Arkansas                      | 40,871                                       | (17,789)              | 0           | 0                      | 23,082            |  |  |
| California                    | 239,359                                      | 9,209                 | 0           | 0                      | 248,568           |  |  |
| Colorado                      | 242,403                                      | 20,724                | 0           | 0                      | 263,127           |  |  |
| Connecticut                   | 0  | 0                     | 0           | 0                      | 0                 |  |  |
| Delaware<br>Dist. of Columbia | (16,095)<br>5.536                            | (7,849)<br>3.108      | 59,993<br>0 | 0                      | 36,048<br>8.644   |  |  |
| Florida                       | 173.415                                      | 91,206                | 0           | 0                      | 264.621           |  |  |
| Georgia                       | 62,245                                       | 31.004                | 0           | 0                      | 93,249            |  |  |
| Hawaii                        | 2,386  | 8,637                 | 0           | 0                      | 11,023            |  |  |
| Idaho                         | 45,128                                       | 17,143                | 0           | 0                      | 62,271            |  |  |
| Illinois                      | 185,548                                      | 126,674               | 0           | 0                      | 312,222           |  |  |
| Indiana                       | 223,816                                      | (95,277)              | 0           | 0                      | 128,538           |  |  |
| Iowa                          | 22,565                                       | 32,447                | 0           | 0                      | 55,012            |  |  |
| Kansas                        | 9,436  | 3,857                 | 0           | 0                      | 13,293            |  |  |
| Kentucky                      | 53,486                                       | 13,343                | 0           | 0                      | 66,829            |  |  |
| Louisiana                     | 0  | 0                     | 0           | 0                      | 0                 |  |  |
| Maine                         | 0  | 0                     | 0           | 0                      | 0                 |  |  |
| Maryland                      | 68,540                                       | 13,539                | 0           | 0                      | 82,079            |  |  |
| Massachusetts                 | 4,987  | 2,125                 | 0           | 0                      | 7,113             |  |  |
| Michigan<br>Minnesota         | 1,488<br>207,269                             | 47<br>278.203         | 0           | 0                      | 1,534<br>485,472  |  |  |
| Mississippi                   | 41,192                                       | 4,385                 | 0           | 0                      | 45,578            |  |  |
| Missouri                      | 166,361                                      | (40,832)              | 0           | 0                      | 125,528           |  |  |
| Montana                       | 27,048                                       | 7,800                 | 0           | 0                      | 34,847            |  |  |
| Nebraska                      | 22.091                                       | 14.127                | 0           | 0                      | 36,218            |  |  |
| Nevada                        | 65,793                                       | (6,056)               | 0           | 0                      | 59,737            |  |  |
| New Hampshire                 | 3,303  | 113                   | 0           | 0                      | 3,415             |  |  |
| New Jersey                    | 0  | 0                     | 0           | 0                      | 0                 |  |  |
| New Mexico                    | 31,690                                       | 35,481                | 0           | 0                      | 67,170            |  |  |
| New York                      | 0  | 0                     | 0           | 0                      | 0                 |  |  |
| North Carolina                | 68,948                                       | 9,016                 | (444)       | 0                      | 77,520            |  |  |
| North Dakota                  | 13,324                                       | 8,519                 | 0           | 0                      | 21,843            |  |  |
| Ohio<br>Oklahoma              | 0<br>52.526                                  | 0<br>125.475          | 0           | 0                      | 0<br>178.001      |  |  |
| Oregon                        | 50,209                                       | 15,751                | 0           | 0                      | 65,960            |  |  |
| Pennsylvania                  | 276,146                                      | (77,398)              | 0           | 0                      | 198,749           |  |  |
| Puerto Rico                   | 0  | 0                     | 0           | 0                      | 0                 |  |  |
| Rhode Island                  | 566  | 8                     | 0           | 0                      | 575               |  |  |
| South Carolina                | 468,105                                      | 121,531               | 0           | 0                      | 589,636           |  |  |
| South Dakota                  | 9,280  | 4,534                 | 0           | 0                      | 13,814            |  |  |
| Tennessee                     | 971  | 94,026                | 0           | 0                      | 94,997            |  |  |
| Texas                         | 143,657                                      | 222,944               | 0           | 0                      | 366,600           |  |  |
| Utah                          | 55,907                                       | 51,244                | 0           | 0                      | 107,151           |  |  |
| Vermont                       | 0  | 0                     | 0           | 0                      | 0                 |  |  |
| Virginia<br>Washington        | 47,393                                       | 20,389                | 8,022<br>0  | 0                      | 75,804            |  |  |
| Washington<br>West Virginia   | 264,194<br>114,818                           | (143,869)<br>(94,813) | 5.460       | 0                      | 120,325<br>25,465 |  |  |
| Wisconsin                     | 7.039  | (94,613)              | 5,460       | 0                      | 12.856            |  |  |
| Wyoming                       | 3,828  | 3,530                 | 0           | 0                      | 7,358             |  |  |
| Other                         | 0,020  | 0,550                 | 0           | 0                      | 0 0               |  |  |
| Total                         | 3,722,702                                    | 787,165               | 73,031      | 0                      | 4,582,899         |  |  |
| ividi                         | 3,122,102                                    | 101,105               | 73,031      | U                      | 4,562,699         |  |  |
|                               |  |                       |             |                        |                   |  |  |

| Summary:   |   |
|--|---|
| GA Covered Obligations   | 128,656,620                                 |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 3,042,199<br>2,455,021<br>1,320,345<br>0    |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>(978,103)<br>16,832,492<br>115,036,898 |
| Adjusted GA Costs<br>Per State breakdown   | 4,582,899<br>4,582,899                      |

| Lif                                    | fe                      |  | alled (Billed) or R<br>d Annuity | tefunded as of <mark>De</mark><br>Aઠ   | cember 31, 2007<br>&H   | Unallocate                             | ed Annuity              |
|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 1,082,000                              | 0                       | 117,801                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 11,000                                 | 5,200                   | 36,000                                 | 20,800                           | 0                                      | 8,000                   | 0                                      | 0                       |
| 847,395                                | 0                       | 484,870                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 1,011,744                              | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 6,365,000                              | 5,750,000               | 3,135,000                              | 3,140,000                        | 0                                      | 0                       | 0                                      | 0                       |
| 5,700,000                              | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 361,000                                | 0                       | 114,000                                | 0                                | 25,000                                 | 0                       | 0                                      | 0                       |
| 200,000                                | 194,500                 | 150,000                                | 141,500                          | 0                                      | 0                       | 0                                      | 0                       |
| 5,150,000                              | 0                       | 5,000,000                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 3,383,146                              | 0                       | 1,116,854                              | 54,812                           | 0                                      | 0                       | 0                                      | 0                       |
| 8,116                                  | 0                       | 27,842                                 | 0                                | 118                                    | 0                       | 0                                      | 0                       |
| 1,452,565                              | 575,959                 | 47,435                                 | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 8,250,000                              | 7,819,609               | 3,500,000                              | 3,911,245                        | 0                                      | 0                       | 0                                      | 0                       |
| 1,994,431                              | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 1,100,000                              | 0                       | 1,200,000                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 175,000                                | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 5,527,178                              | 1,507,251               | 882,755                                | 445,606                          | 0                                      | 0                       | 0                                      | 0                       |
| 1,420,000                              | 0                       | 280,000                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 3,800,000                              | 0                       | 5,100,000                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 1,431,852                              | 0                       | 268,148                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 1,794,890                              | 0                       | 2,035,480                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 616,000                                | 0                       | 184,000                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 891,000                                | 395,035                 | 315,115                                | 274,965                          | 0                                      | 0                       | 0                                      | 0                       |
| 1,331,000                              | 337,000                 | 229,000                                | 55,000                           | 0                                      | Ō                       | Ō                                      | 0                       |
| 150,000                                | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 442,600                                | 0                       | 282,400                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 560,000                                | 501,200                 | 1,440,000                              | 1,288,800                        | 0                                      | 0                       | 0                                      | 0                       |
| 2,446,348                              | 0                       | 726,253                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 1,960,000                              | 0                       | 840,000                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 299,991                                | 0                       | 156,000                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 2,050,000                              | 0                       | 750,000                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 2,765,448                              | 2,298,097               | 419,087                                | 348,261                          | 0                                      | 0                       | 0                                      | 0                       |
| 421,547                                | 0                       | 283,452                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 2,131,843                              | 1,211,000               | 979,596                                | 538,000                          | 4,700                                  | 0                       | 0                                      | 0                       |
| 3,200,000                              | 0                       | 1,100,000                              | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 515,621                                | 503,796                 | 221,407                                | 251,424                          | 50,000                                 | 103,672                 | 0                                      | 0                       |
| 200,000                                | 0                       | 250,000                                | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |
| 71,046,715                             | 21,098,647              | 31,672,495                             | 10,470,413                       | 79,818                                 | 111,672                 | 0                                      | 0                       |

|                                | Estimated Net Costs as of September 30, 2008 |                      |          |                        |            |  |
|--------------------------------|--|----------------------|----------|------------------------|------------|--|
|                                | Life   | Allocated<br>Annuity | A&H      | Unallocated<br>Annuity | Total      |  |
| Alabama                        | 0  | 0                    | 0        | 0                      | 0          |  |
| Alaska                         | 0  | 0                    | 0        | 0                      | 0          |  |
| Arizona                        | 0  | 0                    | 0        | 0                      | 0          |  |
| Arkansas                       | 0  | 0                    | 0        | 0                      | 0          |  |
| California<br>Colorado         | 2,145  | 0                    | 193      | 0                      | 2,338      |  |
| Connecticut                    | 0  | 0                    | 0        | 0                      | 0          |  |
| Delaware                       | 0  | 0                    | 0        | 0                      | 0          |  |
| Dist. of Columbia              | 1,497  | 0                    | 304      | 0                      | 1,801      |  |
| Florida                        | 0  | 0                    | 0        | 0                      | 0          |  |
| Georgia                        | 0  | 0                    | 0        | 0                      | 0          |  |
| Hawaii                         | 0  | 0                    | 0        | 0                      | 0          |  |
| Idaho                          | 0  | 0                    | 0        | 0                      | 0          |  |
| Illinois                       | 11,758                                       | 0                    | 6,771    | 0                      | 18,529     |  |
| Indiana<br>Iowa                | 1,506<br>0                                   | 0                    | 372<br>0 | 0                      | 1,878<br>0 |  |
| Kansas                         | 0  | 0                    | 0        | 0                      | 0          |  |
| Kentucky                       | 1,740  | 0                    | 800      | 0                      | 2,540      |  |
| Louisiana                      | 0  | 0                    | 0        | 0                      | 0          |  |
| Maine                          | 0  | 0                    | 0        | 0                      | 0          |  |
| Maryland                       | 1,509  | 0                    | 134      | 0                      | 1,643      |  |
| Massachusetts                  | 0  | 0                    | 0        | 0                      | 0          |  |
| Michigan                       | 2,349  | 0                    | 351      | 0                      | 2,701      |  |
| Minnesota                      | 0  | 0                    | 0        | 0                      | 0          |  |
| Mississippi<br>Missouri        | 566  | 0                    | 184      | 0                      | 751        |  |
| Montana                        | 0  | 0                    | 0        | 0                      | 0          |  |
| Nebraska                       | 0  | 0                    | 0        | 0                      | 0          |  |
| Nevada                         | 0  | 0                    | 0        | 0                      | Ō          |  |
| New Hampshire                  | 0  | 0                    | 0        | 0                      | 0          |  |
| New Jersey                     | 0  | 0                    | 0        | 0                      | 0          |  |
| New Mexico                     | 0  | 0                    | 0        | 0                      | 0          |  |
| New York<br>North Carolina     | 0  | 0                    | 0        | 0                      | 0          |  |
| North Carolina<br>North Dakota | 0  | 0                    | 0        | 0                      | 0          |  |
| Ohio                           | 8,789  | 0                    | 1,937    | 0                      | 10,726     |  |
| Oklahoma                       | 0,709  | 0                    | 1,937    | 0                      | 0          |  |
| Oregon                         | 0  | 0                    | 0        | 0                      | 0          |  |
| Pennsylvania                   | 0  | 0                    | 0        | 0                      | 0          |  |
| Puerto Rico                    | 0  | 0                    | 0        | 0                      | 0          |  |
| Rhode Island                   | 0  | 0                    | 0        | 0                      | 0          |  |
| South Carolina                 | 0  | 0                    | 0        | 0                      | 0          |  |
| South Dakota<br>Tennessee      | 0  | 0                    | 0        | 0                      | 0          |  |
| Termessee                      | 0  | 0                    | 0        | 0                      | 0          |  |
| Utah                           | 0  | 0                    | 0        | 0                      | 0          |  |
| Vermont                        | 0  | 0                    | 0        | 0                      | Ö          |  |
| Virginia                       | 0  | 0                    | 0        | 0                      | 0          |  |
| Washington                     | 0  | 0                    | 0        | 0                      | 0          |  |
| West Virginia                  | 1,470  | 0                    | 447      | 0                      | 1,918      |  |
| Wisconsin                      | 0  | 0                    | 0        | 0                      | 0          |  |
| Wyoming                        | 0  | 0                    | 0        | 0                      | 0          |  |
| Other                          |  |                      |          |                        | 0          |  |
| Total                          | 33,329                                       | 0                    | 11,495   | 0                      | 44,824     |  |
|                                |  |                      |          |                        |            |  |

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| 44,824 |  |
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|        | Life                                   |                         | Assessments Called (Billed) or R Allocated Annuity |                         | lefunded as of De<br>A                 | cember 31, 2007<br>&H   | Unallocated Annuity                    |                         |  |
|--------|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|--|
|        | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)             | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |
| 1      |  |                         |  |                         |  |                         |  |                         |  |
| )      |  |                         |  |                         |  |                         |  |                         |  |
| 4      |  |                         |  |                         |  |                         |  |                         |  |
| )      | 80,000                                 | 54,000                  | 0  | 0                       | 20,000                                 | 24,000                  | 0                                      | 0                       |  |
| )      |  |                         |  |                         |  |                         |  |                         |  |
| )      |  |                         |  |                         |  |                         |  |                         |  |
| 4<br>4 |  |                         |  |                         |  |                         |  |                         |  |
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| Summary:                      |           |
|-------------------------------|-----------|
| GA Covered Obligations        | 8,039,281 |
| Add:                          |           |
| GA claims incurred directly   | 0         |
| GA expenses incurred directly | 0         |
| NOLHGA expenses               | 67,713    |
| Remaining Inforce estimate    | 0         |
| Less:                         |           |
| Estate/other distributions    | 0         |
| Other adjustments             | 0         |
| Ceding commissions/           |           |
| policy enhancements           | 0         |
| Other recoveries (litigation, |           |
| estate distributions, etc.)   | 0         |
| Adjusted GA Costs             | 8,106,994 |
| Per State breakdown           | 8,106,994 |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |  | Unallocate              | ed Annuity                             |                         |
|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 0                                      | 0                       | 0   | 0                       | 555,000                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0   | 0                       | 90,283                                 | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0   | 0                       | 10,000                                 | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0   | 0                       | 3,083,986                              | 0                       | 0                                      | 0                       |
| 13,000                                 | 12,848                  | 0   | 0                       | 12,000                                 | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0   | 0                       | 145,000                                | 20,700                  | 0                                      | 0                       |
| 0                                      | 0                       | 0   | 0                       | 240,011<br>43,800                      | 0<br>0                  | 0                                      | 0                       |
| 15,900                                 | 10,160                  | 514,100   | 0                       | 0                                      | 240,218                 | 0                                      | 0                       |
| 75,235                                 | 14,145                  | 0   | 0                       | 154,765                                | 28,210                  | 0                                      | 0                       |
|  |                         |   |                         |  |                         |  |                         |
| 11,160<br>0                            | 0                       | 0   | 0                       | 19,840                                 | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0   | 0                       | 55,000<br>419,800                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0   | 0<br>0                  | 4,452<br>65,000                        | 0                       | 0                                      | 0                       |
|  |                         |   |                         |  |                         |  |                         |
| 150<br>0                               | 0                       | 0   | 0                       | 82,731<br>48,000                       | 0                       | 0                                      | 0                       |
| 17,071                                 | 11,024                  | 0   | 0                       | 1,292,203                              | 836,954                 | 0                                      | 0                       |
| 2,000                                  | 0                       | 0   | 0                       | 320,000                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0   | 0                       | 30,000                                 | 42,431                  | 0                                      | 0                       |
| 0<br>2,159                             | 0                       | 0   | 0                       | 200,000<br>206,730                     | 85,160<br>155,286       | 0                                      | 0                       |
| 170                                    | 0                       | 0   | 0                       | 4,830                                  | 0                       | 0                                      | 0                       |
| 170                                    | U                       | U   | U                       | 4,030                                  | U                       | U                                      | U                       |
| 136,845                                | 48,177                  | 514,100   | 0                       | 7,083,431                              | 1,408,959               | 0                                      | 0                       |

|                             | Estimated Net Costs as of September 30, 2008 |                      |       |                        |            |  |
|-----------------------------|--|----------------------|-------|------------------------|------------|--|
|                             | Life   | Allocated<br>Annuity | A&H   | Unallocated<br>Annuity | Total      |  |
| Alabama                     | 43,714                                       | 127,088              | 0     | 0                      | 170,802    |  |
| Alaska                      | 0  | 0                    | 0     | 0                      | 0          |  |
| Arizona                     | 116,447                                      | 403,775              | 0     | 0                      | 520,222    |  |
| Arkansas                    | 100,076                                      | 289,525              | 0     | 0                      | 389,601    |  |
| California                  | 0  | 0                    | 0     | 0                      | 0          |  |
| Colorado                    | 92,066                                       | 492,209              | 0     | 0                      | 584,275    |  |
| Connecticut                 | 0  | 0                    | 0     | 0                      | 0          |  |
| Delaware                    | 0  | 0                    | 0     | 0                      | 0          |  |
| Dist. of Columbia           | 0  | 0                    | 0     | 0                      | 0          |  |
| Florida                     | 0  | 0                    | 0     | 0                      | 0          |  |
| Georgia<br>Hawaii           | 0  | 0                    | 0     | 0                      | 0          |  |
| Idaho                       | 12,981                                       | 243,466              | 0     | 0                      | 256,447    |  |
| Illinois                    | 12,301                                       | 243,400              | 0     | 0                      | 230,447    |  |
| Indiana                     | 0  | Ö                    | 0     | 0                      | ő          |  |
| lowa                        | 0  | 0                    | 0     | 0                      | 0          |  |
| Kansas                      | 236,545                                      | 1,157,829            | 0     | 0                      | 1,394,374  |  |
| Kentucky                    | 0  | 0                    | 0     | 0                      | 0          |  |
| Louisiana                   | 175,965                                      | 668,572              | 0     | 0                      | 844,537    |  |
| Maine                       | 0  | 0                    | 0     | 0                      | 0          |  |
| Maryland                    | 0  | 0                    | 0     | 0                      | 0          |  |
| Massachusetts               | 0  | 0                    | 0     | 0                      | 0          |  |
| Michigan                    | 0  | 0                    | 0     | 0                      | 0          |  |
| Minnesota                   | 0  | 0                    | 0     | 0                      | 0          |  |
| Mississippi                 | 82,657                                       | 375,026              | 0     | 0                      | 457,683    |  |
| Missouri                    | 140,056                                      | 1,108,521            | 0     | 0                      | 1,248,577  |  |
| Montana                     | 0  | 0                    | 0     | 0                      | 0          |  |
| Nebraska                    | 0  | 0<br>1,015           | 0     | 0                      | 0<br>1,890 |  |
| Nevada                      | 875<br>0                                     | 1,015                | 0     | 0                      | 1,890      |  |
| New Hampshire<br>New Jersev | 0  | 0                    | 0     | 0                      | 0          |  |
| New Mexico                  | 231  | 42,701               | 0     | 0                      | 42,932     |  |
| New York                    | 0  | 72,701               | 0     | 0                      | 0          |  |
| North Carolina              | 0  | ő                    | 0     | 0                      | ő          |  |
| North Dakota                | 0  | 0                    | 0     | 0                      | 0          |  |
| Ohio                        | 0  | 0                    | 0     | 0                      | 0          |  |
| Oklahoma                    | 1,602,536                                    | 2,174,253            | 3,925 | 0                      | 3,780,714  |  |
| Oregon                      | 0  | 0                    | 0     | 0                      | 0          |  |
| Pennsylvania                | 0  | 0                    | 0     | 0                      | 0          |  |
| Puerto Rico                 | 0  | 0                    | 0     | 0                      | 0          |  |
| Rhode Island                | 0  | 0                    | 0     | 0                      | 0          |  |
| South Carolina              | 0  | 0                    | 0     | 0                      | 0          |  |
| South Dakota                | 0  | 0                    | 0     | 0                      | 0          |  |
| Tennessee                   | 0  | 0                    | 0     | 0                      | 0          |  |
| Texas<br>Utah               | 738,345                                      | 2,963,862            | 226   | 0                      | 3,702,432  |  |
| Utan<br>Vermont             | 1,698<br>0                                   | 18,734<br>0          | 0     | 0                      | 20,432     |  |
| Virginia                    | 0  | 0                    | 0     | 0                      | 0          |  |
| Washington                  | 0  | 0                    | 0     | 0                      | 0          |  |
| West Virginia               | 0  | 0                    | 0     | 0                      | 0          |  |
| Wisconsin                   | 0  | Ö                    | 0     | 0                      | ő          |  |
| Wyoming                     | 0  | ő                    | 0     | 0                      | ő          |  |
| Other                       | 0  | 0                    | 0     | 0                      | 0          |  |
| Total                       | 3,344,192                                    | 10,066,575           | 4,151 | 0                      | 13,414,918 |  |
|                             |  |                      |       |                        |            |  |

| Summary:  |                        |
|---|------------------------|
| GA Covered Obligations                                    | 19,032,684             |
| Add:  |                        |
| GA claims incurred directly GA expenses incurred directly | 4,754,902<br>1,148,776 |
| NOLHGA expenses   | 606.860                |
| Remaining Inforce estimate                                | 0                      |
| Less:   |                        |
| Estate/other distributions                                | 0                      |
| Other adjustments Ceding commissions/                     | (20,423)               |
| policy enhancements Other recoveries (litigation,         | 1,898,919              |
| estate distributions, etc.)                               | 10,249,808             |
| Adjusted GA Costs   | 13,414,918             |
| Per State breakdown                                       | 13,414,918             |

| Life                                   |                         | Assessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H |                         |  |                         | Unallocated Annuity                    |                         |
|--|-------------------------|---|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed)  | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 266,000                                | 0                       | 171,943   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 0<br>659,371                           | 0                       | 418,014<br>0  | 0                       | 81,022<br>0                            | 0                       | 0<br>0                                 | 0<br>0                  |
| 216,260                                | 0                       | 906,211   | 80,000                  | 0                                      | 0                       | 0                                      | 0                       |
| 58,740                                 | 0                       | 371,260   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 500,000                                | 0                       | 1,500,000   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 369,626                                | 0                       | 1,034,674   | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|  |                         |   |                         |  |                         |  |                         |
| 299,790<br>0                           | 0                       | 600,210<br>1,723,861  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 15,200                                 | 0                       | 14,200  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 35,000                                 | 0                       | 30,000  | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 3,455,258                              | 1,633,000               | 2,943,368   | 1,391,000               | 0                                      | 0                       | 0                                      | 0                       |
| 6,280,667<br>8,382                     | 2,588,741<br>0          | 53,716<br>46,618  | 22,192<br>0             | 0                                      | 0                       | 0 0                                    | 0 0                     |
| 12,164,294                             | 4,221,741               | 9,814,075   | 1,493,192               | 81,022                                 | 0                       | 0                                      | 0                       |

|                             | Estimated Net Costs as of September 30, 2008 |                      |     |                        |        |  |  |
|-----------------------------|--|----------------------|-----|------------------------|--------|--|--|
|                             | Life   | Allocated<br>Annuity | A&H | Unallocated<br>Annuity | Total  |  |  |
| Alabama                     | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Alaska                      | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Arizona                     | 983  | 0                    | 0   | 0                      | 983    |  |  |
| Arkansas                    | 0  | 0                    | 0   | 0                      | 0      |  |  |
| California                  | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Colorado                    | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Connecticut<br>Delaware     | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Dist. of Columbia           | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Florida                     | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Georgia                     | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Hawaii                      | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Idaho                       | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Illinois                    | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Indiana                     | 0  | 0                    | 0   | 0                      | 0      |  |  |
| lowa                        | 38   | 0                    | 0   | 0                      | 38     |  |  |
| Kansas                      | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Kentucky<br>Louisiana       | 368  | 0                    | 0   | 0                      | 368    |  |  |
| Maine                       | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Maryland                    | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Massachusetts               | 0  | Ō                    | 0   | Ō                      | 0      |  |  |
| Michigan                    | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Minnesota                   | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Mississippi                 | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Missouri                    | 3,178  | 0                    | 0   | 29,058                 | 32,236 |  |  |
| Montana                     | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Nebraska<br>Nevada          | 0  | 0                    | 0   | 0                      | 0      |  |  |
| New Hampshire               | 0  | 0                    | 0   | 0                      | 0      |  |  |
| New Jersey                  | 0  | 0                    | 0   | 0                      | 0      |  |  |
| New Mexico                  | 0  | 0                    | 0   | Ö                      | 0      |  |  |
| New York                    | 0  | 0                    | 0   | 0                      | 0      |  |  |
| North Carolina              | 0  | 0                    | 0   | 0                      | 0      |  |  |
| North Dakota                | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Ohio                        | 961  | 0                    | 0   | 0                      | 961    |  |  |
| Oklahoma                    | 6,584  | 0                    | 0   | 0                      | 6,584  |  |  |
| Oregon                      | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Pennsylvania                | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Puerto Rico<br>Rhode Island | 0  | 0                    | 0   | 0                      | 0      |  |  |
| South Carolina              | 0  | 0                    | 0   | 0                      | 0      |  |  |
| South Dakota                | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Tennessee                   | 0  | ő                    | 0   | 0                      | Ö      |  |  |
| Texas                       | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Utah                        | 1,678  | 211                  | 0   | 0                      | 1,888  |  |  |
| Vermont                     | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Virginia                    | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Washington                  | 0  | 0                    | 0   | 0                      | 0      |  |  |
| West Virginia               | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Wisconsin<br>Wyoming        | 0  | 0                    | 0   | 0                      | 0      |  |  |
| Other                       | 0  | 0                    | 0   | 0                      | 0      |  |  |
|                             |  |                      |     |                        |        |  |  |
| Total                       | 13,790                                       | 211                  | 0   | 29,058                 | 43,058 |  |  |
|                             |  |                      |     |                        |        |  |  |
|                             |  |                      |     |                        |        |  |  |

| 0 |       |                             |        |
|---|-------|-----------------------------|--------|
| 0 |       |                             |        |
| 3 | Sum   | mary:                       |        |
| 0 |       |                             |        |
| 0 | GA C  | Covered Obligations         | 0      |
| 0 | l I   |                             |        |
| 0 | Add:  |                             |        |
| 0 |       | claims incurred directly    | 0      |
| 0 | GA    | expenses incurred directly  | 0      |
| 0 | NO    | LHGA expenses               | 43,058 |
| 0 | Rer   | naining Inforce estimate    | 0      |
| 0 |       |                             |        |
| 0 | Less  | :                           |        |
| 0 | Esta  | ate/other distributions     | 0      |
| 0 | Oth   | er adjustments              | 0      |
| 8 | Ced   | ding commissions/           |        |
| 0 |       | policy enhancements         | 0      |
| 0 | Oth   | er recoveries (litigation,  |        |
| 8 |       | estate distributions, etc.) | 0      |
| 0 |       |                             |        |
| 0 | Adjus | sted GA Costs               | 43,058 |
| 0 | Per S | State breakdown             | 43,058 |
| ი | 11    |                             |        |

| Life                                   |                         | Allocated Annuity A&H                  |                         |  | Unallocated Annuity     |  |                         |
|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
|  |                         |  |                         |  |                         |  |                         |
| 30,000                                 | 0                       | 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       |
|  |                         |  |                         |  |                         |  |                         |
| 27,000                                 | 0                       | 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       |
| 57,000                                 | 0                       | 0                                      | 0                       | 0                                      | 0                       | 0                                      | 0                       |

Assessments Called (Billed) or Refunded as of December 31, 2007

|                             |      | Estimated Net C      | osts as of Septe | ember 30, 2008         |            |
|-----------------------------|------|----------------------|------------------|------------------------|------------|
|                             | Life | Allocated<br>Annuity | A&H              | Unallocated<br>Annuity | Total      |
| Alabama                     | 0    | 0                    | 0                | 0                      | 0          |
| Alaska                      | 0    | 0                    | 0                | 0                      | 0          |
| Arizona                     | 0    | 0                    | 5,533            | 0                      | 5,533      |
| Arkansas<br>California      | 0    | 0                    | 0                | 0                      | 0          |
| California                  | 0    | 0                    | 0                | 0                      | 0          |
| Connecticut                 | 0    | 0                    | 0                | 0                      | 0          |
| Delaware                    | 0    | 0                    | 0                | 0                      | 0          |
| Dist. of Columbia           | 0    | 0                    | 0                | 0                      | 0          |
| Florida                     | 0    | 0                    | 83,955           | 0                      | 83,955     |
| Georgia<br>Hawaii           | 0    | 0                    | 39,762<br>0      | 0                      | 39,762     |
| Idaho                       | 0    | 0                    | 0                | 0                      | 0          |
| Illinois                    | 0    | 0                    | 0                | 0                      | 0          |
| Indiana                     | 0    | 0                    | 0                | 0                      | 0          |
| Iowa                        | 0    | 0                    | 0                | 0                      | 0          |
| Kansas                      | 0    | 0                    | 0                | 0                      | 0          |
| Kentucky                    | 0    | 0                    | 0                | 0                      | 0          |
| Louisiana<br>Maine          | 0    | 0                    | 7,597<br>0       | 0                      | 7,597<br>0 |
| Maryland                    | 0    | 0                    | 0                | 0                      | 0          |
| Massachusetts               | 0    | 0                    | 0                | 0                      | 0          |
| Michigan                    | 0    | 0                    | 0                | 0                      | 0          |
| Minnesota                   | 0    | 0                    | 0                | 0                      | 0          |
| Mississippi                 | 0    | 0                    | 0                | 0                      | 0          |
| Missouri<br>Montana         | 0    | 0                    | 0                | 0                      | 0          |
| Nebraska                    | 0    | 0                    | 0                | 0                      | 0          |
| Nevada                      | 0    | 0                    | 3,150            | 0                      | 3,150      |
| New Hampshire               | 0    | 0                    | 0                | 0                      | 0          |
| New Jersey                  | 0    | 0                    | 0                | 0                      | 0          |
| New Mexico                  | 0    | 0                    | 0                | 0                      | 0          |
| New York<br>North Carolina  | 0    | 0                    | 0                | 0                      | 0          |
| North Dakota                | 0    | 0                    | 0                | 0                      | 0          |
| Ohio                        | 0    | 0                    | 0                | 0                      | 0          |
| Oklahoma                    | 0    | 0                    | Ō                | 0                      | 0          |
| Oregon                      | 0    | 0                    | 0                | 0                      | 0          |
| Pennsylvania                | 0    | 0                    | 0                | 0                      | 0          |
| Puerto Rico<br>Rhode Island | 0    | 0                    | 0                | 0                      | 0          |
| South Carolina              | 0    | 0                    | 33,186           | 0                      | 33,186     |
| South Dakota                | 0    | 0                    | 0                | 0                      | 0          |
| Tennessee                   | 0    | 0                    | Ō                | 0                      | 0          |
| Texas                       | 0    | 0                    | 38,210           | 0                      | 38,210     |
| Utah                        | 0    | 0                    | 9,266            | 0                      | 9,266      |
| Vermont<br>Virginia         | 0    | 0                    | 0                | 0                      | 0          |
| Washington                  | 0    | 0                    | 0                | 0                      | 0          |
| West Virginia               | 0    | 0                    | 0                | 0                      | 0          |
| Wisconsin                   | 0    | 0                    | 0                | 0                      | 0          |
| Wyoming                     | 0    | 0                    | 0                | 0                      | 0          |
| Other                       | 0    | 0                    | 0                | 0                      | 0          |
| Total                       | 0    | 0                    | 220,659          | 0                      | 220,659    |
|                             |      |                      |                  |                        |            |

| Summary:   |                        |
|--|------------------------|
| GA Covered Obligations   | 0                      |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate                | 0<br>0<br>220,659<br>0 |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litication, | 0<br>0                 |
| estate distributions, etc.)  | 0                      |
| Adjusted GA Costs<br>Per State breakdown   | 220,659<br>220,659     |

|                   | Life                                   |                         | Assessments Ca<br>Allocated            | alled (Billed) or F<br>I Annuity | Unallocate                             | Unallocated Annuity     |  |                         |
|-------------------|--|-------------------------|--|----------------------------------|--|-------------------------|--|-------------------------|
|                   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded          | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
|                   |  |                         |  |                                  |  |                         |  |                         |
| 0                 |  |                         |  |                                  |  |                         |  |                         |
| 0<br>0<br>59<br>0 |  |                         |  |                                  |  |                         |  |                         |
| 0                 |  |                         |  |                                  |  |                         |  |                         |
| 0                 |  |                         |  |                                  |  |                         |  |                         |
| 0                 |  |                         |  |                                  |  |                         |  |                         |
| 59<br>59          |  |                         |  |                                  |  |                         |  |                         |
|                   |  |                         |  |                                  |  |                         |  |                         |
|                   |  |                         |  |                                  |  |                         |  |                         |
|                   |  |                         |  |                                  |  |                         |  |                         |
|                   |  |                         |  |                                  |  |                         |  |                         |
|                   |  |                         |  |                                  |  |                         |  |                         |
|                   |  |                         |  |                                  |  |                         |  |                         |
|                   | 0                                      | 0                       | 0                                      | 0                                | 0                                      | 0                       | 0                                      | 0                       |

|                         | Estimated Net Costs as of September 30, 2008 |                      |                    |                        |                    |  |  |  |
|-------------------------|--|----------------------|--------------------|------------------------|--------------------|--|--|--|
|                         | Life   | Allocated<br>Annuity | A&H                | Unallocated<br>Annuity | Total              |  |  |  |
| Alabama                 | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Alaska                  | 0  | 0                    | 29,291             | 0                      | 29,291             |  |  |  |
| Arizona                 | 0  | 0                    | 151,618            | 0                      | 151,618            |  |  |  |
| Arkansas                | 0  | 0                    | 37,190             | 0                      | 37,190             |  |  |  |
| California              | 0  | 0                    | 269,273            | 0                      | 269,273            |  |  |  |
| Colorado<br>Connecticut | 0  | 0                    | 486,030<br>0       | 0                      | 486,030<br>0       |  |  |  |
| Delaware                | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Dist. of Columbia       | 0  | 0                    | 0                  | 0                      | ő                  |  |  |  |
| Florida                 | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Georgia                 | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Hawaii                  | 0  | 0                    | 9,011              | 0                      | 9,011              |  |  |  |
| Idaho                   | 0  | 0                    | 505,271            | 0                      | 505,271            |  |  |  |
| Illinois                | 0  | 0                    | 59,635             | 0                      | 59,635             |  |  |  |
| Indiana                 | 0  | 0                    | 31,788             | 0                      | 31,788             |  |  |  |
| Iowa<br>Kansas          | 0  | 0                    | 957,178<br>0       | 0                      | 957,178<br>0       |  |  |  |
| Kentucky                | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Louisiana               | 0  | 0                    | 0                  | 0                      | ő                  |  |  |  |
| Maine                   | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Maryland                | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Massachusetts           | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Michigan                | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Minnesota               | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Mississippi             | 0  | 0                    | 70,942             | 0                      | 70,942             |  |  |  |
| Missouri<br>Montana     | 0  | 0                    | 282,404<br>270,995 | 0                      | 282,404<br>270,995 |  |  |  |
| Nebraska                | 0  | 0                    | 314,933            | 0                      | 314,933            |  |  |  |
| Nevada                  | 0  | 0                    | 111.679            | 0                      | 111.679            |  |  |  |
| New Hampshire           | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| New Jersey              | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| New Mexico              | 0  | 0                    | 58,064             | 0                      | 58,064             |  |  |  |
| New York                | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| North Carolina          | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| North Dakota            | 0  | 0                    | 18,874             | 0                      | 18,874             |  |  |  |
| Ohio                    | 0  | 0                    | 7,585              | 0                      | 7,585              |  |  |  |
| Oklahoma<br>Oregon      | 0  | 0                    | 131,097<br>537,832 | 0                      | 131,097<br>537,832 |  |  |  |
| Pennsylvania            | 0  | 0                    | 0 0                | 0                      | 037,632            |  |  |  |
| Puerto Rico             | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Rhode Island            | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| South Carolina          | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| South Dakota            | 0  | 0                    | 28,864             | 0                      | 28,864             |  |  |  |
| Tennessee               | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Texas                   | 0  | 0                    | 420,425            | 0                      | 420,425            |  |  |  |
| Utah<br>Vermont         | 0  | 0                    | 48,847<br>0        | 0                      | 48,847<br>0        |  |  |  |
| Virginia                | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Washington              | 0  | 0                    | 7,968,514          | 0                      | 7,968,514          |  |  |  |
| West Virginia           | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Wisconsin               | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Wyoming                 | 0  | 0                    | 45,028             | 0                      | 45,028             |  |  |  |
| Other                   | 0  | 0                    | 0                  | 0                      | 0                  |  |  |  |
| Total                   | 0  | 0                    | 12,852,367         | 0                      | 12,852,367         |  |  |  |
|                         |  |                      |                    |                        |                    |  |  |  |

| Summary:   |  |
|--|--|
| GA Covered Obligations   | 5,333,176                              |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate  | 5,488,116<br>852,718<br>1,059,597<br>0 |
| Less: Estate/other distributions Other adjustments Ceding commissions/ policy enhancements Other recoveries (litigation, estate distributions, etc.) | 0<br>(118,761)<br>0<br>0               |
| Adjusted GA Costs<br>Per State breakdown   | 12,852,367<br>12,852,367               |

| Li                                     | ife                     | Assessments Ca<br>Allocated            | alled (Billed) or Refunded as of December 31, 2007 d Annuity |  |                         |  |                         |
|--|-------------------------|--|--|--|-------------------------|--|-------------------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded                                      | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |
| 0                                      | 0                       | 0                                      | 0  | 25,000                                 | 0                       | 0                                      | 0                       |
| 84,049                                 | 0                       | 0                                      | 0  | 0                                      | 0                       | 0                                      | 0                       |
| 04,049                                 | 0                       | 0                                      | 0  | 300,000                                | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0  | 481,162                                | 0                       | 0                                      | 0                       |
| 22,765<br>0                            | 0                       | 0                                      | 0  | 432,235<br>100,000                     | 0<br>0                  | 0                                      | 0                       |
|  |                         |  |  |  |                         |  |                         |
| 0                                      | 0                       | 0                                      | 0  | 0                                      | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0  | 100,000                                | 0                       | 0                                      | 0                       |
| 6,000                                  | 0                       | 0                                      | 0  | 114,000                                | 0                       | 0                                      | 0                       |
| 9,502                                  | 718                     | 0                                      | 0  | 465,584                                | 35,192                  | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0  | 5,225,000                              | 0                       | 0                                      | 0                       |
| 0                                      | 0                       | 0                                      | 0  | 50,000                                 | 0                       | 0                                      | 0                       |
| 122,316                                | 718                     | 0                                      | 0  | 7,292,981                              | 35,192                  | 0                                      | 0                       |

|                         |      | Estimated Net C      | Costs as of Septe | mber 30, 2008          |            |
|-------------------------|------|----------------------|-------------------|------------------------|------------|
|                         | Life | Allocated<br>Annuity | A&H               | Unallocated<br>Annuity | Total      |
| Alabama                 | 0    | 0                    | 434               | 0                      | 434        |
| Alaska                  | 0    | 0                    | 0                 | 0                      | 0          |
| Arizona                 | 0    | 0                    | 0                 | 0                      | 0          |
| Arkansas                | 0    | 0                    | 11                | 0                      | 11         |
| California              | 0    | 0                    | 72                | 0                      | 72         |
| Colorado<br>Connecticut | 0    | 0                    | 0                 | 0                      | 0          |
| Delaware                | 0    | 0                    | 0                 | 0                      | 0          |
| Dist. of Columbia       | 0    | 0                    | 0                 | 0                      | 0          |
| Florida                 | 0    | 0                    | 0                 | 0                      | 0          |
| Georgia                 | 0    | 0                    | 1,977             | 0                      | 1,977      |
| Hawaii                  | 0    | 0                    | 0                 | 0                      | 0          |
| Idaho                   | 0    | 0                    | 0                 | 0                      | 0          |
| Illinois                | 0    | 0                    | 0                 | 0                      | 0          |
| Indiana                 | 0    | 0                    | 0                 | 0                      | 0          |
| lowa                    | 0    | 0                    | 0                 | 0                      | 0          |
| Kansas<br>Kentucky      | 0    | 0                    | 0                 | 0                      | 0          |
| Louisiana               | 0    | 0                    | 0                 | 0                      | 0          |
| Maine                   | 0    | 0                    | 0                 | 0                      | ő          |
| Maryland                | 0    | 0                    | 0                 | 0                      | 0          |
| Massachusetts           | 0    | 0                    | 0                 | 0                      | 0          |
| Michigan                | 0    | 0                    | 0                 | 0                      | 0          |
| Minnesota               | 0    | 0                    | 0                 | 0                      | 0          |
| Mississippi             | 0    | 0                    | 0                 | 0                      | 0          |
| Missouri                | 0    | 0                    | 0                 | 0                      | 0          |
| Montana<br>Nebraska     | 0    | 0                    | 0                 | 0                      | 0          |
| Nevada                  | 0    | 0                    | 0                 | 0                      | 0          |
| New Hampshire           | 0    | 0                    | 0                 | 0                      | ő          |
| New Jersey              | 0    | 0                    | 0                 | 0                      | 0          |
| New Mexico              | 0    | 0                    | 0                 | 0                      | 0          |
| New York                | 0    | 0                    | 0                 | 0                      | 0          |
| North Carolina          | 0    | 0                    | 0                 | 0                      | 0          |
| North Dakota            | 0    | 0                    | 0                 | 0                      | 0          |
| Ohio                    | 0    | 0                    | 0                 | 0                      | 0          |
| Oklahoma                | 0    | 0                    | 561               | 0                      | 561        |
| Oregon<br>Pennsylvania  | 0    | 0                    | 0<br>1,346        | 0                      | 0<br>1,346 |
| Puerto Rico             | 0    | 0                    | 0                 | 0                      | 0          |
| Rhode Island            | 0    | 0                    | 0                 | 0                      | 0          |
| South Carolina          | 0    | 0                    | 490               | 0                      | 490        |
| South Dakota            | 0    | 0                    | 0                 | 0                      | 0          |
| Tennessee               | 0    | 0                    | 159               | 0                      | 159        |
| Texas                   | 0    | 0                    | 13,989            | 0                      | 13,989     |
| Utah                    | 0    | 0                    | 0                 | 0                      | 0          |
| Vermont<br>Virginia     | 0    | 0                    | 0                 | 0                      | 0          |
| Washington              | 0    | 0                    | 0                 | 0                      | 0          |
| West Virginia           | 0    | 0                    | 0                 | 0                      | 0          |
| Wisconsin               | 0    | 0                    | 0                 | 0                      | ő          |
| Wyoming                 | Ö    | ő                    | Ö                 | Ö                      | 0          |
| Other                   | 0    | 0                    | 0                 | 0                      | 0          |
| Total                   | 0    | 0                    | 19,040            | 0                      | 19,040     |
|                         |      |                      |                   |                        |            |

| Summary:   |  |
|--|--|
| GA Covered Obligations 0   |  |
| Add: GA claims incurred directly GA expenses incurred directly NOLHGA expenses Remaining Inforce estimate 0                    |  |
| Less: Estate/other distributions 0 Other adjustments 0 Ceding commissions/ policy enhancements 0 Other recoveries (litigation, |  |
| estate distributions, etc.) 252,214  Adjusted GA Costs 19,040 Per State breakdown 19,040                                       |  |

| Li                                     | ife                     | Assessments Ca<br>Allocated            | nts Called (Billed) or Refunded as of December 31, 2007 cated Annuity A&H Una |  | sessments Called (Billed) or Refunded as of December 31, 2007 Allocated Annuity A&H Unallocated Annuity |  |                         |  | ed Annuity |
|--|-------------------------|--|---|--|---|--|-------------------------|--|------------|
| Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded   | Assessments<br>Called (i.e.<br>Billed) | Assessments<br>Refunded |  |            |
| 0                                      | 0                       | 0                                      | 0   | 150,000                                | 0   | 0                                      | 0                       |  |            |
|  |                         |  |   |  |   |  |                         |  |            |
|  |                         |  |   |  |   |  |                         |  |            |
|  |                         |  |   |  |   |  |                         |  |            |
|  |                         |  |   |  |   |  |                         |  |            |
|  |                         |  |   |  |   |  |                         |  |            |
|  |                         |  |   |  |   |  |                         |  |            |
| 0                                      | 0                       | 0                                      | 0   | 250,000                                | 0   | 0                                      | 0                       |  |            |
| 0                                      | 0                       | 0                                      | 0   | 400,000                                | 0   | 0                                      | 0                       |  |            |

# ASSESSABLE PREMIUM

# Assessable Premium 1988 – 2007

This section contains the Total Assessable Premiums for the periods 1988 through 2007 by state, by account, by year. The data is obtained from the final Assessment Data Surveys as filed by member companies. <u>The premiums for 1988 through 1993 include all changes as a result of the 1988 - 1993 Assessment Data Resurvey.</u> Results of the resurvey were released to Guaranty Associations and insurance commissioners June 30, 1997.

Guaranty Associations may adjust the Assessment Data Survey premiums for any number of reasons (i.e. companies file corrected surveys, formula error occurred in the compilation of the data, companies are added/deleted from the premium base, the Guaranty Association uses a premium basis other than the Assessment Data Survey, etc.). Because of these adjustments, the premium basis used in the actual assessments by Guaranty Associations may differ from the enclosed data. Therefore, the enclosed material MAY NOT be utilized in protesting actual Guaranty Association assessments. Neither NOLHGA nor the Guaranty Associations will attempt to "reconcile" the enclosed material to that used in actual assessments. The data is provided to you solely to aid your company in determining its market share and related share of the insolvency costs.

The data may be used to estimate your company's pro-rata share of the estimated costs for all insolvencies. This may be accomplished by calculating your share of the assessable premiums and applying that factor to the estimated insolvency costs. Premium figures for your company will need to be obtained from your records, neither NOLHGA nor the Guaranty Associations will provide company specific premium information. Note: When calculating your pro-rata share of premiums, please remember to use your 88-93 resurvey premiums as opposed to those originally filed.

Following are some, but not all, methods that may be considered in calculating your company's pro-rata share. <u>NOTE</u> these are not meant to be definitive accounting guidelines in determining guaranty assessment accruals, but are only offered as food for thought.

- Determine Company's premium on a state level, by account basis and divide by state, by account totals indicated in enclosed material. Apply this factor to the enclosed cost data on a by state, by account basis. This method most likely is the most accurate in determining a company's pro rata share of the costs, however, it may also be the most complex to establish.
- Determine Company's premium on a state level basis and divide by state totals indicated in enclosed material. Apply
  this factor to the enclosed cost data on a by state basis. This method generally ignores the type of market a company
  writes in. Somewhat less complicated than above approach, probably is not much of an extra effort to go one step
  further and determine by account share.
- Determine Company's premium on a countrywide, by account basis and divide by countrywide, by account totals
  indicated in enclosed material. Apply this factor to the enclosed cost data on a countrywide, by account basis. Most
  likely the least accurate method, however, probably the easiest to administer.

In addition, the following points should also be taken into consideration when developing your cost estimates:

- Develop premium basis under above methods based on particular state provisions (i.e. 3 year average prior to year of insolvency, 1 year prior to year of assessment, etc.). A summary of state provisions is provided, however you are cautioned that this information HAS NOT been verified with the guaranty associations.
- Apply ratios developed above to assessment information provided to estimate amounts that may have been
  previously paid. Alternatively, companies should gather past paid assessment information from their own payment
  records as this would provide the most accurate payment information.
- Incorporate applicable premium tax offset provisions into above methods, subject to recoverability testing. Be sure to reflect tax recoveries as an asset as opposed to netting them against the accrual estimate if required.

Neither NOLHGA nor the Guaranty Associations make any representations or warranties as to the accuracy of the enclosed data.

## ALL AMOUNTS IN THE ENCLOSED REPORTS ARE SHOWN IN WHOLE DOLLARS

The data and enclosed funding schedules utilize estimates and may exclude costs incurred directly by the State Guaranty Associations, and actual assessments made by the Guaranty Associations may not coincide with the anticipated funding schedules. They should only be used in estimating your share of the insolvency costs. Since the data has not been audited, it MAY NOT be used in protesting actual assessments made by State Guaranty Associations. As such, neither NOLHGA nor the Guaranty Associations will attempt to reconcile the data presented in the enclosed reports to actual Guaranty Association assessments or explain differences.

|          |      |               | 1988 -        | · 2007 Data   |             |               |                   |                          |
|----------|------|---------------|---------------|---------------|-------------|---------------|-------------------|--------------------------|
|          |      |               |               |               |             | Assessable    |                   |                          |
|          |      |               | Allocated     |               | Unallocated | Premium       | 403(b) Amounts    |                          |
|          |      |               |               |               |             |               | Included in       | Adjustments Exhibit Line |
| State    | Year | Life          | Annuity       | A&H           | Annuity     | Total         | Allocated Annuity | reference                |
|          |      |               |               |               |             |               |                   |                          |
| Alabama  | 1988 | 970,835,828   | 443,818,753   | 755,579,803   | -           | 2,170,234,384 | 0                 |                          |
|          | 1989 | 961,872,838   | 408,511,068   | 812,933,944   | _           | 2,183,317,850 | 0                 |                          |
|          | 1990 | 989,979,831   | 452,536,894   | 834,467,504   |             | 2,276,984,229 | 0                 |                          |
|          | 1991 |               |               |               |             |               | 0                 |                          |
|          |      | 1,051,877,423 | 402,815,551   | 839,729,815   | -           | 2,294,422,789 |                   |                          |
|          | 1992 | 1,106,095,824 | 428,907,893   | 829,216,722   | -           | 2,364,220,439 | 0                 |                          |
|          | 1993 | 1,161,309,120 | 381,576,205   | 841,132,013   | -           | 2,384,017,338 | 0                 |                          |
|          | 1994 | 1,263,827,052 | 531,556,069   | 845,718,962   | -           | 2,641,102,083 | 0                 |                          |
|          | 1995 | 1,296,860,047 | 548,569,570   | 848,012,082   | -           | 2,693,441,699 | 0                 |                          |
|          | 1996 | 1,277,829,767 | 494,741,984   | 828,155,819   | -           | 2,600,727,570 | 0                 |                          |
|          | 1997 | 1,527,568,976 | 584,143,645   | 809,928,972   | -           | 2,921,641,593 | 0                 |                          |
|          | 1998 | 1,765,228,816 | 656,412,928   | 801,838,709   | _           | 3,223,480,453 | 0                 |                          |
|          | 1999 | 1,522,162,487 | 970,984,676   | 832,518,202   | _           | 3,325,665,365 | 0                 |                          |
|          | 2000 | 1,495,584,985 | 1,100,140,248 | 839,904,048   |             | 3,435,629,281 | 0                 |                          |
|          | 2001 | 1,437,218,805 | 1,353,545,718 | 851,034,121   |             | 3,641,798,644 | 0                 |                          |
|          |      |               |               |               | -           |               |                   |                          |
|          | 2002 | 1,476,872,679 | 1,688,525,889 | 869,103,587   | -           | 4,034,502,155 | 0                 |                          |
|          | 2003 | 1,599,611,950 | 1,597,500,288 | 950,050,960   | -           | 4,147,163,198 | 0                 |                          |
|          | 2004 | 1,580,545,670 | 1,409,043,866 | 1,002,804,803 | -           | 3,992,394,339 | 0                 |                          |
|          | 2005 | 1,611,639,721 | 1,323,709,890 | 1,052,387,230 | -           | 3,987,736,841 | 0                 |                          |
|          | 2006 | 1,705,149,763 | 1,528,232,544 | 1,239,555,578 | -           | 4,472,937,885 | 0                 |                          |
|          | 2007 | 1,716,976,644 | 1,490,878,108 | 1,386,765,456 | -           | 4,594,620,208 | 0                 |                          |
|          |      |               |               |               |             |               |                   |                          |
| Alaska   | 1988 | 108,194,556   | 146,027,211   | 165,500,532   | 70,708,094  | 490,430,393   | 0                 |                          |
|          | 1989 | 98,720,606    | 80,620,637    | 199,478,149   | 133,807,535 | 512,626,927   | 0                 |                          |
|          | 1990 | 105,521,489   | 82,639,779    | 211,313,179   | 58,817,866  | 458,292,313   | 0                 |                          |
|          |      |               |               | , ,           |             |               |                   |                          |
|          | 1991 | 117,021,644   | 74,559,241    | 242,267,271   | 71,511,693  | 505,359,849   | 0                 |                          |
|          | 1992 | 118,894,951   | 63,469,977    | 195,289,258   | 65,045,346  | 442,699,532   | 0                 |                          |
|          | 1993 | 124,823,759   | 54,607,616    | 242,415,660   | 72,723,507  | 494,570,542   | 0                 |                          |
|          | 1994 | 132,580,495   | 69,155,054    | 259,965,547   | 56,724,285  | 518,425,381   | 0                 |                          |
|          | 1995 | 136,692,524   | 71,601,082    | 265,469,085   | 49,273,564  | 523,036,255   | 0                 |                          |
|          | 1996 | 124,780,376   | 45,704,264    | 270,885,227   | 40,384,762  | 481,754,629   | 0                 |                          |
|          | 1997 | 125,738,063   | 66,860,564    | 191,985,698   | 61,100,032  | 445,684,357   | 0                 |                          |
|          | 1998 | 123,945,958   | 59,588,328    | 132,772,524   | 42,355,593  | 358,662,403   | 0                 |                          |
|          |      |               |               |               |             |               | 0                 |                          |
|          | 1999 | 131,820,177   | 83,350,395    | 140,227,309   | 42,102,959  | 397,500,840   | -                 | (4.1.5.0.00)             |
|          | 2000 | 141,314,368   | 122,751,017   | 158,093,390   | 7,989,596   | 430,148,371   | 14,908,166        | UA 403b (A,L5.2+6.3)     |
|          | 2001 | 173,597,642   | 116,820,390   | 150,122,514   | 41,824,400  | 482,364,946   | 5,569,661         | UA 403b (A,L5.2+6.3)     |
|          | 2002 | 193,663,196   | 171,296,638   | 168,182,313   | 15,547,458  | 548,689,605   | 4,906,199         | UA 403b (A,L5.2+6.3)     |
|          | 2003 | 139,954,280   | 153,221,020   | 170,635,372   | 16,610,763  | 480,421,435   | 3,996,650         | UA 403b (A,L5.2+6.3)     |
|          | 2004 | 147,386,672   | 144,998,873   | 177,280,241   | 4,960,972   | 474,626,758   | 3,566,905         | UA 403b (A,L5.2+6.3)     |
|          | 2005 | 145,601,854   | 159,009,772   | 190,560,149   | 8,843,589   | 504,015,364   | 1,852,360         | UA 403b (A,L5.2+6.3)     |
|          | 2006 | 174,475,329   | 184,705,486   | 221,790,985   | 9,483,144   | 590,454,944   | 1,821,829         | UA 403b (A,L5.2+6.3)     |
|          | 2007 | 180,292,423   | 231,031,591   | 233,570,214   | 15,048,615  | 659,942,843   | 1,147,809         | UA 403b (A,L5.2+6.3)     |
|          | 2007 | 100,292,423   | 231,031,331   | 233,370,214   | 13,040,013  | 039,942,043   | 1,147,009         | OA 403D (A,L3.2+0.3)     |
| A        | 4000 | 000 000 000   | 007 407 045   | 700 000 070   |             | 0.000.770.670 | 0                 |                          |
| Arizona  | 1988 | 688,326,688   | 807,437,615   | 738,008,373   | -           | 2,233,772,676 | 0                 |                          |
|          | 1989 | 618,828,696   | 902,016,256   | 741,844,889   | -           | 2,262,689,841 | 0                 |                          |
|          | 1990 | 668,078,492   | 1,036,854,062 | 759,453,231   | -           | 2,464,385,785 | 0                 |                          |
|          | 1991 | 680,516,072   | 1,033,819,972 | 818,143,873   | -           | 2,532,479,917 | 0                 |                          |
|          | 1992 | 699,190,174   | 962,225,506   | 888,167,789   | -           | 2,549,583,469 | 0                 |                          |
|          | 1993 | 769,661,289   | 745,520,009   | 899,185,814   | -           | 2,414,367,112 | 0                 |                          |
|          | 1994 | 835,246,733   | 1,057,454,156 | 947,657,514   | _           | 2,840,358,403 | 0                 |                          |
|          | 1995 | 904,819,131   | 1,101,342,449 | 991,282,948   | _           | 2,997,444,528 | 0                 |                          |
|          | 1996 |               | 1,013,791,854 | 1,016,208,279 |             | 2,944,872,715 | 0                 |                          |
|          |      | 914,872,582   |               |               | -           |               | 0                 |                          |
|          | 1997 | 958,535,220   | 988,369,329   | 1,021,320,576 | -           | 2,968,225,125 | -                 |                          |
|          | 1998 | 1,066,565,381 | 1,008,731,917 | 1,116,492,090 | -           | 3,191,789,388 | 0                 |                          |
|          | 1999 | 1,009,492,961 | 1,359,033,618 | 1,211,810,659 | -           | 3,580,337,238 | 0                 |                          |
|          | 2000 | 1,087,230,956 | 1,428,669,305 | 1,313,172,243 | -           | 3,829,072,504 | 0                 |                          |
|          | 2001 | 1,110,962,972 | 2,003,768,866 | 1,467,882,791 | -           | 4,582,614,629 | 0                 |                          |
|          | 2002 | 1,186,595,842 | 3,012,431,693 | 1,756,613,240 | -           | 5,955,640,775 | 0                 |                          |
|          | 2003 | 1,269,051,596 | 2,556,235,601 | 2,121,912,584 | -           | 5,947,199,781 | 0                 |                          |
|          | 2004 | 1,391,009,540 | 2,372,069,445 | 2,449,137,809 | -           | 6,212,216,794 | 0                 |                          |
|          | 2005 | 1,479,077,664 | 2,451,301,787 | 2,565,072,815 | -           | 6,495,452,266 | 0                 |                          |
|          | 2006 | 1,780,931,161 | 2,684,510,258 | 3,172,639,072 | -           | 7,638,080,491 | 0                 |                          |
|          | 2007 | 1,667,766,491 | 2,507,933,408 | 3,465,227,671 | -           | 7,640,927,570 | 0                 |                          |
|          | 2001 | 1,007,700,481 | 2,001,000,400 | J,70J,221,011 | -           | 1,040,321,370 | U                 |                          |
| Arkonses | 4000 | 400 505 504   | 100 057 044   | CCO 7EE E 40  | 00 540 455  | 4 242 542 502 | •                 |                          |
| Arkansas | 1988 | 403,585,594   | 188,657,941   | 660,755,540   | 89,549,455  | 1,342,548,530 | 0                 |                          |
|          | 1989 | 389,097,958   | 199,354,598   | 716,957,257   | 88,768,750  | 1,394,178,563 | 0                 |                          |
|          | 1990 | 401,230,229   | 224,050,808   | 791,102,524   | 83,347,994  | 1,499,731,555 | 0                 |                          |
|          | 1991 | 477,470,898   | 200,132,968   | 820,348,714   | 116,564,832 | 1,614,517,412 | 0                 |                          |
|          | 1992 | 519,815,865   | 256,497,945   | 870,503,940   | 97,100,599  | 1,743,918,349 | 0                 |                          |
|          | 1993 | 538,560,400   | 202,989,051   | 934,145,868   | 101,590,201 | 1,777,285,520 | 0                 |                          |
|          | 1994 | 684,050,813   | 270,384,983   | 938,798,293   | 97,199,515  | 1,990,433,604 | 0                 |                          |
|          | 1995 | 707,862,793   | 264,823,669   | 997,473,403   | 100,491,974 | 2,070,651,839 | 0                 |                          |
|          | 1996 | 656,253,210   | 260,552,792   | 1,015,805,406 | 101,852,660 | 2,034,464,068 | 0                 |                          |
|          |      |               |               |               |             |               | 0                 |                          |
|          | 1997 | 620,263,360   | 314,827,473   | 986,732,375   | 121,341,074 | 2,043,164,282 |                   | IIV 403F (V I E 0 : 0 0) |
|          | 1998 | 596,902,987   | 391,333,115   | 991,468,701   | 15,368,342  | 1,995,073,145 | 11,381,553        | UA 403b (A,L5.2+6.3)     |
|          | 1999 | 595,238,824   | 564,853,228   | 1,080,611,824 | 5,046,298   | 2,245,750,174 | 10,139,684        | UA 403b (A,L5.2+6.3)     |
|          | 2000 | 605,102,651   | 450,103,841   | 1,155,058,552 | 13,020,484  | 2,223,285,528 | 11,349,582        | UA 403b (A,L5.2+6.3)     |
|          | 2001 | 659,858,807   | 649,078,023   | 1,304,080,389 | 16,444,055  | 2,629,461,274 | 9,343,242         | UA 403b (A,L5.2+6.3)     |
|          | 2002 | 702,625,994   | 946,958,659   | 1,393,730,603 | 21,180,324  | 3,064,495,580 | 6,304,586         | UA 403b (A,L5.2+6.3)     |
|          | 2003 | 720,689,870   | 890,625,150   | 1,453,398,803 | 19,635,793  | 3,084,349,616 | 9,111,449         | UA 403b (A,L5.2+6.3)     |
|          | 2004 | 749,357,414   | 727,020,106   | 1,520,277,078 | 16,411,295  | 3,013,065,893 | 25,192,022        | UA 403b (A,L5.2+6.3)     |
|          | 2005 | 744,613,906   | 806,403,405   | 1,609,434,977 | 22,475,838  | 3,182,928,126 | 17,230,094        | UA 403b (A,L5.2+6.3)     |
|          | 2006 | 780,217,180   | 865,121,851   | 1,799,991,112 | 16,724,420  | 3,462,054,563 | 12,280,436        | UA 403b (A,L5.2+6.3)     |
|          |      |               |               |               |             |               |                   |                          |
|          | 2007 | 815,302,125   | 943,373,344   | 2,039,235,950 | 25,474,886  | 3,823,386,305 | 10,357,768        | UA 403b (A,L5.2+6.3)     |
|          |      |               |               |               |             |               |                   |                          |

|             |      |                            | 1988 -         | - 2007 Data    |               |                |                   |                          |
|-------------|------|----------------------------|----------------|----------------|---------------|----------------|-------------------|--------------------------|
|             |      |                            |                |                |               | Assessable     |                   |                          |
|             |      |                            | Allocated      |                | Unallocated   | Premium        | 403(b) Amounts    |                          |
|             |      |                            |                |                |               |                | Included in       | Adjustments Exhibit Line |
| State       | Year | Life                       | Annuity        | A&H            | Annuity       | Total          | Allocated Annuity | reference                |
|             |      |                            |                |                |               |                |                   |                          |
| California  | 1988 | 5,869,859,995              | 5,645,144,027  | 6,136,765,670  | -             | 17,651,769,692 | 0                 |                          |
|             | 1989 | 5,571,024,545              | 6,375,337,792  | 6,799,488,909  | _             | 18,745,851,246 | 0                 |                          |
|             | 1990 | 6,060,907,103              | 7,306,550,305  | 6,895,250,045  | _             | 20,262,707,453 | 0                 |                          |
|             | 1991 | 6,457,630,456              | 6,896,588,577  | 6,959,707,145  | _             | 20,313,926,178 | 0                 |                          |
|             | 1992 | 6,725,017,888              | 6,447,826,508  | 6,809,883,831  |               | 19,982,728,227 | 0                 |                          |
|             |      |                            |                |                |               |                | 0                 |                          |
|             | 1993 | 6,899,295,248              | 6,183,736,809  | 6,660,249,179  | -             | 19,743,281,236 |                   |                          |
|             | 1994 | 7,376,932,083              | 9,485,826,336  | 6,316,933,092  | -             | 23,179,691,511 | 0                 |                          |
|             | 1995 | 7,579,574,085              | 8,704,477,714  | 6,233,903,746  | -             | 22,517,955,545 | 0                 |                          |
|             | 1996 | 7,616,946,775              | 7,718,980,446  | 6,374,956,738  | -             | 21,710,883,959 | 0                 |                          |
|             | 1997 | 7,800,798,993              | 7,481,076,398  | 6,528,123,426  | -             | 21,809,998,817 | 0                 |                          |
|             | 1998 | 7,766,804,281              | 7,004,696,085  | 6,543,001,806  | -             | 21,314,502,172 | 0                 |                          |
|             | 1999 | 7,885,292,351              | 9,793,355,153  | 6,990,754,845  | -             | 24,669,402,349 | 0                 |                          |
|             | 2000 | 8,863,491,410              | 10,223,112,717 | 7,479,315,118  | -             | 26,565,919,245 | 0                 |                          |
|             | 2001 | 8,612,598,599              | 14,092,356,822 | 8,100,626,986  | -             | 30,805,582,407 | 0                 |                          |
|             | 2002 | 9,057,974,748              | 18,455,328,942 | 8,589,681,968  | -             | 36,102,985,658 | 0                 |                          |
|             | 2003 | 9,556,919,352              | 15,880,841,833 | 9,223,789,031  | _             | 34,661,550,216 | 0                 |                          |
|             | 2004 | 10,265,295,621             | 14,543,251,286 | 10,073,894,659 |               | 34,882,441,566 | 0                 |                          |
|             |      |                            | 13,186,564,470 |                |               |                | 0                 |                          |
|             | 2005 | 10,517,958,453             |                | 11,094,211,901 | -             | 34,798,734,824 |                   |                          |
|             | 2006 | 11,359,413,366             | 16,932,938,392 | 13,146,775,669 | -             | 41,439,127,427 | 0                 |                          |
|             | 2007 | 11,808,943,698             | 14,644,539,021 | 14,751,063,188 | -             | 41,204,545,907 | 0                 |                          |
|             |      |                            |                |                |               |                |                   |                          |
| Colorado    | 1988 | 828,881,751                | 904,720,795    | 722,246,214    | -             | 2,455,848,760  | 0                 |                          |
|             | 1989 | 755,347,127                | 830,367,259    | 778,209,288    | -             | 2,363,923,674  | 0                 |                          |
|             | 1990 | 780,245,914                | 904,046,068    | 829,193,863    | -             | 2,513,485,845  | 0                 |                          |
|             | 1991 | 853,159,701                | 972,231,813    | 890,312,886    | -             | 2,715,704,400  | 0                 |                          |
|             | 1992 | 865,720,501                | 838,610,368    | 934,379,767    | -             | 2,638,710,636  | 0                 |                          |
|             | 1993 | 963,784,454                | 687,758,554    | 1,011,110,506  | -             | 2,662,653,514  | 0                 |                          |
|             | 1994 | 1,030,999,407              | 895,579,411    | 1,063,105,936  | _             | 2,989,684,754  | 0                 |                          |
|             | 1995 |                            | 988,485,271    |                |               |                | 0                 |                          |
|             |      | 1,105,172,733              |                | 1,157,687,855  | -             | 3,251,345,859  |                   |                          |
|             | 1996 | 1,140,336,981              | 788,299,041    | 1,223,491,697  | -             | 3,152,127,719  | 0                 |                          |
|             | 1997 | 1,161,040,457              | 901,641,637    | 1,249,027,863  | -             | 3,311,709,957  | 0                 |                          |
|             | 1998 | 1,187,254,176              | 1,117,339,967  | 1,284,019,308  | -             | 3,588,613,451  | 0                 |                          |
|             | 1999 | 1,195,136,849              | 1,457,970,263  | 1,538,677,636  | -             | 4,191,784,748  | 0                 |                          |
|             | 2000 | 1,532,738,790              | 1,252,265,769  | 1,661,069,947  | -             | 4,446,074,506  | 0                 |                          |
|             | 2001 | 1,239,300,879              | 1,652,794,944  | 1,840,536,638  | -             | 4,732,632,461  | 0                 |                          |
|             | 2002 | 1,304,495,820              | 2,245,509,671  | 1,853,776,788  | -             | 5,403,782,279  | 0                 |                          |
|             | 2003 | 1,404,979,031              | 2,057,490,553  | 2,102,697,784  | -             | 5,565,167,368  | 0                 |                          |
|             | 2004 | 1,461,151,703              | 1,939,972,242  | 2,298,669,662  | -             | 5,699,793,607  | 0                 |                          |
|             | 2005 | 1,489,479,668              | 2,026,059,726  | 2,432,877,293  | -             | 5,948,416,687  | 0                 |                          |
|             | 2006 | 1,587,281,819              | 2,158,883,056  | 2,683,256,306  | _             | 6,429,421,181  | 0                 |                          |
|             | 2007 | 1,640,732,290              | 1,977,782,927  | 3,559,739,931  |               | 7,178,255,148  | 0                 |                          |
|             | 2007 | 1,040,732,230              | 1,377,702,327  | 3,555,755,551  |               | 7,170,233,140  | 0                 |                          |
| Commontinut | 4000 | 1 000 101 007              | 044 420 000    | 2 007 022 200  | 4 056 049 506 | 4 000 444 750  | 0                 |                          |
| Connecticut | 1988 | 1,088,101,087              | 814,138,809    | 2,007,923,266  | 1,056,248,596 | 4,966,411,758  | 0                 |                          |
|             | 1989 | 1,150,185,716              | 924,054,498    | 2,357,785,708  | 917,855,756   | 5,349,881,678  | 0                 |                          |
|             | 1990 | 1,224,476,571              | 1,396,613,823  | 2,605,274,310  | 904,765,983   | 6,131,130,687  | 0                 |                          |
|             | 1991 | 1,259,496,517              | 868,623,997    | 2,080,101,981  | 798,555,349   | 5,006,777,844  | 0                 |                          |
|             | 1992 | 1,263,353,236              | 1,013,246,298  | 1,900,074,462  | 620,598,543   | 4,797,272,539  | 0                 |                          |
|             | 1993 | 1,379,972,689              | 802,506,092    | 1,763,174,845  | 537,714,964   | 4,483,368,590  | 0                 |                          |
|             | 1994 | 1,601,094,600              | 1,467,073,952  | 1,752,533,368  | 1,773,874,230 | 6,594,576,150  | 0                 |                          |
|             | 1995 | 1,584,649,056              | 1,600,898,074  | 2,067,627,222  | 671,136,066   | 5,924,310,418  | 0                 |                          |
|             | 1996 | 1,638,095,187              | 1,215,287,036  | 1,635,755,629  | 520,507,398   | 5,009,645,250  | 0                 |                          |
|             | 1997 | 1,550,476,848              | 1,517,374,403  | 1,343,566,612  | 473,221,338   | 4,884,639,201  | 0                 |                          |
|             | 1998 | 1,718,180,622              | 1,306,572,294  | 1,663,892,131  | (24,492,761)  | 4,664,152,286  | 0                 |                          |
|             | 1999 | 1,598,661,952              | 1,852,264,435  | 1,816,115,978  | 691,544,953   | 5,958,587,318  | 0                 |                          |
|             | 2000 | 1,694,456,096              | 2,293,919,836  | 1,960,756,971  | 568,895,089   | 6,518,027,992  | 0                 |                          |
|             | 2001 | 1,648,001,680              | 3,469,628,636  | 2,062,471,090  | 473,081,692   | 7,653,183,098  | 24,602,649        | UA 403b (A,L5.2+6.3)     |
|             |      |                            |                |                |               |                |                   | , , ,                    |
|             | 2002 | 1,659,039,792              | 4,956,566,466  | 2,245,740,057  | 166,919,546   | 9,028,265,861  | 17,400,336        | UA 403b (A,L5.2+6.3)     |
|             | 2003 | 1,714,184,436              | 5,352,613,731  | 2,408,845,740  | 280,445,747   | 9,756,089,654  | 82,137,504        | UA 403b (A,L5.2+6.3)     |
|             | 2004 | 1,816,689,372              | 5,334,295,148  | 2,812,657,380  | 352,670,408   | 10,316,312,308 | 727,248,019       | UA 403b (A,L5.2+6.3)     |
|             | 2005 | 1,943,840,851              | 5,044,679,490  | 4,498,625,923  | 3,447,456,795 | 14,934,603,059 | 69,019,354        | UA 403b (A,L5.2+6.3)     |
|             | 2006 | 1,977,069,693              | 4,795,359,905  | 4,833,278,044  | 318,648,337   | 11,924,355,979 | 151,223,088       | UA 403b (A,L5.2+6.3)     |
|             | 2007 | 2,091,275,430              | 5,166,646,752  | 5,271,538,201  | 714,599,286   | 13,244,059,669 | 107,224,180       | UA 403b (A,L5.2+6.3)     |
|             |      |                            |                |                |               |                |                   |                          |
| Delaware    | 1988 | 268,677,160                | 200,351,054    | 123,852,673    | -             | 592,880,887    | 0                 |                          |
|             | 1989 | 294,024,103                | 277,245,305    | 147,063,120    | -             | 718,332,528    | 0                 |                          |
|             | 1990 | 279,345,372                | 428,678,579    | 159,149,269    | -             | 867,173,220    | 0                 |                          |
|             | 1991 | 251,924,669                | 152,105,063    | 167,312,321    | 95,930,921    | 667,272,974    | 0                 |                          |
|             | 1992 | 300,680,060                | 166,194,571    | 179,825,527    | 119,591,410   | 766,291,568    | 0                 |                          |
|             | 1993 | 319,455,282                | 168,982,760    | 198,654,435    | 78,806,194    | 765,898,671    | 0                 |                          |
|             | 1994 | 428,382,476                | 523,220,061    | 205,453,787    | 213,997,835   | 1,371,054,159  | 0                 |                          |
|             | 1994 |                            | 708,830,689    |                |               |                | 0                 |                          |
|             |      | 661,567,700<br>540,255,118 |                | 212,484,286    | 82,769,667    | 1,665,652,342  |                   |                          |
|             | 1996 | 549,255,118                | 655,937,573    | 224,620,626    | 41,489,322    | 1,471,302,639  | 0                 |                          |
|             | 1997 | 537,212,842                | 630,683,634    | 224,519,103    | 110,664,993   | 1,503,080,572  | 0                 |                          |
|             | 1998 | 819,860,827                | 925,457,335    | 248,690,733    | 78,513,421    | 2,072,522,316  | 10,180,962        | UA 403b (A,L5.2+6.3)     |
|             | 1999 | 754,883,179                | 676,625,661    | 262,311,238    | 41,695,890    | 1,735,515,968  | 32,717,798        | UA 403b (A,L5.2+6.3)     |
|             | 2000 | 902,167,421                | 807,627,348    | 279,902,759    | 55,021,022    | 2,044,718,550  | 15,471,277        | UA 403b (A,L5.2+6.3)     |
|             | 2001 | 902,534,951                | 917,437,538    | 321,097,608    | 503,753,044   | 2,644,823,141  | 877,471           | UA 403b (A,L5.2+6.3)     |
|             | 2002 | 692,500,394                | 1,409,947,304  | 328,355,457    | 31,912,055    | 2,462,715,210  | 1,343,470         | UA 403b (A,L5.2+6.3)     |
|             | 2003 | 563,347,541                | 1,580,795,606  | 425,855,058    | 30,424,834    | 2,600,423,039  | 21,524,800        | UA 403b (A,L5.2+6.3)     |
|             | 2004 | 522,708,579                | 2,834,016,464  | 491,073,341    | 41,902,580    | 3,889,700,964  | 7,141,705         | UA 403b (A,L5.2+6.3)     |
|             | 2005 | 660,228,251                | 1,421,390,035  | 579,179,085    | 196,304,730   | 2,857,102,101  | 67,234,192        | UA 403b (A,L5.2+6.3)     |
|             | 2006 | 882,213,488                | 2,398,665,193  | 758,889,321    | 88,707,613    | 4,128,475,615  | 2,211,338         | UA 403b (A,L5.2+6.3)     |
|             | 2007 | 852,112,573                | 1,808,576,871  | 868,659,122    | 17,784,824    | 3,547,133,390  | 622,293           | UA 403b (A,L5.2+6.3)     |
|             | 2001 | 002,112,010                | 1,000,010,011  | 500,055,122    | 17,707,024    | 3,371,133,390  | 022,233           | 571 TOOD (M,LJ.ZTU.J)    |
|             |      |                            |                |                |               |                |                   |                          |

| 1988 - 2007 Data |              |                            |                            |                            |             | Accessable                     |                   |                          |  |
|------------------|--------------|----------------------------|----------------------------|----------------------------|-------------|--------------------------------|-------------------|--------------------------|--|
|                  |              |                            |                            |                            |             | Assessable                     |                   |                          |  |
|                  |              |                            | Allocated                  |                            | Unallocated | Premium                        | 403(b) Amounts    |                          |  |
|                  |              |                            |                            |                            |             |                                | Included in       | Adjustments Exhibit Line |  |
| State            | Year         | Life                       | Annuity                    | A&H                        | Annuity     | Total                          | Allocated Annuity | reference                |  |
|                  |              |                            |                            |                            |             |                                |                   |                          |  |
| District of      | 1988         | -                          | -                          | -                          | -           | 0                              | 0                 |                          |  |
| Columbia         | 1989         | -                          | -                          | -                          | -           | 0                              | 0                 |                          |  |
|                  | 1990         |                            |                            |                            | -           | 0                              | 0                 |                          |  |
|                  | 1991         | 217,338,412                | 180,130,467                | 510,479,203                | -           | 907,948,082                    | 0                 |                          |  |
|                  | 1992         | 210,556,219                | 229,032,964                | 532,295,059                | -           | 971,884,242                    | 0                 |                          |  |
|                  | 1993         | 207,127,514                | 164,168,075                | 555,080,312                | -           | 926,375,901                    | 0                 |                          |  |
|                  | 1994         | 236,776,873                | 174,802,375                | 589,711,121                | -           | 1,001,290,369                  | 0                 |                          |  |
|                  | 1995         | 234,349,983                | 198,810,580                | 627,674,026                | -           | 1,060,834,589                  | 0                 |                          |  |
|                  | 1996         | 416,473,837                | 153,864,229                | 616,338,520                | -           | 1,186,676,586                  | 0                 |                          |  |
|                  | 1997         | 263,347,768                | 380,001,823                | 578,124,488                | -           | 1,221,474,079                  | 0                 |                          |  |
|                  | 1998         | 292,761,053                | 180,723,360<br>372,749,297 | 691,258,384                | -           | 1,164,742,797                  | 0                 |                          |  |
|                  | 1999<br>2000 | 249,107,368                | 190,477,399                | 739,288,811                | -           | 1,361,145,476                  | 0                 |                          |  |
|                  | 2000         | 266,914,407<br>258 847 716 | 249,653,429                | 810,659,448<br>750,560,040 | -           | 1,268,051,254<br>1,259,061,185 | 0                 |                          |  |
|                  | 2001         | 258,847,716                |                            |                            | -           |                                | 0                 |                          |  |
|                  | 2002         | 276,884,688<br>311,849,706 | 485,283,204<br>490,061,992 | 877,958,136<br>901,468,918 | -           | 1,640,126,028<br>1,703,380,616 | 0                 |                          |  |
|                  | 2003         | 305,373,489                | 389,560,861                | 930,139,944                | -           | 1,625,074,294                  | 0                 |                          |  |
|                  | 2004         | 357,640,743                | 254,186,592                | 963,803,577                | -           | 1,575,630,912                  | 0                 |                          |  |
|                  |              |                            |                            |                            | -           |                                | 0                 |                          |  |
|                  | 2006<br>2007 | 355,321,670                | 273,683,351<br>454,474,562 | 963,082,608                | -           | 1,592,087,629                  | 0                 |                          |  |
|                  | 2007         | 376,219,516                | 454,474,502                | 1,166,633,067              | -           | 1,997,327,145                  | U                 |                          |  |
| Florida          | 1988         | 2,904,264,606              | 2,766,315,166              | 4,016,774,828              | _           | 9,687,354,600                  | 0                 |                          |  |
| i lonad          | 1988         | 2,622,317,118              | 3,090,286,175              | 4,566,724,561              | -           | 10,279,327,854                 | 0                 |                          |  |
|                  | 1989         | 2,785,056,749              | 3,399,675,776              | 4,910,814,104              | -           | 11,095,546,629                 | 0                 |                          |  |
|                  | 1990         | 3,018,214,798              | 3,260,602,915              | 4,824,686,085              | -           | 11,103,503,798                 | 0                 |                          |  |
|                  | 1991         | 3,162,112,541              | 3,336,448,589              | 5,037,561,670              | -           | 11,536,122,800                 | 0                 |                          |  |
|                  | 1992         | 3,409,968,139              | 2,977,923,343              | 5,262,005,332              | -           | 11,649,896,814                 | 0                 |                          |  |
|                  | 1994         | 3,715,944,861              | 3,650,195,195              | 5,365,881,056              |             | 12,732,021,112                 | 0                 |                          |  |
|                  | 1995         | 4,287,121,478              | 3,533,068,915              | 5,524,451,760              |             | 13,344,642,153                 | 0                 |                          |  |
|                  | 1996         | 4,054,776,472              | 3,336,938,386              | 5,511,083,411              |             | 12,902,798,269                 | 0                 |                          |  |
|                  | 1997         | 4,280,528,455              | 3,709,224,961              | 5,430,501,418              |             | 13,420,254,834                 | 0                 |                          |  |
|                  | 1998         | 4,277,963,293              | 3,707,410,535              | 5,537,143,929              |             | 13,522,517,757                 | 0                 |                          |  |
|                  | 1999         | 4,145,941,046              | 5,013,620,199              | 5,741,068,706              |             | 14,900,629,951                 | 0                 |                          |  |
|                  | 2000         | 4,328,405,879              | 5,902,011,296              | 6,043,302,610              |             | 16,273,719,785                 | 0                 |                          |  |
|                  | 2001         | 4,556,230,821              | 8,535,906,409              | 6,691,943,712              | -           | 19,784,080,942                 | 0                 |                          |  |
|                  | 2002         | 4,722,240,139              | 12,062,139,569             | 7,128,916,882              | _           | 23,913,296,590                 | 0                 |                          |  |
|                  | 2002         | 5,134,646,920              | 11,338,322,377             | 7,680,083,229              | -           | 24,153,052,526                 | 0                 |                          |  |
|                  | 2004         | 5,619,245,870              | 8,878,815,674              | 8,589,728,379              | _           | 23,087,789,923                 | 0                 |                          |  |
|                  | 2005         | 5,896,022,804              | 7,607,281,653              | 9,941,072,388              | _           | 23,444,376,845                 | 0                 |                          |  |
|                  | 2006         | 6,477,413,628              | 8,236,527,265              | 10,959,160,794             | _           | 25,673,101,687                 | 0                 |                          |  |
|                  | 2007         | 6,737,841,562              | 9,503,241,605              | 14,723,125,905             | _           | 30,964,209,072                 | 0                 |                          |  |
|                  | 200.         | 5,1 51 ,5 11,552           | 0,000,211,000              | 1 1,1 20,120,000           |             | 00,00.,200,0.2                 | ŭ                 |                          |  |
| Georgia          | 1988         | 1,651,853,622              | 637,077,492                | 1,539,502,266              | 590,976,969 | 4,419,410,349                  | 0                 |                          |  |
|                  | 1989         | 1,746,241,815              | 628,533,462                | 1,693,237,863              | 596,919,974 | 4,664,933,114                  | 0                 |                          |  |
|                  | 1990         | 2,309,173,087              | 760,124,196                | 1,824,468,127              | 551,210,647 | 5,444,976,057                  | 0                 |                          |  |
|                  | 1991         | 1,841,069,807              | 605,465,260                | 1,912,591,664              | 689,638,415 | 5,048,765,146                  | 0                 |                          |  |
|                  | 1992         | 1,970,694,356              | 803,565,373                | 2,000,369,427              | 526,747,407 | 5,301,376,563                  | 0                 |                          |  |
|                  | 1993         | 2,098,423,104              | 531,702,558                | 2,146,166,805              | 522,014,082 | 5,298,306,549                  | 0                 |                          |  |
|                  | 1994         | 2,282,019,202              | 705,403,547                | 2,282,243,817              | 487,037,622 | 5,756,704,188                  | 0                 |                          |  |
|                  | 1995         | 2,567,907,585              | 716,891,479                | 2,380,262,718              | 531,272,701 | 6,196,334,483                  | 0                 |                          |  |
|                  | 1996         | 2,369,005,513              | 764,306,413                | 2,449,589,248              | 441,261,624 | 6,024,162,798                  | 0                 |                          |  |
|                  | 1997         | 2,428,324,567              | 768,673,675                | 2,434,033,051              | 447,223,192 | 6,078,254,485                  | 0                 |                          |  |
|                  | 1998         | 2,622,036,548              | 747,830,907                | 2,510,294,567              | 420,309,326 | 6,300,471,348                  | 0                 |                          |  |
|                  | 1999         | 2,768,837,267              | 1,144,539,525              | 2,687,358,073              | 368,226,950 | 6,968,961,815                  | 0                 |                          |  |
|                  | 2000         | 2,705,365,144              | 1,188,060,986              | 2,792,966,214              | 441,152,243 | 7,127,544,587                  | 0                 |                          |  |
|                  | 2001         | 2,809,156,234              | 1,740,072,374              | 2,884,712,920              | 408,108,249 | 7,842,049,777                  | 0                 |                          |  |
|                  | 2002         | 2,920,365,305              | 2,492,103,815              | 2,847,086,261              | 529,180,604 | 8,788,735,985                  | 0                 |                          |  |
|                  | 2003         | 3,000,073,998              | 2,506,300,505              | 2,844,873,479              | 669,389,456 | 9,020,637,438                  | 0                 |                          |  |
|                  | 2004         | 3,125,411,036              | 1,976,527,927              | 2,985,047,415              | 611,573,059 | 8,698,559,437                  | 0                 |                          |  |
|                  | 2005         | 3,263,007,134              | 1,960,725,744              | 3,209,940,917              | 644,182,010 | 9,077,855,805                  | 0                 |                          |  |
|                  | 2006         | 3,505,771,048              | 2,099,956,017              | 3,741,417,739              | 647,129,014 | 9,994,273,818                  | 0                 |                          |  |
|                  | 2007         | 3,582,468,504              | 2,129,925,976              | 4,402,674,249              | 614,422,918 | 10,729,491,647                 | 0                 |                          |  |
|                  |              |                            |                            |                            |             |                                |                   |                          |  |
| Hawaii           | 1988         | 292,686,064                | 222,200,416                | 119,228,811                | -           | 634,115,291                    | 0                 |                          |  |
|                  | 1989         | 271,467,846                | 293,377,869                | 125,767,114                | -           | 690,612,829                    | 0                 |                          |  |
|                  | 1990         | 307,921,019                | 385,024,538                | 130,123,595                | -           | 823,069,152                    | 0                 |                          |  |
|                  | 1991         | 339,685,365                | 291,514,770                | 138,284,159                | -           | 769,484,294                    | 0                 |                          |  |
|                  | 1992         | 350,257,420                | 308,282,152                | 148,633,372                | -           | 807,172,944                    | 0                 |                          |  |
|                  | 1993         | 352,932,662                | 256,075,180                | 153,389,324                | -           | 762,397,166                    | 0                 |                          |  |
|                  | 1994         | 376,354,138                | 387,647,554                | 157,065,300                | -           | 921,066,992                    | 0                 |                          |  |
|                  | 1995         | 459,545,008                | 384,824,639                | 158,199,562                | -           | 1,002,569,209                  | 0                 |                          |  |
|                  | 1996         | 413,233,413                | 489,260,313                | 175,717,710                | -           | 1,078,211,436                  | 0                 |                          |  |
|                  | 1997         | 446,611,937                | 357,280,503                | 175,447,406                | -           | 979,339,846                    | 0                 |                          |  |
|                  | 1998         | 413,901,881                | 413,338,303                | 170,690,538                | -           | 997,930,722                    | 0                 |                          |  |
|                  | 1999         | 437,280,519                | 438,396,889                | 182,601,407                | -           | 1,058,278,815                  | 0                 |                          |  |
|                  | 2000         | 514,076,764                | 567,135,516                | 201,211,269                | -           | 1,282,423,549                  | 0                 |                          |  |
|                  | 2001         | 393,712,531                | 624,528,133                | 208,532,835                | -           | 1,226,773,499                  | 0                 |                          |  |
|                  | 2002         | 474,929,610                | 829,282,949                | 224,955,478                | -           | 1,529,168,037                  | 0                 |                          |  |
|                  | 2003         | 521,909,669                | 797,316,118                | 234,767,150                | 0           | 1,553,992,937                  | 0                 |                          |  |
|                  | 2004         | 469,416,393                | 704,378,484                | 250,783,994                | 0           | 1,424,578,871                  | 0                 |                          |  |
|                  | 2005         | 497,219,236                | 692,529,159                | 265,357,425                | 0           | 1,455,105,820                  | 0                 |                          |  |
|                  | 2006         | 510,463,157                | 838,750,531                | 338,469,824                | -           | 1,687,683,512                  | 0                 |                          |  |
|                  | 2007         | 505,107,454                | 842,533,842                | 402,081,140                | -           | 1,749,722,436                  | 0                 |                          |  |
|                  |              |                            |                            |                            |             |                                |                   |                          |  |

|          |      | 1988 - 2007 Data |               |                | Assessable    |                |                   |                          |
|----------|------|------------------|---------------|----------------|---------------|----------------|-------------------|--------------------------|
|          |      |                  |               |                |               | Assessable     |                   |                          |
|          |      |                  | Allocated     |                | Unallocated   | Premium        | 403(b) Amounts    |                          |
|          |      |                  |               |                |               |                | Included in       | Adjustments Exhibit Line |
| State    | Year | Life             | Annuity       | A&H            | Annuity       | Total          | Allocated Annuity | reference                |
|          |      |                  | •             |                | •             |                | •                 |                          |
| Idaho    | 1988 | 209,218,365      | 202,403,417   | 127,835,580    | _             | 539,457,362    | 0                 |                          |
|          | 1989 | 188,151,307      | 202,928,400   | 131,191,153    | _             | 522,270,860    | 0                 |                          |
|          | 1990 | 231,237,401      | 209,817,899   | 132,075,566    | _             | 573,130,866    | 0                 |                          |
|          | 1991 | 227,915,285      | 215,609,153   | 134,230,766    | _             | 577,755,204    | 0                 |                          |
|          | 1992 | 233,551,360      | 221,813,747   | 140,162,314    |               | 595,527,421    | 0                 |                          |
|          |      |                  |               |                | -             |                | 0                 |                          |
|          | 1993 | 249,047,127      | 185,562,498   | 161,754,102    | -             | 596,363,727    |                   |                          |
|          | 1994 | 264,160,806      | 217,683,968   | 176,895,710    | -             | 658,740,484    | 0                 |                          |
|          | 1995 | 280,977,226      | 218,531,343   | 413,583,394    | -             | 913,091,963    | 0                 |                          |
|          | 1996 | 285,850,570      | 209,367,847   | 701,148,543    | -             | 1,196,366,960  | 0                 |                          |
|          | 1997 | 288,442,487      | 214,100,988   | 692,479,444    | -             | 1,195,022,919  | 0                 |                          |
|          | 1998 | 292,525,566      | 234,439,692   | 723,378,162    | -             | 1,250,343,420  | 0                 |                          |
|          | 1999 | 286,845,096      | 278,075,266   | 808,352,623    | -             | 1,373,272,985  | 0                 |                          |
|          | 2000 | 305,108,271      | 317,256,120   | 979,520,802    | -             | 1,601,885,193  | 0                 |                          |
|          | 2001 | 314,931,002      | 369,758,027   | 1,045,803,684  | -             | 1,730,492,713  | 0                 |                          |
|          | 2002 | 316,049,014      | 532,399,255   | 1,152,783,294  | -             | 2,001,231,563  | 0                 |                          |
|          | 2003 | 338,447,654      | 493,198,114   | 1,275,933,536  | 0             | 2,107,579,304  | 0                 |                          |
|          | 2004 | 346,977,476      | 477,691,623   | 1,380,118,307  | 0             | 2,204,787,406  | 0                 |                          |
|          | 2005 | 360,890,133      | 519,455,789   | 1,410,076,974  | 0             | 2,290,422,896  | 0                 |                          |
|          | 2006 | 393,545,884      | 568,866,865   | 1,582,104,957  |               | 2,544,517,706  | 0                 |                          |
|          | 2007 | 408,458,502      | 458,571,123   | 1,758,385,374  |               | 2,625,414,999  | 0                 |                          |
|          | 2007 | 400,430,302      | 450,571,125   | 1,730,303,374  | -             | 2,023,414,999  | U                 |                          |
| Illinois | 1000 | 2 016 550 005    | 2 959 060 425 | 4 014 054 020  | 2 266 160 500 | 12 055 745 040 | ^                 |                          |
| Illinois | 1988 | 2,916,560,905    | 2,858,069,425 | 4,014,954,929  | 2,266,160,590 | 12,055,745,849 | 0                 |                          |
|          | 1989 | 2,700,553,206    | 2,674,346,269 | 4,301,382,157  | 2,493,039,004 | 12,169,320,636 | 0                 |                          |
|          | 1990 | 3,209,665,412    | 3,309,153,972 | 4,650,013,014  | 2,299,751,811 | 13,468,584,209 | 0                 |                          |
|          | 1991 | 3,240,873,981    | 2,568,263,110 | 4,989,068,321  | 2,543,478,586 | 13,341,683,998 | 0                 |                          |
|          | 1992 | 3,525,611,739    | 3,080,341,168 | 5,267,388,215  | 1,796,618,481 | 13,669,959,603 | 0                 |                          |
|          | 1993 | 3,755,748,488    | 2,536,677,405 | 5,499,260,017  | 1,717,591,047 | 13,509,276,957 | 0                 |                          |
|          | 1994 | 3,916,038,976    | 3,318,561,672 | 5,453,615,449  | 1,316,602,994 | 14,004,819,091 | 0                 |                          |
|          | 1995 | 4,365,262,226    | 3,452,409,881 | 5,615,584,047  | 1,539,192,171 | 14,972,448,325 | 0                 |                          |
|          | 1996 | 4,193,919,982    | 3,047,390,248 | 8,035,409,502  | 1,253,094,239 | 16,529,813,971 | 0                 |                          |
|          | 1997 | 4,031,393,590    | 3,440,298,209 | 8,576,360,365  | 1,495,483,035 | 17,543,535,199 | 0                 |                          |
|          | 1998 | 4,228,395,655    | 2,962,927,663 | 9,508,753,259  | 1,044,210,217 | 17,744,286,794 | 0                 |                          |
|          | 1999 | 4,023,964,010    | 4,996,875,602 | 10,594,243,637 | 1,238,480,879 | 20,853,564,128 | 0                 |                          |
|          | 2000 | 4,303,930,262    | 4,719,150,120 | 12,331,631,713 | 873,020,430   | 22,227,732,525 | 0                 |                          |
|          | 2001 | 4,259,788,621    | 6,623,766,295 | 8,446,525,377  | 1,124,798,276 | 20,454,878,569 | 0                 |                          |
|          | 2002 | 4,474,638,586    | 6,954,435,404 | 9,157,386,286  | 1,081,899,396 | 21,668,359,672 | 0                 |                          |
|          | 2002 |                  |               |                |               |                |                   |                          |
|          |      | 4,787,263,262    | 5,971,977,804 | 9,991,773,730  | 1,031,390,728 | 21,782,405,524 | 0                 |                          |
|          | 2004 | 4,905,589,261    | 5,074,168,432 | 10,062,257,016 | 964,060,683   | 21,006,075,392 | 0                 |                          |
|          | 2005 | 5,005,951,330    | 4,504,335,031 | 13,031,388,655 | 1,117,236,715 | 23,658,911,731 | 0                 |                          |
|          | 2006 | 5,155,599,424    | 5,270,569,478 | 14,030,574,109 | 1,136,037,828 | 25,592,780,839 | 0                 |                          |
|          | 2007 | 5,254,987,425    | 4,904,298,341 | 15,154,486,923 | 973,891,717   | 26,287,664,406 | 0                 |                          |
|          |      |                  |               |                |               |                |                   |                          |
| Indiana  | 1988 | 1,231,294,327    | 999,914,339   | 2,348,784,694  | 447,992,113   | 5,027,985,473  | 0                 |                          |
|          | 1989 | 1,181,374,662    | 1,111,333,190 | 2,168,983,793  | 497,481,224   | 4,959,172,869  | 0                 |                          |
|          | 1990 | 1,396,295,793    | 1,042,759,123 | 2,311,773,993  | 428,237,312   | 5,179,066,221  | 0                 |                          |
|          | 1991 | 1,388,097,147    | 986,945,655   | 2,331,465,830  | 585,284,957   | 5,291,793,589  | 0                 |                          |
|          | 1992 | 1,433,697,023    | 1,198,789,437 | 2,468,301,295  | 612,775,366   | 5,713,563,121  | 0                 |                          |
|          | 1993 | 1,715,050,080    | 1,116,563,807 | 2,510,014,270  | 461,657,848   | 5,803,286,005  | 0                 |                          |
|          | 1994 | 1,715,383,678    | 1,311,306,571 | 2,495,742,336  | 389,491,884   | 5,911,924,469  | 0                 |                          |
|          | 1995 | 1,813,993,181    | 1,512,798,957 | 2,542,117,119  | 193,611,050   | 6,062,520,307  | 0                 |                          |
|          | 1996 | 1,773,426,561    | 1,251,211,124 | 2,635,099,953  | 123,421,523   | 5,783,159,161  | 0                 |                          |
|          | 1997 | 1,830,350,893    | 1,317,469,268 | 2,832,331,407  | 131,511,457   | 6,111,663,025  | 0                 |                          |
|          | 1998 | 1,757,241,340    | 1,220,705,894 | 2,935,832,776  | 120,043,488   | 6,033,823,498  | 0                 |                          |
|          | 1999 | 1,778,572,036    | 1,590,465,827 | 3,126,225,781  | 215,832,984   | 6,711,096,628  | 0                 |                          |
|          | 2000 | 2,016,183,088    | 1,661,089,201 | 3,320,183,808  | 280,425,402   | 7,277,881,499  | 0                 |                          |
|          | 2001 | 1,754,757,434    | 2,404,069,919 | 3,594,907,640  | 173,930,451   | 7,927,665,444  | 0                 |                          |
|          |      |                  |               | 3,681,040,208  | 193,303,773   |                | 0                 |                          |
|          | 2002 | 1,801,940,643    | 3,287,734,605 |                |               | 8,964,019,229  |                   |                          |
|          | 2003 | 1,883,728,661    | 2,814,033,507 | 3,870,295,263  | 239,331,595   | 8,807,389,026  | 0                 |                          |
|          | 2004 | 1,963,177,960    | 2,500,584,579 | 4,249,515,656  | 239,575,706   | 8,952,853,901  | 0                 |                          |
|          | 2005 | 1,920,148,953    | 2,337,141,661 | 4,553,397,487  | 199,230,303   | 9,009,918,404  | 0                 |                          |
|          | 2006 | 2,009,212,261    | 2,633,277,686 | 4,947,029,637  | 131,890,852   | 9,721,410,436  | 27,606,670        | UA 403b (A,L5.2+6.3)     |
|          | 2007 | 2,104,611,100    | 2,598,017,957 | 5,660,181,152  | 559,888,433   | 10,922,698,642 | 27,877,189        | UA 403b (A,L5.2+6.3)     |
|          |      |                  |               |                |               |                |                   |                          |
| Iowa     | 1988 | 785,518,841      | 666,373,201   | 1,257,600,157  | 251,661,721   | 2,961,153,920  | 0                 |                          |
|          | 1989 | 737,400,938      | 713,162,245   | 1,385,739,261  | 224,539,753   | 3,060,842,197  | 0                 |                          |
|          | 1990 | 756,412,872      | 883,066,273   | 1,437,593,560  | 174,140,010   | 3,251,212,715  | 0                 |                          |
|          | 1991 | 842,900,036      | 886,725,305   | 1,391,111,493  | 227,822,108   | 3,348,558,942  | 0                 |                          |
|          | 1992 | 842,908,152      | 925,692,133   | 1,409,401,079  | 128,788,808   | 3,306,790,172  | 0                 |                          |
|          | 1993 | 882,251,556      | 904,997,269   | 1,626,509,806  | 182,073,258   | 3,595,831,889  | 0                 |                          |
|          | 1994 | 942,321,717      | 1,008,736,756 | 1,637,708,558  | 113,476,398   | 3,702,243,429  | 0                 |                          |
|          | 1995 | 997,746,336      | 1,016,521,518 | 1,737,573,975  | 134,059,041   | 3,885,900,870  | 0                 |                          |
|          | 1996 | 955,936,583      | 784,021,094   | 1,838,043,543  | 109,511,547   | 3,687,512,767  | 0                 |                          |
|          | 1997 | 985,559,407      | 894,117,143   | 1,849,655,839  | 169,015,453   | 3,898,347,842  | 0                 |                          |
|          | 1998 | 1,065,757,864    | 849,594,940   | 1,952,738,002  | 135,269,047   | 4,003,359,853  | 0                 |                          |
|          | 1999 | 953,323,879      | 1,171,798,999 | 2,082,100,004  | 447,435,166   | 4,654,658,048  | 0                 |                          |
|          | 2000 | 977,485,907      | 1,130,559,841 | 2,170,175,367  | 305,994,751   | 4,584,215,866  | 0                 |                          |
|          | 2001 | 1,016,548,735    | 1,520,979,606 | 2,348,107,723  | 209,415,591   | 5,095,051,655  | 0                 |                          |
|          | 2001 | 1,039,296,621    | 1,717,794,926 | 2,475,482,347  | 1,769,965,718 | 7,002,539,612  | 0                 |                          |
|          | 2002 | 1,078,626,255    | 1,549,106,632 | 2,693,140,493  | 207,080,334   | 5,527,953,714  | 0                 |                          |
|          |      |                  |               |                |               |                | 0                 |                          |
|          | 2004 | 1,095,758,469    | 1,429,113,041 | 2,907,255,455  | 176,930,195   | 5,609,057,160  | 0                 |                          |
|          | 2005 | 1,100,356,776    | 1,487,301,757 | 3,134,257,219  | 205,498,350   | 5,927,414,102  |                   |                          |
|          | 2006 | 1,177,468,079    | 1,720,711,814 | 3,327,686,655  | 1,179,413,264 | 7,405,279,812  | 0                 |                          |
|          | 2007 | 1,253,952,349    | 1,476,715,221 | 3,601,872,431  | 1,130,651,963 | 7,463,191,964  | 0                 |                          |
|          |      |                  |               |                |               |                |                   |                          |

|                 |      |                                | 1988 - 2007 Data               |               |             |                                |                   |                          |
|-----------------|------|--------------------------------|--------------------------------|---------------|-------------|--------------------------------|-------------------|--------------------------|
|                 |      |                                |                                |               |             | Assessable                     |                   |                          |
|                 |      |                                | Allocated                      |               | Unallocated | Premium                        | 403(b) Amounts    |                          |
|                 |      |                                |                                |               |             |                                | Included in       | Adjustments Exhibit Line |
| State           | Year | Life                           | Annuity                        | A&H           | Annuity     | Total                          | Allocated Annuity | reference                |
|                 |      |                                |                                |               |             |                                |                   |                          |
| Kansas          | 1988 | 639,565,767                    | 401,514,879                    | 974,720,100   | -           | 2,015,800,746                  | 0                 |                          |
|                 | 1989 | 608,814,887                    | 430,035,831                    | 1,076,232,589 | -           | 2,115,083,307                  | 0                 |                          |
|                 | 1990 | 656,398,552                    | 499,031,761                    | 1,216,654,689 | _           | 2,372,085,002                  | 0                 |                          |
|                 | 1991 | 681,053,616                    | 455,310,657                    | 1,268,847,560 | _           | 2,405,211,833                  | 0                 |                          |
|                 | 1992 | 763,861,799                    | 582,216,067                    | 1,333,789,810 | _           | 2,679,867,676                  | ő                 |                          |
|                 | 1993 |                                | 515,434,776                    |               |             |                                | 0                 |                          |
|                 |      | 786,765,266                    |                                | 1,404,106,568 | -           | 2,706,306,610                  |                   |                          |
|                 | 1994 | 861,400,497                    | 552,545,906                    | 1,444,474,497 | -           | 2,858,420,900                  | 0                 |                          |
|                 | 1995 | 843,021,220                    | 569,854,074                    | 1,444,104,643 | -           | 2,856,979,937                  | 0                 |                          |
|                 | 1996 | 853,764,235                    | 462,524,491                    | 1,418,049,665 | -           | 2,734,338,391                  | 0                 |                          |
|                 | 1997 | 795,285,017                    | 540,931,940                    | 1,429,894,102 | -           | 2,766,111,059                  | 0                 |                          |
|                 | 1998 | 819,132,462                    | 473,659,037                    | 1,539,514,398 | -           | 2,832,305,897                  | 0                 |                          |
|                 | 1999 | 795,058,466                    | 1,349,430,275                  | 1,629,391,488 | -           | 3,773,880,229                  | 0                 |                          |
|                 | 2000 | 812,902,299                    | 935,686,521                    | 1,705,618,511 | -           | 3,454,207,331                  | 0                 |                          |
|                 | 2001 | 859,584,486                    | 948,024,058                    | 1,896,700,056 | -           | 3,704,308,600                  | 0                 |                          |
|                 | 2002 | 831,889,443                    | 1,294,896,420                  | 2,119,794,524 | _           | 4,246,580,387                  | 0                 |                          |
|                 | 2003 | 932,087,251                    | 1,119,181,316                  | 2,328,435,351 | _           | 4,379,703,918                  | 0                 |                          |
|                 | 2003 |                                |                                | 2,456,484,648 |             | 4,413,748,265                  | 0                 |                          |
|                 |      | 953,944,326                    | 1,003,319,291                  |               | -           |                                |                   |                          |
|                 | 2005 | 976,273,182                    | 934,981,821                    | 2,565,149,781 | -           | 4,476,404,784                  | 0                 |                          |
|                 | 2006 | 1,029,692,256                  | 933,738,653                    | 2,841,018,009 | -           | 4,804,448,918                  | 0                 |                          |
|                 | 2007 | 1,047,567,830                  | 1,364,592,010                  | 2,984,075,561 | -           | 5,396,235,401                  | 0                 |                          |
|                 |      |                                |                                |               |             |                                |                   |                          |
| Kentucky        | 1988 | 652,323,525                    | 462,752,555                    | 1,001,179,311 | -           | 2,116,255,391                  | 0                 |                          |
|                 | 1989 | 681,252,108                    | 402,109,921                    | 976,169,464   | -           | 2,059,531,493                  | 0                 |                          |
|                 | 1990 | 702,834,652                    | 562,093,109                    | 1,028,577,699 | -           | 2,293,505,460                  | 0                 |                          |
|                 | 1991 | 804,298,095                    | 407,490,577                    | 1,040,899,763 | -           | 2,252,688,435                  | 0                 |                          |
|                 | 1992 | 863,449,882                    | 477,039,571                    | 1,046,400,494 | _           | 2,386,889,947                  | ő                 |                          |
|                 | 1993 | 981,759,182                    | 420,968,556                    | 731,975,034   | -           | 2,134,702,772                  | 0                 |                          |
|                 |      |                                |                                |               | -           |                                |                   |                          |
|                 | 1994 | 1,041,084,278                  | 435,895,513                    | 754,992,840   | -           | 2,231,972,631                  | 0                 |                          |
|                 | 1995 | 1,118,838,559                  | 505,290,615                    | 775,041,380   | -           | 2,399,170,554                  | 0                 |                          |
|                 | 1996 | 1,048,384,540                  | 510,101,586                    | 731,273,244   | -           | 2,289,759,370                  | 0                 |                          |
|                 | 1997 | 1,036,170,128                  | 614,634,514                    | 698,776,603   | -           | 2,349,581,245                  | 0                 |                          |
|                 | 1998 | 1,016,179,966                  | 498,080,187                    | 837,252,702   | -           | 2,351,512,855                  | 0                 |                          |
|                 | 1999 | 987,288,799                    | 709,438,478                    | 812,187,543   | -           | 2,508,914,820                  | 0                 |                          |
|                 | 2000 | 1,006,135,905                  | 670,789,512                    | 952,658,524   | -           | 2,629,583,941                  | 0                 |                          |
|                 | 2001 | 1,034,106,318                  | 1,286,370,885                  | 999,827,130   | _           | 3,320,304,333                  | 0                 |                          |
|                 | 2002 | 1,073,349,608                  | 1,410,082,719                  | 898,097,907   | _           | 3,381,530,234                  | 0                 |                          |
|                 | 2003 | 1,141,455,141                  | 1,328,408,034                  | 936,642,768   | 0           | 3,406,505,943                  | ő                 |                          |
|                 |      |                                |                                |               |             |                                | 0                 |                          |
|                 | 2004 | 1,107,634,880                  | 1,170,347,703                  | 968,547,951   | 0           | 3,246,530,534                  |                   |                          |
|                 | 2005 | 1,110,285,158                  | 1,099,669,233                  | 1,283,024,516 | 0           | 3,492,978,907                  | 0                 |                          |
|                 | 2006 | 1,163,221,523                  | 1,247,202,232                  | 1,286,015,510 | -           | 3,696,439,265                  | 0                 |                          |
|                 | 2007 | 1,243,919,628                  | 1,232,775,015                  | 1,544,414,075 | -           | 4,021,108,718                  | 0                 |                          |
|                 |      |                                |                                |               |             |                                |                   |                          |
| Louisiana       | 1988 | 1,061,394,381                  | 574,031,109                    | 877,000,957   | -           | 2,512,426,447                  | 23,113,640        | A, L2, C2                |
|                 | 1989 | 996,849,752                    | 588,924,864                    | 928,692,389   | -           | 2,514,467,005                  | 23,892,225        | A, L2, C2                |
| Allc anty incld | 1990 | 1,018,057,956                  | 603,881,730                    | 1,036,157,963 | -           | 2,658,097,649                  | 26,985,446        | A, L2, C2                |
| 403(b) all yrs  | 1991 | 1,121,317,153                  | 645,602,985                    | 1,098,008,110 | -           | 2,864,928,248                  | 33,959,803        | A, L2, C2                |
| , ,             | 1992 | 1,178,793,531                  | 633,048,564                    | 1,138,258,377 | _           | 2,950,100,472                  | 43,120,758        | A, L2, C2                |
|                 | 1993 | 1,248,764,898                  | 539,042,938                    | 1,605,901,669 | _           | 3,393,709,505                  | 41,233,215        | A, L2, C2                |
|                 | 1994 |                                | 723,268,656                    | 1,463,024,597 |             | 3,486,366,540                  | 44,926,928        | A, L2, C2                |
|                 |      | 1,300,073,287                  |                                |               | -           |                                |                   |                          |
|                 | 1995 | 1,379,843,512                  | 716,707,593                    | 1,458,342,180 | -           | 3,554,893,285                  | 55,557,500        | A, L2, C2                |
|                 | 1996 | 1,339,112,500                  | 642,737,918                    | 1,448,410,476 | -           | 3,430,260,894                  | 44,304,022        | A, L2, C2                |
|                 | 1997 | 1,300,752,300                  | 807,107,035                    | 1,433,423,516 | -           | 3,541,282,851                  | 56,147,744        | A, L2, C2                |
|                 | 1998 | 1,309,920,109                  | 694,905,543                    | 1,478,605,295 | -           | 3,483,430,947                  | 47,810,828        | A, L2, C2                |
|                 | 1999 | 1,337,413,680                  | 1,000,942,545                  | 1,503,860,088 | -           | 3,842,216,313                  | 44,644,228        | A, L2, C2                |
|                 | 2000 | 1,325,312,652                  | 1,111,178,644                  | 1,588,295,172 | -           | 4,024,786,468                  | 64,531,917        | A, L2, C2                |
|                 | 2001 | 1,416,242,656                  | 1,539,052,778                  | 1,735,600,327 | -           | 4,690,895,761                  | 40,291,410        | A, L2, C2                |
|                 | 2002 | 1,456,002,060                  | 2,062,519,014                  | 1,917,295,335 | -           | 5,435,816,409                  | 58,279,507        | A, L2, C2                |
|                 | 2003 | 1,524,822,170                  | 1,800,991,553                  | 2,153,187,282 | -           | 5,479,001,005                  | 59,892,340        | A, L2, C2                |
|                 | 2004 | 1,578,036,517                  | 1,592,187,156                  | 2,325,327,647 | _           | 5,495,551,320                  | 73,114,604        | A, L2, C2                |
|                 | 2005 | 1,527,128,731                  | 1,518,473,870                  | 2,498,862,101 | _           | 5,544,464,702                  | 44,776,614        | A, L2, C2                |
|                 | 2006 |                                |                                |               |             |                                | 144,996,081       |                          |
|                 |      | 1,651,237,114<br>1,689,804,172 | 1,979,208,982<br>2,113,085,697 | 2,791,842,343 | -           | 6,422,288,439<br>7,087,802,057 | 143,070,422       | A, L2, C2                |
|                 | 2007 | 1,009,004,172                  | 2,113,000,09/                  | 3,284,912,188 | -           | 1,001,002,057                  | 143,010,422       | A, L2, C2                |
| Maina           | 4000 | 005 500 400                    | 440.000.005                    | 050 070 507   | 40 445 000  | 051 000 5                      | _                 |                          |
| Maine           | 1988 | 205,589,438                    | 143,683,665                    | 258,670,567   | 46,145,929  | 654,089,599                    | 0                 |                          |
|                 | 1989 | 202,478,234                    | 166,195,355                    | 290,326,059   | 70,395,054  | 729,394,702                    | 0                 |                          |
|                 | 1990 | 211,356,731                    | 222,695,206                    | 312,504,647   | 43,039,290  | 789,595,874                    | 0                 |                          |
|                 | 1991 | 222,499,783                    | 168,234,474                    | 350,523,624   | 69,681,202  | 810,939,083                    | 0                 |                          |
|                 | 1992 | 236,125,111                    | 204,375,146                    | 352,638,718   | 40,121,545  | 833,260,520                    | 0                 |                          |
|                 | 1993 | 238,318,364                    | 172,138,858                    | 322,976,510   | 55,186,025  | 788,619,757                    | 0                 |                          |
|                 | 1994 | 248,769,967                    | 244,794,929                    | 329,123,557   | 67,038,506  | 889,726,959                    | 0                 |                          |
|                 | 1995 | 270,300,977                    | 250,045,083                    | 348,737,618   | 71,961,672  | 941,045,350                    | 0                 |                          |
|                 | 1996 | 266,662,231                    | 195,967,922                    | 353,848,307   | 114,182,473 | 930,660,933                    | 0                 |                          |
|                 | 1997 | 284,860,385                    | 264,033,487                    | 333,331,361   | 19,887,348  | 902,112,581                    | 0                 |                          |
|                 |      |                                |                                |               |             |                                | 0                 |                          |
|                 | 1998 | 266,013,103                    | 251,185,254                    | 319,592,654   | 150,662,978 | 987,453,989                    |                   |                          |
|                 | 1999 | 348,461,472                    | 290,690,820                    | 328,367,163   | 50,073,932  | 1,017,593,387                  | 0                 |                          |
|                 | 2000 | 297,620,356                    | 356,673,168                    | 315,050,368   | 25,000,729  | 994,344,621                    | 0                 |                          |
|                 | 2001 | 282,813,848                    | 405,279,312                    | 323,524,951   | 37,673,601  | 1,049,291,712                  | 0                 |                          |
|                 | 2002 | 334,023,655                    | 640,376,252                    | 364,934,677   | 32,454,741  | 1,371,789,325                  | 0                 |                          |
|                 | 2003 | 320,072,923                    | 522,887,967                    | 371,570,538   | 50,152,412  | 1,264,683,840                  | 0                 |                          |
|                 | 2004 | 311,301,627                    | 439,715,909                    | 399,355,879   | 55,627,947  | 1,206,001,362                  | 0                 |                          |
|                 | 2005 | 348,452,634                    | 375,814,326                    | 495,094,181   | -           | 1,219,361,141                  | 0                 |                          |
|                 | 2006 | 335,928,198                    | 382,858,325                    | 614,238,997   | -           | 1,333,025,520                  | 0                 |                          |
|                 | 2007 | 370,265,342                    | 453,329,640                    | 759,775,549   | _           | 1,583,370,531                  | 0                 |                          |
|                 | 2001 | 310,203,342                    | 700,020,040                    | 100,110,040   | -           | 1,303,310,331                  | U                 |                          |
|                 |      |                                |                                |               |             |                                |                   |                          |

|               |              | 1988 - 2007 Data               |                                |   | Accessible                   |                                |                   |                          |
|---------------|--------------|--------------------------------|--------------------------------|---|------------------------------|--------------------------------|-------------------|--------------------------|
|               |              |                                | A.U 4 1                        |   | Unallanatad                  | Assessable                     |                   |                          |
|               |              |                                | Allocated                      |   | Unallocated                  | Premium                        | 403(b) Amounts    |                          |
| 01-1-         | V            | 1.77-                          | A managed to a                 | 4011                                    | A manada a                   | Tatal                          | Included in       | Adjustments Exhibit Line |
| State         | Year         | Life                           | Annuity                        | A&H                                     | Annuity                      | Total                          | Allocated Annuity | reference                |
| Maryland      | 1988         | 1,100,513,137                  | 733,179,846                    | 1,872,016,098                           |                              | 3,705,709,081                  | 0                 |                          |
| war y laria   | 1989         | 1,145,229,975                  | 921,665,068                    | 1,988,481,174                           | _                            | 4,055,376,217                  | 0                 |                          |
|               | 1990         | 1,191,463,774                  | 1,117,302,798                  | 2,144,409,308                           | _                            | 4,453,175,880                  | 0                 |                          |
|               | 1991         | 1,263,365,695                  | 1,005,736,364                  | 1,745,723,567                           | -                            | 4,014,825,626                  | 0                 |                          |
|               | 1992         | 1,358,123,602                  | 1,369,609,902                  | 1,635,054,709                           | -                            | 4,362,788,213                  | 0                 |                          |
|               | 1993         | 1,358,348,908                  | 1,012,867,979                  | 1,659,545,557                           | -                            | 4,030,762,444                  | 0                 |                          |
|               | 1994         | 1,405,794,797                  | 1,228,124,274                  | 1,638,518,200                           | -                            | 4,272,437,271                  | 0                 |                          |
|               | 1995         | 1,517,772,500                  | 1,209,099,674                  | 1,645,912,453                           | -                            | 4,372,784,627                  | 0                 |                          |
|               | 1996         | 1,632,127,857                  | 1,080,298,182                  | 1,637,026,483                           | -                            | 4,349,452,522                  | 0                 |                          |
|               | 1997         | 1,588,575,292                  | 1,024,473,490                  | 1,734,491,700                           | -                            | 4,347,540,482                  | 0                 |                          |
|               | 1998         | 1,688,281,538                  | 1,053,738,638                  | 1,795,521,762                           | -                            | 4,537,541,938                  | 0                 |                          |
|               | 1999         | 1,552,397,622                  | 1,349,985,708                  | 1,935,957,228                           | -                            | 4,838,340,558                  | 0                 |                          |
|               | 2000         | 1,718,273,738                  | 1,438,550,088                  | 2,130,025,155                           | -                            | 5,286,848,981                  | 0                 |                          |
|               | 2001         | 1,703,241,352                  | 2,078,864,778                  | 2,254,660,723                           | -                            | 6,036,766,853                  | 0                 |                          |
|               | 2002<br>2003 | 1,744,145,980                  | 2,629,263,391                  | 2,378,845,571                           | 0                            | 6,752,254,942                  | 0                 |                          |
|               | 2003         | 1,870,965,444<br>1,954,175,819 | 3,097,895,350<br>2,228,188,227 | 2,439,223,032<br>2,492,018,708          | 0                            | 7,408,083,826<br>6,674,382,754 | 0                 |                          |
|               | 2004         | 1,965,492,865                  | 2,274,841,052                  | 2,688,549,704                           | 0                            | 6,928,883,621                  | 0                 |                          |
|               | 2005         | 2,143,588,207                  | 2,123,976,820                  | 3,202,480,666                           | -                            | 7,470,045,693                  | 0                 |                          |
|               | 2007         | 2,204,212,801                  | 2,403,527,601                  | 3,773,154,488                           | _                            | 8,380,894,890                  | 0                 |                          |
|               | 2007         | 2,204,212,001                  | 2,400,027,001                  | 0,110,104,400                           |                              | 0,000,004,000                  | · ·               |                          |
| Massachusetts | 1988         | 1,495,903,361                  | 1,449,017,699                  | 1,099,039,902                           | -                            | 4,043,960,962                  | 0                 |                          |
|               | 1989         | 1,474,726,661                  | 1,432,451,148                  | 1,227,571,030                           | -                            | 4,134,748,839                  | 0                 |                          |
|               | 1990         | 1,540,835,162                  | 2,036,694,415                  | 1,262,552,408                           | -                            | 4,840,081,985                  | 0                 |                          |
|               | 1991         | 1,639,871,965                  | 1,557,117,445                  | 1,302,733,826                           | -                            | 4,499,723,236                  | 0                 |                          |
|               | 1992         | 1,795,643,916                  | 1,468,916,213                  | 1,284,972,004                           | -                            | 4,549,532,133                  | 0                 |                          |
|               | 1993         | 1,773,549,766                  | 1,336,044,258                  | 1,306,814,253                           | -                            | 4,416,408,277                  | 0                 |                          |
|               | 1994         | 1,952,761,854                  | 1,683,031,581                  | 1,351,159,104                           | -                            | 4,986,952,539                  | 0                 |                          |
|               | 1995         | 2,016,029,763                  | 1,636,478,483                  | 1,402,023,700                           | -                            | 5,054,531,946                  | 0                 |                          |
|               | 1996         | 2,126,058,141                  | 1,685,437,475                  | 1,421,531,435                           | -                            | 5,233,027,051                  | 0                 |                          |
|               | 1997         | 2,015,196,332                  | 2,237,016,754                  | 1,447,797,964                           | -                            | 5,700,011,050                  | 0                 |                          |
|               | 1998         | 2,178,082,597                  | 2,045,636,611                  | 1,461,570,316                           | -                            | 5,685,289,524                  | 0                 |                          |
|               | 1999         | 2,251,025,613                  | 1,973,735,739                  | 1,517,335,968                           | -                            | 5,742,097,320                  | 0                 |                          |
|               | 2000         | 2,317,918,323                  | 2,356,065,929                  | 1,564,452,794                           | -                            | 6,238,437,046                  | 0                 |                          |
|               | 2001         | 2,465,063,164                  | 4,309,396,314                  | 1,549,668,704                           | -                            | 8,324,128,182                  | 0                 |                          |
|               | 2002<br>2003 | 2,394,220,913<br>2,497,037,709 | 5,838,753,349<br>4,533,721,741 | 1,572,629,131<br>1,623,672,778          | -                            | 9,805,603,393                  | 0                 |                          |
|               | 2003         | 2,609,697,872                  | 3,606,044,777                  | 1,721,880,477                           | -                            | 8,654,432,228<br>7,937,623,126 | 0                 |                          |
|               | 2004         | 2,531,002,994                  | 2,729,911,928                  | 1,857,261,232                           | -                            | 7,118,176,154                  | 0                 |                          |
|               | 2006         | 2,741,722,639                  | 3,119,107,409                  | 2,222,285,352                           | _                            | 8,083,115,400                  | 0                 |                          |
|               | 2007         | 2,866,121,147                  | 3,878,282,223                  | 2,561,300,175                           | _                            | 9,305,703,545                  | 0                 |                          |
|               |              | _,,,                           | -,,                            | _,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                              | 2,222,122,2                    |                   |                          |
| Michigan      | 1988         | 1,855,610,143                  | 1,553,938,792                  | 1,453,410,515                           | 1,109,329,044                | 5,972,288,494                  | 0                 |                          |
| -             | 1989         | 1,857,049,022                  | 1,735,316,639                  | 1,545,578,978                           | 1,163,623,048                | 6,301,567,687                  | 0                 |                          |
|               | 1990         | 2,000,769,568                  | 1,777,661,274                  | 1,589,421,636                           | 1,362,796,754                | 6,730,649,232                  | 0                 |                          |
|               | 1991         | 2,210,053,550                  | 1,668,950,527                  | 1,581,154,698                           | 1,384,626,158                | 6,844,784,933                  | 0                 |                          |
|               | 1992         | 2,248,287,675                  | 1,792,416,490                  | 1,601,874,646                           | 1,070,650,293                | 6,713,229,104                  | 0                 |                          |
|               | 1993         | 2,485,353,453                  | 1,736,664,084                  | 1,604,167,301                           | 867,041,942                  | 6,693,226,780                  | 0                 |                          |
|               | 1994         | 2,978,805,847                  | 2,297,267,431                  | 1,706,897,004                           | 1,011,661,921                | 7,994,632,203                  | 0                 |                          |
|               | 1995         | 2,918,346,470                  | 2,171,776,437                  | 1,859,132,636                           | 1,022,581,380                | 7,971,836,923                  | 0                 |                          |
|               | 1996         | 3,063,404,886                  | 1,979,040,338                  | 1,985,247,343                           | 820,203,637                  | 7,847,896,204                  | 0                 |                          |
|               | 1997         | 3,007,994,700                  | 1,957,958,270                  | 2,034,634,179                           | 627,329,550                  | 7,627,916,699                  | 0                 |                          |
|               | 1998<br>1999 | 2,705,992,023                  | 1,898,792,707                  | 2,066,435,426                           | 713,488,177                  | 7,384,708,333                  | 0                 |                          |
|               | 2000         | 2,763,504,926<br>2,744,918,659 | 2,594,015,398<br>2,813,655,418 | 2,216,388,274<br>2,350,271,075          | 966,991,661<br>589,261,451   | 8,540,900,259<br>8,498,106,603 | 0                 |                          |
|               | 2000         | 2,887,372,556                  | 3,677,775,868                  | 2,519,311,845                           | 610,006,815                  | 9,694,467,084                  | 0                 |                          |
|               | 2002         | 2,850,227,855                  | 5,533,889,969                  | 2,596,503,507                           | 870,994,054                  | 11,851,615,385                 | 0                 |                          |
|               | 2003         | 2,963,186,613                  | 5,222,886,535                  | 2,869,234,562                           | 673,768,879                  | 11,729,076,589                 | 0                 |                          |
|               | 2004         | 2,979,157,174                  | 5,118,497,631                  | 3,072,445,243                           | 831,153,682                  | 12,001,253,730                 | 0                 |                          |
|               | 2005         | 3,108,986,092                  | 3,484,001,258                  | 3,247,417,326                           | 863,608,289                  | 10,704,012,965                 | 0                 |                          |
|               | 2006         | 3,240,263,338                  | 3,346,004,387                  | 3,513,831,752                           | 1,000,164,584                | 11,100,264,061                 | 0                 |                          |
|               | 2007         | 3,378,928,574                  | 5,199,853,673                  | 3,625,761,777                           | 204,765,259                  | 12,409,309,283                 | 32,267,065        | UA 403b (A,L5.2+6.3)     |
|               |              |                                |                                |   |                              |                                | _                 |                          |
| Minnesota     | 1988         | 991,844,422                    | 1,418,175,077                  | 1,233,459,613                           | 983,453,342                  | 4,626,932,454                  | 0                 |                          |
|               | 1989         | 968,227,631                    | 1,294,142,928                  | 1,350,007,713                           | 1,215,429,982                | 4,827,808,254                  | 0                 |                          |
|               | 1990         | 994,401,925                    | 1,569,795,250                  | 1,448,296,965                           | 1,216,892,120                | 5,229,386,260                  | 0                 |                          |
|               | 1991         | 1,064,724,119<br>1,158,658,257 | 1,424,229,703                  | 1,519,551,252                           | 1,338,071,746<br>888,891,302 | 5,346,576,820<br>5,051,878,477 | 0                 |                          |
|               | 1992         |                                | 1,448,974,792                  | 1,555,354,126                           |                              |                                |                   |                          |
|               | 1993<br>1994 | 1,284,114,347<br>1,364,401,005 | 1,140,639,810<br>1,584,920,701 | 1,559,418,881<br>1,678,238,765          | 834,483,520<br>448,280,320   | 4,818,656,558<br>5,075,840,791 | 0                 |                          |
|               | 1995         | 1,382,653,488                  | 1,654,876,679                  | 1,694,532,847                           | 433,050,125                  | 5,165,113,139                  | 0                 |                          |
|               | 1996         | 1,409,650,986                  | 1,216,614,999                  | 1,767,595,582                           | 297,909,322                  | 4,691,770,889                  | 0                 |                          |
|               | 1997         | 1,391,785,466                  | 1,345,345,297                  | 1,835,812,601                           | 268,445,977                  | 4,841,389,341                  | 0                 |                          |
|               | 1998         | 1,435,675,392                  | 1,225,045,708                  | 2,055,019,175                           | 65,945,886                   | 4,781,686,161                  | 0                 |                          |
|               | 1999         | 1,446,767,351                  | 1,594,298,274                  | 2,349,723,395                           | 336,956,565                  | 5,727,745,585                  | 0                 |                          |
|               | 2000         | 1,468,443,440                  | 1,685,016,555                  | 2,650,474,393                           | 476,722,944                  | 6,280,657,332                  | 0                 |                          |
|               | 2001         | 1,489,895,293                  | 2,312,407,536                  | 2,644,246,213                           | (141,523,048)                | 6,305,025,994                  | 0                 |                          |
|               | 2002         | 1,558,159,332                  | 3,145,136,369                  | 2,812,149,147                           | 293,849,038                  | 7,809,293,886                  | 0                 |                          |
|               | 2003         | 1,733,966,356                  | 2,587,566,336                  | 2,776,652,838                           | 379,280,123                  | 7,477,465,653                  | 0                 |                          |
|               | 2004         | 1,778,181,090                  | 2,145,415,855                  | 3,058,272,941                           | 352,756,324                  | 7,334,626,210                  | 0                 |                          |
|               | 2005         | 1,868,080,318                  | 1,774,289,630                  | 3,379,656,672                           | 735,902,246                  | 7,757,928,866                  | 0                 |                          |
|               | 2006         | 2,014,372,636                  | 1,937,282,341                  | 3,772,395,104                           | 682,474,923                  | 8,406,525,004                  | 0                 |                          |
|               | 2007         | 2,342,853,339                  | 2,183,826,216                  | 5,381,282,507                           | 516,033,798                  | 10,423,995,860                 | 0                 |                          |
|               |              |                                |                                |   |                              |                                |                   |                          |

|            |              | 1988 - 2007 Data               |                                |                                |                          |                                  |                                  |  |  |
|------------|--------------|--------------------------------|--------------------------------|--------------------------------|--------------------------|----------------------------------|----------------------------------|--|--|
|            |              |                                | Allegated                      |                                | Unallacated              | Assessable                       |                                  |  |  |
|            |              |                                | Allocated                      |                                | Unallocated              | Premium                          | 403(b) Amounts                   | A discount of the first time.                |  |
| State      | Year         | Life                           | Annuity                        | A&H                            | Annuity                  | Total                            | Included in<br>Allocated Annuity | Adjustments Exhibit Line<br>reference        |  |
| Missisippi | 1988         | 494,160,311                    | 139,246,409                    | 537,561,838                    | 59,908,525               | 1,230,877,083                    | 0                                |  |  |
| Missisippi | 1989         | 507,841,813                    | 169,895,828                    | 576,016,570                    | 78,357,618               | 1,332,111,829                    | 0                                |  |  |
|            | 1990         | 540,232,035                    | 210,283,690                    | 603,593,291                    | 84,560,616               | 1,438,669,632                    | 0                                |  |  |
|            | 1991         | 553,617,397                    | 194,700,963                    | 617,080,734                    | 72,413,418               | 1,437,812,512                    | 0                                |  |  |
|            | 1992         | 590,668,261                    | 228,391,753                    | 658,147,869                    | 57,756,871               | 1,534,964,754                    | 0                                |  |  |
|            | 1993         | 624,675,929                    | 201,796,629                    | 720,034,011                    | 82,419,318               | 1,628,925,887                    | 0                                |  |  |
|            | 1994         | 684,193,956                    | 259,009,264                    | 691,777,042                    | 72,732,935               | 1,707,713,197                    | 0                                |  |  |
|            | 1995         | 709,493,426                    | 243,301,024                    | 704,786,886                    | 75,550,966               | 1,733,132,302                    | 0                                |  |  |
|            | 1996         | 679,253,235                    | 238,600,553                    | 1,146,866,345                  | 70,332,244               | 2,135,052,377                    | 0                                |  |  |
|            | 1997         | 685,764,267                    | 227,148,652                    | 1,197,733,300                  | 80,780,006               | 2,191,426,225                    | 0                                |  |  |
|            | 1998         | 717,084,967                    | 276,999,929                    | 1,308,400,017                  | 75,177,676               | 2,377,662,589                    | 0                                | IIA 400b (A LE 0 . 0 0)                      |  |
|            | 1999<br>2000 | 700,222,456                    | 467,201,248<br>551,858,802     | 1,491,243,860                  | 22,795,978               | 2,681,463,542                    | 9,174,563                        | UA 403b (A,L5.2+6.3)                         |  |
|            | 2000         | 728,558,722<br>766,056,989     | 711,026,830                    | 1,689,058,813<br>1,551,481,021 | 32,855,534<br>19,580,221 | 3,002,331,871<br>3,048,145,061   | 14,578,021<br>9,883,950          | UA 403b (A,L5.2+6.3)<br>UA 403b (A,L5.2+6.3) |  |
|            | 2002         | 821,627,437                    | 935,221,183                    | 1,642,284,308                  | 12,123,739               | 3,411,256,667                    | 10,346,312                       | UA 403b (A,L5.2+6.3)                         |  |
|            | 2003         | 832,258,477                    | 848,668,057                    | 1,798,892,605                  | 30,461,039               | 3,510,280,178                    | 17,292,726                       | UA 403b (A,L5.2+6.3)                         |  |
|            | 2004         | 878,895,716                    | 783,998,043                    | 1,954,734,991                  | 29,695,704               | 3,647,324,454                    | 27,409,883                       | UA 403b (A,L5.2+6.3)                         |  |
|            | 2005         | 843,105,341                    | 720,107,437                    | 2,055,542,218                  | 29,358,605               | 3,648,113,601                    | 18,809,558                       | UA 403b (A,L5.2+6.3)                         |  |
|            | 2006         | 871,708,070                    | 816,857,580                    | 2,266,617,493                  | 16,758,849               | 3,971,941,992                    | 11,129,153                       | UA 403b (A,L5.2+6.3)                         |  |
|            | 2007         | 900,744,584                    | 768,621,684                    | 2,608,752,757                  | 23,359,188               | 4,301,478,213                    | 7,616,222                        | UA 403b (A,L5.2+6.3)                         |  |
| Missouri   | 1988         | 1,251,563,117                  | 931,078,974                    | 2,156,992,186                  | -                        | 4,339,634,277                    | 0                                |  |  |
|            | 1989         | 1,198,180,850                  | 1,123,059,899                  | 2,124,022,136                  | -                        | 4,445,262,885                    | 0                                |  |  |
|            | 1990<br>1991 | 1,240,651,317                  | 1,097,030,146                  | 2,324,782,100                  | -                        | 4,662,463,563<br>4,799,302,039   | 0                                |  |  |
|            |              | 1,349,911,823                  | 1,389,277,893                  | 2,060,112,323                  | -                        |                                  | 0                                |  |  |
|            | 1992<br>1993 | 1,459,548,738<br>1,527,419,510 | 1,175,246,706<br>989,233,343   | 2,124,405,592<br>2,188,748,651 | -                        | 4,759,201,036<br>4,705,401,504   | 0                                |  |  |
|            | 1994         | 1,671,769,259                  | 1,204,134,118                  | 2,189,107,887                  | _                        | 5,065,011,264                    | 0                                |  |  |
|            | 1995         | 1,839,124,315                  | 1,188,539,399                  | 2,347,301,665                  | -                        | 5,374,965,379                    | 0                                |  |  |
|            | 1996         | 1,682,414,277                  | 1,114,522,624                  | 2,383,805,840                  | _                        | 5,180,742,741                    | 0                                |  |  |
|            | 1997         | 1,669,250,470                  | 1,139,674,732                  | 2,374,229,300                  | -                        | 5,183,154,502                    | 0                                |  |  |
|            | 1998         | 1,637,956,937                  | 1,032,414,678                  | 2,420,090,787                  | -                        | 5,090,462,402                    | 0                                |  |  |
|            | 1999         | 1,653,760,006                  | 1,275,930,746                  | 2,502,569,907                  | -                        | 5,432,260,659                    | 0                                |  |  |
|            | 2000         | 1,668,186,368                  | 1,408,762,316                  | 2,577,689,385                  | -                        | 5,654,638,069                    | 0                                |  |  |
|            | 2001         | 1,736,935,205                  | 2,505,513,265                  | 3,006,597,001                  | -                        | 7,249,045,471                    | 0                                |  |  |
|            | 2002         | 1,831,224,742                  | 2,733,458,900                  | 3,242,178,827                  | -                        | 7,806,862,469                    | 0                                |  |  |
|            | 2003         | 1,943,903,479                  | 2,479,348,400                  | 3,659,027,426                  | 0                        | 8,082,279,305                    | 0                                |  |  |
|            | 2004         | 2,021,695,012                  | 2,499,720,306                  | 4,088,974,451                  | 0                        | 8,610,389,769                    | 0                                |  |  |
|            | 2005         | 1,966,492,499                  | 2,320,042,164                  | 4,485,178,309                  | 0                        | 8,771,712,972                    | 0                                |  |  |
|            | 2006<br>2007 | 2,115,297,355<br>2,169,656,374 | 2,816,433,582<br>2,417,866,053 | 5,073,583,309<br>5,517,388,174 | -                        | 10,005,314,246<br>10,104,910,601 | 0                                |  |  |
| Montana    | 1988         | 169,041,608                    | 148,382,870                    | 143,818,697                    | 34,022,445               | 495,265,620                      | 0                                |  |  |
| momana     | 1989         | 147,923,715                    | 178,608,344                    | 159,327,524                    | 28,160,686               | 514,020,269                      | 0                                |  |  |
|            | 1990         | 151,461,664                    | 174,514,867                    | 168,978,142                    | 28,984,099               | 523,938,772                      | 0                                |  |  |
|            | 1991         | 159,736,732                    | 168,421,262                    | 182,006,785                    | -                        | 510,164,779                      | 0                                |  |  |
|            | 1992         | 167,589,649                    | 177,152,069                    | 194,197,079                    | -                        | 538,938,797                      | 0                                |  |  |
|            | 1993         | 176,808,984                    | 137,333,187                    | 206,653,950                    | 40,838,724               | 561,634,845                      | 0                                |  |  |
|            | 1994         | 184,354,230                    | 179,294,334                    | 216,362,491                    | 41,066,926               | 621,077,981                      | 0                                |  |  |
|            | 1995         | 190,008,113                    | 163,550,032                    | 218,117,329                    | 36,557,026               | 608,232,500                      | 0                                |  |  |
|            | 1996         | 193,636,502                    | 118,717,121                    | 228,259,960                    | 19,699,949               | 560,313,532                      | 0                                |  |  |
|            | 1997         | 193,559,711                    | 114,621,272                    | 233,730,642                    | 24,378,933               | 566,290,558                      | 0                                |  |  |
|            | 1998         | 185,814,389                    | 112,354,833                    | 240,114,841                    | 30,435,668               | 568,719,731                      | 0                                |  |  |
|            | 1999         | 190,832,253                    | 146,602,863                    | 251,313,879                    | 21,499,523               | 610,248,518                      | 0                                |  |  |
|            | 2000         | 195,293,601                    | 182,761,370                    | 267,438,449                    | 18,416,508               | 663,909,928<br>730,681,294       | 0                                |  |  |
|            | 2001<br>2002 | 196,489,776<br>228,114,256     | 207,425,482<br>247,001,321     | 300,463,230<br>285,510,925     | 26,302,806<br>28,760,226 | 789,386,728                      | 0                                |  |  |
|            | 2002         | 200,687,914                    | 230,912,704                    | 326,378,682                    | 4,039,810                | 762,019,110                      | 1,609,793                        | UA 403b (A,L5.2+6.3)                         |  |
|            | 2004         | 208,199,260                    | 258,729,569                    | 328,163,224                    | 4,882,722                | 799,974,775                      | 1,883,841                        | UA 403b (A,L5.2+6.3)                         |  |
|            | 2005         | 211,045,281                    | 239,443,767                    | 338,709,389                    | 13,418,591               | 802,617,028                      | 903,196                          | UA 403b (A,L5.2+6.3)                         |  |
|            | 2006         | 227,805,187                    | 250,827,065                    | 358,021,964                    | 8,050,515                | 844,704,731                      | 1,438,443                        | UA 403b (A,L5.2+6.3)                         |  |
|            | 2007         | 245,059,396                    | 238,595,697                    | 432,056,095                    | 24,306,100               | 940,017,288                      | 871,548                          | UA 403b (A,L5.2+6.3)                         |  |
| Nebraska   | 1988         | 433,750,438                    | 418,065,185                    | 629,941,666                    | -                        | 1,481,757,289                    | 0                                |  |  |
|            | 1989         | 398,868,887                    | 450,436,550                    | 678,877,041                    | -                        | 1,528,182,478                    | 0                                |  |  |
|            | 1990         | 421,996,673                    | 467,201,546                    | 765,338,463                    | -                        | 1,654,536,682                    | 0                                |  |  |
|            | 1991         | 470,693,992                    | 480,634,914                    | 809,821,032                    | -                        | 1,761,149,938                    | 0                                |  |  |
|            | 1992         | 488,454,238                    | 439,973,745                    | 873,692,323                    | -                        | 1,802,120,306                    | 0                                |  |  |
|            | 1993         | 493,313,156                    | 345,751,489                    | 938,737,324                    | -                        | 1,777,801,969                    | 0                                |  |  |
|            | 1994         | 540,223,282                    | 712,764,436                    | 910,908,244                    | -                        | 2,163,895,962                    | 0                                |  |  |
|            | 1995<br>1996 | 580,304,048<br>573,723,813     | 1,088,285,987<br>672,044,173   | 946,054,978<br>984,252,981     | -                        | 2,614,645,013<br>2,230,020,967   | 0                                |  |  |
|            | 1996         | 573,723,613<br>574,539,177     | 814,868,462                    | 1,034,818,205                  | -                        | 2,424,225,844                    | 0                                |  |  |
|            | 1998         | 582,942,458                    | 782,597,180                    | 1,122,058,076                  | -                        | 2,487,597,714                    | 0                                |  |  |
|            | 1999         | 577,215,782                    | 814,694,416                    | 1,223,157,898                  | -                        | 2,615,068,096                    | 0                                |  |  |
|            | 2000         | 641,780,187                    | 1,019,551,159                  | 1,409,656,259                  | -                        | 3,070,987,605                    | 0                                |  |  |
|            | 2001         | 699,068,536                    | 1,057,962,159                  | 1,548,095,887                  | -                        | 3,305,126,582                    | 0                                |  |  |
|            | 2002         | 627,399,997                    | 1,179,581,157                  | 1,593,082,767                  | -                        | 3,400,063,921                    | 0                                |  |  |
|            | 2003         | 664,892,755                    | 1,082,884,777                  | 1,690,586,227                  | -                        | 3,438,363,759                    | 0                                |  |  |
|            | 2004         | 641,792,476                    | 1,226,532,114                  | 1,547,901,181                  | -                        | 3,416,225,771                    | 0                                |  |  |
|            | 2005         | 650,727,258                    | 876,832,903                    | 1,772,020,498                  | -                        | 3,299,580,659                    | 0                                |  |  |
|            | 2006         | 704,163,418                    | 991,369,457                    | 1,960,362,202                  | -                        | 3,655,895,077                    | 0                                |  |  |
|            | 2007         | 736,930,696                    | 873,263,967                    | 2,072,492,924                  | -                        | 3,682,687,587                    | 0                                |  |  |
|            |              |                                |                                |                                |                          |                                  |                                  |  |  |

|               |              | 1988 - 2007 Data               |                                |                                | , ,                        | ,                                      |                   |                          |  |  |
|---------------|--------------|--------------------------------|--------------------------------|--------------------------------|----------------------------|--|-------------------|--------------------------|--|--|
|               |              |                                |                                |                                |                            | Assessable                             |                   |                          |  |  |
|               |              |                                | Allocated                      |                                | Unallocated                | Premium                                | 403(b) Amounts    |                          |  |  |
| <b>.</b>      | .,           |                                |                                |                                |                            |  | Included in       | Adjustments Exhibit Line |  |  |
| State         | Year         | Life                           | Annuity                        | A&H                            | Annuity                    | Total                                  | Allocated Annuity | reference                |  |  |
| Nevada        | 4000         | 100.056.206                    | 450 647 006                    | 239,835,297                    |                            | E07 E00 E00                            | 0                 |                          |  |  |
| Nevaua        | 1988<br>1989 | 188,056,206<br>187,685,850     | 159,617,086<br>179,579,717     | 278,227,085                    | -                          | 587,508,589<br>645,492,652             | 0                 |                          |  |  |
|               | 1990         | 211,526,018                    | 209,381,798                    | 329,258,460                    | -                          | 750,166,276                            | 0                 |                          |  |  |
|               | 1991         | 235,029,695                    | 257,079,113                    | 347,250,712                    | _                          | 839,359,520                            | 0                 |                          |  |  |
|               | 1992         | 252,421,794                    | 228,215,561                    | 354,132,389                    | _                          | 834,769,744                            | 0                 |                          |  |  |
|               | 1993         | 259,412,256                    | 224,454,266                    | 382,539,332                    | _                          | 866,405,854                            | 0                 |                          |  |  |
|               | 1994         | 303,621,694                    | 330,815,670                    | 398,438,708                    | _                          | 1,032,876,072                          | 0                 |                          |  |  |
|               | 1995         | 328,707,652                    | 331,575,221                    | 423,068,962                    | _                          | 1,083,351,835                          | 0                 |                          |  |  |
|               | 1996         | 339,210,804                    | 329,511,360                    | 455,923,916                    | -                          | 1,124,646,080                          | 0                 |                          |  |  |
|               | 1997         | 364,319,447                    | 347,039,518                    | 477,837,146                    | -                          | 1,189,196,111                          | 0                 |                          |  |  |
|               | 1998         | 383,955,521                    | 303,351,906                    | 501,685,748                    | -                          | 1,188,993,175                          | 0                 |                          |  |  |
|               | 1999         | 393,472,325                    | 397,510,883                    | 577,477,196                    | -                          | 1,368,460,404                          | 0                 |                          |  |  |
|               | 2000         | 457,675,253                    | 589,727,264                    | 630,109,657                    | -                          | 1,677,512,174                          | 0                 |                          |  |  |
|               | 2001         | 439,636,288                    | 661,926,690                    | 674,107,946                    | -                          | 1,775,670,924                          | 0                 |                          |  |  |
|               | 2002         | 500,708,457                    | 1,287,227,807                  | 657,280,614                    | -                          | 2,445,216,878                          | 0                 |                          |  |  |
|               | 2003         | 560,244,756                    | 1,002,487,503                  | 715,662,888                    | -                          | 2,278,395,147                          | 0                 |                          |  |  |
|               | 2004         | 621,862,008                    | 783,868,243                    | 775,448,499                    | -                          | 2,181,178,750                          | 0                 |                          |  |  |
|               | 2005         | 616,220,934                    | 766,485,503                    | 823,325,958                    | -                          | 2,206,032,395                          | 0                 |                          |  |  |
|               | 2006         | 692,636,351                    | 702,024,818                    | 912,982,468                    | -                          | 2,307,643,637                          | 0                 |                          |  |  |
|               | 2007         | 712,200,556                    | 824,604,506                    | 1,322,286,110                  | -                          | 2,859,091,172                          | 0                 |                          |  |  |
| Name Dane 11  | 4000         | 050 000 400                    | 440.004.004                    | 000 045 000                    | 07.055.45                  |  | _                 |                          |  |  |
| New Hampshire | 1988         | 252,803,488                    | 119,901,061                    | 203,345,399                    | 87,655,124                 | 663,705,072                            | 0                 |                          |  |  |
|               | 1989         | 234,946,765                    | 217,312,983                    | 235,348,015                    | 75,157,619                 | 762,765,382                            | 0                 |                          |  |  |
|               | 1990         | 241,536,221                    | 259,760,502                    | 240,900,345                    | 92,438,242                 | 834,635,310                            | 0                 |                          |  |  |
|               | 1991         | 260,141,719                    | 205,080,765                    | 241,177,952                    | 82,311,078                 | 788,711,514                            | 0                 |                          |  |  |
|               | 1992         | 285,808,181                    | 265,144,968                    | 253,737,165                    | 41,944,650                 | 846,634,964                            | 0                 |                          |  |  |
|               | 1993         | 279,493,617                    | 264,027,730                    | 283,496,014                    | 74,308,335                 | 901,325,696                            |                   |                          |  |  |
|               | 1994         | 314,086,073                    | 284,405,162                    | 286,147,819                    | 42,554,564                 | 927,193,618                            | 0                 |                          |  |  |
|               | 1995         | 332,373,812                    | 272,400,511                    | 298,025,547                    | 28,369,697                 | 931,169,567                            | 0                 |                          |  |  |
|               | 1996         | 356,329,729                    | 202,957,008                    | 306,213,178                    | 38,576,938<br>66,111,619   | 904,076,853                            | 0                 |                          |  |  |
|               | 1997<br>1998 | 327,085,853                    | 269,116,727<br>273,163,517     | 295,343,014                    |                            | 957,657,213                            | 0                 |                          |  |  |
|               | 1999         | 379,340,368<br>383,399,884     | 353,550,676                    | 296,275,080<br>311,830,778     | 102,922,212<br>85,811,125  | 1,051,701,177<br>1,134,592,463         | 0                 |                          |  |  |
|               | 2000         | 371,612,555                    | 356,810,727                    | 327,324,467                    | 49,837,913                 | 1,105,585,662                          | 0                 |                          |  |  |
|               | 2001         | 363,577,918                    | 493,492,136                    | 327,779,405                    | 39,427,603                 | 1,224,277,062                          | 0                 |                          |  |  |
|               | 2002         | 346,960,375                    | 774,499,331                    | 339,227,506                    | 110,238,020                | 1,570,925,232                          | 0                 |                          |  |  |
|               | 2002         | 383,633,208                    | 686,958,663                    | 358,910,278                    | 74,796,393                 | 1,504,298,542                          | 0                 |                          |  |  |
|               | 2004         | 381,166,967                    | 641,007,904                    | 394,769,423                    | 91,170,299                 | 1,508,114,593                          | 0                 |                          |  |  |
|               | 2005         | 412,156,500                    | 593,862,991                    | 428,512,326                    | 129,230,456                | 1,563,762,273                          | 0                 |                          |  |  |
|               | 2006         | 444,502,774                    | 558,130,092                    | 496,838,075                    | 168,348,202                | 1,667,819,143                          | 0                 |                          |  |  |
|               | 2007         | 477,497,084                    | 559,526,907                    | 868,271,880                    | 80,082,857                 | 1,985,378,728                          | 0                 |                          |  |  |
|               |              |                                |                                |                                |                            |  |                   |                          |  |  |
| New Jersey    | 1988         | 2,073,109,199                  | 1,731,834,873                  | 4,227,426,164                  | 1,108,412,108              | 9,140,782,344                          | 0                 |                          |  |  |
|               | 1989         | 2,183,764,728                  | 1,974,007,514                  | 4,745,054,555                  | 969,808,889                | 9,872,635,686                          | 0                 |                          |  |  |
|               | 1990         | 2,364,265,442                  | 2,550,437,379                  | 4,888,106,724                  | 1,133,655,124              | 10,936,464,669                         | 0                 |                          |  |  |
|               | 1991         | 2,444,151,278                  | 2,481,827,275                  | 4,397,986,945                  | 877,253,188                | 10,201,218,686                         | 0                 |                          |  |  |
|               | 1992         | 2,689,828,543                  | 2,929,192,390                  | 4,327,663,715                  | 575,311,765                | 10,521,996,413                         | 0                 |                          |  |  |
|               | 1993         | 2,996,718,589                  | 2,532,350,985                  | 4,245,833,860                  | 593,521,279                | 10,368,424,713                         | 0                 |                          |  |  |
|               | 1994         | 3,231,932,887                  | 2,957,910,836                  | 4,269,926,095                  | 639,234,053                | 11,099,003,871                         | 0                 |                          |  |  |
|               | 1995         | 3,175,155,312                  | 2,682,124,713                  | 4,157,029,058                  | 491,233,902                | 10,505,542,985                         | 0                 |                          |  |  |
|               | 1996         | 2,999,224,711                  | 2,302,871,125                  | 4,252,812,116                  | 640,455,344                | 10,195,363,296                         | 0                 |                          |  |  |
|               | 1997         | 3,196,860,901                  | 2,545,256,440                  | 4,294,005,693                  | 479,246,708                | 10,515,369,742                         | 0                 |                          |  |  |
|               | 1998         | 3,594,018,956                  | 2,346,820,388                  | 4,391,742,488                  | 303,854,623                | 10,636,436,455                         | 0                 |                          |  |  |
|               | 1999         | 3,131,582,842                  | 2,744,233,755                  | 4,524,544,981                  | 643,538,393                | 11,043,899,971                         | 0                 |                          |  |  |
|               | 2000         | 3,336,450,761                  | 3,602,748,260                  | 4,697,743,590                  | 667,276,739                | 12,304,219,350                         | 0                 |                          |  |  |
|               | 2001<br>2002 | 3,254,615,957<br>3,524,610,093 | 5,163,369,591<br>6,900,012,912 | 5,059,968,369<br>5,110,299,481 | 470,562,350<br>379,130,839 | 13,948,516,267<br>15,914,053,325       | 0                 |                          |  |  |
|               | 2002         | 3,772,083,713                  | 6,399,872,712                  | 5,390,004,672                  | 634,576,551                | 16,196,537,648                         | 0                 |                          |  |  |
|               | 2003         | 4,204,052,289                  | 5,294,540,755                  | 5,722,735,424                  | 815,329,692                | 16,036,658,160                         | 0                 |                          |  |  |
|               | 2004         | 4,002,026,439                  | 4,959,483,318                  | 6,161,664,883                  | 1,319,921,261              | 16,443,095,901                         | 0                 |                          |  |  |
|               | 2006         | 4,547,140,561                  | 5,470,434,982                  | 7,343,310,219                  | 1,214,023,392              | 18,574,909,154                         | 0                 |                          |  |  |
|               | 2007         | 4,441,444,134                  | 5,079,390,399                  | 9,335,690,450                  | 836,012,711                | 19,692,537,694                         | 0                 |                          |  |  |
|               |              |                                |                                |                                |                            |  |                   |                          |  |  |
| New Mexico    | 1988         | 263,207,485                    | 499,770,760                    | 260,588,388                    | -                          | 1,023,566,633                          | 0                 |                          |  |  |
|               | 1989         | 254,044,968                    | 531,730,200                    | 288,935,513                    | -                          | 1,074,710,681                          | 0                 |                          |  |  |
|               | 1990         | 266,559,874                    | 614,125,627                    | 298,043,034                    | -                          | 1,178,728,535                          | 0                 |                          |  |  |
|               | 1991         | 290,120,028                    | 544,216,464                    | 313,454,917                    | -                          | 1,147,791,409                          | 0                 |                          |  |  |
|               | 1992         | 307,678,533                    | 564,487,300                    | 321,008,873                    | -                          | 1,193,174,706                          | 0                 |                          |  |  |
|               | 1993         | 320,672,161                    | 645,253,299                    | 296,303,291                    | -                          | 1,262,228,751                          | 0                 |                          |  |  |
|               | 1994         | 371,393,695                    | 547,626,406                    | 307,732,891                    | -                          | 1,226,752,992                          | 0                 |                          |  |  |
|               | 1995         | 370,546,476                    | 640,618,306                    | 316,965,441                    | -                          | 1,328,130,223                          | 0                 |                          |  |  |
|               | 1996         | 381,363,681                    | 444,425,140                    | 342,582,739                    | -                          | 1,168,371,560                          | 0                 |                          |  |  |
|               | 1997         | 315,623,262                    | 375,216,289                    | 325,511,693                    | -                          | 1,016,351,244                          | 0                 |                          |  |  |
|               | 1998         | 372,791,582                    | 259,460,467                    | 321,391,930                    | -                          | 953,643,979                            | 0                 |                          |  |  |
|               | 1999<br>2000 | 369,365,242<br>401,247,610     | 298,302,823                    | 341,133,219<br>378,298,654     | -                          | 1,008,801,284<br>1,087,787,55 <i>4</i> | 0                 |                          |  |  |
|               | 2000         | 401,247,610<br>399,776,120     | 308,241,290<br>419,768,711     | 378,298,654<br>442,798,369     | -                          | 1,087,787,554<br>1,262,343,200         | 0                 |                          |  |  |
|               | 2001         | 395,877,531                    | 514,913,400                    | 513,015,519                    | -                          | 1,423,806,450                          | 0                 |                          |  |  |
|               | 2002         | 416,199,293                    | 490,942,012                    | 522,800,002                    | 0                          | 1,429,941,307                          | 0                 |                          |  |  |
|               | 2003         | 424,722,865                    | 439,336,806                    | 525,965,504                    | 0                          | 1,390,025,175                          | 0                 |                          |  |  |
|               | 2005         | 448,972,517                    | 412,759,260                    | 573,230,873                    | 0                          | 1,434,962,650                          | 0                 |                          |  |  |
|               | 2006         | 476,542,909                    | 453,719,971                    | 699,489,440                    | -                          | 1,629,752,320                          | 0                 |                          |  |  |
|               | 2007         | 496,065,345                    | 439,507,333                    | 858,165,100                    | -                          | 1,793,737,778                          | 0                 |                          |  |  |
|               |              | . ,                            | . ,                            | ,                              |                            | , ., . ,                               |                   |                          |  |  |

|                |      |               | 1988           | - 2007 Data    |               |                |                     |                          |
|----------------|------|---------------|----------------|----------------|---------------|----------------|---------------------|--------------------------|
|                |      |               |                |                |               | Assessable     |                     |                          |
|                |      |               | Allocated      |                | Unallocated   | Premium        | 403(b) Amounts      |                          |
|                |      |               |                |                |               |                | Included in         | Adjustments Exhibit Line |
| State          | Year | Life          | Annuity        | A&H            | Annuity       | Total          | Allocated Annuity   | reference                |
| Otato          | icai | Life          | Aillialty      | Adri           | Ailliaity     | Total          | Allocated Allifulty | reference                |
| Na Vanle       | 4000 | 4 440 005 000 | 4 500 077 005  | 4 740 004 044  | 4 000 505 040 | 45 000 070 050 | 0                   |                          |
| New York       | 1988 | 4,446,025,393 | 4,568,377,805  | 4,742,304,311  | 1,632,565,849 | 15,389,273,358 | 0                   |                          |
|                | 1989 | 4,509,186,013 | 4,812,919,847  | 5,149,446,770  | 1,639,511,338 | 16,111,063,968 | 0                   |                          |
|                | 1990 | 4,765,779,478 | 5,726,596,588  | 5,267,075,151  | 1,388,082,664 | 17,147,533,881 | 0                   |                          |
|                | 1991 | 5,073,975,953 | 5,829,948,814  | 5,573,432,664  | 1,313,616,365 | 17,790,973,796 | 0                   |                          |
|                | 1992 | 5,423,692,378 | 6,077,931,583  | 5,692,188,109  | 749,635,505   | 17,943,447,575 | 0                   |                          |
|                | 1993 | 5,564,000,618 | 4,539,803,629  | 5,895,008,131  | 741,223,678   | 16,740,036,056 | 0                   |                          |
|                |      |               |                |                |               |                | 0                   |                          |
|                | 1994 | 5,682,942,116 | 5,925,954,151  | 5,687,164,985  | (20,828,161)  | 17,275,233,091 |                     |                          |
|                | 1995 | 6,540,894,447 | 6,077,855,541  | 5,463,297,233  | 711,370,555   | 18,793,417,776 | 0                   |                          |
|                | 1996 | 5,865,473,390 | 4,961,870,011  | 5,378,899,201  | 505,529,008   | 16,711,771,610 | 0                   |                          |
|                | 1997 | 6,237,127,269 | 5,624,309,462  | 5,951,408,523  | 456,203,706   | 18,269,048,960 | 0                   |                          |
|                | 1998 | 6,671,375,041 | 4,921,252,456  | 5,865,800,022  | 878,698,579   | 18,337,126,098 | 0                   |                          |
|                | 1999 | 6,274,814,732 | 5,878,277,911  | 6,370,923,275  | 663,704,996   | 19,187,720,914 | 0                   |                          |
|                |      |               |                |                |               |                |                     |                          |
|                | 2000 | 6,349,579,179 | 7,613,325,320  | 7,206,223,650  | 680,144,164   | 21,849,272,313 | 0                   |                          |
|                | 2001 | 6,372,678,143 | 10,572,064,049 | 6,848,297,092  | 912,651,400   | 24,705,690,684 | 0                   |                          |
|                | 2002 | 6,683,022,346 | 14,288,214,828 | 7,434,052,485  | 460,435,693   | 28,865,725,352 | 0                   |                          |
|                | 2003 | 7,093,177,608 | 12,339,386,483 | 7,851,903,600  | 631,846,092   | 27,916,313,783 | 0                   |                          |
|                | 2004 | 7,635,497,556 | 10,723,207,047 | 8,800,931,777  | 942,362,774   | 28,101,999,154 | 0                   |                          |
|                | 2005 | 7,699,921,709 | 9,442,568,288  | 9,104,872,358  |               | 27,573,384,794 | 0                   |                          |
|                |      |               |                |                | 1,326,022,439 |                |                     |                          |
|                | 2006 | 8,202,674,363 | 10,976,356,560 | 8,662,114,950  | 1,468,048,338 | 29,309,194,211 | 0                   |                          |
|                | 2007 | 8,538,356,100 | 10,777,659,214 | 13,303,773,763 | 1,110,537,877 | 33,730,326,954 | 0                   |                          |
|                |      |               |                |                |               |                |                     |                          |
| North Carolina | 1988 | 1,576,211,257 | 965,244,453    | 1,169,154,078  | 297,345,235   | 4,007,955,023  | 0                   |                          |
|                | 1989 | 1,623,745,015 | 999,194,134    | 1,319,275,033  | 140,253,076   | 4,082,467,258  | 0                   |                          |
|                | 1990 |               | 1,187,538,879  | 1,457,270,393  | 161,054,913   | 4,627,978,166  | 0                   |                          |
|                |      | 1,822,113,981 |                |                |               |                |                     |                          |
|                | 1991 | 1,890,224,150 | 1,009,419,304  | 1,575,306,222  | 985,271,351   | 5,460,221,027  | 0                   |                          |
|                | 1992 | 2,005,947,831 | 1,053,287,642  | 1,674,492,275  | 646,822,015   | 5,380,549,763  | 0                   |                          |
|                | 1993 | 2,303,511,574 | 821,679,848    | 1,821,947,289  | 757,431,262   | 5,704,569,973  | 0                   |                          |
|                | 1994 | 2,436,915,646 | 1,203,222,295  | 1,911,502,511  | 720,045,572   | 6,271,686,024  | 0                   |                          |
|                | 1995 | 2,534,603,476 | 1,189,509,137  | 3,010,616,221  | 626,791,461   | 7,361,520,295  | 0                   |                          |
|                |      |               |                |                |               |                |                     |                          |
|                | 1996 | 2,610,371,300 | 1,024,509,545  | 3,123,139,337  | 649,527,488   | 7,407,547,670  | 0                   |                          |
|                | 1997 | 2,549,315,599 | 1,236,750,477  | 3,295,674,983  | 579,634,800   | 7,661,375,859  | 0                   |                          |
|                | 1998 | 3,102,840,241 | 1,300,280,894  | 3,349,075,310  | 473,111,198   | 8,225,307,643  | 0                   |                          |
|                | 1999 | 2,696,896,497 | 1,836,633,077  | 3,649,778,320  | 891,843,054   | 9,075,150,948  | 0                   |                          |
|                | 2000 | 3,336,683,293 | 2,053,852,555  | 4,112,063,991  | 699,776,079   | 10,202,375,918 | 0                   |                          |
|                | 2001 | 3,045,458,927 | 2,843,495,265  | 4,317,663,762  | 492,959,828   | 10,699,577,782 | 0                   |                          |
|                |      |               |                |                |               |                |                     |                          |
|                | 2002 | 3,135,939,431 | 3,979,428,122  | 4,698,009,006  | 619,625,352   | 12,433,001,911 | 0                   |                          |
|                | 2003 | 2,983,351,816 | 3,676,818,985  | 4,905,869,805  | 430,790,322   | 11,996,830,928 | 0                   |                          |
|                | 2004 | 3,017,296,814 | 3,145,321,138  | 5,362,292,378  | 412,138,877   | 11,937,049,207 | 0                   |                          |
|                | 2005 | 3,115,275,303 | 3,099,911,047  | 5,884,210,882  | 817,039,712   | 12,916,436,944 | 0                   |                          |
|                | 2006 | 3,370,338,158 | 3,375,914,426  | 6,752,379,642  | 442,370,847   | 13,941,003,073 | 0                   |                          |
|                | 2007 | 3,471,950,313 | 3,430,752,748  | 7,751,883,243  | 526,667,603   | 15,181,253,907 | 0                   |                          |
|                | 2001 | 3,471,330,313 | 3,430,732,740  | 7,751,003,243  | 320,007,003   | 13,101,233,307 | O                   |                          |
| North Dolorto  | 4000 | 440 404 050   | 450 004 040    | 447 700 000    | 00 004 000    | 407.755.000    | 0                   |                          |
| North Dakota   | 1988 | 149,101,958   | 150,864,610    | 117,708,329    | 20,081,033    | 437,755,930    | 0                   |                          |
|                | 1989 | 147,961,050   | 144,092,600    | 118,596,232    | 23,499,885    | 434,149,767    | 0                   |                          |
|                | 1990 | 142,834,709   | 173,952,839    | 125,638,553    | 21,249,321    | 463,675,422    | 0                   |                          |
|                | 1991 | 137,922,363   | 150,360,104    | 439,549,120    | 30,874,468    | 758,706,055    | 0                   |                          |
|                | 1992 | 152,556,667   | 137,468,723    | 427,971,629    | 23,033,145    | 741,030,164    | 0                   |                          |
|                | 1993 | 150,416,311   | 131,286,055    | 431,716,028    | 30,785,124    | 744,203,518    | 0                   |                          |
|                |      |               |                |                |               |                | 0                   |                          |
|                | 1994 | 166,905,606   | 186,484,399    | 417,967,802    | 37,601,911    | 808,959,718    |                     |                          |
|                | 1995 | 177,236,172   | 169,084,571    | 491,480,586    | 40,178,860    | 877,980,189    | 0                   |                          |
|                | 1996 | 187,428,957   | 115,781,794    | 500,364,417    | 25,722,770    | 829,297,938    | 0                   |                          |
|                | 1997 | 172,230,258   | 129,491,597    | 526,107,462    | 23,451,593    | 851,280,910    | 0                   |                          |
|                | 1998 | 173,984,219   | 126,063,852    | 539,861,490    | 26,800,511    | 866,710,072    | 0                   |                          |
|                | 1999 | 179,281,481   | 166,910,886    | 575,402,233    | 14,751,927    | 936,346,527    | 964,766             | UA 403b (A,L5.2+6.3)     |
|                | 2000 | 170,778,946   | 186,989,723    | 613,396,859    | 5,592,101     | 976,757,629    | 992,413             | UA 403b (A,L5.2+6.3)     |
|                |      |               |                |                |               |                |                     |                          |
|                | 2001 | 167,726,029   | 237,276,819    | 667,558,395    | 5,084,432     | 1,077,645,675  | 1,868,793           | UA 403b (A,L5.2+6.3)     |
|                | 2002 | 179,993,108   | 298,409,254    | 718,328,407    | 4,391,859     | 1,201,122,628  | 1,319,154           | UA 403b (A,L5.2+6.3)     |
|                | 2003 | 199,940,786   | 214,983,939    | 752,551,816    | 8,927,860     | 1,176,404,401  | 2,425,038           | UA 403b (A,L5.2+6.3)     |
|                | 2004 | 190,420,415   | 246,554,585    | 747,293,199    | 7,477,913     | 1,191,746,112  | 2,945,300           | UA 403b (A,L5.2+6.3)     |
|                | 2005 | 204,700,170   | 232,238,540    | 795,945,941    | 9,976,482     | 1,242,861,133  | 2,021,166           | UA 403b (A,L5.2+6.3)     |
|                | 2006 | 209,507,628   | 280,702,791    | 888,908,754    | -,,           | 1,379,119,173  | 2,159,080           | UA 403b (A,L5.2+6.3)     |
|                |      |               |                |                | 2 407 500     |                |                     | , , ,                    |
|                | 2007 | 225,711,099   | 298,272,097    | 928,023,397    | 3,487,589     | 1,455,494,182  | 2,347,150           | UA 403b (A,L5.2+6.3)     |
|                |      |               |                |                |               |                |                     |                          |
| Ohio           | 1988 | 2,534,034,513 | 1,736,787,192  | 4,989,784,981  | 1,042,229,723 | 10,302,836,409 | 0                   |                          |
|                | 1989 | 2,407,743,599 | 1,856,477,537  | 3,619,642,666  | 1,083,026,448 | 8,966,890,250  | 0                   |                          |
|                | 1990 | 2,741,981,136 | 2,179,135,465  | 3,828,721,118  | 1,187,795,652 | 9,937,633,371  | 0                   |                          |
|                | 1991 | 2,920,332,567 | 1,828,524,058  | 3,966,484,296  | 1,205,698,462 | 9,921,039,383  | 0                   |                          |
|                |      |               |                | 4,254,594,238  |               |                | 0                   |                          |
|                | 1992 | 3,055,029,400 | 1,893,658,459  |                | 956,370,309   | 10,159,652,406 |                     |                          |
|                | 1993 | 3,987,751,884 | 1,716,262,992  | 4,446,737,088  | 962,654,689   | 11,113,406,653 | 0                   |                          |
|                | 1994 | 3,819,936,218 | 2,179,499,942  | 4,258,140,845  | 646,454,967   | 10,904,031,972 | 0                   |                          |
|                | 1995 | 4,118,333,150 | 2,336,864,381  | 4,489,683,366  | 819,651,829   | 11,764,532,726 | 0                   |                          |
|                | 1996 | 3,975,047,154 | 1,909,547,932  | 5,602,533,542  | 551,809,112   | 12,038,937,740 | 0                   |                          |
|                | 1997 | 4,104,119,628 | 1,912,971,877  | 5,500,310,888  | 727,195,937   | 12,244,598,330 | 0                   |                          |
|                | 1998 | 3,760,213,838 | 2,023,173,180  | 5,903,365,925  | 558,994,105   | 12,245,747,048 | 0                   |                          |
|                |      |               |                |                |               |                |                     |                          |
|                | 1999 | 4,183,454,778 | 2,853,879,537  | 6,488,902,076  | 551,307,354   | 14,077,543,745 | 0                   |                          |
|                | 2000 | 3,779,121,377 | 3,602,435,917  | 7,043,854,647  | 505,227,072   | 14,930,639,013 | 0                   |                          |
|                | 2001 | 3,622,186,707 | 4,334,730,583  | 7,566,267,097  | 594,923,355   | 16,118,107,742 | 0                   |                          |
|                | 2002 | 3,707,075,429 | 5,874,525,077  | 8,242,618,933  | 767,287,844   | 18,591,507,283 | 0                   |                          |
|                | 2003 | 3,719,882,283 | 5,246,506,175  | 8,587,872,327  | 926,264,454   | 18,480,525,239 | 0                   |                          |
|                | 2004 | 3,862,254,207 | 4,987,695,103  | 8,738,796,050  | 958,314,758   | 18,547,060,118 | 0                   |                          |
|                |      |               |                |                |               |                |                     |                          |
|                | 2005 | 3,864,828,736 | 4,735,825,309  | 9,482,567,741  | 765,735,371   | 18,848,957,157 | 0                   |                          |
|                | 2006 | 3,984,767,132 | 4,919,614,463  | 10,312,210,172 | 923,440,738   | 20,140,032,505 | 0                   |                          |
|                | 2007 | 4,338,276,521 | 4,669,275,115  | 12,159,708,876 | 1,721,027,001 | 22,888,287,513 | 0                   |                          |
|                |      |               |                |                |               |                |                     |                          |

| 1988 - 2007 Data |              |                                |                                |                                |                                | A                              |                   |                          |
|------------------|--------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|-------------------|--------------------------|
|                  |              |                                | Allegated                      |                                | Haallaaatad                    | Assessable                     |                   |                          |
|                  |              |                                | Allocated                      |                                | Unallocated                    | Premium                        | 403(b) Amounts    |                          |
| 01-1-            | V            | 1.96-                          | A                              | 4.011                          | A                              | Total                          | Included in       | Adjustments Exhibit Line |
| State            | Year         | Life                           | Annuity                        | A&H                            | Annuity                        | Total                          | Allocated Annuity | reference                |
| Oklahoma         | 1988         | 616,592,071                    | 419,483,946                    | 642,145,110                    |                                | 1,678,221,127                  | 0                 |                          |
| Oklarionia       | 1989         | 588,134,826                    | 444,775,606                    | 698,963,531                    |                                | 1,731,873,963                  | 0                 |                          |
|                  | 1990         | 612,296,761                    | 543,871,818                    | 733,415,184                    | -                              | 1,889,583,763                  | 0                 |                          |
|                  | 1991         | 668,388,118                    | 578,791,425                    | 784,259,157                    | -                              | 2,031,438,700                  | 0                 |                          |
|                  | 1992         | 707,696,169                    | 629,789,858                    | 845,953,596                    | -                              | 2,183,439,623                  | 0                 |                          |
|                  | 1993         | 724,875,640                    | 536,701,938                    | 1,071,589,567                  | -                              | 2,333,167,145                  | 0                 |                          |
|                  | 1994         | 792,088,110                    | 582,260,416                    | 1,080,525,188                  | -                              | 2,454,873,714                  | 0                 |                          |
|                  | 1995         | 814,360,950                    | 620,410,943                    | 1,125,179,250                  | -                              | 2,559,951,143                  | 0                 |                          |
|                  | 1996         | 789,424,307                    | 490,109,556                    | 1,184,654,949                  | -                              | 2,464,188,812                  | 0                 |                          |
|                  | 1997         | 770,220,072                    | 494,871,326                    | 1,244,437,896                  | -                              | 2,509,529,294                  | 0                 |                          |
|                  | 1998         | 776,113,533                    | 475,026,538                    | 1,310,866,836                  | -                              | 2,562,006,907                  | 0                 |                          |
|                  | 1999         | 780,537,634                    | 618,103,240                    | 1,300,192,293                  | -                              | 2,698,833,167                  | 0                 |                          |
|                  | 2000<br>2001 | 811,989,165                    | 698,871,483<br>984,869,537     | 1,371,204,007<br>1,495,429,443 | -                              | 2,882,064,655<br>3,357,171,335 | 0                 |                          |
|                  | 2001         | 876,872,355<br>866,788,664     | 1,205,522,724                  | 1,584,870,053                  |                                | 3,657,181,441                  | 0                 |                          |
|                  | 2002         | 911,263,971                    | 1,120,068,031                  | 1,727,633,006                  |                                | 3,758,965,008                  | 0                 |                          |
|                  | 2004         | 931,033,557                    | 1,062,686,358                  | 1,831,615,910                  | _                              | 3,825,335,825                  | 0                 |                          |
|                  | 2005         | 926,444,980                    | 987,551,770                    | 1,980,212,671                  | -                              | 3,894,209,421                  | 0                 |                          |
|                  | 2006         | 1,060,841,763                  | 1,063,511,980                  | 2,171,467,297                  | -                              | 4,295,821,040                  | 0                 |                          |
|                  | 2007         | 1,097,782,359                  | 1,017,178,609                  | 2,512,947,694                  | -                              | 4,627,908,662                  | 0                 |                          |
|                  |              |                                |                                |                                |                                |                                |                   |                          |
| Oregon           | 1988         | 506,312,289                    | 895,696,039                    | 428,769,940                    | -                              | 1,830,778,268                  | 0                 |                          |
|                  | 1989         | 514,579,970                    | 1,030,798,115                  | 476,923,224                    | -                              | 2,022,301,309                  | 0                 |                          |
|                  | 1990         | 537,896,369                    | 937,962,526                    | 544,414,811                    | -                              | 2,020,273,706                  | 0                 |                          |
|                  | 1991         | 567,228,111                    | 830,408,324                    | 555,223,454                    | 260,045,972                    | 2,212,905,861                  | 0                 |                          |
|                  | 1992         | 596,415,790                    | 812,673,520                    | 627,877,935                    | 281,849,324                    | 2,318,816,569                  | 0                 |                          |
|                  | 1993         | 622,685,909                    | 696,695,276                    | 582,601,955                    | 192,373,597                    | 2,094,356,737                  | 0                 |                          |
|                  | 1994         | 697,121,068                    | 925,325,110                    | 569,074,748                    | 152,049,491                    | 2,343,570,417                  | 0                 |                          |
|                  | 1995         | 714,798,506                    | 914,040,453                    | 613,797,359                    | 60,386,398                     | 2,303,022,716                  | 0                 |                          |
|                  | 1996<br>1997 | 755,357,432                    | 715,264,307                    | 654,376,965                    | 62,180,671                     | 2,187,179,375                  | 0                 |                          |
|                  | 1997         | 719,950,509<br>720,826,519     | 686,661,197<br>550,848,286     | 792,864,569<br>960,047,164     | 65,154,294<br>56,616,238       | 2,264,630,569<br>2,288,338,207 | 0                 |                          |
|                  | 1999         | 720,020,319                    | 726,671,578                    | 786,285,685                    | 125,216,390                    | 2,367,050,863                  | 0                 |                          |
|                  | 2000         | 743,282,612                    | 893,636,452                    | 909,940,157                    | 73,526,876                     | 2,620,386,097                  | 0                 |                          |
|                  | 2001         | 771,999,343                    | 1,004,482,176                  | 803,603,902                    | 93,354,686                     | 2,673,440,107                  | 0                 |                          |
|                  | 2002         | 790,911,199                    | 1,332,585,909                  | 848,558,514                    | 51,183,511                     | 3,023,239,133                  | 0                 |                          |
|                  | 2003         | 847,274,270                    | 1,396,433,518                  | 884,605,712                    | 48,002,935                     | 3,176,316,435                  | 0                 |                          |
|                  | 2004         | 880,003,563                    | 1,274,161,437                  | 987,967,712                    | 38,304,389                     | 3,180,437,101                  | 0                 |                          |
|                  | 2005         | 856,725,793                    | 1,082,211,585                  | 1,118,685,177                  | 21,704,483                     | 3,079,327,038                  | 0                 |                          |
|                  | 2006         | 928,149,167                    | 1,099,881,946                  | 1,346,163,921                  | 15,663,377                     | 3,389,858,411                  | 0                 |                          |
|                  | 2007         | 940,070,559                    | 1,228,133,633                  | 1,985,559,448                  | -                              | 4,153,763,640                  | 0                 |                          |
|                  |              |                                |                                |                                |                                |                                |                   |                          |
| Pennsylvania     | 1988         | 2,700,343,793                  | 2,724,377,425                  | 1,690,553,654                  | -                              | 7,115,274,872                  | 0                 |                          |
|                  | 1989         | 2,859,921,673                  | 3,506,394,627                  | 1,785,997,652                  | -                              | 8,152,313,952                  | 0                 |                          |
|                  | 1990         | 3,035,490,589                  | 3,622,625,730                  | 1,888,296,161                  | -                              | 8,546,412,480                  | 0                 |                          |
|                  | 1991         | 3,191,579,628                  | 2,821,578,406                  | 1,985,179,991                  | 4 600 007 504                  | 7,998,338,025                  | 0                 |                          |
|                  | 1992         | 3,358,538,676                  | 2,438,918,555                  | 2,017,525,467                  | 1,628,237,584                  | 9,443,220,282                  | 0                 |                          |
|                  | 1993<br>1994 | 3,578,335,954                  | 2,225,973,485<br>2,530,741,767 | 2,117,059,165<br>2,228,943,235 | 1,379,394,121                  | 9,300,762,725<br>9,863,005,967 | 0                 |                          |
|                  | 1995         | 3,734,032,803<br>3,790,467,592 | 2,878,497,123                  | 2,354,037,821                  | 1,369,288,162<br>1,244,507,998 | 10,267,510,534                 | 0                 |                          |
|                  | 1996         | 3,878,535,536                  | 2,375,412,080                  | 2,442,567,996                  | 942,485,425                    | 9,639,001,037                  | 0                 |                          |
|                  | 1997         | 4,096,755,372                  | 2,561,449,089                  | 3,046,664,447                  | 1,121,172,513                  | 10,826,041,421                 | 0                 |                          |
|                  | 1998         | 4,404,475,350                  | 2,543,399,536                  | 3,807,399,187                  | 1,180,688,239                  | 11,935,962,312                 | 0                 |                          |
|                  | 1999         | 3,949,231,052                  | 3,219,744,087                  | 4,298,497,622                  | 1,691,105,187                  | 13,158,577,948                 | 0                 |                          |
|                  | 2000         | 4,065,294,184                  | 4,488,726,962                  | 4,761,736,114                  | 2,041,018,228                  | 15,356,775,488                 | 0                 |                          |
|                  | 2001         | 4,102,437,813                  | 6,056,074,057                  | 5,453,565,481                  | 1,279,744,383                  | 16,891,821,734                 | 0                 |                          |
|                  | 2002         | 4,241,759,312                  | 7,757,730,305                  | 5,423,904,037                  | 886,465,132                    | 18,309,858,786                 | 0                 |                          |
|                  | 2003         | 4,283,734,618                  | 6,612,923,769                  | 5,454,626,329                  | 1,999,372,190                  | 18,350,656,906                 | 0                 |                          |
|                  | 2004         | 4,440,999,335                  | 5,576,480,544                  | 6,099,829,758                  | 1,689,775,776                  | 17,807,085,413                 | 0                 |                          |
|                  | 2005         | 4,483,627,399                  | 5,460,271,116                  | 6,311,221,044                  | 1,692,178,534                  | 17,947,298,093                 | 0                 |                          |
|                  | 2006         | 4,768,194,250                  | 6,048,284,361                  | 6,921,767,748                  | 1,274,331,754                  | 19,012,578,113                 | 0                 |                          |
|                  | 2007         | 5,066,977,183                  | 5,466,247,689                  | 9,928,397,167                  | 1,261,160,193                  | 21,722,782,232                 | 0                 |                          |
| Duanta Dias      | 1000         | 202 500 400                    | 25 270 044                     | 405 040 450                    |                                | CE2 404 4E0                    | 0                 |                          |
| Puerto Rico      | 1988         | 202,599,488                    | 25,279,811                     | 425,612,159                    | -                              | 653,491,458<br>708,261,397     | 0                 |                          |
|                  | 1989<br>1990 | 208,835,315<br>218,158,248     | 39,507,260<br>44,600,136       | 459,918,822<br>491,454,195     | -                              | 754,212,579                    | 0                 |                          |
|                  | 1991         | 219,457,003                    | 48,510,553                     | 493,779,178                    |                                | 761,746,734                    | 0                 |                          |
|                  | 1992         | 242,057,864                    | 68,159,460                     | 488,694,921                    | -                              | 798,912,245                    | 0                 |                          |
|                  | 1993         | 243,162,226                    | 46,009,753                     | 516,131,878                    | -                              | 805,303,857                    | 0                 |                          |
|                  | 1994         | 273,209,720                    | 61,908,792                     | 547,843,632                    | -                              | 882,962,144                    | 0                 |                          |
|                  | 1995         | 273,978,756                    | 51,075,560                     | 677,006,797                    | -                              | 1,002,061,113                  | 0                 |                          |
|                  | 1996         | 321,962,959                    | 60,907,369                     | 863,693,287                    | -                              | 1,246,563,615                  | 0                 |                          |
|                  | 1997         | 318,651,746                    | 57,572,959                     | 942,379,370                    | -                              | 1,318,604,075                  | 0                 |                          |
|                  | 1998         | 315,930,532                    | 50,426,968                     | 1,026,175,813                  | -                              | 1,392,533,313                  | 0                 |                          |
|                  | 1999         | 299,651,540                    | 78,385,779                     | 1,506,890,561                  | -                              | 1,884,927,880                  | 0                 |                          |
|                  | 2000         | 305,819,949                    | 117,061,021                    | 1,327,409,479                  | -                              | 1,750,290,449                  | 0                 |                          |
|                  | 2001         | 344,030,482                    | 94,209,655                     | 2,000,429,756                  | -                              | 2,438,669,893                  | 0                 |                          |
|                  | 2002         | 326,152,465                    | 157,812,085                    | 1,805,219,153                  | -                              | 2,289,183,703                  | 0                 |                          |
|                  | 2003         | 342,246,780                    | 157,781,808                    | 1,829,094,568                  | 0                              | 2,329,123,156                  | 0                 |                          |
|                  | 2004         | 358,055,028                    | 134,095,632                    | 1,920,507,213                  | 0                              | 2,412,657,873                  | 0                 |                          |
|                  | 2005         | 384,344,050                    | 116,205,874                    | 2,126,705,528                  | 0                              | 2,627,255,452                  | 0                 |                          |
|                  | 2006<br>2007 | 394,855,050<br>408,813,039     | 147,589,799                    | 2,322,285,870<br>2,038,007,707 | -                              | 2,864,730,719<br>2,638,042,308 | 0                 |                          |
|                  | 2007         | 400,013,038                    | 191,221,562                    | 2,030,007,707                  | -                              | 2,030,042,308                  | U                 |                          |

|                 |      |               | 1988 -        | 2007 Data     |             |                |                   |                          |
|-----------------|------|---------------|---------------|---------------|-------------|----------------|-------------------|--------------------------|
|                 |      |               |               |               |             | Assessable     |                   |                          |
|                 |      |               | Allocated     |               | Unallocated | Premium        | 403(b) Amounts    |                          |
|                 |      |               |               |               |             |                | Included in       | Adjustments Exhibit Line |
| State           | Year | Life          | Annuity       | A&H           | Annuity     | Total          | Allocated Annuity | reference                |
|                 |      |               | •             |               | ,           |                | Ť                 |                          |
| Rhode Island    | 1988 | 241,592,427   | 135,208,925   | 124,908,211   | -           | 501,709,563    | 0                 |                          |
|                 | 1989 | 235,543,411   | 177,930,743   | 101,472,217   | -           | 514,946,371    | 0                 |                          |
|                 | 1990 | 252,225,269   | 313,351,542   | 117,873,033   | _           | 683,449,844    | 0                 |                          |
|                 | 1991 | 242,886,184   | 317,370,437   | 130,663,108   | _           | 690,919,729    | 0                 |                          |
|                 | 1992 | 283,767,485   | 187,380,350   | 142,290,204   |             | 613,438,039    | 0                 |                          |
|                 |      |               |               |               |             |                | 0                 |                          |
|                 | 1993 | 275,778,174   | 179,480,221   | 163,891,426   | -           | 619,149,821    |                   |                          |
|                 | 1994 | 286,520,020   | 269,677,400   | 185,799,271   | -           | 741,996,691    | 0                 |                          |
|                 | 1995 | 344,571,784   | 296,639,953   | 169,288,773   |             | 810,500,510    | 0                 |                          |
|                 | 1996 | 340,977,377   | 275,125,829   | 185,044,330   | 56,476,573  | 857,624,109    | 0                 |                          |
|                 | 1997 | 492,526,568   | 343,303,826   | 185,583,861   | 80,439,353  | 1,101,853,608  | 0                 |                          |
|                 | 1998 | 389,341,189   | 368,445,580   | 231,565,704   | 43,056,159  | 1,032,408,632  | 0                 |                          |
|                 | 1999 | 440,446,802   | 494,412,734   | 196,223,939   | 37,959,052  | 1,169,042,527  | 0                 |                          |
|                 | 2000 | 375,792,365   | 548,477,925   | 189,191,140   | 60,020,952  | 1,173,482,382  | 0                 |                          |
|                 | 2001 | 325,026,405   | 541,430,666   | 160,270,108   | 92,433,565  | 1,119,160,744  | 0                 |                          |
|                 | 2002 | 330,861,666   | 676,899,528   | 268,634,287   | 71,646,735  | 1,348,042,216  | 0                 |                          |
|                 | 2003 | 339,041,953   | 599,008,931   | 315,220,851   | 71,432,255  | 1,324,703,990  | 0                 |                          |
|                 | 2004 | 351,494,156   | 554,865,549   | 303,817,484   | 73,967,893  | 1,284,145,082  | 0                 |                          |
|                 | 2005 | 374,318,361   | 465,827,371   | 323,101,834   | 32,064,795  | 1,195,312,361  | 7,914,750         | UA 403b (A,L5.2+6.3)     |
|                 | 2006 | 405,840,552   | 549,769,877   | 384,717,537   | 28,792,157  | 1,369,120,123  | 11,681,112        | UA 403b (A,L5.2+6.3)     |
|                 | 2007 | 436,367,504   | 521,784,309   | 400,591,598   | 31,790,221  | 1,390,533,632  | 11,698,542        | UA 403b (A,L5.2+6.3)     |
|                 | 2007 | 430,307,304   | 321,704,303   | 400,331,330   | 31,730,221  | 1,000,000,002  | 11,030,342        | 0A 4035 (A,L3.2+0.3)     |
| South Carolina  | 1000 | 808,452,560   | 346 102 900   | 910 627 720   |             | 1 074 272 470  | 0                 |                          |
| South Carolina  | 1988 |               | 346,192,899   | 819,627,720   | -           | 1,974,273,179  |                   |                          |
|                 | 1989 | 814,318,036   | 337,981,640   | 875,250,418   | -           | 2,027,550,094  | 0                 |                          |
|                 | 1990 | 880,477,875   | 476,727,196   | 1,005,882,561 | -           | 2,363,087,632  | 0                 |                          |
|                 | 1991 | 930,638,160   | 443,003,035   | 984,931,346   | -           | 2,358,572,541  | 0                 |                          |
|                 | 1992 | 970,732,687   | 431,429,093   | 1,020,691,852 | -           | 2,422,853,632  | 0                 |                          |
|                 | 1993 | 1,053,428,777 | 431,367,337   | 1,085,608,064 | -           | 2,570,404,178  | 0                 |                          |
|                 | 1994 | 1,135,146,769 | 585,195,477   | 1,121,728,041 | -           | 2,842,070,287  | 0                 |                          |
|                 | 1995 | 1,209,662,608 | 528,614,246   | 1,163,662,102 | -           | 2,901,938,956  | 0                 |                          |
|                 | 1996 | 1,134,564,209 | 450,933,838   | 1,239,784,959 | -           | 2,825,283,006  | 0                 |                          |
|                 | 1997 | 1,119,268,528 | 513,078,474   | 1,315,429,048 | -           | 2,947,776,050  | 0                 |                          |
|                 | 1998 | 1,217,115,119 | 526,140,202   | 1,400,686,753 | -           | 3,143,942,074  | 0                 |                          |
|                 | 1999 | 1,257,134,727 | 776,680,609   | 1,476,502,636 | _           | 3,510,317,972  | 0                 |                          |
|                 | 2000 | 1,234,999,145 | 802,629,737   | 1,581,222,394 | _           | 3,618,851,276  | 0                 |                          |
|                 | 2001 |               |               |               |             |                | 0                 |                          |
|                 |      | 1,295,315,977 | 1,166,497,124 | 1,703,624,206 | -           | 4,165,437,307  |                   |                          |
|                 | 2002 | 1,261,387,093 | 1,845,580,369 | 1,862,783,234 | -           | 4,969,750,696  | 0                 |                          |
|                 | 2003 | 1,329,171,095 | 1,551,652,692 | 2,009,881,222 | -           | 4,890,705,009  | 0                 |                          |
|                 | 2004 | 1,416,843,063 | 1,480,694,683 | 2,133,081,032 | -           | 5,030,618,778  | 0                 |                          |
|                 | 2005 | 1,390,839,284 | 1,414,756,410 | 2,356,388,762 | -           | 5,161,984,456  | 0                 |                          |
|                 | 2006 | 1,508,302,360 | 1,586,695,199 | 2,619,903,242 | -           | 5,714,900,801  | 0                 |                          |
|                 | 2007 | 1,575,162,470 | 1,578,173,954 | 3,211,067,351 | -           | 6,364,403,775  | 0                 |                          |
|                 |      |               |               |               |             |                |                   |                          |
| South Dakota    | 1988 | 171,874,879   | 160,470,797   | 224,310,316   | -           | 556,655,992    | 0                 |                          |
|                 | 1989 | 164,165,888   | 154,402,927   | 239,395,164   | -           | 557,963,979    | 0                 |                          |
|                 | 1990 | 167,821,811   | 165,387,972   | 254,570,615   | -           | 587,780,398    | 0                 |                          |
|                 | 1991 | 179,567,209   | 181,276,707   | 266,294,144   | -           | 627,138,060    | 0                 |                          |
|                 | 1992 | 189,295,694   | 177,520,864   | 293,691,882   | -           | 660,508,440    | 0                 |                          |
|                 | 1993 | 184,534,209   | 154,806,390   | 309,129,040   | -           | 648,469,639    | 0                 |                          |
|                 | 1994 | 204,777,549   | 198,188,809   | 336,796,117   | -           | 739,762,475    | 0                 |                          |
|                 | 1995 | 223,151,747   | 199,043,824   | 315,070,850   | -           | 737,266,421    | 0                 |                          |
|                 | 1996 | 231,483,651   | 145,665,585   | 351,139,255   | _           | 728,288,491    | 0                 |                          |
|                 | 1997 | 233,356,861   | 153,521,535   | 415,557,589   | _           | 802,435,985    | 0                 |                          |
|                 | 1998 | 225,174,978   | 143,147,379   | 410,864,385   | _           | 779,186,742    | 0                 |                          |
|                 |      |               |               |               |             | 894,792,205    | 0                 |                          |
|                 | 1999 | 235,379,857   | 213,865,986   | 445,546,362   | -           |                |                   |                          |
|                 | 2000 | 239,961,279   | 218,007,368   | 466,355,760   | -           | 924,324,407    | 0                 |                          |
|                 | 2001 | 245,809,542   | 292,699,443   | 511,256,771   | -           | 1,049,765,756  | 0                 |                          |
|                 | 2002 | 283,298,104   | 359,384,401   | 524,895,916   | -           | 1,167,578,421  | 0                 | 11A 4001 (A 1 5 5 5 5 7  |
|                 | 2003 | 269,449,663   | 325,976,844   | 566,158,179   | 0           | 1,161,584,686  | 10,394,109        | UA 403b (A,L5.2+6.3)     |
|                 | 2004 | 306,844,117   | 296,402,066   | 603,701,228   | 0           | 1,206,947,411  | 2,329,689         | UA 403b (A,L5.2+6.3)     |
|                 | 2005 | 319,199,205   | 245,994,641   | 641,529,592   | 0           | 1,206,723,438  | 3,392,799         | UA 403b (A,L5.2+6.3)     |
|                 | 2006 | 338,323,244   | 303,115,714   | 705,336,064   | -           | 1,346,775,022  | 0                 | UA 403b (A,L5.2+6.3)     |
|                 | 2007 | 371,442,131   | 325,147,107   | 758,157,353   | -           | 1,454,746,591  | 3,322,340         | UA 403b (A,L5.2+6.3)     |
|                 |      |               |               |               |             |                |                   |                          |
| Tennessee       | 1988 | 1,094,456,855 | 630,847,662   | 1,132,760,117 | -           | 2,858,064,634  | 42,513,662        | A, L2, C2                |
|                 | 1989 | 1,103,309,502 | 695,982,293   | 1,181,216,142 | -           | 2,980,507,937  | 59,314,805        | A, L2, C2                |
| Allc anty incld | 1990 | 1,155,059,260 | 835,584,984   | 1,212,050,455 | -           | 3,202,694,699  | 59,500,579        | A, L2, C2                |
| 403(b) all yrs  | 1991 | 1,255,918,023 | 763,382,831   | 1,305,663,313 | -           | 3,324,964,167  | 67,284,316        | A, L2, C2                |
|                 | 1992 | 1,344,609,250 | 840,424,832   | 1,368,966,567 | -           | 3,554,000,649  | 83,202,481        | A, L2, C2                |
|                 | 1993 | 1,400,980,664 | 883,362,163   | 1,483,713,333 | -           | 3,768,056,160  | 74,961,477        | A, L2, C2                |
|                 | 1994 | 1,560,367,985 | 1,037,462,461 | 1,549,027,334 | -           | 4,146,857,780  | 82,789,359        | A, L2, C2                |
|                 | 1995 | 1,727,962,837 | 1,047,808,902 | 3,719,779,960 | -           | 6,495,551,699  | 91,703,614        | A, L2, C2                |
|                 | 1996 | 1,607,097,663 | 899,183,122   | 3,042,149,224 | -           | 5,548,430,009  | 71,669,381        | A, L2, C2<br>A, L2, C2   |
|                 | 1997 | 1,675,851,142 | 1,050,846,109 | 2,399,520,536 | •           | 5,126,217,787  | 74,931,317        | A, L2, C2<br>A, L2, C2   |
|                 |      |               |               |               | -           |                |                   |                          |
|                 | 1998 | 1,751,128,399 | 1,054,235,470 | 2,446,290,662 | -           | 5,251,654,531  | 56,840,224        | A, L2, C2                |
|                 | 1999 | 2,047,396,226 | 1,504,172,662 | 2,691,537,939 | -           | 6,243,106,827  | 59,059,716        | A, L2, C2                |
|                 | 2000 | 1,941,843,631 | 1,993,897,874 | 2,734,710,007 | -           | 6,670,451,512  | 61,462,214        | A, L2, C2                |
|                 | 2001 | 1,827,245,940 | 2,222,183,682 | 2,947,465,238 |             | 6,996,894,860  | 91,598,965        | A, L2, C2                |
|                 | 2002 | 1,856,272,245 | 2,787,661,531 | 3,160,529,817 | -           | 7,804,463,593  | 136,100,928       | A, L2, C2                |
|                 | 2003 | 1,948,227,424 | 2,390,825,804 | 3,395,318,045 | -           | 7,734,371,273  | 120,381,291       | A, L2, C2                |
|                 | 2004 | 2,069,665,421 | 2,272,702,063 | 3,633,432,198 | -           | 7,975,799,682  | 122,200,801       | A, L2, C2                |
|                 | 2005 | 2,005,776,067 | 2,154,340,621 | 4,235,582,734 | -           | 8,395,699,422  | 105,110,301       | A, L2, C2                |
|                 | 2006 | 2,098,133,996 | 2,570,841,828 | 4,641,595,940 | -           | 9,310,571,764  | 170,244,485       | A, L2, C2                |
|                 | 2007 | 2,234,888,240 | 2,503,034,109 | 5,265,221,613 | 2,998       | 10,003,146,960 | 154,641,262       | A, L2, C2                |
|                 |      |               |               |               |             |                |                   |                          |

# Revised Assessable Premium Licensed Only (88-93 Includes Resurvey Changes) 1988 - 2007 Data

|          |      |               | 1988 -        | 2007 Data      |               |                |                   |                          |
|----------|------|---------------|---------------|----------------|---------------|----------------|-------------------|--------------------------|
|          |      |               |               |                |               | Assessable     |                   |                          |
|          |      |               | Allocated     |                | Unallocated   | Premium        | 403(b) Amounts    |                          |
|          |      |               |               |                |               |                | Included in       | Adjustments Exhibit Line |
| State    | Year | Life          | Annuity       | A&H            | Annuity       | Total          | Allocated Annuity | reference                |
|          |      |               |               |                |               |                |                   |                          |
| Texas    | 1988 | 3,815,419,554 | 2,268,537,114 | 4,422,066,159  | 1,339,828,984 | 11,845,851,811 | 0                 |                          |
|          | 1989 | 3,599,963,635 | 2,384,369,898 | 4,945,087,925  | 1,438,852,364 | 12,368,273,822 | 0                 |                          |
|          | 1990 | 3,756,690,986 | 2,554,557,046 | 5,435,265,671  | 1,412,926,882 | 13,159,440,585 | 0                 |                          |
|          | 1991 | 4,101,784,095 | 2,470,818,838 | 5,494,771,599  | 1,445,275,145 | 13,512,649,677 | 0                 |                          |
|          | 1992 | 4,260,916,595 | 3,112,732,688 | 5,850,881,673  | 1,183,778,858 | 14,408,309,814 | 0                 |                          |
|          | 1993 | 4,568,272,333 | 2,424,316,050 | 6,040,321,328  | 1,038,398,764 | 14,071,308,475 | 0                 |                          |
|          |      |               |               |                |               |                | 0                 |                          |
|          | 1994 | 4,856,277,402 | 2,960,162,037 | 6,105,777,363  | 1,144,681,743 | 15,066,898,545 |                   |                          |
|          | 1995 | 5,045,233,055 | 3,078,479,254 | 6,243,546,186  | 1,064,458,213 | 15,431,716,708 | 0                 |                          |
|          | 1996 | 4,996,187,312 | 2,841,705,439 | 6,530,505,680  | 808,306,230   | 15,176,704,661 | 0                 |                          |
|          | 1997 | 5,173,395,954 | 3,023,595,878 | 6,772,660,413  | 1,019,117,116 | 15,988,769,361 | 0                 |                          |
|          | 1998 | 5,217,470,879 | 3,117,683,503 | 7,159,771,033  | 732,298,784   | 16,227,224,199 | 0                 |                          |
|          | 1999 | 5,473,118,724 | 4,524,771,408 | 7,789,530,339  | 875,632,734   | 18,663,053,205 | 0                 |                          |
|          | 2000 | 5,363,813,458 | 4,589,376,804 | 8,238,565,256  | 930,820,115   | 19,122,575,633 | 0                 |                          |
|          | 2001 | 5,911,727,433 | 6,833,667,279 | 12,519,125,940 | 972,205,677   | 26,236,726,329 | 0                 |                          |
|          | 2002 | 5,984,160,901 | 9,353,909,601 | 10,085,143,681 | 1,388,948,010 | 26,812,162,193 | 0                 |                          |
|          | 2003 | 6,199,516,177 | 8,631,385,888 | 11,295,441,071 | 1,301,404,741 | 27,427,747,877 | 0                 |                          |
|          | 2004 | 6,550,951,224 | 7,505,503,713 | 12,215,265,686 | 1,426,515,894 | 27,698,236,517 | 0                 |                          |
|          | 2005 | 6,657,225,931 | 8,088,609,503 | 13,909,037,431 | 413,601,202   | 29,068,474,067 | 111,496,799       | UA 403b (A,L5.2+6.3)     |
|          | 2006 | 7,264,913,881 | 9,633,442,441 | 15,474,603,274 | 263,035,259   | 32,635,994,855 | 153,773,541       | UA 403b (A,L5.2+6.3)     |
|          | 2007 | 7,622,698,764 | 9,538,505,848 | 17,682,293,749 | 288,076,403   | 35,131,574,764 | 143,224,160       | UA 403b (A,L5.2+6.3)     |
|          | 2007 | 7,022,000,704 | 0,000,000,040 | 17,002,200,740 | 200,070,400   | 00,101,014,104 | 140,224,100       | 071 4000 (71,E0.210.0)   |
| Utah     | 1988 | 313,526,813   | 290,557,522   | 470,386,838    | -             | 1,074,471,173  | 0                 |                          |
|          | 1989 | 299,172,790   | 379,254,528   | 581,428,474    | _             | 1,259,855,792  | 0                 |                          |
|          | 1990 | 318,604,445   | 414,986,860   | 644,904,260    | -             | 1,378,495,565  | 0                 |                          |
|          | 1991 | 354,581,693   | 340,404,656   | 506,517,887    | 140,164,604   | 1,341,668,840  | 0                 |                          |
|          |      |               |               |                |               |                |                   |                          |
|          | 1992 | 387,308,050   | 349,394,173   | 524,792,525    | 117,830,898   | 1,379,325,646  | 0                 |                          |
|          | 1993 | 404,053,511   | 284,964,556   | 572,786,897    | 118,494,471   | 1,380,299,435  | 0                 |                          |
|          | 1994 | 448,122,101   | 335,080,149   | 598,429,341    | 82,023,413    | 1,463,655,004  | 0                 |                          |
|          | 1995 | 466,569,480   | 361,825,176   | 618,199,870    | 74,926,370    | 1,521,520,896  | 0                 |                          |
|          | 1996 | 538,241,101   | 293,089,887   | 896,321,487    | 57,549,757    | 1,785,202,232  | 0                 |                          |
|          | 1997 | 519,625,457   | 344,918,051   | 929,835,181    | 45,809,089    | 1,840,187,778  | 0                 |                          |
|          | 1998 | 537,069,568   | 331,698,352   | 1,022,320,045  | 41,350,152    | 1,932,438,117  | 0                 |                          |
|          | 1999 | 710,486,850   | 448,838,668   | 1,149,140,939  | 25,579,174    | 2,334,045,631  | 0                 |                          |
|          | 2000 | 523,164,041   | 485,538,959   | 1,283,676,867  | 48,591,441    | 2,340,971,308  | 0                 |                          |
|          | 2001 | 517,566,609   | 657,243,561   | 1,425,971,566  | 38,623,752    | 2,639,405,488  | 1,772,286         | UA 403b (A,L5.2+6.3)     |
|          | 2002 | 538,503,454   | 893,815,012   | 1,500,294,415  | 29,649,653    | 2,962,262,534  | 818,982           | UA 403b (A,L5.2+6.3)     |
|          | 2003 | 601,682,895   | 862,874,288   | 1,505,793,625  | 29,971,231    | 3,000,322,039  | 4,633,254         | UA 403b (A,L5.2+6.3)     |
|          | 2004 | 618,140,701   | 799,269,204   | 1,592,483,757  | 26,970,899    | 3,036,864,561  | 4,832,155         | UA 403b (A,L5.2+6.3)     |
|          | 2005 | 672,114,026   | 444,188,124   | 1,833,857,405  | 34,156,835    | 2,984,316,390  | 3,102,711         | UA 403b (A,L5.2+6.3)     |
|          |      |               |               |                |               |                |                   |                          |
|          | 2006 | 717,123,386   | 557,218,553   | 2,024,428,717  | 21,684,280    | 3,320,454,936  | 9,492,005         | UA 403b (A,L5.2+6.3)     |
|          | 2007 | 833,532,196   | 811,359,536   | 2,429,981,594  | 25,065,139    | 4,099,938,465  | 11,133,043        | UA 403b (A,L5.2+6.3)     |
| Vermont  | 1988 | 122,626,500   | 110,419,005   | 93,493,091     | 32,147,720    | 358,686,316    | 0                 |                          |
| Vermont  | 1989 | 121,866,023   | 103,462,668   | 114,573,357    | 31,655,100    | 371,557,148    | 0                 |                          |
|          |      |               |               |                |               |                | 0                 |                          |
|          | 1990 | 125,284,028   | 129,964,173   | 121,889,421    | 30,348,856    | 407,486,478    |                   |                          |
|          | 1991 | 140,035,940   | 97,458,725    | 121,428,543    | 46,492,982    | 405,416,190    | 0                 |                          |
|          | 1992 | 144,127,741   | 101,249,949   | 110,744,720    | 36,425,854    | 392,548,264    | 0                 |                          |
|          | 1993 | 149,477,430   | 91,852,476    | 100,302,377    | 24,211,331    | 365,843,614    | 0                 |                          |
|          | 1994 | 148,603,072   | 120,243,180   | 100,735,266    | 25,504,706    | 395,086,224    | 0                 |                          |
|          | 1995 | 156,076,340   | 130,970,112   | 103,963,046    | 26,580,328    | 417,589,826    | 0                 |                          |
|          | 1996 | 157,634,026   | 107,804,469   | 125,040,436    | 5,126,379     | 395,605,310    | 0                 |                          |
|          | 1997 | 185,895,076   | 134,030,611   | 136,455,905    | 19,201,038    | 475,582,630    | 0                 |                          |
|          | 1998 | 203,025,510   | 147,820,152   | 145,892,884    | 35,091,296    | 531,829,842    | 0                 |                          |
|          | 1999 | 172,802,446   | 157,281,818   | 162,721,759    | 20,633,887    | 513,439,910    | 0                 |                          |
|          | 2000 | 157,480,327   | 167,531,791   | 176,952,104    | 14,182,348    | 516,146,570    | 0                 |                          |
|          | 2001 | 163,055,866   | 208,920,556   | 180,145,681    | 26,300,720    | 578,422,823    | 0                 |                          |
|          | 2002 | 170,834,571   | 283,646,412   | 191,392,830    | 8,116,588     | 653,990,401    | 0                 |                          |
|          | 2003 | 177,530,714   | 258,254,076   | 196,191,535    | 10,055,004    | 642,031,329    | 0                 |                          |
|          | 2004 | 186,017,356   | 268,779,890   | 206,948,324    | 12,025,335    | 673,770,905    | 0                 |                          |
|          | 2005 | 185,152,502   | 236,548,777   | 239,497,821    | 13,441,274    | 674,640,374    | 0                 |                          |
|          | 2006 | 199,520,573   | 247,475,120   | 284,171,600    | 22,308,478    | 753,475,771    | 0                 |                          |
|          | 2007 | 212,039,129   | 247,937,825   | 366,182,457    | 11,031,139    | 837,190,550    | 0                 |                          |
|          |      |               | , ,           | , ,            |               | , ,            |                   |                          |
| Virginia | 1988 | 1,501,089,283 | 910,923,198   | 2,363,356,212  | -             | 4,775,368,693  | 0                 |                          |
| -        | 1989 | 1,543,941,404 | 1,049,042,899 | 2,657,188,303  | -             | 5,250,172,606  | 0                 |                          |
|          | 1990 | 1,660,561,706 | 1,103,217,804 | 2,128,224,081  | -             | 4,892,003,591  | 0                 |                          |
|          | 1991 | 1,729,816,670 | 945,263,271   | 2,250,538,034  | -             | 4,925,617,975  | 0                 |                          |
|          | 1992 | 1,889,473,142 | 1,257,251,934 | 2,348,996,620  | -             | 5,495,721,696  | 0                 |                          |
|          | 1993 | 1,907,656,659 | 1,126,828,951 | 2,519,918,117  | _             | 5,554,403,727  | 0                 |                          |
|          | 1994 | 2,049,832,358 | 1,532,486,706 | 2,520,943,348  | _             | 6,103,262,412  | 0                 |                          |
|          | 1995 | 2,190,692,461 | 1,400,792,149 | 2,639,522,810  | -             | 6,231,007,420  | 0                 |                          |
|          | 1996 | 2,190,692,461 | 1,192,305,410 | 2,690,850,982  | -             | 6,110,315,953  | 0                 |                          |
|          |      |               |               |                | -             |                |                   |                          |
|          | 1997 | 2,183,619,207 | 1,364,423,874 | 2,716,987,365  | -             | 6,265,030,446  | 0                 |                          |
|          | 1998 | 2,343,446,115 | 1,408,582,622 | 2,828,357,943  | -             | 6,580,386,680  | 0                 |                          |
|          | 1999 | 2,290,594,933 | 2,028,097,258 | 3,086,655,463  | -             | 7,405,347,654  | 0                 |                          |
|          | 2000 | 2,495,479,386 | 2,090,547,968 | 3,622,895,043  | -             | 8,208,922,397  | 0                 |                          |
|          | 2001 | 2,395,872,565 | 2,486,863,710 | 3,788,332,286  | -             | 8,671,068,561  | 0                 |                          |
|          | 2002 | 2,422,101,179 | 3,299,077,415 | 4,625,861,868  | -             | 10,347,040,462 | 0                 |                          |
|          | 2003 | 2,556,657,303 | 3,079,248,641 | 5,035,520,945  | -             | 10,671,426,889 | 0                 |                          |
|          | 2004 | 2,614,519,974 | 2,799,229,962 | 5,516,056,428  | -             | 10,929,806,364 | 0                 |                          |
|          | 2005 | 2,686,824,082 | 2,409,315,752 | 5,989,332,444  | -             | 11,085,472,278 | 0                 |                          |
|          | 2006 | 2,936,162,430 | 2,702,514,754 | 5,795,171,726  | -             | 11,433,848,910 | 0                 |                          |
|          | 2007 | 2,991,698,548 | 2,668,467,549 | 6,636,005,822  | -             | 12,296,171,919 | 0                 |                          |
|          |      |               | •             |                |               |                |                   |                          |

# Revised Assessable Premium Licensed Only (88-93 Includes Resurvey Changes) 1988 - 2007 Data

|                |              |                                | 1988 -                         | 2007 Data                      | , ,                        |                                |                                  |                                    |
|----------------|--------------|--------------------------------|--------------------------------|--------------------------------|----------------------------|--------------------------------|----------------------------------|------------------------------------|
|                |              |                                | Allocated                      |                                | Unallocated                | Assessable<br>Premium          | 403(b) Amounts                   |                                    |
| State          | Year         | Life                           | Annuity                        | A&H                            | Annuity                    | Total                          | Included in<br>Allocated Annuity | Adjustments Exhibit Line reference |
| Washington     | 1988         | 840,791,631                    | 1,043,673,472                  | 591,169,771                    | 437,364,236                | 2,912,999,110                  | 0                                |                                    |
|                | 1989         | 807,137,955                    | 1,210,734,505                  | 640,054,085                    | 488,580,358                | 3,146,506,903                  | 0                                |                                    |
|                | 1990         | 894,491,367                    | 1,237,761,805                  | 698,740,449                    | 521,619,599                | 3,352,613,220                  | 0                                |                                    |
|                | 1991         | 942,705,118                    | 1,153,819,584                  | 779,175,455                    | 668,575,581                | 3,544,275,738                  | 0                                |                                    |
|                | 1992         | 978,983,875                    | 1,242,921,040                  | 794,668,027                    | 622,392,323                | 3,638,965,265                  | 0                                |                                    |
|                | 1993         | 1,043,427,820                  | 1,103,729,433                  | 858,202,022                    | 691,524,499                | 3,696,883,774                  | 0                                |                                    |
|                | 1994         | 1,124,669,859                  | 1,422,941,443                  | 902,566,719                    | 459,774,576                | 3,909,952,597                  | 0                                |                                    |
|                | 1995         | 1,162,485,889                  | 1,463,600,440                  | 864,885,764                    | 493,225,941                | 3,984,198,034                  | 0                                |                                    |
|                | 1996         | 1,236,711,432                  | 1,266,424,365                  | 905,247,281                    | 369,674,707                | 3,778,057,785                  | 0                                |                                    |
|                | 1997         | 1,242,837,207                  | 1,251,259,432                  | 909,853,333                    | 605,162,364                | 4,009,112,336                  | 0                                |                                    |
|                | 1998         | 1,232,207,831                  | 1,363,392,378                  | 958,797,014                    | 527,811,650                | 4,082,208,873                  | 0                                |                                    |
|                | 1999<br>2000 | 1,271,654,835<br>1,399,369,958 | 2,316,038,643<br>1,872,146,199 | 1,100,946,533<br>1,106,871,192 | 455,794,281<br>395,949,555 | 5,144,434,292<br>4,774,336,904 | 0                                |                                    |
|                | 2001         | 1,371,867,485                  | 2,318,848,681                  | 1,215,145,558                  | 246,709,902                | 5,152,571,626                  | 23,723,945                       | UA 403b (A,L5.2+6.3)               |
|                | 2002         | 1,527,129,090                  | 3,062,591,423                  | 1,289,837,101                  | 134,508,901                | 6,014,066,515                  | 30,730,343                       | UA 403b (A,L5.2+6.3)               |
|                | 2003         | 1,539,818,330                  | 2,657,266,249                  | 1,474,547,040                  | 107,950,133                | 5,779,581,752                  | 30,046,356                       | UA 403b (A,L5.2+6.3)               |
|                | 2004         | 1,543,364,705                  | 2,441,411,809                  | 1,636,749,017                  | 86,959,788                 | 5,708,485,319                  | 199,140,577                      | UA 403b (A,L5.2+6.3)               |
|                | 2005         | 1,658,829,760                  | 1,799,373,465                  | 1,796,449,633                  | 113,316,782                | 5,367,969,640                  | 13,305,202                       | UA 403b (A,L5.2+6.3)               |
|                | 2006         | 1,674,325,987                  | 1,929,963,560                  | 2,094,078,881                  | 70,571,900                 | 5,768,940,328                  | 51,596,854                       | UA 403b (A,L5.2+6.3)               |
|                | 2007         | 1,692,386,178                  | 2,266,111,280                  | 2,433,202,435                  | 95,548,221                 | 6,487,248,114                  | 109,611,907                      | UA 403b (A,L5.2+6.3)               |
| West Virginia  | 1988         | 319,827,097                    | 211,836,963                    | 350,969,222                    | -                          | 882,633,282                    | 0                                |                                    |
|                | 1989         | 321,654,307                    | 219,131,663                    | 371,883,149                    | -                          | 912,669,119                    | 0                                |                                    |
|                | 1990         | 325,388,423<br>368 245 037     | 219,521,544<br>210,735,750     | 456,136,849<br>502,025,018     | -                          | 1,001,046,816                  | 0                                |                                    |
|                | 1991<br>1992 | 368,245,037<br>376,679,927     | 210,735,750<br>242,273,021     | 502,025,018<br>512,768,938     | -                          | 1,081,005,805<br>1,131,721,886 | 0                                |                                    |
|                | 1992         | 385,572,008                    | 213,513,375                    | 532,791,316                    | 37,437,552                 | 1,169,314,251                  | 0                                |                                    |
|                | 1994         | 401,468,979                    | 296,839,571                    | 536,393,798                    | 7,407,963                  | 1,242,110,311                  | 0                                |                                    |
|                | 1995         | 432,912,350                    | 336,766,379                    | 534,013,201                    | 47,207,038                 | 1,350,898,968                  | 0                                |                                    |
|                | 1996         | 406,121,463                    | 268,629,892                    | 565,547,539                    | 24,256,408                 | 1,264,555,302                  | 0                                |                                    |
|                | 1997         | 450,394,807                    | 247,316,630                    | 574,590,966                    | 24,959,051                 | 1,297,261,454                  | 0                                |                                    |
|                | 1998         | 425,880,377                    | 234,904,435                    | 598,353,464                    | 39,620,560                 | 1,298,758,836                  | 0                                |                                    |
|                | 1999         | 439,607,030                    | 358,157,424                    | 632,570,244                    | 24,780,900                 | 1,455,115,598                  | 0                                |                                    |
|                | 2000         | 421,738,324                    | 465,418,152                    | 769,156,991                    | 48,703,323                 | 1,705,016,790                  | 0                                |                                    |
|                | 2001         | 443,160,277                    | 551,473,481                    | 715,831,125                    | 37,221,022                 | 1,747,685,905                  | 0                                |                                    |
|                | 2002<br>2003 | 457,602,656<br>525,934,077     | 736,784,338<br>674,311,246     | 747,998,515<br>807,594,236     | 50,596,014<br>46,897,551   | 1,992,981,523<br>2,054,737,110 | 0                                |                                    |
|                | 2003         | 476,263,138                    | 666,732,372                    | 892,259,815                    | 45,922,666                 | 2,081,177,991                  | 0                                |                                    |
|                | 2005         | 470,023,326                    | 647,375,811                    | 923,470,264                    | 21,479,212                 | 2,062,348,613                  | 0                                |                                    |
|                | 2006         | 479,336,054                    | 678,944,503                    | 1,087,344,005                  | 24,705,628                 | 2,270,330,190                  | 0                                |                                    |
|                | 2007         | 520,140,818                    | 701,143,273                    | 1,559,329,552                  | 57,378,516                 | 2,837,992,159                  | 0                                |                                    |
| Wisconsin      | 1988         | 983,454,251                    | 1,187,279,276                  | 1,120,812,622                  | -                          | 3,291,546,149                  | 0                                |                                    |
|                | 1989         | 939,877,756                    | 1,340,779,418                  | 1,246,550,050                  | -                          | 3,527,207,224                  | 0                                |                                    |
|                | 1990         | 982,868,253                    | 1,455,954,371                  | 1,381,928,234                  | -                          | 3,820,750,858                  | 0                                |                                    |
|                | 1991         | 1,076,399,245                  | 1,357,274,758                  | 1,469,942,227                  | -                          | 3,903,616,230                  | 0                                |                                    |
|                | 1992         | 1,135,747,271                  | 1,301,215,747                  | 1,571,640,097                  | -                          | 4,008,603,115                  | 0                                |                                    |
|                | 1993         | 1,202,592,049                  | 1,112,059,894                  | 1,686,502,690                  | -                          | 4,001,154,633                  | 0                                |                                    |
|                | 1994<br>1995 | 1,268,795,868                  | 1,319,815,450                  | 1,745,011,167                  | -                          | 4,333,622,485<br>4,674,606,739 | 0                                |                                    |
|                | 1995         | 1,377,155,879<br>1,388,187,363 | 1,530,405,980<br>1,123,817,700 | 1,767,044,880<br>2,117,462,093 | -                          | 4,629,467,156                  | 0                                |                                    |
|                | 1997         | 1,330,673,454                  | 1,296,128,142                  | 1,966,606,840                  | -                          | 4,593,408,436                  | 0                                |                                    |
|                | 1998         | 1,666,545,855                  | 1,359,800,366                  | 2,701,101,642                  | -                          | 5,727,447,863                  | 0                                |                                    |
|                | 1999         | 1,487,871,383                  | 1,571,644,120                  | 2,914,712,068                  | -                          | 5,974,227,571                  | 0                                |                                    |
|                | 2000         | 1,430,064,071                  | 1,770,580,874                  | 3,222,048,692                  | -                          | 6,422,693,637                  | 0                                |                                    |
|                | 2001         | 1,501,528,707                  | 2,279,654,961                  | 3,549,289,750                  | -                          | 7,330,473,418                  | 0                                |                                    |
|                | 2002         | 1,444,948,195                  | 3,123,055,348                  | 3,713,329,481                  | -                          | 8,281,333,024                  | 0                                |                                    |
|                | 2003         | 1,655,657,032                  | 2,605,889,350                  | 3,932,606,069                  | 0                          | 8,194,152,451                  | 0                                |                                    |
|                | 2004         | 1,730,265,571                  | 2,325,831,748                  | 4,064,383,321                  | 0                          | 8,120,480,640                  | 0                                |                                    |
|                | 2005<br>2006 | 1,765,205,723<br>1,861,350,986 | 1,755,752,897<br>2,269,001,472 | 4,591,263,223<br>4,529,139,294 | 0                          | 8,112,221,843<br>8,659,491,752 | 0                                |                                    |
|                | 2007         | 1,998,754,287                  | 2,440,261,232                  | 5,259,106,045                  | -                          | 9,698,121,564                  | 0                                |                                    |
| Wyoming        | 1988         | 97,626,321                     | 94,368,976                     | 85,482,029                     | -                          | 277,477,326                    | 0                                |                                    |
| , <del>.</del> | 1989         | 90,923,902                     | 84,285,866                     | 90,453,608                     | -                          | 265,663,376                    | 0                                |                                    |
|                | 1990         | 90,058,438                     | 93,698,389                     | 97,798,492                     | -                          | 281,555,319                    | 0                                |                                    |
|                | 1991         | 96,951,799                     | 81,766,219                     | 99,883,708                     | -                          | 278,601,726                    | 0                                |                                    |
|                | 1992         | 105,896,069                    | 82,392,605                     | 112,094,162                    | -                          | 300,382,836                    | 0                                |                                    |
|                | 1993         | 110,151,591                    | 66,544,761                     | 123,196,590                    | -                          | 299,892,942                    | 0                                |                                    |
|                | 1994         | 120,563,305                    | 82,776,199                     | 127,681,818                    | -                          | 331,021,322                    | 0                                |                                    |
|                | 1995         | 128,258,372                    | 91,755,805                     | 125,844,578                    | -                          | 345,858,755                    | 0                                |                                    |
|                | 1996<br>1997 | 144,853,471<br>132,336,804     | 64,293,629<br>73,610,903       | 139,762,212<br>137,395,545     | -                          | 348,909,312<br>343,343,252     | 0                                |                                    |
|                | 1997         | 132,336,804                    | 73,610,903<br>65,128,698       | 137,395,545                    | -                          | 343,343,252<br>345,716,771     | 0                                |                                    |
|                | 1999         | 132,820,331                    | 84,199,803                     | 164,599,319                    | -                          | 381,619,453                    | 0                                |                                    |
|                | 2000         | 134,954,407                    | 36,964,454                     | 279,127,327                    | -                          | 451,046,188                    | 0                                |                                    |
|                | 2001         | 140,089,330                    | 119,654,633                    | 307,424,423                    | -                          | 567,168,386                    | 0                                |                                    |
|                | 2002         | 161,370,610                    | 177,390,092                    | 328,364,747                    | -                          | 667,125,449                    | 0                                |                                    |
|                | 2003         | 158,450,513                    | 160,053,167                    | 358,083,018                    | 0                          | 676,586,698                    | 0                                |                                    |
|                | 2004         | 159,012,531                    | 134,792,266                    | 387,015,674                    | 0                          | 680,820,471                    | 0                                |                                    |
|                | 2005         | 167,391,676                    | 145,690,563                    | 427,144,071                    | 0                          | 740,226,310                    | 0                                |                                    |
|                | 2006         | 182,910,524                    | 153,648,989                    | 418,980,204                    | -                          | 755,539,717                    | 0                                |                                    |
|                | 2007         | 180,717,209                    | 149,039,649                    | 462,168,616                    | -                          | 791,925,474                    | 0                                |                                    |

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# Revised Assessable Premium Licensed Only (88-93 Includes Resurvey Changes) 1988 - 2007 Data

|           |             |                   | 1900              | - 2007 Data       |                 |                   |                   |  |
|-----------|-------------|-------------------|-------------------|-------------------|-----------------|-------------------|-------------------|--|
|           |             |                   |                   |                   | Assessable      |                   |                   |  |
|           |             |                   | Allocated         |                   | Unallocated     | Premium           | 403(b) Amounts    |  |
|           |             |                   |                   |                   |                 |                   | Included in       |  |
| State     | Year        | Life              | Annuity           | A&H               | Annuity         | Total             | Allocated Annuity |  |
| II States | 1988        | 56,388,254,348    | 47,263,267,591    | 67,909,694,904    | 13,003,786,835  | 184,565,003,678   | 65,627,302        |  |
|           | 1989        | 55,236,476,397    | 51,478,466,586    | 72,068,971,823    | 13,398,723,461  | 192,182,638,267   | 83,207,030        |  |
|           | 1990        | 59,745,978,030    | 59,210,480,857    | 76,031,191,445    | 13,185,715,755  | 208,173,366,087   | 86,486,025        |  |
|           | 1991        | 63,124,415,917    | 54,110,160,997    | 77,211,223,791    | 15,049,158,581  | 209,494,959,286   | 101,244,119       |  |
|           | 1992        | 66,782,571,580    | 56,703,419,959    | 79,348,307,053    | 12,888,318,201  | 215,722,616,793   | 126,323,239       |  |
|           | 1993        | 71,523,564,638    | 48,902,588,001    | 82,280,654,795    | 12,195,899,332  | 214,902,706,766   | 116,194,692       |  |
|           | 1994        | 76,465,077,072    | 64,056,662,631    | 82,657,912,116    | 11,394,978,331  | 234,574,630,150   | 127,716,287       |  |
|           | 1995        | 81,386,026,586    | 65,051,449,590    | 88,302,485,204    | 10,670,395,993  | 245,410,357,373   | 147,261,114       |  |
|           | 1996        | 80,118,134,719    | 56,008,408,418    | 93,955,094,633    | 8,691,527,510   | 238,773,165,280   | 115,973,403       |  |
|           | 1997        | 81,291,968,089    | 60,690,697,981    | 95,865,833,782    | 9,343,241,569   | 247,191,741,421   | 131,079,061       |  |
|           | 1998        | 84,536,044,451    | 58,426,760,693    | 101,781,346,921   | 7,868,201,364   | 252,612,353,429   | 126,213,567       |  |
|           | 1999        | 83,270,387,788    | 78,982,290,908    | 110,138,309,203   | 10,556,342,192  | 282,947,330,091   | 156,700,755       |  |
|           | 2000        | 86,513,095,925    | 87,438,425,121    | 119,747,691,202   | 9,908,443,089   | 303,607,655,337   | 183,293,590       |  |
|           | 2001        | 86,584,179,826    | 119,908,161,439   | 127,080,474,825   | 8,805,598,828   | 342,378,414,918   | 209,532,372       |  |
|           | 2002        | 89,188,766,523    | 159,868,596,257   | 131,848,549,131   | 10,010,314,823  | 390,916,226,734   | 267,549,817       |  |
|           | 2003        | 93,464,790,691    | 144,026,904,375   | 141,196,916,058   | 9,954,299,225   | 388,642,910,349   | 363,445,310       |  |
|           | 2004        | 97,758,552,855    | 128,663,375,509   | 151,688,095,291   | 10,309,438,230  | 388,419,461,885   | 1,197,005,501     |  |
|           | 2005        | 99,468,894,303    | 115,827,633,886   | 169,255,920,540   | 14,193,384,899  | 398,745,833,628   | 466,169,096       |  |
|           | 2006        | 106,816,940,970   | 131,414,424,724   | 186,537,784,151   | 11,172,807,693  | 435,941,957,538   | 751,654,115       |  |
|           | 2007        | 111,078,083,735   | 131,998,895,608   | 222,446,629,264   | 10,868,095,455  | 476,391,704,062   | 767,032,900       |  |
|           | Grand Total | 1,630,742,204,443 | 1,720,031,071,131 | 2,277,353,086,132 | 223,468,671,366 | 5,851,595,033,072 | 5,589,709,295     |  |

# ASSESSMENT AND PREMIUM TAX OFFSET PROVISIONS

# **Assessment and Premium Tax Offset Provisions**

The enclosed material was obtained through a cursory review of available information to NOLHGA and is as of June 30, 2008. You should check each applicable state insurance statute prior to using the enclosed.

Assessment basis and capacity rates may affect the accuracy of accruals a company establishes for Guaranty Association costs. The enclosed information is provided to aid your company in establishing the most accurate accrual possible, however it should be verified with individual state statutes should you choose to do so.

Tax offsets may be considered when establishing your accruals for Guaranty Association assessments, where allowed. However, recoverability tests should be conducted to ensure that such an offset is reasonable. Such offsets may need to be reflected as an asset as opposed to netting against the liability; be sure to review the provisions of SSAP No. 35 and SOP 97-3 for proper treatment.

Neither NOLHGA nor the Guaranty Associations makes any representations or warranties as to the accuracy of the enclosed material.

# Assessments at a Glance

| Assessment<br>Limits/<br>Classes | Percent of<br>Premium | Number of<br>Classes |
|----------------------------------|-----------------------|----------------------|
| Alabama                          | 1%                    | 3                    |
| Alaska                           | 2%                    | 2                    |
| Arizona                          | 2%                    | 2                    |
| Arkansas                         | 2%                    | 2                    |
| California                       | 1%                    | 2                    |
| Colorado                         | 1%                    | 2                    |
| Connecticut                      | 2%                    | 2                    |
| Delaware                         | 2%                    | 3                    |
| DC                               | 2%                    | 2                    |
| Florida                          | 1%                    | 2                    |
| Georgia                          | 2%                    | 2                    |
| Hawaii                           | 2%                    | 2                    |
| Idaho                            | 2%                    | 2                    |
| Illinois                         | 2%                    | 2                    |
| Indiana                          | 2%                    | 2                    |
| Iowa                             | 2%                    | 2                    |
| Kansas                           | 2%                    | 2                    |
| Kentucky                         | 2%                    | 2                    |
| Louisiana                        | 2%                    | 2                    |
| Maine                            | 2%                    | 2                    |
| Maryland                         | 2%                    | 2                    |
| Massachusetts                    | 2%                    | 2                    |
| Michigan                         | 2%                    | 2                    |
| Minnesota                        | 2%                    | 2                    |
| Mississippi                      | 2%                    | 2                    |
| Missouri                         | 2%                    | 2                    |
| Montana                          | 2%                    | 2                    |
| Nebraska                         | 2%                    | 2                    |
| Nevada                           | 2%                    | 2                    |
| New Hampshire                    | 2%                    | 2                    |
| New Jersey                       | 2%                    | 2                    |

THIS CHART IS BEING MADE AVAILABLE TO YOU FOR THE LIMITED PURPOSE OF CARRYING OUT YOUR GUARANTY ASSOCIATION RELATED WORK. ALTHOUGH BELIEVED TO BE CORRECT AS OF THE DATE INDICATED, THIS CHART IS BASED ON THE MOST CURRENT STATUTORY MATERIALS AVAILABLE ON LINE TO NOLHGA, AND HAS NOT BEEN REVIEWED BY ANY GUARANTY ASSOCIATION. THIS CHART IS NOT INTENDED AS LEGAL ADVICE; NO LIABILITY IS ASSUMED IN CONNECTION WITH ITS USE. USERS SHOULD SEEK ADVICE FROM A QUALIFIED ATTORNEY AND SHOULD NOT RELY ON THIS COMPILATION WHEN CONSIDERING ANY QUESTIONS RELATING TO GUARANTY ASSOCIATION COVERAGE. NOLHGA, 13873 PARK CENTER ROAD, SUITE 329, HERNDON, VIRGINIA 20171. PHONE: 703/481-5206, FAX: 703/481-5209.

# Assessments (cont.)

| Assessment     | Percent of | Number of  |
|----------------|------------|------------|
| Limits/        | Premium    | Classes    |
| Classes        |            |            |
| New Mexico     | 2%         | 3          |
| New York       | 2%         | 3          |
| North Carolina | 2%         | 2          |
| North Dakota   | 2%         | 2          |
| Ohio           | 2%         | 2          |
| Oklahoma       | 2%         | 2          |
| Oregon         | 2%         | 2          |
| Pennsylvania   | 2%         | 2          |
| Puerto Rico    | 2%         | 2          |
| Rhode Island   | 3%         | 2          |
| South Carolina | 4%         | 3          |
| South Dakota   | 2%         | 2          |
| Tennessee      | 2%         | 2          |
| Texas          | 2%         | 2          |
| Utah           | 2%         | 2          |
| Vermont        | 2%         | 3          |
| Virginia       | 2%         | 2          |
| Washington     | 2%         | 2          |
| West Virginia  | 2%         | 2          |
| Wisconsin      | 2%         | 2          |
| Wyoming        | 2%         | 2          |
| Totals         | 46/52 set  | 46/52 have |
|                | 2% limit   | 2 classes  |

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# **State Laws and Provisions Report**

[ current as of June 30, 2008 ]

#### **Assessments**

#### Alabama

# **Assessment Limits**

§27-44-9(e). One percent (1%) of premiums received during the calendar year preceding the assessment in state for policies covered by the account.

# **Assessment Classes**

§27-44-9(b). Three classes of assessments: (1) Class A for administrative costs, general expenses and examinations; (2) Class B to carry out the powers and duties of the association with regard to an impaired/insolvent domestic insurer; and (3) Class C to carry out the powers and duties of the association with regard to an insolvent foreign or alien insurer.

#### Alaska

# **Assessment Limits**

§21.79.070(f). Except as provided in the Act, the total of all assessments on a member insurer for each subaccount of the life and annuity account and for the health account may not in any one calendar year exceed 2% of the insurers average annual premiums received in the State on policies or contracts covered by the account or subaccount during the 3 calendar years preceding the year in which the insurer became an impaired or insolvent insurer. If two or more assessments are authorized in one calendar year with respect to insurers that become impaired or insolvent in different calendar years, the average annual premiums for purposes of the aggregate assessment percentage limitation imposed under this subsection shall be limited to the highest of the average annual premiums during the preceding 3 calendar years for the applicable subaccount or account as calculated under the Act. (Amended effective 9-9-96). (Amended effective 9/4/00)

# **Assessment Classes**

§21.79.070(b). Two classes of assessments: (1) Class A for administrative and legal costs, other expenses and examinations; (2) Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer.

#### Arizona

# **Assessment Limits**

§20-686D. Two percent (2%) of premiums in state for policies covered by the account.

#### **Assessment Classes**

§20-686B. Two classes of assessments: Class A for administrative costs and general expenses; and Class B to carry out the powers and duties of the fund with regard to an impaired domestic or foreign insurer.

# Arkansas

#### **Assessment Limits**

§23-96-115(f)(1)(A). Total of all assessments authorized by the association with respect to a member insurer for each sub account of the life insurance and annuity account and for the health account shall not in any one calendar year exceed 2% of that member insurers average annual premiums received in this state on the policies and contracts covered by the sub account or account during the 3 calendar years preceding the year in which the insurer became an impaired or insolvent insurer. §23-96-115(F)(1)(B). If two or more assessments are authorized in one calendar year with respect to insurers that become impaired or insolvent in different calendar years, the average annual premiums for purposes of the aggregate assessment percentage limitation referenced in subparagraph (a) shall be equal and limited to the higher of the three-year average annual premiums for the applicable sub account or account as calculated pursuant to this section. (Amended effective 8/1/97)

# **Assessment Classes**

§23-96-115(b). Two classes of assessments: Class A for administrative and legal costs, other expenses, and examinations; and Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer. (Amended effective 8/1/97)

#### California

# **Assessment Limits**

§1067.08(e)(1): One percent (1%) of the member insurers average premiums during the three years prior to the year of impairment or insolvency.

# **Assessment Classes**

§1067.08(b). Two assessments: Class A assessments shall be made for the purpose of meeting administrative and legal costs and other expenses and examinations; Class B assessments shall be made to the extent necessary to carry out the powers and duties of the association with

#### Colorado

#### **Assessment Limits**

§10-20-109(5). One percent (1%) of the average premiums received by member insurer in the state on policies and contracts covered by the account during the three calendar years preceding the year the insurer become insolvent.

#### **Assessment Classes**

§10-20-109 (2). Two classes of assessments: Class A for meeting administrative and legal costs and other expenses and examinations; and Class B to carry out the powers and duties of the association with regard to insolvent insurer.

#### Connecticut

#### **Assessment Limits**

§38a-866(e)(1). Two percent (2%) of the average premiums in state for policies covered by each account during the three calendar years preceding year insurer became impaired or insolvent.

# **Assessment Classes**

§38a-866(b). Two classes of assessments: Class A for administrative costs and general expenses; Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer.

# Delaware

#### **Assessment Limits**

§4409(e)(1)(a). The total of all assessments authorized by the Association with respect to a member insurer for each subaccount of the life insurance and annuity account and for the health account shall not in one calendar year exceed 2%of that member insurer's average annual premiums received in DE on the policies and contracts covered by the subaccount or account during the three calendar years preceding the year in which the insurer became an impaired or insolvent insurer. Amended effective 06/25/02.

# **Assessment Classes**

§4409(b). There shall be three classes of assessment as follows: (1) Class A assessments, shall be authorized and called for the purpose of meeting administrative costs and other expenses. Class A assessments may be authorized and called whether or not related to a particular impaired or insolvent insurer. (2) Class B assessments shall be authorized and called annually to provide for the oversight activity of the Commissioner, thereby minimizing the need to make Class C assessments. (3) Class C assessments shall be authorized and called to the extent necessary to carry out the duties of the Association under this title with regards to an impaired or insolvent member insurer. Amended effective 06/25/02.

# **District of Columbia**

#### **Assessment Limits**

§31-5406(e)(1). Two percent (2%) of the average premiums received on business in the state covered by each account during the three calendar years preceding the year in which the insurer is declared impaired or insolvent.

#### **Assessment Classes**

§31-5406(b). Two classes of assessments: Class A for administrative and legal costs and other expenses; Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer.

#### **Florida**

#### **Assessment Limits**

§631.718(5)(a),(b). One percent (1%) of insurers premiums written in the state regarding business covered by the account received during the 3 calendar years preceding the year in which the assessment is made, divided by 3. Applies to assessments made on or after October 1, 1995, without regard to the date of the impairment or insolvency. (Amended effective 10/1/95)

# **Assessment Classes**

§631.718(2). Two classes of assessments: Class A for administrative costs, general expenses and examinations; Class B to carry out the powers and duties of the association with regard to an impaired or insolvent domestic insurer.

#### Georgia

#### **Assessment Limits**

§33-38-15(e)(1). Two percent (2%) of premiums in state for policies covered by the account in the calendar year preceding the assessment.

# **Assessment Classes**

§33-38-15(b). Two classes of assessments: Class A for administrative costs, general expenses and examinations; and Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer.

#### Hawaii

# **Assessment Limits**

§431:16-209(E). Two percent in any one calendar year of the average of premiums received in the state on the policies and contracts covered by the account during the three calendar years preceding the year of impairment or insolvency.

# **Assessment Classes**

§431:16-209(b). Two classes of assessments: Class A for administrative, general expenses and examination; and Class B to carry out the powers and duties of the association with regard to an impaired or an insolvent insurer.

#### Idaho

# **Assessment Limits**

§41-4309(5). Two percent (2%) of premiums in state for policies covered by each account received in the state during the calendar year preceding the assessment.

# **Assessment Classes**

§41-4309(2). Two classes of assessments: Class A for administrative costs and other general expenses whether or not related to a particular impaired or insolvent insurer; Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer. (Amended effective 7/1/2005).

# Illinois

## **Assessment Limits**

215 ILCS 5/531.09(4). Two percent (2%) of the average premiums received in state for policies covered by each account during the three calendar years preceding the year the insurer became impaired/insolvent. If a 1% assessment for any sub account of the life and annuity account is inadequate, assess all sub accounts of the life and annuity account, subject to the 2% limit.

# **Assessment Classes**

215 ILCS 5/215 ILCS 5/531.09(2). Two classes of assessments: Class A for administrative, general expenses and examinations; and Class B to carry out the duties of the association with regard to an impaired or insolvent domestic, foreign or alien

insurer.

# Indiana

# **Assessment Limits**

§27-8-8-6(h). Subject to subsection (i), the total of all assessments authorized by the association in one (1) calendar year against a member insurer for a given subaccount of the life insurance and annuity account or for the health insurance account with respect to any single assessment base year must not exceed two percent (2%) of the member insurer's premiums received in state on the policies and contracts covered by the subaccount or account during the applicable assessment base year. Amended effective 3/28/2006.

#### **Assessment Classes**

§27-8-8-6(b). Two classes of assessments: Class A for the purpose of meeting administrative and legal costs and other expenses; Class B to carry out the powers and duties of the association under this chapter with regard to an impaired insurer or insolvent insurer. Amended effective 3/28/2006.

#### Iowa

#### **Assessment Limits**

§508C.9.5.a. Two percent (2%) of premiums received in state for policies covered by each account during the three most recent years preceding the year in which the insurer became impaired or insolvent.

# **Assessment Classes**

§508C.9.2. Two classes of assessments: Class A for administrative costs, general expenses and examinations; and Class B to carry out the powers and duties of the association with regard to an impaired domestic insurer or an insolvent domestic, foreign or alien insurer.

#### Kansas

# **Assessment Limits**

§40-3009(e). Two percent (2%) of average premiums received in state for policies and contracts covered by each account during the three calendar years preceding the years in which the insurer became impaired/insolvent.

# **Assessment Classes**

§40-3009(b). Two classes of assessments: Class A for administrative and legal costs, general expenses and examinations; and Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer.

# Kentucky

# **Assessment Limits**

KRS 304.42-090(5)(a). Two percent (2%) of average annual premiums received in the state on the policies and contracts covered by the account during the three calendar years preceding the year in which the insurer became an impaired or insolvent insurer. (Amended effective 7/15/98).

#### **Assessment Classes**

KRS 304.42-090(2). Two classes of assessments: Class A for administrative and legal costs and other expenses; and Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer. (Amended effective 7/15/98)

#### Louisiana

# **Assessment Limits**

LSA-R.S. 22:2088.E(1). The total of all assessments upon an insurer for each account shall not in any one calendar year exceed 2% of the member insurer's average premiums in Louisiana during the three years prior to the year of impairment or insolvency. Codified effective 6.21.2008.

# **Assessment Classes**

LSA-R.S. 22:2088.B. Two classes of assessments: Class A for administrative, legal costs and other expenses, and examinations; and Class B to carry out the powers and

duties of the association with respect to an impaired or insolvent insurer. Codified effective 6.21.2008.

#### Maine

# **Assessment Limits**

§4609. Two percent (2%) of premiums in state for policies covered by each account.

#### **Assessment Classes**

§4609.2-A. Two classes of assessments: Class A assessments for administrative costs and other general expenses (whether or not related to a particular impaired or insolvent insurer); and Class B assessments to the extent necessary to carry out the powers and duties of the association with regard to an impaired or an insolvent insurer. Amended effective 9/17/05.

#### Maryland

#### **Assessment Limits**

§ 9-409(f)(1). Two percent (2%) of premiums in state for policies covered by the account.

#### **Assessment Classes**

§ 9-409(c). Two classes of assessments: ClassA assessments for administrative costs and other general expenses not related to a particular impaired or insolvent insurer; and Class B assessments to the extent necessary to carry out the powers and duties of the Corporation with regard to an impaired or insolvent insurer.

# Massachusetts

#### **Assessment Limits**

§146B(9)(E). Two percent (2%) of insurers average premiums received in the state for policies covered by each account during the three calendar years preceding the year of impairment/insolvency.

# **Assessment Classes**

§146B(9)(B). Two classes of assessments: Class A for administrative costs, other expenses and examinations; and Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer.

# Michigan

# **Assessment Limits**

§500.7709(8). Two percent (2%) of the member insurer's average annual premiums received in the state on the policies covered by each account or subaccount during the three calendar years prior to the impairment/insolvency. \*NOTE: this provision is updated as of 1/10/2007.

# **Assessment Classes**

§500.7709(2). Two classes of assessments: Class A for administrative and legal costs, other general expenses; and Class B to carry out the powers and duties of the association with regard to an impaired insurer or insolvent insurer.

## Minnesota

# **Assessment Limits**

§61B.24, subd.5. Two percent (2%) of average annual premiums in state for the three prior calendar years for policies covered by each account or each sub account.

#### **Assessment Classes**

§61B.24, subd.2. Two classes of assessments: Class A, for administrative, legal and other expenses, and examinations; Class B, to carry out the powers and duties of the association with regard to impaired or insolvent insurers.

#### Mississippi

# **Assessment Limits**

§83-23-217(5)(a). Two percent (2%) of average annual premiums in state for policies covered by each account or subaccountduring the three calendar years preceding the

year in which the insurer became impaired or insolvent. (Amended effective 3-15-99).

#### **Assessment Classes**

§83-23-217(1). Two classes of assessments: Class A for administrative and legal costs, other expenses; and Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer. (Amended effective 3-15-99)

#### Missouri

#### **Assessment Limits**

§376.737.2. Two percent (2%) of average premiums received in state for policies covered by each account during the three calendar years preceding the year in which the insurer became an impaired or insolvent insurer.

# **Assessment Classes**

§376.735.2. Two classes of assessments: Class A for administrative and legal costs, other expenses and examinations; and Class B to carry out powers and duties of the association with regard to an impaired or an insolvent insurer.

# Montana

#### **Assessment Limits**

§33-10-227(4). The total of all assessments upon a member insurer for each account may not in any 1 calendar year exceed 2% of the insurer's premiums in the state on the policies carried by the account.

# **Assessment Classes**

§33-10-227(2). Two classes of assessments: Class A for administrative costs and other general expenses; and Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer. Amended effective July 1, 2003.

#### Nebraska

# **Assessment Limits**

§44-2708(5)(a). Two percent (2%) of average annual premiums in state for policies covered by each account averaged for the prior three years. Approved 3/15/01.

#### **Assessment Classes**

§44-2708(2). Two classes of assessments: Class A for administrative costs, general expenses and examinations; Class B to carry out the powers and duties of the association with regard to an impaired/insolvent domestic insurer. Approved 3/15/01.

# Nevada

#### **Assessment Limits**

§686C.250.2. Two percent (2%) of insurers average annual premiums in state for policies covered by each account for the three years preceding the year of impairment/insolvency, averaged for prior 3 years. Amended effective 1/1/02.

# **Assessment Classes**

§686C.230. Two classes of assessments: Class A for administrative and legal costs and other expenses; and Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer.

# **New Hampshire**

# **Assessment Limits**

§408-B:9.V.(a). Assessments for the life and annuity account and for each sub account shall not exceed, in any one calendar year, 2 percent, and for the health account: 2 percent of the insurer's average premiums received in the state on the policies and contracts covered by the account during the 3 calendar years preceding the year in which the insurer became an impaired or insolvent insurer. (Amended effective 1/1/96)

#### **Assessment Classes**

§408-B:9.II(a),(b). Two assessments: Class A for administrative and legal costs and other expenses and examinations; these assessments can be made whether or not related to a particular impaired or insolvent insurer, and Class B, to the extent necessary to carry out the powers and duties of the association with regard to an

impaired or an insolvent insurer. (Amended effective 1/1/96)

# **New Jersey**

# **Assessment Limits**

§17B:32A-8.e. Two percent (2%) of the insurers average premiums received in the state during the three calendar years preceding the year of impairment or insolvency. (Amended 12/20/94, effective retroactive to 1/1/91)

#### **Assessment Classes**

§17B:32A-8.b. Two classes of assessments: Class A for the purpose of meeting administrative and legal costs of the association along with other expenses and examinations conducted under this act. Class A assessments shall also be made, upon the request of the commissioner, for the purpose of meeting costs incurred by or on behalf of the department in the administration of an insolvent insurer to the extent those costs exceed assets of the insolvent insurer available for that purpose; and Class B to carry out the powers and duties of the association with respect to an impaired or an insolvent insurer.

#### **New Mexico**

#### **Assessment Limits**

§59A-42-8.D. In any one calendar year the total of all assessments upon a member insurer shall not exceed 2% of premiums in state for policies covered by each account.

#### **Assessment Classes**

§59A-42-8.B. Three classes of assessments: Class A for administrative costs, general expenses and examinations; Class B to carry out the powers and duties of the association with regard to a domestic insurer; and Class C to carry out the powers and duties of the association with regard to a foreign or alien insurer.

#### **New York**

# **Assessment Limits**

§7709(e)(2). Two percent (2%) of premiums in state received during the year prior to assessment. Total assessment against all member insurers shall not exceed \$500 million.

# **Assessment Classes**

§7709(b). Three classes of assessments: Class A for administrative costs, general expenses and examinations; Class B to carry out the powers and duties of the association with regard to an impaired/insolvent domestic insurer; and Class C to carry out the powers and duties of the association with regard to an impaired/insolvent foreign or alien insurer.

# North Carolina

# **Assessment Limits**

1991 Act: §58-62-41(g). Two percent (2%) of insurer's average premiums in state for policies covered by the account during the three calendar years preceding the year of impairment or insolvency. 1974 Act: §58-62-40(d). Four percent (4%) of insurer's premiums in the state on the policies covered by the account.

#### **Assessment Classes**

§58-62-41(b). Two classes of assessments: Class A for administrative costs and other general expenses; and Class B to carry out the powers and duties of the association with regard to a delinquent insurer.

#### **North Dakota**

# **Assessment Limits**

§26.1-38.1-06.8.a. Two percent (2%) of the average premiums in state for policies covered by the account during the three calendar years preceding the impairment or insolvency. §26.1-38.1-06.8.b. If two or more assessments are authorized in one calendar year with respect to insurers that become impaired or insolvent in different calendar years, the average annual premiums for purpsoes of the aggregate assessment percentage limitation must be equal and limited to the higher of the three-year average annual premiums for the applicable subaccount or account as calculated. Amended effective 8/1/99

#### **Assessment Classes**

§26.1-38.1-06.2. Two classes of assessments: Class A for administrative and legal costs, and other expenses; and Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer. Amended effective 8/1/99

#### Ohio

# **Assessment Limits**

§3956.09(E)(1). Two percent (2%) of the average premiums in state for policies covered by the account during the three calendar years preceding the impairment or insolvency.

# **Assessment Classes**

§3956.09(B). Two classes of assessments: Class A for administrative and legal costs, other expenses and examinations; and Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer.

#### Oklahoma

# **Assessment Limits**

§2030.E. Two percent (2%) of the average premiums in state for policies covered by the account during the three calendar years preceding the impairment or insolvency.

#### **Assessment Classes**

§2030.B. Two classes of assessments: Class A for administrative, legal costs, other expenses and examinations; and Class B to carry out the powers and duties of the association with regard to an impaired or an insolvent domestic insurer.

# Oregon

#### **Assessment Limits**

§734.815(5). Two percent (2%) of premiums in state for policies covered by each account.

# **Assessment Classes**

§734.815(2). Two classes of assessments: Class A for administrative costs, legal costs and other general expenses whether or not related to a particular impaired or insolvent insurer; and Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer.

# Pennsylvania

# **Assessment Limits**

40 PS §991.1707(e)(1). Two percent (2%) of premiums in state for policies covered by each account.

# **Assessment Classes**

40 PS §991.1707(b). Two classes of assessments: Class A for administrative costs, legal costs, general expenses and examinations; these assessments can be made whether or not related to a particular impaired or insolvent insurer, and Class B to carry out the powers and duties of the association with regard to an impaired or insolvent domestic insurer.

# **Puerto Rico**

#### **Assessment Limits**

T.26 §39.090.5. a. Two percent (2%) of the average premiums in state for policies covered by the account during the three calendar years preceding the impairment or insolvency.

# **Assessment Classes**

T.26 §39.090.2.a, b. Two types of assessments: Class A to defray administrative and legal costs, as well as other expenses and the examinations; these assessments can be made whether or not related to a particular impaired or insolvent insurer, Class B, to the extent needed to execute the powers and duties of the association with regard to an impaired or insolvent insurer.

# Rhode Island

#### **Assessment Limits**

§27-34.3-9(e)(1)(i) Three percent (3%) of the average premiums in state for policies covered by the account during the three calendar years preceeding the impairment or insolvency.(Amended effective 1/1/05)

#### **Assessment Classes**

§27-34.3-9(b)Two assessment classes: (1) Class A assessments shall be authorized and called for the purpose of meeting administrative and legal costs and other expenses. Class A assessments may be authorized and called whether or not related to a particular impaired or insolvent insurer. (2) Class B assessments shall be authorized and called to the extent necessary to carry out the powers and duties of the association under § 27-34.3-8 with regard to an impaired or an insolvent insurer. (Amended effective 1/1/05)

#### South Carolina

#### **Assessment Limits**

§38-29.80(4). Four percent (4%) of premiums in state for policies covered by the account.

# **Assessment Classes**

§38-29.80(2). Three classes of assessments: Class A for administrative costs, general expenses and examinations; Class B to carry out the powers and duties of the association with regard to an insolvent domestic insurer; and Class C to carry out the powers and duties of the association with regard to an insolvent foreign or alien insurer.

#### South Dakota

#### **Assessment Limits**

§58-29C-52E(1)(a). Two percent (2%) of the average premiums in state for policies covered by the account during the three calendar years preceding the impairment or insolvency. Effective July 1, 2003 (prior statute repealed).

#### **Assessment Classes**

§58-29C-52B. Two classes of assessments: Class A assessments for the purpose of meeting administrative and legal costs and other expenses; and Class B assessments to carry out the powers and duties of the association under § 58-29C-51 with regard to an impaired or an insolvent insurer. Effective July 1, 2003 (prior statute repealed).

#### **Tennessee**

# **Assessment Limits**

§56-12.208(e)(1). Two percent (2%) of the average premiums in state for policies covered by the account during the three calendar years preceding the impairment or insolvency.

# **Assessment Classes**

§56-12.208(b). Two classes of assessments: Class A for administrative and legal costs, other expenses, and examinations; and Class B to carry out the powers and duties of the association with regard to an impaired or an insolvent insurer.

#### **Texas**

# **Assessment Limits**

§463.153(c). The total of all assessments on a member insurer for each account may not exceed two percent (2%) of the insurer's average annual premiums on the policies covered by the account during the three calendar years preceding the year in which the insurer became an impaired or insolvent insurer. Amended effective 9/1/05. Codified effective 9/1/07.

# **Assessment Classes**

§463.152. Two classes of assessments: Class A assessments for the purpose of meeting administrative expenses relating to any unauthorized insurer or nonmember of the association and other general expenses not related to a particular insolvent or impaired insurer; and Class B assessments to carry out the powers and duties of the association with regard to an insolvent or impaired insurer. Amended effective 9/1/05.

Codified effective 9/1/07.

## Utah

#### **Assessment Limits**

§31A-28-109(5). Two percent (2%) of that member's total average annual assessable premium in that subclass. Amended effective 4/30/01.

#### **Assessment Classes**

§31A-28-109(2). Two classes of assessments: Class A for administrative costs, legal expenses, and other general expenses and examinations; and Class B to carry out the powers and duties of the association for an impaired or insolvent member insurer. Amended effective 4/30/01.

#### Vermont

#### **Assessment Limits**

§4159(d). Two percent (2%) of premiums in state for policies covered by each account. Provides that where this maximum assessment is insufficient to cover anticipated claims, the board may develop a method of allocating funds among claims.

#### **Assessment Classes**

§4159(b). Three classes of assessments: Class A for administrative costs and other general expenses; Class B to carry out the powers and duties of the association with regard to an impaired domestic insurer; and Class C to carry out the powers and duties of the association with regard to an impaired foreign or alien insurer.

# Virginia

#### **Assessment Limits**

§38.2-1705.E. Two percent (2%) of premiums in state for policies covered by the account preceding the year of assessment.

# **Assessment Classes**

§38.2-1705.B. Two classes of assessments: Class A for administrative costs, legal and other expenses, including examination costs, and these may be made whether or not related to an impaired or insolvent insurer; Class B to carry out the powers and duties of the association with regard to an impaired or insolvent insurer.

# Washington

# **Assessment Limits**

§48.32A. Section 9.(5)(a)(i) Two percent (2%) of the average premiums in state for policies covered by the account during the three calendar years preceeding the impairment or insolvency. Amended effective 7/22/01.

# **Assessment Classes**

§48.32A. Section 9.(2) Two classes of assessments: (a) Class A for administrative and legal costs and other expenses; (b) Class B to carry out the powers and duties of the association with regard to an impaired or an insolvent insurer. Amended effective 7/22/01.

# West Virginia

# **Assessment Limits**

§33-26A-9(e)(1). Two percent (2%) of the average premiums in state for policies covered by the account during the three calendar years preceding the impairment or insolvency.

# **Assessment Classes**

§33-26A-9(b). Two classes of assessments: Class A for administrative costs, legal costs and other expenses, and examinations, whether or not related to a particular impaired or insolvent insurer; Class B to carry out the powers and duties of the association with regard to an impaired domestic or insolvent insurers.

# Wisconsin

#### **Assessment Limits**

§646.51(4)(a) The total of all assessments for an amount authorized by the board under this section with respect to an insurer may not, in one calendar year, exceed 2% of the insurer's assessable premiums under sub. (3) (am) or (b) on the types of policies and contracts that are covered by the account. Amended effective 4/30/04; amended effective 4.08.2008.

# **Assessment Classes**

§646.51(3) Two classes of assessments: (am)General, and (c) administrative. (Amended effective 4/30/04).

# Wyoming

# **Assessment Limits**

§26-42-107(g). Two percent (2%) of the average premiums in state for policies covered by the account during the three calendar years preceding the impairment or insolvency.

# **Assessment Classes**

§26-42-107(b). Two classes of assessments: Class A for administrative and legal costs, other expenses and examinations; and Class B to carry out the powers and duties of the association with regard to an impaired or an insolvent insurer. with regard to an impaired or insolvent insurer.

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# Tax Offset at a Glance

| Offset        | Yes, 20%     | Yes       | No        |
|---------------|--------------|-----------|-----------|
| Amount        | Over 5 Yr's. | (Other %) | Provision |
| Alabama       | X            | ·         |           |
| Alaska        |              |           | Х         |
| Arizona       | X            |           |           |
| Arkansas      | X            |           |           |
| California    |              |           | X1        |
| Colorado      | X            |           |           |
| Connecticut   | X            |           |           |
| Delaware      | X            |           |           |
| DC            |              | Χ         |           |
| Florida       |              | Χ         |           |
| Georgia       | Χ            |           |           |
| Hawaii        | Χ            |           |           |
| Idaho         | Χ            |           |           |
| Illinois      |              |           | X2        |
| Indiana       | X            |           |           |
| Iowa          | X            |           |           |
| Kansas        | Χ            |           |           |
| Kentucky      | X            |           |           |
| Louisiana     | X            |           |           |
| Maine         | X            |           |           |
| Maryland      |              |           | Х         |
| Massachusetts |              | Х         |           |
| Michigan      |              | Χ         |           |
| Minnesota     | X            |           |           |
| Mississippi   | X            |           |           |
| Missouri      | X            |           |           |
| Montana       | X            |           |           |
| Nebraska      | X            |           |           |

<sup>&</sup>lt;sup>1</sup> The statute has no tax offset provision, however recoupment is permitted on health assessment. See page 1 of Tax Offset Summary.

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<sup>&</sup>lt;sup>2</sup> Illinois' tax offset provision expired on January 1, 2003.

# Tax Offset (cont.)

| Offset         | Yes, 20%     | Yes       | No        |
|----------------|--------------|-----------|-----------|
| Amount         | Over 5 Yr's. | (Other %) | Provision |
| Nevada         | X            |           |           |
| New Hampshire  | X            |           |           |
| New Jersey     |              | Χ         |           |
| New Mexico     |              |           | X         |
| New York       |              | Χ         |           |
| North Carolina | X            |           |           |
| North Dakota   | X            |           |           |
| Ohio           | X            |           |           |
| Oklahoma       | X            |           |           |
| Oregon         | X            |           |           |
| Pennsylvania   | X            |           |           |
| Puerto Rico    |              |           | X         |
| Rhode Island   |              | X         |           |
| South Carolina | X            |           |           |
| South Dakota   | X            |           |           |
| Tennessee      |              | Χ         |           |
| Texas          | X            |           |           |
| Utah           | X            |           |           |
| Vermont        |              | Χ         |           |
| Virginia       |              | X         |           |
| Washington     | X            |           |           |
| West Virginia  |              |           | X         |
| Wisconsin      | X            |           |           |
| Wyoming        |              | Χ         |           |
| Total          | 34           | 11        | 7         |



# **State Laws and Provisions Report**

[ current as of June 30, 2008 ]

# **Tax Offsets**

#### Alabama

§27-44-13(a). Yes. Up to 20% of assessment amount may be offset for 5 years after payment. Covers all assessments but administrative expenses.

#### Alaska

No provision.

#### Arizona

§20-692. Yes. Beginning in 1995 (see statute for pre-1995 guidance), member insurers may offset 20% of the assessment for the year of assessment, and 20% of the assessment per year for the succeeding four years. The total amount of the offset may not exceed 100% of the assessment.

#### **Arkansas**

§23-96-115(j)(1)(A). Yes. Up to 20% of assessment amount may be offset for 5 years after payment; covers all assessments but administrative expenses.

# California

§1067.08(i)(1). Yes. No tax offset provided by law; however, a health insurance assessment recoupment is permitted by way of policyholder surcharge. Member insurers are required to recoup over a reasonable length of time a sum reasonably calculated to recoup the assessments with respect to the health insurance account paid by the member insurer under this article by way of a surcharge on premiums charged for health insurance policies. Amounts recouped shall not be considered premiums for any other purpose, including the computation of gross premium tax or agent's commission.

#### Colorado

§10-20-113. Yes. 100% of Class B assessment amount made on life and annuity accounts may be offset for 5 years following payment at the rate of 20% per year. The total amount of all offsets for all member insurers can not exceed \$4 million per year. Offsets will be prorated if the total amount of offset would exceed \$4 million in any year. Carry forward of offset is permitted when cap is exceeded. Member insurers writing health insurance can recoup assessments costs by way of a surcharge on premiums.

# Connecticut

§38a-866(h). Yes. 100% of assessment amount may be offset for 5 years following payment at the rate of 20% per year.

# **Delaware**

§4413(a). Yes. Up to 20% of assessment amount may be offset for 5 years following payment; covers class C assessments only.

# **District of Columbia**

§31-5410. Yes. Up to 10% of amount assessed may be offset, spread over 10 years following payment; covers all assessments but administrative expenses.

# **Florida**

§631.72. For assessments levied before Jan. 1, 1997 member insurers may offset 0.1% of the assessment, less any refunds, for each year following the year in which the assessment was paid until the total of all offsets claimed for a given year's assessment equals the amount of the assessment paid in that year. For assessments levied or paid after Dec. 31, 1996, member insurers may offset 5% of the amount of the assessment, less any refunds, for 20 years following the year the assessment was paid. Member insurers may not offset both premium taxes and corporate income taxes for the same assessment amount. Tax returns covering tax year 1997 will be the first on which

member insurers may claim a credit. (Eff. 10/1/96)

# Georgia

§33-38-22. Yes. Up to 20% of assessment amount may be offset for next 5 years following payment. Tax offset covers only Class B assessments.

## Hawaii

§431:16-213. Yes. Up to 20% of assessment amount may be offset for the 5 years following payment; covers all assessments except administrative expenses.

#### Idaho

§41-4313. Yes. Up to 20% of assessment amount may be offset for 5 years following payment. An allowable offset, or any portion thereof, not used in any calendar year cannot be carried over or back to any other year.

#### Illinois

215 ILCS 5/531.13. No. In the event the aggregate Class A, B and C assessments for all member insurers do not exceed \$3,000,000 in any one calendar year, no member insurer shall receive a tax offset. However, for any one calendar year before 1998 in which the total of such assessments exceeds \$3,000,000, the amount in excess of \$3,000,000 shall be subject to a tax offset to the extent of 20% of the amount of such assessment for each of the 5 calendar years following the year in which such assessment was paid, and ending prior to January 1, 2003, and each member insurer may offset the proportionate amount of such excess paid by the insurer against its liabilities for the tax imposed by subsections (a) and (b) of Section 201 of the Illinois Income Tax Act. The provisions of this Section shall expire and be given no effect for any tax period commencing on and after January 1, 2003. (Eff. 5/29/98)

# Indiana

§27-8-8-16. Yes. Up to 20% of assessment amount may be offset for each calendar year following payment, until the aggregate of those assessments have been offset by either credits against specified taxes or refunds from the association. Amended effective 3/28/2006.

#### Iowa

§508C.19. Yes. Up to 20% of assessment amount may be offset for 5 years following payment.

#### Kansas

§40-3016. Yes. Up to 20% of assessment amount may be offset for next 5 years, beginning with the calendar year after the year the certificate of contribution is issued. Tax offset covers only Class B assessments.

## Kentucky

KRS 304.42-130. Yes. Up to 20% of assessment amount may be offset for next 5 years; applies only to Class B assessments (including administrative expenses directly incurred or allocated to each insolvency). Class A assessments not eligible for offset.

# Louisiana

LSA-R.S. 22:2092.A,B. Yes. A member insurer may offset up to 20% of the amount paid for next 5 years. Assessment amount may be reduced if the insurer has assets invested and maintained in qualifying Louisiana investments. Codified effective 6.21.2008.

#### Maine

§4621 Yes. to the extent of 20% of the amount of the assessment for each of the 5 calendar years following the year in which the assessment was paid. Amended effective for assessments paid on or after January 1, 2005.

# Maryland

No provision.

# Massachusetts

§146B(13)(A). Yes. Up to 10% of assessment amount may be offset for next five years; covers all assessments but administrative expenses. Total offsets of all member insurers against premium, excise, franchise, or income tax may not exceed \$3 million per year. Carry forward of offset is permitted when cap is exceeded.

# Michigan

§208.22. Yes. Amount a member insurer may offset varies according to formula in the Single Business Tax - Insurance Companies (Public Act No. 262).

#### Minnesota

§ 297I.20 Yes. Up to 20% of assessment amount may be offset for each of the five calendar years following the year in which the assessment was paid. Carry forward of offset is allowed when cap is exceeded. Amended effective for taxable years beginning after December 31, 2000.

# Mississippi

§83-23-218(1). Yes. Prior to July 1, 1993, up to 25% of amount of assessment may be offset for the next two succeeding years; covers all but administrative expenses. After July 1, 1993, up to 20% of amount of assessments over the succeeding 5 years may be offset. Carryover is allowed where the offset is less than 20%, until offset is fully used.

#### Missouri

§376.745. Yes. Up to 20% of assessment amount may be offset for next 5 years after payment; covers all but administrative expenses.

# Montana

§33-10-230. Yes. Up to 20% of assessment amount may be offset beginning the first year after assessment.

# Nebraska

§44-2716(1). Yes. Up to 20% of assessment amount may be offset for next 5 years, beginning with the calendar year after the year the certificate of contribution is issued.

# Nevada

§686C.280.2. Yes. Up to 20% of assessment amount may be offset for next 5 years, beginning with calendar year after the year the certificate of contribution is issued.

# **New Hampshire**

§408-B:13.I. Yes. A member insurer may offset against its tax liability assessments for the life insurance and annuity account, and for the health account for guaranteeing the performance of contractual obligations of an impaired or insolvent insurer in regard to disability income coverages only, to the extent of 20% of the amount of the assessment for each of the 5 calendar year s following the year in which the assessment was paid. If a member insurer ceases doing business, all uncredited assessments may be credited against it tax liability for the year it ceases doing business. (Amended effective 1/1/97).

# **New Jersey**

§17B:32A-18.a. Yes, a member insurer may offset against its premium tax liability, attributable to premiums written in that year, any assessments for which a certificate of contribution has been issued, to the extent of 10% of the amount of those assessments for each of the five calendar years following the second year after the year in which those assessments were paid, except that no member insurer may offset its premium tax liability by more than 20% of its premium tax liability in any one year. If a member insurer should cease doing business in the state, any uncredited assessments may be offset against its premium tax liability for the year in which it ceases to do business.

# **New Mexico**

No provision.

# **New York**

§7712(b)(2)(A)(B). Yes. Up to 80% of aggregate assessments exceeding \$100 million over 15 years may be offset; covers all but administrative expenses.

# **North Carolina**

§105-228.5A. Yes. Up to 20% of assessment amount may be offset for next 5 years; covers all but administrative expenses.

# **North Dakota**

§26.1-38.1-10. Yes. Up to 20% of assessment amount may be offset for next 5 years.

#### Ohio

§3956.09(H). Yes. Up to 20% per year of amount paid during the fiscal biennium may be offset, beginning the calendar year following the end of the fiscal biennium; covers all but administrative expenses.

#### Oklahoma

§2030.I. Yes. Up to 20% of assessment amount may be offset for next 5 years following year of assessment; covers all but administrative expenses.

#### Oregon

§734.835(1). Yes. Up to 20% of assessment amount may be offset for next 5 years; covers all but administrative expenses.

#### Pennsylvania

40 PS § 991.1711(a). Yes. Up to 20% of assessment amount may be offset for 5 years following year of assessment. Does not cover administrative expenses. Note: The Pennsylvania Department of Revenue is currently denying offsets for assessments for the annuity account. Offset is permissible only to the extent that premiums are guaranteed for the life of the policy (no deduction for group accident and health).

#### **Puerto Rico**

No provision.

#### Rhode Island

§27-34.3-13.A. Yes. Member insurers may offset up to 10% of amount for each of the 5 years following year in which the assessment was paid. (Amended effective 1/1/96)

# **South Carolina**

§38-29.160. Yes. Member insurers may offset up to 20% of amount for 5 years, beginning with the year after a certificate of contribution is issued.

#### South Dakota

§58-29C-56A. Yes. A member insurer may offset against its premium tax liability to this state an assessment described in subpart 58-29C-52 H to the extent of twenty percent of the amount of the assessment for each of the five calendar years following the year in which the assessment was paid. If the assessment is five hundred dollars or less, the member insurer shall take the total offset in the first year following the year in which the assessment was paid. However, total assessments offset against premium taxes may not exceed two million dollars in any year. If offsets exceed the annual limitation in this section, the excess may be carried forward to a subsequent year in which the annual limitation has not been exceeded. Any excess shall be apportioned among the contributing insurers in relation to their assessment that caused the limit to be exceeded. In the event a member insurer should cease doing business, all uncredited assessments may be credited against its premium tax liability for the year it ceases doing business. Effective July 1, 2003 (prior statute repealed).

# **Tennessee**

§56-12.212(a). Yes. Member insurers may offset assessments paid up to the lesser of: (1) 10% of the amount for each of the 10 years following the year in which assessment was paid, or (2) one tenth of 1% until recovery of the assessment(s) is made. Covers all assessments but administrative expenses.

#### **Texas**

§463.161. Yes. Member insurers may offset up to 100% of assessments paid for an insurer that becomes an impaired or insolvent insurer on or after September 1, 2005 (20% per year for a period of 5 years beginning in the year following the issuance of the certificate of contribution). Member insurers may offset up to 100% of assessments paid for an insurer that becomes an impaired or insolvent insurer prior to September 1, 2005

(10% per year for a period of 10 years beginning in the year following the issuance of the certificate of contribution). Covers all Class B assessments. Amended effective 9/1/05. Codified effective 9/1/07.

#### Utah

§31A-28-113(1). Yes. Member insurers may offset up to 20% of assessment amount for 5 years following year of assessment.

#### Vermont

§4167(a). Yes. Member insurers may offset up to 100% of assessment for the first calendar year in which a certificate of contribution is issued. Thereafter, member insurers may offset up to 80% for the first calendar year after the year of issuance; 60% the second year; 40% the third year, and 20% the fourth year.

# Virginia

§38.2-1709. Yes. A member may show a certificate of contribution as an asset, in the form approved by the Commission, at the original face amount for the calendar year of issuance. Such amount may be amortized as follows: 1. Certificates of contribution issued before Jan. 1, 1998 shall be amortized in each succeeding calendar year through December 31, 1997, at an amount not to exceed 0.05 of 1% of the direct gross premium income for the classes of insurance in the account for which the member is assessed. If the amount of the certificate has not been fully amortized by the contributing insurer by December 31, 1997, the unamortized balance of the certificate amount shall be amortized at the option of the contributing insurer, either (i) in the same manner as the certificate was amortized prior to Jan. 1, 1998; however, if not amortized in full prior to calendar year 2010, the unamortized balance of the certificate shall be amortized in full during the calendar year 2010, or (ii) over the 10 successive calendar years commencing Jan. 1, 1998, in amounts each equal to 10% of such unamortized balance. A contributing insurer whose certificate has not been fully amortized by December 31, 1997, shall notify the Commission in writing of the amortization schedule option it has selected on or before March 1, 1998. If a contributing insurer fails to notify the Commission by such date, the insurer shall be deemed to have selected to continue amortization under the original schedule.

# Washington

§48.32A. Section 13. Yes. Up to 20% of assessment amount may be offset for 5 years following payment; covers class B assessments only. (Eff. 7/27/97) Amended effective 7/22/01

# West Virginia

No provision.

# Wisconsin

§646.51(7). Yes. Member insurers may offset up to 20% of the assessment amount paid, for the next 5 calendar years following year of assessment, if premium rates on the class of business are fixed so that it is not possible to recoup assessments by increasing rates.

# Wyoming

§26-42-111(a). Yes. Member insurers may offset up to 10% of the assessment amount for 10 years following the year in which the assessment was paid; covers all assessments except class A assessments.

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